

# Nordic Energy Summit Oslo, Norway

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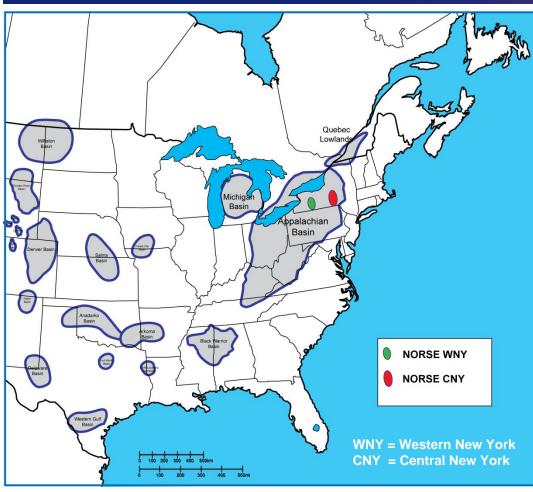
28 March 2012

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## Norse Energy

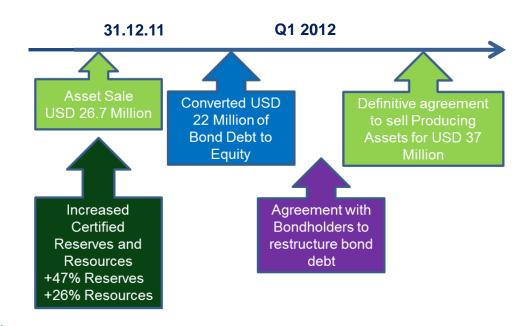


- E&P Company with Significant Oil and Gas Assets in New York State
  - 131,000 Net Acres
  - 777 MMBOE (4.4 Tcfge)
  - 99% of Resources are in Shale Formations
- Corporate Facts
  - Market Cap ~USD 45 M
  - OSE Ticker "NEC"
  - OTCQX "NSEEY"



# Recent Developments Improved Financial Position and Flexibility

- Balance Sheet Restructuring
  - Debt Restructuring
  - Asset Sales
  - Debt to Equity Conversions
- Reserves & Resources Improvement
  - Liquids Potential in Western NY
  - Dry Gas Potential in Central NY
- Strong Platform Established for Value Generation

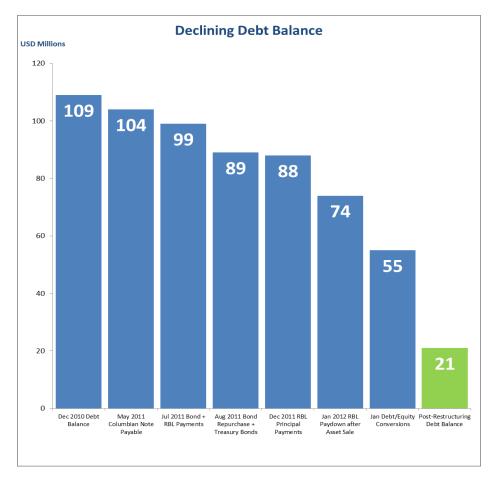




## Restructuring of Balance Sheet

#### Debt Reduced from ~USD 109 Million to ~ 21 Million

- Restructuring Proposal Approved by Bondholders in March, 2012
  - ~USD 35 Million existing bond debt to be retired at par
- Post-Restructuring
  - ~USD 21 Million convertible bond, 5% Coupon
  - Cash Burn ~ USD 1 million per month





## Recently Announced Asset Sale

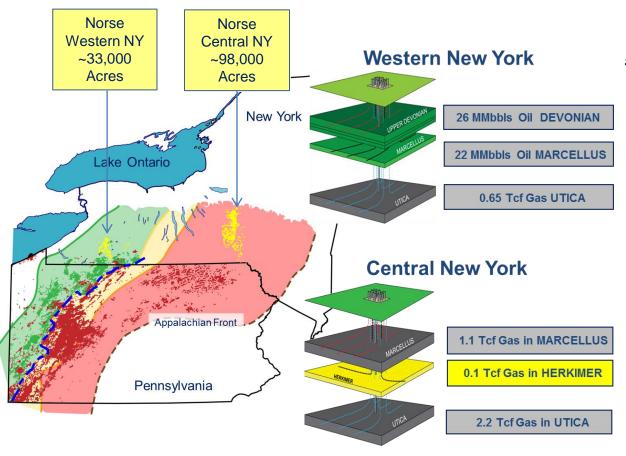
Operated Producing Assets, Gathering System, and ROW

- Norse Receives or Retains:
  - USD 37 Million Cash Consideration
  - Strategic Midstream Partner
    - Pipeline commitment once Norse nominates 90,000 Mcf/day firm transportation for 15 year term
  - 37.5% WI of Deep Rights Including Utica Shale
- Buyer receives:
  - ~22,000 HBP Acres
  - Operated Production
  - Gathering System and ROW
  - Acreage Dedication to Proposed Pipeline





# Norse Energy Oil and Gas Portfolio Significant Value Potential



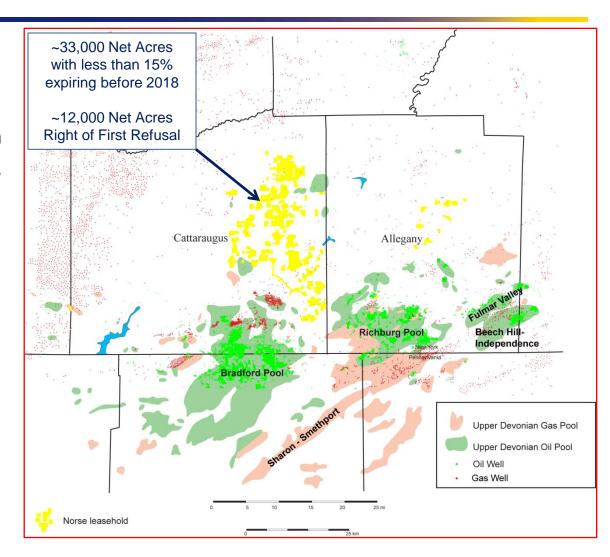
#### **Attractive Stacked Pays**

- Western New York
  - 48 MMBO + 0.65 TCFG
  - Upper Devonian Shale
  - Marcellus Shale
  - Utica shale
- Central New York
  - 3.4 TCFG
  - Marcellus Shale
  - Herkimer Sandstone
  - Utica Shale



# Large Oil Shale Position in Western NY Adjacent to ~ 750 Million Barrel Bradford Oil Fields

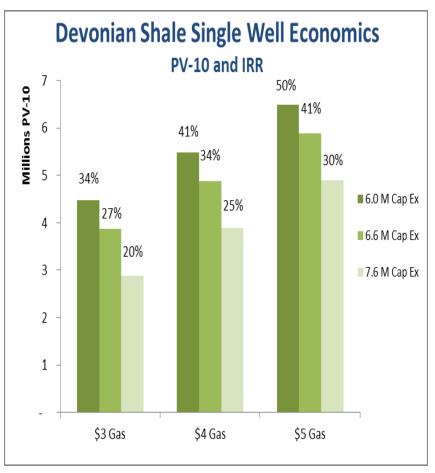
- Highly Attractive to Partners
  - Long-Lived Acreage Position
  - Unilateral Right to Assign
  - Exceptional Lease Terms
- Third party certified Oil Resources
  - ~ 50 million bbls in Devonian Shales
- Gas with Liquids potential in Utica Shale





### Western New York Devonian Oil

#### Early Economic Analysis



~600 Well Development Plan

#### **Assumptions**:

- USD 104/Bbl Oil
- USD 54/Bbl NGL
- 4000 Foot Lateral
- 12-15 Stage Frac
- EUR per well
  - ~400,000 Bbls Oil / Liquids
  - 25% Oil / 75% Liquids
  - ~2 Bcf Gas

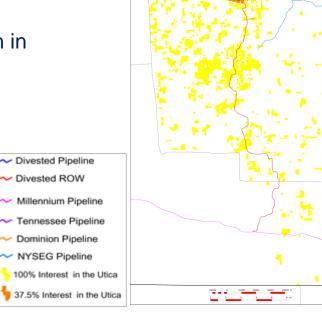


## Large Gas Shale Position in Central NY

#### ~98,000 Net Acres Retained After Recent Asset Sale

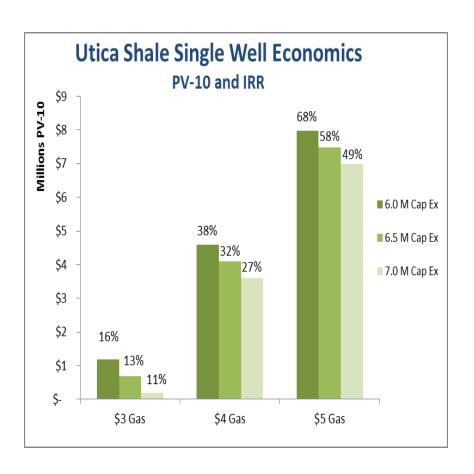
- Highly Attractive to Partners
  - Two Recent Transactions
  - Midstream Development Partner in Place
  - Exceptional Lease Terms
- Close to Three Major Interstate Pipelines Connecting to Premium Markets
- On Trend with Prolific Shale Production in Susquehanna County, Pennsylvania
- Gas Resources
  - ~ 3.4 Tcf Gas





### Central New York Utica Gas

#### Early Economic Analysis



~800 Well Development Plan

#### **Assumptions**:

- 4000 Foot Lateral
- 12-15 Stage Frac
- EUR per well
  - ~8 Bcf Gas



### 2012-13 Business Plan

- Deliver safe, efficient, and environmentally responsible operations
- Build strategic partner relationships
  - Fund, test and aggressively develop shale resources
  - Partnership discussions are already under way
- Generate positive EBITDA within a few months of commencing a drilling program

	2Q 2012	3Q 2012	4Q 2012	1Q 2013	2Q 2013	3Q 2013
Secure Strategic Partner						
SGEIS Approval						
Vertical Core Test						
HVHF Flow Test						
Initiate Development						
Positive EBITDA						



# Summary and Outlook

- Financially and Operationally Restructured
  - Debt Balance Reduced to ~USD 21 Million
    - Down from USD 109 Million at YE 2010
  - Monthly Cash Burn Reduced to ~USD 1 Million
    - Positive EBITDA Expected a Few Months after Commencement of Shale Drilling
- Partnership Needed to Fund Development
  - Discussions are Underway
- Unique Investment Opportunity
  - Pure Exposure to Significant Shale Oil and Gas Plays in New York State
  - ~33,000 Net Acres with ~50 Million Bbls Oil and 0.65 Tcf Gas in Western New York
  - ~98,000 Net Acres with ~3.4 Tcf Gas in Central New York





## **End of Presentation**