



# Q2

## HALF-YEAR FINANCIAL REPORT

January–June 2025

 MANDATUM

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## MANDATUM PLC: HALF-YEAR FINANCIAL REPORT 1 JAN – 30 JUN 2025

# Assets under management continued to grow – net finance result decreased

## April–June 2025 in brief

- Client assets under management (AuM) increased by 11% from the previous year and were record-high at EUR 14.4 (30 Jun 2024: 13.0) billion although the weakened US dollar continued to weigh on client assets in the second quarter. Net flow decreased by 29% to EUR 164 (232) million. Sales of investment products briefly declined in April due to market uncertainty but rebounded swiftly.
- Fee result increased by 26% to 18.5 (14.7) million as a result of the increase in client assets under management and improved cost-efficiency.
- Profit before taxes decreased by 55% to EUR 34.2 (75.8) million. The decline reflected a weaker net financial result, which was primarily driven by the decline in long-term interest rates used in the discounting of insurance contract liabilities. Net finance result decreased to 21.6 (55.1) million.
- Capital-light profit before taxes decreased by 19% to EUR 20.6 (25.4) million. Result of the Institutional and wealth management business improved, while Corporate and Retail business results declined due to one-off positive items included in the comparison period.
- Return on equity<sup>1</sup> (ROE) was 7.6 (14.6)%.

## January–June 2025 in brief

- Fee result increased by 25% to 37.3 (29.9) million. Net finance result decreased by 14% to 73.4 (85.0) million.
- Profit before taxes decreased by 22% to EUR 96.1 (122.7) million. Capital-light profit before taxes was EUR 40.6 (41.5) million.
- Cost/income ratio related to client AuM<sup>2</sup> decreased by 11 p.p. and improved to 53 (64)% as client assets under management increased and expenses decreased.
- Earnings per share (EPS) was EUR 0.16 (0.19) and organic capital generation (OCG) per share was EUR 0.34 (0.24).
- The Solvency II ratio adjusted for dividend accrual and without the transitional measure was 193 (31 Dec 2024: 193)%.

## Key figures

EUR million	4-6/2025	4-6/2024	Change, %	1-6/2025	1-6/2024	Change, %	1-12/2024
Fee result	18.5	14.7	26%	37.3	29.9	25%	66.6
Net finance result	21.6	55.1	-61%	73.4	85.0	-14%	135.6
Result related to risk policies	2.0	11.9	-83%	4.3	14.1	-69%	25.4
Other result	-8.0	-5.9	-36%	-18.9	-6.3	n.m.	-24.7
<b>Profit before taxes for the period</b>	<b>34.2</b>	<b>75.8</b>	<b>-55%</b>	<b>96.1</b>	<b>122.7</b>	<b>-22%</b>	<b>202.9</b>
Capital-light profit before taxes	20.6	25.4	-19%	40.6	41.5	-2%	87.8
Net flow	164	232	-29%	420	478	-12%	983
Earnings per share, EUR	0.06	0.12	-51%	0.16	0.19	-18%	0.33
Equity per share, EUR	-	-	-	2.68	3.05	-36%	3.19
Organic capital generation per share, EUR	0.17	0.10	73%	0.34	0.24	44%	0.44
Return on equity-% <sup>1</sup>	7.6%	14.6%	-7.0 p.p.	10.7%	12.2%	-1.6 p.p.	10.3%
Cost/Income ratio related to client AuM, % <sup>2</sup>	-	-	-	53%	64%	-11 p.p.	58%



EUR million	30 Jun 2025	30 Jun 2024	Change, %	31 Dec 2024
Client assets under management (AuM)	14,413	12,965	11%	13,957
Solvency ratio, adjusted for dividend accrual, %	209%	224%	-15 p.p.	210%
Solvency ratio, adjusted for dividend accrual and w/o transitional measure, %	193%	206%	-13 p.p.	193%

1) Annualised

2) Trailing twelve months

## Outlook for 2025 (unchanged)

- The fee result is expected to increase from year 2024. While Mandatum has been able to maintain disciplined pricing and stable fee margins within capital-light customer segments during years 2022, 2023 and 2024, the fee result for year 2025 is dependent on several factors, such as client behaviour and client asset allocation, competition and capital market conditions.
- The with-profit portfolio is expected to decrease further. Value changes of the investments and insurance contract liabilities in the with-profit portfolio can create relatively high volatility in the net finance result due to changes in the market environment.
- In addition, and as typical for the industry, the overall results of Mandatum will be impacted by actuarial assumptions that are updated regularly.

## Financial targets

On 4 June 2025, Mandatum announced new financial targets for 2025–2028 as part of its strategy, reinforcing its commitment to growth within the capital-light business (Institutional and wealth management, Corporate and Retail business areas) and to shareholder value creation by 2028.

The updated financial targets for 2025–2028 are:

Return on equity (ROE)  
above 20%

Capital-light profit before taxes  
growth (CAGR)  
above 10%

Solvency margin<sup>1</sup>  
160–180%  
with  
cumulative shareholder payouts  
exceeding EUR 1 billion  
for years 2025–2028

1) Excluding transitional measure.



## CEO comment

The second quarter of 2025 began with investment markets shaken by the USA's more aggressive trade policy and the threat of a trade war. The announcement of planned tariffs triggered widespread market uncertainty, particularly in April, in both equity and fixed income markets, and the US dollar weakened significantly during the quarter. However, sentiment recovered quickly after a difficult April: stock markets rebounded and the fixed income market stabilised.

Market jitters were visible in Mandatum's second quarter, particularly in more cautious client behaviour. There was a clear turn for the better after April, however, and client activity in May and June was once again at a good level. Mandatum's key growth strategy metric, fee result, grew 26 per cent during the quarter compared to the previous year, and client assets under management rose to a record-high level of EUR 14.4 billion, even though both fee income and assets under management were weighed down by a weaker US dollar and lower investment product sales in April. A rapid market turnaround and brisk client activity, especially in private wealth management and among international institutional clients, boosted Mandatum's second quarter net cash flow to EUR 164 million.



### Excellent momentum in international asset management business continued

The excellent momentum in asset management outside Finland continued. The assets under management of international institutional clients grew 40 per cent year-on-year and amounted to EUR 1.7 billion. New client accounts were established in, among others, France and Norway. We also launched a new European High Yield Total Return fund, which invests in European high yield bonds. To further accelerate growth especially in Continental Europe, we are establishing a new sales unit in Luxembourg, with the aim of bringing us closer to the potential European customer base.

### Client assets under management rose to a record-high level of EUR 14.4 billion.

Our other capital-light businesses also continued to perform well. Sales to corporate clients remained strong. The unit-linked pension business continued to grow steadily, while sales of both risk life insurance and personnel funds remained at a good level. Eight new personnel funds were established. In the Retail business area, loan insurance sales picked up, and Mandatum initiated co-operation with Pohjantähti Mutual Pension Insurance Company in distributing personal insurance products.

Mandatum's profit before taxes in the second quarter decreased year-on-year and was EUR 34.2 million. The decline was largely attributable to the lower net finance result, primarily driven by the decline in long-term interest rates used in the discounting of insurance contract liabilities. Also, the net financial result was exceptionally strong during the comparison period due to the sharp rise in long-term interest rates.

It is important to remember that fluctuations in the net financial result are part of the nature of life and pension insurance business. The development of the net financial result arising primarily from the with-profit business is, in fact, better assessed over a longer time period, although its volatility has decreased significantly in recent years, thanks to successful interest rate hedging measures.

Mandatum's solvency strengthened in the second quarter of the year, and organic capital generation – a key factor driving capital generation and our ability to pay dividends – was very strong. Capital was released in line with our strategy through the sale of our Enento holdings and other publicly listed shares. In addition, the divestment of Saxo Bank, expected to be completed by the end of the year, will further strengthen Mandatum's ability to pay dividends. We have communicated openly about our aim of divesting non-strategic holdings to fully focus on implementing our growth strategy.

## Mandatum announced new financial targets

On 4 June, we organised a Capital Markets Day, during which we announced our new financial targets. It was important to set new targets that reflect our ambition to grow in the capital-light business areas, i.e. in Institutional and wealth management, Corporate clients and Retail clients, as well as to improve profitability. Also, we have already reached the financial targets set at the time of our listing. The updated financial targets for 2025–2028 are:

- Return on equity above 20 per cent;
- Above 10 per cent compound annual growth rate (CAGR) in capital-light before taxes;
- Solvency margin of 160–180 per cent with cumulative shareholder payouts exceeding EUR 1 billion.

We want to develop into an even more capital-efficient and increasingly fee-based company. We are committed to being a good dividend payer also in the future. Our strategy to grow the capital-light business while scaling down the capital-heavy with-profit portfolio remains unchanged. Our focus is especially on strengthening the position of institutional asset management in the Nordics, accelerating the growth of private wealth management in Finland, leveraging our leading market position among corporate clients and improving our operational efficiency. Although our new targets are ambitious, I have every confidence that we will achieve them by 2028 through determined action and the dedication of all Mandatum employees.

### **Petri Niemisvirta**

Chief Executive Officer

# Market environment

## April–June 2025

### General economic and market environment

- Political uncertainty, particularly related to the tariffs proposed by the United States, intensified in the markets in April but eased significantly during May and June.
- Economic growth in the United States remained relatively strong, and consumer outlooks were positive due to more moderate inflation and a robust labor market.
- In Europe, economic growth had yet to pick up.
- The value of the US dollar continued to weaken against the euro.

### Fixed income market

- The European Central Bank eased its monetary policy further and lowered key interest rates which decreased the short rates in particular. In contrast, longer-term interest rates faced upward pressure during the summer.
- In the corporate bond market, activity picked up rapidly after early April, and credit spreads narrowed below the levels seen at the beginning of the year in both Europe and the United States.

### Equity market

- The equity market rebounded after the drop at the beginning of April.
- US stocks outperformed the rest of the world, driven especially by technology companies. However, the weakening dollar weighed on returns from the perspective of European investors.
- European stock markets also posted gains. The banking sector, in particular, continued to deliver very strong returns, and small and mid-sized companies outperformed large ones.



## Result for April–June 2025

Mandatum Group's profit before taxes for April–June 2025 decreased by 55 per cent to EUR 34.2 (75.8) million mainly due to a weaker net finance result. The profit before taxes of the capital-light business totalled EUR 20.6 (25.4) million. The result of the Institutional and wealth management business increased by 11 per cent to EUR 8.1 (7.3) million while the result of the Corporate business decreased by 20 per cent to EUR 7.3 (9.2) million and the result of the Retail business by 42 per cent to EUR 5.2 (8.9) million. The comparison period results of both Corporate and Retail businesses included one-off positive items, related to, among others, the insurance portfolio transferred to If.

The fee result of the second quarter increased by 26 per cent and amounted to EUR 18.5 (14.7) million. The growth was a result of the increase in client assets under management and improved cost-efficiency. During the quarter, the continued weakening of the US dollar had a negative impact on client assets under management and the fee result. The US dollar exposure of Mandatum's client assets under management was approximately 25 per cent. Sales of investment products declined in April due to an uncertain market environment but picked up significantly during May and June increasing the net flow of the second quarter to EUR 164 (232) million. Client assets under management increased by 3 per cent during the second quarter and 11 per cent from the previous year and amounted to EUR 14.4 (13.0) billion. Client assets under management were increased by the positive net flow and a positive market movement of EUR 214 million in the second quarter.

The Group's net finance result decreased to EUR 21.6 (55.1) million. It was negatively impacted by the decline in the long-term interest rates used in the discounting of insurance contract liabilities, as well as the weak performance of private equity funds and real estate investments. In addition, the result of the comparison period was notably strong due to the relatively sharp rise in the long-term interest rates during the second quarter of last year. The net finance result of the with-profit business decreased to EUR 8.6 (41.6) million. The investment return on the original with-profit portfolio was 1.3 (0.7) per cent and on the segregated portfolio 1.5 (0.1) per cent in the second quarter. Investment returns increased from the previous year to EUR 46.4 (27.7) million. On the other hand, the decreased discount rate increased the finance expense on insurance contract liabilities, which totalled EUR -37.8 (13.9) million, of which unwinding cost was EUR 12 (19) million. The other investment return of Mandatum Group was EUR 13.1 (13.5) million, and it included a gain of EUR 11.9 million from the sale of Enento shares during the second quarter. The comparison period, on the other hand, included a EUR 12 million dividend from Saxo Bank.

The result related to risk policies in the second quarter decreased to EUR 2.0 (11.9) million. The comparison period included a profit of EUR 6.4 million related to the previously announced insurance portfolio transfer to If during 2024. In addition, the result was weakened by accruals related to reinsurance and lower release of contractual service margin (CSM).

The Group's other result decreased to EUR -8.0 (-5.9) million. The decline was due to higher interest expenses of Group loans and decreased insurance service result of the With-profit business.

EUR million	4-6/2025	4-6/2024	Change, %	1-6/2025	1-6/2024	Change, %	1-12/2024
<b>Fee result</b>	<b>18.5</b>	<b>14.7</b>	<b>26%</b>	<b>37.3</b>	<b>29.9</b>	<b>25%</b>	<b>66.6</b>
Insurance service result	7.1	7.4		14.3	14.6		30.1
Fee result from investment and asset management services	11.5	7.3		23.0	15.3		36.5
<b>Net finance result</b>	<b>21.6</b>	<b>55.1</b>	<b>-61%</b>	<b>73.4</b>	<b>85.0</b>	<b>-14%</b>	<b>135.6</b>
Investment return	59.4	41.2		98.7	77.5		211.5
Unwinding and discounting of liabilities	-37.8	13.9		-25.3	7.5		-75.9
<b>Result related to risk policies</b>	<b>2.0</b>	<b>11.9</b>	<b>-83%</b>	<b>4.3</b>	<b>14.1</b>	<b>-69%</b>	<b>25.4</b>
CSM <sup>1</sup> and RA <sup>2</sup> release	1.9	10.5		5.2	13.1		25.9
Other insurance service result	0.1	1.3		-0.9	1.0		-0.5
<b>Other result</b>	<b>-8.0</b>	<b>-5.9</b>	<b>-36%</b>	<b>-18.9</b>	<b>-6.3</b>	<b>n.m.</b>	<b>-24.7</b>
<b>Profit before taxes for the period</b>	<b>34.2</b>	<b>75.8</b>	<b>-55%</b>	<b>96.1</b>	<b>122.7</b>	<b>-22%</b>	<b>202.9</b>

1) CSM, contractual service margin

2) RA, risk adjustment

## Result for January–June 2025

Mandatum Group's profit before taxes for January–June decreased by 22 per cent and was EUR 96.1 (122.7) million. The profit before taxes of the capital-light business totalled EUR 40.6 (41.5) million. The result of the Institutional and wealth management business increased by 33 per cent to EUR 16.5 (12.4) million and the result of the Corporate business by 4 per cent to EUR 14.1 (13.5) while the result of the Retail business decreased by 36 per cent to EUR 10.0 (15.6) million.

The fee result for the period increased by 25 per cent and was EUR 37.3 (29.9) million. The growth in the fee result was a result of the increase in client assets under management and decreased costs. The weakening of the US dollar during the first half of the year had a negative impact on client assets under management and the fee result. Client assets under management increased by 3 per cent during the reporting period and 11 per cent from the previous year and amounted to EUR 14.4 (13.0) billion. During the reporting period, the increase in client assets under management was mainly driven by a net flow of EUR 420 (478) million. The majority of the growth in client assets under management came from the Institutional and wealth management business area, particularly from international clients.

The fee margin for client assets under management decreased to 1.14 (1.20) per cent as a result of the growth in lower-margin institutional sales. However, the standalone product margins remained largely unchanged. The cost/income ratio improved by 11 percentage points from the previous year, reaching 53 (64) per cent as assets under management increased and expenses decreased.

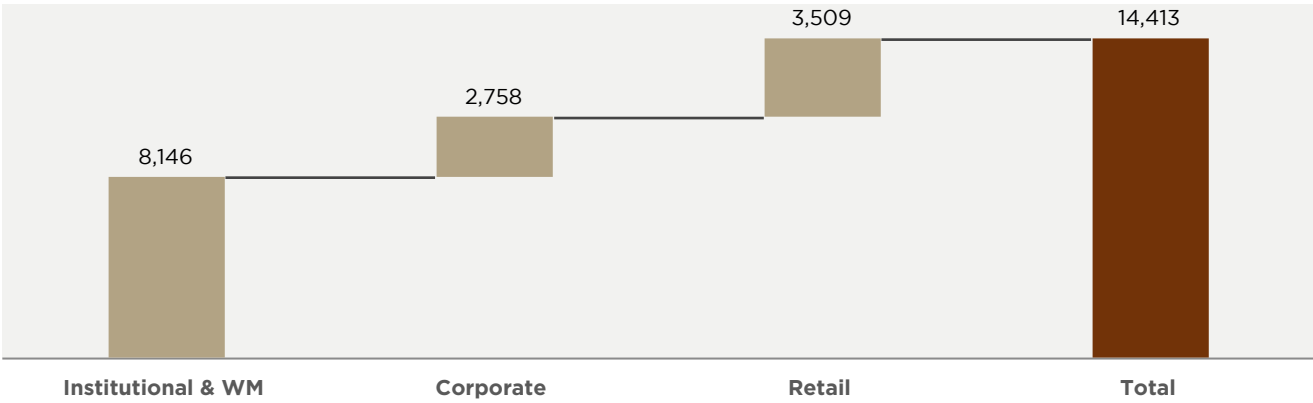
The Group's net finance result decreased by 14 per cent and was EUR 73.4 (85.0) million. The net finance result of the with-profit business decreased to EUR 45.6 (72.4) million. The investment return was 2.1 (1.6) per cent on the original with-profit portfolio and 1.4 (1.0) per cent on the segregated portfolio. Investment returns increased from the previous year to EUR 70.9 (64.9) million. The finance expense on insurance contract liabilities was EUR -25.3 (7.5) million, of which unwinding cost was EUR -25 (-38) million. The other investment return of the Mandatum Group amounted to EUR 27.8 (12.6) million, and it included a booking of the fair value change of Saxo Bank's shares and transaction costs, totalling EUR 16.0 million in the first quarter as well as a gain of EUR 11.9 million from the sale of Enento shares during the second quarter. The comparison period, on the other hand, included a EUR 12 million dividend from Saxo Bank.

The result related to risk policies decreased to EUR 4.3 (14.1) million. The comparison period included a result of EUR 7.4 million related to the previously announced insurance portfolio transfer to If during 2024. In addition, the result was weakened by accruals related to reinsurance and lower release of contractual service margin (CSM).

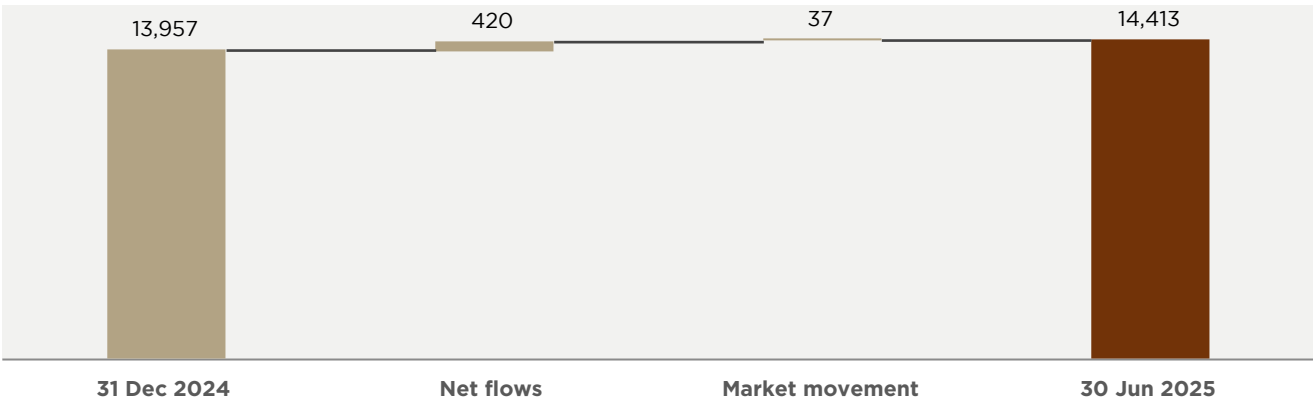
The Group's other result was EUR -18.9 (-6.3) million. The result was weakened by higher interest expenses of Group loans and decreased insurance service result of the With-profit business.

The solvency ratio adjusted for dividend accrual was 209 (31 Dec 2024: 210) per cent as at 30 Jun 2025. When the effect of the transitional measure related to the technical provisions is excluded from the own funds, the solvency ratio was 193 (31 Dec 2024: 193) per cent as at 30 Jun 2025.

Mandatum client assets under management as at 30 Jun 2025 (EUR million)



Development of client assets managed by Mandatum after 31 Dec 2024 (EUR million)





# Business areas

## Result by business area

1 Jan–30 Jun 2025

EUR million	Institutional and wealth management	Corporate clients	Retail clients	Capital light business, total	With-profit	Eliminations and items not allocated to the segments	Group, total
<b>Fee result</b>	<b>16.3</b>	<b>13.8</b>	<b>7.2</b>	<b>37.3</b>	<b>-</b>	<b>-</b>	<b>37.3</b>
Insurance service result	-	9.6	4.6	14.3	-	-	14.3
Fee result from investment and asset management services	16.3	4.2	2.5	23.0	-	-	23.0
<b>Net finance result</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>45.6</b>	<b>27.8</b>	<b>73.4</b>
Investment return	-	-	-	-	70.9	27.8	98.7
Unwinding and discounting of liabilities	-	-	-	-	-25.3	-	-25.3
<b>Result related to risk policies</b>	<b>-</b>	<b>1.9</b>	<b>2.5</b>	<b>4.3</b>	<b>-</b>	<b>-</b>	<b>4.3</b>
CSM <sup>1</sup> and RA <sup>2</sup> release	-	3.6	1.6	5.2	-	-	5.2
Other insurance service result	-	-1.8	0.9	-0.9	-	-	-0.9
<b>Other result</b>	<b>0.2</b>	<b>-1.6</b>	<b>0.3</b>	<b>-1.1</b>	<b>-3.8</b>	<b>-14.1</b>	<b>-18.9</b>
<b>Profit before taxes for the period</b>	<b>16.5</b>	<b>14.1</b>	<b>10.0</b>	<b>40.6</b>	<b>41.8</b>	<b>13.8</b>	<b>96.1</b>

1 Jan–30 Jun 2024

EUR million	Institutional and wealth management	Corporate clients	Retail clients	Capital light business, total	With-profit	Eliminations and items not allocated to the segments	Group, total
<b>Fee result</b>	<b>11.7</b>	<b>10.2</b>	<b>8.0</b>	<b>29.9</b>	<b>-</b>	<b>-</b>	<b>29.9</b>
Insurance service result	-	9.6	5.0	14.6	-	-	14.6
Fee result from investment and asset management services	11.7	0.6	3.0	15.3	-	-	15.3
<b>Net finance result</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>72.4</b>	<b>12.6</b>	<b>85.0</b>
Investment return	-	-	-	-	64.9	12.6	77.5
Unwinding and discounting of liabilities	-	-	-	-	7.5	-	7.5
<b>Result related to risk policies</b>	<b>-</b>	<b>6.9</b>	<b>7.2</b>	<b>14.1</b>	<b>-</b>	<b>-</b>	<b>14.1</b>
CSM <sup>1</sup> and RA <sup>2</sup> release	-	6.0	7.1	13.1	-	-	13.1
Other insurance service result	-	0.8	0.1	1.0	-	-	1.0
<b>Other result</b>	<b>0.7</b>	<b>-3.6</b>	<b>0.4</b>	<b>-2.5</b>	<b>10.0</b>	<b>-13.8</b>	<b>-6.3</b>
<b>Profit before taxes for the period</b>	<b>12.4</b>	<b>13.5</b>	<b>15.6</b>	<b>41.5</b>	<b>82.3</b>	<b>-1.2</b>	<b>122.7</b>

1) CSM, contractual service margin

2) RA, risk adjustment

## Institutional & wealth management

*Mandatum provides comprehensive wealth and asset management services to its clients, which include Finnish and international institutional investors, corporations, and high net worth private individuals.*

- Growth and customer activity in the Institutional and wealth management business area remained strong in May–June following the market uncertainty in April, demonstrating the strength of Mandatum’s customer-oriented and active wealth management strategy.
- The international asset management business continued to perform well, with new client accounts established, among others, in France and Norway. International institutional assets under management increased by 40% from the previous year and totalled EUR 1.7 (1.2) billion.
- New sales office is established in Luxembourg to support growth in Continental Europe in particular.
- Mandatum launched a new fund, Mandatum European High Yield Total Return Fund, which primarily invests in European high yield bonds.
- Mandatum Asset Management’s Growth Equity II fund made two new investments: in a Finnish golf equipment manufacturer Takomo and in a Nordic data consulting company Epical.

### RESULT OF THE INSTITUTIONAL AND WEALTH MANAGEMENT BUSINESS AREA

Profit before taxes for the second quarter in the Institutional and wealth management business area increased by 11 per cent and amounted to EUR 8.1 (7.3) million. The fee result increased to EUR 8.0 (6.8) million driven by the growth in client assets under management, while it was partially offset by Group’s internal profit transfer between the Institutional and wealth management and Corporate business areas during the reporting period, which had a negative impact of EUR 1.2 million on the fee result in the second quarter.

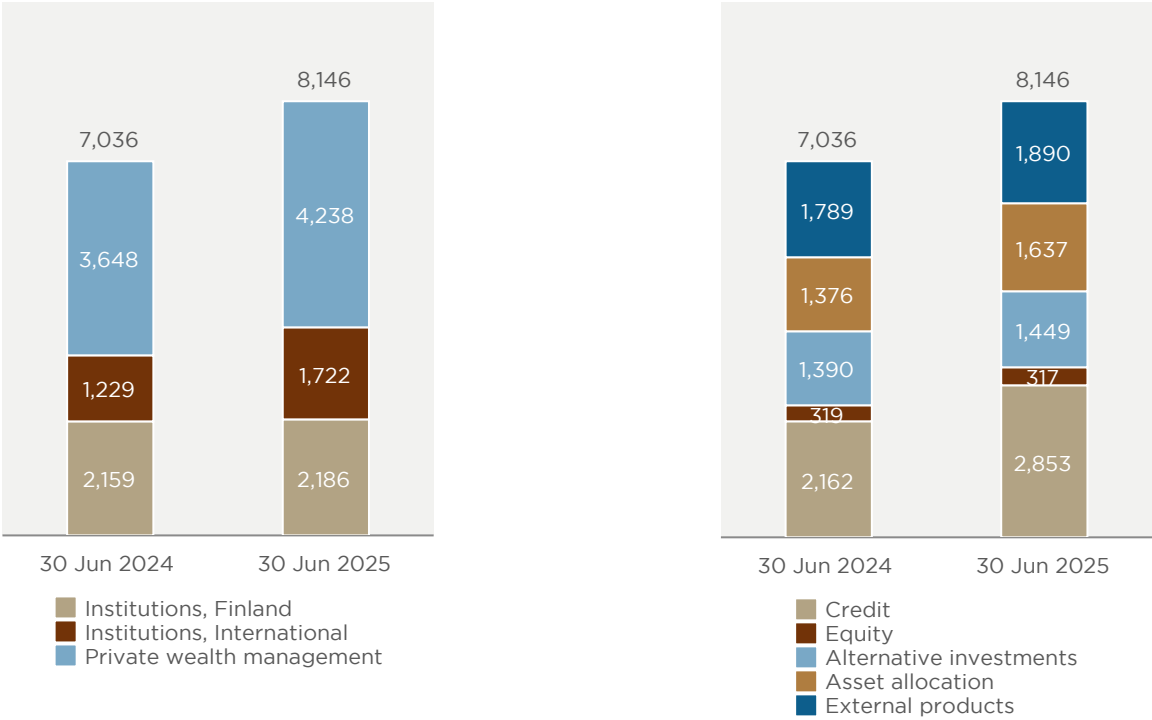
The net flow for the second quarter was EUR 114 (188) million. Market uncertainty was particularly evident in the cautious behaviour of Finnish institutional clients while momentum in private wealth management remained positive. The positive net flow was supported by favorable market movement, leading to an increase in client assets under management during the second quarter, reaching EUR 8.1 (7.0) billion. Client assets under management grew year-on-year most notably among international institutions, 40 per cent, and private wealth management clients, 16 per cent. On a product level, the client assets under management grew the most in credit products, 32 per cent, and in allocation mandates and products, 19 per cent.

EUR million	4-6/2025	4-6/2024	Change, %	1-6/2025	1-6/2024	Change, %	1-12/2024
<b>Fee result</b>	<b>8.0</b>	<b>6.8</b>	<b>17%</b>	<b>16.3</b>	<b>11.7</b>	<b>40%</b>	<b>26.3</b>
Insurance service result	–	–		–	–		–
Fee result from investment and asset management services	8.0	6.8		16.3	11.7		26.3
<b>Net finance result</b>	<b>–</b>	<b>–</b>	<b>–</b>	<b>–</b>	<b>–</b>	<b>–</b>	<b>–</b>
Investment return	–	–		–	–		–
Unwinding and discounting of liabilities	–	–		–	–		–
<b>Result related to risk policies</b>	<b>–</b>	<b>–</b>	<b>–</b>	<b>–</b>	<b>–</b>	<b>–</b>	<b>–</b>
CSM <sup>1</sup> and RA <sup>2</sup> release	–	–		–	–		–
Other insurance service result	–	–		–	–		–
<b>Other result</b>	<b>0.2</b>	<b>0.5</b>	<b>-70%</b>	<b>0.2</b>	<b>0.7</b>	<b>-74%</b>	<b>0.4</b>
<b>Profit before taxes for the period</b>	<b>8.1</b>	<b>7.3</b>	<b>11%</b>	<b>16.5</b>	<b>12.4</b>	<b>33%</b>	<b>26.7</b>

1) CSM, contractual service margin

2) RA, risk adjustment

Client assets under management for Institutional and wealth management clients by client segment and product (EUR million)





## Corporate clients

Mandatum serves corporate clients in two main segments: large and medium-sized clients and entrepreneur-driven clients. For small businesses and entrepreneurs, Mandatum primarily offers preparing and prospering services, while for large and medium-sized companies the focus is on incentive schemes and compensation, including personal and pension insurance and personnel funds.

- Demand for services in the Corporate clients business area remained good in all client segments.
- Steady growth of unit-linked pensions continued and related client assets under management increased to EUR 2.3 (2.2) billion. Increased returns from pension products contributed positively to the fee result.
- Demand for personnel funds and remuneration consulting continued on a good level. Client assets under management of the personnel funds increased to EUR 0.5 (0.3) billion and 8 (10) new personnel funds were established.
- Demand for risk products remained good and premiums written related to risk policies were EUR 5.8 (6.0) million.

### RESULT OF THE CORPORATE CLIENTS BUSINESS AREA

Profit before taxes for the second quarter in the Corporate client business area decreased by 20 per cent to EUR 7.3 (9.2) million due to a weaker result related to risk policies. The fee result for the second quarter increased to EUR 7.1 (4.9) million as a result of increased returns from pension products. In addition, the fee result was supported by Group's internal profit transfer between Institutional and wealth management and Corporate business areas, which had a positive impact of EUR 1.2 million in the second quarter. The result related to risk policies for the second quarter decreased to EUR 0.4 (6.1) million. The comparison period included a result of EUR 1.8 million related to the previously announced insurance portfolio transfer to If during 2024. In addition, the result was weakened by accruals related to reinsurance and lower release of contractual service margin (CSM).

The net flow for the second quarter was EUR 45.5 (36.0) million. The net flow increased especially in personnel funds. The positive net flow was supported by favorable market movement, leading to an increase in the client assets under management during the second quarter, reaching EUR 2.8 (2.5) billion. The unit-linked pensions' client assets under management increased to EUR 2.3 (2.2) billion, and the personnel funds' to EUR 0.5 (0.3) billion.

EUR million	4-6/2025	4-6/2024	Change, %	1-6/2025	1-6/2024	Change, %	1-12/2024
<b>Fee result</b>	<b>7.1</b>	<b>4.9</b>	<b>47%</b>	<b>13.8</b>	<b>10.2</b>	<b>35%</b>	<b>22.7</b>
Insurance service result	4.7	4.8		9.6	9.6		19.9
Fee result from investment and asset management services	2.4	0.1		4.2	0.6		2.8
<b>Net finance result</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>
Investment return	-	-		-	-		-
Unwinding and discounting of liabilities	-	-		-	-		-
<b>Result related to risk policies</b>	<b>0.4</b>	<b>6.1</b>	<b>-93%</b>	<b>1.9</b>	<b>6.9</b>	<b>-73%</b>	<b>13.2</b>
CSM <sup>1</sup> and RA <sup>2</sup> release	0.8	4.7		3.6	6.0		13.2
Other insurance service result	-0.4	1.5		-1.8	0.8		0.0
<b>Other result</b>	<b>-0.2</b>	<b>-1.8</b>	<b>86%</b>	<b>-1.6</b>	<b>-3.6</b>	<b>55%</b>	<b>-4.9</b>
<b>Profit before taxes for the period</b>	<b>7.3</b>	<b>9.2</b>	<b>-20%</b>	<b>14.1</b>	<b>13.5</b>	<b>4%</b>	<b>31.0</b>

1) CSM, contractual service margin

2) RA, risk adjustment

## Retail clients

Mandatum offers unit-linked investment insurance, capital redemption policies, loan insurances and personal insurances to retail clients. Danske Bank is the main distribution channel for solutions for retail clients.

- Close cooperation with Danske Bank continued:
  - Loan insurance sales increased, supported by a recovery in housing loan demand and expanded product features. The average coverage amount of granted loan insurances also increased.
  - Premium income from investment insurance and capital redemption contracts continued to grow.
- Management of the old pension portfolio and customer retention continued at a good level. However, the increasing volume of pension payouts is weighing on the positive development of the net flow of the business area.
- Mandatum and Pohjantähti Mutual Pension Insurance Company signed a collaboration agreement, through which Pohjantähti acts as Mandatum's partner in offering personal risk insurances to retail clients and small corporate clients. Mandatum's products will become part of Pohjantähti's portfolio starting from September 2025.

### RESULT OF THE RETAIL CLIENTS BUSINESS AREA

Profit before taxes for the second quarter in the Retail client business area decreased by 42 per cent to EUR 5.2 (8.9) million due to a weaker result related to risk policies. The fee result for the quarter was EUR 3.4 (3.0) million. The result related to risk policies for the second quarter decreased to EUR 1.6 (5.7) million as the comparison period included a result of EUR 4.6 million related to the previously announced insurance portfolio transfer to If during 2024.

The net flow for the second quarter was EUR 4.1 (8.6) million, of which the net flow of investment contracts was EUR 5.3 (5.7) million while the net flow of pension contracts was EUR -1.2 (2.9) million due to pension payouts. Client assets under management at the end of the second quarter remained at EUR 3.5 (3.5) billion. Investment contracts' share of assets under management increased to EUR 2.3 (2.2) billion and pension contracts' share decreased to EUR 1.2 (1.3) billion.

EUR million	4-6/2025	4-6/2024	Change, %	1-6/2025	1-6/2024	Change, %	1-12/2024
<b>Fee result</b>	<b>3.4</b>	<b>3.0</b>	<b>14%</b>	<b>7.2</b>	<b>8.0</b>	<b>-11%</b>	<b>17.7</b>
Insurance service result	2.4	2.6		4.6	5.0		10.2
Fee result from investment and asset management services	1.1	0.5		2.5	3.0		7.4
<b>Net finance result</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>
Investment return	-	-		-	-		-
Unwinding and discounting of liabilities	-	-		-	-		-
<b>Result related to risk policies</b>	<b>1.6</b>	<b>5.7</b>	<b>-73%</b>	<b>2.5</b>	<b>7.2</b>	<b>-66%</b>	<b>12.2</b>
CSM <sup>1</sup> and RA <sup>2</sup> release	1.1	5.9		1.6	7.1		12.7
Other insurance service result	0.5	-0.1		0.9	0.1		-0.5
<b>Other result</b>	<b>0.2</b>	<b>0.1</b>	<b>26%</b>	<b>0.3</b>	<b>0.4</b>	<b>-9%</b>	<b>0.2</b>
<b>Profit before taxes for the period</b>	<b>5.2</b>	<b>8.9</b>	<b>-42%</b>	<b>10.0</b>	<b>15.6</b>	<b>-36%</b>	<b>30.1</b>

1) CSM, contractual service margin

2) RA, risk adjustment

## With-profit business

*The with-profit business area includes the management of the with-profit insurance portfolio and management of assets covering the run-off with-profit liabilities and assets covering Mandatum Life's shareholders' equity. In line with its strategy, Mandatum aims to actively decrease the with-profit insurance portfolio and de-risk its assets. The target for investments is to generate returns above the insurance contract liabilities requirements at moderate risk, while at the same time a decreasing insurance portfolio releases capital.*

- Net finance result decreased to EUR 8.6 (30 Jun 2024: 41.6) million.
- Decreased discount rate increased the finance expense on insurance contract liabilities to EUR -37.8 (13.9) million. During the comparison period, the rise in long-term interest rates used in the discounting of insurance contract liabilities significantly reduced the financial expense on insurance contract liabilities.
- De-risking continued and equity allocation of own balance sheet investments decreased.
- The investment return of 1.3% exceeded the corresponding finance expense on insurance contract liabilities.
- The with-profit insurance portfolio decreased in line with expectations.

### RESULT OF THE WITH-PROFIT BUSINESS AREA

Profit before taxes for the second quarter in the With-profit business area amounted to EUR 7.1 (45.7) million. The decrease in the discount rate increased the insurance contract liabilities by EUR 25.3 million resulting to overall finance expense on the insurance contract liabilities of EUR -37.8 (13.9) million. In the comparison period, the increase in interest rates strongly decreased the finance expense on insurance contract liabilities. The investment return exceeded the finance expense of insurance contract liabilities and was EUR 46.4 (27.7) million. The investment return was mainly supported by higher return from fixed-income assets, while return from private equity funds and real estate assets was negative due to write-downs. Hence, the pre-tax net finance result totaled EUR 8.6 (41.6) million for the second quarter. The other result from the business area decreased to EUR -1.5 (4.1) million, weakened by EUR 3 million interest expense of the subordinated loan transferred to the With-profit business area and EUR 2 million lower insurance service result.

The assets covering the original insurance contract liabilities and equity as at the end of the second quarter amounted to EUR 3.0 (31 Mar 2025: 3.0) billion, with a return of 1.3 (30 Jun 2024: 0.7) per cent in the second quarter. The assets covering the segregated insurance portfolio amounted to EUR 0.7 (31 Mar 2025: 0.7) billion, with a return of 1.5 (30 Jun 2024: 0.1) per cent.

De-risking of assets continued during the second quarter, after which the weight of the fixed income assets increased to 77.6 (31 Mar 2025: 75.5) per cent in the original portfolio. Net sales of listed equities were EUR 33 million during the quarter after which the weight of the listed equity decreased to 4.0 (31 Mar 2025: 5.4) per cent. The mark-to-market yield on the fixed income investments on the original portfolio was 4.3 (31 Mar 2025: 4.7) per cent as of 30 June 2025.

Interest rate risk related to insurance contract liabilities is managed using interest rate derivatives and interest-bearing investments. 97 (88) per cent of the interest rate risk related to the insurance contract liabilities was hedged for parallel downward movement of the interest rate curve. Increase of the hedging ratio is resulting from the increased duration of the fixed income investments and higher allocation. Hedging ratio for 0–15 years was 130 (118) per cent and 13 (14) per cent after 15 years.

The amount of insurance contract liabilities in the accounting and the related change are influenced by the prevailing interest rate level as at the measurement date, leading to fluctuations in the amount of the insurance contract liability. On the original balance sheet, insurance contract liabilities amounted to EUR 1,559 (31 Mar 2025: 1,586) million and EUR 576 (31 Mar 2025: 582) million for the segregated portfolio. As the change in market interest rates causes fluctuations in the insurance contract liabilities under IFRS accounting, the development of the actual insurance portfolio is also followed up through the development of the insurance savings. In addition to premiums and claims, insurance savings are impacted by the annual payment of guaranteed interest and client bonuses. The insurance savings on the original portfolio decreased by 3 per cent to EUR 1,600 (31 Mar 2025: 1,644) million in the second quarter. The insurance savings on the insurance portfolios with a high guaranteed interest of 3.5 per cent and 4.5 per cent decreased by 3 per cent to EUR 1,246 (31 Mar 2025: 1,283) million.



EUR million	4-6/2025	4-6/2024	Change, %	1-6/2025	1-6/2024	Change, %	1-12/2024
<b>Fee result</b>	-	-	-	-	-	-	-
Insurance service result	-	-		-	-		-
Fee result from investment and asset management services	-	-		-	-		-
<b>Net finance result</b>	<b>8.6</b>	<b>41.6</b>	<b>-79%</b>	<b>45.6</b>	<b>72.4</b>	<b>-37%</b>	<b>100.4</b>
Investment return	46.4	27.7		70.9	64.9		176.3
Unwinding and discounting of liabilities	-37.8	13.9		-25.3	7.5		-75.9
<b>Result related to risk policies</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>
CSM <sup>1</sup> and RA <sup>2</sup> release	-	-		-	-		-
Other insurance service result	-	-		-	-		-
<b>Other result</b>	<b>-1.5</b>	<b>4.1</b>	<b>n.m.</b>	<b>-3.8</b>	<b>10.0</b>	<b>n.m.</b>	<b>15.9</b>
<b>Profit before taxes for the period</b>	<b>7.1</b>	<b>45.7</b>	<b>-85%</b>	<b>41.8</b>	<b>82.3</b>	<b>-49%</b>	<b>116.3</b>

1) CSM, contractual service margin

2) RA, risk adjustment

The business area's investment assets are broadly diversified across different companies and industries to reduce risks. The asset allocation of Mandatum's life insurance-related investments for the original portfolio and the segregated portfolio as at 30 Jun 2025 is shown in the graphs below.

#### Allocation of assets covering the original portfolio and Mandatum's own funds between asset types as at 30 Jun 2025, EUR 2,964 million



#### Allocation of investment assets of the segregated portfolio between asset types as at 30 Jun 2025, EUR 649 million



# Solvency

## Group solvency

The Mandatum Group's Solvency II ratio adjusted for dividend accrual was 209 (31 Dec 2024: 210) per cent as at 30 Jun 2025, when dividend accrual is based on dividend of EUR 0.50 per share. The theoretical calculated dividend corresponds to an annual dividend of EUR 250 million, which is one-fourth of the cumulative shareholder payout target of over EUR 1 billion set on 4 June 2025, for the years 2025–2028. The theoretical calculated dividend is merely an assumption used in solvency calculations and has no direct connection to the company's actual future dividend payments.

The regulatory solvency ratio was 222 per cent as at 30 Jun 2025. When the effect of the transitional measure for technical provision is excluded from own funds, corresponding solvency ratio adjusted for dividend accrual would have been 193 per cent.

The target level of the Mandatum Group solvency ratio without transitional measure is 160–180 per cent.

## Mandatum Group's solvency

EUR million	30 Jun 2025	30 Jun 2024	31 Dec 2024
Own funds, adjusted for dividend accrual and w/o transitional measure <sup>1</sup>	1,856	1,994	1,880
Solvency capital requirement (SCR)	964	970	973
Solvency ratio, adjusted for dividend accrual and w/o transitional measure <sup>1</sup> , %	193%	206%	193%

1) The transitional measure for technical provisions applies to the original with-profit portfolio with a guaranteed interest of 3.5 or 4.5 per cent. The transitional measure for technical provisions remains in effect until 31 December 2031.

As at the end of June 2025, the Group's own funds totaled EUR 2,137 (31 Dec 2024: 2,048) million. When the effect of the transitional measure, EUR 155 million, is excluded and after adjusting for dividend accrual, the own funds would have been EUR 1,856 (31 Dec 2024: 1,880) million. During the quarter, own funds increased by a total of EUR 90 million prior assumed dividend accrual.

The solvency capital requirement decreased during the period from EUR 973 million as at the beginning of the year to EUR 964 million as at the end of the second quarter. The decrease mainly resulted from the sale of the shares of Enento Group plc and de-risking of the with-profit portfolio. In March, Mandatum announced that it will sell its shares of Saxo Bank. The transaction is subject to certain regulatory approvals and it is expected to be finalised before the end of the year 2025. Pro forma solvency capital requirement where transaction is taken into account would have been EUR 822 million at the end of the quarter.

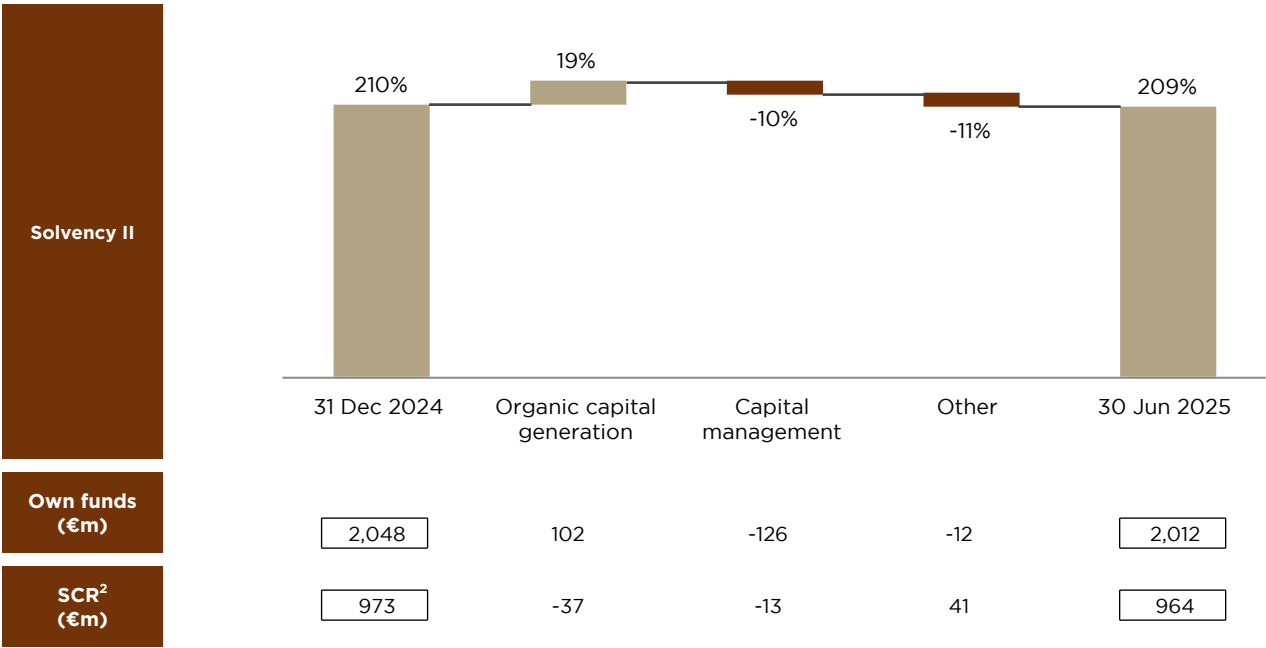
Organic capital generation

The organic capital generation indicator illustrates the change in own funds resulting from Mandatum’s business operations and solvency capital requirement; in practice, this shows how the company’s capacity to pay out dividends has changed during the quarter.

The organic capital generation of Mandatum Group during the reporting period totalled EUR 173 million, of which EUR 102 million was due to the own funds generation and the rest due to the release of the target solvency capital requirement.

These figures differ from regulatory own funds and solvency capital requirement movements since capital management actions and other changes due to regulatory adjustments or extraordinary items, for example, the variation of the symmetric adjustment factor applied in equity risk calculation, are not taken into account in organic capital generation. The graph below shows the differences in more detail.

Mandatum Group’s organic capital generation 1 Jan–30 Jun 2025



1) Organic capital generation does not include capital release part i.e. target solvency ratio release in excess of 100% level.  
2) SCR, solvency capital requirement

## Financial leverage position

Mandatum Group's leverage ratio is calculated by dividing the Group's financial debt by the sum of IFRS equity, contractual service margin less deferred taxes and financial debt. The impact of derivatives is not considered in financial debt when calculating financial leverage.

Mandatum Group's financial leverage was 24.8 (31 Dec 2024: 22.7) per cent as at 30 Jun 2025. The leverage ratio increased during the reporting period due to paid dividend which decreased the shareholder equity. There were no significant changes in financial debt during the reporting period. At the time of the closing of the Saxo Bank transaction, Mandatum will use the proceeds received to repay the EUR 200 million bank loan that was used to finance the acquisition of the Saxo Bank shares. Thus, the leverage will decrease.

The table below describes the composition of the financial leverage in more detail.

### Mandatum Group's financial leverage

EUR million	30 Jun 2025	31 Dec 2024
Financial debt	588.7	599.7
Shareholder equity	1,350	1,601
Contractual service margin (CSM) + risk adjustment (RA), net of tax	434.0	441.1
Financial leverage, %	24.8%	22.7%

## Key events

On 27 June 2025, Mandatum Asset Management's Growth Equity II fund made an investment in Epical, a Nordic data consulting company. The transaction is subject to standard regulatory approvals. The Mandatum Growth Equity strategy focuses on the scale-up phase of Finnish and Nordic growth companies. The Growth Equity II fund focuses on actively developing the companies in its portfolio to enable their growth and internalisation.

On 17 June 2025, Mandatum Life Insurance Company and Pohjantähti Mutual Pension Insurance Company signed a collaboration agreement, through which Pohjantähti acts as Mandatum's partner in offering personal risk insurances to retail clients and small corporate clients. Mandatum provides personal risk insurances to cover critical illness, short-term and long-term disability and death. These products will become part of Pohjantähti's portfolio starting from September 2025.

Mandatum plc sold nearly all of its shares in Enento Group Oyj on 13 June 2025. In the transaction, 2.92 million Enento shares were sold at a price of EUR 19.50 per share. Consequently, the total value of the transaction was approximately EUR 56.9 million, and Mandatum recorded a profit of EUR 11.9 million from the sale. Since its listing, Mandatum has stated that Enento is among the holdings that are not strategic for the company and that it intends to divest.

On 4 June 2025, Mandatum set new financial targets for 2025–2028 as part of its strategy, reinforcing its commitment to growth within the capital-light business (Institutional and wealth management, Corporate and Retail business areas) and to shareholder value creation by 2028. The updated financial targets are: 1) Return on equity (ROE): Above 20% (new), 2) Capital-light profit before taxes: Compound annual growth rate (CAGR) above 10% (new) and 3) Solvency margin: Target range of 160–180% (previously 170–200%) with cumulative shareholder payouts: Exceeding EUR 1 billion. In addition, Mandatum arranged a Capital Markets Day for analysts, investors and other capital markets representatives on 4 June 2025. At the Capital Markets Day, the management presented the company's strategic direction and financial outlook, as well as new financial targets. The recording of the webcast and the presentation materials are available on Mandatum's website at [mandatum.fi/en/cmd](https://mandatum.fi/en/cmd).

On 31 May 2025, Mandatum Incentives Oy, a wholly-owned subsidiary of Mandatum Life Insurance Company Limited, merged into Mandatum Life Services Ltd, a company also wholly-owned by Mandatum Life Insurance Company Limited, as a sister company merger in accordance with the Finnish Limited Liability Companies Act. No merger consideration was paid. The rationale behind the merger is Mandatum's aim to simplify its group structure.

On 19 May 2025, Mandatum launched a new fund, Mandatum European High Yield Total Return Fund, which will, as the name suggests, primarily invests in European high yield bonds. The fund's strategy also allows for flexible investments in other high yield sub-asset classes, depending on the market condition at any given point in time, enabling enhanced long-term risk-adjusted returns. The new fund is actively managed by the same team that manages Mandatum's successful Nordic High Yield fund.

On 14 May 2025, Mandatum Asset Management's Growth Equity II fund made an investment in Takomo, a Finnish golf equipment manufacturer. Takomo was the fourth investment made by the fund.

# Other information

## Credit ratings

S&P Global Ratings affirmed on 21 March 2024 Mandatum Life Insurance Company Limited's (Mandatum Life) long-term credit rating at A. The outlook remains stable, and S&P expects Mandatum to retain its strong position in the Finnish life insurance sector over the next two years. Mandatum plc's credit rating is at BBB+ with a stable outlook.

## Shares and shareholders

The number of Mandatum plc shares as at 30 Jun 2025 was 502,696,752 (501,796,752). The total number of shares increased in September 2024 as a result of the Board of Directors approval of the subscription of a total of 900,000 new shares in the personnel offering.

The number of registered shareholders as at 30 Jun 2025 was 214,130 (223,776). Out of these, the percentage of nominee registered shareholders and foreign owners was approximately 44 (43) per cent. As at the end of June there were no unregistered shares.

The market capitalisation of Mandatum plc as at the end of the last transaction date in the second quarter of 2025 was appr. EUR 2.8 (2.1) billion. The closing price of the MANTA share was EUR 5.54 (4.18). The share traded at a high of EUR 6.21 (4.61) and a low of EUR 5.09 (4.00) during the second quarter.

## Flagging notifications

On 23 June 2025, Mandatum announced it had received a notification, pursuant to Chapter 9, Section 5 of the Finnish Securities Markets Act, that T. Rowe Price Group, Inc.'s (USA) indirect beneficial ownership of voting rights in Mandatum plc has increased above the threshold of 5 per cent on 19 June 2025. According to the additional information provided in the notification, T. Rowe Price Group's total beneficial ownership of voting rights is now over 5 per cent.

On 19 June 2025, Mandatum announced it had received a notification, pursuant to Chapter 9, Section 5 of the Finnish Securities Markets Act, that Altor Fund Manager AB's (registration number 556962-9149, Sweden) holding of the shares and votes in Mandatum plc directly, indirectly or through financial instruments has decreased below the threshold of 15 per cent on 18 June 2025.

On 12 June 2025, Mandatum announced it had received a notification, pursuant to Chapter 9, Section 5 of the Finnish Securities Markets Act, that T. Rowe Price Group, Inc.'s (USA) indirect holding of the shares in Mandatum plc has increased above the threshold of 5 per cent on 6 June 2025. According to the additional information provided in the notification, T. Rowe Price Group's total beneficial ownership is over 5 per cent, while the ownership of voting rights remains below 5 per cent at this time.

On 8 May 2025, Mandatum announced it had received a notification, pursuant to Chapter 9, Section 5 of the Finnish Securities Markets Act, that Société Générale SA's (France) direct or indirect holding of the shares and votes in Mandatum plc has decreased below the threshold of 5 per cent on 6 May 2025.

On 7 May 2025, Mandatum announced it had received a notification, pursuant to Chapter 9, Section 5 of the Finnish Securities Markets Act, that Société Générale SA's (France) direct or indirect holding of the shares and votes in Mandatum plc has increased above the threshold of 5 per cent on 5 May 2025.

On 7 May 2025, Mandatum announced it had received a notification, pursuant to Chapter 9, Section 5 of the Finnish Securities Markets Act, that Société Générale SA's (France) direct or indirect holding of the shares and votes in Mandatum plc has decreased below the threshold of 5 per cent on 2 May 2025.

On 25 April 2025, Mandatum announced it had received a notification, pursuant to Chapter 9, Section 5 of the Finnish Securities Markets Act, that Société Générale SA's (France) direct or indirect holding of the shares and votes in Mandatum plc has increased above the threshold of 5 per cent on 23 April 2025.

The latest information concerning Mandatum's largest shareholders can be found on the company's website: [mandatum.fi/en/group/investors/shareholders/](https://mandatum.fi/en/group/investors/shareholders/).

## Remuneration / Incentive schemes

A total of EUR 13.8 (15.6) million, including social costs, was paid as short-term incentives in January–June 2025 in Mandatum Group. Long-term incentives were not paid during the period.

The Board of Directors of Mandatum plc decided on 12 March 2025 to continue the performance-based long-term incentive scheme (the Performance Share Plan) established in 2024 with a new plan which covers financial years 2025–2027. The purpose of the long-term incentive scheme is to align the objectives of the shareholders and key employees in order to increase the company's shareholder value in the long term, to commit the key employees to implementing the company's strategy and to reward excellent performance. In addition, the Board of Directors decided to continue the restricted incentive scheme (the Restricted Share Plan) established in 2024 with a new plan covering financial years 2025–2027. The Restricted Share Plan is intended to be used as a complementary share-based incentive and commitment program in specific situations, such as in case of new recruitments. The launch of the new plans within the long-term Performance Share Plan and Restricted Share Plan was announced in a separate stock exchange release on 12 March 2025.

On 15 May 2025, Mandatum's Annual General Meeting resolved to approve the Remuneration Report for Governing Bodies for the financial year 2024. The decision was advisory. The Remuneration Report is available on the website at: [mandatum.fi/en/group/governance/remuneration/](https://mandatum.fi/en/group/governance/remuneration/).

## Personnel

In January–June 2025, Mandatum Group had 610 (669) employees (FTE) on average. The average number of employees (FTE) decreased from the previous year mainly as a result of the sale of the pension fund services business, which was completed in January 2025, and the change negotiations that concluded in January 2025.

As at 30 Jun 2025, Mandatum Group had 636 (711) employees, of whom 28 (24) were employed by Mandatum plc, 446 (546) by Mandatum Life Group and 162 (141) by Mandatum Asset Management Group. As a result of the change negotiations that concluded in January 2025, reorganisations of operations were implemented, which affected the personnel numbers between the companies and their comparability.

Of the employees, 628 (704) worked in Finland, 4 (3) in Sweden and 4 (4) in Luxembourg.

The gender distribution was 56 (54) per cent men and 44 (46) per cent women. The average age of personnel was 42 (39) years.

## Changes in the management

On 11 April 2025, Mandatum announced that Janne Sarvikivi (MSc. Econ., born in 1976) has been appointed as Head of Mandatum's Institutional and Wealth Management segment, member of Mandatum Group's Management Team and Managing Director of Mandatum Asset Management. Sarvikivi commenced in his position on 12 May 2025. He will report to the Group CEO Petri Niemisvirta.



## Resolutions of the Annual General Meeting 2025

The Annual General Meeting of Mandatum plc held on 15 May 2025 approved all proposals made to the AGM by the Shareholders' Nomination Board and the Board of Directors, including distribution of dividend of EUR 0.66 per share.

The AGM adopted the financial statements for the financial year 2024 and discharged the members of the Board of Directors and the CEO from liability for the financial period ending 31 December 2024. The AGM authorised the Board of Directors to resolve on the repurchase and/or on the acceptance as pledge of the Company's own shares as well as on the issuance of shares and special rights entitling to shares.

### Financial statements, distribution of profit and discharge from liability

The AGM adopted the financial statements for the financial year 2024 and resolved to distribute a dividend of EUR 0.66 per share, totalling EUR 331,779,856.32. This consists of a EUR 0.33 dividend per share in accordance with the dividend policy, as well as an extra dividend of EUR 0.33 per share. The dividend will be paid to shareholders who are registered in the shareholder register of Mandatum plc maintained by Euroclear Finland Oy as on 19 May 2025, the record date for the payment of the dividend. The AGM confirmed the dividend payment date as 26 May 2025.

The AGM resolved to discharge the members of the Board of Directors and the CEO from liability for the financial year 2024.

### Remuneration Report for Governing Bodies

The AGM resolved to approve Mandatum plc's Remuneration Report for Governing Bodies for the financial year 2024. The resolution of the AGM on the Remuneration Report was advisory.

### Remuneration of the members of the Board of Directors

The AGM resolved that during the forthcoming term of office, the following remuneration shall be paid to the members of the Board of Directors:

The Chair be paid annual remuneration of EUR 73,500 (2024: EUR 70,000), the Vice Chair and the Chairs of the Committees EUR 63,000 (2024: EUR 60,000), and other Board members EUR 49,500 (2024: EUR 47,000). Potential chairing of a Committee does not affect the amount of annual remuneration paid to the Chair or Vice Chair of the Board of Directors. In addition, a meeting fee of EUR 800 (2024: EUR 800) per meeting of the Board and of a Committee is paid. However, if a Board member is physically present at a Board or Committee meeting that is held in a country other than his/her permanent home country, then the meeting fee is EUR 1,600 (2024: EUR 1,600). Travel expenses shall be reimbursed in accordance with Mandatum's travel policy.

The annual remuneration set out above shall be paid as a combination of Mandatum plc shares and cash in such a way that approximately 40 per cent of the amount of the remuneration is payable in Company shares and the remainder in cash. The shares will be acquired in public trading, or the Company may transfer treasury shares possibly held by it, on behalf and in the name of the Board members. The Company is responsible for the costs and transfer tax related to the acquisition of shares. The shares will be acquired on behalf and in the name of the Board members on the business day following the publication of the third quarter 2025 quarterly report or at the first time possible under applicable legislation. A Board member may not dispose of the shares received in this way until two years have passed from the date of receipt or until the member's tenure with the Board has ended, whichever is earlier.

The independent members of the Company's Board of Directors decide on the employment relationship-related remuneration of the full-time Chair of the Board. The employment-based remuneration of the full-time Chair of the Board is evaluated annually and is based on the remuneration principles and policies applied by the Company.

### Members of the Board of Directors

The AGM resolved that the number of members of the Board of Directors is eight (previously seven).

Further, the AGM resolved to re-elect Patrick Lapveteläinen, Jannica Fagerholm, Johanna Lamminen, Jukka Ruuska, Kimmo Laaksonen, Markus Aho and Herman Korsgaard as members of the Board of Directors and elect Louise Sander as a new member of the Board of Directors.

## Auditor

The AGM resolved to re-elect Authorised Public Accountant firm Deloitte Ltd as the Company's auditor for a term ending at the end of the Annual General Meeting 2026. Reeta Virolainen, APA, will continue as the principally responsible auditor. The AGM resolved that the fee of the auditor shall be paid against invoice approved by the Company.

## Sustainability reporting assurer

The AGM resolved to elect Authorised Sustainability Audit Firm Deloitte Ltd as the Company's sustainability reporting assurer for a term ending at the end of the Annual General Meeting 2026.

Reeta Virolainen, APA, Authorised Sustainability Auditor, will continue as the key sustainability partner. The AGM resolved that the fee of the sustainability reporting assurer shall be paid against invoice approved by the Company.

## Authorising the Board of director to resolve on the repurchase and/or on the acceptance as pledge of the Company's own shares

The AGM authorised the Board of Directors to resolve to repurchase and/or to accept as pledge, on one or several occasions, a maximum of 50,000,000 Mandatum plc shares on the condition that the number of own shares in the possession of, or held as pledge by, the Company and its subsidiaries at any given time may not exceed 10 per cent of all the shares in the Company.

The shares may be repurchased either through an offer to all shareholders on the same terms or through other means and otherwise than in proportion to the existing shareholdings of the Company's shareholders (directed repurchase) if the Board of Directors deems that there are weighty financial reasons from the perspective of the Company for such directed repurchase. The Board of Directors shall be authorised to resolve on all other terms and conditions and matters related to the repurchase and/or acceptance as pledge of the Company's own shares. The authorisation is valid until the closing of the next Annual General Meeting, provided this is not more than 18 months from the AGM's resolution. The authorisation revokes the authorisation granted by the previous Annual General Meeting on 15 May 2024 regarding the repurchase or acceptance as pledge of the Company's own shares.

## Authorising the Board of Directors to resolve on the issuance of shares and special rights entitling to shares

The AGM authorised the Board of Directors to resolve on the issuance of, in total, a maximum of 50,000,000 Mandatum plc shares through issuance of shares or by issuing special rights entitling to shares under Chapter 10, Section 1 of the Finnish Limited Liability Companies Act, such as option rights, in one or more issues.

Under the authorisation, the Board of Directors may resolve to issue either new shares or treasury shares held by the Company. The new shares may be issued and treasury shares held by the Company may be transferred to the Company's shareholders in proportion to their existing shareholdings in the Company or, in deviation from the shareholders' pre-emptive subscription right in a directed manner, if there is a weighty financial reason for the Company. The maximum number of shares to be issued for the implementation of the Group's commitment, incentive or remuneration schemes shall not, in total, exceed 5,000,000 shares, which corresponds to approximately 0.99 per cent of all the shares in the Company. The authorisation is valid until the closing of the next Annual General Meeting, provided this is not more than 18 months from the AGM's resolution. The authorisation revokes the authorisation granted by the previous Annual General Meeting on 15 May 2024 regarding the issuance of shares or special rights entitling to shares.

## AGM documentation

The proposals approved by the AGM as well as the Remuneration Report for Governing Bodies are available in their entirety at Mandatum's website at [mandatum.fi/en/AGM2025](https://mandatum.fi/en/AGM2025).

The minutes of the AGM are available for viewing at the Company's website at [mandatum.fi/en/AGM2025](https://mandatum.fi/en/AGM2025).

## Sustainability

### STRATEGY

Mandatum's sustainability strategy aims to achieve sustainability goals systematically to create value and to influence and manage risks from the perspective of sustainability themes that are significant to the company and society. Mandatum's sustainability is formed by three key themes that form the foundation for the company's business. The key themes are responsible investments, sustainable insurance and compensation, and sustainable business. Company-level sustainability goals and indicators for them are defined under each key theme.

### Climate targets

As part of its sustainability strategy, Mandatum has committed to achieving net-zero emissions from its investments and own operations by 2050. In 2024, Mandatum also joined the global Net Zero Asset Managers (NZAM) initiative.

On 18 June 2025, Mandatum set its first interim targets in connection to the net-zero emissions target. For emissions from investments in its assets under management the aim is to reduce the carbon intensity (Scope 1 and 2 weighted average carbon intensity (WACI)) of its direct listed equities and corporate bonds by 75 per cent by 2030, compared to the 2020 baseline. For Mandatum's own operations the aim is to reduce the company's greenhouse gas emissions (Scope 1 and 2) by 42 per cent by 2030, compared to the 2024 baseline.

### Action plan

Mandatum's climate efforts take a long-term approach, and the carbon intensity of its investments has steadily decreased over the years. To reach the net-zero target, the company will create a transition plan outlining the key measures needed to reach the targets. These include active ownership and engagement and promoting change in the business models of portfolio companies and thereby in real economy emissions. In addition, efforts to extend the targets to other asset classes continue as planned.

### ESG RATINGS

Among Mandatum's key external ESG ratings, MSCI was updated in June 2025 and Sustainalytics in July 2025. Mandatum's MSCI ESG rating remained at "AA" (on a scale of CCC-AAA). This rating category reflects a company that is a leader in its industry in managing ESG risks and opportunities. Mandatum's Sustainalytics ESG Risk Rating score improved further to 13.5 (13.6) (on a scale of 100-0), remaining in the low ESG risk category. Among companies in its industry, Mandatum's result was in the top three per cent

### Mandatum Group's key external ESG ratings

Rating	Mandatum's ESG score	Scale (weak to best)	Score within industry	Last update
MSCI ESG rating	AA	CCC-AAA	Among industry leaders	Q2 2025
Sustainalytics Risk Rating	13.5 Low risk	100-0	Among top 3% in the industry	Q3 2025
ISS ESG rating	Prime	D-A+ (best industry rating B-)	Among industry leaders (C+)	Q4 2024

### REPORTING

Mandatum published its Sustainability Statement for the financial year 2024 on 2 April 2025. The Sustainability Statement, published as part of the Report of the Board of Directors, was prepared in accordance with the European Sustainability Reporting Standards (ESRS) and Article 8 of the EU Taxonomy Regulation. It was assured by Deloitte Oy which has provided a limited assurance report. In addition, as part of the annual reporting, a separate Sustainability Review was published. The reports are available at [mandatum.fi/en/year2024](https://mandatum.fi/en/year2024) and they have been published both in Finnish and in English.

## Major risks and uncertainties for the Group in the short term

In its business, Mandatum Group is exposed to various risks and uncertainties primarily through its key business areas. Mandatum's profitability and its fluctuations are affected by market, insurance, expense and operational risks. In the short term, Mandatum Group's key risks are market risks since, for example, underwriting risks are typically realised only in the long term (cf. longevity risk).

Market risks are mainly caused by unfavourable changes in equity investments, fixed income investments and insurance contract liabilities, and in the case of the latter two, specifically by their combined effect. The business area where all these risks most significantly occur is the With-profit business. Other business areas are also exposed to market risks because their income is highly dependent on the amount of assets under management. Mandatum is also exposed to the influence of market risk for direct equity and fixed income investments. Changes in the investment markets mentioned above may reduce the amount of client assets under management and weaken the result of investment and financing operations. A decrease in interest rates increases with-profit insurance contract liabilities and thus weakens the result of investment and financing operations.

Identifying uncertainties is easier than estimating the probabilities, timing and extent of the potential economic impacts of uncertainties. Unpredictable significant events may have an immediate impact on Mandatum's profitability, especially when related to macroeconomic and financial market developments. In this case, Mandatum's market risks may materialise through an unfavourable valuation of investment assets or insurance contract liabilities. Over time, possible unfavourable macroeconomic impacts may also be reflected in Mandatum's operative business. For example, a decline in economic growth may have a negative impact on the development of client assets.

Geopolitical risks together with political risks especially due to uncertainties related to trade tariffs are significant threats to economic activities. With respect to trade tariffs possible unfavourable outcomes may have long-lasting effects and have incremental effect on inflation among other things. The impacts of geopolitical risks related to ongoing war in Ukraine on Mandatum are mainly related to their effects on capital markets and macroeconomics, but also conflicts in Middle East may suddenly escalate and have impact on capital markets. There are no significant direct investments in Russia or Ukraine on Mandatum's balance sheet. Given that there are no significant direct risk exposures, Mandatum's most significant risk arising from the war in Ukraine is related to the aforementioned secondary impacts on the financial markets and the macroeconomy. In addition, rapidly evolving hybrid threats create new challenges for governments and businesses.

Other sources of uncertainty include unpredictable structural changes in the operating environment and already identified trends affecting the operating environment and potential events with major impacts. These external factors may have an impact on Mandatum's business operations in the long term as well. Examples of trends already identified include demographic changes, sustainability themes and technological developments in areas such as artificial intelligence and digitalisation, including cybersecurity-related threats.

Mandatum is also affected by risks related to the climate and its expected changes in the medium and long term. The company does not expect climate-related issues to have a direct material impact on the company, but climate issues may, however, indirectly affect the company's operations through its investment portfolio. The investment portfolio is exposed to both physical climate risks as well as transition risks. Investments that are susceptible to climate risks include, in particular, those in which losses can occur due to extreme weather events and possible revaluations in the event of changes in business models in carbon intensive industries.

Currently the aforementioned matters bring significant uncertainty to the development of the economy and the financial markets. There are several generally identified macroeconomic and political factors as well as other sources of uncertainty which can have a negative impact on the financial sector in many ways.

## Events after the end of the reporting period

There have been no significant events after the reporting period.

## Calculation formulas

Performance measures regulated by the IFRS, or other legislation are not regarded as APMs. All performance measures are disclosed with comparison numbers and are consistently used over the years, unless otherwise noted.

### CALCULATION FORMULAS FOR PERFORMANCE MEASURES

<b>Solvency ratio</b>	$\frac{\text{Own funds}}{\text{Solvency capital requirement}}$
<b>Leverage ratio</b>	Calculated by dividing the Group's financial liabilities by the sum of IFRS equity, the CSM less deferred tax liabilities and financial liabilities. Financial liabilities exclude the effect of derivatives when calculating the leverage ratio.
<b>Return on equity, %</b>	$\frac{\text{Profit for the period attributable to shareholders}}{\text{Equity (average of values at 1 Jan and 31 Dec)}} \times 100$
<b>Earnings per share, EUR</b>	$\frac{\text{Profit for the period attributable to shareholders}}{\text{Adjusted average number of shares}}$
<b>Equity per share, EUR</b>	$\frac{\text{Equity attributable to shareholders}}{\text{Adjusted average number of shares}}$
<b>Dividend per share, %</b>	$\frac{\text{Dividend for the accounting period}}{\text{Adjusted number of shares at balance sheet date}} \times 100$
<b>Dividend per earnings, %</b>	$\frac{\text{Dividend per share}}{\text{Earnings per share}} \times 100$
<b>Effective dividend yield, %</b>	$\frac{\text{Dividend per share}}{\text{Adjusted closing share price at balance sheet date}} \times 100$

### CALCULATION FORMULAS FOR ALTERNATIVE PERFORMANCE MEASURES

<b>Capital-light profit before taxes</b>	Institutional and wealth management business area's profit before taxes + Corporate client business area's profit before taxes + Retail clients business area's profit before taxes.
<b>Fee result</b>	Insurance service result for unit-linked insurance contracts + fee income from investment contracts + other income for the management of client assets – expenses from investment contracts – other expenses for the management of client assets.
<b>Net finance result excluding unit-linked related result</b>	Net investment income from investments covering with-profit insurance portfolio and risk policies and Mandatum equity +/- unwinding of the discounting effect of with-profit and risk policies insurance contract liability and change in with-profit and risk policies insurance contract liability caused by changes in discount rates.
<b>Result related to risk policies</b>	Insurance service result related to risk insurance policies.
<b>Other result</b>	Other than the fee result, the net finance result excluding the unit-linked related result, and the result related to risk policies. This includes e.g. the insurance service result from with-profit portfolios, interest expenses on subordinated and other loans and the result from other services.

CALCULATION FORMULAS FOR OTHER ALTERNATIVE PERFORMANCE MEASURES

Net flow	Net flow consists of client AuM inflow, client AuM outflow and transfers between with-profit and unit-linked sections.
Client assets under management (AuM)	Assets related to unit-linked policies and other client assets under management.
Cost/income ratio related to client AuM	<div>Expenses related to management of client assets</div> <div>Income related to the management of client assets</div>
Organic capital generation (OCG)	OCG reflects Solvency II Own funds generation from business's ongoing activities (e.g. net finance result, fee result) and release of the capital due to the movements in the solvency capital requirement arising from business evolution reflecting the focus to move away from capital intensive business to capital-light business.

14 August 2025

Board of Directors  
Mandatum plc



## CONFERENCE CALL ON 14 AUGUST 2025

A conference call in English for analysts and investors is scheduled for 14 August 2025 at 11.00 a.m. (EEST, Finnish time). In the conference call CEO Petri Niemisvirta, CFO Matti Ahokas and VP, Investor Relations Lotta Borgström will present the company's results and answer investors' questions. The conference call can be followed live at [mandatum.fi/en/result](https://mandatum.fi/en/result).

To ask questions, please join the teleconference by registering using the following link:

<https://palvelu.flik.fi/teleconference/?id=50051453>. After the registration, you will be provided with phone numbers as well as a conference ID that you can use to join the conference call. If you wish to ask a question, please dial \*5 on your telephone keypad to enter the queue.

The recording of the conference call will be available on the company's website after the event.

## FINANCIAL REPORTING IN 2025

Mandatum plc will report its results on following days during 2025:

- Interim report for January–September 2025: 11 November 2025

The Financial Statements, the Board of Directors' Report including the Sustainability Statement, as well as the Corporate Governance Statement and the Remuneration Report for Governing Bodies for 2024 were published on 2 April 2025. Mandatum Group's Solvency and Financial Condition Report (SFCR) was published in May 2025.

## ADDITIONAL INFORMATION:

Matti Ahokas, CFO, [matti.ahokas@mandatum.fi](mailto:matti.ahokas@mandatum.fi), +358 40 575 9178

Lotta Borgström, VP, Investor Relations, [lotta.borgstrom@mandatum.fi](mailto:lotta.borgstrom@mandatum.fi), +358 500 221 027

The supplementary presentation material for investors accompanying the Mandatum interim report is available at [mandatum.fi/en/result](https://mandatum.fi/en/result).

## DISTRIBUTION:

Nasdaq Helsinki

Key media

Financial Supervisory Authority

[www.mandatum.fi](https://www.mandatum.fi)



# Tables

## Group quarterly result

EUR million	4-6/2025	1-3/2025	10-12/2024	7-9/2024	4-6/2024
Insurance revenue	74.2	77.4	75.4	87.2	89.7
Insurance service expenses	-61.4	-68.7	-68.0	-67.0	-68.6
Reinsurance result	-1.7	-0.7	-0.2	0.3	-0.3
<b>Insurance service result</b>	<b>11.2</b>	<b>8.1</b>	<b>7.2</b>	<b>20.6</b>	<b>20.8</b>
Net investment result	285.9	-112.7	347.1	326.0	319.5
Net finance income or expenses from insurance contracts	-126.9	100.0	-71.6	-146.5	-53.3
Net finance income or expenses and operating expenses from investment contracts	-134.7	69.7	-247.6	-152.5	-208.3
<b>Net financial result</b>	<b>24.4</b>	<b>57.0</b>	<b>27.9</b>	<b>27.0</b>	<b>58.0</b>
Other income	10.4	8.8	11.1	10.6	9.0
Other expenses	-6.2	-5.7	-5.2	-7.4	-8.0
Finance expenses	-5.3	-6.2	-5.6	-5.1	-3.5
Share of associates' profit or loss	-0.4	0.0	-0.3	-0.5	-0.4
<b>Profit for the reporting period before taxes</b>	<b>34.2</b>	<b>62.0</b>	<b>35.1</b>	<b>45.2</b>	<b>75.8</b>
Income taxes	-5.7	-11.6	-2.2	-8.7	-17.9
<b>Net profit for the reporting period</b>	<b>28.5</b>	<b>50.4</b>	<b>32.9</b>	<b>36.5</b>	<b>57.9</b>
<b>Profit attributable to</b>					
Owners of the parent	28.4	50.4	32.9	36.4	57.9
Non-controlling interests	0.0	0.0	0.0	0.1	0.0

## Statement of profit or loss and other comprehensive income

EUR million	Note	1-6/2025	1-6/2024
Insurance revenue		151.6	174.7
Insurance service expenses		-130.0	-139.6
Reinsurance result		-2.3	-1.2
<b>Insurance service result</b>	<b>1</b>	<b>19.3</b>	<b>33.9</b>
Net investment result	5	173.3	734.5
Net finance income or expenses from insurance contracts	2	-26.9	-212.7
Net finance income or expenses and operating expenses from investment contracts		-65.0	-431.4
<b>Net financial result</b>		<b>81.4</b>	<b>90.4</b>
Other income	3	19.2	18.0
Other expenses		-11.9	-13.5
Finance expenses		-11.5	-5.3
Share of associates' profit or loss		-0.3	-0.8
<b>Profit for the reporting period before taxes</b>		<b>96.1</b>	<b>122.7</b>
Income taxes		-17.3	-27.1
<b>Net profit for the reporting period</b>		<b>78.8</b>	<b>95.6</b>
<b>Profit attributable to</b>			
Owners of the parent		78.8	95.7
Non-controlling interests		0.0	-0.1
<b>Basic EPS<sup>1</sup></b>		<b>0.16</b>	<b>0.19</b>

1) Diluted EPS is not presented as Mandatum does not have diluting instruments.

Mandatum Group does not have any Other Comprehensive Income items in fiscal year 2025 or 2024.

## Consolidated balance sheet

EUR million	Note	30 Jun 2025	31 Dec 2024
<b>Assets</b>			
Property, plant and equipment		23.5	25.1
Investment property	8	110.5	119.8
Goodwill and intangible assets		54.6	54.1
Investments in associates		0.0	0.5
Financial assets	7	3,403.3	3,507.3
Financial assets related to unit-linked contracts	7	13,703.8	13,292.5
Insurance contract assets	9	-	1.1
Other assets		151.5	162.0
Cash and cash equivalents		628.5	890.4
<b>Total assets</b>		<b>18,075.6</b>	<b>18,052.7</b>
<b>Liabilities</b>			
Insurance contract liabilities	9	5,508.7	5,640.7
Investment contract liabilities	10	10,280.3	9,908.2
Reinsurance contract liabilities		1.2	1.2
Subordinated debts	6, 7	298.9	298.8
Other financial liabilities	6, 7	293.5	320.6
Deferred tax liabilities		120.9	133.8
Other liabilities		222.6	148.0
<b>Total liabilities</b>		<b>16,726.1</b>	<b>16,451.3</b>
<b>Equity</b>			
Share capital		0.1	0.1
Reserves		440.0	440.0
Retained earnings		909.2	1,161.0
Equity attributable to owners of the parent		1,349.3	1,601.2
Non-controlling interests		0.2	0.2
<b>Total equity</b>		<b>1,349.5</b>	<b>1,601.4</b>
<b>Total equity and liabilities</b>		<b>18,075.6</b>	<b>18,052.7</b>

## Changes in equity

EUR million	Share capital	Reserve for Investment in non-restricted equity	Retained earnings	Non- controlling Interests	Total
<b>Equity at 1 January 2024</b>	<b>0.1</b>	<b>436.7</b>	<b>1,162.6</b>	<b>-0.3</b>	<b>1,599.0</b>
Profit	-	-	95.7	-0.1	95.6
Management incentive plan	-	-	0.4	-	0.4
Acquisition of non-controlling interests	-	-	-1.4	0.3	-1.2
Dividends	-	-	-165.6	-	-165.6
Other changes	-	-	0.9	-	0.9
<b>Equity at 30 June 2024</b>	<b>0.1</b>	<b>436.7</b>	<b>1,092.5</b>	<b>-0.1</b>	<b>1,529.1</b>
<b>Equity at 1 January 2025</b>	<b>0.1</b>	<b>440.0</b>	<b>1,161.0</b>	<b>0.2</b>	<b>1,601.4</b>
Profit	-	-	78.8	0.0	78.8
Management incentive plan	-	-	1.5	-	1.5
Dividends	-	-	-331.8	-	-331.8
Other changes	-	-	-0.4	-	-0.4
<b>Equity at 30 June 2025</b>	<b>0.1</b>	<b>440.0</b>	<b>909.2</b>	<b>0.2</b>	<b>1,349.5</b>

## Consolidated statement of cash flows

EUR million	1-6/2025	1-6/2024
<b>Operating activities</b>		
Profit before taxes	96.1	122.7
<b>Adjustments</b>		
Depreciation and amortisation	2.4	2.2
Unrealised gains and losses arising from valuation	122.6	-476.1
Realised gains and losses on investments	-69.8	-20.9
Change in liabilities for insurance and investment contracts	241.2	815.6
Other adjustments	3.4	2.7
<b>Adjustments total</b>	<b>299.9</b>	<b>323.6</b>
<b>Change (+/-) in assets of operating activities</b>		
Investments <sup>1</sup>	-304.1	-384.1
Other assets	16.0	3.4
<b>Total</b>	<b>-288.1</b>	<b>-380.7</b>
<b>Change (+/-) in liabilities of operating activities and other operating cash flow</b>		
Financial liabilities <sup>2</sup>	-16.2	10.6
Other liabilities	15.0	-26.8
Paid interest	-7.1	-1.1
Paid income tax	-19.6	-28.7
<b>Total</b>	<b>-27.8</b>	<b>-46.1</b>
<b>Net operating cash flow</b>	<b>80.1</b>	<b>19.4</b>
<b>Investing activities</b>		
Investments and divestments in subsidiary shares	3.7	-
Net investment in equipment and intangible assets	-1.4	-0.6
<b>Net investing cash flow</b>	<b>2.3</b>	<b>-0.6</b>
<b>Financing activities</b>		
Payment of lease liabilities	-1.4	-1.1
Proceeds from loans from financial institutions <sup>2</sup>	-	199.7
Repayment of other loans	-11.2	-
Acquisition of non-controlling interests	-	-1.2
Dividends paid	-331.8	-165.6
<b>Net financing cash flow</b>	<b>-344.3</b>	<b>31.8</b>
<b>Total cash flows</b>	<b>-261.9</b>	<b>50.6</b>
Cash and cash equivalents at the beginning of reporting period	890.4	738.4
Cash and cash equivalents at the end of reporting period	628.5	789.0
<b>Net change in cash and cash equivalents</b>	<b>-261.9</b>	<b>50.6</b>

1) Investments include investment property, financial assets and investments related to unit-linked insurance contracts.

2) Items Financial liabilities and Proceeds from loans from financial institutions have been restated to follow 2024 financial statement release reporting.

# Accounting policies for Half-Year Financial Report

Mandatum plc (the Company) is a public limited liability company listed on Helsinki Nasdaq and domiciled in Finland (business ID 3355142-3). The Company's registered office is at Bulevardi 56, 00120 Helsinki, Finland. The Group provides asset management and wealth management services, remuneration services and personal insurance services to retail and corporate clients.

Mandatum's consolidated financial statements are prepared in accordance with International Financial Reporting Standards (IFRS) as adopted by the European Union. This Half-Year Financial Report has been prepared in accordance with IAS 34 Interim Financial Reporting standard. The information included in this half-year report is unaudited.

The accounting policies and methods applied in this Half-Year Financial Report are the same that were applied in the Mandatum consolidated financial statements for 2024.

The financial statements for 2024 are available on the Mandatum website: [Mandatum Group Annual Report 2024](#).

## Accounting policies requiring management judgement and key sources of estimation uncertainties

In preparing this half-year report, management made judgements in applying accounting policies and estimates affecting the reported amounts of assets, liabilities, income and expenses. Actual results may differ from these estimates. Estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to estimates are recognised prospectively.

Judgements made by management in the application of accounting policies that affect the amounts recognised in the half-year report include:

- classification of financial assets (business model assessment)
- classification of insurance and investment contracts that have the legal form of insurance or reinsurance contracts
- level of aggregation of insurance contracts (the formation of groups of insurance contracts when allocating contracts to groups according to the original issue date and expected profitability and measurement of insurance contracts: determining the techniques for estimating risk adjustments for non-financial risk and determination of the insurance coverage units by group of insurance contract)
- consolidation (control of the funds managed by Mandatum)

Mandatum Group's key assumptions concerning the future and the key uncertainties related to the estimates at the balance sheet date include:

- assumptions made in the measurement of actuarial calculations (assumptions about future cash flows related to mortality, morbidity, policyholder behaviour, the default interest rate and discretionary benefits and assumptions about discount rates)
- measurement of the fair value of financial instruments and investment properties with unobservable inputs
- impairment of cash-generating units (CGU) containing goodwill (key assumptions underlying recoverable amounts)

## New accounting policies applied from 1 Jan 2025

Mandatum Group has not adopted new accounting policies for the financial year. Amendments to IFRS standards which been effective from 1 January 2025 have had no material impact on Mandatum Group.

IFRS standards that have been published but are not yet in effect are not expected to have material impact on Mandatum Group.

# Notes

## SEGMENT REPORTING

Mandatum Group's segment reporting is based on how Mandatum's management assesses the performance of the business areas. The reported segments are the same as the Group's business areas or operating segments. The business areas are Institutional and wealth management, Corporate clients, Retail clients and With-profit business. Segment reporting is based on Mandatum Group reporting prepared in accordance with the IFRS accounting policies. Identifiable revenues and expenses, whether directly attributable or allocable on a reasonable basis, are allocated to business areas. In the consolidated financial statements, Mandatum plc investment income and loan expenses are not allocated to business areas. Each business area has its own manager responsible for the performance of the business area and reporting directly to the CEO of the Mandatum Group, the Group's chief operating decision maker. The identification of the chief operating decision maker is based on the CEO's responsibility for assessing the performance of the business areas and allocating resources to the business areas. The disclosures presented in Mandatum's segment reporting are based on the Group's internal reporting to the chief operating decision maker. The tables below break down Mandatum's operating profit by business area.



## Result by segment

1 Jan-30 Jun 2025						
EUR million	Institutional and wealth management	Corporate	Retail	With profit	Other	Group total
<b>Fee result</b>	<b>16.3</b>	<b>13.8</b>	<b>7.2</b>	<b>-</b>	<b>-</b>	<b>37.3</b>
Insurance service result	-	9.6	4.6	-	-	14.3
Fee result from investment and asset management services	16.3	4.2	2.5	-	-	23.0
<b>Net finance result</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>45.6</b>	<b>27.8</b>	<b>73.4</b>
Investment return	-	-	-	70.9	27.8	98.7
Unwinding and discounting of liabilities	-	-	-	-25.3	-	-25.3
<b>Result related to risk policies</b>	<b>-</b>	<b>1.9</b>	<b>2.5</b>	<b>-</b>	<b>-</b>	<b>4.3</b>
CSM <sup>1</sup> and RA <sup>2</sup> release	-	3.6	1.6	-	-	5.2
Other insurance service result	-	-1.8	0.9	-	-	-0.9
<b>Other result</b>	<b>0.2</b>	<b>-1.6</b>	<b>0.3</b>	<b>-3.8</b>	<b>-14.1</b>	<b>-18.9</b>
<b>Profit before taxes for the period</b>	<b>16.5</b>	<b>14.1</b>	<b>10.0</b>	<b>41.8</b>	<b>13.8</b>	<b>96.1</b>
<b>Client AuM as at 30 Jun 2025</b>	<b>8,146</b>	<b>2,758</b>	<b>3,509</b>	<b>-</b>	<b>-</b>	<b>14,413</b>

1 Jan-30 Jun 2024						
EUR million	Institutional and wealth management	Corporate	Retail	With profit	Other	Group total
<b>Fee result</b>	<b>11.7</b>	<b>10.2</b>	<b>8.0</b>	<b>-</b>	<b>-</b>	<b>29.9</b>
Insurance service result	-	9.6	5.0	-	-	14.6
Fee result from investment and asset management services	11.7	0.6	3.0	-	-	15.3
<b>Net finance result</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>72.4</b>	<b>12.6</b>	<b>85.0</b>
Investment return	-	-	-	64.9	12.6	77.5
Unwinding and discounting of liabilities	-	-	-	7.5	-	7.5
<b>Result related to risk policies</b>	<b>-</b>	<b>6.9</b>	<b>7.2</b>	<b>-</b>	<b>-</b>	<b>14.1</b>
CSM <sup>1</sup> and RA <sup>2</sup> release	-	6.0	7.1	-	-	13.1
Other insurance service result	-	0.8	0.1	-	-	1.0
<b>Other result</b>	<b>0.7</b>	<b>-3.6</b>	<b>0.4</b>	<b>10.0</b>	<b>-13.8</b>	<b>-6.3</b>
<b>Profit before taxes for the period</b>	<b>12.4</b>	<b>13.5</b>	<b>15.6</b>	<b>82.3</b>	<b>-1.2</b>	<b>122.7</b>
<b>Client AuM as at 30 Jun 2024</b>	<b>7,036</b>	<b>2,471</b>	<b>3,459</b>	<b>-</b>	<b>-</b>	<b>12,965</b>

1) CSM, contractual service margin

2) RA, risk adjustment

## Reconciliation between statement of profit and loss and other comprehensive income and result by segments

Statement of P&L and OCI	1-6/2025	1-6/2024	1-6/2025	1-6/2024	Result by segment
<b>Insurance revenue</b>	<b>151.6</b>	<b>174.7</b>	<b>24.9</b>	<b>26.2</b>	<b>Fee result Insurance service result</b>
			19.8	46.3	Result related to risk policies
			106.9	102.2	Other result
<b>Insurance service expenses</b>	<b>-130.0</b>	<b>-139.6</b>	<b>-10.6</b>	<b>-11.6</b>	<b>Fee result Insurance service result</b>
			-13.1	-31.0	Result related to risk policies
			-106.2	-97.0	Other result
					<b>Net finance result</b>
<b>Reinsurance result</b>	<b>-2.3</b>	<b>-1.2</b>	<b>-2.3</b>	<b>-1.2</b>	<b>Result related to risk policies</b>
<b>Insurance service result</b>	<b>19.3</b>	<b>33.9</b>	<b>19.3</b>	<b>33.9</b>	
<b>Net investment result</b>	<b>173.3</b>	<b>734.5</b>	<b>0.8</b>	<b>0.8</b>	<b>Fee result from investment and asset management services</b>
			98.7	77.5	Net finance result
			73.6	656.0	Other result
<b>Net finance income or expense from insurance contracts</b>	<b>-26.9</b>	<b>-212.7</b>	<b>-25.3</b>	<b>11.0</b>	<b>Net finance result</b>
			-1.6	-223.7	Other result
<b>Net finance income or expenses and operating expenses from investment contracts</b>	<b>-65.0</b>	<b>-431.3</b>	<b>5.1</b>	<b>-0.4</b>	<b>Fee result from investment and asset management services</b>
			-70.1	-430.9	Other result
<b>Net financial result</b>	<b>81.4</b>	<b>90.5</b>	<b>81.4</b>	<b>90.5</b>	
<b>Other income</b>	<b>19.2</b>	<b>18.0</b>	<b>13.5</b>	<b>11.5</b>	<b>Fee result from investment and asset management services</b>
			5.6	6.5	Other result
<b>Other expenses</b>	<b>-11.9</b>	<b>-13.5</b>	<b>3.5</b>	<b>3.4</b>	<b>Fee result from investment and asset management services</b>
			-15.4	-16.9	Other result
<b>Finance expenses</b>	<b>-11.5</b>	<b>-5.3</b>	<b>-11.5</b>	<b>-5.3</b>	<b>Other result</b>
<b>Share of associates' profit or loss</b>	<b>-0.3</b>	<b>-0.8</b>	<b>-0.3</b>	<b>-0.8</b>	<b>Other result</b>
<b>Profit for the reporting period before taxes</b>	<b>96.1</b>	<b>122.7</b>	<b>96.1</b>	<b>122.7</b>	

## 1 Insurance service result

EUR million	1-6/2025	1-6/2024
<b>Insurance revenue</b>	<b>151.6</b>	<b>174.7</b>
CSM release	20.3	25.6
RA release	2.7	2.9
Expected claims and expenses	118.8	130.0
Other revenue <sup>1</sup>	9.9	16.3
<b>Insurance service expenses</b>	<b>-130.0</b>	<b>-139.6</b>
Incurred claims and expenses	-126.0	-142.5
Change in LIC and loss component	-4.0	2.9
<b>Reinsurance result</b>	<b>-2.3</b>	<b>-1.2</b>
<b>Insurance service result</b>	<b>19.3</b>	<b>33.9</b>

1) Other revenue includes an experience adjustment related to premium income on short-term risk policies, which no longer affects services provided in the future.

## 2 Finance expenses from insurance contracts

EUR million	1-6/2025	1-6/2024
Changes in fair value of underlying assets of contracts measured under the VFA	-3.1	-223.7
Interest accreted	-25.4	-38.3
Effect of changes in interest rates and other financial assumptions	0.0	45.8
Effect of changes in FCF at current rates when CSM is unlocked at locked-in rates	1.5	3.5
<b>Total finance income or expenses from insurance contracts</b>	<b>-26.9</b>	<b>-212.7</b>

## 3 Other operating income

Mandatum provides incentive and wealth management services to its clients. The wealth management services can take a legal form of insurance or a service contract. Operating income from wealth management services and services related to incentive arrangements are accounted for under IFRS 15 either over time or at a point in time. Additionally comparison period figures include income related to pension arrangements.

Mandatum provides wealth management services through asset management contracts and investment contracts. For these services, Mandatum charges a recurring fee which is based on assets under management. Mandatum transfers the control for the services, fulfills the performance obligation and recognises the revenue over time since the client receives and consumes the service at the same time. Mandatum recognises the revenue on monthly basis when the amount of assets under management is defined.

Mandatum also provides services related to incentive arrangements. Income from these services is recognised when the control of the service is transferred to the customer, usually at a point in time.

EUR million	1-6/2025	1-6/2024
Income from incentives and pension arrangements	1.8	2.9
Management fees	13.5	12.1
Other income	3.8	2.9
<b>Total</b>	<b>19.2</b>	<b>18.0</b>

**4 Personnel cost**

<b>EUR million</b>	<b>1-6/2025</b>	<b>1-6/2024</b>
Wages and salaries	22.6	24.9
Social security contributions	1.0	1.7
Pension cost	3.5	4.7
Other personnel costs	1.0	1.3
Short-term incentives	6.9	7.0
Long-term incentives	3.0	2.6
Sales bonuses	2.3	2.2
<b>Total</b>	<b>40.4</b>	<b>44.3</b>

## 5 Net income from investments

EUR million	1-6/2025	1-6/2024
<b>Financial assets</b>		
<b>Derivative financial instruments</b>		
Gains/losses	18.3	-29.2
<b>Investments related to unit-linked contracts</b>		
<b>Debt securities</b>		
Interest income	37.6	43.0
Gains/losses	1.0	6.2
<b>Equity securities</b>		
Gains/losses	-127.4	533.3
Dividend income	126.1	99.9
<b>Loans and receivables</b>		
Interest income	4.4	7.2
<b>Other assets</b>		
Gains/losses	32.1	-33.4
<b>Total</b>	<b>73.8</b>	<b>656.2</b>
<b>Financial asset at amortised cost</b>		
Interest income	11.5	17.5
Gains/losses	-8.0	-4.3
<b>Total</b>	<b>3.5</b>	<b>13.2</b>
<b>Financial assets measured at fair value through profit or loss</b>		
<b>Debt securities</b>		
Interest income	58.5	60.6
Gains/losses	-1.9	-5.6
<b>Equity securities</b>		
Gains/losses	8.2	7.6
Dividend income	18.5	31.3
<b>Total</b>	<b>83.2</b>	<b>93.9</b>
<b>Total financial assets</b>	<b>178.9</b>	<b>734.1</b>
<b>Other assets</b>		
<b>Investment properties</b>		
Valuation changes <sup>1</sup>	-3.3	0.9
Gains/losses	-2.5	-0.9
Other	1.4	2.0
<b>Total other assets</b>	<b>-4.4</b>	<b>2.0</b>
<b>Net fee income</b>		
Asset management	-1.4	-1.7
Fee income	0.4	0.2
Premiums from unit-linked contracts	-0.2	-0.1
<b>Total</b>	<b>-1.2</b>	<b>-1.6</b>
<b>Net income from investments total</b>	<b>173.3</b>	<b>734.5</b>

1) Valuation changes on investment properties for comparison period include a reversal of group level historical fair value adjustments for EUR 4.6 million.

## 6 Issue of shares, dividends and interest-bearing liabilities

## Dividends

EUR million	6/2025	6/2024
Paid dividends	331.8	165.6

## Interest-bearing liabilities

EUR million	Subordinated debts	Other interest-bearing liabilities	Derivatives	Lease liabilities	Total
<b>Opening balance at 1 Jan 2025</b>	<b>298.8</b>	<b>300.9</b>	<b>19.7</b>	<b>21.3</b>	<b>640.7</b>
Repayment	-	-11.2	-16.0	-1.4	-28.5
Other changes	0.1	0.1	-	-	0.2
<b>Closing balance at 30 Jun 2025</b>	<b>298.9</b>	<b>289.8</b>	<b>3.8</b>	<b>19.9</b>	<b>612.3</b>

EUR million	Subordinated debts	Other interest-bearing liabilities	Derivatives	Lease liabilities	Total
<b>Opening balance at 1 Jan 2024</b>	<b>249.8</b>	<b>101.3</b>	<b>2.3</b>	<b>23.0</b>	<b>376.5</b>
New issues	-	199.7	10.7	-	210.4
Repayment	-	-0.1	-	-1.2	-1.3
Other changes	0.1	-	-	-	0.1
<b>Closing balance at 30 Jun 2024</b>	<b>249.9</b>	<b>300.9</b>	<b>13.1</b>	<b>21.8</b>	<b>585.7</b>

## 7 Determination and hierarchy of fair values

Financial assets at 30 June 2025	Carrying amount	Level 1	Level 2	Level 3	Total
<b>Financial assets at fair value through profit or loss</b>					
<b>Derivative financial instruments</b>					
Interest rate swaps	11.0	–	11.0	–	11.0
Foreign exchange derivatives	9.3	–	9.3	–	9.3
<b>Total derivative financial instruments</b>	<b>20.3</b>	<b>–</b>	<b>20.3</b>	<b>–</b>	<b>20.3</b>
<b>Other financial Assets at fair value through profit or loss</b>					
Equity securities	448.0	71.2	0.4	376.4	448.0
Debt securities	2,273.6	1,986.8	285.8	1.0	2,273.6
Investment funds	633.1	61.1	81.2	490.8	633.1
<b>Total other financial Assets at fair value through profit or loss</b>	<b>3,354.7</b>	<b>2,119.1</b>	<b>367.5</b>	<b>868.2</b>	<b>3,354.7</b>
<b>Financial assets related to unit-linked insurance</b>					
Equity securities	707.3	629.3	2.5	75.5	707.3
Debt securities	1,174.1	181.0	971.5	21.7	1,174.1
Funds	11,304.8	7,147.2	1,250.7	2,907.0	11,304.8
Derivative financial instruments	19.0	–	19.0	–	19.0
Other assets	498.6	–	498.6	–	498.6
<b>Total financial assets related to unit-linked insurance</b>	<b>13,703.8</b>	<b>7,957.4</b>	<b>2,742.2</b>	<b>3,004.2</b>	<b>13,703.8</b>
<b>Total financial assets at fair value through profit or loss</b>	<b>17,078.8</b>	<b>10,076.5</b>	<b>3,130.0</b>	<b>3,872.3</b>	<b>17,078.8</b>
<b>Other financial assets</b>					
Financial assets at amortised cost	28.2	–	–	29.6	29.6
<b>Total group financial assets</b>	<b>17,107.0</b>	<b>10,076.5</b>	<b>3,130.0</b>	<b>3,901.9</b>	<b>17,108.4</b>

Financial liabilities at 30 June 2025	Carrying amount	Level 1	Level 2	Level 3	Total
<b>Financial liabilities at fair value</b>					
<b>Derivative financial instruments</b>					
Interest rate derivatives	1.8	-	1.8	-	1.8
Foreign exchange derivatives	0.0	-	0.0	-	0.0
<b>Total derivative financial instruments</b>	<b>1.9</b>	<b>-</b>	<b>1.9</b>	<b>-</b>	<b>1.9</b>
<b>Investment contract liabilities</b>	<b>10,280.3</b>	<b>-</b>	<b>10,280.3</b>	<b>-</b>	<b>10,280.3</b>
<b>Derivative financial instruments related to unit-linked insurance</b>	<b>1.9</b>	<b>-</b>	<b>1.9</b>	<b>-</b>	<b>1.9</b>
<b>Total financial liabilities related to unit-linked insurance</b>	<b>10,282.2</b>	<b>-</b>	<b>10,282.2</b>	<b>-</b>	<b>10,282.2</b>
<b>Total financial liabilities at fair value</b>	<b>10,284.0</b>	<b>-</b>	<b>10,284.0</b>	<b>-</b>	<b>10,284.0</b>
<b>Financial liabilities at amortised cost</b>					
Subordinated loans	298.9	306.5	-	-	306.5
Other institutional loans	289.8	-	-	289.9	289.9
<b>Total financial liabilities at amortised cost</b>	<b>588.7</b>	<b>306.5</b>	<b>-</b>	<b>289.9</b>	<b>596.4</b>
<b>Total group financial liabilities</b>	<b>10,872.7</b>	<b>306.5</b>	<b>10,284.0</b>	<b>289.9</b>	<b>10,880.4</b>



Financial assets at 31 December 2024	Carrying amount	Level 1	Level 2	Level 3	Total
<b>Financial assets at fair value</b>					
<b>Derivative financial instruments</b>					
Interest rate swaps	23.1	-	23.1	-	23.1
Foreign exchange derivatives	0.3	-	0.3	-	0.3
<b>Total derivative financial instruments</b>	<b>23.4</b>	<b>-</b>	<b>23.4</b>	<b>-</b>	<b>23.4</b>
<b>Other financial assets at fair value through profit or loss</b>					
Equity securities	532.0	160.2	-	371.8	532.0
Debt securities	2,221.9	1,841.7	367.0	13.2	2,221.9
Investment funds	697.0	89.3	78.2	529.5	697.0
<b>Total other financial assets at fair value through profit or loss</b>	<b>3,450.9</b>	<b>2,091.2</b>	<b>445.2</b>	<b>914.5</b>	<b>3,450.9</b>
<b>Financial assets related to unit-linked insurance</b>					
Equity securities	706.4	629.2	2.6	74.6	706.4
Debt securities	1,103.9	170.9	898.8	34.2	1,103.9
Funds	11,162.4	7,007.2	1,170.4	2,984.9	11,162.4
Derivative financial instruments	0.3	-	0.3	-	0.3
Other assets	319.5	-	319.5	-	319.5
<b>Total financial assets related to unit-linked insurance</b>	<b>13,292.5</b>	<b>7,807.3</b>	<b>2,391.6</b>	<b>3,093.6</b>	<b>13,292.5</b>
<b>Total financial assets at fair value</b>	<b>16,766.7</b>	<b>9,898.5</b>	<b>2,860.2</b>	<b>4,008.1</b>	<b>16,766.7</b>
<b>Other financial assets</b>					
Financial assets at amortised cost	33.0	-	-	33.0	33.0
<b>Total group financial assets</b>	<b>16,799.7</b>	<b>9,898.5</b>	<b>2,860.2</b>	<b>4,041.1</b>	<b>16,799.8</b>

Financial liabilities at 31 December 2024	Carrying amount	Level 1	Level 2	Level 3	Total
<b>Financial liabilities at fair value</b>					
<b>Derivative financial instruments</b>					
Interest rate derivatives	0.4	-	0.4	-	0.4
Foreign exchange derivatives	5.4	-	5.4	-	5.4
<b>Total derivative financial instruments</b>	<b>5.9</b>	<b>-</b>	<b>5.9</b>	<b>-</b>	<b>5.9</b>
<b>Investment contract liabilities</b>	<b>9,908.2</b>	<b>-</b>	<b>9,908.2</b>	<b>-</b>	<b>9,908.2</b>
<b>Derivative financial instruments related to unit-linked insurance</b>	<b>13.9</b>	<b>-</b>	<b>13.9</b>	<b>-</b>	<b>13.9</b>
<b>Total financial liabilities related to unit-linked insurance</b>	<b>9,922.1</b>	<b>-</b>	<b>9,922.1</b>	<b>-</b>	<b>9,922.1</b>
<b>Total financial liabilities at fair value</b>					
	<b>9,927.9</b>	<b>-</b>	<b>9,927.9</b>	<b>-</b>	<b>9,927.9</b>
<b>Financial liabilities at amortised cost</b>					
Subordinated loans	298.8	305.1	-	-	305.1
Other institutional loans	300.9	-	-	298.9	298.9
<b>Financial liabilities at amortised cost total</b>	<b>599.7</b>	<b>305.1</b>	<b>-</b>	<b>298.9</b>	<b>604.1</b>
<b>Total group financial liabilities</b>	<b>10,527.6</b>	<b>305.1</b>	<b>9,927.9</b>	<b>298.9</b>	<b>10,532.0</b>

### Sensitivity analysis of fair values

EUR million	Interest rate		Credit		Equity	Other financial investments
	-100 bps parallel shift down	+100 bps parallel shift up	-50 bps parallel shift down	+50 bps parallel shift up	20% fall in prices	20% fall in prices
Effect recognised in profit or loss	140.3	-129.1	51.1	-51.4	-25.1	-186.6

For interest rate instruments, the value of financial assets has been tested by assuming an increase in interest rates of 1 percentage point at all maturities and credit risk margins to change by 0.5 percentage points. For other assets, a 20% fall in prices has been assumed. Based on the above alternative assumptions, a possible increase in the interest rates and a widening of credit risk margins would result in a valuation loss before tax of EUR 180.5 million (149.3) for debt securities and possible decrease in the value of other assets would result in a valuation loss before tax of EUR 211.7 million (242.1) in the consolidated income statement. A reasonably possible profit impact would be 23.2% (19.5) in relation to the Group's equity after tax. The sensitivity analysis does not include financial assets related to unit-linked insurance as Mandatum Group does not carry the investment risk.

Changes between levels		2025		2024	
EUR million		Transfers from level 2 to 1	Transfers from level 1 to 2	Transfers from level 2 to 1	Transfers from level 1 to 2
<b>Financial assets related to unit-linked insurance</b>					
Debt securities		9.2	2.6	2.2	4.0
<b>Assets at fair value through profit or loss</b>					
Debt securities		30.0	0.0	19.4	33.0

The transfers are mainly based on changes in trading volumes based on data from an external service provider.

**Financial instruments measured at fair value and their main valuation models**

Table shows the valuation techniques used to determine the fair value of Level 2 and Level 3 items. Table includes the most significant unobservable inputs. The impact of the unobservable input on the fair value is known for unquoted equity investments. Fair value for unquoted equity investments increases (decreases) if the expected additional returns increase (decrease) or if the discount rate is lower (higher). For other items, the information is not available.

Item	Valuation model	Significant unobservable input data
<b>Unquoted equity investment</b>	An additional return model, in which the value consists of the capital invested plus the present value of the expected additional returns.	Expected future additional revenues.
<b>Private equity funds</b>	<p>The valuation of the underlying investments is conducted by the fund manager, who has all the relevant information required for the valuation process.</p> <p>The valuation of the fund is mainly carried out on a quarterly basis based on the value of the investments below and the amount of debt.</p> <p>The valuations used are the newest available, but due to the characteristics of the asset class they are usually received a few months after the valuation date.</p> <p>Private equity funds generally follow the International Private Equity and Venture Capital Valuation (IPEV) guidelines, which describe the different valuation practices in more detail.</p>	The value of the investments and the amount of debt. The valuation of the investments may be carried out by the fund using different various models (e.g. purchase price, publicly traded peers, yield multiplier basis, or cash flow valuation).
<b>Real estate funds</b>	The valuation of the underlying investments is conducted by the fund manager who has all the relevant information required for the valuation process. Valuation of the fund is mainly done on a quarterly basis on the value of the real estate investments and the amount of debt. Valuation of the underlying real estates is mainly based on valuation document completed by authorised independent outside valuator. Net asset value of the fund is added to aggregate value of real estates.	Real estate net cash flow, expected growth for market rents, average void periods, occupancy rate, risk adjusted discount rate, amount of debt.
<b>Other alternative funds</b>	<p>The value is determined by the fund, and implementation is mainly the responsibility of the fund manager. The characteristics of other alternative funds are often complex, and the valuation depends on the nature of the underlying instruments. The valuations used are the newest available, but due to the characteristics of the asset class they are usually received a few months after the valuation date.</p> <p>The Alternative Investment Fund Managers Directive (AIFMD) regulates the operation and valuation of other alternative funds and describes in more detail the operating principles and documentation requirements for valuation.</p>	Valuation is based, for example, on cash flow valuation.
<b>Interest rate derivatives</b>	The valuation of interest rate derivatives is mainly based on a discounted cash flow valuation model.	Estimates of future variable interest rates are based on quoted derivative prices and futures' prices. Future cash flows are discounted using an interest rate curve based on market interest rates, which corresponds to the interest rate used by market participants for similar derivative products.
<b>FX derivatives</b>	The valuation of FX derivatives is mainly based on a valuation model based on discounting of cash flows and FX rates.	Valuation is based on an appropriate FX rate and an interest rate curve based on market interest rates.

## Movements in level 3 financial instruments measured at fair value

## 2025

EUR million	1 Jan	Total gains/losses in P&L	Purchases and reclassifications	Sales	Settlements	Transfers from levels 1 and 2	Transfers to levels 1 and 2	30 Jun	Unrealised gains/losses included in P&L for financial assets
<b>Financial assets at fair value through profit or loss</b>									
Equity securities	371.8	17.7	0.2	-13.3	-	-	-	376.4	17.7
Debt securities	13.2	-0.1	-	-	-12.1	-	-	1.0	-0.1
Funds	529.5	-24.3	9.8	-24.1	-	-	-	490.8	-23.8
<b>Total</b>	<b>914.5</b>	<b>-6.7</b>	<b>10.0</b>	<b>-37.4</b>	<b>-12.1</b>	<b>-</b>	<b>-</b>	<b>868.2</b>	<b>-6.3</b>
<b>Financial assets related to unit-linked insurance</b>									
Equity securities	74.6	0.9	-	-	-	-	-	75.5	0.9
Debt securities	34.2	-	0.5	-2.3	-10.7	-	-	21.7	-
Funds	2,984.9	-146.0	172.8	-104.7	-	-	-	2,907.0	-142.2
<b>Total</b>	<b>3,093.6</b>	<b>-145.0</b>	<b>173.3</b>	<b>-107.0</b>	<b>-10.7</b>	<b>-</b>	<b>-</b>	<b>3,004.2</b>	<b>-141.2</b>
<b>Total financial assets at fair value</b>	<b>4,008.1</b>	<b>-151.8</b>	<b>183.2</b>	<b>-144.4</b>	<b>-22.8</b>	<b>-</b>	<b>-</b>	<b>3,872.3</b>	<b>-147.5</b>

## 2024

EUR million	1 Jan	Total gains/losses in P&L	Purchases and reclassifications	Sales	Settlements	Transfers from levels 1 and 2	Transfers to levels 1 and 2	31 Dec	Unrealised gains/losses included in P&L for financial assets
<b>Financial assets at fair value through profit or loss</b>									
Equity securities	68.0	2.7	302.1	-0.9	-	-	-	371.8	3.4
Debt securities	16.6	1.0	0.3	-	-4.7	-	-	13.2	1.0
Funds	591.2	2.6	22.1	-86.5	-	-	-	529.5	3.0
<b>Total</b>	<b>675.8</b>	<b>6.3</b>	<b>324.5</b>	<b>-87.4</b>	<b>-4.7</b>	<b>-</b>	<b>-</b>	<b>914.5</b>	<b>7.4</b>
<b>Financial assets related to unit-linked insurance</b>									
Equity securities	49.7	24.2	0.7	-0.1	-	-	-	74.6	24.4
Debt securities	26.6	-0.1	11.7	-4.1	-	-	-	34.2	-
Funds	2,639.3	84.2	544.1	-282.7	-	-	-	2,984.9	81.3
<b>Total</b>	<b>2,715.6</b>	<b>108.3</b>	<b>556.5</b>	<b>-286.8</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>3,093.6</b>	<b>105.6</b>
<b>Total financial assets at fair value</b>	<b>3,391.4</b>	<b>114.6</b>	<b>881.0</b>	<b>-374.2</b>	<b>-4.7</b>	<b>-</b>	<b>-</b>	<b>4,008.1</b>	<b>113.0</b>

## Sensitivity analysis of level 3 financial instruments at fair value

EUR million	2025		2024	
	Carrying amount	Effect of reasonably possible alternative assumptions (+/-)	Carrying amount	Effect of reasonably possible alternative assumptions (+/-)
<b>Financial assets</b>				
<b>Financial assets at fair value</b>				
Equity securities	376.4	-74.7	371.8	-73.9
Debt securities	1.0	0.0	13.2	-0.1
Funds	490.8	-98.2	529.5	-105.9
<b>Total</b>	<b>868.2</b>	<b>-172.9</b>	<b>914.5</b>	<b>-179.8</b>

For interest rate instruments, the value of financial assets was tested by assuming an increase in interest rates of 1 percentage point at all maturities. For other assets, a 20% fall in prices was assumed. Based on the above alternative assumptions, a reasonably possible increase in the interest rates would result in valuation loss before tax of EUR 0.0 million (0.1) for debt securities, and a possible decrease in the value of other assets would result in valuation loss before tax of EUR 172.9 million (179.7) in the consolidated financial statement. A profit impact after tax of 10.2 % (9.0) in relation to the Group's equity would be very likely. The sensitivity analysis does not include financial assets related to unit-linked insurance as Mandatum Group does not carry the investment risk.

## 8 Investment property

Investment property is measured initially at cost and subsequently at fair value with any change therein recognised in profit or loss. Lease income from investment property is recognised as 'other investment revenue' on a straight-line basis over the lease term. Any gain or loss on disposal of investment property (calculated as the difference between the net proceeds from disposal and the carrying amount of the item) is recognized in profit or loss.

Mandatum Group has used an external expert to determine fair values semi-annually on June 30 and December 31. Fair values are also determined if there is an unforeseen or significant change in the conditions of the property that would affect market values or the parameters they are based on. Valuation is based on market and rate of return - methods.

Detailed description of valuation techniques and non-observable inputs is available in Group Financial Statements for fiscal year 2024.

EUR million	2025	2024
<b>Net carrying amount at 1 Jan</b>	<b>119.8</b>	<b>125.7</b>
Disposals	-6.2	-
Net gains and losses from fair value adjustments	-3.2	0.3
<b>Net carrying amount at 30 Jun</b>	<b>110.5</b>	<b>125.9</b>
<b>Rental income from investment property</b>	<b>5.5</b>	<b>6.5</b>

## 9 Analyses of changes in insurance contract liabilities

## Analysis of change by type of insurance contract liability

EUR million				30 Jun 2025
	Liabilities for remaining coverage			
	LRC Excl. LC	LRC LC	LIC	Total
Opening balance - liabilities relating to insurance contracts	5,611.0	11.7	18.0	5,640.7
Opening balance - assets relating to insurance contracts	-4.8	-	3.7	-1.1
<b>Net opening balances on 1st January</b>	<b>5,606.2</b>	<b>11.7</b>	<b>21.7</b>	<b>5,639.6</b>
<b>Insurance revenue</b>	<b>-151.6</b>	<b>-</b>	<b>-</b>	<b>-151.6</b>
<b>Insurance service expenses</b>				
Incurred claims and other insurance service expenses		-0.9	117.9	117.0
Adjustments to liabilities for incurred claims		-	0.3	0.3
Losses and reversals of losses on onerous contracts		4.5	-	4.5
Amortisation of insurance acquisition cash flows	8.1	-	-	8.1
<b>Insurance service expenses</b>	<b>8.1</b>	<b>3.7</b>	<b>118.2</b>	<b>130.0</b>
<b>Insurance service result</b>	<b>-143.5</b>	<b>3.7</b>	<b>118.2</b>	<b>-21.6</b>
Finance income or expenses from insurance contracts	26.9	0.0	-	26.9
<b>Changes in the statement of profit or loss</b>	<b>-116.6</b>	<b>3.7</b>	<b>118.2</b>	<b>5.3</b>
<b>Investment component</b>	<b>-121.4</b>	<b>-</b>	<b>121.4</b>	<b>0.0</b>
<b>Cash flows during the period</b>				
Premiums received	106.5			106.5
Claims and other insurance service expenses paid			-240.2	-240.2
Insurance acquisition cash flows	-2.5		-	-2.5
<b>Cash flows during the period</b>	<b>104.0</b>		<b>-240.2</b>	<b>-136.2</b>
Closing balance - liabilities relating to insurance contracts	5,472.2	15.4	21.2	5,508.7
Closing balance - assets relating to insurance contracts	-	-	-	-
<b>Net closing balance</b>	<b>5,472.2</b>	<b>15.4</b>	<b>21.2</b>	<b>5,508.7</b>

EUR million		30 Jun 2024		
	Liabilities for remaining coverage			
	LRC Excl. LC	LRC LC	LIC	Total
Opening balance - liabilities relating to insurance contracts	5,480.6	16.5	21.2	5,518.3
Opening balance - assets relating to insurance contracts	-20.3	0.5	4.7	-15.1
<b>Net opening balances on 1st January</b>	<b>5,460.3</b>	<b>17.0</b>	<b>25.9</b>	<b>5,503.2</b>
<b>Insurance revenue</b>	<b>-174.7</b>	<b>-</b>	<b>-</b>	<b>-174.7</b>
<b>Insurance service expenses</b>				
Incurred claims and other insurance service expenses		-1.1	128.5	127.4
Adjustments to liabilities for incurred claims			1.5	1.5
Losses and reversals of losses on onerous contracts		-3.2		-3.2
Amortisation of insurance acquisition cash flows	13.9			13.9
<b>Insurance service expenses</b>	<b>13.9</b>	<b>-4.3</b>	<b>130.0</b>	<b>139.6</b>
<b>Insurance service result</b>	<b>-160.7</b>	<b>-4.3</b>	<b>130.0</b>	<b>-35.1</b>
<b>Finance income or expenses from insurance contracts</b>	<b>212.6</b>	<b>0.0</b>		<b>212.7</b>
<b>Changes in the statement of profit or loss</b>	<b>51.9</b>	<b>-4.3</b>	<b>130.0</b>	<b>177.6</b>
<b>Investment component</b>	<b>-110.7</b>		<b>110.7</b>	<b>0.0</b>
<b>Cash flows during the period</b>				
Premiums received	141.4			141.4
Claims and other insurance service expenses paid			-240.4	-240.4
Insurance acquisition cash flows	-2.8			-2.8
<b>Cash flows during the period</b>	<b>138.6</b>		<b>-240.4</b>	<b>-101.8</b>
Closing balance - liabilities relating to insurance contracts	5,555.7	12.7	24.5	5,592.9
Closing balance - assets relating to insurance contracts	-15.5	0.0	1.6	-13.9
<b>Net closing balance</b>	<b>5,540.1</b>	<b>12.7</b>	<b>26.1</b>	<b>5,579.0</b>

## Analysis of change by component of insurance contract liability

EUR million	30 Jun 2025			
	Present Value of Future Cash Flows	Risk adjustment for non-financial risk	CSM	Total
Opening balance - liabilities relating to insurance contracts	5,177.7	44.9	418.1	5,640.7
Opening balance - assets relating to insurance contracts	-89.5	8.1	80.3	-1.1
<b>Net opening balances on 1st January</b>	<b>5,088.2</b>	<b>52.9</b>	<b>498.5</b>	<b>5,639.6</b>
<b>Changes that relate to current service</b>				
CSM recognised in profit or loss			-20.3	-20.3
Change in risk adjustment for non-financial risk for risk expired		-2.7		-2.7
Experience adjustments	-3.6			-3.6
<b>Changes that related to future service</b>				
Changes in estimates that adjust the CSM <sup>1</sup>	-39.2	0.5	38.7	0.0
Changes in estimates that result in losses and reversal of losses on onerous contracts	4.5	0.0		4.5
Contracts initially recognised in the period	-4.5	0.7	3.8	0.0
<b>Changes that relate to past services</b>				
Adjustments to liabilities for incurred claims	0.3			0.3
<b>Insurance service result</b>	<b>-42.4</b>	<b>-1.4</b>	<b>22.2</b>	<b>-21.6</b>
Finance income or expenses from insurance contracts	56.4	-0.1	-29.4	26.9
<b>Changes in the statement of profit or loss</b>	<b>14.0</b>	<b>-1.5</b>	<b>-7.2</b>	<b>5.3</b>
<b>Total cash flows</b>	<b>-136.2</b>			<b>-136.2</b>
Closing balance - liabilities relating to insurance contracts	4,966.0	51.4	491.3	5,508.7
Closing balance - assets relating to insurance contracts	-	-	-	-
<b>Net closing balance</b>	<b>4,966.0</b>	<b>51.4</b>	<b>491.3</b>	<b>5,508.7</b>

1) Previously experience adjustment arising from premiums received in the period relating to future services were reported on a separate row, now information is combined to the row Changes in estimates that adjust the CSM.



EUR million	30 Jun 2024			
	Present Value of Future Cash Flows	Risk adjustment for non-financial risk	CSM	Total
Opening balance - liabilities relating to insurance contracts	5,098.3	43.5	376.4	5,518.3
Opening balance - assets relating to insurance contracts	-105.1	5.8	84.2	-15.1
<b>Net opening balances on 1st January</b>	<b>4,993.2</b>	<b>49.4</b>	<b>460.6</b>	<b>5,503.2</b>
<b>Changes that relate to current service</b>				
CSM recognised in profit or loss			-25.6	-25.6
Change in risk adjustment for non-financial risk for risk expired	-	-2.7	-	-2.7
Experience adjustments	-5.0	-	-	-5.0
<b>Changes that related to future service</b>				
Changes in estimates that adjust the CSM <sup>1</sup>	145.3	1.3	-146.6	0.0
Changes in estimates that result in losses and reversal of losses on onerous contracts	-3.1	-0.1		-3.2
Contracts initially recognised in the period	-6.7	0.7	6.0	0.0
<b>Changes that relate to past services</b>				
Adjustments to liabilities for incurred claims	1.5	-	-	1.5
<b>Insurance service result</b>	<b>132.0</b>	<b>-0.8</b>	<b>-166.2</b>	<b>-35.1</b>
Finance income or expenses from insurance contracts	33.2	-0.9	180.4	212.7
<b>Changes in the statement of profit or loss</b>	<b>165.2</b>	<b>-1.8</b>	<b>14.2</b>	<b>177.6</b>
<b>Total cash flows</b>	<b>-101.8</b>			<b>-101.8</b>
Closing balance - liabilities relating to insurance contracts	5,073.5	47.5	471.9	5,592.9
Closing balance - assets relating to insurance contracts	-16.9	0.1	2.8	-13.9
<b>Net closing balance</b>	<b>5,056.6</b>	<b>47.6</b>	<b>474.8</b>	<b>5,579.0</b>

1) Previously experience adjustment arising from premiums received in the period relating to future services were reported on a separate row, now information is combined to the row Changes in estimates that adjust the CSM.

## 10 Investment contract liabilities

EUR million	1-6/2025	1-6/2024
<b>Opening balance - investment contract liabilities</b>	<b>9,908.2</b>	<b>8,529.3</b>
<b>Amounts recognised in profit or loss</b>		
Investment return on underlying items	70.1	431.0
Fees deducted	-32.3	-30.3
<b>Total cash flows</b>		
Contribution received <sup>1</sup>	811.2	795.9
Benefits paid	-476.9	-456.7
<b>Closing balance - investment contract liabilities</b>	<b>10,280.3</b>	<b>9,269.2</b>

1) Includes transfers from WIP.

## 11 Contingent liabilities and commitments

EUR million	6/2025	12/2024
<b>Off-balance sheet items</b>		
Fund commitments	1,971.9	2,146.1
Acquisition of IT software	10.4	10.2
<b>Total</b>	<b>1,982.3</b>	<b>2,156.3</b>
<b>Assets pledged as security for derivative contracts</b>		
Cash	22.1	31.6

## 12 Significant events after the reporting period

There have been no significant events after the reporting period.

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