PRESS RELEASE

Volvo Group – the third quarter 2025

"In Q3 2025, the Volvo Group's net sales increased in Europe, while more difficult market conditions in North America and South America impacted sales negatively. In total, the Group's net sales amounted to SEK 110.7 billion (117.0), which was an increase of 1% when adjusted for currency movements. Sales of vehicles were 1% lower than in Q3 2024 when adjusted for currency. The underlying development in the service business remained good, with service sales growing by 4% adjusted for currency. On a rolling 12-month basis service revenues amounted to SEK 126 billion. Despite the lower vehicle volumes, we maintained our earnings resilience and generated an adjusted operating income of SEK 11.7 billion (14.1) with an adjusted operating margin of 10.6% (12.0)," says Martin Lundstedt, President and CEO.

- In Q3 2025, net sales decreased by 5% and amounted to SEK 110.7 billion (117.0). When adjusted for currency movements net sales increased by 1%.
- Adjusted operating income amounted to SEK 11,707 M (14,074), corresponding to an adjusted operating margin of 10.6% (12.0). In Q3 2025, a positive effect of SEK 811 M was excluded from adjusted operating income. There were no adjustments in Q3 2024.
- Reported operating income amounted to SEK 12,517 M (14,074), corresponding to an operating margin of 11.3% (12.0).
- Compared with Q3 2024, currency movements had a negative impact on operating income amounting to SEK 1,626 M.
- Earnings per share amounted to SEK 3.71 (4.93).
- Operating cash flow in the Industrial Operations amounted to SEK-1,739 M (3,069).
- Return on capital employed in the Industrial Operations amounted to 25.2% (38.3).

Press and Analyst Conference Call. An online presentation of the report, followed by a question and answer session will start at 09:00 CEST. Link to webcast: https://greport.volvogroup.com/.

More information, including an interview with CEO Martin Lundstedt, will soon be available on https://www.volvogroup.com/en/investors.html.

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