



American Shipping Company ASA



Q2 2020 financial results and company update

21 August 2020

Important information

- Nothing herein shall create any implication that there has been no change in the affairs of American Shipping Company ASA ("AMSC" or the "Company") as of the date of this Company Presentation. This Company Presentation contains forward-looking statements relating to the Company's business, the Company's prospects, potential future performance and demand for the Company's assets, the Jones Act tanker market and other forward-looking statements. Forward-looking statements concern future circumstances and results and other statements that are not historical facts, sometimes identified by the words "believes", "expects", "predicts", "intends", "projects", "plans", "estimates", "aims", "foresees", "anticipates", "targets", and similar expressions. The forward-looking statements contained in this Company Presentation, including assumptions, opinions and views of the Company or cited from third party sources, are solely opinions and forecasts which are subject to risks, uncertainties and other factors that may cause actual events to differ materially from any anticipated development.

Second quarter 2020 highlights

- Adjusted net profit of USD 3.5 million*
- Normalized EBITDA** of USD 22.1 million
 - DPO of USD 0.9 million
- Closed the USD 305m senior secured refinancing for 9 ships at attractive and improved terms
- Launched refinancing of the USD220m unsecured bond which was successfully closed subsequent to quarter end at a significantly lower coupon rate
- Increased dividends by 25% backed by the company's increasing free cash flow
- Declared Q2 dividend of USD 0.10 per share,
 - Ex-dividend date of 27 August 2020 with payment on or about 7 September 2020
 - Classified as a return of paid in capital

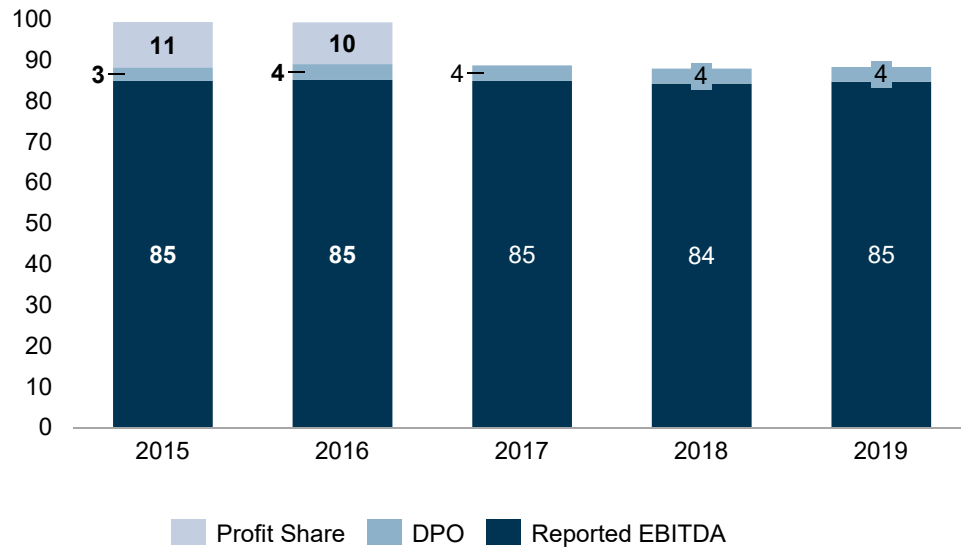


* Net profit after tax, adjusted for non-recurring items, currency fluctuations, mark-to-market of derivatives and changes to deferred tax

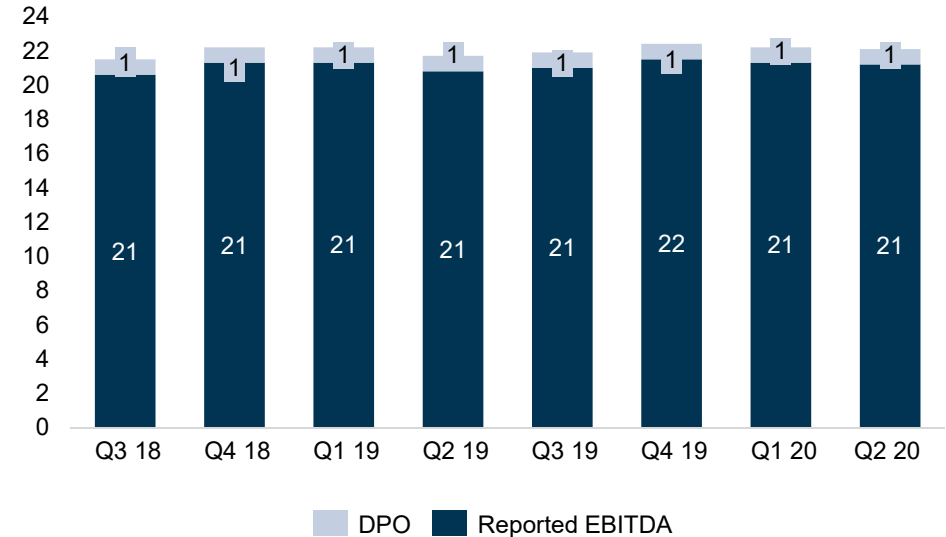
** Includes DPO, reported EBITDA for Q2 20 is USD 21.2 million

Stable, predictable EBITDA

Normalized EBITDA (USD millions)



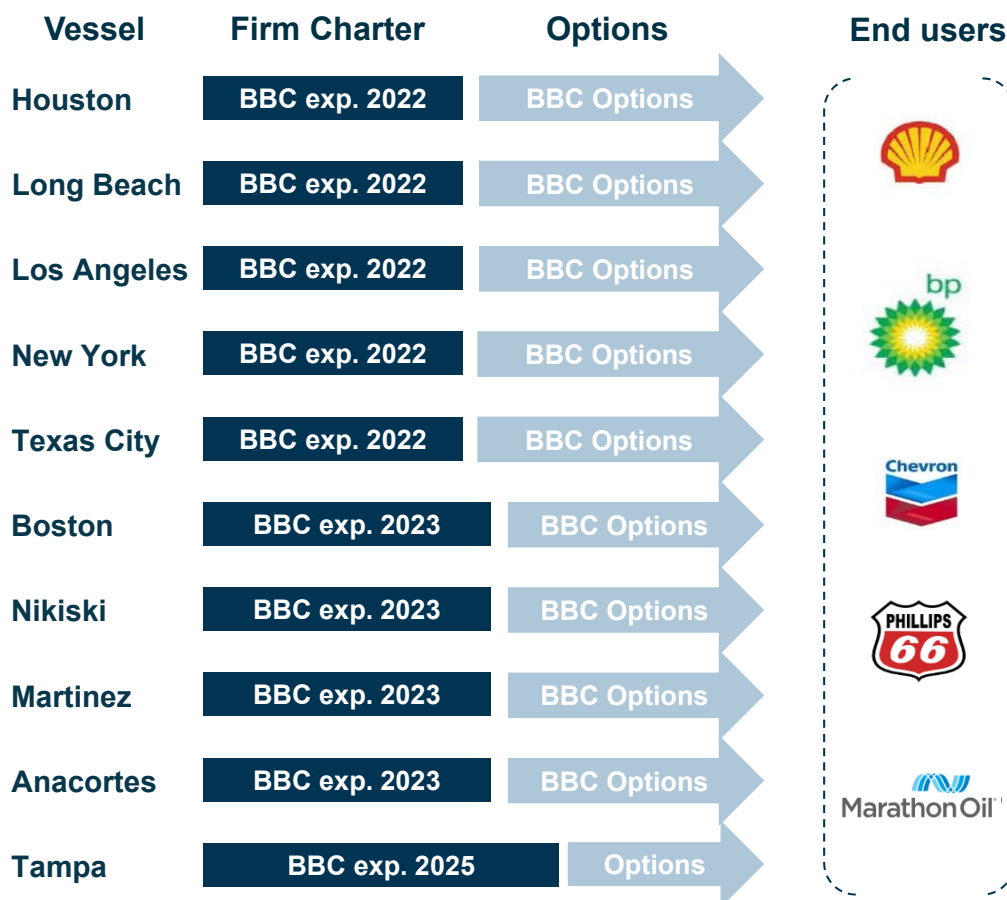
Normalized EBITDA per quarter (USD millions)



- Normalized EBITDA of USD 22.1 million in Q2 20 (USD 21.9 million in Q2 19)

Fleet deployment overview

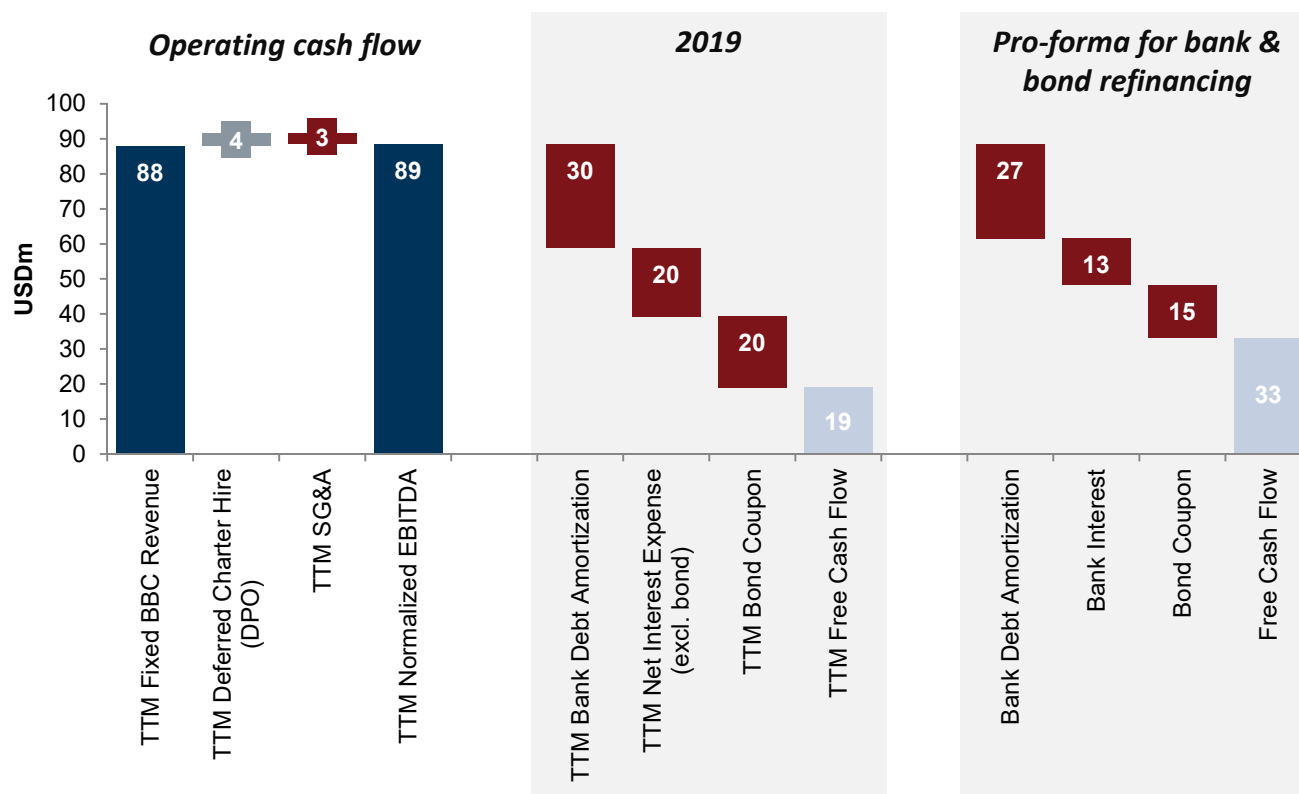
Long-term fixed rate bareboat charters to OSG secures cash flow



- AMSC's fleet is on firm BB Charters to OSG with evergreen extension options
- AMSC receives fixed annual bareboat revenue of USD 88 million + ~50% of the profits generated by OSG under the time charter contracts
- OSG time charters the vessels to oil majors for U.S domestic trade

Illustrative cash flow waterfall

Simplified cash flow waterfall and pro-forma for recent bank and bond debt refinancing

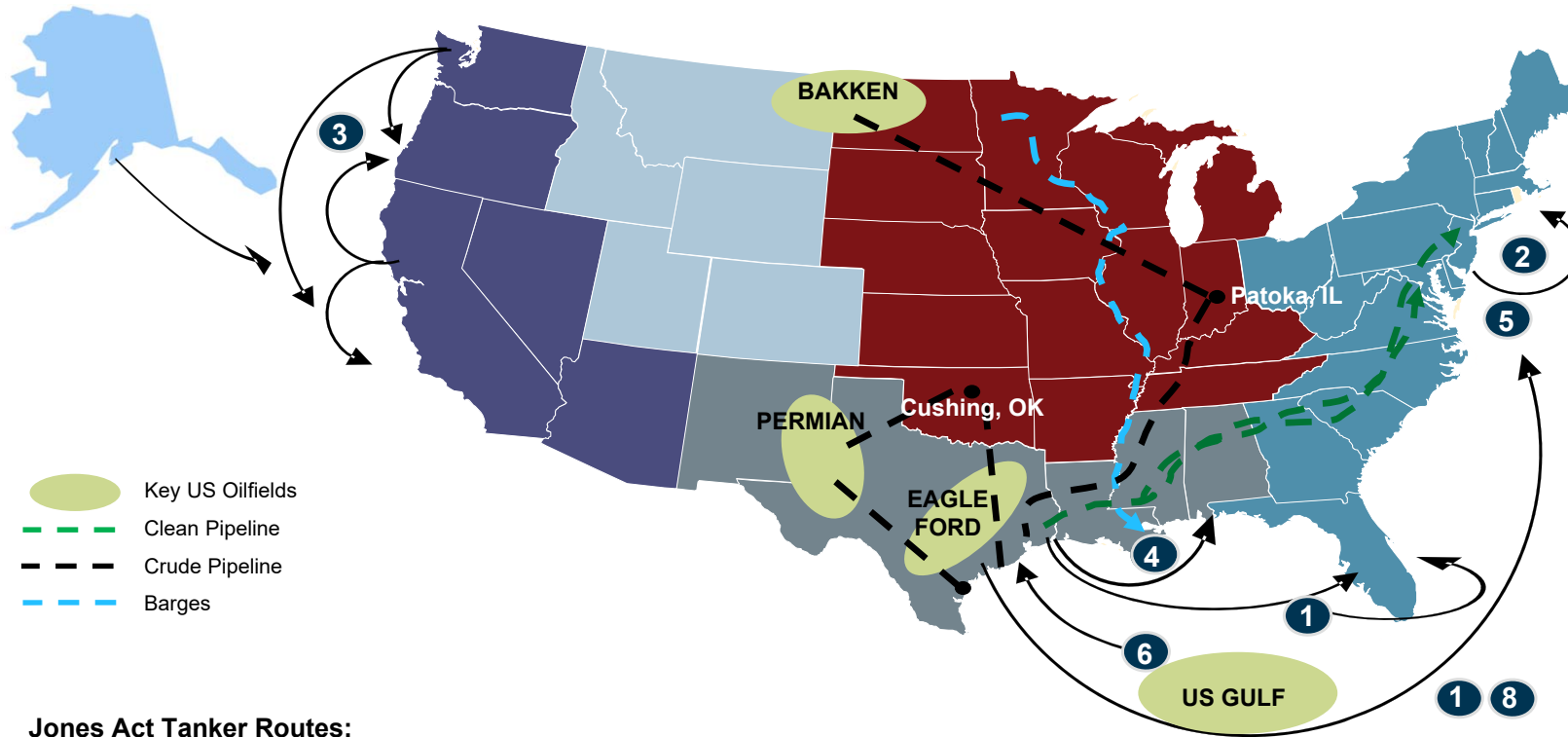


- Bareboat charters and DPO revenue (less SG&A) provides a comfortable cash flow for debt service and dividend capacity
 - Stable, low risk from fully chartered fleet
- Figures are pro-forma for the bank and bond debt refinancing are based on estimated next twelve months debt service

Bank and bond debt refinancing increases free cash flow substantially going forward

A critical part of oil majors' transportation logistics

Jones Act crude oil & products primary trade routes

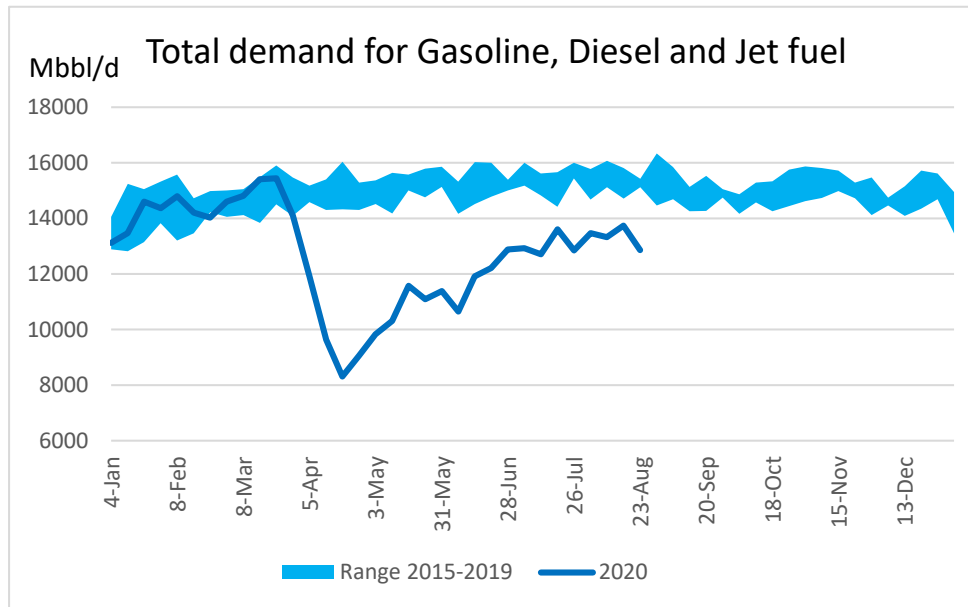


Source: Navigistics' Wilson Gillette Report Apr 2020

Short term dip in clean product demand expected to be followed by gradual recovery in 2H 2020

Drop in clean products demand already recovering

- Demand for clean products in the USA decreased by ~30% in Q2 2020 compared to same period last year
- Demand recovery in the last three months has been significant
- Latest data suggests current demand is 13% below 5 year average
- EIA is forecasting a gradual through 2H 2020



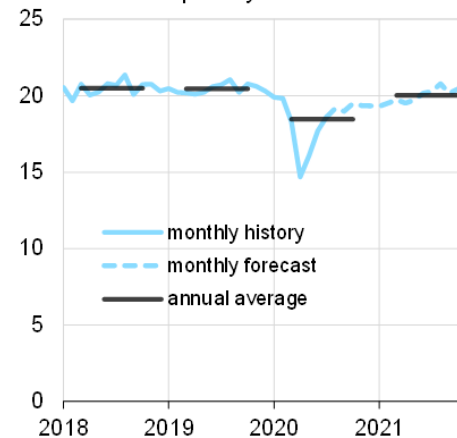
Source: EIA Weekly Petroleum Status Report August 7, 2020

EIA forecast gradual recovery in 2020

- Total clean products demand in the US is very stable over time
- Q2 fuel demand has been severely impacted by “stay at home policies” across the US, caused by the Covid-19 pandemic
- Gasoline demand has recovered as the economies has gradually opened up
- Demand for diesel is less impacted due its industrial nature being consumed by trucks, buses, machinery, etc.
- Demand for Jet fuel will likely suffer until commercial air traffic is back in favour

U.S. liquid fuels product supplied (consumption)

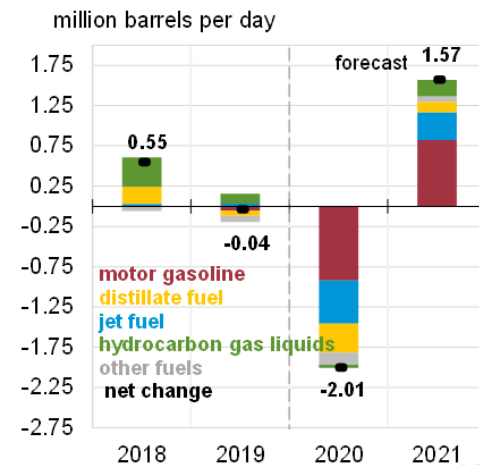
million barrels per day



Source: U.S. Energy Information Administration, Short-Term Energy Outlook, August 2020

Components of annual change

million barrels per day



Steady long term growth in clean product shipments to Florida, despite current slowdown

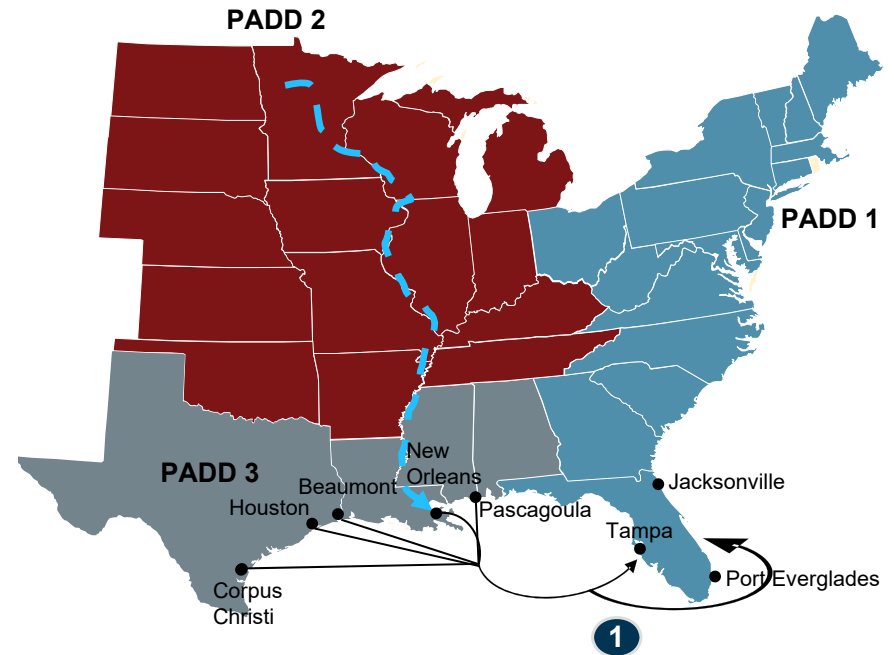
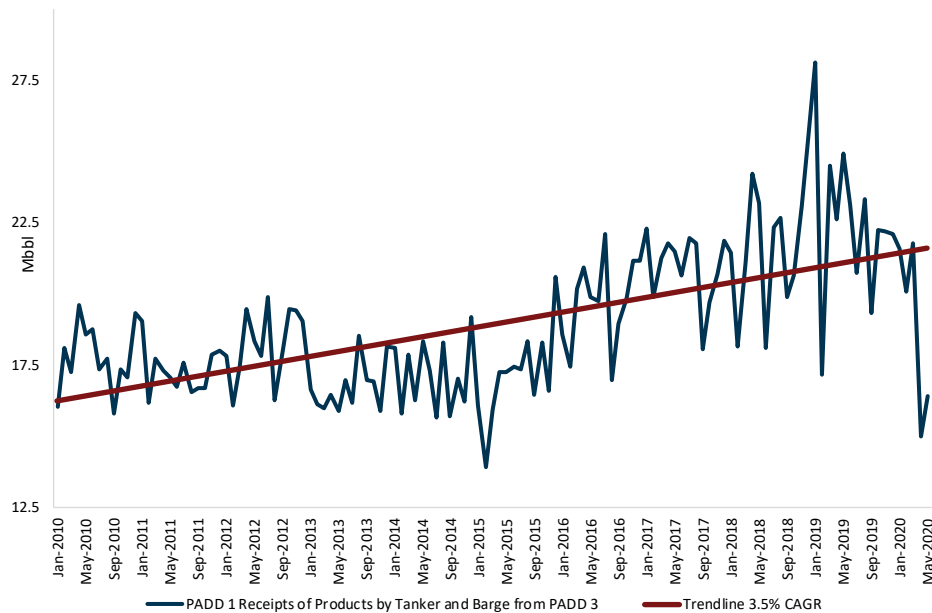
Increasing seaborne transportation of clean products from U.S. Gulf to East Coast

- Increasing consumption of clean products in Florida is driving demand for Jones Act tanker shipments cross U.S. Gulf
- Over the past 10 years this trade has grown with a CAGR of about 3.5%
- Demand impact from Covid-19 mitigating measures expected to reduce shipments in 2020

Gulf Coast to Florida Trade Lane

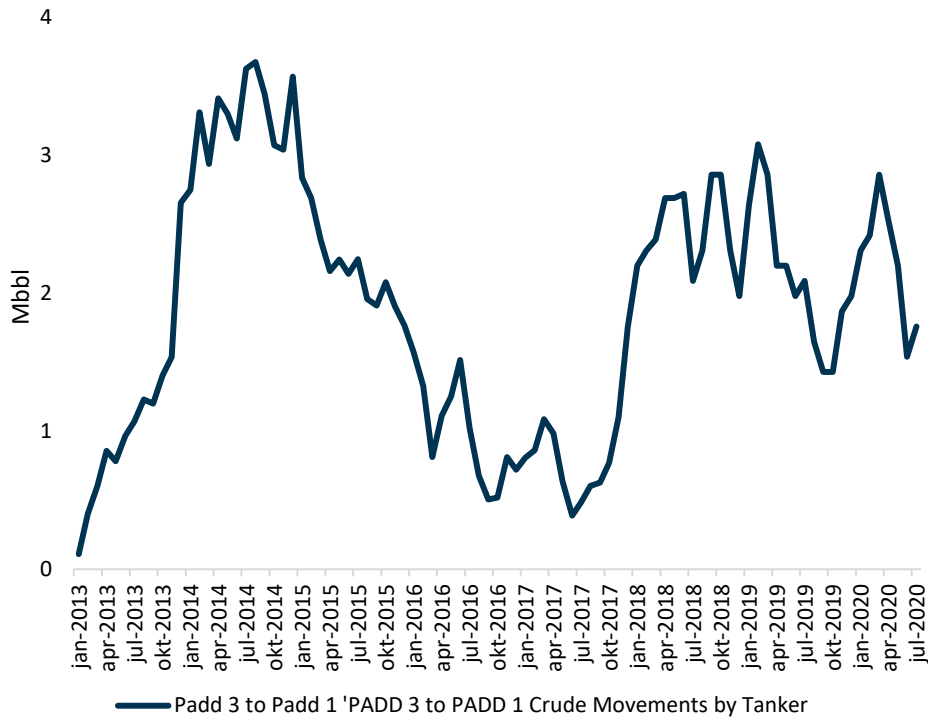
- As Florida has no pipeline connection nor any refineries, all clean products consumed are supplied by sea
- Florida is sourcing 90% of its clean products demand on a Jones Act tanker from U.S. Gulf refineries
- Florida consumption is split 65-70% Gasoline, 15-20% Diesel and 10-15% Jet fuel

Mbbls per month

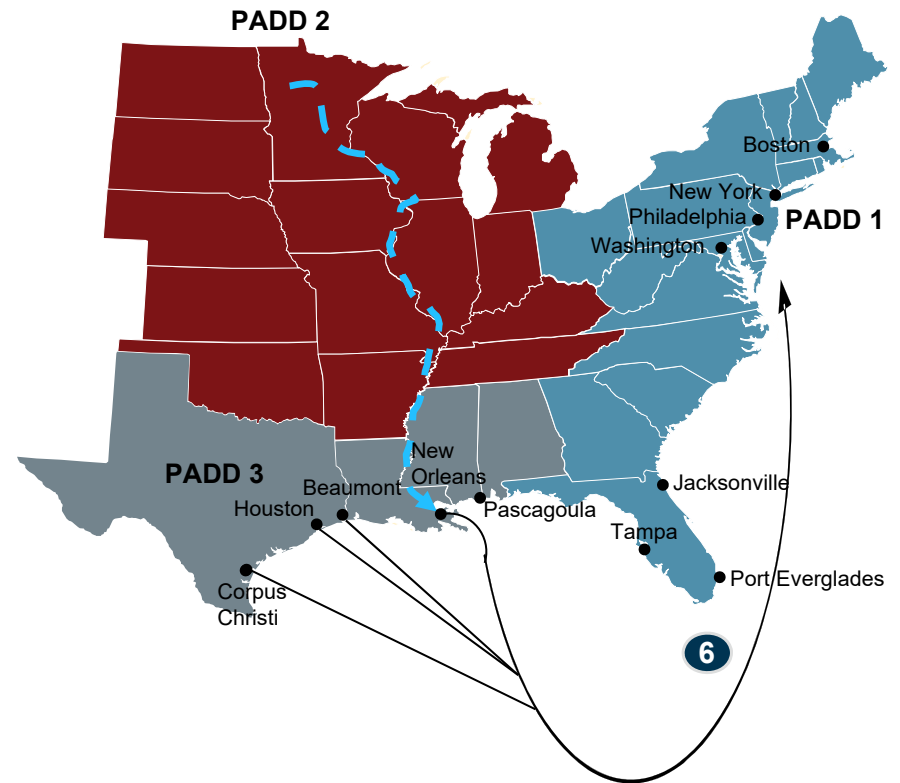


Crude trade to Northeast has remained strong despite current oil market volatility

PADD 3 to PADD 1 Crude Oil Moves by Tanker and Barge



Trade lane carrying Crude from Gulf Coast to U.S. Northeast

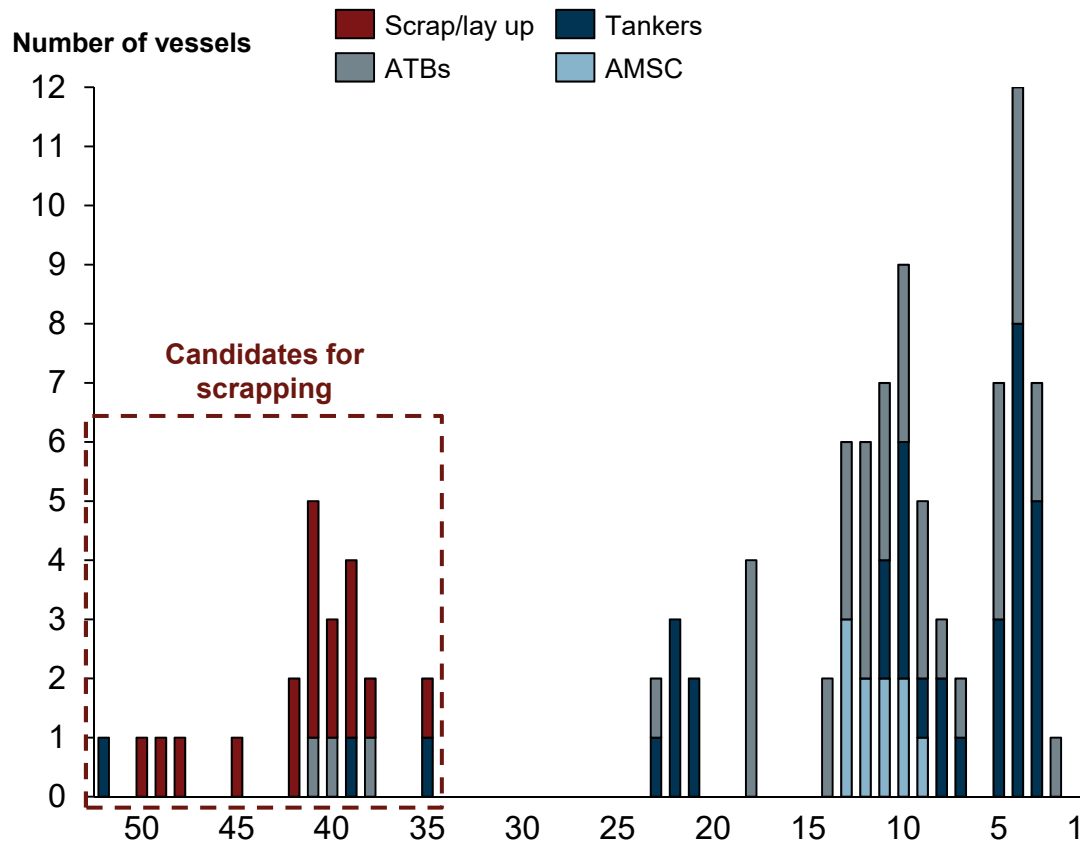


- Historically, volumes have been driven by spread in pricing of U.S. Crude Oil vs international alternatives
- Low crude oil price and falling U.S. oil production is potentially increasing oil price spread volatility going forward

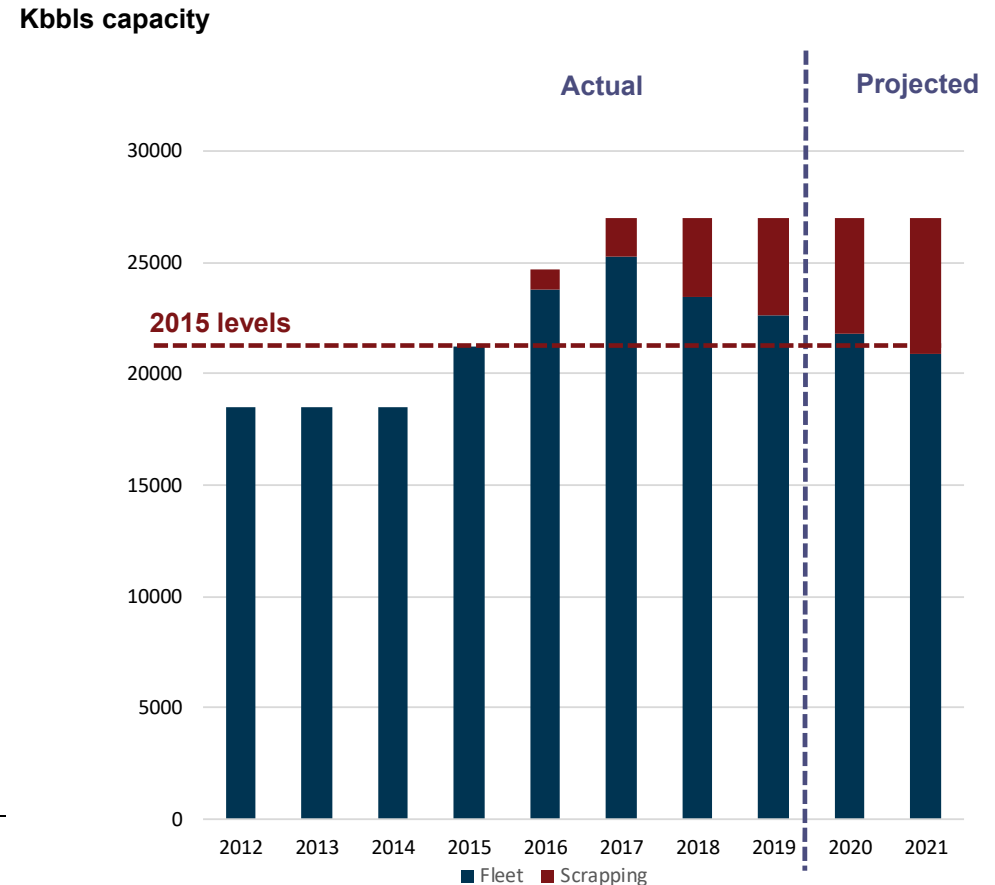
Source: EIA, Marine Traffic and AMSC analysis

Fleet Reduction as Scrapping Continues

Fleet profile by vessel age



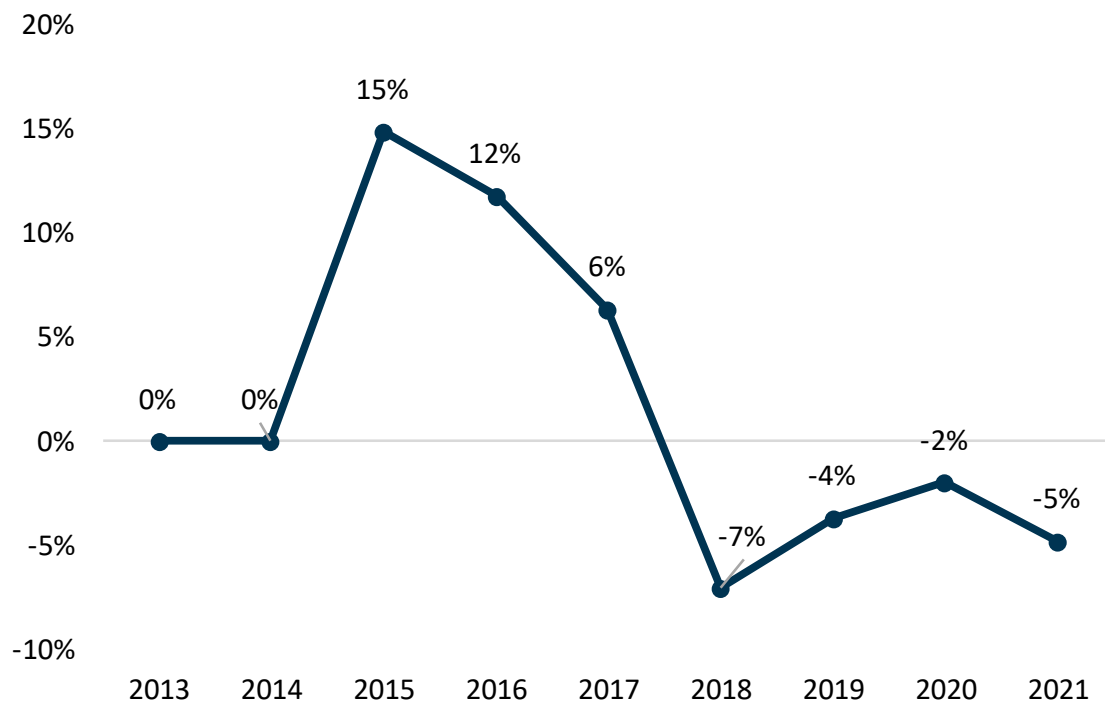
Considerable fleet growth in past years, but scrapping has already reduced active fleet to 2015 levels



Source: Navigistics' Wilson Gillette Report Apr 2020, broker reports and AMSC analysis

Negative fleet growth

Net capacity reduction driven by scrapping and limited orderbook



- Since 2016, five tankers and thirteen ATBs has been scrapped, sold for operations outside the Jones Act market or gone into definite lay-up
- The entire JA tanker orderbook consist of two small barges for delivery in 2020 and no new tankers expected in the next five years
- Yard capacity for tankers are limited with NASSCO mainly building navy ships and Philly Shipyard building MARAD Training Ships
- Likely delivered cost for a newbuild is now around USD150m with first available delivery slot in 2025
- Sustainable multi-year TC rates of ~USD70,000 per day required to justify newbuilds

Income Statement (unaudited)



Figures in USD million (except share and per share information)	Q2 2020	Q2 2019
Operating revenues	21.9	21.9
Operating expenses	(0.7)	(0.9)
Operating profit before depreciation - EBITDA	21.2	21.0
Depreciation	(8.4)	(8.4)
Operating profit - EBIT	12.8	12.6
Net interest expense	(10.8)	(10.0)
Unrealized gain/(loss) on interest swaps	(1.1)	(2.2)
Net foreign exchange gain / (loss)	0.2	-
Profit/(loss) before income tax	1.1	0.4
Income tax expense	(0.1)	(0.1)
Non-cash income tax benefit/(expense)	0.1	0.4
Net profit / (loss) for the period *	1.1	0.7
Average number of common shares	60,616,505	60,616,505
Earnings/(loss) per share (USD)	0.02	0.01

*Applicable to common stockholders of the parent company

Balance Sheet (unaudited)

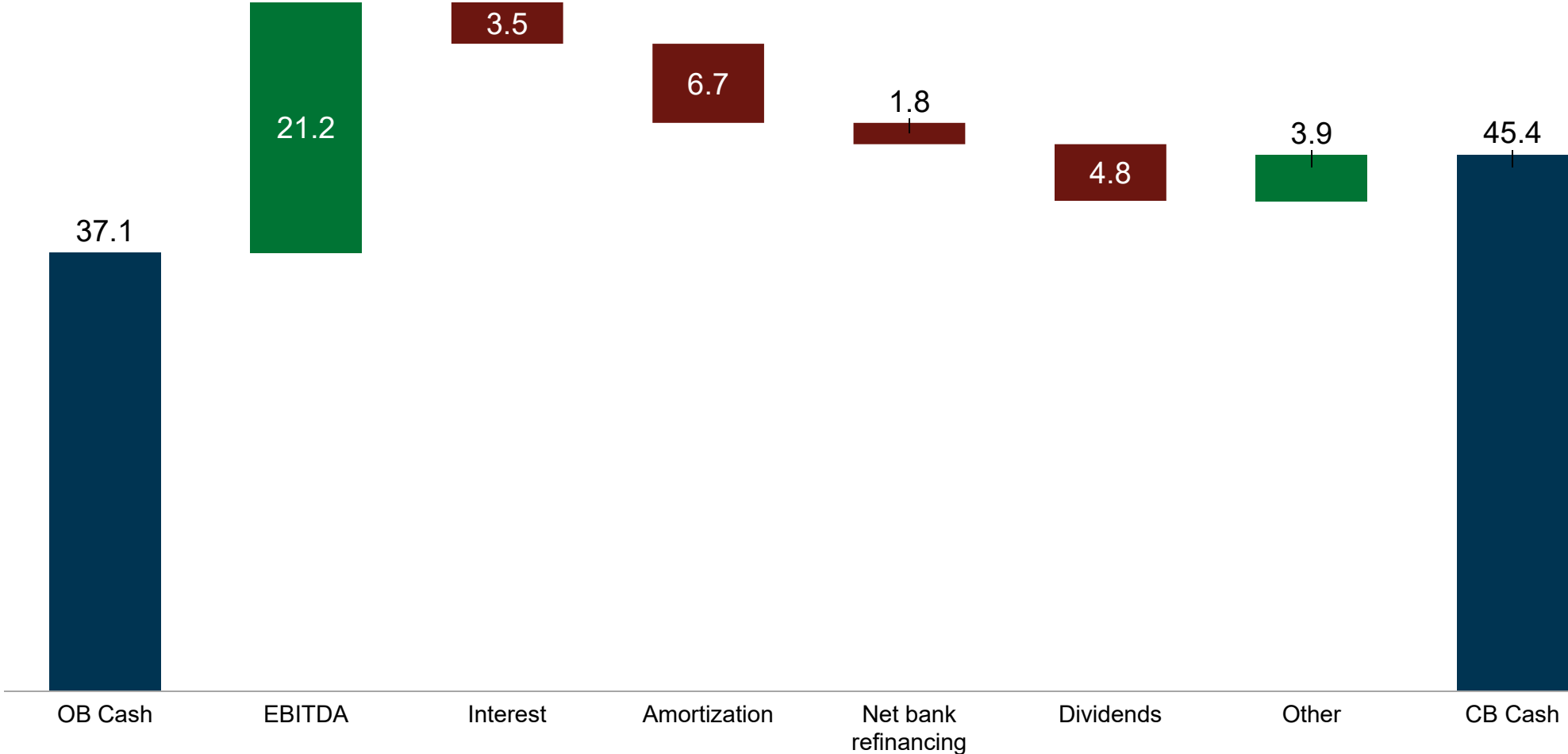


Figures in USD millions	30.06.2020	30.06.2019
Vessels	662.0	695.0
Interest-bearing long term receivables (DPO)	24.3	25.8
Trade and other receivables	0.3	0.2
Cash held for specified uses	0.9	4.0
Cash and cash equivalents	44.5	53.2
TOTAL ASSETS	732.0	778.2
Total equity	157.9	167.9
Deferred tax liabilities	11.2	12.5
Interest-bearing long term debt	527.1	543.4
Derivative financial liabilities	1.1	1.0
Interest-bearing short term debt	26.8	37.7
Deferred revenues and other payables	7.9	15.5
TOTAL EQUITY AND LIABILITIES	732.0	778.2

Cash position increased during the quarter



CASH DEVELOPMENT IN 2Q 20 (USD millions)



Summary – long term stable business model despite short term volatility imposed by Covid-19

LONG TERM CONTRACTS PROVIDE STABLE CASH FLOW

- Bareboat contracts provide strong and stable cash flows
- Likely to continue with OSG for many years through evergreen extension options
- Most cost competitive fleet reduces re-chartering risk

INCREASING DEMAND IN KEY TRADES

- Continued strong crude trade from U.S. Gulf to the U.S. Northeast
- Growing clean trade into Florida and to U.S. Northeast
- Jones Act tanker market expected to remain stable despite current volatility

REDUCING FLEET CAPACITY WITH NO YARD AVAILABILITY

- Slim orderbook with only two replacement barges for delivery in 2020
- No available yard capacity to build Jones ACT tankers until 2025 or later
- Negative fleet growth expected next two years as scrapping of old tonnage continues

STRONG AND IMPROVING FINANCIAL PERFORMANCE

- Modest loan to asset values and healthy credit metrics
- Contracted cash flow providing solid debt service coverage
- Significant free cash flow generation

