

The most important Bosch key data 2012/2011

| <i>Currency figures in millions of euros</i> | 2012 | Change from previous year | 2011 |
|---|--------------|--------------------------------------|--------------|
| Total sales revenue | 52,464 | 1.9 % | 51,494 |
| percentage share of sales revenue generated outside Germany | 77 | - | 77 |
| Sales revenue of the business sectors | | | |
| Automotive Technology | 31,047 | 2.1 % | 30,404 |
| Industrial Technology | 8,017 | - | 8,038 |
| Consumer Goods and Building Technology (including other activities) | 13,400 | 2.5 % | 13,052 |
| Sales revenue in the major regions | | | |
| Europe | 29,780 | -1.9 % | 30,357 |
| - of which Germany | 12,115 | 0.9 % | 12,008 |
| Americas | 10,057 | 9.5 % | 9,181 |
| Asia Pacific (including other regions) | 12,627 | 5.6 % | 11,956 |
| EBIT (previously operating result) as a percentage of sales revenue | 1,310 2.5 | -1,399 - | 2,709 5.3 |
| Profit before tax as a percentage of sales revenue | 2,796 5.3 | 168 - | 2,628 5.1 |
| Profit after tax as a percentage of sales revenue | 2,342 4.5 | 522 - | 1,820 3.5 |
| Unappropriated earnings (dividend of Robert Bosch GmbH) | 88 | - | 88 |
| Research and development cost as a percentage of sales revenue | 4,787 9.1 | 597 - | 4,190 8.1 |
| Capital expenditure as a percentage of sales revenue | 3,151 6.0 | - 75 - | 3,226 6.3 |
| Depreciation of property, plant, and equipment | 2,948 | 683 | 2,265 |
| Equity | 26,884 | -33 | 26,917 |
| Equity ratio | 48% | - | 49 % |
| Associates (as per January 1 of the following year) | 305,877 | 3,358 | 302,519 |
| Europe | 195,437 | - 954 | 196,391 |
| - of which Germany | 119,232 | 456 | 118,776 |
| Americas | 35,032 | 140 | 34,892 |
| Asia Pacific (including other regions) | 75,408 | 4,172 | 71,236 |