

Össur hf.

Consolidated Financial Statements

December 31st 2013

Össur hf.
Grjóthálsi 5
110 Reykjavík
Id-no. 560271-0189

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Statement by the Board of Directors and President and CEO

It is the opinion of the Board of Directors and the President and CEO of Össur hf. (the Company), that these Consolidated Financial Statements present the necessary information to evaluate the financial position of the Company at year end, the operating results for the year and financial developments during the year 2013. Össur Consolidated Financial Statements are prepared in accordance with International Financial Reporting Standards (IFRS) as adopted by the European Union and additional Danish disclosure requirements for listed companies.

Össur hf. designs, manufactures and sells orthopaedic products specializing in prosthetics, bracing and supports and compression therapy solutions. The Company is headquartered in Iceland and the Company owns and operates subsidiaries in the United States, Canada, Mexico, Brazil, France, the Netherlands, Germany, United Kingdom, Sweden, Norway, Spain, S-Africa, China, Hong Kong, Korea and Australia. The Company sells its products world wide, but the principal market areas are North America and Europe.

The total sales of the Össur Consolidation amounted to USD 436.3 million, compared to USD 399.4 million in the preceding year. This represents an increase in sales of 9.2%. Net profit amounted to USD 41.0 million compared to USD 37.8 million in 2012. Diluted Earnings per Share amounted to US cents 9.1 compared to US cents 8.4 in 2012. Earnings before interest, taxes, depreciation and amortization (EBITDA) amounted to USD 75.5 million compared to USD 70.0 million in the preceding year.

The total assets of the Össur Consolidation amounted to USD 706.2 million at year end, liabilities were 258.2 million and equity was 448.0 million. The equity ratio at year end was 63%, compared to 69% the preceding year.

In the course of the year the Company employed on average 1,765 employees and 2,097 at year end.

Össur is listed on the NASDAQ OMX Copenhagen. The market value of the Company at year end was USD 880 million. During the year the share price in DKK increased by 39%. At year end, shareholders in Össur hf. numbered 2,748 compared to 2,781 at the beginning of the year. The ten biggest shareholders and their ownership percentage are: William Demant Invest A/S - 41.2%, Lífeyrissjóður Verslunarmanna - 7.6%, Gildi lífeyrissjóður - 6.0%, Arbejdsmarkedets Tillægspension - 5.1%, LSR-Lífeyrissjóður Bankastræti 7 - 4.6%, Stefnir IS-15 - 1.8%, JP Morgan Chase Bank - 1.7%, Sameinaði lífeyrissjóðurinn - 1.5%, Highclere Investment Fund - 1.5%, Fidelity funds - 1.4%, Stafrir lífeyrissjóður - 1.4%.

A new share option scheme was approved by the Annual General Meeting on 15 March 2013 in accordance with the Company's Remuneration Policy. The CEO, Executive Management and next level of management can be granted up to 6,750,000 share options at each time, vesting three years after grant date and can be exercised for a period of one year during open trading windows. At this time 6,350,000 share options have been issued and are outstanding in total. The exercise price is determined as the Company's average share price on NASDAQ OMX Copenhagen 20 trading days prior to the grant date. The exercise price shall be adjusted for any dividend payments made by the Company after the grant date.

In its procedures, the Board of Directors complies with the Articles of Association of the Company, the Board of Directors' Rules of Procedure and follows the Danish Recommendations for Corporate Governance issued by the Danish Committee on Corporate Governance. The Rules of Procedure address issues such as allocation of responsibilities and power of decision within the Board, independency issues, confidentiality etc. An Audit Committee is present within the Board. No Össur employees are sitting on the Board of Directors.

The Board of Directors recommends payment of dividends to shareholders in 2014 amounting to DKK 0.10 per share, this approximates USD 8 million and 20% of 2013 net profit. As regards to changes in the equity of the Company, the Board refers to the Notes attached to the Consolidated Financial Statements.

Statement by the Board of Directors and President and CEO

The Board of Directors and President and CEO of Össur hf. hereby confirm the Consolidated Financial Statements of Össur for the year 2013 with their signatures.

Reykjavík, 5 February 2014

Board of Directors

Niels Jacobsen
Chairman of the Board

Arne Boye Nielsen

Kristján T. Ragnarsson

Guðbjörg Edda Eggertsdóttir

Svafa Grönfeldt

President and CEO

Jón Sigurðsson

Financial Highlights and Key Ratios

Consolidated statements

| | | Unaudited | | 2013 | 2012 | 2011 | 2010 |
|---|----------|-----------|---------|---------|---------|---------|---------|
| | | Q4 2013 | Q4 2012 | | | | |
| Income Statements | | | | | | | |
| Net sales | USD '000 | 128.472 | 98.395 | 436.274 | 399.437 | 398.325 | 358.538 |
| Gross profit | USD '000 | 79.889 | 60.327 | 269.938 | 247.952 | 246.070 | 222.622 |
| Operating expenses (excl. other income) | USD '000 | 60.236 | 49.834 | 210.094 | 191.278 | 188.773 | 163.964 |
| Profit from operations | USD '000 | 19.677 | 10.768 | 60.207 | 56.776 | 59.400 | 60.245 |
| Net profit | USD '000 | 14.130 | 8.071 | 40.954 | 37.763 | 34.608 | 35.362 |
| EBITDA | USD '000 | 24.352 | 14.384 | 75.471 | 69.956 | 72.606 | 74.358 |

Sales growth

| | | | | | | | |
|----------------------------|---|----|-----|---|-----|----|-----|
| Sales growth USD | % | 31 | 1 | 9 | 0 | 11 | 9 |
| Growth breakdown: | | | | | | | |
| Organic growth in LCY | % | 7 | 1 | 2 | 3 | 5 | 6 |
| Currency effect | % | 2 | (1) | 1 | (3) | 3 | (1) |
| Acquired/divested business | % | 23 | 1 | 6 | 1 | 4 | 4 |

Balance Sheets

| | | | | | | | |
|----------------------------------|----------|---------|---------|---------|---------|---------|---------|
| Total assets | USD '000 | 706.248 | 591.163 | 706.248 | 591.163 | 579.968 | 607.078 |
| Equity | USD '000 | 448.037 | 407.734 | 448.037 | 407.734 | 364.733 | 343.558 |
| Net interest-bearing debt (NIBD) | USD '000 | 107.785 | 82.218 | 107.785 | 82.218 | 111.413 | 132.816 |

Cash Flows

| | | | | | | | |
|---------------------------------------|----------|----------|----------|----------|----------|----------|----------|
| Cash generated by operations | USD '000 | 28.706 | 25.123 | 72.629 | 70.553 | 68.377 | 64.331 |
| Cash provided by operating activities | USD '000 | 25.977 | 18.619 | 66.154 | 57.568 | 48.447 | 39.995 |
| Cash flows from investing activities | USD '000 | (57.595) | (4.348) | (80.861) | (26.633) | (18.585) | (18.987) |
| Cash flows from financing activities | USD '000 | (8.394) | (11.774) | 32.783 | (29.173) | (64.507) | (45.594) |
| Free cash flow | USD '000 | 21.724 | 14.792 | 49.205 | 43.310 | 32.493 | 33.389 |

Key figures

| | | | | | | | |
|--|---|-------|-------|-------|-------|-------|-------|
| Operating margin | % | 15,3 | 10,9 | 13,8 | 14,2 | 14,9 | 16,8 |
| EBITDA margin | % | 19,0 | 14,6 | 17,3 | 17,5 | 18,2 | 20,7 |
| Equity ratio | % | 63,4 | 69,0 | 63,4 | 69,0 | 62,9 | 56,6 |
| Ratio of net debt to EBITDA ¹ | | 1,4 | 1,2 | 1,4 | 1,2 | 1,5 | 1,8 |
| Ratio of debt to EBITDA ¹ | | 2,0 | 1,5 | 2,0 | 1,5 | 1,8 | 2,5 |
| Current ratio | | 1,9 | 1,9 | 1,9 | 1,9 | 1,7 | 1,9 |
| Return on equity ¹ | % | 9,5 | 10,0 | 9,5 | 10,0 | 9,6 | 10,2 |
| Number of employees at period end | | 2.097 | 1.878 | 2.097 | 1.878 | 1.850 | 1.523 |
| Number of employees on average | | 2.096 | 1.890 | 1.765 | 1.860 | 1.864 | 1.627 |

Market

| | | | | | | | |
|--|----------|---------|---------|---------|---------|---------|---------|
| Market value of equity | USD '000 | 880.075 | 605.649 | 880.075 | 605.649 | 675.533 | 777.593 |
| Number of shares | Millions | 454 | 454 | 454 | 454 | 454 | 454 |
| Price/earnings ratio, (P/E) ¹ | | 21,7 | 15,8 | 21,7 | 15,8 | 20,0 | 22,3 |
| Diluted EPS | US cent | 3,1 | 1,8 | 9,1 | 8,4 | 7,7 | 7,8 |
| Diluted cash EPS | US cent | 4,1 | 2,6 | 12,5 | 11,3 | 10,6 | 10,9 |

1. Financial ratios for Q4 2013 and Q4 2012 are based on operations for the preceding 12 months.

Independent Auditor's Report

To the Board of Directors and Shareholders of Össur hf.

We have audited the accompanying financial statements of Össur hf, which comprise the statement of Board of Directors and the CEO, balance sheet as of December 31, 2013, the income statement, statement of comprehensive income, statement of changes in equity and cash flow statement for the year then ended, and a summary of significant accounting policies and other explanatory information.

Management's and the Board of directors Responsibility for the Financial Statements

Management and the board of directors are responsible for the preparation and fair presentation of these financial statements in accordance with International Financial Reporting Standards as adopted by the European Union and additional Danish disclosure requirements for listed companies and for such internal control as management and the board of directors determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with International Standards on Auditing. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the Consolidated Financial Statements gives a true and fair view, of the financial position of Össur hf. as of 31 December 2013, and its financial performance and its cash flows for the year then ended in accordance with International Financial Reporting Standards as adopted by the European Union and additional Danish disclosure requirements for listed companies.

Kópavogur, 5 February 2014

Deloitte ehf.

Þorsteinn Pétur Guðjónsson
State Authorized Public Accountant

Signý Magnúsdóttir
State Authorized Public Accountant

Consolidated Income Statements 2013 and 2012

| | Notes | 2013 | 2012 | Unaudited | |
|---|-------|------------------|------------------|-----------------|-----------------|
| | | | | Q4 2013 | Q4 2012 |
| Net sales | 5 | 436.274 | 399.437 | 128.472 | 98.395 |
| Cost of goods sold | | <u>(166.336)</u> | <u>(151.485)</u> | <u>(48.583)</u> | <u>(38.068)</u> |
| Gross profit | | 269.938 | 247.952 | 79.889 | 60.327 |
| Other income | | 363 | 102 | 24 | 275 |
| Sales and marketing expenses | | (139.080) | (120.924) | (42.501) | (31.254) |
| Research and development expenses | | (21.537) | (22.131) | (5.493) | (5.897) |
| General and administrative expenses | | <u>(49.477)</u> | <u>(48.223)</u> | <u>(12.242)</u> | <u>(12.683)</u> |
| Profit from operations | | 60.207 | 56.776 | 19.677 | 10.768 |
| Financial income | | 217 | 153 | 27 | 42 |
| Financial expenses | | (4.619) | (6.788) | (1.260) | (1.274) |
| Net exchange rate difference | | <u>681</u> | <u>281</u> | <u>640</u> | <u>747</u> |
| Net financial income / (expenses) | 8 | <u>(3.721)</u> | <u>(6.354)</u> | <u>(593)</u> | <u>(485)</u> |
| Share in net profit of associated companies | | <u>(1.197)</u> | <u>456</u> | <u>14</u> | <u>274</u> |
| Profit before tax | | 55.289 | 50.878 | 19.098 | 10.557 |
| Income tax | 9 | <u>(14.335)</u> | <u>(13.115)</u> | <u>(4.968)</u> | <u>(2.486)</u> |
| Net profit | | <u>40.954</u> | <u>37.763</u> | <u>14.130</u> | <u>8.071</u> |
| Attributable to: | | | | | |
| Owners of the Company | | 40.483 | 38.451 | 13.659 | 8.572 |
| Non-controlling interests | | <u>471</u> | <u>(688)</u> | <u>471</u> | <u>(501)</u> |
| | | <u>40.954</u> | <u>37.763</u> | <u>14.130</u> | <u>8.071</u> |
| Earnings per share | 10 | | | | |
| Basic earnings per share (US cent) | | <u>9,1</u> | <u>8,4</u> | <u>3,1</u> | <u>1,8</u> |
| Diluted earnings per share (US cent) | | <u>9,1</u> | <u>8,4</u> | <u>3,1</u> | <u>1,8</u> |

Consolidated Statements of Comprehensive Income 2013 and 2012

| | Notes | 2013 | 2012 | Unaudited | |
|---|-------|---------------|---------------|---------------|---------------|
| | | | | Q4 2013 | Q4 2012 |
| Net profit | | 40.954 | 37.763 | 14.130 | 8.071 |
| Other comprehensive income | | | | | |
| Change in cash flow hedges | | 1.036 | 1.334 | 199 | 279 |
| Transl. difference of shares in foreign operations..... | | 1.055 | 3.894 | 148 | 1.704 |
| Income tax relating to components of other comprehensive income..... | | 538 | 199 | 294 | 331 |
| Other comprehensive income (net of tax)..... | | 2.629 | 5.427 | 641 | 2.314 |
| Total comprehensive income | | <u>43.583</u> | <u>43.190</u> | <u>14.771</u> | <u>10.385</u> |
| Attributable to: | | | | | |
| Owners of the Company | | 43.112 | 43.878 | 14.300 | 10.886 |
| Non-controlling interests | | 471 | (688) | 471 | (501) |
| | | <u>43.583</u> | <u>43.190</u> | <u>14.771</u> | <u>10.385</u> |

Consolidated Balance Sheets

Assets

| | Notes | 31.12.2013 | 31.12.2012 |
|-------------------------------------|-------|-----------------------|-----------------------|
| Non-current assets | | | |
| Property, plant and equipment | 12 | 40.360 | 35.489 |
| Goodwill | 13 | 396.601 | 348.935 |
| Other intangible assets | 14 | 47.871 | 33.136 |
| Other financial assets | 16 | 5.486 | 6.824 |
| Deferred tax assets | 25 | 22.159 | 26.565 |
| | | <u>512.477</u> | <u>450.949</u> |
| Current assets | | | |
| Inventories | 17 | 66.825 | 56.757 |
| Accounts receivables | 18 | 71.239 | 52.666 |
| Other assets | 19 | 13.938 | 8.913 |
| Bank balances and cash | 20 | 41.769 | 21.878 |
| | | <u>193.771</u> | <u>140.214</u> |
| Total assets | | <u><u>706.248</u></u> | <u><u>591.163</u></u> |

31 December 2013 and 31 December 2012

Equity and liabilities

| | Notes | 31.12.2013 | 31.12.2012 |
|--|-------|----------------|----------------|
| Equity | | | |
| Issued capital | 21 | 198.365 | 193.791 |
| Reserves | | 4.083 | 1.091 |
| Retained earnings | | 244.202 | 211.971 |
| Equity attributable to owners of the Company | | <u>446.650</u> | <u>406.853</u> |
| Non-controlling interest in equity | | 1.387 | 881 |
| Total equity | | <u>448.037</u> | <u>407.734</u> |
| Non-current liabilities | | | |
| Borrowings | 23 | 129.556 | 83.742 |
| Deferred tax liabilities | 25 | 21.117 | 17.687 |
| Provisions | 26 | 4.751 | 4.838 |
| Other financial liabilities | 24 | 1.264 | 2.151 |
| | | <u>156.688</u> | <u>108.418</u> |
| Current liabilities | | | |
| Borrowings | 23 | 19.998 | 20.354 |
| Accounts payable | | 21.070 | 17.120 |
| Taxes payable | | 6.342 | 767 |
| Provisions | 26 | 4.491 | 4.762 |
| Accrued salaries and related expenses | | 25.951 | 16.894 |
| Other liabilities | 28 | 23.671 | 15.114 |
| | | <u>101.523</u> | <u>75.011</u> |
| Total equity and liabilities | | <u>706.248</u> | <u>591.163</u> |

Consolidated Statements of Cash Flows 2013 and 2012

| | | | | Unaudited | |
|---|--------|---------------|---------------|-----------------|---------------|
| | Notes | 2013 | 2012 | Q4 2013 | Q4 2012 |
| Cash flows from operating activities | | | | | |
| Profit from operations | | 60.207 | 56.776 | 19.677 | 10.768 |
| Depreciation and amortization | 12, 14 | 15.266 | 13.180 | 4.677 | 3.616 |
| (Gain) / loss on disposal of assets | | 119 | 127 | (2) | (12) |
| Change in provisions | | (408) | 1.394 | (167) | 1.143 |
| Changes in operating assets and liabilities | | (2.555) | (924) | 4.521 | 9.608 |
| Cash generated by operations | | 72.629 | 70.553 | 28.706 | 25.123 |
| Interest received | | 199 | 127 | 8 | 15 |
| Interest paid | | (3.426) | (4.637) | (909) | (1.194) |
| Taxes (paid)/received | | (3.248) | (8.475) | (1.828) | (5.325) |
| Net cash provided by operating activities | | 66.154 | 57.568 | 25.977 | 18.619 |
| Cash flows from investing activities | | | | | |
| Purchase of fixed and intangible assets | 12, 14 | (17.052) | (14.319) | (4.275) | (3.856) |
| Proceeds from sale of fixed assets | | 103 | 61 | 22 | 29 |
| Acquisition of subsidiaries | | (64.238) | (11.443) | (53.254) | 17 |
| Changes in financial assets | | 326 | (932) | (88) | (538) |
| | | (80.861) | (26.633) | (57.595) | (4.348) |
| Cash flows from financing activities | | | | | |
| Proceeds from long-term borrowings | | 866 | 0 | 423 | 0 |
| Repayments of long-term borrowings | | (21.424) | (21.718) | (6.266) | (5.609) |
| Changes in revolving credit facility | | 61.630 | (6.840) | (2.479) | (5.688) |
| Payment of dividends | | (7.861) | 0 | 0 | 0 |
| Dividends from subsidiaries paid to non-controlling interests | | (428) | (615) | (72) | (477) |
| | | 32.783 | (29.173) | (8.394) | (11.774) |
| Net change in cash | | 18.076 | 1.762 | (40.012) | 2.497 |
| Effects of exchange rate changes on: | | | | | |
| Balance of cash held in foreign currencies | | (393) | (240) | (189) | (147) |
| Other items held in foreign currencies | | 2.208 | 700 | 1.152 | 352 |
| Cash at beginning of period | | 21.878 | 19.656 | 80.818 | 19.176 |
| Cash at end of period | | 41.769 | 21.878 | 41.769 | 21.878 |
| Additional information regarding cash flow 11 | | | | | |

Consolidated Statements of Changes in Equity for the period ended 31 December 2013

| | Share capital | Share premium | Statutory reserve | Share option reserve | Hedging reserve | Translation reserve | Accumulated profits | Attributable to owners of the parent | Non- controlling interests | Total equity |
|--|------------------|------------------|----------------------|-------------------------|--------------------|------------------------|------------------------|--|----------------------------------|-----------------|
| Balance at 1 January 2012..... | 5.024 | 188.767 | 1.267 | 1.453 | (2.979) | (3.582) | 173.120 | 363.070 | 1.663 | 364.733 |
| Net profit..... | | | | | | | 38.451 | 38.451 | (688) | 37.763 |
| Change in cash flow hedges net of tax..... | | | | | 1.392 | | | 1.392 | | 1.392 |
| Translation difference of shares in foreign operations.... | | | | | | 4.035 | | 4.035 | | 4.035 |
| Total comprehensive income for the period..... | 0 | 0 | 0 | 0 | 1.392 | 4.035 | 38.451 | 43.878 | (688) | 43.190 |
| Payment of dividends..... | | | | | | | | 0 | (307) | (307) |
| Share option charge for the period..... | | | | 892 | | | | 892 | | 892 |
| Share option reserve release..... | | | | (400) | | | 400 | 0 | | 0 |
| Share option vested during the period..... | | | | (987) | | | | (987) | | (987) |
| Arising on acquisition..... | | | | | | | | 0 | 213 | 213 |
| Balance at 31 December 2012..... | 5.024 | 188.767 | 1.267 | 958 | (1.587) | 453 | 211.971 | 406.853 | 881 | 407.734 |
| Net profit..... | | | | | | | 40.483 | 40.483 | 471 | 40.954 |
| Change in cash flow hedges net of tax..... | | | | | 852 | | | 852 | | 852 |
| Translation difference of shares in foreign operations.... | | | | | | 1.777 | | 1.777 | | 1.777 |
| Total comprehensive income for the period..... | 0 | 0 | 0 | 0 | 852 | 1.777 | 40.483 | 43.112 | 471 | 43.583 |
| Payment of dividends..... | | | | | | | (7.861) | (7.861) | (428) | (8.289) |
| Share option charge for the period..... | | | | 847 | | | | 847 | | 847 |
| Share options forfeited..... | | | | (298) | | | | (298) | | (298) |
| Share option vested during the period..... | | | | (186) | | | | (186) | | (186) |
| Arising on acquisition..... | | | | | | | | 0 | 463 | 463 |
| Movement of treasury shares..... | 24 | 4.550 | | | | | (391) | 4.183 | | 4.183 |
| Balance at 31 December 2013..... | 5.048 | 193.317 | 1.267 | 1.321 | (735) | 2.230 | 244.202 | 446.650 | 1.387 | 448.037 |

Notes to the Consolidated Financial Statements

1. General information

Össur hf. is a global orthopaedics company, specializing in the design, development, manufacturing and sales of prosthetics, bracing and supports and compression therapy products. The principal market areas of the Company are the Americas, Europe, Middle East and Africa (EMEA) and Asia.

According to the Company's organizational structure, the consolidation is divided into five main functions; Corporate Finance, responsible for overall financial management; Manufacturing & Operations, responsible for quality control and all production, inventory management and distribution; Research & Development, responsible for product development, Global product management, responsible for aligning practices within marketing and across divisions in: product management, marketing communication and clinical education; Sales & Marketing, responsible for sales and marketing through the subsidiaries.

2. Adoption of new and revised Standards

2.1 Standards and interpretations effective in the current and prior periods

The Consolidated Financial Statements are presented in accordance with the new and revised standards (IFRS / IAS) and new interpretations (IFRIC), applicable in the year 2013. Management believes that those new and revised IFRS standards do not have material effect on amounts reported in the Consolidated Financial Statements.

2.2 Standards not yet effective

The Company has not early adopted new and revised IFRS's that have been issued but are not yet effective. Management believes that implementation of those standards and interpretations do not have a material effect on the Consolidated Financial Statements of the Company.

3. Summary of Significant Accounting Policies

3.1 Statement of compliance

The Consolidated Financial Statements have been prepared in accordance with International Financial Reporting Standards (IFRS) as adopted by the EU and additional Danish disclosure requirements for Consolidated Financial Statements for listed companies. The Financial Statements are presented in USD, which is the Company's functional currency.

3.2 Basis of preparation

The Consolidated Financial Statements have been prepared under the historical cost basis except for certain financial instruments that are measured at fair values, as explained in the accounting policies below. Historical cost is generally based on the fair value of the consideration given in exchange for assets. The accounting policies adopted are consistent with those followed in the preparation of the Company's Annual Financial Statements for the period ended 31 December 2012.

3.3 Basis of consolidation

The Consolidated Financial Statements incorporate the Financial Statements of the Company and entities controlled by the Company (its subsidiaries). Control is achieved where the Company has the power to govern the financial and operating policies of an entity so as to obtain benefits from its activities.

The results of subsidiaries acquired during the year are included in the Consolidated Income Statement from the effective date of acquisition as appropriate. Total comprehensive income of subsidiaries is attributed to the owners of the Company and to the non-controlling interests even if this results in the non-controlling interests having a deficit balance. Where necessary, adjustments are made to the Financial Statements of subsidiaries to bring their accounting policies into line with those used by other members of the Company.

All intra-group transactions, balances, income and expenses are eliminated in full on consolidation.

Notes to the Consolidated Financial Statements

3.4 Business Combination

Acquisitions of subsidiaries and businesses are accounted for using the acquisition (purchase) method. The cost of the business combination is measured as the aggregate of the fair values (at the date of exchange) of assets given, liabilities incurred or assumed and equity instruments issued by the Company in exchange for control of the acquire. Acquisition-related costs are recognized in profit or loss as incurred.

The acquires identifiable assets, liabilities and contingent liabilities that meet the conditions for recognition under IFRS 3 are recognized at their fair value at the acquisition date, except that:

- deferred tax assets or liabilities and liabilities or assets related to employee benefit arrangements are recognized and measured in accordance with IAS 12 Income Taxes and IAS 19 Employee Benefits respectively;
- liabilities or equity instruments related to share-based payment arrangements of the acquire or share-based payment arrangements of the Company entered into to replace share-based payment arrangements of the acquire are measured in accordance with IFRS 2 Share-based Payment at the acquisition date;
- assets (or disposal groups) that are classified as held for sale in accordance with IFRS 5 Non-current Assets Held for Sale and Discontinued Operations are measured in accordance with that standard.

Goodwill arising on acquisition is recognized as an asset and initially measured at cost, being the excess of the purchase price of the business combination over the Company's interest in the net fair value of the identifiable assets, liabilities, contingent liabilities, the amount of any non-controlling interests in the acquire, and the fair value of the acquirer's previously held equity interest in the acquire (if any) recognized. If, after reassessment, the Company's interest in the net fair value of the acquires identifiable assets, liabilities and contingent liabilities exceeds the cost of the business combination, the excess is recognized immediately in profit or loss.

When the consideration transferred by the Company in a business combination includes assets or liabilities resulting from a contingent consideration arrangement, the contingent consideration is measured at its acquisition-date fair value and included as part of the consideration transferred in a business combination. Changes in the fair value of the contingent consideration that qualify as measurement period adjustments are adjusted retrospectively, with corresponding adjustments against goodwill. Measurement period adjustments are adjustments that arise from additional information obtained during the 'measurement period' about facts and circumstances that existed at the acquisition date.

If the initial accounting for a business combination is incomplete by the end of the reporting period in which the combination occurs, the Company reports provisional amounts for the items for which the accounting is incomplete. Those provisional amounts are adjusted during the measurement period (see below), or additional assets or liabilities are recognized, to reflect new information obtained about facts and circumstances that existed at the acquisition date that, if known, would have affected the amounts recognized at that date.

The subsequent accounting for changes in the fair value of the contingent consideration that do not qualify as measurement period adjustments depends on how the contingent consideration is classified. Contingent consideration that is classified as equity is not remeasured at subsequent reporting dates and its subsequent settlement is accounted for within equity. Contingent consideration that is classified as an asset or a liability is remeasured at subsequent reporting dates in accordance with IAS 39, or IAS 37 Provisions, Contingent Liabilities and Contingent Assets, as appropriate, with the corresponding gain or loss being recognized in profit or loss.

When a business combination is achieved in stages, the Company's previously held equity interest in the acquire is remeasured to fair value at the acquisition date (i.e. the date when the Company obtains control) and the resulting gain or loss, if any, is recognized in profit or loss. Amounts arising from interests in the acquire prior to the acquisition date that have previously been recognized in other comprehensive income are reclassified to profit or loss where such treatment would be appropriate if that interest were disposed of.

The measurement period is the period from the date of acquisition to the date the Company obtains complete information about facts and circumstances that existed as of the acquisition date – and is subject to a maximum of one year.

Notes to the Consolidated Financial Statements

3.5 Investments in associates

An associate is an entity over which the Company has significant influence and that is neither a subsidiary nor an interest in a joint venture. Significant influence is the power to participate in the financial and operating policy decisions of the investee but is not control or joint control over those policies.

The results, assets and liabilities of associates are incorporated in the Consolidated Financial Statements using the equity method of accounting. Under the equity method, investments in associates are initially recognized in the balance sheet and adjusted for post-acquisition changes in the Company's share of the net assets of the associate, less any impairment in the value of individual investments. Losses of an associate in excess of the Company's interest in that associate are recognized only to the extent that the Company has incurred legal or constructive obligations or made payments on behalf of the associate.

Any excess of the cost of acquisition over the Company's share of the net fair value of the identifiable assets, liabilities and contingent liabilities of the associate recognized at the date of acquisition is recognized as goodwill. The goodwill is included within the carrying amount of the investment and is assessed for impairment as part of that investment. Any excess of the Company's share of the net fair value of the identifiable assets, liabilities and contingent liabilities over the cost of acquisition, after reassessment, is recognized immediately in profit or loss.

Where a group entity transacts with an associate of the Company, profits and losses are eliminated to the extent of the Company's interest in the relevant associate.

3.6 Goodwill

Goodwill arising in a business combination represents the excess of the purchase price over the Company's interest in the net fair value of the identifiable assets, liabilities and contingent liabilities of the subsidiary or jointly controlled entity recognized at the date of acquisition. Goodwill is initially recognized as an asset at cost and is subsequently measured at cost less any accumulated impairment losses.

Goodwill is not amortized but is reviewed for impairment at least annually. For the purpose of impairment testing, goodwill is allocated to each of the Company's cash-generating units expected to benefit from the synergies of the combination. Cash-generating units to which goodwill has been allocated are tested for impairment annually, or more frequently when there is an indication that the unit may be impaired. If the recoverable amount of the cash-generating unit is less than its carrying amount, the impairment loss is allocated first to reduce the carrying amount of any goodwill allocated to the unit and then to the other assets of the unit pro-rata on the basis of the carrying amount of each asset in the unit. Any impairment loss for goodwill is recognized directly in profit or loss in the Consolidated Income Statement. An impairment loss recognized for goodwill is not reversed in a subsequent period.

On disposal of the relevant cash-generating unit, the attributable amount of goodwill is included in the determination of the profit or loss on disposal.

The Company's policy for goodwill arising on the acquisition of an associate is described at 3.5 above.

3.7 Revenue recognition

Revenue is measured at the fair value of the consideration received or receivable. Revenue is reduced for estimated customer returns, rebates and other similar allowances.

Sale of goods

Revenue from the sale of goods is recognized when all the following conditions are satisfied; the Company has transferred to the buyer the significant risks and rewards of ownership of the goods, the Company retains neither continuing managerial involvement to the degree usually associated with ownership nor effective control over the goods sold, the amount of revenue can be measured reliably, it is probable that the economic benefits associated with the transaction will flow to the entity and the costs incurred or to be incurred in respect of the transaction can be measured reliably.

Royalties

Royalty revenue is recognized on an accrual basis in accordance with the substance of the relevant agreement. Royalties determined on a time basis are recognized on a straight-line basis over the period of the agreement. Royalty arrangements that are based on production, sales and other measures are recognized by reference to the underlying arrangement (provided that it is probable that the economic benefits will flow to the Company and the amount of revenue can be measured reliably).

Notes to the Consolidated Financial Statements

Interest revenue and dividend

Interest income from a financial asset is recognized when it is probable that the economic benefits will flow to the Company and the amount of income can be measured reliably. Interest income is accrued on a time basis, by reference to the principal outstanding and at the effective interest rate applicable, which is the rate that exactly discounts estimated future cash receipts through the expected life of the financial asset to that asset's net carrying amount on initial recognition. Dividend income from investments is recognized when the shareholder's right to receive payment has been established.

3.8 Leasing

Operating lease payments are recognized as an expense on a straight-line basis over the lease term, except where another systematic basis is more representative of the time pattern in which economic benefits from the leased assets are consumed. Contingent rentals arising under operating leases are recognized as an expense in the period in which they are incurred.

In the event that lease incentives are received to enter into operating leases, such incentives are recognized as a liability. The aggregate benefit of incentives is recognized as a reduction of rental expense on a straight-line basis, except where another systematic basis is more representative of the time pattern in which economic benefits from the leased assets are consumed.

3.9 Foreign currencies

For the purpose of presenting Consolidated Financial Statements, the assets and liabilities of the Company's foreign operations are expressed in USD using exchange rates prevailing at the balance sheet date. Income and expense items are translated at the average exchange rates for each month, unless exchange rates fluctuated significantly during that period, in which case the exchange rates at the dates of the transactions are used. Exchange differences arising, if any, are classified as equity and transferred to the Company's translation reserve (attributed to non-controlling interests as appropriate).

Exchange differences are recognized in the Income Statement in the period they occur, except for exchange differences related to hedging instruments that are designed as hedges of net investment in foreign operations. These exchange differences are included in the foreign currency translation reserve in Other Comprehensive Income. Such exchange differences are recognized in the income statement in the period which the foreign operations are disposed of.

Goodwill and fair value adjustments arising on the acquisition of a foreign operation are treated as assets and liabilities of the foreign operation and translated at the closing rate. Exchange differences arising, if any, are recognized in equity.

On the disposal of a foreign operation (i.e. a disposal of the Company's entire interest in a foreign operation, or a disposal involving loss of control over a subsidiary that includes a foreign operation or a disposal involving loss of significant influence over an associate that includes a foreign operation) all of the exchange differences accumulated in equity in respect of that operation attributable to the owners of the Company are reclassified to profit or loss.

In addition, in relation to a partial disposal of a subsidiary that does not result in the Company losing control over the subsidiary, the proportionate share of accumulated exchange differences are re-attributed to non-controlling interests and are not recognized in profit or loss. For all other partial disposals (i.e. partial disposals of associates that do not result in the Company losing significant influence), the proportionate share of the accumulated exchange differences is reclassified to profit or loss.

3.10 Borrowing costs

All borrowing costs are recognized in profit or loss in the period in which they are incurred.

3.11 Share-based payments

Equity-settled share-based payments to employees and others providing similar services are measured at the fair value of the equity instruments at the grant date. Details regarding the determination of the fair value of equity-settled share-based transactions are set out in note 22.

The fair value determined at the grant date of the equity-settled share-based payments is expensed on a straight-line basis over the vesting period, based on the Company's estimate of equity instruments that will eventually vest, with a corresponding increase in equity. At the end of each reporting period, the Company revises its estimate of the number of equity instruments expected to vest. The impact of the revision of the original estimates, if any, is recognized in profit or loss such that the cumulative expense reflects the revised estimate, with a corresponding adjustment to the equity-settled employee benefits reserve.

Notes to the Consolidated Financial Statements

3.12 Taxation

Income tax expense represents the sum of the tax currently payable and deferred tax.

Current tax

The tax currently payable is based on taxable profit for the period. Taxable profit differs from net profit as reported in the Consolidated Income Statement because it excludes items of income or expense that are taxable or deductible in other periods and it further excludes items that are never taxable or deductible. The consolidated Company's current tax liability is calculated using tax rates that apply for 2013 in each country.

Deferred tax

Deferred tax is recognized on temporary differences between the carrying amounts of assets and liabilities in the Consolidated Financial Statements and the corresponding tax bases used in the computation of taxable profit. Deferred tax liabilities are generally recognized for all taxable temporary differences. Deferred tax assets are generally recognized for all deductible temporary differences to the extent that it is probable that taxable profits will be available against which those deductible temporary differences can be utilized. Such deferred tax assets and liabilities are not recognized if the temporary difference arises from goodwill or from the initial recognition (other than in a business combination) of other assets and liabilities in a transaction that affects neither the taxable profit nor the accounting profit.

Deferred tax liabilities are recognized for taxable temporary differences associated with investments in subsidiaries and associates, except where the Company is able to control the reversal of the temporary difference and it is probable that the temporary difference will not reverse in the foreseeable future. Deferred tax assets arising from deductible temporary differences associated with such investments and interests are only recognized to the extent that it is probable that there will be sufficient taxable profits against which to utilize the benefits of the temporary differences and they are expected to reverse in the foreseeable future.

The carrying amount of deferred tax assets is reviewed at each balance sheet date and reduced to the extent that it is no longer probable that sufficient taxable profits will be available to allow all or part of the asset to be recovered.

Deferred tax assets and liabilities are measured at the tax rates that are expected to apply in the period in which the liability is settled or the asset realized, based on tax rates (and tax laws) that have been enacted or substantively enacted at the balance sheet date. The measurement of deferred tax liabilities and assets reflects the tax consequences that would follow from the manner in which the Company expects, at the reporting date, to recover or settle the carrying amount of its assets and liabilities.

Deferred tax assets and liabilities are offset when there is a legally enforceable right to set off current tax assets against current tax liabilities and when they relate to income taxes levied by the same taxation authority and the Company intends to settle its current tax assets and liabilities on a net basis.

In the preparation of the Consolidated Financial Statements, accumulated gains in inventories from intercompany transactions are eliminated. This has an effect on the income tax expenses of the consolidated companies, and an adjustment is included in the deferred tax asset. Income tax expense is calculated in accordance with tax rates in the countries where the inventories are purchased.

Current and deferred tax for the year

Current and deferred tax are recognized in profit or loss, except when they relate to items that are recognized in other comprehensive income or directly in equity, in which case, the current and deferred tax are also recognized in other comprehensive income or directly in equity respectively. Where current tax or deferred tax arises from the initial accounting for a business combination, the tax effect is included in the accounting for the business combination.

3.13 Property, plant and equipment

Property, plant and equipment are recognized as an asset when it is probable that future economic benefits associated with the asset will flow to the Company and the cost of the asset can be measured in a reliable manner.

Property, plant and equipment which qualify for recognition as an asset are initially measured at cost.

The cost of a property, plant and equipment comprises its purchase price and any directly attributable cost of bringing the asset to working condition for its intended use.

The depreciable amount of the asset is allocated on a straight-line basis over its useful life. The depreciation charge for each period is recognized as an expense. The estimated useful lives, residual values and depreciation method are reviewed at each balance sheet date, with the effect of any changes in estimate accounted for on a prospective basis.

The gain or loss arising on the disposal or retirement of an asset is determined as the difference between the sales proceeds and the carrying amount of the asset and is recognized in the Consolidated Income Statement.

Notes to the Consolidated Financial Statements

3.14 Intangible assets

Intangible assets acquired separately

Intangible assets with finite useful life are reported at cost less accumulated amortization and accumulated impairment losses. Amortization is allocated on a straight-line basis over their estimated useful lives. The estimated useful life and amortization method are reviewed at the end of each balance sheet date, with the effect of any changes in estimate being accounted for on a prospective basis. Intangible assets with indefinite useful lives are carried at cost less accumulated impairment losses.

Internally-generated intangible assets - research and development expenditure

Expenditure on research activities is recognized as an expense in the period in which it is incurred.

An internally-generated intangible asset arising from the Company's development is recognized only if all of the following conditions are met: the technical feasibility of completing the intangible asset so that it will be available for use or sale; the intention to complete the intangible asset and use or sell it; the ability to use or sell the intangible asset; the intangible asset will generate probable future economic benefits; the availability of adequate technical, financial and other resources to complete the development and to use or sell the intangible asset and the ability to measure reliably the expenditure attributable to the intangible asset during its development.

The amount initially recognized for internally-generated intangible assets is the sum of the expenditure incurred from the date when the intangible asset first meets the recognition criteria listed above. Where no internally-generated intangible asset can be recognized, development expenditure is charged to profit or loss in the period in which it is incurred.

Subsequent to initial recognition, internally-generated intangible assets are reported at cost less accumulated amortization and accumulated impairment losses, on the same basis as intangible assets acquired separately.

Intangible assets acquired in a business combination

Intangible assets acquired in a business combination are identified and recognized separately from goodwill where they satisfy the definition of an intangible asset and their fair values can be measured reliably. The cost of such intangible assets is their fair value at the acquisition date.

Subsequent to initial recognition, intangible assets acquired in a business combination are reported at cost less accumulated amortization and accumulated impairment losses, on the same basis as intangible assets acquired separately.

Derecognition of intangible assets

An intangible asset is derecognized on disposal, or when no future economic benefits are expected from use or disposal. Gains or losses arising from derecognition of an intangible asset, measured as the difference between the net disposal proceeds and the carrying amount of the asset, are recognized in profit or loss when the asset is derecognized.

3.15 Impairment of tangible and intangible assets excluding goodwill

At each balance sheet date, the Company reviews the carrying amounts of its tangible and intangible assets to determine whether there is any indication that those assets have suffered an impairment loss. If any such indication exists, the recoverable amount of the asset is estimated in order to determine the extent of the impairment loss (if any). Where it is not possible to estimate the recoverable amount of an individual asset, the Company estimates the recoverable amount of the cash-generating unit to which the asset belongs. Where a reasonable and consistent basis of allocation can be identified, corporate assets are also allocated to individual cash-generating units, or otherwise they are allocated to the smallest group of cash-generating units for which a reasonable and consistent allocation basis can be identified.

Intangible assets with indefinite useful lives and intangible assets not yet available for use are tested for impairment annually, and whenever there is an indication that the asset may be impaired.

Recoverable amount is the higher of fair value less costs to sell and value in use. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset for which the estimates of future cash flows have not been adjusted.

If the recoverable amount of an asset (or cash-generating unit) is estimated to be less than its carrying amount, the carrying amount of the asset (cash-generating unit) is reduced to its recoverable amount. An impairment loss is recognized immediately in profit or loss.

Notes to the Consolidated Financial Statements

3.16 Inventories

Inventories are stated at the lower of cost and net realizable value. Costs, including an appropriate portion of fixed and variable overhead expenses, are assigned to inventories held by the method most appropriate to the particular class of inventory, with the majority being valued on a standard cost basis. Net realizable value represents the estimated selling price for inventories less all estimated costs of completion and costs necessary to make the sale.

3.17 Provisions

Provisions are recognized when the Company has a present obligation as a result of a past event, it is probable that the Company will be required to settle the obligation, and a reliable estimate can be made of the amount of the obligation.

The amount recognized as a provision is the best estimate of the consideration required to settle the present obligation at the balance sheet date, taking into account the risks and uncertainties surrounding the obligation. Where a provision is measured using the cash flows estimated to settle the present obligation, its carrying amount is the present value of those cash flows.

When some or all of the economic benefits required to settle a provision are expected to be recovered from a third party, the receivable is recognized as an asset if it is virtually certain that reimbursement will be received and the amount of the receivable can be measured reliably.

Warranties

Provisions for expected warranty costs are recognized at the date of sale of the relevant products, at management's best estimate of the expenditure required to settle the Company's obligation.

3.18 Risk management

Financial risk management is governed by the Company's Treasury Manual, approved by the Board of Directors. The policy sets limits to the extent of financial risks and guidelines for financial transactions in general. The general policy is to apply natural currency hedging to the extent possible and prohibit any speculative trading of financial instruments.

Long term financing is managed from the Company's Corporate Finance function and individual subsidiaries do not engage in substantial external financing contracts with banks and/or credit institutions.

The Company is exposed to normal business risk in collecting accounts receivable. Adequate allowance is made for bad debt expenses.

3.19 Financial assets

Financial assets are recognized when the Company becomes a party to the contractual provisions of the instrument.

Financial assets are initially measured at fair value. Transaction costs that are directly attributable to the acquisition or issue of financial assets (other than financial assets at fair value through profit or loss) are added to or deducted from the fair value of the financial assets, as appropriate, on initial recognition. Transaction costs directly attributable to the acquisition of financial assets at fair value through profit or loss are recognized immediately in profit or loss.

Financial assets are classified into the following specified categories: financial assets as 'at fair value through profit or loss' (FVTPL) and 'loans and receivables'. The classification depends on the nature and purpose of the financial assets and is determined at the time of initial recognition.

Effective interest method

The effective interest method is a method of calculating the amortized cost of a debt instrument and of allocating interest income over the relevant period. The effective interest rate is the rate that exactly discounts estimated future cash receipts (including all fees on points paid or received that form an integral part of the effective interest rate, transaction costs and other premiums or discounts) through the expected life of the debt instrument or, where appropriate, a shorter period to the net carrying amount on initial recognition.

Income is recognized on an effective interest basis for debt instruments other than those financial assets classified as at fair value through profit or loss.

Notes to the Consolidated Financial Statements

Financial assets at fair value through profit or loss

Financial assets are classified as at fair value through profit or loss where the financial asset is either held for trading or it is designated as at fair value through profit or loss.

Financial assets at fair value through profit or loss are stated at fair value, with any resultant gain or loss recognized in profit or loss. The net gain or loss recognized in profit or loss incorporates any dividend or interest earned on the financial asset.

Loans and receivables

Account receivables, loans and other receivables that have fixed or determinable payments that are not quoted in an active market are classified as loans and receivables. Loans and receivables are measured at amortized cost using the effective interest method, less any impairment. Interest income is recognized by applying the effective interest rate, except for short-term receivables when the recognition of interest would be immaterial.

Impairment of financial assets

Financial assets, other than those at fair value through profit or loss, are assessed for indicators of impairment at each balance sheet date. Financial assets are impaired where there is objective evidence that, as a result of one or more events that occurred after the initial recognition of the financial asset, the estimated future cash flows of the investment have been impacted.

For certain categories of financial assets, such as account receivables, assets that are assessed not to be impaired individually are subsequently assessed for impairment on a collective basis. Objective evidence of impairment for a portfolio of receivables could include the Company's past experience of collecting payments, an increase in the number of delayed payments in the portfolio past the Company's average credit period, as well as observable changes in national or local economic conditions that correlate with default on receivables.

For financial assets carried at amortized cost, the amount of the impairment is the difference between the asset's carrying amount and the present value of estimated future cash flows, discounted at the financial asset's original effective interest rate.

The carrying amount of the financial asset is reduced by the impairment loss directly for all financial assets with the exception of accounts receivables, where the carrying amount is reduced through the use of an allowance account. When an accounts receivable is considered uncollectible, it is written off against the allowance account. Subsequent recoveries of amounts previously written off are credited against the allowance account. Changes in the carrying amount of the allowance account are recognized in profit or loss.

Derecognition of financial assets

The Company derecognizes a financial asset only when the contractual rights to the cash flows from the asset expire, or when it transfers the financial asset and substantially all the risks and rewards of ownership of the asset to another entity.

On derecognition of a financial asset, the difference between the asset's carrying amount and the sum of the consideration received and receivable and the cumulative gain or loss that had been recognized in Other Comprehensive Income and accumulated in equity is recognized in profit or loss.

Notes to the Consolidated Financial Statements

3.20 Financial liabilities

Financial liabilities are recognized when the Company becomes a party to the contractual provisions of the instrument. Financial liabilities are classified as either financial liabilities at 'fair value through profit and loss' or 'other financial liabilities'.

Financial liabilities are initially measured at fair value. Transaction costs that are directly attributable to the acquisition or issue of financial liabilities (other than financial liabilities at fair value through profit or loss) are added to or deducted from the fair value of the financial liabilities, as appropriate, on initial recognition. Transaction costs directly attributable to the acquisition of financial liabilities at fair value through profit or loss are recognized immediately in profit or loss.

Financial liabilities at fair value through profit or loss

Financial liabilities are classified at fair value through profit or loss when the financial liability is either held for trading or it is designated as at fair value through profit or loss.

Financial liabilities at fair value through profit or loss are stated at fair value, with any gains or losses arising on remeasurement recognized in profit or loss. The net gain or loss recognized in profit or loss incorporates any interest paid on the financial liability and is included in the 'other gains and losses' line item in the Income Statement.

Other financial liabilities

Other financial liabilities, including borrowings, are initially measured at fair value, net of transaction costs.

Other financial liabilities are subsequently measured at amortized cost using the effective interest method, with interest expense recognized on an effective yield basis.

The effective interest method is a method of calculating the amortized cost of a financial liability and of allocating interest expense over the relevant period. The effective interest rate is the rate that exactly discounts estimated future cash payments through the expected life of the financial liability or, where appropriate, a shorter period to the net carrying amount on initial recognition.

Derecognition of financial liabilities

The Company derecognizes financial liabilities when, and only when, the Company's obligations are discharged, cancelled or they expire.

3.21 Derivative financial instruments

The Company enters into derivative financial instruments to manage its exposure to interest rate and foreign exchange rate risk, including foreign exchange forward contracts and interest rate swaps. Further details of derivative financial instruments are disclosed in note 29.

Derivatives are initially recognized at fair value at the date a derivative contract is entered into and are subsequently remeasured to their fair value at each balance sheet date. The resulting gain or loss is recognized in profit or loss immediately unless the derivative is designated and effective as a hedging instrument, in which event the timing of the recognition in profit or loss depends on the nature of the hedge relationship. The Company designates certain derivatives as either hedges of cash flow of recognized liabilities or hedges of net investments in foreign operations.

A derivative is presented as a non-current asset or a non-current liability if the remaining maturity of the instrument is more than 12 months and it is not expected to be realized or settled within 12 months. Other derivatives are presented as current assets or current liabilities.

Hedge accounting

The Company designates certain hedging instruments, which include derivatives and non-derivatives in respect of foreign currency risk and interest rate risk, as either cash flow hedges or hedges of net investment in foreign operations.

At the inception of the hedge relationship the entity documents the relationship between the hedging instrument and hedged item, along with its risk management objectives and its strategy for undertaking various hedge transactions. Furthermore, at the inception of the hedge and on an ongoing basis, the Company documents whether the hedging instrument that is used in a hedging relationship is highly effective in offsetting changes in fair values or cash flows of the hedged item.

Notes to the Consolidated Financial Statements

The hedging reserve within equity represents the cumulative portion of gains and losses on hedging instruments deemed effective in cash flow hedges. The cumulative deferred gain or loss on the hedging instrument is reclassified to profit or loss only when the hedged transaction affects the profit or loss, or is included as a basis adjustment to the non-financial hedged item, consistent with the relevant accounting policy.

Note 24 sets out details of the fair values of the derivative instruments used for hedging purposes. Movements in the hedging reserve in equity are detailed in the equity overview.

Hedges of net investments in foreign operations

Any gain or loss on the hedging instrument relating to the effective portion of the hedge is recognized in equity in the foreign currency translation reserve.

Gains and losses deferred in the foreign currency translation reserve are recognized in profit or loss on disposal of the foreign operation.

Cash flow hedges

The effective portion of changes in the fair value of derivatives, that are designated and qualify as cash flow hedges, is recognized in other comprehensive income and accumulated under the heading of hedging reserve. The gain or loss relating to the ineffective portion is recognized immediately in profit or loss, and is included in the 'other financial expense / income' line item.

Amounts previously recognized in other comprehensive income and accumulated in equity are reclassified to profit or loss in the periods when the hedged item is recognized in profit or loss, in the same line of the income statement as the recognized hedged item. However, when the hedged forecast transaction results in the recognition of a non-financial asset or a non-financial liability, the gains and losses previously recognized in other comprehensive income and accumulated in equity are transferred from equity and included in the initial measurement of the cost of the non-financial asset or non-financial liability.

Hedge accounting is discontinued when the Company revokes the hedging relationship, when the hedging instrument expires, is sold, terminated, exercised, or when it no longer qualifies for hedge accounting. Any gain or loss recognized in other comprehensive income and accumulated in equity at that time remains in equity and is recognized when the forecast transaction is ultimately recognized in profit or loss. When a forecast transaction is no longer expected to occur, the gain or loss accumulated in equity is recognized immediately in the income statement.

4. Critical accounting judgments and key sources of estimation uncertainty

In the application of the Company's accounting policies, which are described in note 3, management is required to make judgments, estimates and assumptions about the carrying amounts of assets and liabilities that are not readily apparent from other sources. The estimates and associated assumptions are based on historical experience and other factors that are considered to be relevant. Actual results may differ from these estimates.

The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognized in the period in which the estimate is revised if the revision affects only that period or in the period of the revision and future periods if the revision affects both current and future periods.

Determining whether goodwill is impaired requires an estimation of the value in use of the cash-generating units to which goodwill has been allocated. The value in use calculation requires the entity to estimate the future cash flows expected to arise from the cash-generating unit and a suitable discount rate in order to calculate present value. Details of impairment calculations are set out in note 13.

As described at 3.15, the Company reviews the estimated useful lives of property, plant and equipment at the end of each balance sheet date.

Notes to the Consolidated Financial Statements

5. Net sales

Specified according to product lines:

| | 2013 | 2012 | Unaudited | |
|---------------------------------------|----------------|----------------|----------------|---------------|
| | | | Q4 2013 | Q4 2012 |
| Bracing and Supports..... | 233.872 | 208.255 | 73.431 | 50.167 |
| Prosthetics..... | 182.578 | 171.895 | 49.553 | 42.916 |
| Compression Therapy (Phlebology)..... | 18.892 | 18.440 | 5.206 | 5.092 |
| Other products..... | 932 | 847 | 282 | 220 |
| | <u>436.274</u> | <u>399.437</u> | <u>128.472</u> | <u>98.395</u> |

6. Segment information

| 2013 | Americas | EMEA | Asia | Eliminations | Consolidated |
|--|----------------|----------------|---------------|------------------|-----------------|
| Sales | | | | | |
| External sales..... | 206.773 | 206.008 | 23.493 | 0 | 436.274 |
| Inter-segment sales..... | 45.693 | 146.909 | 0 | (192.602) | 0 |
| Total sales..... | <u>252.466</u> | <u>352.696</u> | <u>23.715</u> | <u>(192.602)</u> | <u>436.274</u> |
| Results | | | | | |
| Segment results..... | <u>18.275</u> | <u>37.079</u> | <u>4.853</u> | <u>0</u> | 60.207 |
| Financial income/(expenses)..... | | | | | (3.721) |
| Share in net profit of associated companies..... | | | | | <u>(1.197)</u> |
| Profit before tax..... | | | | | 55.289 |
| Income tax..... | | | | | <u>(14.335)</u> |
| Net profit..... | | | | | <u>40.954</u> |
| Balance sheet 31.12.2013 | | | | | |
| Assets | | | | | |
| Segment assets..... | 497.729 | 530.303 | 17.891 | (339.675) | <u>706.248</u> |
| Liabilities | | | | | |
| Segment liabilities..... | 199.422 | 408.574 | 7.859 | (357.644) | <u>258.211</u> |
| Other information 2013 | | | | | |
| Capital additions..... | 9.042 | 7.655 | 355 | 0 | 17.052 |
| Depreciation and amortization..... | 5.481 | 9.425 | 358 | 0 | 15.264 |

The accounting policies of the reportable segments are the same as the Company's accounting policies described in note 3. Segment profit represents the profit earned by each segment without allocation of financial income, financial expenses and income tax expense. This is the measure reported to the President and CEO for the purposes of resource allocation and assessment of segment performance.

Sales of approximately 21 million USD (2012: 25 million USD) arose from sales to the Company's largest customer.

Notes to the Consolidated Financial Statements

| 2012 | Americas | EMEA | Asia | Eliminations | Consolidated |
|--|----------------|----------------|---------------|------------------|----------------|
| Sales | | | | | |
| External sales..... | 207.999 | 169.932 | 21.506 | 0 | 399.437 |
| Inter-segment sales..... | 39.846 | 121.104 | 0 | (160.950) | 0 |
| Total sales..... | <u>247.845</u> | <u>291.036</u> | <u>21.506</u> | <u>(160.950)</u> | <u>399.437</u> |
| Results | | | | | |
| Segment results..... | <u>20.379</u> | <u>31.260</u> | <u>5.137</u> | <u>0</u> | 56.776 |
| Financial income/(expenses)..... | | | | | (6.354) |
| Share in net profit of associated companies..... | | | | | 456 |
| Profit before tax..... | | | | | 50.878 |
| Income tax..... | | | | | (13.115) |
| Net profit..... | | | | | <u>37.763</u> |
| Balance sheet 31.12.2012 | | | | | |
| Assets | | | | | |
| Segment assets..... | 511.778 | 384.283 | 15.455 | (320.353) | <u>591.163</u> |
| Liabilities | | | | | |
| Segment liabilities..... | 187.483 | 217.119 | 6.522 | (227.695) | <u>183.429</u> |
| Other information 2012 | | | | | |
| Capital additions..... | 4.583 | 9.105 | 631 | 0 | 14.319 |
| Depreciation and amortization..... | 4.817 | 8.033 | 330 | 0 | 13.180 |

7. Salaries

Salaries and salary-related expenses, paid by the Company, are specified as follows:

| | 2013 | 2012 |
|-------------------------------|----------------|----------------|
| Salaries | 132.669 | 111.435 |
| Salary-related expenses | 29.023 | 26.520 |
| | <u>161.692</u> | <u>137.955</u> |

Included in salary-related expense are pension related expenses amounting to 5.8 million (2012: 5.1 million).

| | | |
|--|-------|-------|
| Number of employees on average..... | 1.765 | 1.860 |
| Number of employees at period end..... | 2.097 | 1.878 |

Notes to the Consolidated Financial Statements

Salaries and salary-related expenses, classified by operational category, are specified as follows:

| | 2013 | 2012 |
|---------------------------------|----------------|----------------|
| Cost of goods sold | 46.094 | 37.184 |
| Sales and marketing | 75.366 | 63.565 |
| Research and development..... | 11.472 | 12.006 |
| General and administrative..... | 28.760 | 25.200 |
| | <u>161.692</u> | <u>137.955</u> |

Management salaries and benefits

| | Salaries and related exp | Stock options | Shares owned |
|---|-----------------------------|------------------|-----------------|
| Board of Directors: | | | |
| Niels Jacobsen - Chairman of the Board ⁽ⁱ⁾ | 93 | 0 | 187.279.233 |
| Kristján Tómas Ragnarsson - Vice Chairman..... | 56 | 0 | 623.789 |
| Arne Boye Nielsen..... | 37 | 0 | 0 |
| Guðbjörg Edda Eggertsdóttir..... | 0 | 0 | 26.318 |
| Svafa Grönfeldt..... | 37 | 0 | 0 |
| Þórður Magnússon (prior board member)..... | 37 | 0 | 0 |

(i) Shares owned by William Demant Invest A/S which Niels Jacobsen represents on the Board. Niels and financially related parties own personally 193,405 shares.

| 2013 | Fixed base salary | Cash based incentive | Pension | Other benefits | Share based incentive | Total remuneration |
|---|----------------------|-------------------------|------------|-------------------|--------------------------|-----------------------|
| Executive Management: | | | | | | |
| Jón Sigurðsson President and CEO ⁽ⁱ⁾ | 897 | 100 | 0 | 153 | 153 | 1.303 |
| Sveinn Sölvason CFO..... | 150 | 20 | 14 | 0 | 37 | 221 |
| Egill Jónsson EVP of M&O ⁽ⁱⁱ⁾ | 283 | 60 | 34 | 0 | 67 | 444 |
| Margrét Friðriksdóttir EVP HR & Strategy ⁽ⁱⁱⁱ⁾ | 193 | 26 | 7 | 11 | 5 | 242 |
| Þorvaldur Ingvarsson EVP of R&D..... | 286 | 38 | 31 | 0 | 67 | 422 |
| Ólafur Gylfason EVP Sales & Marketing..... | 414 | 68 | 23 | 34 | 61 | 600 |
| Jos Van Poorten MD EMEA..... | 263 | 66 | 37 | 20 | 32 | 418 |
| Left the company during the year: | | | | | | |
| Hjörleifur Pálsson CFO..... | 284 | 27 | 31 | 0 | 0 | 342 |
| Mahesh Mansukhani Presid. of S&M America... | 283 | 6 | 4 | 67 | 0 | 360 |
| | <u>3.053</u> | <u>411</u> | <u>181</u> | <u>285</u> | <u>422</u> | <u>4.352</u> |

Two new positions were added to the Executive Management during the year. At beginning of year Ólafur Gylfason moved into a new position as Executive vice president of Sales and Marketing leading sales both in Americas and EMEA and Jos Van Poorten took over his position as Managing Director of EMEA. At June 1st. Margret Friðriksdóttir moved into a new position as EVP HR & Strategy. The CFO position was filled by Sveinn Sölvason at April 30th.

| 2012 | Fixed base salary | Cash based incentive | Pension | Other benefits | Share based incentive | Total remuneration |
|---|----------------------|-------------------------|------------|-------------------|--------------------------|-----------------------|
| Executive Management: | | | | | | |
| Jón Sigurðsson President and CEO ⁽ⁱ⁾ | 927 | 224 | 0 | 175 | 115 | 1.441 |
| Hjörleifur Pálsson CFO..... | 470 | 64 | 43 | 0 | 50 | 627 |
| Egill Jónsson EVP of M&O ⁽ⁱⁱ⁾ | 296 | 51 | 36 | 0 | 50 | 433 |
| Þorvaldur Ingvarsson EVP of R&D..... | 135 | 0 | 11 | 0 | 44 | 190 |
| Mahesh Mansukhani Presid. of S&M America... | 449 | 35 | 7 | 10 | 65 | 566 |
| Ólafur Gylfason Man. Director S&M EMEA..... | 435 | 85 | 44 | 0 | 46 | 610 |
| Left the company during the year: | | | | | | |
| Hilmar Bragi Janusson EVP of R&D..... | 298 | 44 | 28 | 0 | 0 | 370 |
| | <u>3.010</u> | <u>503</u> | <u>169</u> | <u>185</u> | <u>370</u> | <u>4.237</u> |

(i) Shares owned by Jón Sigurðsson 381.168 (2012: 341.168), (ii) shares owned by Egill Jónsson 822.749 (2012: 822.749), (iii) shares owned by Margrét Lára Friðriksdóttir 14.100

Notes to the Consolidated Financial Statements

8. Financial income / (expenses)

Financial income and (expenses) are specified as follows:

| | 2013 | 2012 | Unaudited | |
|--|----------------|----------------|----------------|----------------|
| | | | Q4 2013 | Q4 2012 |
| Financial income | | | | |
| Interests on bank deposits..... | 77 | 71 | 29 | 18 |
| Other financial income..... | 140 | 82 | (2) | 24 |
| | <u>217</u> | <u>153</u> | <u>27</u> | <u>42</u> |
| Financial expenses | | | | |
| Interests on loans..... | (3.979) | (6.219) | (1.015) | (1.161) |
| Other financial expenses..... | (640) | (569) | (245) | (113) |
| | <u>(4.619)</u> | <u>(6.788)</u> | <u>(1.260)</u> | <u>(1.274)</u> |
| Net exchange rate differences..... | 681 | 281 | 640 | 747 |
| Net financial income / (expenses)..... | <u>(3.721)</u> | <u>(6.354)</u> | <u>(593)</u> | <u>(485)</u> |

9. Income tax

| | 2013 | 2012 | Unaudited | |
|--|-----------------|-----------------|-----------------|----------------|
| | | | Q4 2013 | Q4 2012 |
| Current tax expenses..... | (9.370) | (6.120) | (3.106) | 1.247 |
| Deferred tax expenses..... | (4.965) | (6.995) | (1.862) | (3.733) |
| | <u>(14.335)</u> | <u>(13.115)</u> | <u>(4.968)</u> | <u>(2.486)</u> |
| | 2013 | | 2012 | |
| | Amount | % | Amount | % |
| Profit before taxes..... | <u>55.289</u> | | <u>50.878</u> | |
| Income tax calculated at 20%..... | (11.058) | 20% | (10.176) | 20% |
| Effect of different tax rates of other jurisdictions..... | (2.823) | 5% | (1.970) | 4% |
| Effect of non-deductible expenses / nontaxable income..... | (289) | 1% | (1.061) | 2% |
| Other effects..... | (165) | 0% | 92 | (0%) |
| | <u>(14.335)</u> | <u>26%</u> | <u>(13.115)</u> | <u>26%</u> |

Notes to the Consolidated Financial Statements

Deferred tax:

| | 2013 | 2012 |
|---|----------------|----------------|
| Origination and reversal of temporary differences..... | (5.010) | (6.991) |
| Write-downs (reversals of previous write-downs) of deferred tax assets..... | 0 | (104) |
| Losses (recognized) and utilized..... | 42 | 0 |
| Effect of changes in tax rate..... | 3 | 100 |
| | <u>(4.965)</u> | <u>(6.995)</u> |

Deferred tax balances:

| | 1.1.2013 | Recognized in Income statement | Recognized directly in equity | Acquisitions / disposals | Exc. rate difference | Reclassified | 31.12.2013 |
|-----------------------------|--------------|--------------------------------------|-------------------------------------|-----------------------------|-------------------------|--------------|--------------|
| 2013 | | | | | | | |
| Goodwill..... | 10.268 | (4.819) | | 0 | (11) | 0 | 5.438 |
| Intangible assets..... | (4.687) | 704 | | (1.978) | (216) | 225 | (5.952) |
| Operating fixed assets..... | (889) | (1.347) | | 44 | (4) | (225) | (2.421) |
| Tax loss carry forward..... | 688 | 1.816 | | 283 | 2 | 0 | 2.789 |
| Inventories..... | 1.743 | (94) | | 124 | (1) | 0 | 1.772 |
| Provisions..... | (598) | 811 | | (1) | (8) | 0 | 204 |
| Current liabilities..... | 2.123 | (882) | | (982) | (6) | 0 | 253 |
| Receivables..... | (744) | 14 | | 0 | 2 | 0 | (728) |
| Other..... | 974 | (1.168) | (82) | (51) | 14 | 0 | (313) |
| Total..... | <u>8.878</u> | <u>(4.965)</u> | <u>(82)</u> | <u>(2.561)</u> | <u>(228)</u> | <u>0</u> | <u>1.042</u> |

| | 1.1.2012 | Recognized in Income statement | Recognized directly in equity | Acquisitions / disposals | Exc. rate difference | Reclassified | 31.12.2012 |
|-----------------------------|---------------|--------------------------------------|-------------------------------------|-----------------------------|-------------------------|--------------|--------------|
| 2012 | | | | | | | |
| Goodwill..... | 15.038 | (4.774) | | | 4 | | 10.268 |
| Intangible assets..... | (4.996) | 341 | | | (32) | | (4.687) |
| Operating fixed assets..... | (787) | (107) | | | 5 | | (889) |
| Tax loss carry forward..... | 859 | (175) | | | 4 | | 688 |
| Inventories..... | 1.624 | 137 | | | (18) | | 1.743 |
| Provisions..... | (235) | (365) | | | 2 | | (598) |
| Current liabilities..... | 3.310 | (1.190) | | | 3 | | 2.123 |
| Receivables..... | (941) | 198 | | | (1) | | (744) |
| Other..... | 2.069 | (1.060) | (44) | | 9 | | 974 |
| Total..... | <u>15.941</u> | <u>(6.995)</u> | <u>(44)</u> | <u>0</u> | <u>(24)</u> | | <u>8.878</u> |

Notes to the Consolidated Financial Statements

10. Earnings per share

| | 2013 | 2012 | Unaudited | |
|---|---------|---------|-----------|---------|
| | | | Q4 2013 | Q4 2012 |
| Net profit..... | 40.954 | 37.763 | 14.130 | 8.071 |
| Total weighted average number of ordinary shares (in thousands)..... | 449.638 | 448.732 | 452.328 | 448.732 |
| Total average number of shares including potential shares from options (in thousands)..... | 449.850 | 448.965 | 453.333 | 448.965 |
| Basic earnings per share (US cent)..... | 9,1 | 8,4 | 3,1 | 1,8 |
| Diluted earnings per share (US cent)..... | 9,1 | 8,4 | 3,1 | 1,8 |
| Cash earnings per share..... | 12,5 | 11,4 | 4,2 | 2,6 |
| Diluted cash earnings per share..... | 12,5 | 11,3 | 4,1 | 2,6 |

11. Additional information regarding cash flow

| | 2013 | 2012 | Unaudited | |
|---|---------|---------|-----------|---------|
| | | | Q4 2013 | Q4 2012 |
| Net profit..... | 40.954 | 37.763 | 14.130 | 8.071 |
| Items not affecting cash | 22.393 | 22.143 | 6.724 | 7.376 |
| Working capital provided by operating activities..... | 63.347 | 59.906 | 20.854 | 15.447 |
| (Increase) / decrease in inventories..... | 317 | (3.476) | (1.959) | (1.440) |
| (Increase) / decrease in receivables..... | (7.590) | 9.974 | 3.193 | 13.407 |
| Increase / (decrease) in payables..... | 10.080 | (8.836) | 3.889 | (8.795) |
| Net cash provided by operating activities..... | 66.154 | 57.568 | 25.977 | 18.619 |

Notes to the Consolidated Financial Statements

12. Property, plant and equipment

| | Buildings & sites | Machinery & equipment | Fixtures & office equip. | Total |
|--|----------------------|--------------------------|-----------------------------|---------|
| 2013 | | | | |
| Cost | | | | |
| At 1 January 2013..... | 14.155 | 42.464 | 26.959 | 83.578 |
| Additions..... | 544 | 6.913 | 5.128 | 12.585 |
| Acquired on acquisition of subsidiary..... | 429 | 10.634 | 4.011 | 15.074 |
| Exchange rate differences..... | 657 | 721 | 263 | 1.641 |
| Eliminated on disposal..... | (601) | (287) | (1.971) | (2.859) |
| Fully depreciated assets..... | 0 | (2.422) | (1.090) | (3.512) |
| At 31 December 2013..... | 15.184 | 58.023 | 33.300 | 106.507 |
| Depreciation | | | | |
| At 1 January 2013..... | 8.734 | 25.047 | 14.308 | 48.089 |
| Charge for the period..... | 403 | 5.707 | 3.451 | 9.561 |
| Acquired on acquisition of subsidiary..... | 316 | 9.736 | 3.335 | 13.387 |
| Exchange rate differences..... | 470 | 581 | 202 | 1.253 |
| Eliminated on disposal..... | (471) | (192) | (1.968) | (2.631) |
| Fully depreciated assets..... | 0 | (2.422) | (1.090) | (3.512) |
| At 31 December 2013..... | 9.452 | 38.457 | 18.238 | 66.147 |
| Carrying amount at 31 December 2013..... | 5.732 | 19.566 | 15.062 | 40.360 |
| | | | | |
| | Buildings & sites | Machinery & equipment | Fixtures & office equip. | Total |
| 2012 | | | | |
| Cost | | | | |
| At 1 January 2012..... | 13.865 | 38.957 | 25.469 | 78.291 |
| Additions..... | 141 | 5.227 | 2.669 | 8.037 |
| Acquired on acquisition of subsidiary..... | 0 | 390 | 496 | 886 |
| Exchange rate differences..... | 274 | 176 | 339 | 789 |
| Eliminated on disposal..... | (125) | (366) | (44) | (535) |
| Fully depreciated assets..... | 0 | (1.920) | (1.970) | (3.890) |
| At 31 December 2012..... | 14.155 | 42.464 | 26.959 | 83.578 |
| Depreciation | | | | |
| At 1 January 2012..... | 8.226 | 21.453 | 12.373 | 42.052 |
| Charge for the period..... | 384 | 5.556 | 3.625 | 9.565 |
| Acquired on acquisition of subsidiary..... | 0 | 120 | 103 | 223 |
| Exchange rate differences..... | 164 | 134 | 183 | 481 |
| Eliminated on disposal..... | (40) | (296) | (6) | (342) |
| Fully depreciated assets..... | 0 | (1.920) | (1.970) | (3.890) |
| At 31 December 2012..... | 8.734 | 25.047 | 14.308 | 48.089 |
| Carrying amount at 31 December 2012..... | 5.421 | 17.417 | 12.651 | 35.489 |

Depreciation classified by operational category is shown in the following schedule:

| | 2013 | 2012 |
|---|-------|-------|
| Cost of goods sold | 4.811 | 4.937 |
| Sales and marketing expenses | 1.131 | 705 |
| Research and development expenses..... | 473 | 662 |
| General and administrative expenses | 3.146 | 3.261 |
| | 9.561 | 9.565 |

Notes to the Consolidated Financial Statements

The following useful lives are used in the calculation of depreciation:

| | |
|-------------------------|---------------|
| Buildings | 20 - 50 years |
| Fixtures and furniture | 2 - 10 years |
| Machinery and equipment | 4 - 10 years |

Assets pledged as security

None of the Company's properties, plants and equipments are pledged. Major divestments are subject to bank approval.

13. Goodwill

| Cost | 2013 | 2012 |
|---|---------|---------|
| At 1 January..... | 348.935 | 333.484 |
| Arising on acquisition of subsidiaries..... | 43.473 | 12.295 |
| Exchange rate differences..... | 4.193 | 3.156 |
| At 31 December..... | 396.601 | 348.935 |

The carrying amount of goodwill was allocated to the following cash-generating units:

| | Wacc % | 31.12.2013 | 31.12.2012 |
|---------------|-----------|------------|------------|
| Americas..... | 8.7 / 7.4 | 225.717 | 225.624 |
| EMEA..... | 8.9 / 7.6 | 167.976 | 120.162 |
| Asia..... | 9.1 / 7.8 | 2.907 | 3.149 |
| | | 396.601 | 348.935 |

The recoverable amount of the cash-generating units is determined based on a value in use calculation which uses cash flow projections based on the financial forecast for 2014 approved by management and the Board of Directors. The discount rate of 8.7 - 9.1% (2012: 7.4 - 7.8%) per annum was used.

Cash flow projections in the forecast are based on the same expected gross margins and raw materials prices throughout the period. Cash flows beyond 2018 have been extrapolated using a steady 3% per annum growth rate for all segments. This growth rate does not exceed the long-term average growth rate for the market in each market area. Management believes that any reasonably further change in the key assumptions on which recoverable amount is based would not cause the carrying amount to exceed its recoverable amount.

At balance sheet date an intangible asset with indefinite useful life is allocated to the EMEA cash-generating unit amounting to 15.4 million (2012: 14.7 million). Initial accounting for the newly acquired companies has been provisionally accounted for at year end. Adjustment to provisional amounts in the measurement period could lead to reclass from goodwill.

Notes to the Consolidated Financial Statements

14. Other intangible assets

| | Cust./distrib. relationships | Patents | Trademarks | Software and other | Total |
|--|---------------------------------|---------|------------|-----------------------|---------|
| 2013 | | | | | |
| Cost | | | | | |
| At 1 January 2013..... | 24.065 | 4.806 | 15.826 | 17.951 | 62.648 |
| Additions..... | 0 | 165 | 105 | 2.333 | 2.603 |
| Additions - internally generated..... | 0 | 0 | 0 | 1.864 | 1.864 |
| Acquired on acquisition of subsidiary..... | 11.255 | 0 | 0 | 1.764 | 13.019 |
| Purchase price allocation..... | 237 | 1.372 | 0 | 699 | 2.308 |
| Fully depreciated assets..... | 0 | (2.133) | 0 | (354) | (2.487) |
| Exchange rate differences..... | 851 | 77 | 709 | 58 | 1.695 |
| At 31 December 2013..... | 36.408 | 4.287 | 16.640 | 24.315 | 81.650 |
| Amortization | | | | | |
| At 1 January 2013..... | 15.011 | 4.140 | 708 | 9.653 | 29.512 |
| Charge for the period..... | 2.934 | 157 | 8 | 2.606 | 5.705 |
| Acquired on acquisition of subsidiary..... | 0 | 0 | 0 | 421 | 421 |
| Fully depreciated assets..... | 0 | (2.133) | 0 | (354) | (2.487) |
| Exchange rate differences..... | 536 | 26 | 51 | 15 | 628 |
| At 31 December 2013..... | 18.481 | 2.190 | 767 | 12.341 | 33.779 |
| Carrying amount at 31 December 2013..... | 17.927 | 2.097 | 15.873 | 11.974 | 47.871 |
| | | | | | |
| | Cust./distrib. relationships | Patents | Trademarks | Software and other | Total |
| 2012 | | | | | |
| Cost | | | | | |
| At 1 January 2012..... | 23.403 | 10.892 | 15.438 | 13.739 | 63.472 |
| Additions..... | 324 | 72 | 0 | 2.072 | 2.468 |
| Additions - internally generated..... | 0 | 0 | 0 | 3.814 | 3.814 |
| Acquired on acquisition of subsidiary..... | 0 | 165 | 0 | 0 | 165 |
| Fully depreciated assets..... | 0 | (6.360) | 0 | (1.749) | (8.109) |
| Exchange rate differences..... | 338 | 37 | 388 | 75 | 838 |
| At 31 December 2012..... | 24.065 | 4.806 | 15.826 | 17.951 | 62.648 |
| Amortization | | | | | |
| At 1 January 2012..... | 12.394 | 10.172 | 593 | 10.392 | 33.551 |
| Charge for the period..... | 2.387 | 256 | 0 | 972 | 3.615 |
| Fully depreciated assets..... | 0 | (6.360) | 0 | (1.749) | (8.109) |
| Exchange rate differences..... | 230 | 72 | 115 | 38 | 455 |
| At 31 December 2012..... | 15.011 | 4.140 | 708 | 9.653 | 29.512 |
| Carrying amount at 31 December 2012..... | 9.054 | 666 | 15.118 | 8.298 | 33.136 |

Amortization classified by operational category is shown in the following schedule:

| | 2013 | 2012 |
|--|-------|-------|
| Cost of goods sold..... | 554 | 47 |
| Sales and marketing expenses..... | 3.555 | 2.498 |
| Research and development expenses..... | 214 | 336 |
| General and administrative expenses..... | 1.382 | 734 |
| | 5.705 | 3.615 |

Notes to the Consolidated Financial Statements

Part of the intangible assets included above have finite useful lives, over which the assets are amortized. These intangible assets will be amortized on a straight line basis over their useful lives.

The following useful lives are used in the calculation of amortization:

| | |
|---|--------------|
| Customer and distribution relationships | 4 - 10 years |
| Patents | 5 - 50 years |
| Trademarks | 3 - infinite |
| Software and other | 3 - 10 years |

The Gibaud trademarks amounting to USD 15.4 million (2012: 14.7 million) are estimated to have infinite life. The trademark has been well established within the French market since the foundation of the company in 1890.

15. The Consolidation

The Consolidation is split into three geographical segments, Americas, EMEA and Asia. The main operation is carried out in the following companies:

| Name of subsidiary | Place of registration and operation | Ownership % | Principal activity |
|---|-------------------------------------|-------------|--|
| Americas | | | |
| Össur Americas, Inc..... | USA | 100% | Sales, R&D, distribution and services |
| Össur Canada, Inc..... | Canada | 100% | Sales, distribution and services |
| Össur Mexico S. de R.L. de C.V..... | Mexico | 100% | Manufacturer |
| EMEA | | | |
| Össur Europe BV..... | Netherlands | 100% | Sales, distribution and services |
| Gibaud SAS..... | France | 100% | Manufacturer, sales, distribution and services |
| Össur Nordic AB..... | Sweden | 100% | Sales, distribution and services |
| Össur UK Ltd..... | UK | 100% | Sales, distribution and services |
| Össur Deutschland GmbH..... | Germany | 100% | Sales, distribution and services |
| Össur Iberia SA..... | Spain | 100% | Sales, distribution and services |
| Össur South Africa (Pty) Ltd..... | South Africa | 100% | Sales, distribution and services |
| TeamOlmed AB..... | Sweden | 100% | Sales, distribution and services |
| Asia | | | |
| Össur Asia Pacific PTY, Ltd..... | Australia | 100% | Sales, distribution and services |
| Össur Prosth. & Rehabilit. Co, Ltd..... | China | 100% | Sales, distribution and services |
| Össur Hong Kong, Ltd..... | Hong Kong | 100% | Sales, distribution and services |

The Consolidation is financed through two companies, Össur Americas LP and Össur Finance AG.

16. Other financial assets

| | 31.12.2013 | 31.12.2012 |
|-------------------------------|--------------|--------------|
| Investment in associates..... | 2.493 | 4.144 |
| Restricted cash..... | 1.617 | 1.180 |
| Loans and receivables..... | 1.376 | 1.500 |
| | <u>5.486</u> | <u>6.824</u> |

Investments in associates

The Company has invested 30-50% of shares in associated companies located in France and USA. The principal activities of those companies are manufacturing and distribution.

| | 2013 | 2012 |
|---|--------------|--------------|
| At 1 January..... | 4.145 | 2.986 |
| Additions due to acquisitions..... | 0 | 1.050 |
| Share in net profit (net of dividend received)..... | (1.196) | 108 |
| Sold associates..... | (456) | 0 |
| At 31 December..... | <u>2.493</u> | <u>4.144</u> |

Notes to the Consolidated Financial Statements

17. Inventories

| | 31.12.2013 | 31.12.2012 |
|-----------------------|---------------|---------------|
| Raw material..... | 14.787 | 14.275 |
| Work in progress..... | 5.347 | 2.632 |
| Finished goods | 46.691 | 39.850 |
| | <u>66.825</u> | <u>56.757</u> |

Inventories of 3.3 million (2012: 2.8 million) are expected to be sold or used in production after more than twelve months.

In the preparation of the Consolidated Financial Statements, accumulated gains in inventories from intercompany transactions amounting to 10.1 million (2012: 10.7 million) were eliminated. This has an effect on the income tax expense of the consolidated companies, and an adjustment of 3.2 million (2012: 3.2 million) is made in the Consolidated Financial Statements to reduce income tax expense to account for this.

The cost of inventories recognized as an expense includes 1.6 million (2012: 2.1 million) in respect of write-downs of inventory to net realizable value. Reserve for obsolete inventories at year end is 5.4 million compared to 4.9 million in 2012.

18. Accounts receivables

| | 31.12.2013 | 31.12.2012 |
|---------------------------------------|---------------|---------------|
| Nominal value..... | 74.113 | 55.612 |
| Allowances for doubtful accounts..... | (1.934) | (1.886) |
| Allowances for sales return..... | (940) | (1.060) |
| | <u>71.239</u> | <u>52.666</u> |

The average credit period on sales of goods is 44 days (2012: 40 days). Allowance has been made for doubtful accounts and sales returns, this allowance has been determined by management in reference to past default experience. Management considers that the carrying amount of receivables approximates their fair value.

Aging of accounts receivables

| | 31.12.2013 | 31.12.2012 |
|-----------------------------|---------------|---------------|
| Less than three months..... | 66.827 | 49.963 |
| Three to six months..... | 4.223 | 3.300 |
| Six to nine months..... | 663 | 589 |
| Older than nine months..... | 2.400 | 1.760 |
| | <u>74.113</u> | <u>55.612</u> |

Movement in the allowance for doubtful accounts

| | 2013 | 2012 |
|--|----------------|----------------|
| At 1 January..... | (1.886) | (1.419) |
| Impairment (losses)/gains recognized on receivables..... | (1.031) | (712) |
| Amounts written off as uncollectible..... | 1.021 | 266 |
| Exchange rate difference..... | (38) | (21) |
| At 31 December..... | <u>(1.934)</u> | <u>(1.886)</u> |

In determining the recoverability of accounts receivable, the Company considers any change in the credit quality of the accounts receivable from the date credit was initially granted up to the reporting date. The concentration of credit risk is limited due to the customer base being large and unrelated. Accordingly, management believe that there is no further credit provision required in excess of the allowance for doubtful debts. Within accounts receivables are 6.8 million (2012: 4.6) with more than 30 days past due of which 4.9 million (2012: 2.6) is considered recoverable.

Notes to the Consolidated Financial Statements

19. Other assets

| | 31.12.2013 | 31.12.2012 |
|-----------------------|---------------|--------------|
| VAT refundable..... | 3.603 | 2.398 |
| Prepaid expenses..... | 7.799 | 4.583 |
| Taxes receivable..... | 427 | 319 |
| Other..... | 2.109 | 1.613 |
| | <u>13.938</u> | <u>8.913</u> |

20. Bank balances and cash

| | 31.12.2013 | 31.12.2012 |
|--------------------------------------|---------------|---------------|
| Bank accounts..... | 38.853 | 19.123 |
| Bankers draft received..... | 2.856 | 2.738 |
| Cash and other cash equivalents..... | 60 | 17 |
| | <u>41.769</u> | <u>21.878</u> |

21. Issued capital

Common stock is as follows in thousands of shares and nominal value in USD thousands:

| | Shares | Nominal value |
|---------------------------|----------------|---------------|
| Total share capital | 453.750 | 5.068 |
| Treasury shares..... | (2.243) | (20) |
| | <u>451.507</u> | <u>5.048</u> |

Total shares issued at balance sheet date are 453,750,008. The nominal value of each share is one Icelandic Króna. All shares are fully paid.

| | Share capital | Share premium | Issued capital |
|---------------------------------------|---------------|----------------|----------------|
| Balance at 1 January 2012 / 2013..... | 5.024 | 188.767 | 193.791 |
| Movement in treasury shares..... | 24 | 4.550 | 4.574 |
| Balance at 31 December 2013..... | <u>5.048</u> | <u>193.317</u> | <u>198.365</u> |

Notes to the Consolidated Financial Statements

22. Share option contracts and obligations to increase share capital

22.1 Employee share option plan

The Company has in place a share option plan, approved at the Company's Annual General Meetings, under which managers may be granted options to purchase ordinary shares at an exercise price. The exercise price of each share option is determined by the average closing price on shares traded in the OMX Copenhagen stock exchange over the 20 trading days prior to the issue date. The employee must remain continuously employed with the Company until expiring date, either as an employee or in any other way, deemed satisfactory by the Company.

Each employee share option converts into one ordinary share on exercise. No amounts are paid or payable by the recipient on receipt of the option. The options carry neither rights to dividends nor voting rights and are valued using the Black-Scholes pricing model. The expected volatility assumptions used to value the options range from 31.7% to 42.3% and the annual discount rate range from 0.3% to 1.9%. The options expire one month after the exercise date. If a share option vests during a closed period for insider trading the vesting period is automatically extended until the next open window for insider trading.

The following share-based payment arrangements were in existence at balance sheet date:

| | Number of shares | Grant/Issue year | Exercise year | Exercise price (in DKK) | Fair value at grant date (in DKK) |
|---|---------------------|---------------------|---------------|----------------------------|---|
| Issued to Executive Management: | | | | | |
| Jón Sigurðsson President and CEO..... | 1.250.000 | 2012 | 2015 | 8,6 | 8.8 |
| Sveinn Sólvason CFO..... | 600.000 | 2009 / 2013 | 2014 / 2016 | 5.3 / 7.8 | 5.3 / 7.4 |
| Egill Jónsson EVP of M&O..... | 500.000 | 2012 | 2015 | 8,6 | 8.8 |
| Þorvaldur Ingvarsson EVP of R&D..... | 500.000 | 2012 | 2015 | 8,6 | 8.8 |
| Ólafur Gylfason EVP of S&M..... | 500.000 | 2012 | 2015 | 8,6 | 8.8 |
| Jos Van Poorten MD of EMEA..... | 300.000 | 2012 / 2013 | 2015 / 2016 | 7.9 / 8.7 | 7.9 / 8.8 |
| Margrét Friðriksdóttir EVP HR & Strategy..... | 100.000 | 2009 | 2014 | 5,3 | 5.32 |
| | <u>3.750.000</u> | | | | |
| Issued to Management team: | | | | | |
| One manager | 100.000 | 2009 | 2014 | 5,3 | 5.3 |
| One manager | 100.000 | 2011 | 2014 | 8,7 | 8.7 |
| Eighteen managers | 1.800.000 | 2012 | 2015 | 8,7 | 8.8 |
| Six managers | 600.000 | 2013 | 2016 | 7.7 - 7.9 | 7.4 - 7.9 |
| | <u>2.600.000</u> | | | | |
| Total issued option contracts..... | <u>6.350.000</u> | | | | |

22.2 Movements in share options during the period

The following reconciles the share options outstanding at the beginning and end of the period:

| | 2013 | | 2012 | |
|--|---------------------|--|---------------------|--|
| | Number of shares | Weighted average contract rate (in DKK) | Number of shares | Weighted average contract rate (in DKK) |
| Outstanding at beginning of period | 6.750.000 | 8,3 | 3.300.000 | 6,6 |
| Granted during period | 1.400.000 | 7,8 | 5.850.000 | 8,6 |
| Forfeited during period | (1.600.000) | 8,4 | (100.000) | 10,7 |
| Exercised during period..... | (200.000) | 4,4 | (2.300.000) | 6,5 |
| Outstanding at end of period..... | <u>6.350.000</u> | <u>8,3</u> | <u>6.750.000</u> | <u>8,3</u> |

Notes to the Consolidated Financial Statements

22.3 Share options exercised during the period

The following share options were exercised during the period:

| | Number exercised | Exercise date | Share price at exercise date (in DKK) |
|---------------------------------|------------------|---------------|---------------------------------------|
| Issued to Management team | 200.000 | 1.4.2013 | 8,3 |

22.4 Costs due to share options

Estimated remaining cost due to the share option contracts is 1.1 million (2012: 1.8 million). An expense of 0.5 million (2012: 0.9 million) is recognized in the Income Statement for the period.

23. Borrowings

| | 31.12.2013 | | 31.12.2012 | |
|-----------------------|------------|-------------|------------|-------------|
| | Current | Non-current | Current | Non-current |
| Loans in USD..... | 12.881 | 35.677 | 12.866 | 44.791 |
| Loans in EUR..... | 6.594 | 12.522 | 6.527 | 21.850 |
| Revolver in USD..... | 0 | 8.500 | 0 | 11.500 |
| Revolver in EUR..... | 0 | 71.926 | 0 | 4.616 |
| Other borrowings..... | 523 | 931 | 961 | 985 |
| | 19.998 | 129.556 | 20.354 | 83.742 |

The maturity of the revolving credit facility is March 2016. The Company has classified the revolver as non-current liability as the intention is to use to finance further growth of the Company.

Aggregated maturities of borrowings are as follows:

| | 31.12.2013 | 31.12.2012 |
|---------------------|------------|------------|
| In 2014 / 2013..... | 19.998 | 20.354 |
| In 2015 / 2014..... | 20.338 | 20.498 |
| In 2016 / 2015..... | 109.218 | 19.544 |
| In 2017 / 2016..... | 0 | 43.700 |
| | 149.554 | 104.096 |

24. Other financial liabilities

At balance sheet date, two interest rate swap agreements are effective, with a negative value of 1.2 million (2012 2.2 million).

Notes to the Consolidated Financial Statements

25. Deferred tax asset / (liability)

| | 31.12.2013 | 31.12.2012 |
|---|--------------|--------------|
| At beginning of period..... | 8.878 | 15.941 |
| Income tax payable for the period..... | 9.370 | 6.120 |
| Calculated tax for the period..... | (14.335) | (13.115) |
| Arising on acquisition of a subsidiary..... | (2.561) | 0 |
| Recognized directly through equity..... | (82) | (44) |
| Exchange rate differences..... | (228) | (24) |
| | <u>1.042</u> | <u>8.878</u> |

Deferred tax in the balance sheet:

| | | |
|-------------------------------|--------------|--------------|
| Deferred tax asset..... | 22.159 | 26.565 |
| Deferred tax liabilities..... | (21.117) | (17.687) |
| | <u>1.042</u> | <u>8.878</u> |

The following are the major deferred tax liabilities and assets recognized:

| 31.12.2013 | Assets | Liabilities | Net |
|---|---------------|-----------------|--------------|
| Goodwill..... | 19.334 | (13.896) | 5.438 |
| Intangible assets..... | 1.024 | (6.976) | (5.952) |
| Operating fixed assets..... | 102 | (2.523) | (2.421) |
| Tax loss carry forward..... | 2.789 | 0 | 2.789 |
| Inventories..... | 1.772 | 0 | 1.772 |
| Provisions..... | 546 | (342) | 204 |
| Current liabilities..... | 4.096 | (3.843) | 253 |
| Receivables..... | 2 | (730) | (728) |
| Other..... | 637 | (950) | (313) |
| Total tax assets / (liabilities)..... | <u>30.302</u> | <u>(29.260)</u> | <u>1.042</u> |
| Tax asset and liabilities offsetting..... | (8.143) | 8.143 | 0 |
| | <u>22.159</u> | <u>(21.117)</u> | <u>1.042</u> |

| 31.12.2012 | Assets | Liabilities | Net |
|---|---------------|-----------------|--------------|
| Goodwill..... | 22.400 | (12.132) | 10.268 |
| Intangible assets..... | 784 | (5.471) | (4.687) |
| Operating fixed assets..... | 217 | (1.106) | (889) |
| Tax loss carry forward..... | 688 | 0 | 688 |
| Inventories..... | 1.743 | 0 | 1.743 |
| Provisions..... | 0 | (598) | (598) |
| Current liabilities..... | 2.473 | (350) | 2.123 |
| Receivables..... | 329 | (1.073) | (744) |
| Other..... | 1.070 | (96) | 974 |
| Total tax assets / (liabilities)..... | <u>29.704</u> | <u>(20.826)</u> | <u>8.878</u> |
| Tax asset and liabilities offsetting..... | (3.139) | 3.139 | 0 |
| | <u>26.565</u> | <u>(17.687)</u> | <u>8.878</u> |

Notes to the Consolidated Financial Statements

26. Provisions

| | 31.12.2013 | | 31.12.2012 | |
|-------------------------------|------------|-------------|------------|-------------|
| | Current | Non-current | Current | Non-current |
| Warranty ⁽ⁱ⁾ | 2.511 | 4.503 | 2.589 | 4.591 |
| Other..... | 1.980 | 248 | 2.173 | 247 |
| | 4.491 | 4.751 | 4.762 | 4.838 |

(i) The warranty provision represents management's best estimate of the Company's liability under warranties granted on prosthetic products, based on past experience.

| | Warranty provisions | Other provisions | Total |
|--------------------------------------|---------------------|------------------|---------|
| At 1 January 2012..... | 7.025 | 1.102 | 8.127 |
| Additional provision recognized..... | 3.091 | 1.859 | 4.950 |
| Utilization of provision..... | (2.936) | (556) | (3.492) |
| Exchange differences..... | 0 | 15 | 15 |
| At 31 December 2012..... | 7.180 | 2.420 | 9.600 |
| Additional provision recognized..... | 2.971 | 3.008 | 5.979 |
| Utilization of provision..... | (3.137) | (3.239) | (6.376) |
| Exchange differences..... | 0 | 39 | 39 |
| Balance at 31 December 2013..... | 7.014 | 2.228 | 9.242 |
| Non-current..... | 4.503 | 248 | 4.751 |
| Current..... | 2.511 | 1.980 | 4.491 |
| Balance at 31 December 2013..... | 7.014 | 2.228 | 9.242 |

27. Related party transactions

The Company had no material transactions with related parties during the period.

28. Other liabilities

| | 31.12.2013 | 31.12.2012 |
|--|------------|------------|
| Accrued expenses..... | 11.101 | 7.327 |
| Accrued royalties..... | 967 | 1.052 |
| Sales tax and VAT..... | 6.120 | 2.110 |
| Payable due to previous acquisition..... | 2.324 | 2.324 |
| Other..... | 3.159 | 2.301 |
| | 23.671 | 15.114 |

Notes to the Consolidated Financial Statements

29. Financial instruments

29.1 Capital risk management

The Company manages its capital to ensure that entities in the Company will be able to continue as a going concern while maximizing the return to stakeholders through the optimization of the debt and equity balance. The Company's overall strategy remains unchanged from 2012.

The capital structure of the Company consists of debt, which includes the borrowings disclosed in note 23, cash and cash equivalents and equity attributable to equity holders of the parent, comprising issued capital, reserves and retained earnings as disclosed in the equity overview.

Net debt to EBITDA ratio

The Company's management continuously reviews the capital structure. As a part of this review, the management considers, amongst other, the cost of capital and net debt to EBITDA.

The net debt to EBITDA at period end was as follows:

| | 31.12.2013 | 31.12.2012 |
|----------------------|------------|------------|
| Net debt | 107.785 | 82.218 |
| EBITDA | 75.473 | 69.956 |
| Net debt/EBITDA..... | 1,4 | 1,2 |

29.2 Significant accounting policies

Details of the significant accounting policies and methods adopted, including the criteria for recognition, the basis of measurement and the basis on which income and expenses are recognized, in respect of each class of financial asset, financial liability and equity instrument are disclosed in note 3 to the Consolidated Financial Statements.

29.3 Financial risk management objectives

The Company's Corporate Finance function provides services to the business, co-ordinates access to domestic and international financial markets, monitors and manages the financial risks relating to the operations of the Company through internal risk reports which analyze exposures by degree and magnitude of risks. These risks include liquidity risk, interest rate risk, foreign exchange risk and counterparty credit risk.

The general policy is to apply natural hedging to the extent possible and prohibit any speculative trading of financial instruments. The use of financial derivatives is governed by the Company's policies approved by the Board of Directors, which provide written principles on foreign exchange risk, interest rate risk, credit risk, the use of financial derivatives and non-derivative financial instruments and the investment of excess liquidity. The Company does not enter into or trade financial instruments, including derivative financial instruments, for speculative purposes.

29.4 Foreign currency risk management

The Company operates on a global market, hence exposure to exchange rate fluctuations arise. Exchange rate exposures are managed within approved policy parameters. The general policy is to apply natural exchange rate hedging to the extent possible.

The carrying amounts of the Company's foreign currency denominated monetary assets and monetary liabilities at the reporting date are as follows:

| | Liabilities | | Assets | |
|-------------|-------------|------------|------------|------------|
| | 31.12.2013 | 31.12.2012 | 31.12.2013 | 31.12.2012 |
| EUR | 112.123 | 49.091 | 46.973 | 29.972 |
| USD | 81.642 | 96.981 | 44.891 | 45.588 |
| SEK | 12.971 | 2.448 | 13.659 | 2.510 |
| GBP | 2.011 | 1.861 | 5.568 | 3.921 |
| Other | 19.106 | 5.761 | 21.341 | 8.290 |
| | 227.852 | 156.142 | 132.432 | 90.281 |

Notes to the Consolidated Financial Statements

Foreign currency sensitivity analysis

The Company is mainly exposed to the fluctuation of the Iceland (ISK) and the Eurozone (EUR) currency.

The following table details the Company's sensitivity to a 10% decrease in USD against the relevant foreign currencies with all other variables fixed. The sensitivity analysis includes all foreign currency denominated items and adjusts their translation at the period end for a 10% change in foreign currency rates. The table below indicates the effect on profit or loss and other equity where USD weakens 10% against the relevant currency. For a 10% strengthening of USD against the relevant currency, there would be an equal and opposite impact on the profit or loss and other equity.

| | EUR ⁽ⁱ⁾ | | ISK ⁽ⁱⁱ⁾ | |
|----------------------|--------------------|--------|---------------------|---------|
| | 2013 | 2012 | 2013 | 2012 |
| Profit or loss | 2.524 | 2.163 | (2.486) | (2.446) |
| Other equity | 9.487 | 12.734 | (256) | (146) |

(i) 24% (2012: 25%) of the Company's operating cost is in EUR against 28% (2012: 29%) of its income causing an increase in profit if the USD decreases against the EUR.

(ii) 9% (2012: 10%) of the Company's operating cost is in ISK against 0.4% (2012: 0.4%) of its income causing a decrease in profits if the USD decreases against the ISK.

29.5 Interest rate risk management

The Company is exposed to interest rate risks as funds are borrowed at floating interest rates. Interest rate risk is managed by the Corporate Finance function by maintaining an appropriate mix between fixed and floating rate borrowings, by the use of interest rate swap contracts. Hedging activities are evaluated regularly to align with interest rate views and defined risk appetite; ensuring optimal hedging strategies are applied.

The Company's exposures to interest rates on financial assets and financial liabilities are detailed in the liquidity risk management section of this note.

Contracts made to swap floating interest rates to fixed with an average weighted interest rate of 2.5% for periods up to March 2016 are outstanding at year end with nominal values of USD 40 million (2012: USD 61 million). At year end the fair value of the swaps amounted to negative USD 1.2 million (2012: negative USD 2.2 million). The fair value of the interest rate swaps at the reporting date is determined by the present value of the expected future cash flows. Changes in fair value are realized through equity. The interest swaps are the Company's sole derivative financial liability valued at fair value and belong to level 2 in the fair value hierarchy in accordance to IFRS's 7.27A.

29.6 Liquidity risk management

The Company manages liquidity risk by maintaining adequate reserves, banking facilities and reserve borrowing facilities, by monitoring forecast and actual cash flows and matching the maturity profiles of financial assets and liabilities. At period end the Company had undrawn revolving credit facilities at its disposal amounting to USD 32.5 million (2012: USD 95.6 million) to further reduce liquidity risk.

The following tables detail the Company's remaining contractual maturity for its non-derivative financial liabilities. The tables have been drawn up based on the undiscounted cash flows of financial liabilities based on the earliest date on which the Company can be required to pay. The table includes both interest and principal cash flows.

Notes to the Consolidated Financial Statements

| | Weighted average effective interest | Less than 1 year | 1-5 years | 5+ years | Total |
|--|--|---------------------|-----------|----------|---------|
| 2013 | | | | | |
| Borrowings | 3,3% | 25.471 | 136.965 | 0 | 162.436 |
| Non-interest bearing liabilities | - | 76.941 | 19.878 | 0 | 96.819 |
| | | 102.412 | 156.843 | 0 | 259.255 |
| 2012 | | | | | |
| Borrowings | 5,1% | 26.396 | 93.698 | 0 | 120.094 |
| Non-interest bearing liabilities | - | 49.648 | 19.187 | 0 | 68.835 |
| | | 76.044 | 112.885 | 0 | 188.929 |

29.7 Credit risk management

The Company's counterparty credit risks arise mainly from short-term investment of liquid assets and the mark-to-market effect of interest rate swaps.

The Company reviews the credit quality of counterparties. The Company's policy is that all counterparties have at least an A3 credit rating from Moody's or A minus from Standard & Poor's. The Company has one exception where deposits are at a local bank rated BB+ from Standard & Poor's.

The Company does not undertake any trading activity in financial instruments.

Accounts receivables consist of a large number of customers spread across geographical areas. Ongoing credit evaluation is performed on the financial condition of accounts receivables.

29.8 Fair value of financial instruments

Except as detailed in the following table, management considers that the carrying amounts of financial assets and financial liabilities recognized in the Consolidated Financial Statements approximate their fair values.

| | 31.12.2013 | | 31.12.2012 | |
|------------------------|--------------------|------------|--------------------|------------|
| | Carrying amount | Fair value | Carrying amount | Fair value |
| Financial liabilities: | | | | |
| Borrowings | 149.554 | 150.753 | 104.096 | 106.163 |

The fair values of financial instruments are determined in accordance with generally accepted pricing models based on discounted cash flow analysis.

Notes to the Consolidated Financial Statements

30. Acquisitions

In 2013 the Company finalized one major and two minor acquisitions. At October 1st Össur acquired 100% of the shares of TeamOlmed, a leading Swedish orthotic and prosthetic (O&P) provider. Össur has a long standing business relationship with TeamOlmed. With the acquisition, Össur gains a significant share of the Swedish O&P market. Össur and TeamOlmed together will be a strong partner for county councils, prescribers and patients offering innovative, cost effective and clinically proven solutions in Sweden. The transactions are accounted for by the purchase method of accounting.

| Net assets acquired: | TeamOlmed | Other | Total |
|--|-----------|---------|----------|
| Operating fixed assets..... | 972 | 715 | 1.687 |
| Customer relationship..... | 8.769 | 2.486 | 11.255 |
| Other intangible assets..... | 718 | 625 | 1.343 |
| Inventories..... | 5.993 | 4.049 | 10.042 |
| Other current assets..... | 9.992 | 8.248 | 18.240 |
| Bank balances and cash..... | 1.460 | 1.243 | 2.703 |
| Deferred tax liability..... | (2.418) | (143) | (2.561) |
| Current liabilities..... | (10.218) | (5.303) | (15.521) |
| | 15.268 | 11.920 | 27.188 |
| No controlling interest..... | 0 | 463 | 463 |
| Goodwill..... | 36.235 | 7.238 | 43.473 |
| Total consideration..... | 51.503 | 19.621 | 71.124 |
| Consideration transferred: | | | |
| Cash consideration..... | 51.503 | 15.438 | 66.941 |
| Satisfied by share..... | 0 | 4.183 | 4.183 |
| | 51.503 | 19.621 | 71.124 |
| Net cash outflow arising on acquisition: | | | |
| Cash consideration..... | 51.503 | 15.438 | 66.941 |
| Bank balances and cash acquired..... | (1.460) | (1.243) | (2.703) |
| | 50.043 | 14.195 | 64.238 |

Össur is required to pay additional payments of up to SEK 30 million (USD 5 million) depend on TeamOlmed meeting certain conditions in 2014. A preliminary purchase price allocation has been performed where the necessary market valuations and other calculations have been provisionally determined based on management best estimate. None of the goodwill arising on these acquisitions is expected to be deductible for tax purposes.

Included in the sales for the year are USD 26 million attributable to the three acquisitions and the EBITDA for the year includes USD 4 million in respect of the three acquisitions. Had all three acquisitions been effected at 1 January 2013, the Consolidated revenue from continuing operations would have been 489 million, and the EBITDA from continuing operations would have been 79 million. Management consider these 'pro-forma' numbers to represent an approximate measure of the performance of the combined group on an annualized basis and to provide a reference point for comparison in future periods

31. Operating lease arrangements

Payments recognized as an expense:

| | 2013 | 2012 |
|--|------------|------------|
| Minimum lease payments..... | 14.286 | 11.700 |
| Non-cancellable operating lease commitments | 31.12.2013 | 31.12.2012 |
| No longer than 1 year..... | 15.908 | 11.308 |
| Longer than 1 year and no longer than 5 years..... | 33.668 | 34.541 |
| Longer than 5 years..... | 2.510 | 2.286 |
| | 52.086 | 48.135 |

Operating lease payments represent rentals payable by the Company for certain of its office properties and cars. Ninety three rental agreements are in place in multiple countries. The leases expire in the periods 2014-2026.

Notes to the Consolidated Financial Statements

32. Litigation

Otto Bock, Össur's largest competitor in the prosthetics segment, filed a lawsuit in the US against Össur in Q2 2013. Otto Bock claims that certain Össur products, namely the Unity and Iceross Seal-In V liner, infringe one of Otto Bock's patents and that Össur has breached an earlier settlement agreement between the parties. Össur has denied the allegations and claims that Otto Bock's patent is invalid and that Össur's products do not infringe that patent. In addition, Össur claims that the settlement agreement is no longer effective because of Otto Bock's material breach of that agreement. As a consequence of this dispute, legal costs were incurred in 2013. However, as the case is still in its early stages, management expects the majority of related expenses to materialize in 2014 and 2015. While Össur is confident in its positions on the merits, given the nature of US litigation, the likely outcome of the case remains uncertain.

33. Insurance

| | 31.12.2013 | | 31.12.2012 | |
|------------------------------------|--------------------|---------------|--------------------|---------------|
| | Insurance value | Book value | Insurance value | Book value |
| Fixed assets and inventories | 210.000 | 112.070 | 213.000 | 97.131 |

The Company has purchased a business interruption insurance intended to compensate for temporary breakdown of operations. The insurance amount is 334 million (2012: 413 million). In addition the Company has a product and professional liability insurance with a USD 30 million limit and a product recall insurance with a USD 2 million limit. The deductible amount on the product and professional liability and product recall insurances is USD 50 thousand.

34. Approval of the Consolidated Financial Statements

The Consolidated Financial Statements were approved by the board of directors and authorized for issue on 5 February 2014.

Appendix I - Unaudited Information

A Unaudited information

The following information is not audited as they relate to quarterly information and the Company only requires an audit for the full year.

A1 Quarterly statements

| | Q4 | Q3 | Q2 | Q1 | Total |
|---|---------------|---------------|---------------|---------------|----------------|
| | 2013 | 2013 | 2013 | 2013 | 2013 |
| Net sales | 128.472 | 104.738 | 105.963 | 97.101 | 436.274 |
| Cost of goods sold | (48.583) | (39.349) | (41.348) | (37.056) | (166.336) |
| Gross profit | 79.889 | 65.389 | 64.615 | 60.045 | 269.938 |
| Gross profit margin | 62% | 62% | 61% | 62% | 62% |
| Other income | 24 | 96 | 58 | 185 | 363 |
| Sales and marketing expenses | (42.501) | (30.967) | (33.802) | (31.810) | (139.080) |
| Research and development expenses | (5.493) | (4.813) | (5.296) | (5.935) | (21.537) |
| General and administrative expenses | (12.242) | (11.147) | (13.657) | (12.431) | (49.477) |
| Profit from operations | 19.677 | 18.558 | 11.918 | 10.054 | 60.207 |
| Net financial income /expenses | (1.233) | (1.061) | (997) | (1.111) | (4.402) |
| Net exchange rate difference | 640 | 810 | 347 | (1.116) | 681 |
| Total financial income/(expenses) | (593) | (251) | (650) | (2.227) | (3.721) |
| Share in net profit in associated companies | 14 | (1.269) | (14) | 72 | (1.197) |
| Profit before tax | 19.098 | 17.038 | 11.254 | 7.899 | 55.289 |
| Income tax | (4.968) | (4.357) | (2.889) | (2.121) | (14.335) |
| Net profit | 14.130 | 12.681 | 8.365 | 5.778 | 40.954 |
| EBITDA | 24.352 | 22.295 | 15.301 | 13.523 | 75.471 |
| EBITDA ratio | 19% | 21% | 14% | 14% | 17% |
| EBITDA adjusted | 24.352 | 22.295 | 20.265 | 13.523 | 80.435 |
| EBITDA adjusted ratio | 19% | 21% | 19% | 14% | 18% |