

## The most important Bosch key data 2012/2011

Currency figures in millions of euros	2012	Change from previous year	2011
<b>Total sales revenue</b>	52,464	1.9 %	51,494
percentage share of sales revenue generated outside Germany	77	-	77
<b>Sales revenue of the business sectors</b>			
Automotive Technology	31,047	2.1 %	30,404
Industrial Technology	8,017	-	8,038
Consumer Goods and Building Technology (including other activities)	13,400	2.5 %	13,052
<b>Sales revenue in the major regions</b>			
Europe	29,780	-1.9 %	30,357
- of which Germany	12,115	0.9 %	12,008
Americas	10,057	9.5 %	9,181
Asia Pacific (including other regions)	12,627	5.6 %	11,956
<b>EBIT</b> (previously operating result) as a percentage of sales revenue	1,310 2.5	-1,399 -	2,709 5.3
<b>Profit before tax</b> as a percentage of sales revenue	2,796 5.3	168 -	2,628 5.1
<b>Profit after tax</b> as a percentage of sales revenue	2,342 4.5	522 -	1,820 3.5
<b>Unappropriated earnings</b> (dividend of Robert Bosch GmbH)	88	-	88
<b>Research and development cost</b> as a percentage of sales revenue	4,787 9.1	597 -	4,190 8.1
<b>Capital expenditure</b> as a percentage of sales revenue	3,151 6,0	- 75 -	3,226 6.3
<b>Depreciation of property, plant, and equipment</b>	2,948	683	2,265
<b>Equity</b>	26,884	-33	26,917
Equity ratio	48%	-	49 %
<b>Associates</b> (as per January 1 of the following year)	305,877	3,358	302,519
Europe	195,437	- 954	196,391
- of which Germany	119,232	456	118,776
Americas	35,032	140	34,892
Asia Pacific (including other regions)	75,408	4,172	71,236