

Company

Kiosked is an in-content discovery, sales and engagement platform that turns any online content into a storefront – a Web Wide Shop. With Kiosked, brands can enrich, activate and control their content while reaching and rewarding their fans everywhere. Kiosked has been selected as Europe's best start-up and has recently won many major advertising and design awards.

**Vision** 

Anything you see can be yours.

Market & Focus areas

Online marketing and e-commerce are now part of our daily lives, growing annually in double digits, with in-content marketing being as a \$132 billion market opportunity. Global e-commerce has reached nearly a quarter of total consumer spending and Kiosked focuses on its three universal, interconnected, visual and highly engaging levers: entertainment, fashion and sports brands.

Business Model Kiosked's business model is very simple. Kiosked charge brands for interactions and transactions in a performance based way. We either charge a commission for directing a sale or a fixed fee for desired action. The money Kiosked receives, it shares with everyone who takes part in enabling an interaction or transaction i.e. the publisher, any rights holders and fans.

**Benefits** 

Kiosked makes it fun and rewarding for fans to discover and share any online content (solving the "Got to have that!" problem), enable brands to turn any content into a marketplace and engage directly with fans everywhere, and for online publishers to monetize any impulse they generate.

Offices

Helsinki, St. Petersburg, London and soon New York

Background & Founders

Kiosked was founded in 2010 by Micke Paqvalén, a serial entrepreneur who has founded many major software companies, such as HansaWorld, Telepo and HotSip, and Antti Pasila, who has long and broad experience from mobile and Internet marketing.

Board of Kaj Hed (Chairman), Chairman & Owner of Rovio Entertainment

**Directors** Micke Paqvalén, Founder & CEO

Antti Pasila, Founder & Head of Products

Andreas Rosenlew, Founder and Chairman of Grow

**Funding** \$5.75million

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