

Freetrailer Group A/S publishes annual report for the period 1 July 2025 to 31 December 2025

For the financial year, Freetrailer delivered net revenue of DKK 76.2 million, corresponding to growth of 23.7% compared with the same period last year. EBIT increased to DKK 14.2 million, corresponding to an EBIT margin of 18.6%, while profit before tax amounted to DKK 12.4 million. At the same time, the number of rentals in the period increased by 16.4% to 882,016.

Continued scaling of the platform

At the end of December 2025, Freetrailer had 6,381 rental products compared with 5,225 the year before, corresponding to growth of 22.1% over 12 months. The number of partners increased to 276, and the number of app users grew to 1,027,501. This development underlines Freetrailer's continued ability to expand the platform across markets and partnerships.

During the period, Freetrailer signed agreements for 1,059 rental products, corresponding to growth of 149% compared with the same period in 2024. By the end of February 2026, the company had 770 new rental products in the pipeline for rollout, and Freetrailer is targeting more than 7,500 rental products in the market by the summer of 2026.

Strong momentum in 2025

As of December 2025, the rolling 12-month number of rentals reached 1,665,288, and for the full year 2025 Freetrailer generated revenue of DKK 144.1 million compared with DKK 115.8 million the year before, and EBIT of DKK 26.9 million compared with DKK 17.8 million the year before.

Guidance for 2026

For the financial year 2026, Freetrailer expects net revenue in the range of DKK 163–173 million and EBIT in the range of DKK 20–30 million.

GROUP KEY FIGURES (1.000 DKK)

(1 July 2025 – 31 December 2025 / same period last year)

Net revenue: 76,203.1 (61,598.7)

EBITDA: 30,201.0 (14,361.9)

EBIT: 14,166.5 (12,330.0)

Profit before tax: 12,429.9 (12,951.8)

Profit after tax: 9,201.0 (9,822.1)

EPS: 0.97 (1.03)

Diluted EPS: 0.95 (1.03)

Equity: 56,884.2 (52,130.0)

Equity ratio: 39.4% (43.0%)

Comment from Group CEO Thomas Zeihlund

“Freetrailer is entering its next phase from a position of strength. We have a business model that works, a platform that can scale, and a market position that enables us to continue growing with both focus and dedication.

During the reporting period, we continued to deliver progress in our core business. This provides a strong foundation for further developing the company, expanding our market position and strengthening our collaboration with the right partners.

My focus is to ensure Freetrailer continues to grow ambitiously and responsibly. We must make it even easier for users to choose Freetrailer, while leveraging our strong position to build an even larger and more relevant platform across markets.”

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About Freetrailer Group A/S

Freetrailer was founded in 2004 with a simple idea: to make it easy to borrow a trailer when you need one. Today we operate an international platform that connects partners and users and makes local transport more accessible.

Freetrailer is Europe’s leading sharing-based solution for the rental of trailers and electric cargo bikes. The platform has been expanded with additional rental products tailored to local needs. With a self-service app and digital locking systems, we create flexibility where it delivers the most value.

Our rental units also function as mobile advertising surfaces in urban environments, creating visibility for our partners – close to their customers. This makes Freetrailer an effective combination of transport and local marketing.

With the Mont Blanc 2027 strategy plan, we have set the direction for the coming years with a focus on user experience, partnerships and technological development. Freetrailer Group A/S was listed on Spotlight Stock Market in 2018.

Ticker code: **FREETR**