

February 15, 2019
Press release

Year-end report 2018

Report period October – December, 2018

- Net sales in the quarter amounted to SEK 657 million (496), a growth of 32.4%. In constant currencies and adjusted for acquisitions, the organic growth was 8.0%.
- EBITDA amounted to SEK 132 million (62), corresponding to an EBITDA margin of 19.7% (12.5).
- EBITA amounted to SEK 90 million (32), corresponding to an EBITA margin of 13.3% (6.3).
- Profit/loss for the quarter amounted to SEK 34 million (24) and includes net foreign exchange differences of SEK 13 million (-15).
- Cash flow from operating activities amounted to SEK 117 million (35) and Free cash flow amounted to SEK 58 million (-26).

Report period January – December, 2018

- Net sales in the period amounted to SEK 2,497 million (1,858), a growth of 34.4%. In constant currencies and adjusted for acquisitions, the organic growth was 9.5%.
- EBITDA amounted to SEK 504 million (308), corresponding to an EBITDA margin of 20.0% (16.6).
- EBITA amounted to SEK 358 million (188), corresponding to an EBITA margin of 14.2% (10.1).
- Profit/loss for the period amounted to SEK -6 million (74) and includes net foreign exchange differences of SEK -66 million (-39).
- Cash flow from operating activities amounted to SEK 323 million (186) and Free cash flow amounted to SEK 84 million (-41).
- The Board proposes a dividend of SEK 0.05 (0.05) per share.

Gothenburg, February 15, 2019
Opus Group AB (publ)

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About Opus

Opus is a technology-driven growth company in the vehicle inspection and intelligent vehicle support markets. The company has a strong focus on customer service and innovative technology within emission and safety testing and intelligent vehicle support. Opus had approximately SEK 2.5 billion in revenues in 2018 with solid operating profit and cash flow. Opus' plan is to reach USD 400 million in revenues and USD 100 million in EBITDA by 2021. The majority of the growth is estimated to come from the international expansion of the vehicle inspection business, with a primary focus on the Latin American and Asian markets, and the expansion of the intelligent vehicle support business. With approximately 2,600 employees, Opus is headquartered in Gothenburg, Sweden. Opus has 34 regional offices, 24 of which are in the United States and the others in Sweden, Argentina, Chile, Mexico, Peru, Pakistan, United Kingdom, Spain and Australia. Opus has production facilities in the U.S. in Hartford, Ann Arbor and Tucson. The shares of Opus Group are listed on Nasdaq Stockholm.

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