



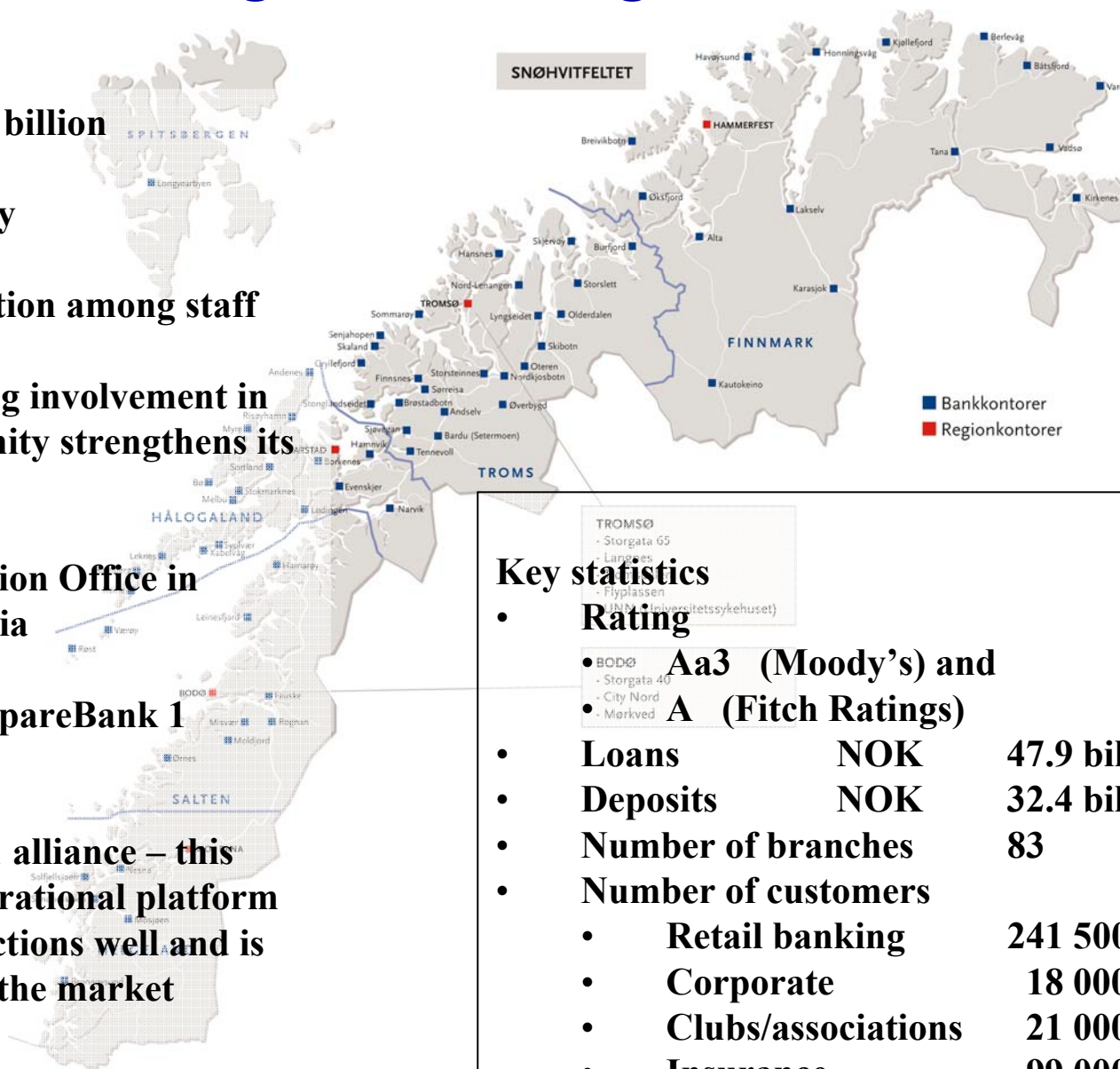
Presentation of 2nd Quarter Report 2007

Tromsø/Oslo 7. august 2007



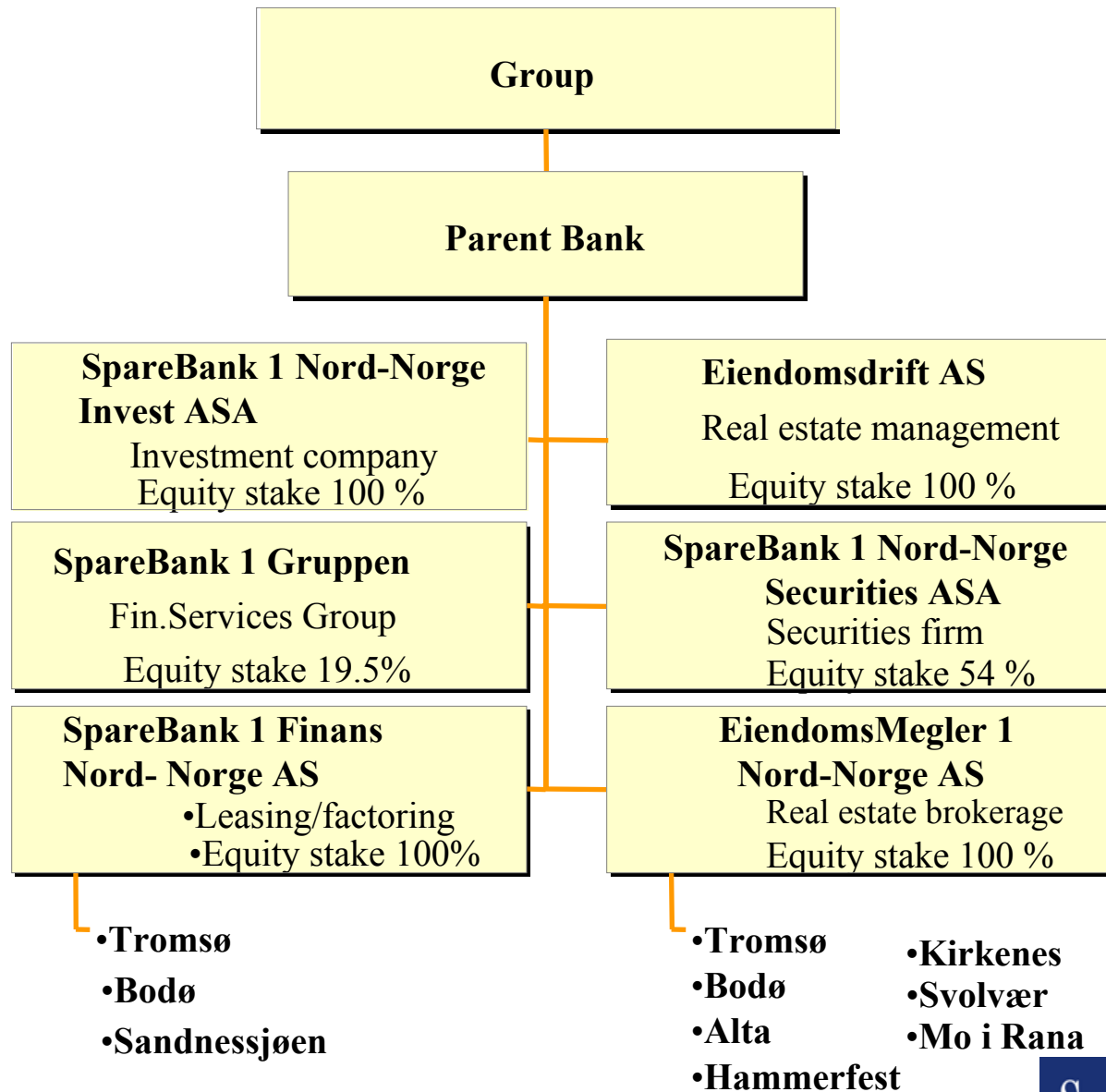
The region's leading bank

- **Assets NOK 58.5 billion**
- **Good profitability**
- **High job satisfaction among staff**
- **The Bank's strong involvement in the local community strengthens its market position.**
- **New Representation Office in Murmansk, Russia**
- **Good results in SpareBank 1 Gruppen AS**
- **The SpareBank 1 alliance – this strategic and operational platform for the Bank functions well and is well accepted by the market**





Organisation of the financial services group





SpareBank 1 Nord-Norge



- **Head Office:**
- **Organisation:**
- **Region Offices:**

- **Location:**
- **Man years, Group:**

Tromsø
5 regions
Hammerfest
Tromsø
Harstad
Bodø
Mo i Rana
83 branches
780



Financial targets: Capital adequacy ratio

SpareBank 1 Nord-Norge shall be a financially strong bank with a capital adequacy ratio which reflects the risks involved within the Bank's market area.

- Capital adequacy ratio of 12 %
and a core capital coverage of 9 %
minimum.
- The confidence level shall be 99.9%.



Group capital adequacy ratio

(Amounts in NOK million)

	30.06.07	30.06.06	31.12.06
Core capital	3.442	2.934	3.014
Supplementary capital in addition to the core capital	600	927	611
Deduction items:			
Subord. loan-and equity cap. participations in other		0	0
Capital adequacy reserves		473	0
Net equity and related capital resources	4.042	3.388	3.625
Total risk-weighted assets base - 100 %	39.096	33.042	36.736
Total risk-weighted assets base IRB - 95 %	37.141		
Core capital adequacy ratio*	9,27 %	8,88 %	8,20 %
Capital adequacy ratio*	10,88 %	10,25 %	9,87 %

* Figures for 2nd quarter 2007 are calculated in accordance with IRB

Figures for 2006 are calculated in accordance with NGAAP, not restated in accordance with IFRS

Including 50 per cent of the result for 2nd quarter 2007, the capital adequacy ratio will be 11.36 %.



Financial targets: Profitability and effectiveness

Profitability

- SpareBank 1 Nord-Norge's return on equity shall reflect the risk pertaining to the Bank's business operations and the general level of interest rates
- The targeted after-tax return is minimum 6 percentage points above the yield on long-term government bonds
- The profitability shall be comparable to the performance of competing banks in Norway.



Strong economic expansion in the region allocates very good results for the bank

Main features (same period in 2006):

- Pre-tax operating result totalled NOK 459 million (NOK 377 million)
- After-tax return on equity capital amounted to 19.9 per cent (18.3%)
- Earnings per Primary Capital Certificate (PCC) totalled NOK 11,93 (NOK 8.46)
- A very good result for SpareBank 1 Gruppen AS, the Bank's share of which amounted to NOK 116 million (NOK 69 million)
- The overall cost ratio ended up at 50.1 per cent (54.8%)
- Low losses on loans: Net losses of NOK 7 million (a NOK 5 million income at the end of the second quarter of 2006)
- Aggregate revenue generation from financial investments amounted to NOK 139 million (NOK 61 million)
- Lending growth during the last 12 months (including loans transferred to SpareBank 1 Boligkreditt): 13.0% (10.3%)
- The accounts show 9.3 per cent lending growth for the last 12 months
- Deposit growth during the last 12 months amounted to 14.4 per cent (11.2%).



Group profit and loss account - IFRS

(Amounts in NOK million)	30.06.07	30.06.06	Change	30.06.07	30.06.06
Net interest income	575	532	43	2,04 %	2,15 %
Net fee- and commission income	186	183	3	0,66 %	0,74 %
Income from financial investments	139	61	78	0,49 %	0,25 %
Other income	34	47	-13	0,12 %	0,19 %
Total net income	934	823	111	3,31 %	3,32 %
Total costs	468	451	17	1,66 %	1,82 %
Result before losses and write-downs	466	372	94	1,65 %	1,50 %
Net losses and write-downs	7	-5	12	0,02 %	-0,02 %
Result before tax	459	377	82	1,63 %	1,52 %
Tax	99	105	-6	0,35 %	0,42 %
Period result	360	272	88	1,28 %	1,10 %



Group Companies

Profit before tax

	30.06.07	30.06.06
SpareBank 1 Finans Nord-Norge AS	11.937	8.841
SpareBank 1 Nord-Norge Invest AS	10.999	226
Eiendomsdrift AS	782	9.130
Eiendomsmegler 1 Nord-Norge AS	3.413	6.369
SpareBank 1 NN Securities ASA (54%)	3.047	7.425
TOTAL	30.178	31.991



Quarterly Summary – Profit and loss account figures

(Amounts in NOK million)

	Q2-07	Q1-07	Q4-06	Q3-06	Q2-06
Interest income	291	284	282	283	270
Net fee- and commission income	99	87	92	87	99
Income from financial investments	72	67	184	23	-4
Other operating income	19	15	19	14	22
Total income	481	453	577	407	387
Total costs	246	222	238	189	236
Profit before losses	235	231	339	218	151
Losses	5	2	-32	-6	1
Profit before tax	230	229	371	224	150
Tax	43	56	47	53	43
Minority interest	1	1	1	2	1
Profit for the period	186	172	323	169	106



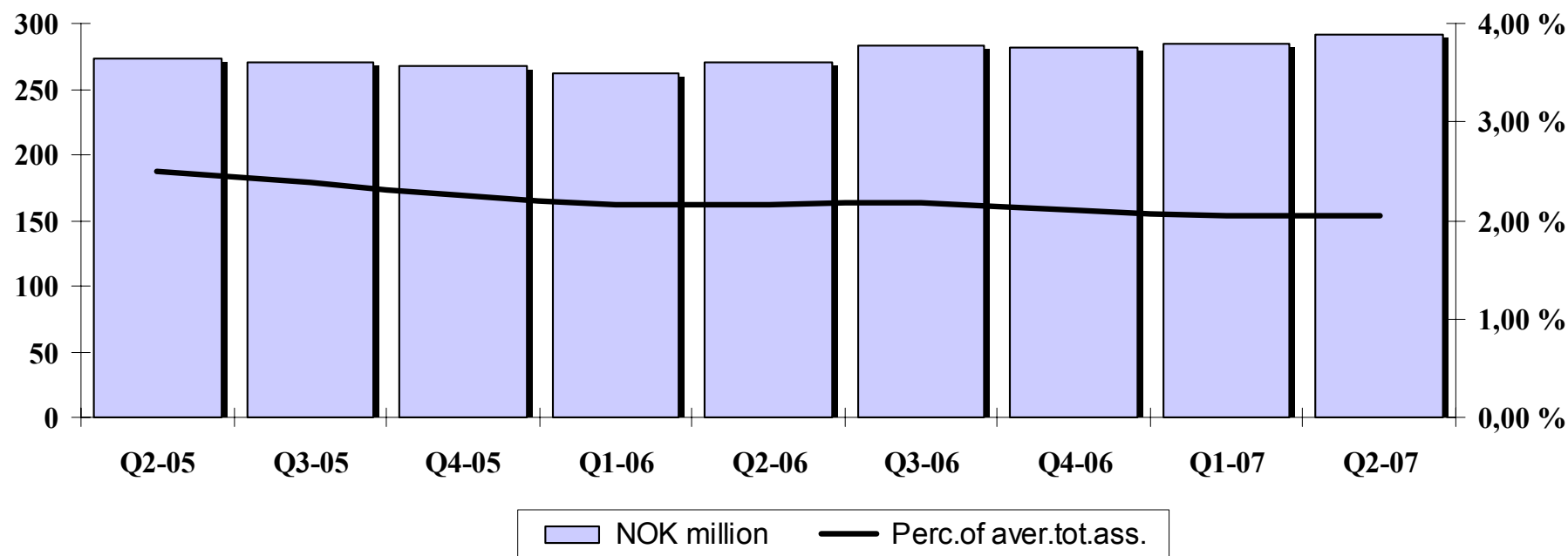
Group operating income

In comparison with 2006, the changed result is primarily ascribable to the following factors:

• Increase in net interest income	+ NOK	43 million
• Increase in net fee- and commission income	+ NOK	3 million
• Reduction in net income from financial investments	+ NOK	78 million
• Increase in other (non-interest) income	- NOK	13 million
• Increase in costs	- NOK	17 million
• <u>Increase in net loan losses</u>	- NOK	<u>12 million</u>
• <u>TOTAL</u>	+ NOK	<u>82 million</u>



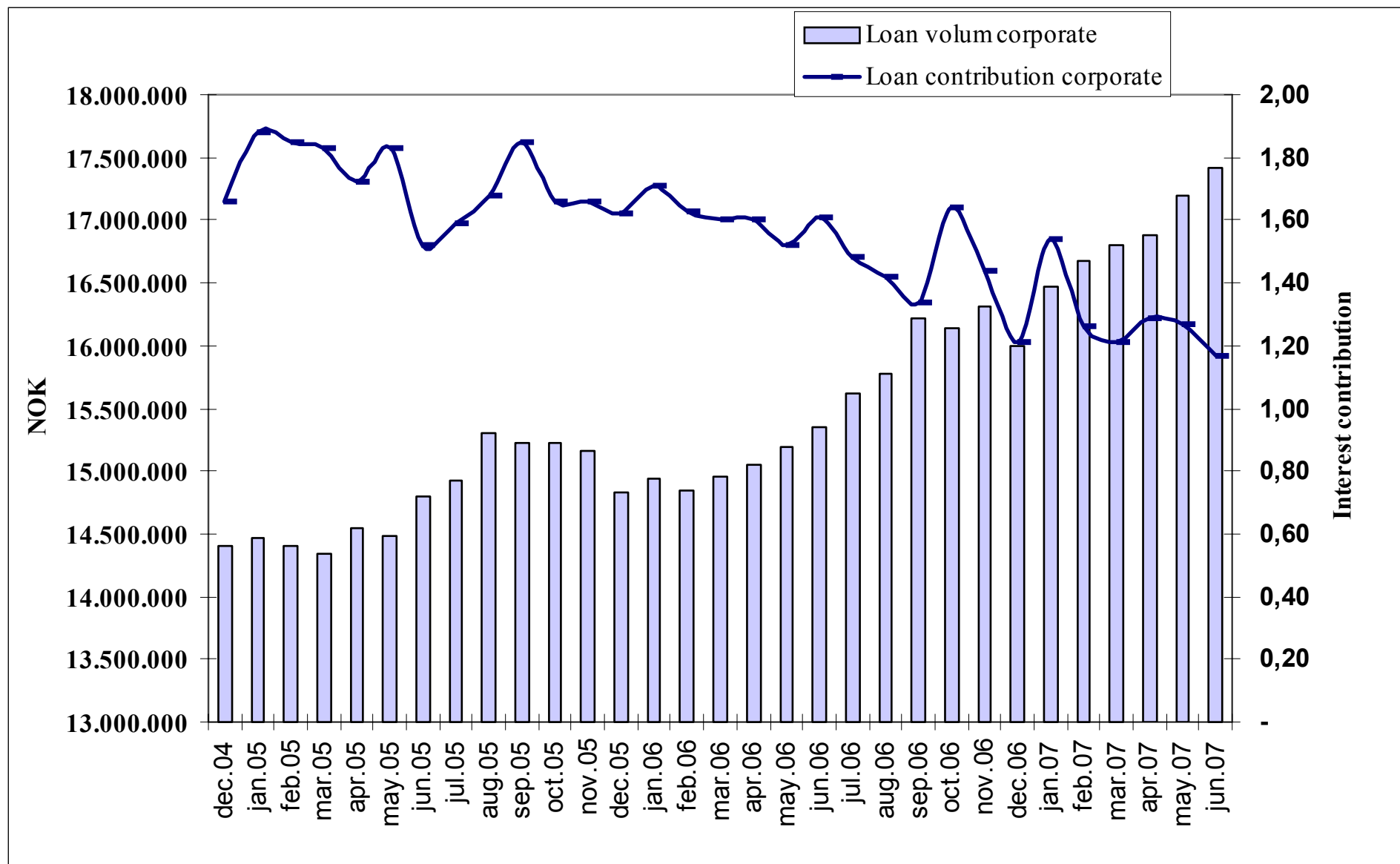
Net interest – and credit commission income - Group



	Q2-05	Q3-05	Q4-05	Q1-06	Q2-06	Q3-06	Q4-06	Q1-07	Q2-07
NOK million	273	271	268	262	270	283	282	284	291
Perc.of aver.tot.ass.	2,50 %	2,38 %	2,26 %	2,16 %	2,16 %	2,18 %	2,10 %	2,05 %	2,04 %

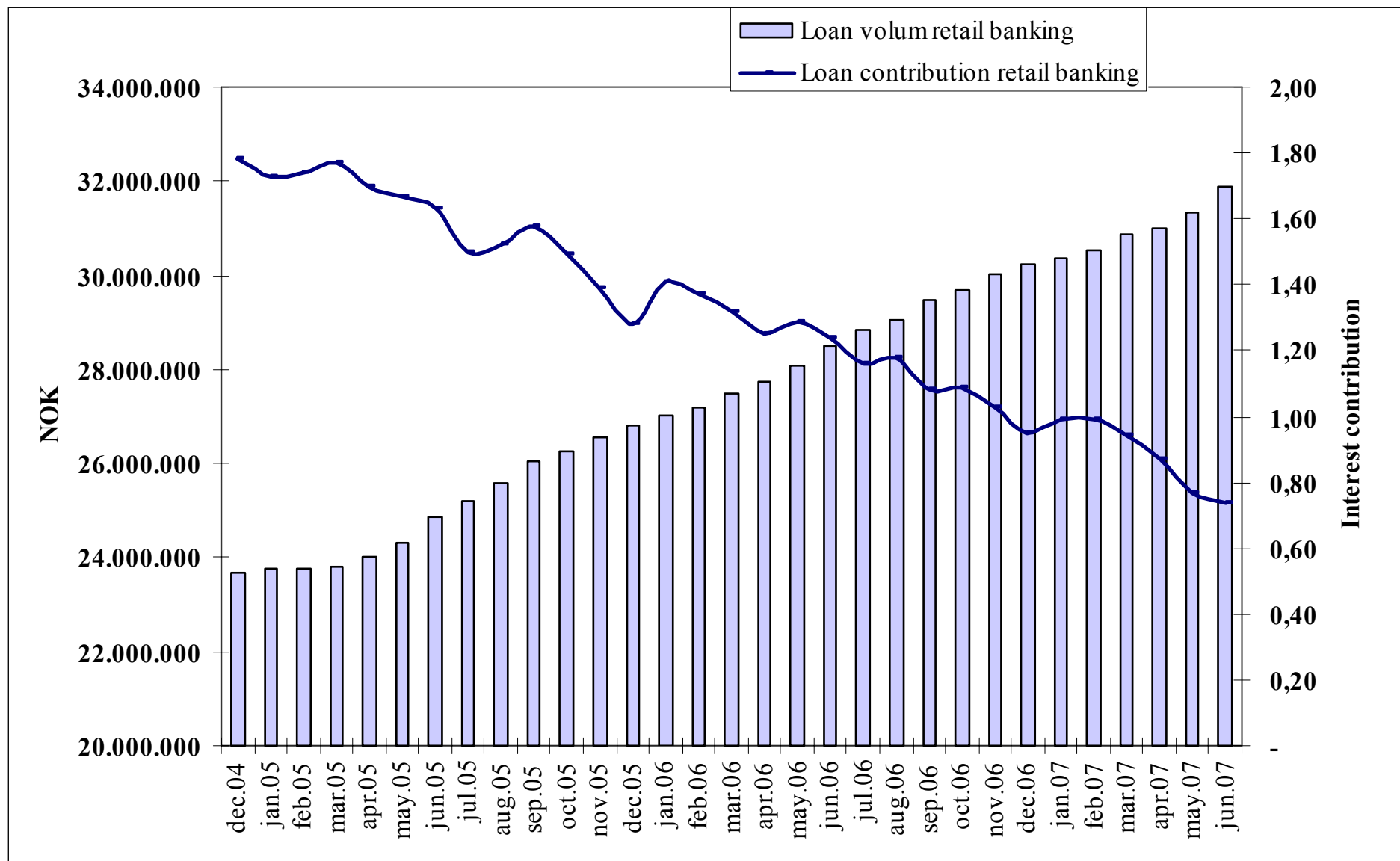


Lending, Parent bank – corporate market



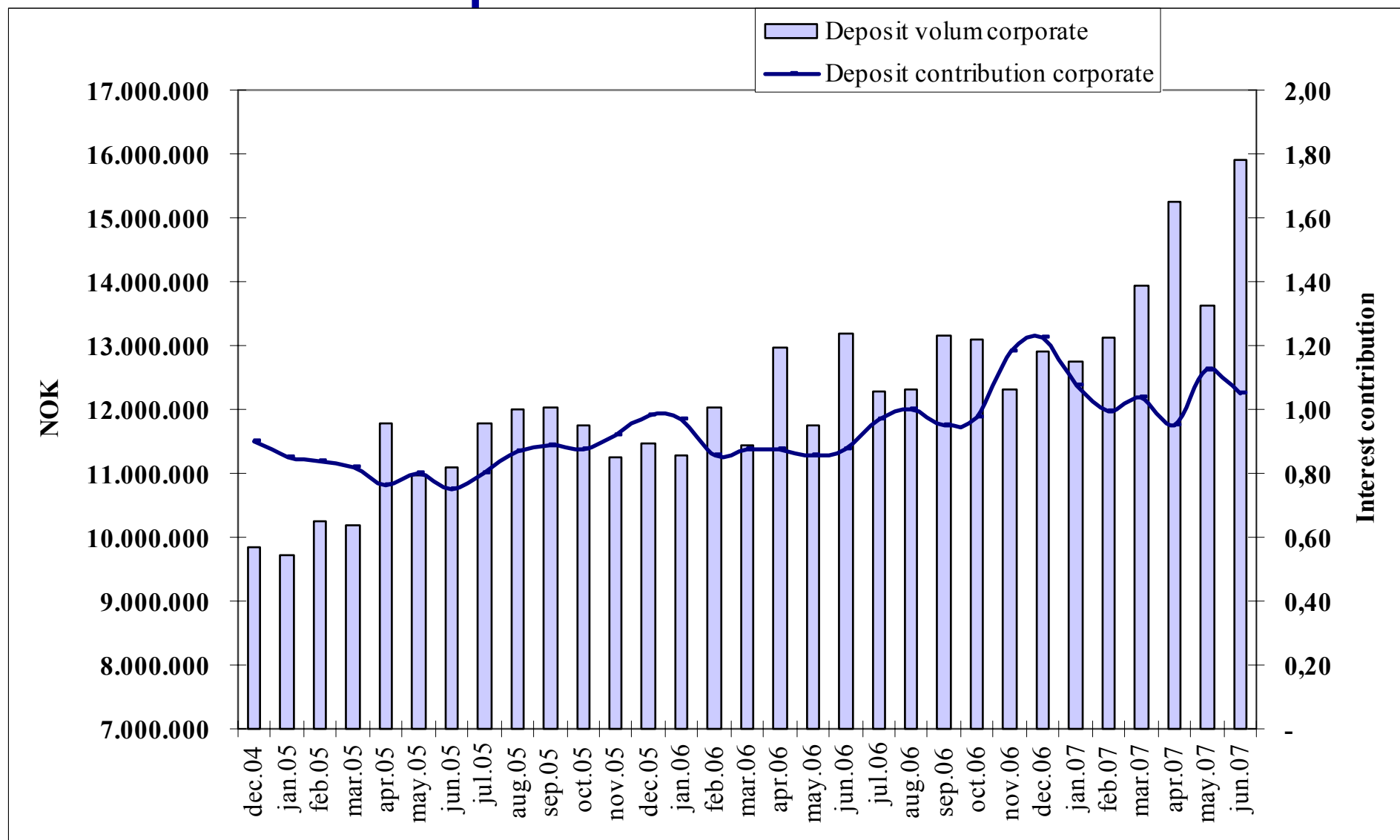


Lending, Parent bank – retail market



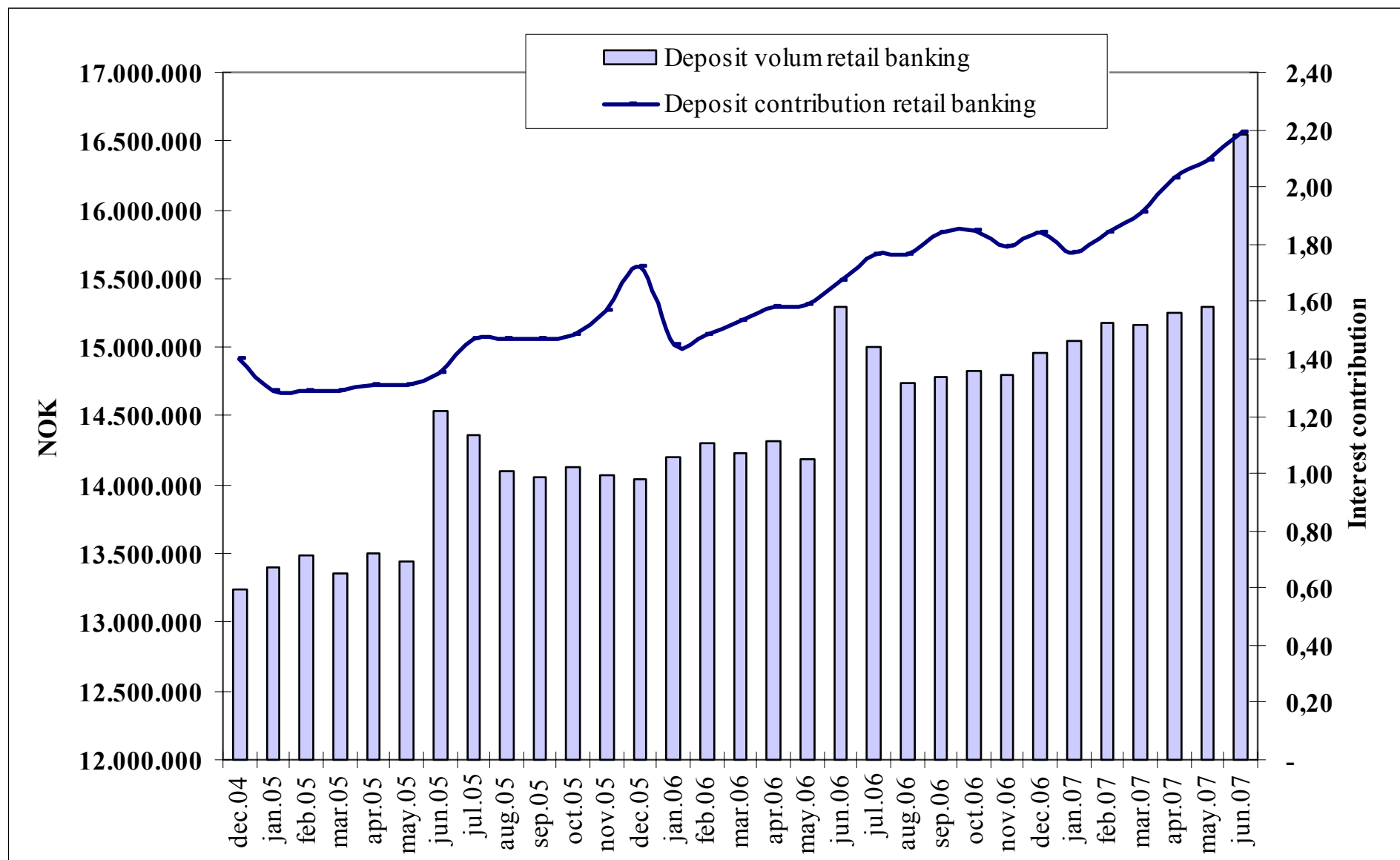


Customer deposits, Parent bank – corporate market





Customer deposits, Parent bank – retail market





Income from financial investments

Group - IFRS			
(Amounts in NOK million)	30.06.07	30.06.06	Change
Dividends	10	14	-4
Income from joint ventures	116	69	47
Gains/losses and net value changes on certificates and bonds	-6	1	-7
Gains/losses and net value changes on shares	-1	-55	54
Gains/losses and net value changes on foreign exchange and fin. derivatives	20	22	-2
Gains/losses and net value changes on other financial assets	0	10	-10
Value changes on hedged objects in portfolio hedge of interest rate risk	0	0	0
Income from financial investments	139	61	78



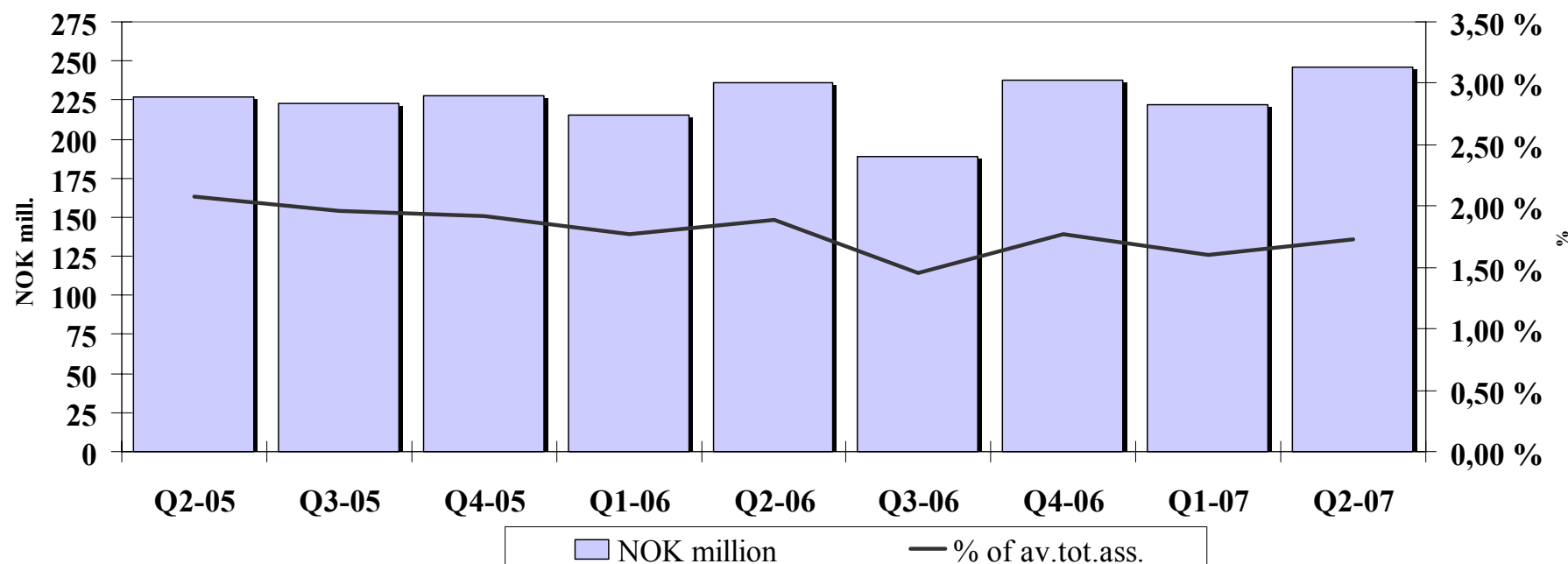
Financial targets: Profitability and effectiveness

Effectiveness

- SpareBank 1 Nord-Norge's target is a cost-income ratio of 50%.
- **The effectiveness shall be comparable to the level of competing banks in Norway.**



Group operating costs



	Q2-05	Q3-05	Q4-05	Q1-06	Q2-06	Q3-06	Q4-06	Q1-07	Q2-07
NOK million	227	223	228	215	236	189	238	222	246
% of av.tot.ass.	2,08 %	1,96 %	1,92 %	1,77 %	1,89 %	1,45 %	1,77 %	1,60 %	1,72 %



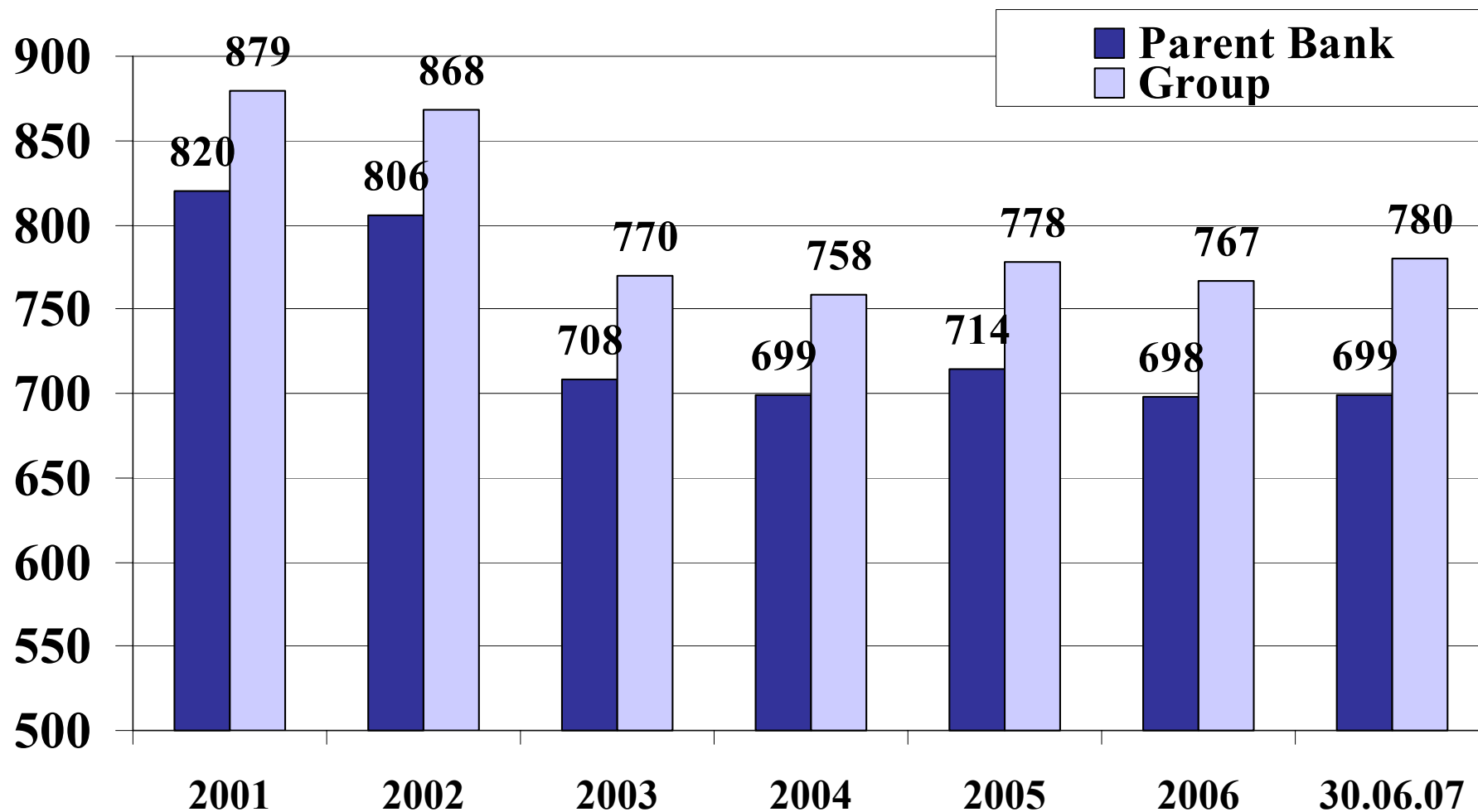
Group operating costs

(Amounts in NOK million)

	30.06.07	30.06.06	Change
Wages and salaries	181	183	-2
Pension costs	30	24	6
Social costs	19	22	-3
Administration costs	148	138	10
Total personnel- and general administration costs	378	367	11
Depreciation and write-downs of fixed assets	25	23	2
Operating costs buildings	10	8	2
Other operating costs	55	53	2
Total operating costs	65	61	4
Total costs	468	451	17



Group development man-years





Financial targets: Market areas and customer groups

Market areas

- Nord-Norge represents SpareBank 1 Nord-Norge's primary market area. In particular, marketing efforts will be focused on Nordland (Helgeland).
- Customers who move away from the region will be actively followed up by the Bank.

Customer groups

- Retail banking customers represent SpareBank 1 Nord-Norge's most important customer group – SNN shall be the Bank for these people during all phases of their lives.
- SpareBank 1 Nord-Norge also targets small and medium-sized businesses, the public sector, clubs and associations.



Financial targets: Market share and income targets

Market shares

SpareBank 1 Nord-Norge's target is to achieve market shares of minimum 30% in Nord-Norge within all product areas

Business areas

SpareBank 1 Nord-Norge offers a broad range of products and services within the areas of financing, saving and placement, insurance, and payments transmission services. The Bank makes every effort to further develop a diversified product range as well as new business areas.

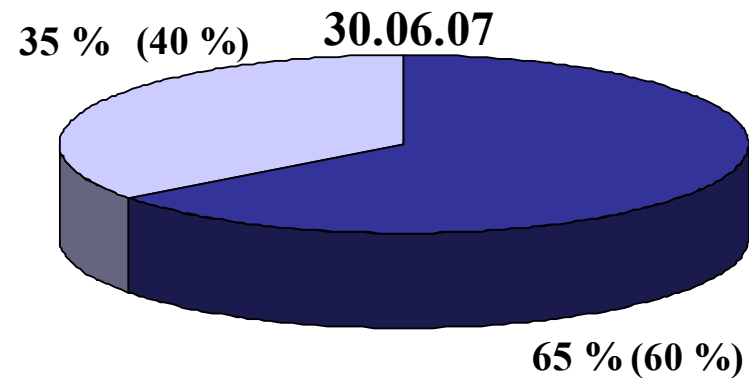
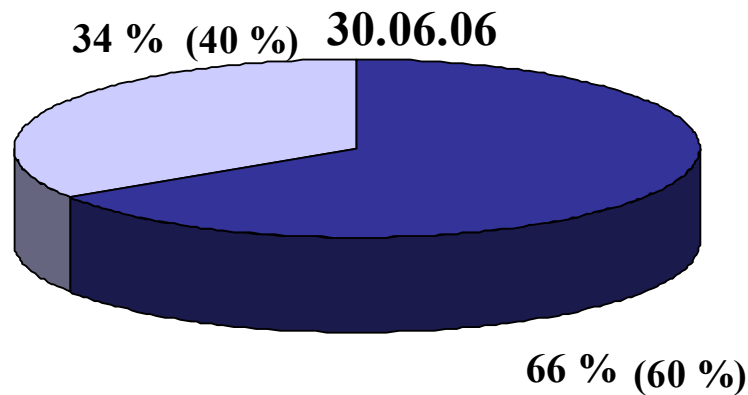
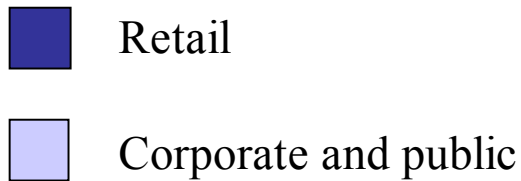


Key figures balance sheet

(Amounts in NOK million)				
BALANCE SHEET	30.06.07	30.06.06	Change	Change %
Total assets	58.460	51.496	6.964	13,5%
Gross lending	47.852	43.765	4.087	9,3%
Gross lending included Boligkreditt	49.449	43.765	5.684	13,0%
Deposits	32.390	28.324	4.066	14,4%



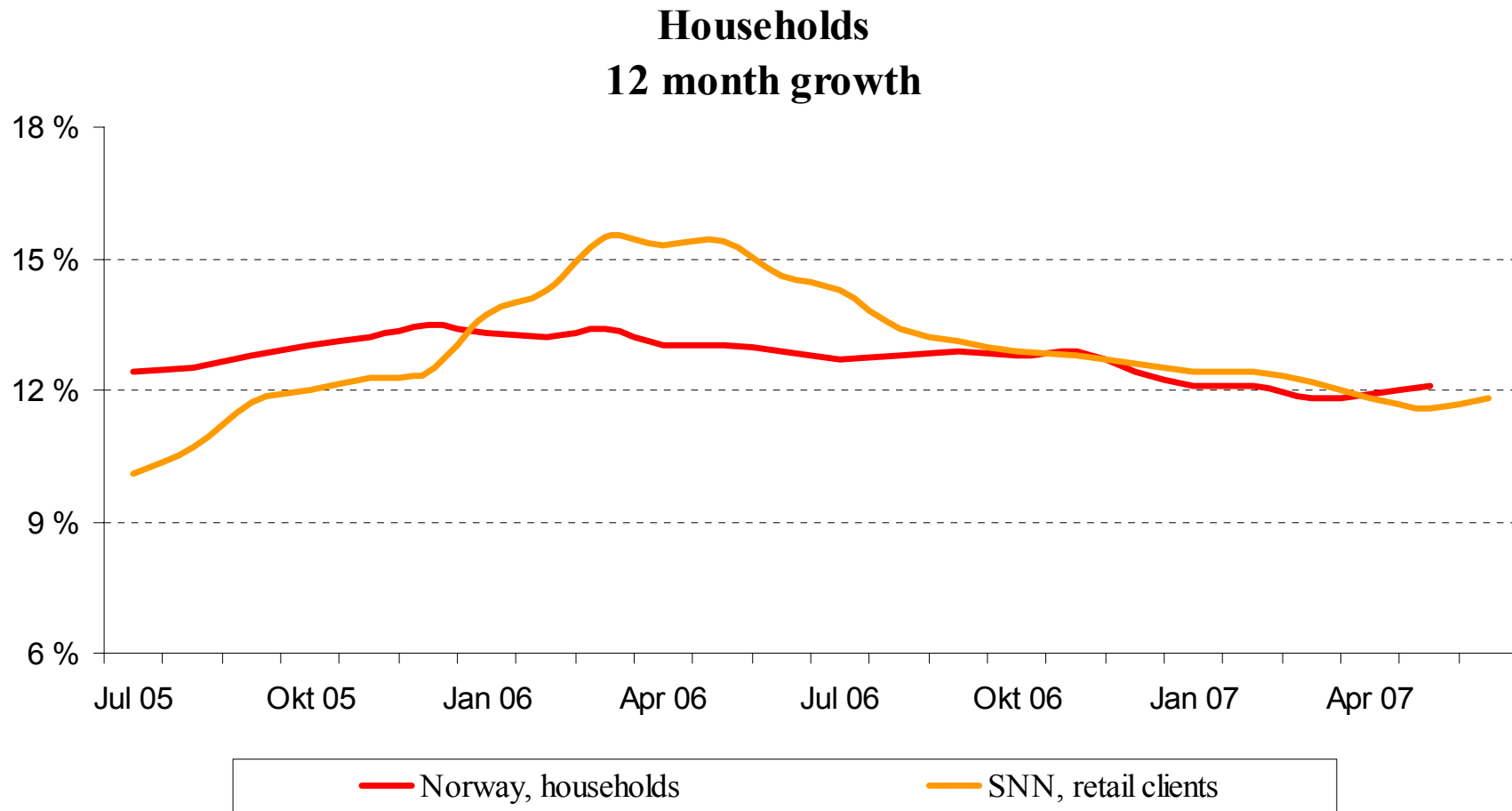
Group lending portfolio according to markets



(NOK Million)	30.06.07	30.06.06	Change	Change %
Retail	30.985	28.820	2.165	7,5 %
Corporate and public	16.867	14.945	1.922	12,9 %
TOTAL	47.852	43.765	4.087	9,3 %

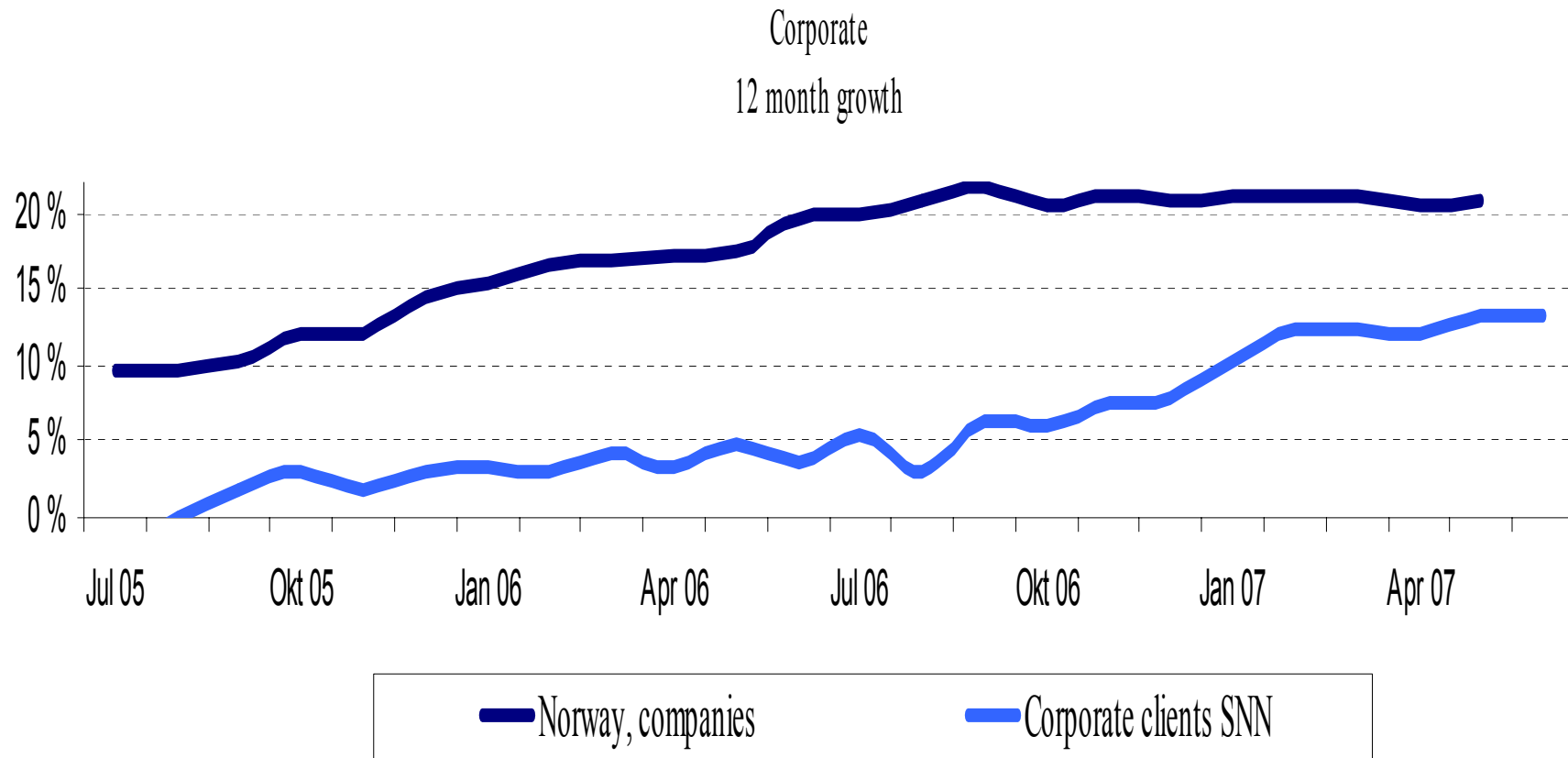


Credit growth 2005-2007 households





Credit growth 2005-2007 corporate market



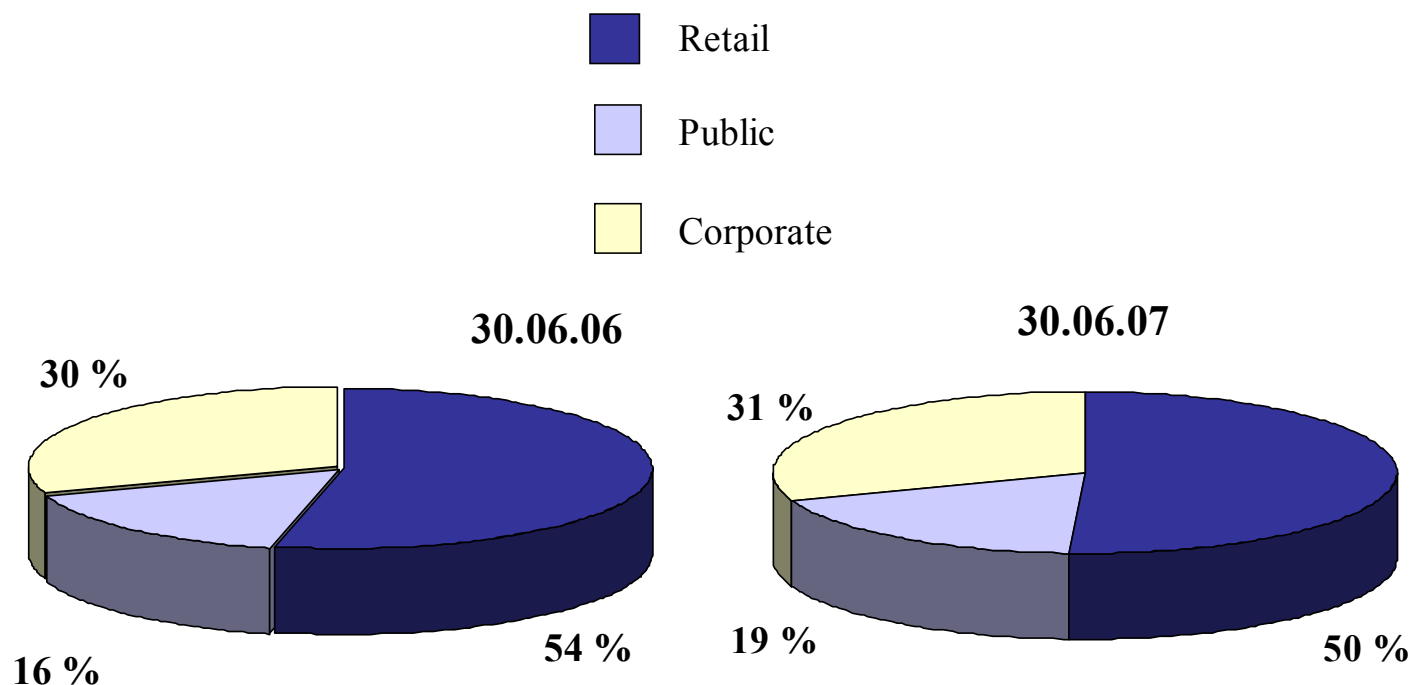


Group corporate lending by sector

(NOK million)	30.06.2007	Share	30.06.2006	Share	Change
Agriculture and forestry	642	4 %	598	4 %	44
Fishing vessels	1.597	10 %	1.027	7 %	570
Fish farming	711	4 %	723	5 %	-12
Extraction of crude oil and natural gas	28	0 %	-	0 %	28
Mining	68	0 %	39	0 %	29
Fishing industry	704	4 %	634	4 %	70
Other industries	752	5 %	740	5 %	12
Power and water supply	423	3 %	376	3 %	47
Building and construction	786	5 %	783	5 %	3
Retail trade	964	6 %	964	7 %	0
Wholesale trade	381	2 %	337	2 %	44
Hotel and restaurant	328	2 %	355	2 %	-27
Intern. shipping and pipeline transport	2	0 %	1	0 %	1
Transport and communication	1.233	7 %	1.297	9 %	-64
Finance and insurance	268	2 %	33	0 %	235
Property					
<i>Housing cooperatives</i>	784	5 %	687	5 %	97
<i>Property project</i>	1.398	8 %	1.310	9 %	88
<i>Property hiring out</i>	3.195	19 %	2.699	18 %	496
<i>Real estate business</i>	566	3 %	278	2 %	288
Business services	1.013	6 %	1.079	7 %	-66
Other sectors	782	5 %	707	5 %	75
Insurance, fund management and financial service:	31	0 %	103	1 %	-72
TOTAL	16.656	100 %	14.770	100 %	1.886



Group deposits according to markets



(NOK Million)	30.06.07	30.06.06	Change	Change %
Retail	16.472	15.163	1.309	8,6 %
Public	6.039	4.605	1.434	31,1 %
Corporate	9.879	8.556	1.323	15,5 %
TOTAL	32.390	28.324	4.066	14,4 %



The credit area



The Credit area

Management targets have been made within the following areas;

- Risk-adjusted return in the retail banking- and corporate banking market
- Concentration risk
 - Breakdown between retail banking- and corporate banking market commitments
 - Largest individual commitment
 - Maximum exposure involving the Bank's 20 largest customers
 - Proportion of risk-adjusted capital per sector
- Operational targets
 - Proportion of high-risk commitments
 - Probability of default
 - Maximum expected losses
 - Maximum unexpected losses



Kredittpolicy

- Special handling routines (powers of attorney) for:
 - Marine sector
 - Financing of intangible rights
 - Commercial property
 - Project financing
- Upper limit of exposure for the marine sector – NOK 3.5 billion



The credit area: Strategy

Growth – with appropriate risk:

- Retail banking market – a two-part strategy:
 - Maintain current business and develop more business from existing customers
 - Capture new market shares, especially where the Bank's market share is low
- Corporate customers
 - Strong emphasis on SMB segments
 - Cultivate and develop existing customer base ('across-the-board' sales)
 - New larger corporate customers providing risk is low
- General points relating to both markets:
 - Correct pricing in relation to risk
 - Avoid detrimental concentration within certain sectors and areas



Favourable risk development in the Bank's lending portfolio

This is due to:

1. Good development within Nord-Norge's economy and within our customers' financial position
2. Systematic work on the high-risk part of the portfolio
 - individual commitments have been terminated
 - individual commitments have been identified as losses and specific write-downs have been made
3. New corporate customers have largely been low-risk customers.
4. Enhanced quality in the use of the Bank's portfolio management system (Porto)



Portfolio migration 30.06.06-30.06.07

Risk change SNN total

		New loan committ- ments 1)	Red. due to loss of customers 2)	Change in score and exposure 3)	Net change Q2/06 - Q2/07	Total exposure 30.06.07	
Low risk	A	740	-358	553	934	5.929	} Risk change 7.533
	B	2.920	-2.170	3.260	4.009	24.672	
	C	977	-750	1.615	1.841	10.779	
	D	932	-566	384	749	6.572	
Medium risk	E	346	-183	-247	-84	1.930	} Risk change -214
	F	1.233	-433	-929	-129	2.779	
High risk Doubtful loans Bad loans	G	172	-63	-120	-10	725	} Risk change -445
	H	85	-33	-80	-27	299	
	I	128	-130	-52	-53	955	
	J	10	-97	-81	-168	165	
	K	10	-146	-50	-187	457	
	Total	7.553	-4.931	4.252	6.874	55.262	

1. Customers to whom loans have been granted during the period, but who did not have loans outstanding as at 30.06.06.
2. Customers who had loans outstanding as at 30.06.06, but not as at 30.06.07.
3. Change in volume and/or score for the rest of the customers in the portfolio



Portfolio migration 30.06.06-30.06.07

Risk change Corporate market

		New loan committ- ments 1)	Red. due to loss of customers 2)	Change in score and exposure 3)	Net change Q2/06 - Q2/07	Total exposure 30.06.07	
Low risk	A	350	-136	316	530	2.649	} Risk change 2.864
	B	1.292	-1.275	775	791	7.568	
	C	214	-273	980	921	3.224	
	D	272	-174	525	622	2.094	
Medium risk	E	80	-75	-191	-186	873	} Risk change -440
	F	746	-274	-725	-254	1.712	
High risk Doubtful loans Bad loans	G	14	-23	12	3	341	} Risk change -486
	H	7	-9	-75	-77	54	
	I	25	-50	-55	-81	338	
	J	5	-72	-84	-151	80	
	K	4	-131	-53	-180	349	
Total		3.008	-2.493	1.423	1.938	19.283	



Portfolio migration 30.06.06-30.06.07

Risk change

Retail market

Low risk

	New loan committ- ments 1)	Red. due to loss of customers 2)	Change in score and exposure 3)	Net change Q2/06 - Q2/07	Total exposure 30.06.07
A	390	-223	237	404	3.279
B	1.628	-896	2.485	3.218	17.105
C	763	-477	634	920	7.555
D	660	-392	-141	127	4.478

**Risk change
4.669**

**Medium
risk**

E	266	-108	-56	102	1.057
F	487	-159	-204	124	1.066

**Risk change
226**

**High
risk**

G	158	-40	-131	-13	384
H	78	-23	-5	49	246
I	103	-80	4	28	617
J	5	-25	3	-17	85
K	6	-15	3	-6	108
Total	4.544	-2.437	2.829	4.936	35.980

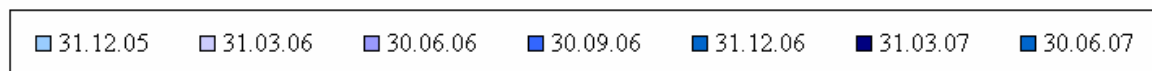
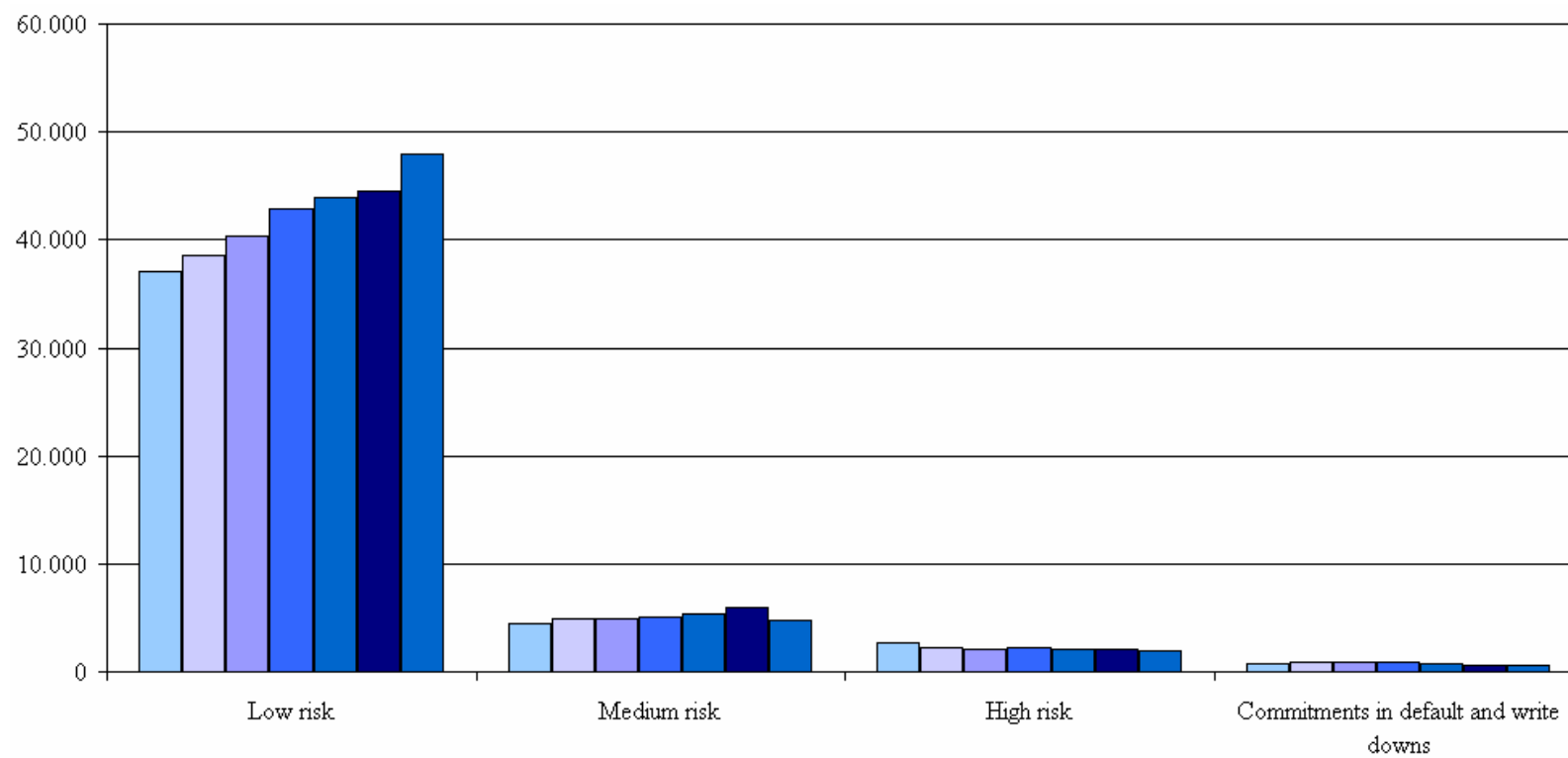
**Risk change
41**

Doubtful loans

Bad loans



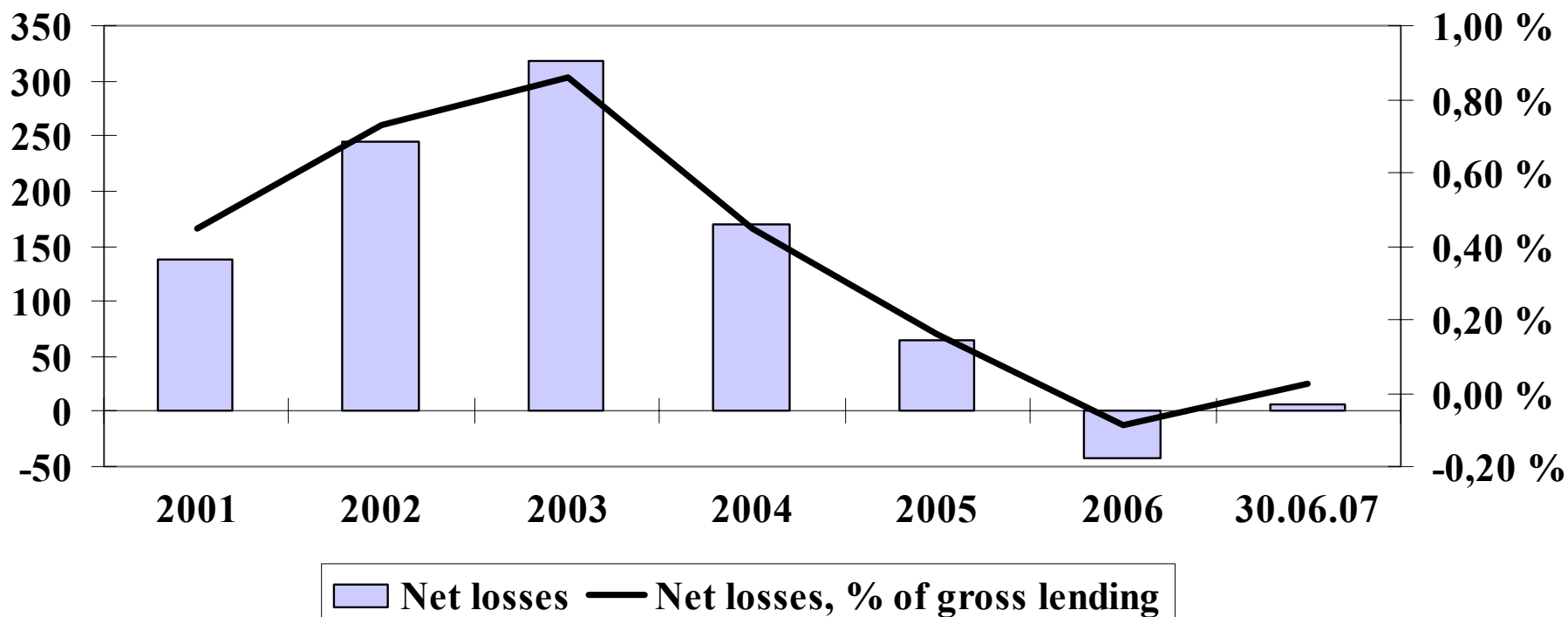
Volume by risk class



	31.12.05	31.03.06	30.06.06	30.09.06	31.12.06	31.03.07	30.06.07
Low risk	37.140	38.504	40.419	42.849	43.864	44.537	47.952
Medium risk	4.460	4.873	4.922	5.004	5.315	5.896	4.709
High risk	2.669	2.192	2.071	2.219	2.037	2.153	1.980
Commitments in default and write downs	807	912	941	826	729	638	621
Total	45.075	46.480	48.353	50.898	51.944	53.224	55.262



Losses on loans and guarantees - Group



	2001	2002	2003	2004	2005	2006	30.06.07
Individual write-downs imp. value	123	233	345	206	109	20	-27
Collective write-downs imp. value	41	42	0	-1	-22	-36	47
Recoveries, previously confirmed losses	26	30	27	35	22	27	13
Net losses	138	245	318	170	65	-43	7
Net losses, % of gross lending	0,45 %	0,73 %	0,86 %	0,45 %	0,16 %	-0,09 %	0,03 %



Group – lending key figures – as a percentage of gross lending

	30.06.07	2006	2005	2004	2003	2002	2001
Net losses	0.03 %	-0.09 %	0.16 %	0.45 %	0.86 %	0.73 %	0.45 %
Write downs for imp. value	0.72 %	0.81 %	1.17 %	1.70 %	2.24 %	2.02 %	1.70 %
Individual write-downs	0.36 %	0.42 %	0.65 %	0.85 %	1.36 %	1.06 %	0.79 %
Collective write-downs	0.36 %	0.39 %	0.52 %	0.85 %	0.87 %	0.96 %	0.91 %
Total bad and doubtful comm.	1.33 %	1.64 %	2.31 %	2.65 %	3.11 %	3.20 %	2.11 %
Net bad and doubtful comm.	0.97 %	1.22 %	1.68 %	1.80 %	1.75 %	2.13 %	1.32 %

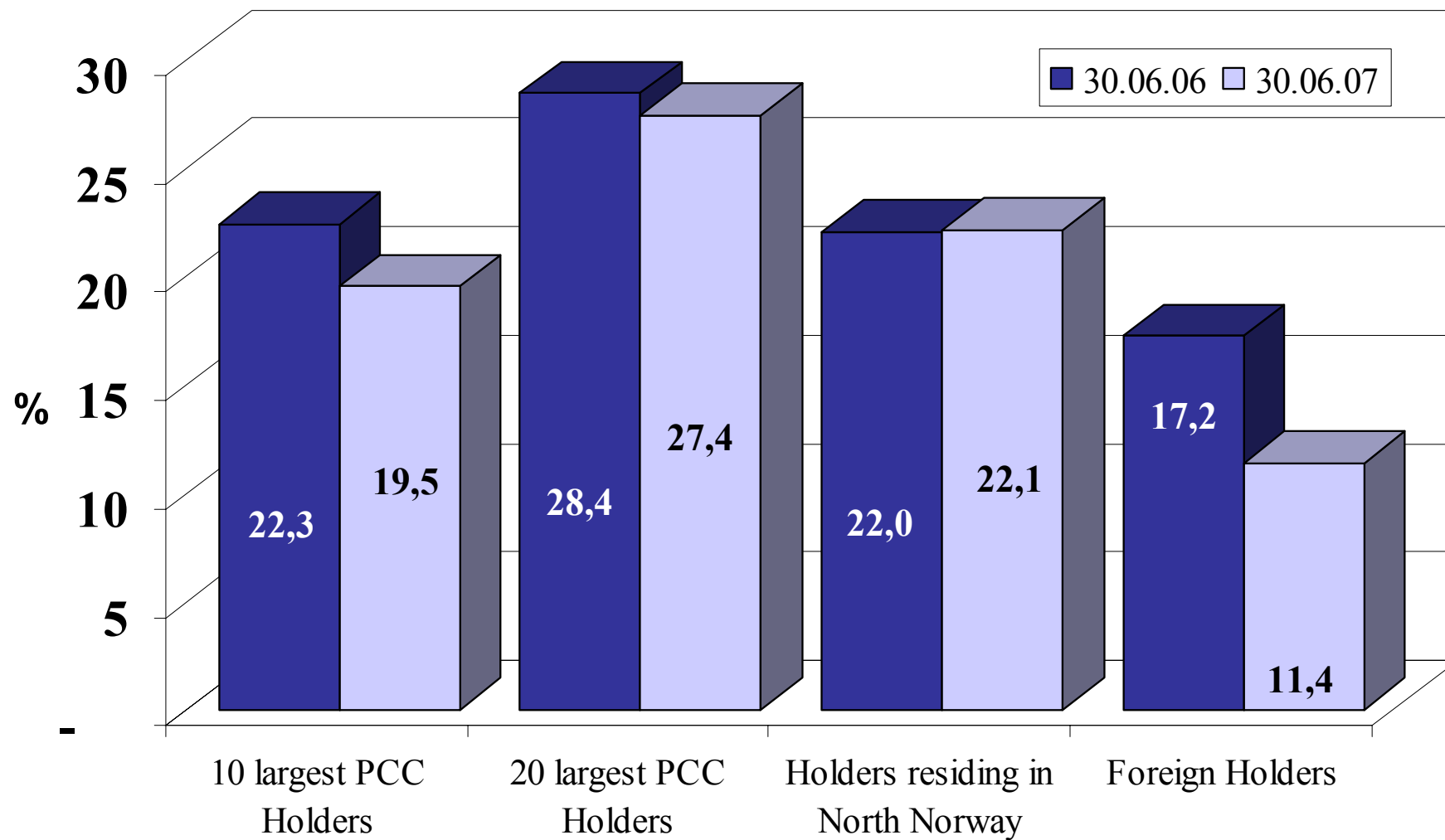


PCC*-holder policy

***Primary Capital Certificates**



PCC holder structure



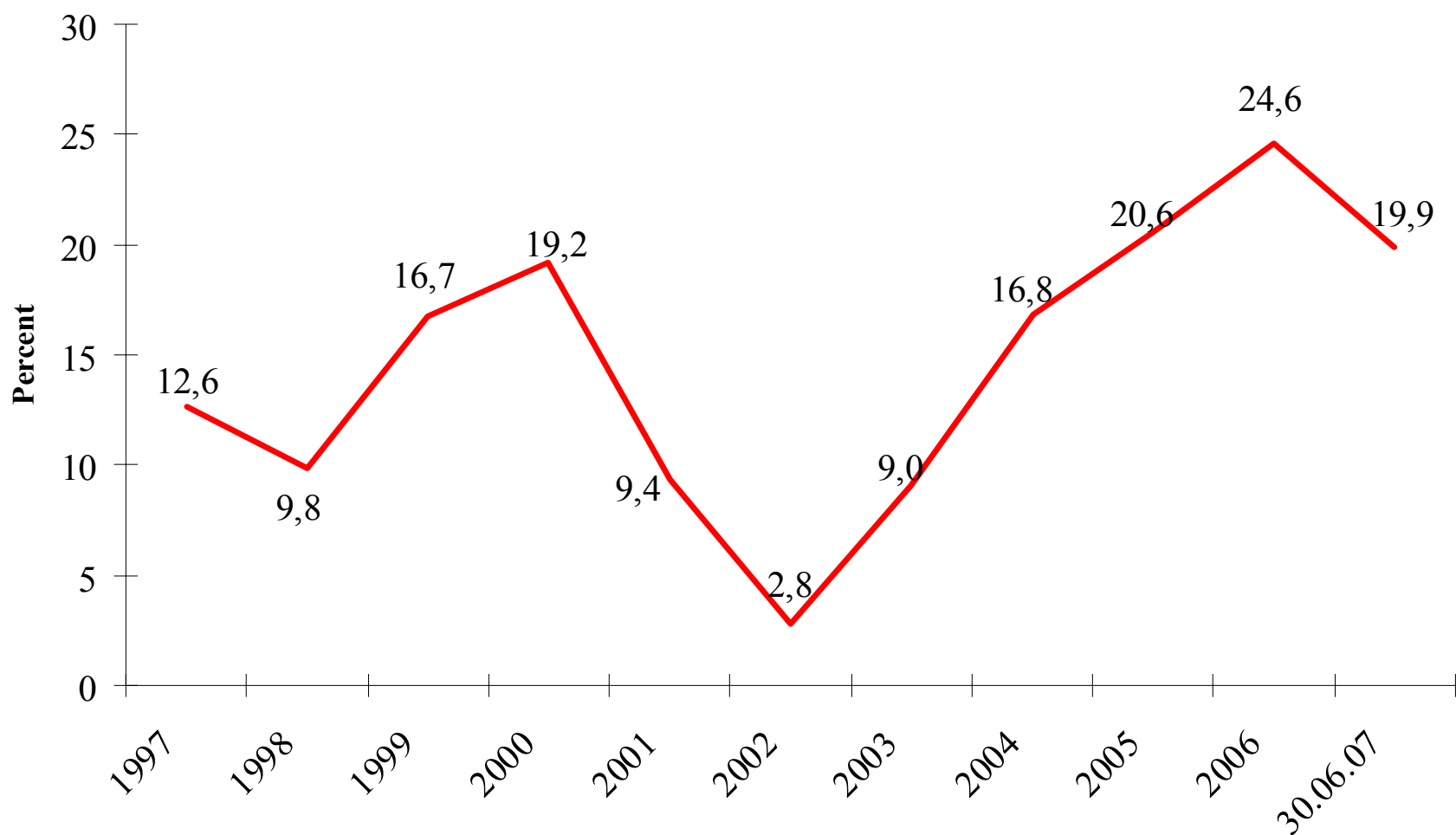


The 20 largest PCC holders 30.06.07

PCC Holders	Number of PCCs	Share of total PCC Capital
Pareto Aksjer Norge	679.800	4,29 %
Frank Mohn AS	431.383	2,72 %
Terra Utbytte	323.475	2,04 %
MP Pensjon	323.440	2,04 %
Pareto Aktiv	292.300	1,85 %
Tonsenhagen Forretningsentrum AS	264.550	1,67 %
Framo Development AS	216.666	1,37 %
Citibank International	200.625	1,27 %
JPMorgan Chase Bank - client account	180.276	1,14 %
Mellon Bank - client account	171.900	1,09 %
National Financial Services Citibank N.A.	158.254	1,00 %
Troms Kraft AS	157.450	0,99 %
Forsvarets Personellservice	138.720	0,88 %
Karl Ditlefsen	136.153	0,86 %
Trond Mohn	130.000	0,82 %
State Street Bank - client account	117.041	0,74 %
Fred Olsen & Co's Pensjonskasse	110.500	0,70 %
Sparebankstiftelsen DnB NOR	107.400	0,68 %
Stichting Shell Pensjon	98.100	0,62 %
Ringerikes Sparebank	93.320	0,59 %
TOTAL	4.331.353	27,36 %



Return on equity capital





Summary

Group:

NOK million	30.06.07	30.06.06	Change	Change %
PROFIT AND LOSS ACCOUNT				
Result from ordinary operations	459	377	82	21,8%
BALANCE SHEET				
Total assets	58.460	51.496	6.964	13,5%
Gross lending	47.852	43.765	4.087	9,3%
Deposits	32.390	28.324	4.066	14,4%
KEY FIGURES				
Capital adequacy ratio	10,9%	10,3%		0,6%
After-tax return on equity capital	19,9%	18,3%		1,6%
Cost as a perc.of overall contrib.margin	50,1%	54,8%		-4,7%
Man-years	780	760	20	
Parent bank:				
Earnings per PCC (NOK)	11,93	8,46	3,47	



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Financial Calendar 2007

2. quarter: 7. august 2007

3. quarter: 24. oktober 2007