

Company update
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Freetrailer delivers a strong Q2 2025/2026 with revenue growth of 21.5% and provides guidance for the 2026 financial year

The Company concludes the first half of 2025/2026 with strong progress in activity levels and the rollout of new products. In the first half-year, agreements have been signed for 1,089 new rental units.

Transition to a new financial year

In connection with the transition to a new financial year, which going forward will follow the calendar year, Q2 is the final quarter of the 2025/2026 financial year.

Outgoing Group CEO Nicolai Frisch Erichsen comments in connection with the report:

“The course is set, and we continue to deliver strong results across the business in the first half-year. We have reached 1 million users in just 18 months, while maintaining consistently high user satisfaction. At the same time, the list of attractive partners continues to grow, and new locations are scaling rapidly thanks to a dedicated sales team and a strong company culture. The results give us momentum to continue and accelerate the scaling of the business.”

The past half-year has also delivered new records that underline the continued positive development. We have increased new sales and upselling by 1,089 rental units, corresponding to growth of 149% compared to the year before, and we have expanded our partner network by more than 50% in just 12 months.

All in all, the acceleration continues, and the results have provided us with a solid foundation. Our position reflects strong demand and a robust business model, giving us the freedom to drive the market with innovative products and ensuring a strong platform for further expansion.”

“Freetrailer remains committed to its long-term strategic ambitions. With more than 750 trailers in the pipeline, we expect to reach a target of more than 7,500 trailers in the market by summer 2026,” concludes Nicolai Frisch Erichsen, outgoing Group CEO of Freetrailer.

Guidance for the new financial year

In connection with the transition to the new financial year, Freetrailer publishes guidance for the full 2026 financial year:

- **Net revenue:** DKK 163–173 million (for reference 2025: DKK 144 million)
- **EBIT:** DKK 20–30 million (for reference 2025: DKK 27 million)

We expect to continue delivering strong double-digit growth in the underlying business alongside solid earnings, although 2026 will include increased investment in future growth and business models.

Q2 Group key figures in DKK '000 (1 October 2025 – 31 December 2025)

(Figures in parentheses show the corresponding period last year)

- **Net revenue:** 34,451.3 (28,351.9)
- **EBITDA:** 9,701.4 (3,645.7)
- **EBIT:** 893.9 (2,610.9)
- **Profit before tax:** -187.8 (2,948.9)
- **Profit after tax:** -470.0 (2,073.3)
- **Equity:** 56,884.2 (52,254.3)
- **EPS (Earnings Per Share):** -0.05 (0.22)
- **Equity ratio:** 39.4% (72.2%)

YTD Group key figures in DKK '000 (1 July 2025 – 31 December 2025)

(Figures in parentheses show the corresponding period last year)

- **Net revenue:** 76,203.1 (61,598.7)
- **EBITDA:** 30,201.0 (14,361.9)
- **EBIT:** 14,166.5 (12,330.0)
- **Profit before tax:** 12,429.9 (12,951.8)
- **Profit after tax:** 9,201.0 (9,773.1)
- **Equity:** 56,884.2 (52,254.3)
- **EPS (Earnings Per Share):** 0.97 (1.02)
- **Equity ratio:** 39.8% (72.2%)

Operational key figures as of 31 December 2025

(Figures in parentheses show the corresponding period last year)

Key data Q2 2025/26 Change in %

Rentals	396,388	(+18.3%)
Users	1,027,501	(+136.3%)
Units	6,381	(+22.1%)
Partners	276	(+52.5%)
Locations	1,804	(+32.8%)

Markets: Denmark, Sweden, Norway, Germany, the Netherlands

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About Freetrailer Group A/S

Freetrailer was founded in 2004 with a simple idea: to make it easy to borrow a trailer when you need one. Today we operate an international platform that connects partners and users and makes local transport more accessible.

Freetrailer is Europe's leading sharing-based solution for the rental of trailers and electric cargo bikes. The platform has been expanded with additional rental products tailored to local needs. With a self-service app and digital locking systems, we create flexibility where it delivers the most value.

Our rental units also function as mobile advertising surfaces in urban environments, creating visibility for our partners – close to their customers. This makes Freetrailer an effective combination of transport and local marketing.

With the Mont Blanc 2027 strategy plan, we have set the direction for the coming years with a focus on user experience, partnerships and technological development.

Freetrailer Group A/S was listed on Spotlight Stock Market in 2018.

Ticker code: **FREETR**