

Press release, 25-10-2018

## Interim Report January – September 2018

### Action programme delivers results

Third quarter

- Net sales amounted to SEK 515.5 million (542.9)
- EBITA amounted to SEK 17.5 million (3.5) and the EBITA margin was 3.4% (0.6)
- Operating profit (EBIT) amounted to SEK 14.6 million (0.5) and the operating margin was 2.8% (0.1)
- Profit after tax was SEK 13.4 million (-5.7)
- Earnings per share before and after dilution were SEK 0.73 (-0.37)
- Cash flow from operating activities totalled SEK -34.6 million (-35.0)
- Total cost of restructuring measures was SEK 0.0 million (0.0)



January - September

- Net sales amounted to SEK 1,721.0 million (1,794.0)
- EBITA (adjusted) amounted to SEK 62.1 million (37.3) and the adjusted EBITA margin amounted to 3.6% (2.1)
- Operating profit (EBIT) amounted to SEK 4.3 million (15.8) and the operating margin was 0.2% (0.9)
- Profit after tax was SEK -1.3 million (5.0)
- Earnings per share before and after dilution were SEK -0.13 (0.33)
- Cash flow from operating activities totalled SEK 35.0 million (-61.2)
- Total cost of restructuring measures was SEK 53.4 million (12.2)

### Statement by the President and CEO

“It is gratifying to see that the structural changes and efficiency measures that we implemented during the year are beginning to bear fruit in terms of positive effects on both our business and our results. The first stage of our transition has been successfully navigated and our journey of change to achieve our full potential is continuing. Rejlers Finland developed strongly during the third quarter and has shown further positive organic growth. The reorganisation in Sweden has resulted in the business now being based around industries and customer segments, rather than regions, which over time will lead to a more customer-led Rejlers. The merger of our Norwegian operations gives us an opportunity to focus on the areas where we see the greatest potential for growth in the future. Overall, we now have a more stable platform and a clear organisation to gradually strengthen both our market position and our profitability”, says Viktor Svensson, President and CEO, Rejlers AB.

### For further information, please contact:

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