

News from the company
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Freetrailer Delivers Record-Breaking Q1 Results and Publishes Guidance for H1 2025/26

Freetrailer Group A/S today publishes its financial results for the first quarter of the 2025/26 financial year. The company reports its highest-ever number of rentals, double-digit growth in both revenue and earnings, and strong momentum across all five markets.

As part of the transition to a new financial year aligned with the calendar year, Freetrailer is issuing guidance for the shortened half-year H1 2025/26

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- **Net revenue:** DKK 74–77 million.
- **EBIT:** DKK 14–17 million.

Full-year guidance for FY 2026 will be published with the Q2 results on 26 February 2026.

CEO Nicolai Frisch Erichsen comments:

“We are delivering the strongest quarter in Freetrailer’s history with 485,628 rentals, 25.6% revenue growth, and an EBIT of DKK 13.3 million.

We now have more than 900,000 users and expect to reach our milestone of 1,000,000 users by the end of December. Our solution remains the most flexible and user-friendly on the market. That is why we are growing in all five countries and significantly expanding our partner network. We make it easy to borrow, easy to operate, and easy to scale.

We also see significant potential in further developing our platform. Our ‘Outdoor Media’ concept is becoming an increasingly important business area, and we expect to launch ‘Freetrailer Business’ – a new B2B solution – in the new year.

The guidance for the first half of the year shows that we expect continued progress in both revenue and earnings. It strengthens our belief in the strategy and the market we operate in.

What drives us is simplicity, technology, and strong relationships. When we combine that with a deep understanding of user needs and a unified culture within the organisation, we have a platform that can grow with clarity and direction.”

Q1 GROUP KEY FIGURES IN DKK 1,000 (1 July 2025 – 30 September 2025)

(Figures in parentheses refer to the same period last year)

Net revenue: 41,751.8 (33,246.8)

EBITDA: 20,499.6 (10,716.2)

EBIT: 13,272.6 (9,719.2)

Profit before tax: 12,617.7 (10,003.0)

Profit after tax: 9,671.1 (7,699.8)

Equity: 56,789.0 (49,717.2)

EPS: 1.01 (0.81)

Equity ratio: 39.0% (67.2%)

FULL-YEAR GROUP KEY FIGURES IN DKK 1,000 (1 July 2025 – 30 September 2025)

(Figures in parentheses refer to the same period last year)

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Operational highlights as of 30 September 2025

(Compared to same period last year)

Key metrics	Q1 2025/26	Change %
Rentals	485,628	(+14,9%)
Users	903,586	(+223,3%)
Trailers	5.919	(+18,2%)
Partners	236	(+42,2%)
Locations	1,644	(+26,8%)

Markets: Denmark, Sweden, Norway, Germany, Netherlands

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About Freetrailer Group A/S

Freetrailer Group is a Danish technology company on a mission to make it easy to reserve and borrow a trailer free of charge via a sharing economy-based IT platform.

With a 100% self-service solution through the Freetrailer app and electronic locks, Freetrailer's partners and their customers enjoy maximum flexibility. As Europe's largest mobility platform for trailers and cargo bikes, Freetrailer now serves more than 900,000 users annually.

In August 2024, we launched *Mont Blanc 2027*, a strategic plan focused on improving the app, expanding market share, and strengthening our ONE Team culture. This strategy will drive our growth and innovation over the next three years.

Freetrailer Group operates a scalable business model built on an innovative IT platform with global potential. The company has been listed on the Spotlight Stock Market since 2018.

Ticker code: FREETR