

THE V GUIDE HAS BEEN *ENHANCING MOBILITY*FOR MORE THAN A CENTURY

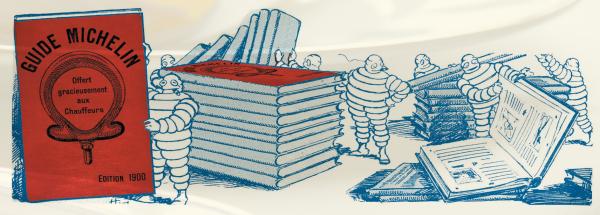
he Michelin guide sprang from the imagination of André and **Édouard MICHELIN, the founders** of the Group that bears their name. This was in 1900, when the automobile was still young, as there were fewer than 3,000 motorists in France. Traveling was often a real expedition since distances were long and roads were poorly indicated and sometimes dangerous. Nonetheless, the Michelin brothers believed that the automobile had a future. To support its development – and at the same time the growth of the Michelin Group - they decided to provide motorists, at no cost, with a little 400-page red guidebook containing a wealth of information, such as how to change a tire or where to find gasoline, a place to eat or a room for the night...

Twenty years later, the guide was no longer offered free of charge. Accor-

ding to an anecdote, on a visit to a tire dealer, André Michelin was outraged to see the guides being used to prop up a workbench. Because "people don't respect anything if the don't pay for it," the guide was now sold for seven francs. That same year, the guide included restaurants with their own rating system. In addition, advertising was banned and for the first time there was a list of hotels in Paris. And so the adventure of the Michelin guide was launched.

Over the years anonymous in throughout Eurored its readers of the best he each comfort at than a century has established benchmark in a pitality profession general public.

Over the years, backed by a team of anonymous inspectors who travel throughout Europe, the guide has offered its readers an ever richer selection of the best hotels and restaurants in each comfort and price category. More than a century later, the Michelin guide has established itself as the global benchmark in gourmet dining, for hospitality professionals as well as for the general public.



A GUIDE FOR EVERYONE

THE MICHELIN GUIDE'S PURPOSE FOR MORE THAN A CENTURY

he Michelin guide truly is for everyone because it enables each reader to find the right hotel or restaurant. For each comfort and price category - from luxury hotels to traditional inns and from outstanding gourmet restaurants to small bistros - and regardless of the reader's desires, budget, or style of establishment and cuisine sought after, every year the MICHELIN guide offers a very broad selection of hotels and restaurants that have been rigorously tested by professional, anonymous inspectors. While the stars are



the distinctions that get the most media coverage, they represent barely 10% of the guides' selection. All of the practical information, ratings and distinctions are revised and updated every year to give readers the most reliable information possible.

Attentive to everyone's needs in terms of quality and budget, the guide must also be accessible to everyone and suitable for all types of use. Constantly evolving to stay in tune with its time and committed to adapting to today's increasingly mobile, nomadic lifestyles, the Michelin guide is today more widely accessible than ever. In addition to the printed guide, onboard navigation systems as well as Web and mobile-based versions provide digital solutions that first published in 1900, the guide has enable users to launch multi-criteria shared the same mission as the Michesearches, find a nearby hotel or restau- lin Group, which is to provide "a better rant and locate it on a map.



Thanks the complementarity to between the paper and digital versions, and with more than 45,000 hotels and restaurants selected around the world, the Michelin guide provides day-to-day assistance to millions of travelers with the goal of enhancing their enjoyment and making their trip safer. Since it was way forward."

Main Cities of Europe Buide Eirst nichelin zuides to loodand Creation of the Michelin Quide inspector profession first Michelin Buides to the first Star awarded First Michelin Buide to Espana and Deutschland Eirst MCHELIN Buide three levels of stars MCHELINBuide Introduction of Portugal Bolgium 1982 1926 1956 1904 1913 1931 1910 1911 1933 Introduction of the first 2009 2010 2005 2006 1997 2007 2008 2001 connents in the Michelin Buide The first 1/8 Builde is published with The first michelin Hong Kong Introduction of the Launch of the first First Asian stide is launched. the Michelin Buide New York City Macau Buide is Published Chicago MCHELIN Guide with the Michelin Buide tokyo San Francisco Buide smartphone applications MICHELIN MICHELIN GUÍA **命** Hong Kong Macau 香港 澳門 The MICHELIN Guide **MICHELIN** Tokyo 2008 Kyoto Osaka **GUIDE** ichelin Chicago ESPAÑA MICHELIN PORTUGAL Kobe PARIS FRANCE 2013 Belgique 2011 HOTELS RESTAURANTS

RESTAURANTS

Michalin.

PICTOGRAMS:

A CONVENIENT, INTERNATIONAL LANGUAGE

o help readers make their decisions, the MICHELIN guide in 1900 introduced a universal language of symbols. Known as pictograms, these symbols have the advantage of being concise, saving space, providing objective, non-judgmental information and being understandable regardless of the reader's language.

Although there were only around 20 symbols at the beginning, today there are more than a hundred, all of which can be understood by everyone around the world. Pictograms give very precise information, not only about the services offered but also more general information, making it possible to rate hotels and restaurants according to their level of comfort or the quality of the cooking.

Over the years, the pictograms have changed as society has evolved, with some disappearing and new ones being added. For example, the Michelin guide used to indicate hotels that still used gas lamps or candles (1930), hotels with private showers (1955), restaurants that forbid transistor radios (1962 to 1966), rooms with television sets (1972) and hotels and restaurants that accepted credit cards (1978).

Although the symbols that helped to forge the guide's identity continue to be used, comments were included in the Michelin guide for the first time in 2000. These short texts offer a description of each establishment, give details about the cooking style and atmosphere, and provide the Michelininspectors' view of the selection.



THE STARS:

THE BEST RESTAURANTS

taurants by awarding them stars.

best restaurants, those for which cus- value regardless of whether it is located tomers are willing to travel great dis- in Paris, New York or Tokyo. tances to enjoy an exceptional dining experience, their allocation is a unique Since all distinctions attributed by the moment in a chef's career and complies Michelin guide are made together, the with strict criteria applied for all inspec- highest are awarded at special "star tors around the world. If Michelin often sessions." Chaired by the Director of says that the stars "are in the plate and the Michelin guides, these meetings are only in the plate," it's because only the attended by the inspectors and the ediquality of the cuisine is evaluated. The tor in chief of the country guide. They restaurant's location, decoration, ser- can last several days. That's because if vice, equipment or other features are there is disagreement, the restaurant absolutely not taken into account.

To assess the quality of a restaurant, the mous decision is reached. inspectors apply five criteria defined by Michelin: product quality, preparation and flavors, the chef's personality as revealed through his or her cuisine, value for money, and consistency over time and across the entire menu. These objective criteria are respected by all

very year, the Michelin guide reco- Michelin guide inspectors, whether in gnizes the most outstanding res- Japan, the United States, China or Europe. Used around the world, the criteria guarantee a consistent selection. A Because these stars honor the world's one-star restaurant delivers the same

> is visited again by a different inspector and again, if necessary, until a unani-



Stars are awarded to a restaurant for the achievements of its chef and his or her team, regardless of the type of cuisine. Stars are classified in three levels:

- కోటికి Exceptional cuisine, worth a special journey
- \$\$\$ Excellent cooking, worth a detour
- A very good restaurant in its category

THE BIB GOURMAND

ecause the Michelin guide is committed to quality for everyone, the inspectors are always on the lookout for restaurants that serve high-quality food at affordable prices. As early as 1954, the guide indicated restaurants serving "good cuisine at a reasonable price." To help readers more



bol – a red "R" that in 1992 became Re- combining simplicity, a friendly atmospas ("meal" in French) – was added to phere, authentic cuisine and low prices. the guide in 1970.

In 1997, a draftsman revitalized this of the label, Bib Gourmand restaurants symbol, transforming it into Bibendum, in France, Spain and the Benelux counthe famed Michelin Man, licking his lips: tries have been relisted in a special Bib(endum) Gourmand became the guide called Bonnes Petites Tables du ambassador for an authentic cuisine guide MICHELIN. that was carefully prepared and inexpensively priced. The distinction was A spinoff of the Bib Gourmand, awarded to quality restaurants that of- Bib Hôtel was created in 2003 to fered an affordably priced, three-course identify hotels that offer very good vameal: starter, main course and desert.

Year after year, the Bib Gourmand selection has proven very popular with the public, which is always looking for good deals, as well as with restaurant operators, many of whom are delighted to fill this market niche. As proof of this popularity, the inspectors have noted in recent years that more and more restaurateurs are committed to promo-

easily identify these restaurants, a sym-ting affordable, quality cooking, thereby

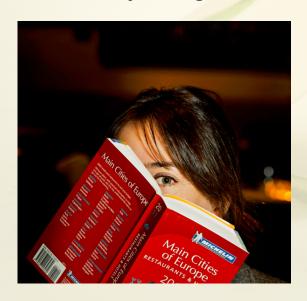
In response to the resounding success

lue for money.

MICHELIN GUIDE: KEY PLAYERS

Hospitality professionals

and be renewed every year. Incidentally, the Michelin guide does not reveal the culinary trends of the future. Rather it notes current trends and reflects the dynamism and vitality of an industry that is constantly evolving.



Michelin inspectors

own bill. This anonymity is what makes guide and its readers. the MICHELIN Guide so successful. Inspectors don't want to be treated differently from anyone else. In their plate, they have exactly what other customers are served. Nothing more, nothing less. It is only after paying their bill that inspectors may introduce themselves and ask for more information, if necessary.

Customers

With their professionalism, constant Whether man or woman, young or older, A precious asset for the Michelin guide, commitment to excellence, and desire blond or dark-haired, thin or well-built, the reader has always been an important to satisfy their guests, they guarantee the Michelin inspector, always enthu- source of information. Whenever they quality on a day-to-day basis and enable siastic about gourmet dining, is a cus- stay in a hotel or dine in a restaurant, the Michelin guide selection to exist tomer just like any other. Independent readers themselves become inspectors because a Michelin employee as well as of a sort. Since 1929, Michelin has elia hospitality professional often trained cited their opinions through a satisfacin a hotel school, the inspector travels tion survey included in the guide. In ad-30,000 km a year on average, eats some dition, some 45,000 letters and emails 250 meals in restaurants and sleeps in are received every year. They help to more than 160 hotels in order to select guide the inspectors in their visits and the best restaurants and hotels in all further enhance the quality of the seleccomfort and price categories. Working tion. Whether they contain compliments anonymously, the inspector is an ordi- or criticism or simply serve as a means nary customers who books a table in of dialogue, these messages provide restaurants, orders, dines, never takes constant feedback on the mutual trust **notes during meals and pays his or her** that is established between the Michelin

A WINDOW ON GOURMET DINNING

AROUND THE WORLD

urious about and respectful of the same rigor and high standards. local specialties, regional traditions and national cooking styles, the Michelin guide serves as a showcase for gourmet dining worldwide. With its unique, consistent selection method, the guide reveals the vitality of a country's gourmet food scene and highlights new culinary trends and emerging young chefs, thereby enhancing the prestige of gastronomy around the world.

It was in 1904, only four years after the publication of the first Michelin guide France, that the collection became international with the publication of the first Michelin guide Belgium. Although new countries are added year after year, each new guide shares the same goal of assisting motorists and is prepared with

While Europe was rapidly covered, it was not until 2005 that the guide penetrated the United States with the launch of the Michelin guide New York City, followed by a guide to San Francisco the next year. In late 2007, the guide turned to Asia, and particularly Japan, where the first MICHELIN Guide Tokyo appeared in November. It was an instant success, with more than 120,000 copies sold in less than 24 hours. In 2008, the People's Republic of China became the 23rd country to be covered, with the MICHELIN Guide Hong Kong Macau.

Today, the MICHELIN Guide collection comprises 26 guides covering 23 countries on three continents, with more than 45,000 addresses worldwide. The

latest addition to the collection is the guide to Hiroshima province, which was released last May.

This international expansion has naturally been coordinated with Michelin's industrial development strategy. However, when considering a new destination, Michelin also takes into account the quality of a city or country's culinary culture, the number of restaurants (including the number of restaurants that could be awarded stars), the number of hotels and the potential number of readers for a new guide.

NEARLY 500 PEOPLE INVOLVED EVERY YEAR

credo.

First step is : Orchestrating the entire operation, the editor-in-chief prepares the inspectors' rounds. Each year, an is reached. inspector is assigned a different region that he or she covers for months.

road three weeks a month, testing, disthey return to the Michelin offices to guide. present the editor-in-chief with their report and to prepare their next trip and book restaurants and hotels.

or men and women alike, both in Third step is: Once the inspectors have the office and on the road, the completed their rounds, the selection the guide is finalized. Texts, street maps, goal is always to satisfy readers. must be finalized in a collective man-Quality is their constant focus, passion ner. "Star sessions" are organized and checked and laid out. The final version is is their philosophy and accuracy is their attended by the guide's editor-in-chief sent to the printer after it has been reand the inspectors, as well as by the Direct read and validated. A few weeks later, rector of the Michelin guides. If there the Michelin guide is shipped to sales is disagreement, the establishment is outlets. tested again until a unanimous decision

Fourth step is : The writing phase be-the road, catching up on the latest news gins once all the reports have been about good restaurants and quality ho-Second step is: Inspectors are on the submitted. The administrative team up- tels, and already focused on the coming dates the street maps and useful infor- year's selection. covering and confirming the selection of mation while the copywriters prepare a hotel or restaurant. The fourth week, the comments to be included in the

Fifth step is : The definitive version of photos and other content are collected,

Almost as soon as the guide is sent to the printer, the inspectors are back on

FOCUS ON THE MICHELIN GUIDE MAIN CITIES OF EUROPE

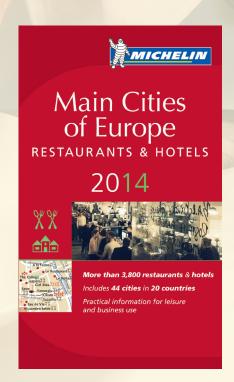
In this 33rd edition, the MICHELIN guide Main Cities of Europe provides a fascinating insight into Europe's many different culinary cultures and highlights the growing dynamism of the European culinary scene. Thus, a new restaurant has been awarded two stars –the Funcky Gourmet in Athens (Greece), a restaurant where the food has immeasurable thought, creativity and above all the taste which matches the playfulness.

This year's selection also includes a number of newly honoured restaurants, particularly in Austria where four restaurants gain new stars in Vienna, including Tian, a vegetarian restaurant. Also in Hungary bustling Borkonyha Winekitchen in Budapest gains a star. This restaurant offers fantastic cooking and superb value for money.

The new edition of the guide also features important new distinctions in the Nordic countries. In Copenhagen, three new stars have been awarded, including Studio at the Standard and Marchal at D'Angleterre Hotel, two restaurants who 'raise the bar' on the already outstanding level of cooking in Copenhagen. In Helsinki (Finland) Chef & Sommelier is one of two new one stars. In Sweden, two contrasting styles of restaurant are recognised in Stockholm: the historic Operakällaren regains its star, while the contemporary Oaxen Krog gains its first, as does Bhoga in Gothenburg.

The 33nd edition of the 2014 MICHE-LIN guide Main Cities of Europe covers 44 cities in 20 European countries and features 1,562 hotels and 2,285 restaurants, of which:

349 \$ restaurants 81 \$\$ restaurants 15 \$\$\$ restaurants 279 @ restaurants



LA DIRECTION DU GUIDE MICHELIN



Claire DORLAND CLAUZEL, member of the Group Executive Committee, in charge of Maps & Guides

In January 2008, Claire Dorland Clauzel joined Michelin, where she is Executive Vice President, Communication and Brands and a member of the Group Executive Committee.

Since June 1, 2012, she has also supervised Michelin Travel Partner, a wholly owned Michelin Group subsidiary that produces and distributes Michelin tourist products, Michelin guides and digital mobility-assistance services, including ViaMichelin, the Michelin Travel and Michelin Restaurants websites, applications for mobile phones and tablets, and services and content for connected cars, she also oversees Michelin Lifestyle Limited and the Group Public Affairs Department. She is a member of the Group Executive Committee.

Claire Dorland-Clauzel holds a Masters in History from the Sorbonne and a doctorate in Geography from Institut de Géographie. She also graduated from Ecole Nationale d'Administration in 1988.



Michael ELLIS, International Director, Michelin Guides

Born in New York, Michael Ellis – a Franco-American – was trained as a restaurateur in the United States and Europe He then acquired international managerial experience in wines and spirits, as head of sales for International Distillers and Vintners from 1983 to 1986; in tourism, as head of Club Med's cruise division from 1995 à 1997; and in packaging. He joined the Michelin Group in 2007, as Vice President Marketing and Sales for the Two-Wheel Division. He was appointed International Director, Michelin guides in August 2011.

Michael Ellis, 53, holds a Masters in International Relations from Johns Hopkins University in Washington DC and an MBA from INSEAD (class of 1987). He speaks fluent English, French, Spanish, Italian and Portuguese.