## Financial results Q3 2025

23 October 2025

Johan Torgeby, President & CEO Christoffer Malmer, CFO



## Highlights in Q3 2025

- Solid result in seasonally slower and less volatile markets
- Investment Banking activity showed resilience and capital markets saw increased activity in the latter part of the quarter
- Customer satisfaction surveys and employee engagement continued to show relative strength
- The share buyback pace of SEK 2.5bn per quarter continues

Return on equity 14.0%

Cost income ratio 0.42

CET1 ratio 18.2%

Capital buffer 360bps <sup>1</sup>



<sup>&</sup>lt;sup>1</sup> With the remaining transitory Article 3 increase for Baltic IRB models the capital buffer, pro forma, stands at 290 basis points.

### Recent events

#### **Euro-denominated stablecoin**

SEB part of consortium with major European banks to issue euro-denominated stablecoin <sup>1</sup>



#### **AirPlus**

Eurocard for corporates rebrands as AirPlus

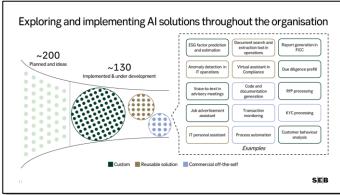


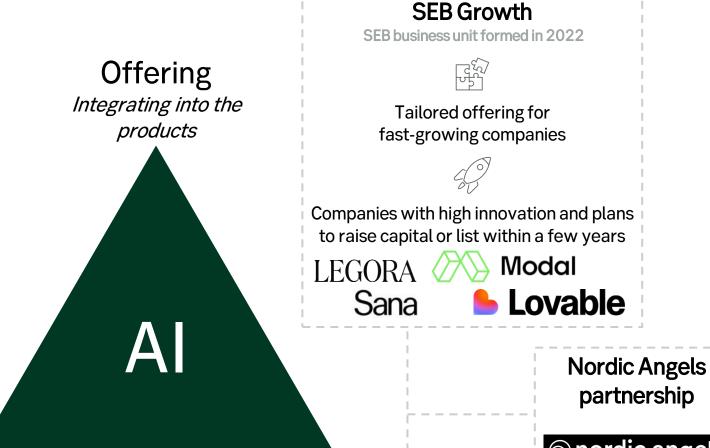
<sup>&</sup>lt;sup>1</sup> The other consortium members are ING, Banca Sella, KBC, Danske Bank, Deka Bank, Unicredit, Caixa Bank and Raiffeisen Bank International.



## SEB's approach to banking the AI community







Running Building into the business

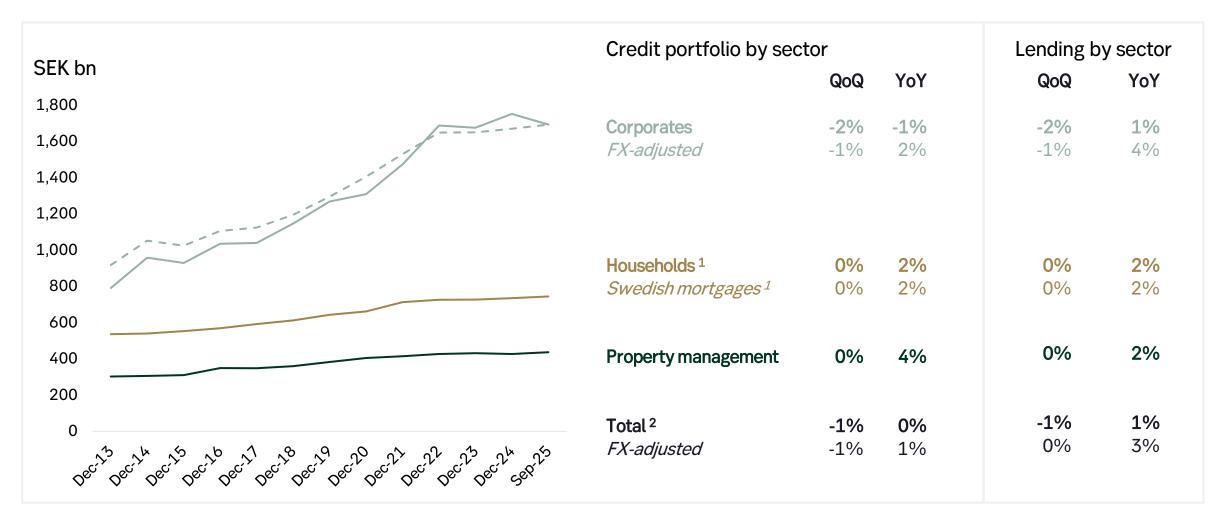
Enabling Banking the Al community

partnership





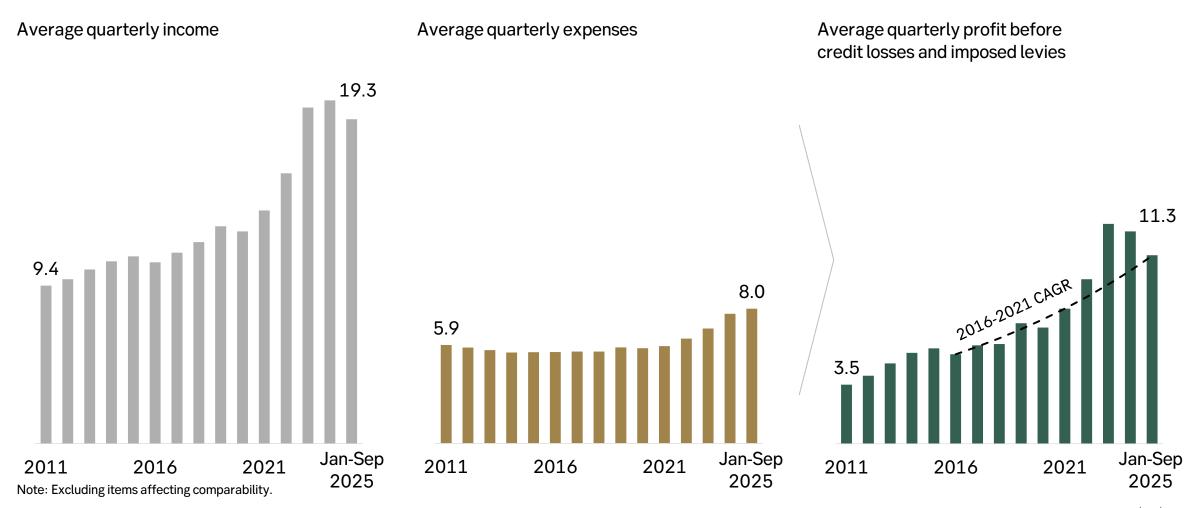
## Development of credit and lending portfolio



<sup>&</sup>lt;sup>1</sup> Adjusted for the updated reporting flow of mortgage commitments which went live in Q1 2025, resulting in a decrease in credit portfolio of SEK 38bn. <sup>2</sup> Excluding banks.



## Focus on returning to positive jaws





## Financials



## Financial summary Q3 2025

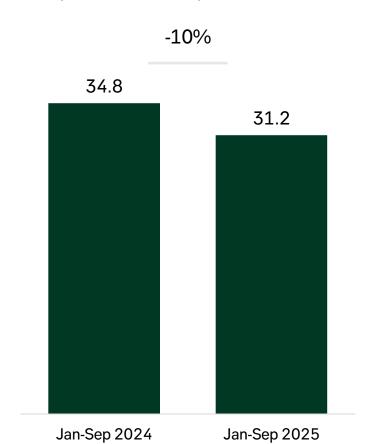
SEK m	Q3 2025	Q2 2025		Q3 2024			
Net interest income	10,418	10,342	1%	11,266	-8%		
Net fee and commission income	6,287	6,685	-6%	6,034	4%	Ro	
Net financial income	1,889	2,468	-23%	3,562	-47%	12	4.0%
Operating income	18,664	19,559	-5%	20,908	-11%	C/	1
Operating expenses	7,921	7,982	-1%	7,718	3%	0.4	42
Profit before ECL and imposed levies	10,744	11,577	-7%	13,190	-19%	Ne	et ECL leve
Net expected credit losses	203	295	-31%	393	-48%		pps
Imposed levies	822	882	-7%	979	-16%	CE	T1 ratio
Operating profit	9,719	10,400	-7%	11,818	-18%		3.2%
Income tax expense	2,042	2,146	-5%	2,364	-14%		
Net profit	7,677	8,253	-7%	9,454	-19%		

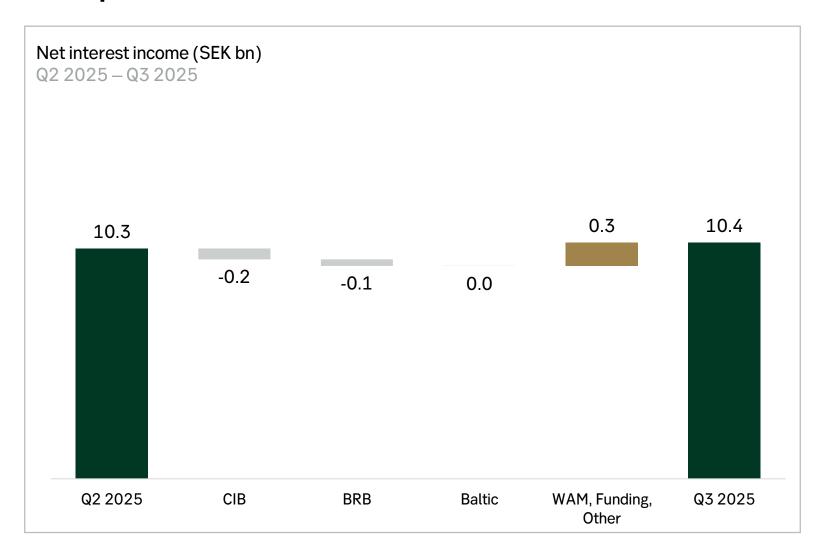


## Net interest income development

#### Net interest income (SEK bn)

Jan-Sep 2024 vs Jan-Sep 2025





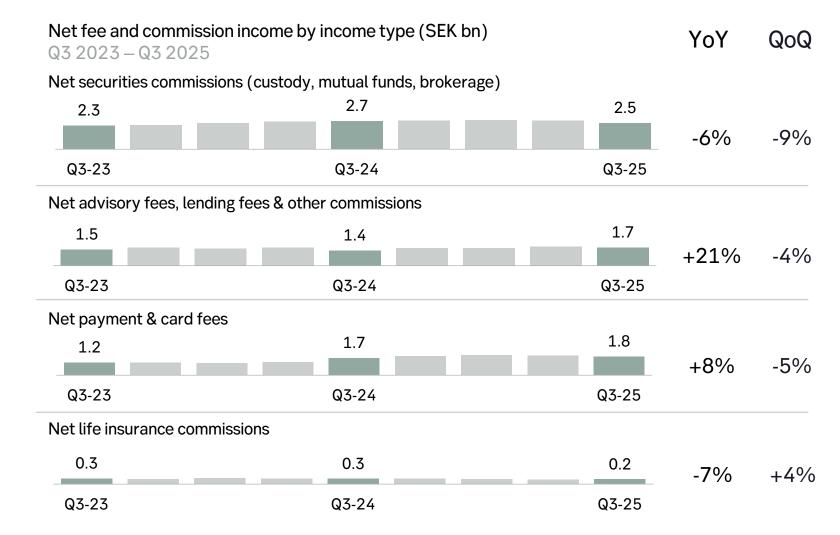


## Net fee and commission income development

Jan-Sep 2024 vs Jan-Sep 2025 12% 19.7 17.6

Jan-Sep 2025

Net fee and commission income (SEK bn)



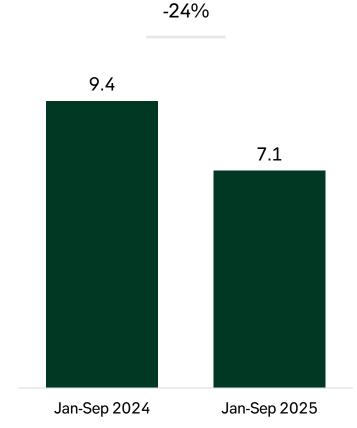


Jan-Sep 2024

## Net financial income development

#### Net financial income (SEK bn)

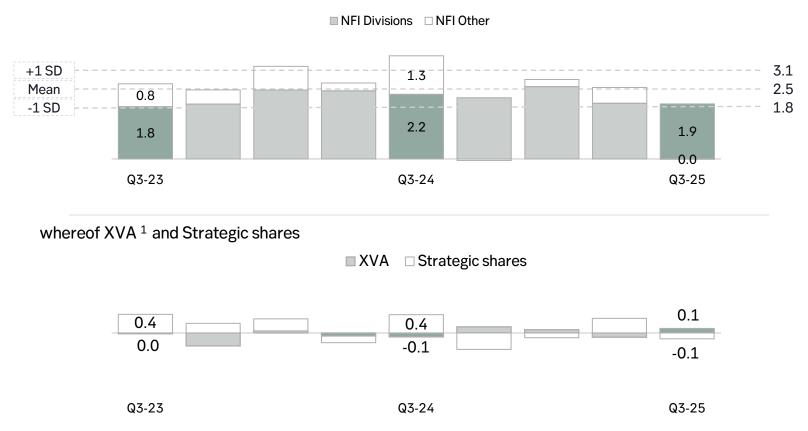
Jan-Sep 2024 vs Jan-Sep 2025



<sup>&</sup>lt;sup>1</sup> Consists of CVA, DVA, FVA and ColVa.

#### Net financial income development (SEK bn)

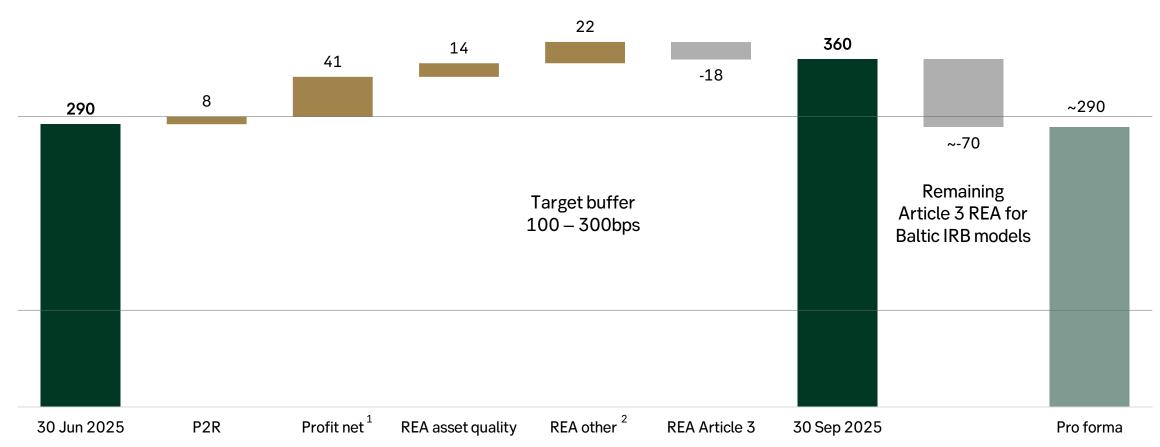
Q3 2023 – Q3 2025. Mean and standard deviation (SD) based on last 16 quarters





## Development of CET1 buffer quarter-on-quarter

Buffer above regulatory requirement, bps



 $<sup>^{\</sup>rm 1}$  Profit net of dividend.  $^{\rm 2}$  Including FX.



## Strong asset quality and balance sheet

Asset quality	
Net expected credit loss level	4bps
Funding & liquidity	
Customer deposits (SEK)	1,974bn
Liquidity coverage ratio (LCR)	130%
Net stable funding ratio (NSFR)	112%
Capital	
CET1 ratio	17.7%
CET1 buffer above requirement	290bps
Total capital ratio	21.7%
Leverage ratio	4.9%

Asset quality	
Net expected credit loss level	3bps
Funding & liquidity	
Customer deposits (SEK)	1,880bn
Liquidity coverage ratio (LCR)	136%
Net stable funding ratio (NSFR)	116%
Capital	
CET1 ratio	18.2%
CET1 buffer above requirement	360bps <sup>1</sup>
Total capital ratio	22.3%
Leverage ratio	5.1%

<sup>&</sup>lt;sup>1</sup> With the remaining transitory Article 3 increase for Baltic IRB models the capital buffer, pro forma, stands at 290 basis points.



## SEB Group financial targets

~50%

Dividend payout ratio of EPS

1-3 percentage points

CET1 ratio above requirement

Return on equity competitive with peers

Long-term aspiration 15%

**Share repurchases** will be the main form of capital distribution when SEB's capital is in excess of the targeted capital position.



# Appendix



## Feedback from our customers





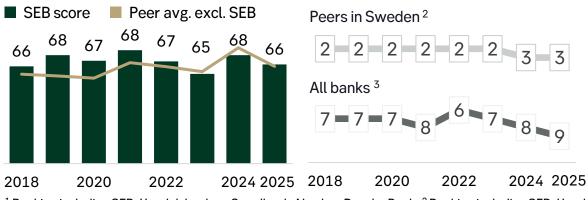
Note: Key customer satisfaction indicators adjusted in Q1 2025 to better reflect Group priorities. <sup>1</sup> "Peers in Sweden" includes SEB, Handelsbanken, Swedbank, Nordea, Danske Bank. <sup>2</sup> "Peers in Sweden" includes SEB, Handelsbanken, Swedbank, Nordea. <sup>3</sup> Banks with less than 300 respondents are summarised as one actor ("Other").



## Feedback from SME and retail customers

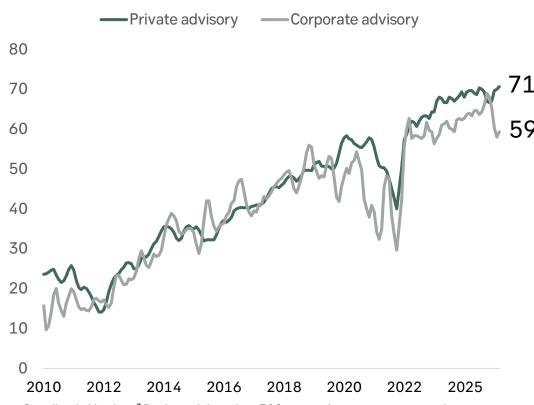
# SKI Corporates SEB score Peer avg. excl. SEB Peers in Sweden 1 All banks 3 All banks 3 2020 2022 2024 2025 2018 2020 2022 2024 2025

#### SKI Private individuals



Long-term trend in advisory service provided by branch offices

Net Promoter Score, rolling 3-month average



<sup>&</sup>lt;sup>1</sup> Ranking including SEB, Handelsbanken, Swedbank, Nordea, Danske Bank. <sup>2</sup> Ranking including SEB, Handelsbanken, Swedbank, Nordea. <sup>3</sup> Banks with less than 300 respondents are summarised as one actor ("Other").

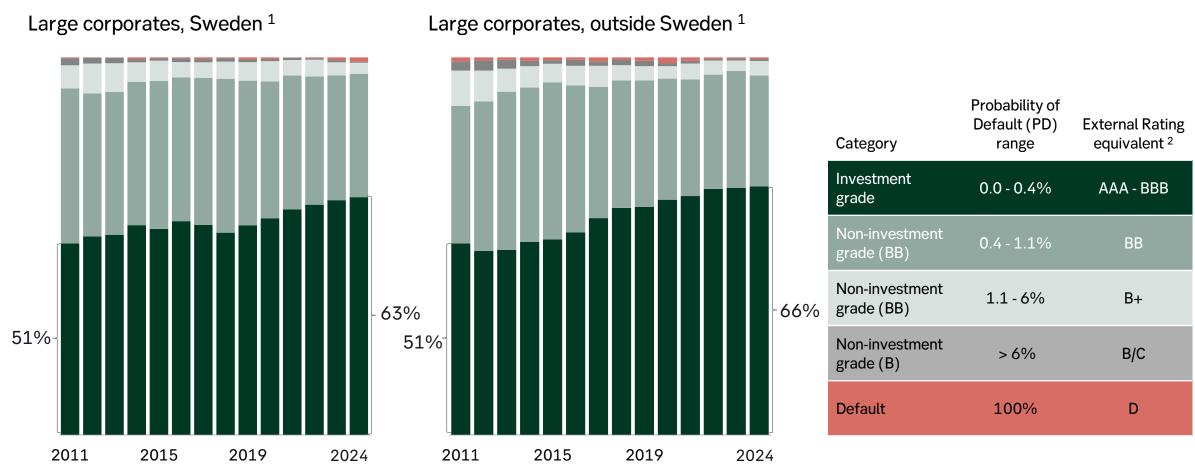


## Financial summary Jan-Sep 2025

SEK m	Jan-Sep 2025	Jan-Sep 2024	
Net interest income	31,229	34,819	-10%
Net fee and commission income	19,677	17,595	12%
Net financial income	7,101	9,381	-24%
Operating income	58,045	61,901	-6%
Operating expenses	24,144	22,260	8%
Profit before ECL and imposed levies	33,901	39,641	-14%
Net expected credit losses	1,161	509	128%
Imposed levies	2,668	3,158	-16%
Operating profit	30,072	35,974	-16%
Income tax expense	6,318	7,602	-17%
Net profit	23,754	28,373	-16%



## Increasing share of investment grade companies



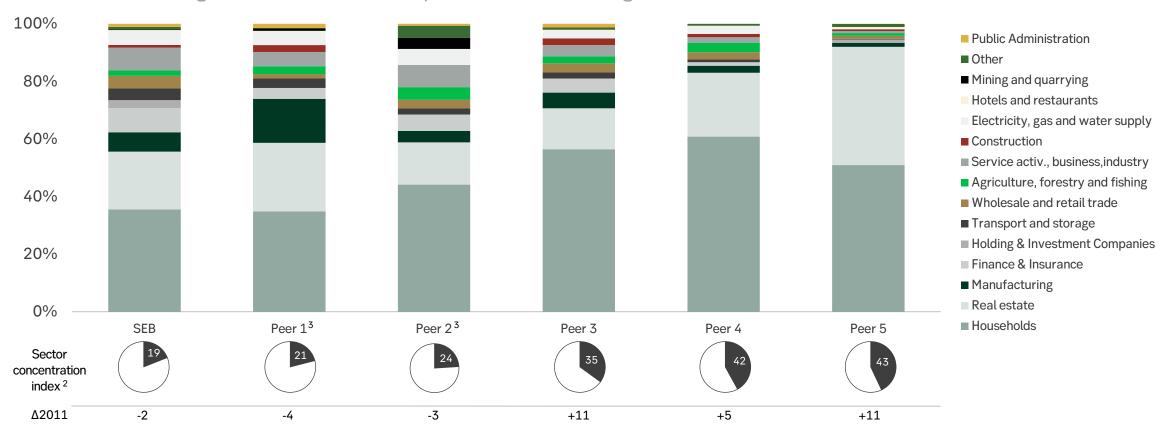
<sup>&</sup>lt;sup>1</sup> Non-retail corporates. <sup>2</sup> Estimated link between internal PDs and external ratings based on comparison of historical default outcomes.



## Lending portfolio more sector-diverse than competitors'

#### Lending portfolio by industry <sup>1</sup>

Q4 2024, total lending excl. banks, reversed repos and collateral margin



<sup>&</sup>lt;sup>1</sup> Based on information from external reporting, best-estimate industry categorisation. <sup>2</sup> Measured as Herfindahl-Hirschmann index (100 = full concentration). Used as an indicator of credit concentration risk to industries/economic sectors by Swedish FSA. <sup>3</sup> Loans and financial commitments.



