

PANORO ENERGY ASA

# Q3 2023 RESULTS PRESENTATION

29 NOVEMBER 2023





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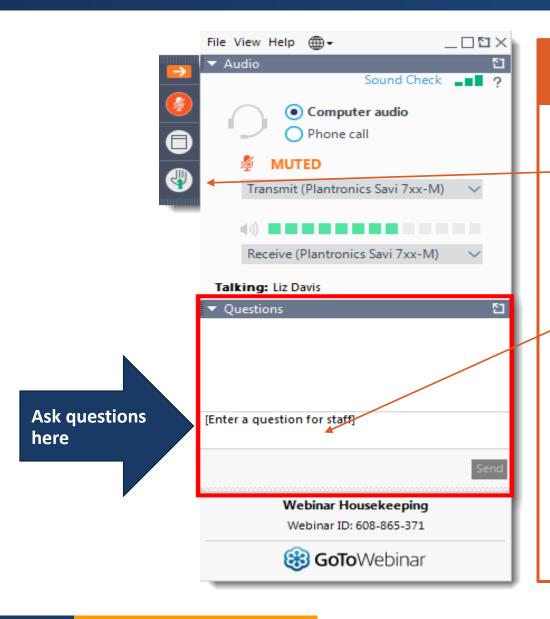
These risks and uncertainties include, among others, uncertainties in the exploration for and development and production of oil and gas, uncertainties inherent in estimating oil and gas reserves and projecting future rates of production, uncertainties as to the amount and timing of future capital expenditures, unpredictable changes in general economic conditions, volatility of oil and gas prices, competitive risks, counterparty risks including partner funding, regulatory changes and other risks and uncertainties discussed in the Company's periodic reports.

Forward-looking statements are often identified by the words "believe", "budget", "potential", "expect", "anticipate", "intend", "plan" and other similar terms and phrases. We caution you not to place undue reliance on these forward-looking statements, which speak only as of the date of this presentation, and we undertake no obligation to update or revise any of this information.



# WEBINAR HOUSEKEEPING - TIME FOR QUESTIONS





#### **Your Participation**

- Please raise your hand to be unmuted for verbal questions.
- Please continue to submit your text questions and comments using the Questions panel



### FINANCIAL HIGHLIGHTS



Q3 2023 production and revenue set new quarterly records for Panoro

#### Q3 2023 HIGHLIGHTS

Q3 2023 Reported revenue

USD 107.3 million

Q2 2023: USD 5.7 million

Q3 2023 EBITDA

USD 64.8 million

Q2 2023: USD 3.3 million

Q3 2023 Net profit / (loss)

**USD 27.9 million** 

Q2 2023: USD (13.4) million

#### YTD HIGHLIGHTS

9M 2023 Reported revenue

USD 173.7 million

9M 2022: USD 117.8 million

9M 2023 EBITDA

USD 103.7 million

9M 2022: USD 89.2 million

9M 2023 Net profit / (loss)

**USD 28.8 million** 

9M 2022: USD 13.9 million

#### **BALANCE SHEET**

Cash at bank at 30/09/23 (excluding oil revenue advances)

USD 33.5 million\*

30/09/22: USD 34.1 million

Gross debt at 30/09/23

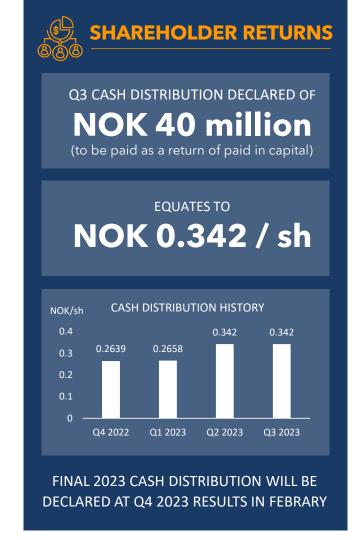
USD 69.3 million

30/09/22: USD 82.4 million

Effective net debt at 30/09/23

USD 35.8 million\*\*

30/09/22: USD 48.3 million

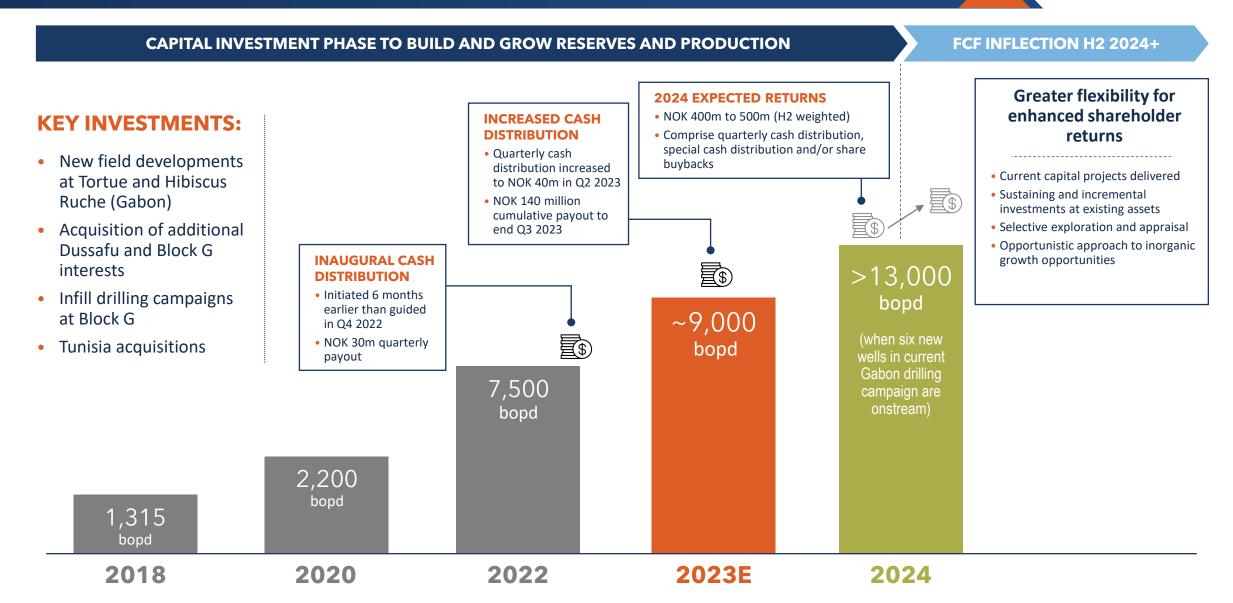


<sup>\*</sup> Reported cash balance of USD 47.0 million includes oil revenue advances of USD 13.5 million drawn under the Advance Payment Facility to smooth working capital

<sup>\*\*</sup> Based on cash at bank of USD 33.5 million after adjusting for oil revenue advances

### THE JOURNEY SO FAR





## 2024 SHAREHOLDER RETURNS POLICY



Panoro is committed to delivering sustainable shareholder returns





SPECIAL DISTRIBUTION AND SHARE BUYBACKS

- Between NOK 400 million and NOK 500 million
- Range dependent on timing and de-risking of major production operations in Gabon and Equatorial Guinea
- Weighted towards second half as production milestones are achieved and corresponding FCF builds

- Paid on a quarterly basis, with first 2024 cash distribution to be declared at Q1 results in May 2024
- To be paid as a return of paid in capital

- Paid in form of cash distribution, share buyback or combination thereof
- At discretion of the Board

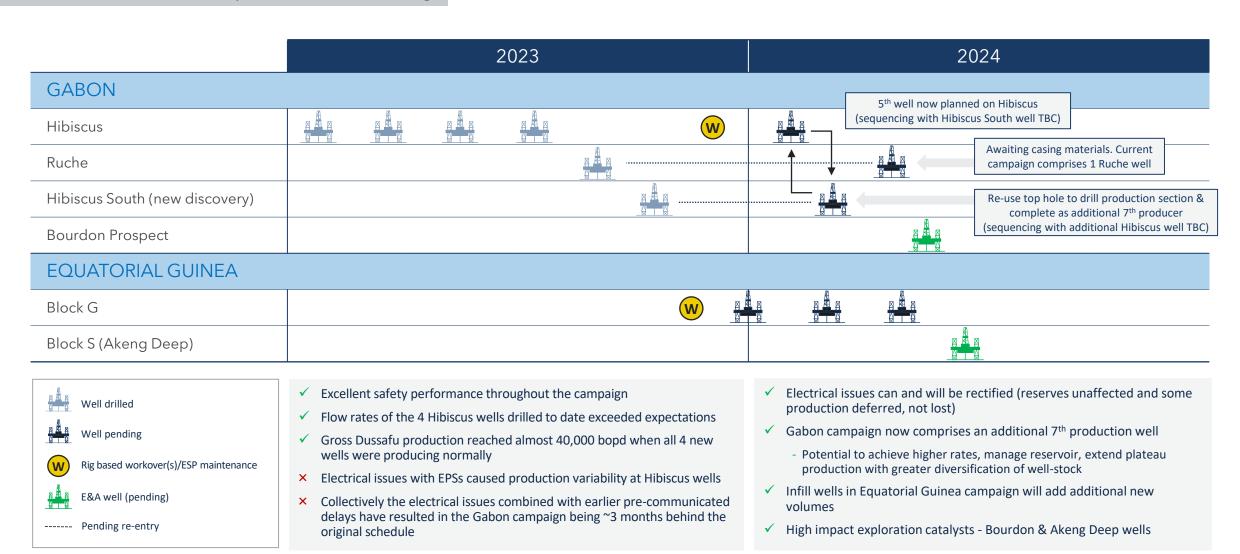
#### **KEY FACTORS**

- Based on realised oil price of USD 85 / bbl (representing 2024 analyst consensus) and current FX rates
- The Board will consider upward or downward revisions should oil prices be higher / lower and as production derisking occurs

### GROUP DRILLING SUMMARY AND HIGHLIGHTS



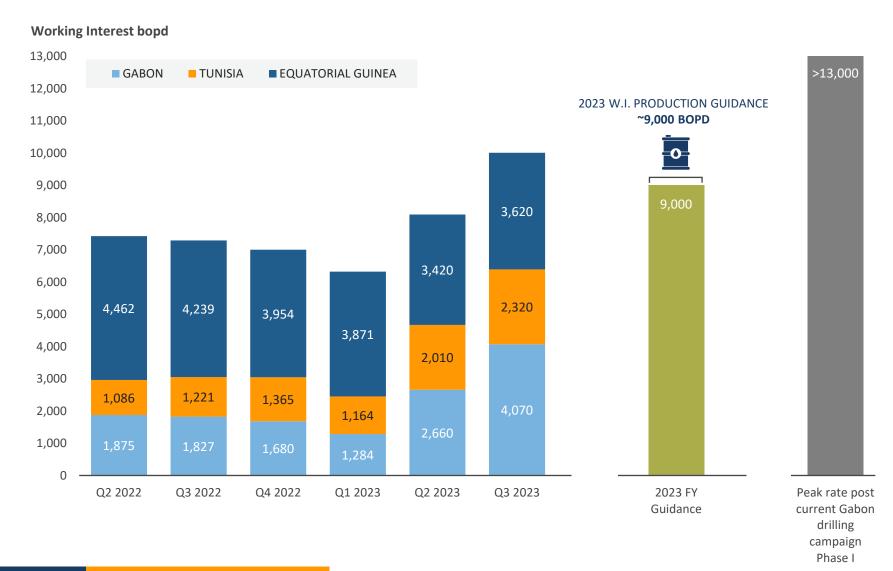
Panoro is in its most active phase of continual drilling



# PRODUCTION PERFORMANCE AND GUIDANCE



#### Panoro benefits from a diversified production base

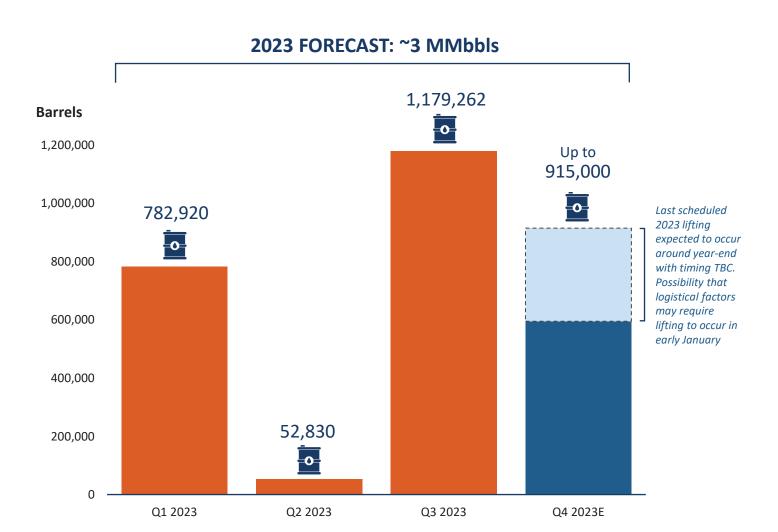


- Q3 2023 working interest group production averaged 10,000 bopd
- Target of >13,000 bopd when six wells in current Gabon campaign are onstream is unchanged
- Equatorial Guinea infill drilling campaign will add additional new volume in 2024
- Group production has exceeded 12,000 bopd with full contribution of the four new Hibiscus wells in Gabon
- Recognising the amended (and expanded) work programme and period of ESP repair and maintenance in Gabon, FY 2023 group production is expected to be ~9,000 bopd

### CRUDE LIFTING SCHEDULE



Panoro expects to lift a materially higher volume in 2023



Note: Current 2023 lifting schedule anticipated by management remains subject to possible changes due to commercial and operational factors

- Crude liftings are based on entitlement volumes after respective PSC terms have been applied, and will differ from produced volumes expressed on a working interest basis
- Completed September lifting of 649,853 barrels in Equatorial Guinea at a realised price of USD 91.90 per barrel
- Completed Q3 liftings in Gabon and Tunisia totalling 529,409 barrels at an average realised price of USD 82.44 per barrel
- In Q4 to date have completed aggregate liftings of 554,813 barrels in Gabon and Tunisia at realised price of approximately USD 86.20 per barrel
- Positive crude oil inventory of ~266,000 barrels at end Q3
- Panoro's entitlement volume from production in Q3 was 800,775 barrels

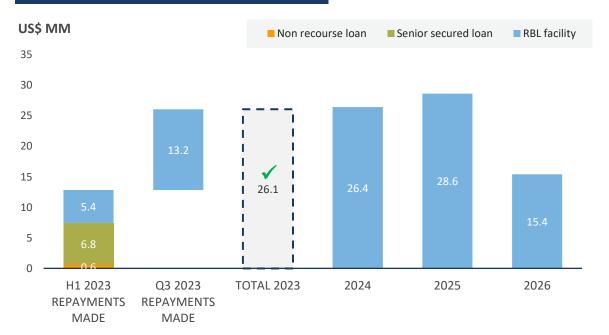
### DEBT PROFILE AND CAPEX



#### USD 13.2 million debt principal repayments in Q3, full-year capex guidance USD 75 million

| Facility                 | Maturity   | Amount drawn at 30/09/23 | Rate        |
|--------------------------|------------|--------------------------|-------------|
| RBL facility             | March 2026 | USD 70.5 MM              | SOFR + 7.5% |
| Advance payment facility | n/a        | USD 13.5 MM              | SOFR + 4.0% |

#### **CURRENT DEBT MATURITY PROFILE**



Note: Cumulative external debt in the Balance Sheet as of 30 September 2023 was USD 69.2 million which includes effects of accrued interest to period end, offset by un-amortised borrowing cost which is to be expensed over the life of the loan instrument.



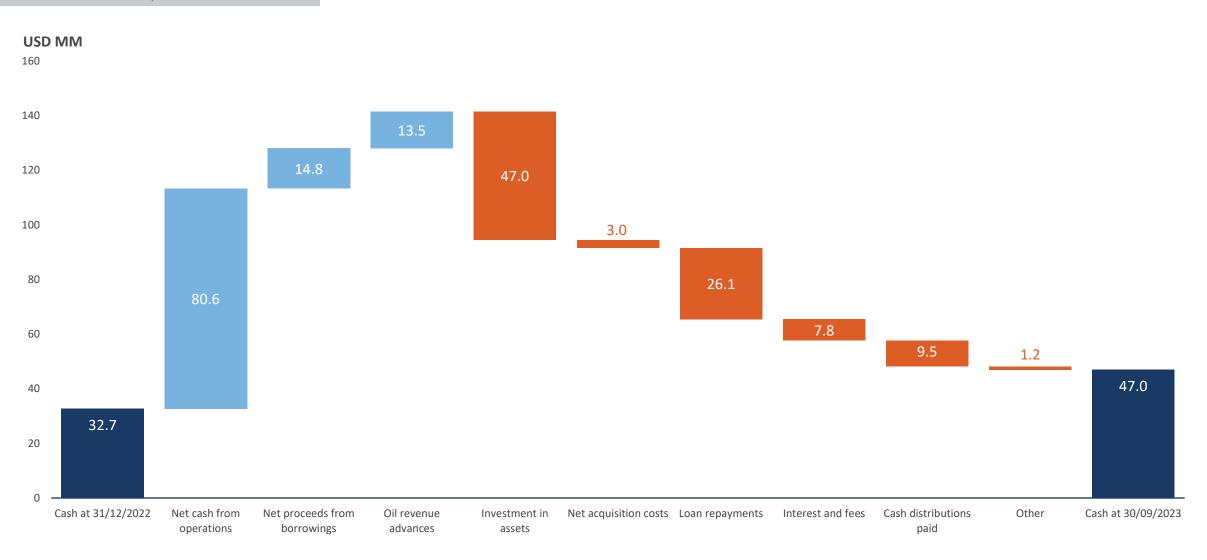
- 2023 capex to end Q3 of USD 47\* million primarily relates to current development drilling campaign in Gabon
- FY 2023 capex guidance unchanged at USD 75 million
- Preliminary expectations of 2024 capex net to Panoro are in the range of USD 70 million to USD 75 million
  - Equatorial Guinea infill drilling campaign
  - Fast-track development of the Hibiscus South discovery in Gabon
  - Drilling of Bourdon (Prospect B) in Gabon
  - ESP remedial works in Gabon

<sup>\*</sup> Excluding USD 3 million net acquisition costs in relation to acquisition of minority interest in Tunisia business

# RECONCILIATION OF CASH FLOW TO END Q3 2023



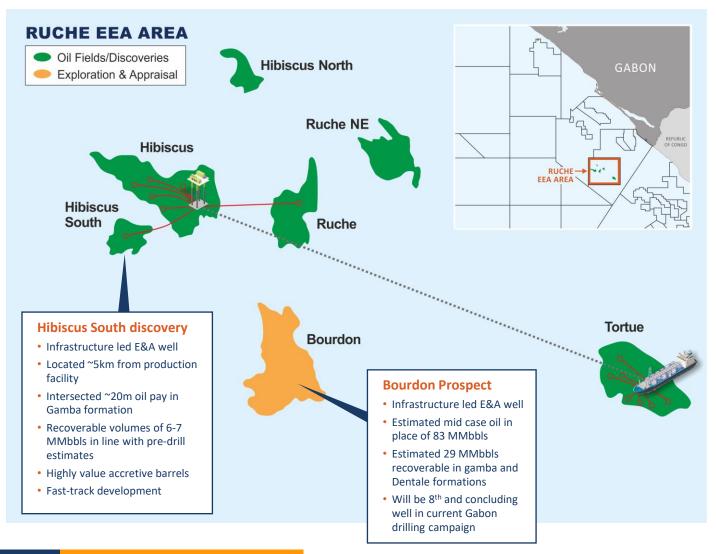
#### Robust financial position maintained



### **GABON UPDATE**



Gross production at the Dussafu Marin Permit reached levels of almost 40,000 bopd with only four new Hibiscus wells onstream





#### **HIBISCUS RUCHE PHASE I**

- First four Hibiscus wells demonstrated excellent reservoir performance with rates per well of 6,000 bopd to 6,500 bopd
- Previously communicated electrical issues with ESPs at Hibiscus are constraining production
  - Period of diagnosis, repair and replacement has commenced
- Hibiscus South discovery will be fast-tracked into production
- Current campaign will now result in 7 new production wells
- Partners have agreed to drill the Bourdon (Prospect B) well to conclude the current 8 well campaign
- Target of reaching 40,000 bopd gross once all wells are onstream is unchanged

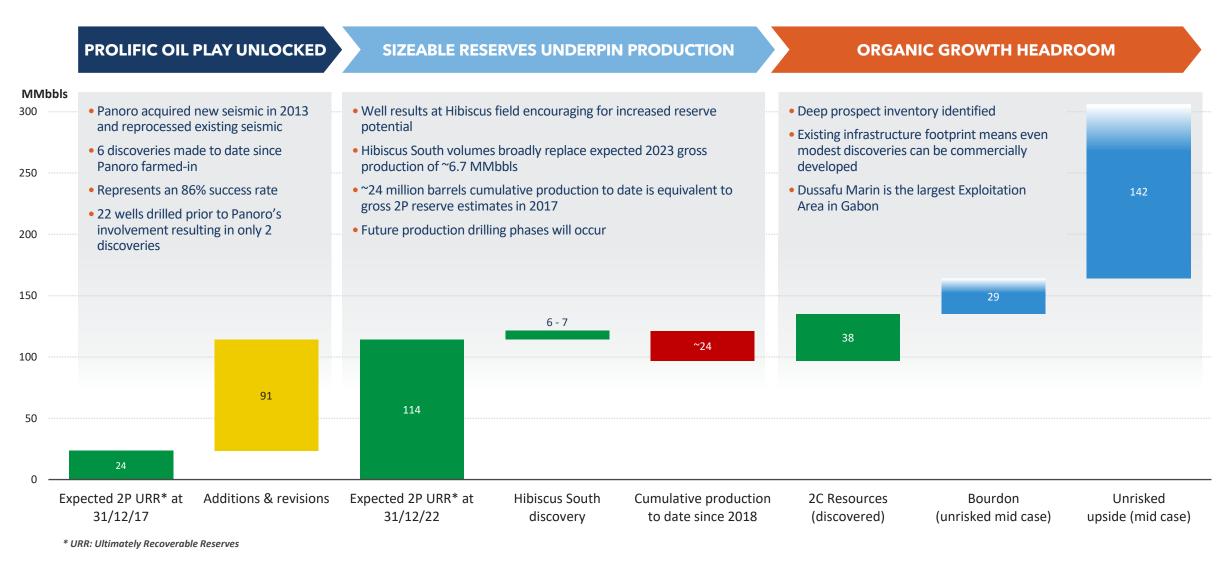
#### **TORTUE FIELD**

- New gas lift compressor installed onboard the FPSO started up in July
- Tortue continues to produce from all six existing production wells which has contributed to the increase in total block production to 23,200 bopd in Q3

# DUSSAFU MARIN SUBSURFACE IS EXCEEDING EXPECTATIONS



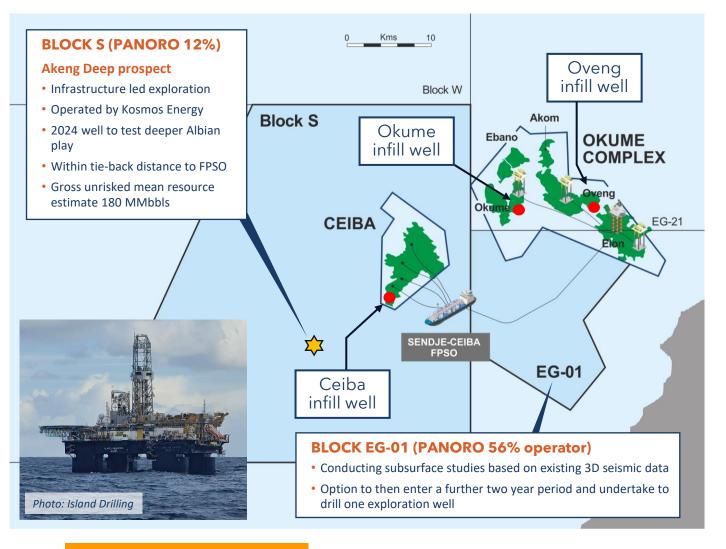
Dussafu is a long-term asset with substantial organic upside potential



### **EQUATORIAL GUINEA UPDATE**



Three new Block G infill wells to add additional new volume in 2024





#### **OPERATIONS UPDATE**

- Island Innovator semi-submersible rig arrived in country in October
- Currently undertaking two planned workovers of existing wells
- Will shortly commence the planned three-well infill drilling campaign
- First new infill well expected onstream around end Q1 2024 with all three new wells expected onstream by end Q2 2024
- Multiple other projects being progressed including flowline replacements, gas compression at Okume and planning for future gas injection to reduce flaring

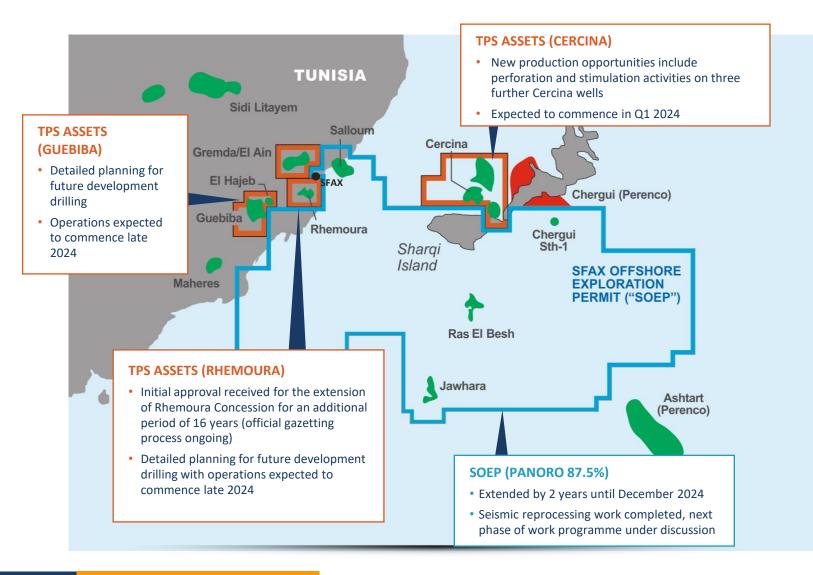
#### **PROFITS TAX UPDATE**

- Effective 2024 onwards profit tax rate will reduce to 25% from current 35%
- Cash flow effect will be 2025 onwards (tax paid in year after taxable period ends)
- 2022 profits taxes are due for payment in Q4 2023 amounting to approximately USD 20 million (lump sum in line with annual routine tax schedules under the PSC)

## TUNISIA UPDATE



TPS assets contain one of Tunisia's largest oil producing concessions





- Q3 2023 W.I production of 2,320 bopd reflects the first full quarter contribution of the acquisition of 40% minority share in Panoro's Tunisia business it did not previously own
- Simplifies Panoro's Tunisian asset ownership structure (now 100% owned)
- Focus is on maturing new production opportunities
- The TPS assets have historically produced over 6,000 bopd gross
- Panoro sees opportunities to restore production to historic levels

# HIGH ACTIVITY LEVELS AND MULTIPLE UPCOMING CATALYSTS



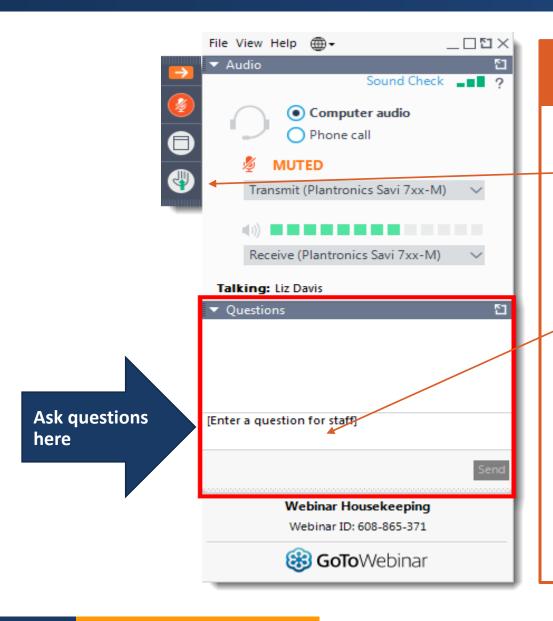
- Targets of ultimately delivering 40,000 bopd gross at Dussafu and 13,000 bopd net group production unchanged
- Results of new wells in Gabon have exceeded expectations (reservoir deliverability and size)
- Electrical issues with ESPs at the Hibiscus field have constrained production (diagnostic, repair and replacement programme underway)
- Three well infill drilling campaign in Equatorial Guinea will add additional new volume in 2024
- Hibiscus South adds high-value, low-cost barrels and will be fast-tracked into production
- High impact infrastructure led E&A drilling catalysts upcoming in Equatorial Guinea (Akeng Deep) and Gabon (Bourdon)
- Cash distribution paid quarterly within framework of clear shareholder returns policy



<sup>\*</sup> When six of the total planned seven new production wells at Hibiscus Ruche Phase I are onstream

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