

Xer Technologies Update on Sales Leads and an Expanding Defence Pipeline

Xer Technologies (Xer Tech Holding AB, Spotlight: XER) continues to strengthen its position in the defence market through a series of customer engagements, new orders, technology integrations and ongoing evaluation programmes across Europe, North America, Africa and the Middle East. The latest developments span electronic warfare, mine detection, testing programmes and demining applications, reflecting growing interest among leading defence, aerospace and security organisations in the Company's X8 PRO and X12 unmanned aerial platforms.

- In North America, Xer Technologies is discussing a proposal for a comprehensive demining solution valued at approximately SEK 230 million. The proposed package includes multiple X8 PRO UAS equipped with various sensors, mission-optimised off-road vehicles, a maintenance vehicle and operational support services. The potential order is expected in 2026.
- One of Europe's leading maritime defence integrators continues to plan a mine-hunter programme comprising 12 systems following the successful completion of extensive testing campaigns in both the Atlantic and the Mediterranean. Based on these milestones, Xer Technologies anticipates that a decision on a potential order valued at approximately SEK 45 million will be made in 2027, excluding payloads and lifetime support.
- Xer Technologies AG is also discussing with a major European electronic warfare systems integrator and existing customer for an additional complete X8 PRO system equipped with multiple sensor payloads. The system would be delivered to an end user in West Africa. A potential order reflects continued confidence in the X8 PRO's performance, versatility and suitability for demanding operational environments.
- Xer Technologies has completed the integration of an advanced customer payload from a leading European RF technology provider with the X8 PRO platform under a leasing agreement. Following the successful integration, the customer has expressed interest in the X12 platform due to its extended flight endurance and payload capabilities.
- A Swiss aerospace company specialising in advanced high-speed flight technologies has engaged Xer Technologies to provide sensor integration and ongoing flight-test support. Flight testing is currently underway.
- Xer Technologies has conducted a joint operation with a Swiss mine-detection and excavation company to locate and recover unexploded ordnance at a former military testing site in the Persian Gulf. The decision process is currently on hold due to the ongoing conflict affecting the Strait of Hormuz.
- In Europe, Xer Technologies is collaborating with one of the continent's leading military equipment manufacturers to develop critical infrastructure protection systems. An initial order was awarded and communicated previously, and the first system was successfully tested on the 16th of July. Testing is expected to continue until September 2026. Subject to a successful demonstration and customer acceptance, the collaboration could lead to significant follow-on orders.

Xer Technologies CEO Statement

"This update reflects the continued momentum we are seeing across multiple strategic markets, including electronic warfare, maritime defence, aerospace and humanitarian demining. Our X8 PRO platform is increasingly being selected not only for evaluation and testing but also as the foundation for future operational programmes. We are particularly encouraged by the progress made with leading European defence integrators, where successful demonstrations and system integrations are creating opportunities for larger follow-on programmes. At the same time, our work with aerospace innovators and humanitarian organisations demonstrates the versatility of our technology across both defence and civil applications.

"While several of the opportunities outlined today remain subject to successful testing, customer approvals and procurement decisions, they represent a strong pipeline of potential business and validate our platforms' capabilities. We remain focused on executing our current commitments, supporting our customers' mission requirements and converting these opportunities into long-term commercial relationships", says Erik Herlyn, CEO at Xer Technologies.

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About Xer Technologies

Xer Technologies develops long-endurance hybrid-electric unmanned aircraft systems for defence and commercial missions. Through Xer Tactical Solutions, the company delivers airborne SIGINT, counter-UAV, mine and UXO detection, and maritime surveillance capability on a STANAG-compliant, open-architecture platform designed and manufactured in Europe. Xer Tech Holding AB is listed on the Spotlight Market Stock Exchange (ticker: XER) in Sweden. Learn more at www.xer-tech.com.
