

# Fact book

DNB Group

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Q2

Second quarter 2018  
(Unaudited)

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# Financial calendar

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## 2018

|            |      |
|------------|------|
| 25 October | 3Q18 |
|------------|------|

## 2019

|              |                           |
|--------------|---------------------------|
| 7 February   | 4Q18                      |
| 7 March      | Annual report 2018        |
| 30 April     | Annual general meeting    |
| 1 May        | Ex-dividend date          |
| 3 May        | 1Q19                      |
| as of 10 May | Distribution of dividends |
| 11 July      | 2Q19                      |
| 24 October   | 3Q19                      |
| 20 November  | Capital markets day       |

*Statements regarding DNB's relative market positions are, unless otherwise specified, based on internal DNB analyses.*

## Major changes from 1Q18

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No major changes from 1Q18.

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### 1.1.1 Income statement - condensed <sup>1)</sup>

| Amounts in NOK million                                                | 2Q18         | 1Q18         | 4Q17         | 3Q17         | 2Q17         | 1Q17         | 4Q16         | 3Q16         | 2Q16         |
|-----------------------------------------------------------------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|
| Net interest income                                                   | 9 052        | 9 007        | 8 863        | 9 007        | 9 031        | 8 521        | 8 372        | 8 481        | 8 544        |
| <i>Net commissions and fees</i>                                       | 2 453        | 2 116        | 2 064        | 2 150        | 2 161        | 2 073        | 2 136        | 2 016        | 2 136        |
| <i>Net gains on financial instruments at fair value <sup>2)</sup></i> | 134          | 162          | 1 693        | 1 065        | 982          | 808          | 1 689        | 1 411        | 1 029        |
| <i>Net financial and risk result, DNB Livsforsikring</i>              | 162          | 205          | 266          | 335          | 454          | 240          | 232          | 154          | 166          |
| <i>Net insurance result, DNB Forsikring</i>                           | 153          | 154          | 164          | 176          | 189          | 155          | 181          | 148          | 204          |
| <i>Other operating income</i>                                         | 542          | 230          | 228          | 197          | 196          | 123          | (9)          | 200          | 1 418        |
| Net other operating income, total <sup>3)</sup>                       | 3 445        | 2 867        | 4 415        | 3 922        | 3 982        | 3 399        | 4 230        | 3 929        | 4 952        |
| Total income                                                          | 12 497       | 11 874       | 13 278       | 12 929       | 13 014       | 11 920       | 12 602       | 12 409       | 13 496       |
| Operating expenses                                                    | (5 330)      | (5 131)      | (5 346)      | (5 321)      | (5 518)      | (5 243)      | (5 213)      | (5 042)      | (5 281)      |
| Restructuring costs and non-recurring effects                         | (54)         | (24)         | (672)        | (199)        | (97)         | (197)        | 19           | (1)          | (104)        |
| Pre-tax operating profit before impairment                            | 7 113        | 6 719        | 7 260        | 7 409        | 7 399        | 6 479        | 7 409        | 7 366        | 8 111        |
| Net gains on fixed and intangible assets                              | 465          | 18           | (35)         | 750          | 17           | 6            | (12)         | 20           | (20)         |
| Impairment of loans and guarantees                                    | 54           | 330          | (402)        | (867)        | (597)        | (562)        | (1 753)      | (2 176)      | (2 321)      |
| Pre-tax operating profit                                              | 7 632        | 7 066        | 6 823        | 7 292        | 6 819        | 5 923        | 5 644        | 5 209        | 5 770        |
| Tax expense                                                           | (1 526)      | (1 413)      | (446)        | (1 677)      | (1 568)      | (1 362)      | (290)        | (1 130)      | (1 190)      |
| Profit from operations held for sale, after taxes                     | (21)         |              | (3)          | 33           | (14)         | (17)         | 26           | 1            | (10)         |
| <b>Profit for the period</b>                                          | <b>6 084</b> | <b>5 653</b> | <b>6 374</b> | <b>5 648</b> | <b>5 237</b> | <b>4 544</b> | <b>5 380</b> | <b>4 080</b> | <b>4 569</b> |
| <b>Portion attributable to shareholders</b>                           | <b>5 850</b> | <b>5 432</b> | <b>6 132</b> | <b>5 430</b> | <b>5 000</b> | <b>4 304</b> | <b>5 143</b> | <b>3 952</b> | <b>4 454</b> |

1) See table 1.1.2 "Income statement" for more details.

2) See table 1.3.2 "Net gains on financial instruments at fair value" for specification.

3) See table 1.3.1 "Net other operating income" for specification.

### 1.1.2 Income statement - quarterly figures

| Amounts in NOK million                                         | 2Q18           | 1Q18           | 4Q17           | 3Q17           | 2Q17           | 1Q17           | 4Q16           | 3Q16           | 2Q16           |
|----------------------------------------------------------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|
| Interest income, amortised cost                                | 13 028         | 12 355         | 11 687         | 11 925         | 12 012         | 11 693         | 11 735         | 11 621         | 11 599         |
| Other interest income                                          | 1 309          | 1 224          | 1 595          | 1 725          | 1 697          | 1 529          | 1 538          | 1 355          | 1 281          |
| Interest expenses, amortised cost                              | (5 721)        | (5 463)        | (3 902)        | (3 870)        | (3 809)        | (3 891)        | (4 107)        | (4 101)        | (4 071)        |
| Other interest expenses                                        | 436            | 892            | (518)          | (774)          | (868)          | (811)          | (794)          | (395)          | (265)          |
| <b>Net interest income</b>                                     | <b>9 052</b>   | <b>9 007</b>   | <b>8 863</b>   | <b>9 007</b>   | <b>9 031</b>   | <b>8 521</b>   | <b>8 372</b>   | <b>8 481</b>   | <b>8 544</b>   |
| Commission and fee income etc.                                 | 3 553          | 3 049          | 3 255          | 3 054          | 3 026          | 2 944          | 2 814          | 2 851          | 2 992          |
| Commission and fee expenses etc.                               | (1 100)        | (932)          | (1 191)        | (904)          | (866)          | (871)          | (678)          | (835)          | (856)          |
| Net gains on financial instruments at fair value <sup>1)</sup> | 134            | 162            | 1 693          | 1 065          | 982            | 808            | 1 689          | 1 411          | 1 029          |
| Net financial result, DNB Livsforsikring                       | 103            | 63             | 168            | 147            | 372            | 117            | (57)           | 45             | (68)           |
| Net risk result, DNB Livsforsikring                            | 60             | 142            | 98             | 187            | 83             | 123            | 290            | 109            | 234            |
| Net insurance result, DNB Forsikring                           | 153            | 154            | 164            | 176            | 189            | 155            | 181            | 148            | 204            |
| Profit from investments accounted for by the equity method     | 267            | (37)           | (74)           | (17)           | 23             | (45)           | (45)           | (0)            | 1 148          |
| Net gains on investment properties                             | 9              | 42             | 146            | (3)            | (14)           | 14             | (7)            | (5)            | (18)           |
| Other income                                                   | 266            | 229            | 155            | 217            | 187            | 154            | 44             | 205            | 287            |
| <b>Net other operating income</b>                              | <b>3 445</b>   | <b>2 867</b>   | <b>4 415</b>   | <b>3 922</b>   | <b>3 982</b>   | <b>3 399</b>   | <b>4 230</b>   | <b>3 929</b>   | <b>4 952</b>   |
| <b>Total income</b>                                            | <b>12 497</b>  | <b>11 874</b>  | <b>13 278</b>  | <b>12 929</b>  | <b>13 014</b>  | <b>11 920</b>  | <b>12 602</b>  | <b>12 409</b>  | <b>13 496</b>  |
| Salaries and other personnel expenses                          | (2 975)        | (2 900)        | (3 023)        | (3 056)        | (3 049)        | (3 056)        | (2 842)        | (2 874)        | (2 911)        |
| Other expenses                                                 | (1 931)        | (1 768)        | (1 977)        | (1 938)        | (2 088)        | (1 874)        | (1 828)        | (1 694)        | (1 965)        |
| Depreciation and impairment of fixed and intangible assets     | (478)          | (488)          | (1 018)        | (525)          | (478)          | (510)          | (524)          | (475)          | (510)          |
| <b>Total operating expenses</b>                                | <b>(5 384)</b> | <b>(5 155)</b> | <b>(6 018)</b> | <b>(5 520)</b> | <b>(5 615)</b> | <b>(5 441)</b> | <b>(5 194)</b> | <b>(5 043)</b> | <b>(5 385)</b> |
| <b>Pre-tax operating profit before impairment</b>              | <b>7 113</b>   | <b>6 719</b>   | <b>7 260</b>   | <b>7 409</b>   | <b>7 399</b>   | <b>6 479</b>   | <b>7 409</b>   | <b>7 366</b>   | <b>8 111</b>   |
| Net gains on fixed and intangible assets                       | 465            | 18             | (35)           | 750            | 17             | 6              | (12)           | 20             | (20)           |
| Impairment of financial instruments                            | 54             | 330            | (402)          | (867)          | (597)          | (562)          | (1 753)        | (2 176)        | (2 321)        |
| <b>Pre-tax operating profit</b>                                | <b>7 632</b>   | <b>7 066</b>   | <b>6 823</b>   | <b>7 292</b>   | <b>6 819</b>   | <b>5 923</b>   | <b>5 644</b>   | <b>5 209</b>   | <b>5 770</b>   |
| Tax expense                                                    | (1 526)        | (1 413)        | (446)          | (1 677)        | (1 568)        | (1 362)        | (290)          | (1 130)        | (1 190)        |
| Profit from operations held for sale, after taxes              | (21)           |                | (3)            | 33             | (14)           | (17)           | 26             | 1              | (10)           |
| <b>Profit for the period</b>                                   | <b>6 084</b>   | <b>5 653</b>   | <b>6 374</b>   | <b>5 648</b>   | <b>5 237</b>   | <b>4 544</b>   | <b>5 380</b>   | <b>4 080</b>   | <b>4 569</b>   |
| Portion attributable to shareholders                           | 5 850          | 5 432          | 6 132          | 5 430          | 5 000          | 4 304          | 5 143          | 3 952          | 4 454          |
| Portion attributable to additional Tier 1 capital holders      | 234            | 221            | 243            | 218            | 238            | 240            | 238            | 128            | 115            |
| <b>Profit for the period</b>                                   | <b>6 084</b>   | <b>5 653</b>   | <b>6 374</b>   | <b>5 648</b>   | <b>5 237</b>   | <b>4 544</b>   | <b>5 380</b>   | <b>4 080</b>   | <b>4 569</b>   |
| Earnings/diluted earnings per share (NOK)                      | 3.65           | 3.36           | 3.79           | 3.34           | 3.07           | 2.64           | 3.16           | 2.43           | 2.74           |
| Earnings per share excluding operations held for sale (NOK)    | 3.66           | 3.36           | 3.79           | 3.32           | 3.08           | 2.65           | 3.14           | 2.43           | 2.74           |

#### Average exchange rates in the period:

|         |      |      |      |      |      |      |      |      |      |
|---------|------|------|------|------|------|------|------|------|------|
| EUR/NOK | 9.55 | 9.64 | 9.61 | 9.34 | 9.37 | 8.99 | 9.05 | 9.29 | 9.32 |
| USD/NOK | 8.02 | 7.84 | 8.17 | 7.97 | 8.51 | 8.45 | 8.39 | 8.32 | 8.26 |

1) See table 1.3.2 "Net gains on financial instruments at fair value" for specification.

### 1.1.3 Income statement - five years

| Amounts in NOK million                                         | YTD 2018        | 2017            | 2016            | 2015            | 2014            | 2013            |
|----------------------------------------------------------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|
| Interest income, amortised cost                                | 25 383          | 47 318          | 46 645          | 50 301          | 52 654          | 51 383          |
| Other interest income                                          | 2 532           | 6 547           | 5 779           | 7 232           | 8 792           | 9 021           |
| Interest expenses, amortised cost                              | (11 184)        | (15 472)        | (16 561)        | (20 399)        | (24 552)        | (24 209)        |
| Other interest expenses                                        | 1 328           | (2 970)         | (1 753)         | (1 775)         | (4 407)         | (6 002)         |
| <b>Net interest income</b>                                     | <b>18 059</b>   | <b>35 422</b>   | <b>34 110</b>   | <b>35 358</b>   | <b>32 487</b>   | <b>30 192</b>   |
| Commission and fee income etc.                                 | 6 601           | 12 279          | 11 452          | 11 963          | 11 565          | 10 916          |
| Commission and fee expenses etc.                               | (2 032)         | (3 831)         | (3 172)         | (3 101)         | (2 597)         | (2 379)         |
| Net gains on financial instruments at fair value <sup>1)</sup> | 296             | 4 548           | 6 513           | 8 683           | 5 317           | 5 032           |
| Net financial result, DNB Livsforsikring                       | 166             | 804             | (72)            | (1 251)         | (79)            | 554             |
| Net risk result, DNB Livsforsikring                            | 202             | 491             | 736             | 861             | 688             | 467             |
| Net insurance result, DNB Forsikring                           | 307             | 683             | 648             | 534             | 491             | 418             |
| Profit from investments accounted for by the equity method     | 230             | (112)           | 1 189           | (72)            | 226             | 362             |
| Net gains on investment properties                             | 51              | 143             | (35)            | 269             | 82              | (86)            |
| Other income                                                   | 490             | 713             | 795             | 762             | 1 182           | 1 144           |
| <b>Net other operating income</b>                              | <b>6 312</b>    | <b>15 718</b>   | <b>18 053</b>   | <b>18 648</b>   | <b>16 877</b>   | <b>16 427</b>   |
| <b>Total income</b>                                            | <b>24 371</b>   | <b>51 140</b>   | <b>52 163</b>   | <b>54 006</b>   | <b>49 363</b>   | <b>46 619</b>   |
| Salaries and other personnel expenses                          | (5 874)         | (12 184)        | (11 904)        | (9 822)         | (10 872)        | (11 307)        |
| Other expenses                                                 | (3 699)         | (7 878)         | (7 251)         | (7 790)         | (7 645)         | (7 850)         |
| Depreciation and impairment of fixed and intangible assets     | (966)           | (2 531)         | (2 177)         | (2 298)         | (2 158)         | (2 719)         |
| <b>Total operating expenses</b>                                | <b>(10 540)</b> | <b>(22 593)</b> | <b>(21 333)</b> | <b>(19 910)</b> | <b>(20 675)</b> | <b>(21 875)</b> |
| <b>Pre-tax operating profit before impairment</b>              | <b>13 831</b>   | <b>28 547</b>   | <b>30 830</b>   | <b>34 096</b>   | <b>28 689</b>   | <b>24 744</b>   |
| Net gains on fixed and intangible assets                       | 483             | 738             | (19)            | 45              | 52              | 151             |
| Impairment of financial instruments                            | 384             | (2 428)         | (7 424)         | (2 270)         | (1 639)         | (2 185)         |
| <b>Pre-tax operating profit</b>                                | <b>14 698</b>   | <b>26 858</b>   | <b>23 387</b>   | <b>31 871</b>   | <b>27 102</b>   | <b>22 709</b>   |
| Tax expense                                                    | (2 940)         | (5 054)         | (4 140)         | (7 048)         | (6 463)         | (5 202)         |
| Profit from operations held for sale, after taxes              | (21)            | (1)             | 4               | (51)            | (22)            | 4               |
| <b>Profit for the period</b>                                   | <b>11 737</b>   | <b>21 803</b>   | <b>19 251</b>   | <b>24 772</b>   | <b>20 617</b>   | <b>17 511</b>   |
| Portion attributable to shareholders                           | 11 282          | 20 865          | 18 656          | 24 398          | 20 617          | 17 511          |
| Portion attributable to additional Tier 1 capital holders      | 455             | 938             | 595             | 374             |                 |                 |
| <b>Profit for the period</b>                                   | <b>11 737</b>   | <b>21 803</b>   | <b>19 251</b>   | <b>24 772</b>   | <b>20 617</b>   | <b>17 511</b>   |
| Earnings/diluted earnings per share (NOK)                      | 7.01            | 12.84           | 11.46           | 14.98           | 12.67           | 10.75           |
| Earnings per share excluding operations held for sale (NOK)    | 7.03            | 12.84           | 11.46           | 15.01           | 12.68           | 10.75           |

#### Average exchange rates in the period:

|         |      |      |      |      |      |      |
|---------|------|------|------|------|------|------|
| EUR/NOK | 9.60 | 9.33 | 9.29 | 8.95 | 8.36 | 7.81 |
| USD/NOK | 7.93 | 8.27 | 8.40 | 8.07 | 6.30 | 5.88 |

1) See table 1.3.2 "Net gains on financial instruments at fair value" for specification.

### 1.1.4 Comprehensive income statement - quarterly figures

| Amounts in NOK million                                                                        | 2Q18         | 1Q18           | 4Q17         | 3Q17           | 2Q17         | 1Q17         | 4Q16         | 3Q16           | 2Q16           |
|-----------------------------------------------------------------------------------------------|--------------|----------------|--------------|----------------|--------------|--------------|--------------|----------------|----------------|
| <b>Profit for the period</b>                                                                  | <b>6 084</b> | <b>5 653</b>   | <b>6 374</b> | <b>5 648</b>   | <b>5 237</b> | <b>4 544</b> | <b>5 380</b> | <b>4 080</b>   | <b>4 569</b>   |
| Actuarial gains and losses                                                                    |              |                | (93)         |                |              |              | (22)         | (163)          |                |
| Property revaluation                                                                          | (22)         | (36)           | 5            | (35)           | (28)         | 22           | 37           | 7              | 1              |
| Items allocated to customers (life insurance)                                                 | 22           | 36             | (5)          | 35             | 28           | (22)         | (37)         | (7)            | (1)            |
| Financial liabilities designated at fair value through profit or loss, changes in credit risk | 29           | (128)          |              |                |              |              |              |                |                |
| Tax                                                                                           | (7)          | 32             | (10)         |                |              |              | (0)          | 41             |                |
| Items that will not be reclassified to the income statement                                   | 22           | (96)           | (104)        | 0              | 0            | 0            | (23)         | (122)          | 0              |
| Currency translation of foreign operations                                                    | 148          | (2 735)        | 2 739        | (2 975)        | 895          | 531          | 3 562        | (4 321)        | (1 340)        |
| Currency translation reserve reclassified to the income statement                             |              |                | (1 306)      |                |              |              |              |                | (43)           |
| Hedging of net investments                                                                    | (284)        | 2 386          | (2 187)      | 2 525          | (688)        | (336)        | (3 220)      | 3 933          | 1 124          |
| Hedging reserve reclassified to the income statement                                          |              |                | 1 224        |                |              |              |              |                |                |
| Investments according to the equity method                                                    |              |                | 41           | 20             | 12           | 87           | 4            | 4              |                |
| Investments according to the equity method reclassified to the income statement               |              |                |              |                |              |              |              |                | (855)          |
| Tax                                                                                           | 71           | (596)          | 547          | (631)          | 172          | 84           | 805          | (983)          | (281)          |
| Tax reclassified to the income statement                                                      |              |                | (338)        |                |              |              |              |                |                |
| Items that may subsequently be reclassified to the income statement                           | (65)         | (946)          | 719          | (1 062)        | 391          | 366          | 1 151        | (1 367)        | (1 395)        |
| <b>Other comprehensive income for the period</b>                                              | <b>(43)</b>  | <b>(1 042)</b> | <b>615</b>   | <b>(1 062)</b> | <b>391</b>   | <b>366</b>   | <b>1 128</b> | <b>(1 489)</b> | <b>(1 395)</b> |
| <b>Comprehensive income for the period</b>                                                    | <b>6 041</b> | <b>4 611</b>   | <b>6 989</b> | <b>4 586</b>   | <b>5 629</b> | <b>4 910</b> | <b>6 509</b> | <b>2 591</b>   | <b>3 173</b>   |

### 1.1.5 Comprehensive income statement - five years

| Amounts in NOK million                                                                        | YTD            | 2017          | 2016           | 2015          | 2014          | 2013          |
|-----------------------------------------------------------------------------------------------|----------------|---------------|----------------|---------------|---------------|---------------|
| <b>Profit for the period</b>                                                                  | <b>11 737</b>  | <b>21 803</b> | <b>19 251</b>  | <b>24 772</b> | <b>20 617</b> | <b>17 511</b> |
| Actuarial gains and losses                                                                    | 0              | (93)          | (237)          | 932           | (2 902)       | (301)         |
| Property revaluation                                                                          | (58)           | (35)          | 47             | (204)         | 191           | 124           |
| Items allocated to customers (life insurance)                                                 | 58             | 35            | (47)           | 204           | (191)         | (124)         |
| Financial liabilities designated at fair value through profit or loss, changes in credit risk | (99)           |               |                |               |               |               |
| Tax                                                                                           | 25             | (10)          | 53             | (259)         | 802           | (168)         |
| Items that will not be reclassified to the income statement                                   | (74)           | (104)         | (183)          | 673           | (2 101)       | (469)         |
| Currency translation of foreign operations                                                    | (2 587)        | 1 190         | (6 476)        | 9 612         | 7 149         | 3 478         |
| Currency translation reserve reclassified to the income statement                             |                |               | (1 306)        | (43)          |               |               |
| Hedging of net investments                                                                    | 2 102          | (687)         | 5 795          | (8 497)       | (6 200)       | (1 990)       |
| Hedging reserve reclassified to the income statement                                          |                | 1 224         |                |               |               |               |
| Investments according to the equity method                                                    |                | 160           | (25)           | 889           |               |               |
| Investments according to the equity method reclassified to the income statement               |                |               | (855)          |               |               |               |
| Tax                                                                                           | (526)          | 172           | (1 449)        | 2 294         | 1 674         | (435)         |
| Tax reclassified to the income statement                                                      |                | (338)         |                |               |               |               |
| Items that may subsequently be reclassified to the income statement                           | (1 011)        | 414           | (3 052)        | 4 298         | 2 623         | 1 053         |
| <b>Other comprehensive income for the period</b>                                              | <b>(1 085)</b> | <b>311</b>    | <b>(3 236)</b> | <b>4 972</b>  | <b>522</b>    | <b>584</b>    |
| <b>Comprehensive income for the period</b>                                                    | <b>10 652</b>  | <b>22 113</b> | <b>16 015</b>  | <b>29 744</b> | <b>21 138</b> | <b>18 096</b> |

### 1.1.6 Balance sheet - quarterly figures

|                                                                   | 30 June<br>2018  | 31 March<br>2018 | 31 Dec.<br>2017  | 30 Sept.<br>2017 | 30 June<br>2017  | 31 March<br>2017 | 31 Dec.<br>2016  | 30 Sept.<br>2016 | 30 June<br>2016  |
|-------------------------------------------------------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|
| <i>Amounts in NOK million</i>                                     |                  |                  |                  |                  |                  |                  |                  |                  |                  |
| <b>Assets</b>                                                     |                  |                  |                  |                  |                  |                  |                  |                  |                  |
| Cash and deposits with central banks                              | 381 327          | 275 298          | 151 595          | 325 842          | 265 552          | 368 518          | 208 263          | 175 212          | 154 438          |
| Due from credit institutions                                      | 190 592          | 181 002          | 239 328          | 156 146          | 160 749          | 200 848          | 176 442          | 192 931          | 214 902          |
| Loans to customers                                                | 1 561 572        | 1 532 395        | 1 545 415        | 1 536 167        | 1 551 738        | 1 531 096        | 1 509 078        | 1 484 756        | 1 542 285        |
| Commercial paper and bonds at fair value                          | 381 949          | 370 091          | 422 606          | 359 740          | 362 449          | 391 381          | 390 649          | 398 254          | 400 195          |
| Shareholdings                                                     | 36 383           | 32 617           | 28 220           | 26 683           | 26 794           | 28 535           | 22 512           | 21 205           | 25 626           |
| Financial assets, customers bearing the risk                      | 78 277           | 74 630           | 75 206           | 70 690           | 67 680           | 64 688           | 60 220           | 56 417           | 52 893           |
| Financial derivatives                                             | 116 979          | 113 255          | 132 349          | 130 282          | 139 643          | 141 449          | 157 940          | 187 023          | 198 953          |
| Investment property                                               | 16 318           | 16 273           | 16 306           | 15 919           | 16 139           | 15 967           | 15 912           | 15 493           | 16 419           |
| Investments accounted for by the equity method                    | 15 876           | 15 202           | 15 609           | 8 562            | 7 936            | 7 926            | 7 768            | 7 901            | 7 869            |
| Intangible assets                                                 | 5 572            | 5 555            | 5 600            | 5 904            | 5 854            | 5 767            | 5 814            | 5 759            | 5 903            |
| Deferred tax assets                                               | 1 162            | 1 160            | 769              | 1 180            | 1 391            | 1 406            | 1 404            | 943              | 1 061            |
| Fixed assets                                                      | 8 643            | 8 653            | 8 704            | 8 353            | 8 317            | 8 125            | 7 949            | 7 898            | 8 565            |
| Assets held for sale                                              | 1 293            | 0                | 0                | 70 359           | 55 950           | 53 365           | 52 541           | 52 482           | 180              |
| Other assets                                                      | 60 608           | 46 894           | 56 559           | 51 204           | 52 616           | 51 375           | 36 709           | 45 210           | 35 867           |
| <b>Total assets</b>                                               | <b>2 856 551</b> | <b>2 673 026</b> | <b>2 698 268</b> | <b>2 767 030</b> | <b>2 722 809</b> | <b>2 870 447</b> | <b>2 653 201</b> | <b>2 651 484</b> | <b>2 665 157</b> |
| <b>Liabilities and equity</b>                                     |                  |                  |                  |                  |                  |                  |                  |                  |                  |
| Due to credit institutions                                        | 301 895          | 251 533          | 224 107          | 246 222          | 215 633          | 273 010          | 212 882          | 192 979          | 189 824          |
| Deposits from customers                                           | 1 029 812        | 954 826          | 971 137          | 1 010 092        | 1 008 878        | 1 016 896        | 934 897          | 917 952          | 961 138          |
| Financial derivatives                                             | 105 850          | 96 194           | 110 262          | 107 731          | 111 659          | 111 697          | 130 161          | 155 491          | 156 121          |
| Debt securities issued                                            | 798 094          | 759 608          | 780 247          | 756 134          | 758 402          | 832 521          | 765 869          | 784 953          | 811 523          |
| Insurance liabilities, customers bearing the risk                 | 78 277           | 74 630           | 75 206           | 70 690           | 67 680           | 64 688           | 60 220           | 56 417           | 52 893           |
| Liabilities to life insurance policyholders in DNB Livsforsikring | 207 685          | 207 753          | 208 500          | 208 844          | 209 230          | 209 354          | 208 160          | 210 425          | 210 027          |
| Insurance liabilities, DNB Forsikring                             | 2 352            | 2 440            | 2 043            | 2 047            | 2 206            | 2 259            | 1 892            | 2 057            | 2 108            |
| Payable taxes                                                     | 6 365            | 5 585            | 4 599            | 4 000            | 1 900            | 9 222            | 8 874            | 7 093            | 5 080            |
| Deferred taxes                                                    | 2 686            | 2 591            | 2 574            | 4 003            | 3 915            | 3 891            | 3 816            | 7 860            | 7 950            |
| Other liabilities                                                 | 69 617           | 55 016           | 68 078           | 62 045           | 58 603           | 60 983           | 44 568           | 49 806           | 43 174           |
| Liabilities held for sale                                         | 231              | 0                | 0                | 51 001           | 43 106           | 41 671           | 41 243           | 39 547           | 59               |
| Provisions                                                        | 2 617            | 3 129            | 1 812            | 1 940            | 2 129            | 1 885            | 2 094            | 1 762            | 1 725            |
| Pension commitments                                               | 3 489            | 3 374            | 3 267            | 3 047            | 2 974            | 2 867            | 2 756            | 3 003            | 2 757            |
| Subordinated loan capital                                         | 36 781           | 38 208           | 29 538           | 28 554           | 29 426           | 28 795           | 29 347           | 28 202           | 29 498           |
| <b>Total liabilities</b>                                          | <b>2 645 754</b> | <b>2 454 888</b> | <b>2 481 371</b> | <b>2 556 351</b> | <b>2 515 741</b> | <b>2 659 740</b> | <b>2 446 779</b> | <b>2 457 549</b> | <b>2 473 878</b> |
| Share capital                                                     | 16 003           | 16 127           | 16 180           | 16 227           | 16 288           | 16 283           | 16 286           | 16 288           | 16 282           |
| Share premium                                                     | 22 609           | 22 609           | 22 609           | 22 609           | 22 609           | 22 609           | 22 609           | 22 609           | 22 609           |
| Additional Tier 1 capital                                         | 15 782           | 15 594           | 16 159           | 15 960           | 15 787           | 15 594           | 15 952           | 9 641            | 9 559            |
| Other equity                                                      | 156 403          | 163 809          | 161 948          | 155 883          | 152 385          | 156 221          | 151 576          | 145 397          | 142 829          |
| <b>Total equity</b>                                               | <b>210 797</b>   | <b>218 138</b>   | <b>216 897</b>   | <b>210 679</b>   | <b>207 069</b>   | <b>210 707</b>   | <b>206 423</b>   | <b>193 935</b>   | <b>191 279</b>   |
| <b>Total liabilities and equity</b>                               | <b>2 856 551</b> | <b>2 673 026</b> | <b>2 698 268</b> | <b>2 767 030</b> | <b>2 722 809</b> | <b>2 870 447</b> | <b>2 653 201</b> | <b>2 651 484</b> | <b>2 665 157</b> |

#### Exchange rates at the end of the period:

|         |      |      |      |      |      |      |      |      |      |
|---------|------|------|------|------|------|------|------|------|------|
| EUR/NOK | 9.52 | 9.69 | 9.83 | 9.41 | 9.59 | 9.18 | 9.08 | 8.97 | 9.31 |
| USD/NOK | 8.18 | 7.85 | 8.20 | 7.98 | 8.40 | 8.60 | 8.61 | 8.00 | 8.37 |

### 1.1.7 Balance sheet - five years

|                                                                   | 31 Dec.<br>2017  | 31 Dec.<br>2016  | 31 Dec.<br>2015  | 31 Dec.<br>2014  | 31 Dec.<br>2013  |
|-------------------------------------------------------------------|------------------|------------------|------------------|------------------|------------------|
| <i>Amounts in NOK million</i>                                     |                  |                  |                  |                  |                  |
| <b>Assets</b>                                                     |                  |                  |                  |                  |                  |
| Cash and deposits with central banks                              | 151 595          | 208 263          | 19 317           | 58 505           | 167 171          |
| Due from credit institutions                                      | 239 328          | 176 442          | 301 216          | 373 409          | 180 882          |
| Loans to customers                                                | 1 545 415        | 1 509 078        | 1 542 744        | 1 438 839        | 1 340 831        |
| Commercial paper and bonds                                        | 422 607          | 390 649          | 394 919          | 386 970          | 430 647          |
| Shareholdings                                                     | 28 220           | 22 512           | 19 341           | 26 870           | 29 826           |
| Financial assets, customers bearing the risk                      | 75 206           | 60 220           | 49 679           | 42 866           | 35 512           |
| Financial derivatives                                             | 132 349          | 157 940          | 203 029          | 235 736          | 130 939          |
| Investment properties                                             | 16 306           | 15 912           | 16 734           | 30 404           | 32 753           |
| Investments accounted for by the equity method                    | 15 609           | 7 768            | 9 525            | 5 866            | 5 802            |
| Intangible assets                                                 | 5 600            | 5 814            | 6 076            | 6 286            | 6 511            |
| Deferred tax assets                                               | 769              | 1 404            | 1 151            | 1 213            | 1 104            |
| Fixed assets                                                      | 8 704            | 7 949            | 8 860            | 13 830           | 12 498           |
| Assets held for sale                                              | 0                | 52 541           | 200              | 692              | 225              |
| Other assets                                                      | 56 559           | 36 709           | 25 739           | 27 855           | 30 806           |
| <b>Total assets</b>                                               | <b>2 698 268</b> | <b>2 653 201</b> | <b>2 598 530</b> | <b>2 649 341</b> | <b>2 405 507</b> |
| <b>Liabilities and equity</b>                                     |                  |                  |                  |                  |                  |
| Due to credit institutions                                        | 224 107          | 212 882          | 161 537          | 214 214          | 234 219          |
| Deposits from customers                                           | 971 137          | 934 897          | 944 428          | 941 534          | 867 904          |
| Financial derivatives                                             | 110 262          | 130 161          | 154 663          | 184 971          | 111 310          |
| Debt securities issued                                            | 780 247          | 765 869          | 804 928          | 812 025          | 711 555          |
| Insurance liabilities, customers bearing the risk                 | 75 206           | 60 220           | 49 679           | 42 866           | 35 512           |
| Liabilities to life insurance policyholders in DNB Livsforsikring | 208 500          | 208 160          | 208 726          | 216 577          | 230 906          |
| Insurance liabilities, DNB Forsikring                             | 2 043            | 1 892            | 1 846            | 1 737            | 1 958            |
| Payable taxes                                                     | 4 599            | 8 874            | 2 093            | 1 723            | 3 277            |
| Deferred taxes                                                    | 2 574            | 3 816            | 7 672            | 6 130            | 3 205            |
| Other liabilities                                                 | 68 078           | 44 568           | 37 675           | 31 908           | 31 934           |
| Liabilities held for sale                                         | 0                | 41 243           | 71               | 100              | 53               |
| Provisions                                                        | 1 812            | 2 094            | 1 285            | 1 172            | 1 454            |
| Pension commitments                                               | 3 267            | 2 756            | 2 549            | 6 006            | 4 001            |
| Subordinated loan capital                                         | 29 538           | 29 347           | 30 953           | 29 319           | 26 276           |
| <b>Total liabilities</b>                                          | <b>2 481 371</b> | <b>2 446 779</b> | <b>2 408 105</b> | <b>2 490 282</b> | <b>2 263 564</b> |
| Share capital                                                     | 16 180           | 16 286           | 16 257           | 16 273           | 16 278           |
| Share premium                                                     | 22 609           | 22 609           | 22 609           | 22 609           | 22 609           |
| Additional Tier 1 capital                                         | 16 159           | 15 952           | 8 353            |                  |                  |
| Other equity                                                      | 161 948          | 151 576          | 143 207          | 120 178          | 103 057          |
| <b>Total equity</b>                                               | <b>216 897</b>   | <b>206 423</b>   | <b>190 425</b>   | <b>159 059</b>   | <b>141 944</b>   |
| <b>Total liabilities and equity</b>                               | <b>2 698 268</b> | <b>2 653 201</b> | <b>2 598 530</b> | <b>2 649 341</b> | <b>2 405 507</b> |

#### Exchange rates at the end of the period:

|         |      |      |      |      |      |
|---------|------|------|------|------|------|
| EUR/NOK | 9.83 | 9.08 | 9.60 | 8.98 | 8.37 |
| USD/NOK | 8.20 | 8.61 | 8.80 | 7.39 | 6.07 |

### 1.1.8 Key figures - quarterly figures

|                                                                                 | 2Q18      | 1Q18      | 4Q17      | 3Q17      | 2Q17      | 1Q17      | 4Q16      | 3Q16      | 2Q16      |
|---------------------------------------------------------------------------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|
| <b>Interest rate analysis</b>                                                   |           |           |           |           |           |           |           |           |           |
| 1 Combined weighted total average spread for lending and deposits (%)           | 1.27      | 1.30      | 1.31      | 1.31      | 1.32      | 1.29      | 1.29      | 1.30      | 1.33      |
| 2 Average spread for ordinary lending to customers (%)                          | 1.89      | 2.01      | 2.08      | 2.09      | 2.07      | 2.03      | 1.96      | 2.03      | 2.08      |
| 3 Average spread for deposits from customers (%)                                | 0.32      | 0.20      | 0.13      | 0.15      | 0.19      | 0.20      | 0.25      | 0.19      | 0.18      |
| <b>Rate of return/profitability</b>                                             |           |           |           |           |           |           |           |           |           |
| 4 Cost/income ratio (%)                                                         | 43.1      | 43.4      | 45.3      | 42.7      | 43.1      | 45.6      | 41.2      | 40.6      | 39.9      |
| 5 Return on equity, annualised (%)                                              | 11.8      | 11.0      | 12.3      | 11.2      | 10.4      | 9.1       | 10.9      | 8.5       | 9.9       |
| 6 RAROC, annualised (%)                                                         | 11.4      | 9.8       | 9.5       | 10.6      | 10.4      | 9.6       | 10.9      | 10.9      | 12.6      |
| 7 Average equity including allocated dividend (NOK million) <sup>1)</sup>       | 198 591   | 200 566   | 197 613   | 191 649   | 193 406   | 192 074   | 187 027   | 184 147   | 181 177   |
| <b>Financial strength at end of period</b>                                      |           |           |           |           |           |           |           |           |           |
| 8 Common Equity Tier 1 capital ratio, transitional rules (%) <sup>2)</sup>      | 16.2      | 16.6      | 16.4      | 16.3      | 15.8      | 15.8      | 16.0      | 15.7      | 15.2      |
| 9 Tier 1 capital ratio, transitional rules (%) <sup>2)</sup>                    | 17.7      | 18.0      | 17.9      | 17.7      | 17.3      | 17.2      | 17.6      | 16.8      | 16.2      |
| 10 Capital ratio, transitional rules (%) <sup>2)</sup>                          | 20.2      | 20.7      | 20.0      | 19.6      | 19.2      | 19.2      | 19.5      | 18.6      | 18.2      |
| <b>Loan portfolio and impairment</b>                                            |           |           |           |           |           |           |           |           |           |
| 11 Net loans and financial commitments in stage 2, per cent of net loans        | 6.39      | 6.61      |           |           |           |           |           |           |           |
| 12 Net loans and financial commitments in stage 3, per cent of net loans        | 1.69      | 1.49      | 1.12      | 1.25      | 1.52      | 1.51      | 1.70      | 1.52      | 1.34      |
| 13 Impairment relative to average net loans to customers, annualised (per cent) | 0.01      | 0.09      | (0.10)    | (0.22)    | (0.15)    | (0.15)    | (0.45)    | (0.56)    | (0.61)    |
| <b>Liquidity</b>                                                                |           |           |           |           |           |           |           |           |           |
| 14 Ratio of customer deposits to net loans to customers at end of period (%)    | 65.9      | 62.3      | 62.8      | 65.8      | 65.0      | 66.4      | 62.0      | 61.8      | 62.3      |
| <b>Total assets owned or managed by DNB</b>                                     |           |           |           |           |           |           |           |           |           |
| 15 Customer assets under management at end of period (NOK billion)              | 613       | 603       | 614       | 591       | 582       | 569       | 548       | 538       | 527       |
| 16 Total combined assets at end of period (NOK billion)                         | 3 181     | 2 991     | 3 026     | 3 076     | 3 026     | 3 163     | 2 931     | 2 920     | 2 927     |
| 17 Average total assets (NOK billion)                                           | 2 762     | 2 835     | 2 799     | 2 815     | 2 947     | 2 866     | 2 726     | 2 779     | 2 964     |
| <b>Staff</b>                                                                    |           |           |           |           |           |           |           |           |           |
| 18 Number of full-time positions at end of period                               | 9 100     | 9 107     | 9 144     | 10 785    | 10 697    | 10 924    | 11 007    | 10 883    | 11 015    |
| <b>The DNB share</b>                                                            |           |           |           |           |           |           |           |           |           |
| 19 Number of issued shares at end of period (1 000) <sup>1)</sup>               | 1 604 367 | 1 628 799 | 1 628 799 | 1 628 799 | 1 628 799 | 1 628 799 | 1 628 799 | 1 628 799 | 1 628 799 |
| 20 Number of outstanding shares at end of period (1 000) <sup>1)</sup>          | 1 600 254 | 1 612 674 | 1 618 049 | 1 622 743 | 1 628 799 | 1 628 251 | 1 628 578 | 1 628 799 | 1 628 198 |
| 21 Average number of outstanding shares (1 000) <sup>1)</sup>                   | 1 602 996 | 1 614 465 | 1 619 871 | 1 623 815 | 1 628 761 | 1 628 586 | 1 628 725 | 1 627 988 | 1 627 807 |
| 22 Earnings per share (NOK)                                                     | 3.65      | 3.36      | 3.79      | 3.34      | 3.07      | 2.64      | 3.16      | 2.43      | 2.74      |
| 23 Earnings per share excl. operations held for sale (NOK)                      | 3.66      | 3.36      | 3.79      | 3.32      | 3.08      | 2.65      | 3.14      | 2.43      | 2.74      |
| 24 Dividend per share (NOK)                                                     | -         | -         | -         | -         | -         | -         | -         | -         | -         |
| 25 Total shareholder's return (%)                                               | 9.9       | 0.0       | (1.2)     | 17.9      | 8.8       | 6.0       | 28.1      | 10.1      | 6.1       |
| 26 Dividend yield (%)                                                           | -         | -         | -         | -         | -         | -         | -         | -         | -         |
| 27 Book value per share incl. allocated dividend at end of period (NOK)         | 121.86    | 125.60    | 124.06    | 119.99    | 117.44    | 119.83    | 116.95    | 113.15    | 111.61    |
| 28 Share price at end of period (NOK)                                           | 159.30    | 152.15    | 152.10    | 160.50    | 142.00    | 136.10    | 128.40    | 104.70    | 99.35     |
| 29 Price/earnings ratio                                                         | 10.91     | 11.31     | 10.05     | 12.00     | 11.57     | 12.87     | 10.17     | 10.78     | 9.08      |
| 30 Price/book value                                                             | 1.31      | 1.21      | 1.23      | 1.34      | 1.21      | 1.14      | 1.10      | 0.93      | 0.89      |
| 31 Market capitalisation (NOK billion) <sup>1)</sup>                            | 254.9     | 245.4     | 246.1     | 260.5     | 231.3     | 221.6     | 209.1     | 170.5     | 161.8     |

1) The Annual General Meeting held on 24 April 2018 resolved a reduction in share capital by cancelling own shares and redeeming shares held by the Norwegian government. This has been reflected in the accounts as of 30 June 2018. The number of issued shares has been reduced by 24 431 973 to 1 604 366 888. The cancellation of the shares will be formally registered in the Register of Business Enterprises after the creditor deadline has expired and is expected to take place in July/August.

2) Including 50 per cent of profit for the period, except for the full year figures.

For definitions of selected key figures, see table 1.1.10.

### 1.1.9 Key figures - five years

|                                                                                 | YTD       | 2017      | 2016      | 2015      | 2014      | 2013      |
|---------------------------------------------------------------------------------|-----------|-----------|-----------|-----------|-----------|-----------|
| <b>Interest rate analysis</b>                                                   |           |           |           |           |           |           |
| 1 Combined weighted total average spread for lending and deposits (%)           | 1.28      | 1.30      | 1.32      | 1.33      | 1.31      | 1.31      |
| 2 Average spread for ordinary lending to customers (%)                          | 1.95      | 2.07      | 2.04      | 2.17      | 2.33      | 2.34      |
| 3 Average spread for deposits from customers (%)                                | 0.26      | 0.17      | 0.21      | 0.01      | (0.25)    | (0.31)    |
| <b>Rate of return/profitability</b>                                             |           |           |           |           |           |           |
| 4 Cost/income ratio (%)                                                         | 43.2      | 44.2      | 40.9      | 36.9      | 41.9      | 45.7      |
| 5 Return on equity, annualised (%)                                              | 11.4      | 10.8      | 10.1      | 14.5      | 13.8      | 13.1      |
| 6 RAROC, annualised (%)                                                         | 10.9      | 10.0      | 11.1      | 11.2      | 12.3      | 12.8      |
| 7 Average equity including allocated dividend (NOK million) <sup>1)</sup>       | 199 578   | 193 686   | 184 056   | 168 674   | 149 460   | 133 242   |
| <b>Financial strength at end of period</b>                                      |           |           |           |           |           |           |
| 8 Common Equity Tier 1 capital ratio, transitional rules (%) <sup>2)</sup>      | 16.2      | 16.4      | 16.0      | 14.4      | 12.7      | 11.8      |
| 9 Tier 1 capital ratio, transitional rules (%) <sup>2)</sup>                    | 17.7      | 17.9      | 17.6      | 15.3      | 13.0      | 12.1      |
| 10 Capital ratio, transitional rules (%) <sup>2)</sup>                          | 20.2      | 20.0      | 19.5      | 17.8      | 15.2      | 14.0      |
| <b>Loan portfolio and impairment</b>                                            |           |           |           |           |           |           |
| 11 Net loans and financial commitments in stage 2, per cent of net loans        | 6.39      |           |           |           |           |           |
| 12 Net loans and financial commitments in stage 3, per cent of net loans        | 1.69      | 1.12      | 1.70      | 0.91      | 1.20      | 1.55      |
| 13 Impairment relative to average net loans to customers, annualised (per cent) | 0.05      | (0.15)    | (0.48)    | (0.15)    | (0.12)    | (0.17)    |
| <b>Liquidity</b>                                                                |           |           |           |           |           |           |
| 14 Ratio of customer deposits to net loans to customers at end of period (%)    | 65.9      | 62.8      | 62.0      | 61.2      | 65.4      | 64.7      |
| <b>Total assets owned or managed by DNB</b>                                     |           |           |           |           |           |           |
| 15 Customer assets under management at end of period (NOK billion)              | 613       | 614       | 548       | 562       | 549       | 519       |
| 16 Total combined assets at end of period (NOK billion)                         | 3 181     | 3 026     | 2 931     | 2 901     | 2 936     | 2 656     |
| 17 Average total assets (NOK billion)                                           | 2 799     | 2 857     | 2 841     | 2 946     | 2 712     | 2 543     |
| <b>Staff</b>                                                                    |           |           |           |           |           |           |
| 18 Number of full-time positions at end of period                               | 9 100     | 9 144     | 11 007    | 11 380    | 11 643    | 12 016    |
| <b>The DNB share</b>                                                            |           |           |           |           |           |           |
| 19 Number of issued shares at end of period (1 000) <sup>1)</sup>               | 1 604 367 | 1 628 799 | 1 628 799 | 1 628 799 | 1 628 799 | 1 628 799 |
| 20 Number of outstanding shares at end of period (1 000) <sup>1)</sup>          | 1 600 254 | 1 618 049 | 1 628 578 | 1 625 658 | 1 627 269 | 1 627 814 |
| 21 Average number of outstanding shares (1 000) <sup>1)</sup>                   | 1 608 731 | 1 625 258 | 1 627 735 | 1 627 744 | 1 627 566 | 1 628 323 |
| 22 Earnings per share (NOK)                                                     | 7.01      | 12.84     | 11.46     | 14.99     | 12.67     | 10.75     |
| 23 Earnings per share excl. operations held for sale (NOK)                      | 7.03      | 12.84     | 11.46     | 15.02     | 12.68     | 10.75     |
| 24 Dividend per share (NOK)                                                     | -         | 7.10      | 5.70      | 4.50      | 3.80      | 2.70      |
| 25 Total shareholder's return (%)                                               | 9.9       | 23.5      | 22.2      | 1.9       | 4.7       | 57.6      |
| 26 Dividend yield (%)                                                           | -         | 4.67      | 4.44      | 4.10      | 3.16      | 2.49      |
| 27 Book value per share incl. allocated dividend at end of period (NOK)         | 121.86    | 124.06    | 116.95    | 112.00    | 97.75     | 87.20     |
| 28 Share price at end of period (NOK)                                           | 159.30    | 152.10    | 128.40    | 109.80    | 110.70    | 108.50    |
| 29 Price/earnings ratio                                                         | 11.34     | 11.85     | 11.20     | 7.33      | 8.74      | 10.09     |
| 30 Price/book value                                                             | 1.31      | 1.23      | 1.10      | 0.98      | 1.13      | 1.24      |
| 31 Market capitalisation (NOK billion) <sup>1)</sup>                            | 254.9     | 246.1     | 209.1     | 178.5     | 180.1     | 176.6     |

1) The Annual General Meeting held on 24 April 2018 resolved a reduction in share capital by cancelling own shares and redeeming shares held by the Norwegian government. This has been reflected in the accounts as of 30 June 2018. The number of issued shares has been reduced by 24 431 973 to 1 604 366 888. The cancellation of the shares will be formally registered in the Register of Business Enterprises after the creditor deadline has expired and is expected to take place in July/August.

2) Including 50 per cent of profit for the period, except for the full year figures.

For definitions of selected key figures, see table 1.1.10.



### 1.1.10 Key figures - definitions

|         |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    |
|---------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| 1, 2, 3 | Based on customer segments and nominal values and excluding impaired loans. Measured against the 3-month money market rate.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |
| 4       | Total operating expenses relative to total income.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |
| 5       | Return on equity represents the shareholders' share of profit for the period relative to average equity excluding additional Tier 1 capital.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |
| 6       | RAROC (Risk-Adjusted Return On Capital) is defined as risk-adjusted profits (shareholders' share) relative to average equity excluding additional Tier 1 capital. Risk-adjusted profits indicate the level of profits in a normalised situation. Among other things, recorded impairment losses on loans are replaced by normalised losses.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |
| 11      | Net loans and financial commitments in stage 2 divided by net loans to customers. New measure as from 1 January 2018 due to the implementation of IFRS 9. No historical figures have been provided.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |
| 12      | Net loans and financial commitments in stage 3 divided by net loans to customers. Comparable to previously reported figures under IAS 39.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          |
| 13      | Impairment losses on loans and financial commitments divided by average net loans to customers, annualised.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |
| 15      | Total assets under management for external clients in DNB Asset Management, DNB Livsforsikring and DNB Forsikring.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |
| 16      | Total assets and customer assets under management.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |
| 19      | The Annual General Meeting on 24 April 2018 authorised the Board of Directors of DNB ASA to acquire own shares for a total face value of up to NOK 641 746 755, corresponding to 4 per cent of share capital, of which 0.5 per cent has to be used for hedging purposes by DNB Markets. The shares shall be purchased in a regulated market. Each share may be purchased at a price between NOK 10 and NOK 250 per share. The authorisation is valid for a period of 12 months from 24 April 2018. Acquired shares shall be redeemed in accordance with regulations on the reduction of capital. An agreement has been signed with the Norwegian Government/ Ministry of Trade, Industry and Fisheries for the redemption of a proportional share of government holdings to ensure that the government's percentage ownership does not change as a result of the redemption of repurchased shares. |
| 20      | Number of issued shares excluding DNB shares owned for trading purpose and as part of buy-back programmes.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         |
| 22      | The shareholders' share of profits relative to the average number of outstanding shares.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |
| 23      | The shareholders' share of profits excluding profits from operations held for sale relative to the average number of outstanding shares.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |
| 25      | Closing price at end of period less closing price at beginning of period, including dividends reinvested in DNB shares on the dividend payment date, relative to closing price at beginning of period.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             |
| 27      | The shareholders' share of equity, excluding additional Tier 1 capital, at end of period relative to the number of outstanding shares.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             |
| 29      | Closing price at end of period relative to annualised earnings per share.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          |
| 30      | Share price at end of period relative to book value per share.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |
| 31      | Number of outstanding shares multiplied by the closing share price, at end of period.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |

### 1.2.1 Net interest income - split by segments

| Amounts in NOK million                                           | 2Q18         | 1Q18         | 4Q17         | 3Q17         | 2Q17         | 1Q17         | 4Q16         | 3Q16         | 2Q16         |
|------------------------------------------------------------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|
| <b>Net interest income from loans to customers <sup>1)</sup></b> | <b>6 789</b> | <b>7 118</b> | <b>7 593</b> | <b>7 805</b> | <b>7 673</b> | <b>7 281</b> | <b>7 239</b> | <b>7 563</b> | <b>7 565</b> |
| Personal customers                                               | 2 871        | 3 241        | 3 485        | 3 404        | 3 204        | 2 999        | 2 828        | 2 981        | 3 073        |
| Small and medium-sized enterprises                               | 1 785        | 1 783        | 1 842        | 1 790        | 1 769        | 1 681        | 1 672        | 1 711        | 1 651        |
| Large corporates and international customers                     | 2 083        | 2 042        | 2 213        | 2 570        | 2 679        | 2 591        | 2 690        | 2 815        | 2 793        |
| Other                                                            | 50           | 51           | 54           | 40           | 21           | 11           | 50           | 56           | 48           |
| <b>Net interest income on deposits from customers</b>            | <b>765</b>   | <b>463</b>   | <b>318</b>   | <b>362</b>   | <b>475</b>   | <b>505</b>   | <b>604</b>   | <b>459</b>   | <b>417</b>   |
| Personal customers                                               | 403          | 185          | 132          | 173          | 257          | 332          | 431          | 345          | 328          |
| Small and medium-sized enterprises                               | 274          | 211          | 157          | 157          | 177          | 207          | 205          | 173          | 166          |
| Large corporates and international customers                     | 74           | 66           | 32           | 32           | 39           | (41)         | (42)         | (67)         | (77)         |
| Other                                                            | 13           | 1            | (2)          | (1)          | 3            | 8            | 11           | 8            | 1            |
| <b>Equity and non-interest bearing items/Allocated capital</b>   | <b>482</b>   | <b>386</b>   | <b>353</b>   | <b>361</b>   | <b>402</b>   | <b>441</b>   | <b>450</b>   | <b>396</b>   | <b>378</b>   |
| Personal customers                                               | 71           | 47           | 33           | 36           | 45           | 55           | 53           | 45           | 46           |
| Small and medium-sized enterprises                               | 37           | 24           | 19           | 21           | 27           | 33           | 33           | 28           | 27           |
| Large corporates and international customers                     | 105          | 71           | 60           | 73           | 98           | 110          | 112          | 99           | 92           |
| Other                                                            | 269          | 245          | 242          | 231          | 232          | 243          | 252          | 224          | 212          |
| Other                                                            | 1 016        | 1 040        | 599          | 480          | 481          | 293          | 79           | 62           | 184          |
| <b>Total net interest income</b>                                 | <b>9 052</b> | <b>9 007</b> | <b>8 863</b> | <b>9 007</b> | <b>9 031</b> | <b>8 521</b> | <b>8 372</b> | <b>8 481</b> | <b>8 544</b> |

### 1.2.2 Average volumes - split by segments

| Amounts in NOK million                                         | 2Q18             | 1Q18             | 4Q17             | 3Q17             | 2Q17             | 1Q17             | 4Q16             | 3Q16             | 2Q16             |
|----------------------------------------------------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|
| <b>Loans to customers <sup>2)</sup></b>                        | <b>1 513 557</b> | <b>1 507 615</b> | <b>1 527 201</b> | <b>1 518 889</b> | <b>1 523 259</b> | <b>1 494 223</b> | <b>1 485 034</b> | <b>1 511 481</b> | <b>1 512 996</b> |
| Personal customers                                             | 751 582          | 745 978          | 740 219          | 727 659          | 715 809          | 704 976          | 702 949          | 691 602          | 679 147          |
| Small and medium-sized enterprises                             | 293 125          | 288 815          | 283 203          | 273 968          | 270 755          | 265 255          | 260 259          | 256 996          | 253 202          |
| Large corporates and international customers                   | 388 794          | 391 738          | 415 269          | 475 011          | 496 706          | 482 337          | 496 949          | 519 886          | 523 095          |
| Other                                                          | 80 056           | 81 083           | 88 510           | 42 252           | 39 989           | 41 655           | 24 877           | 36 656           | 57 553           |
| <b>Deposits from customers <sup>2)</sup></b>                   | <b>971 413</b>   | <b>992 909</b>   | <b>1 046 040</b> | <b>1 041 670</b> | <b>1 037 930</b> | <b>1 019 124</b> | <b>958 571</b>   | <b>1 047 575</b> | <b>1 075 065</b> |
| Personal customers                                             | 405 145          | 400 896          | 401 850          | 405 116          | 398 046          | 398 290          | 397 297          | 406 373          | 397 881          |
| Small and medium-sized enterprises                             | 210 175          | 206 881          | 209 977          | 208 161          | 204 904          | 197 750          | 185 176          | 179 110          | 173 284          |
| Large corporates and international customers                   | 320 904          | 317 608          | 337 424          | 376 811          | 391 560          | 392 885          | 366 617          | 374 006          | 378 136          |
| Other                                                          | 35 190           | 67 523           | 96 788           | 51 583           | 43 420           | 30 199           | 9 482            | 88 086           | 125 764          |
| <b>Equity and non-interest bearing items/Allocated capital</b> | <b>176 432</b>   | <b>177 858</b>   | <b>175 273</b>   | <b>169 765</b>   | <b>171 821</b>   | <b>171 311</b>   | <b>165 655</b>   | <b>157 622</b>   | <b>152 098</b>   |
| Personal customers                                             | 47 392           | 47 100           | 39 828           | 38 921           | 39 389           | 40 736           | 39 587           | 39 078           | 40 207           |
| Small and medium-sized enterprises                             | 28 149           | 27 910           | 26 258           | 25 913           | 26 066           | 26 549           | 26 836           | 26 615           | 26 688           |
| Large corporates and international customers                   | 68 280           | 69 972           | 73 707           | 82 379           | 86 083           | 83 066           | 84 826           | 87 091           | 83 076           |
| Other                                                          | 32 611           | 32 876           | 35 481           | 22 551           | 20 283           | 20 960           | 14 406           | 4 838            | 2 126            |

### 1.2.3 Interest rate spreads - split by segments <sup>3)</sup>

| Per cent                                                            | 2Q18        | 1Q18        | 4Q17        | 3Q17        | 2Q17        | 1Q17        | 4Q16        | 3Q16        | 2Q16        |
|---------------------------------------------------------------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|
| <b>Total lending - customer segments</b>                            | <b>1.89</b> | <b>2.01</b> | <b>2.08</b> | <b>2.09</b> | <b>2.07</b> | <b>2.03</b> | <b>1.96</b> | <b>2.03</b> | <b>2.08</b> |
| Personal customers                                                  | 1.53        | 1.76        | 1.87        | 1.86        | 1.80        | 1.73        | 1.60        | 1.71        | 1.82        |
| Small and medium-sized enterprises                                  | 2.44        | 2.50        | 2.58        | 2.59        | 2.62        | 2.57        | 2.56        | 2.65        | 2.62        |
| Large corporates and international customers                        | 2.15        | 2.11        | 2.11        | 2.15        | 2.16        | 2.18        | 2.15        | 2.15        | 2.15        |
| <b>Total deposits - customer segments</b>                           | <b>0.32</b> | <b>0.20</b> | <b>0.13</b> | <b>0.15</b> | <b>0.19</b> | <b>0.20</b> | <b>0.25</b> | <b>0.19</b> | <b>0.18</b> |
| Personal customers                                                  | 0.40        | 0.19        | 0.13        | 0.17        | 0.26        | 0.34        | 0.43        | 0.34        | 0.33        |
| Small and medium-sized enterprises                                  | 0.52        | 0.41        | 0.30        | 0.30        | 0.35        | 0.42        | 0.44        | 0.38        | 0.38        |
| Large corporates and international customers                        | 0.09        | 0.08        | 0.04        | 0.03        | 0.04        | (0.04)      | (0.05)      | (0.07)      | (0.08)      |
| <b>Combined spread - customer segments - weighted total average</b> | <b>1.27</b> | <b>1.30</b> | <b>1.31</b> | <b>1.31</b> | <b>1.32</b> | <b>1.29</b> | <b>1.29</b> | <b>1.30</b> | <b>1.33</b> |

1) Excluding impaired loans.

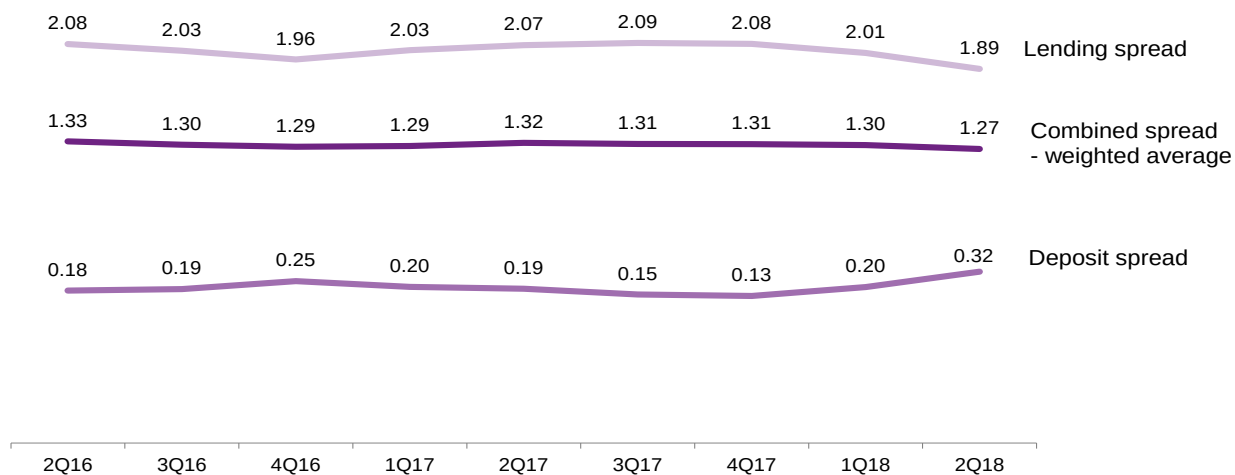
2) Average nominal amount, excluding impaired loans.

3) Spreads are calculated based on money market rates and do not include additional funding costs related to liquidity measures.

## 1.2.4 Quarterly development in average interest rate spreads

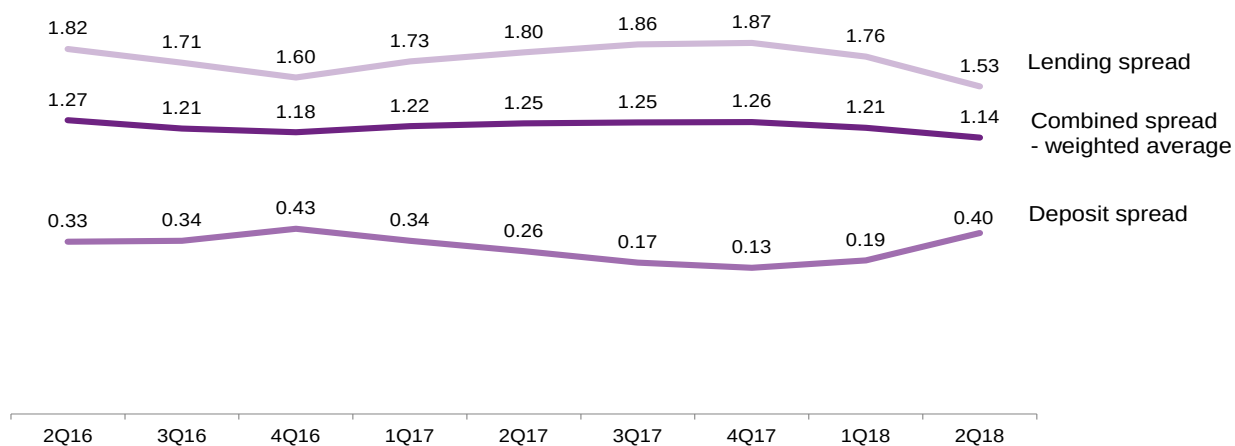
### Customer segments

Per cent



### Personal customers

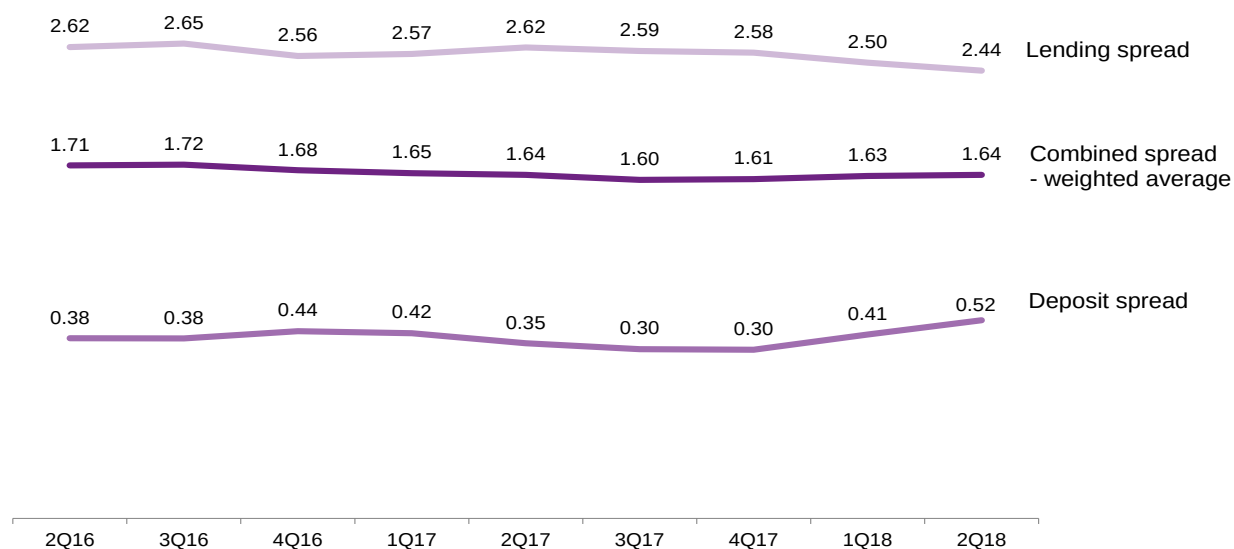
Per cent



## 1.2.4 Quarterly development in average interest rate spreads (cont.)

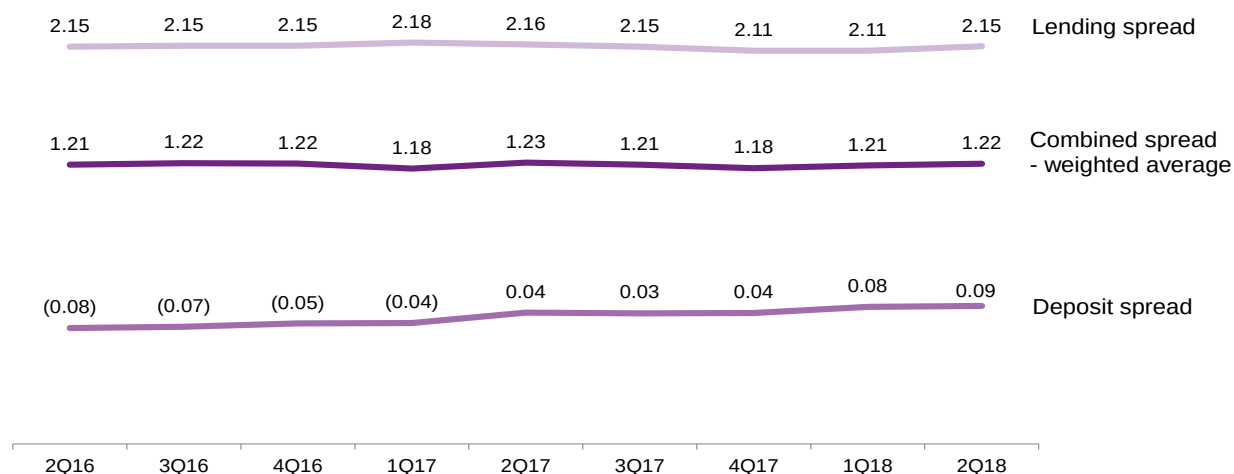
### Small and medium-sized enterprises

Per cent



### Large corporates and international customers

Per cent



## 1.2.5 Net interest income

| Amounts in NOK million                           | 2Q18           | 1Q18           | 4Q17           | 3Q17           | 2Q17           | 1Q17           | 4Q16           | 3Q16           | 2Q16           |
|--------------------------------------------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|
| Interest on amounts due from credit institutions | 1 011          | 971            | 767            | 767            | 632            | 546            | 432            | 302            | 159            |
| Interest on loans to customers                   | 11 032         | 10 626         | 10 922         | 11 203         | 11 285         | 11 036         | 10 984         | 11 078         | 11 005         |
| Interest on impaired loans and guarantees        | 381            | 221            | 285            | 329            | 291            | 267            | 317            | 245            | 204            |
| Interest on commercial paper and bonds           | 1 069          | 944            | 946            | 955            | 1 117          | 1 182          | 1 185          | 1 195          | 1 119          |
| Front-end fees etc.                              | 65             | 68             | 66             | 76             | 84             | 74             | 81             | 69             | 71             |
| Other interest income                            | 778            | 748            | 296            | 322            | 299            | 117            | 274            | 87             | 322            |
| <b>Total interest income</b>                     | <b>14 336</b>  | <b>13 579</b>  | <b>13 283</b>  | <b>13 651</b>  | <b>13 709</b>  | <b>13 223</b>  | <b>13 273</b>  | <b>12 976</b>  | <b>12 880</b>  |
| Interest on amounts due to credit institutions   | (966)          | (864)          | (711)          | (655)          | (625)          | (474)          | (762)          | (325)          | (303)          |
| Interest on deposits from customers              | (1 969)        | (1 905)        | (1 931)        | (1 928)        | (1 872)        | (1 787)        | (1 665)        | (1 672)        | (1 631)        |
| Interest on debt securities issued               | (3 008)        | (2 850)        | (2 794)        | (2 700)        | (2 821)        | (2 823)        | (2 933)        | (3 055)        | (3 147)        |
| Interest on subordinated loan capital            | (133)          | (112)          | (107)          | (105)          | (105)          | (135)          | (131)          | (132)          | (132)          |
| Guarantee fund levy <sup>1)</sup>                | (140)          | (164)          | (113)          | (173)          | (176)          | (175)          | (200)          | (187)          | (187)          |
| Other interest expenses <sup>2)</sup>            | 932            | 1 324          | 1 237          | 918            | 922            | 692            | 791            | 875            | 1 065          |
| <b>Total interest expenses</b>                   | <b>(5 284)</b> | <b>(4 572)</b> | <b>(4 420)</b> | <b>(4 644)</b> | <b>(4 677)</b> | <b>(4 702)</b> | <b>(4 901)</b> | <b>(4 495)</b> | <b>(4 336)</b> |
| <b>Net interest income</b>                       | <b>9 052</b>   | <b>9 007</b>   | <b>8 863</b>   | <b>9 007</b>   | <b>9 031</b>   | <b>8 521</b>   | <b>8 372</b>   | <b>8 480</b>   | <b>8 544</b>   |

### Full year figures

| Amounts in NOK million                           | YTD            | 2017            | 2016            | 2015            | 2014            | 2013            |
|--------------------------------------------------|----------------|-----------------|-----------------|-----------------|-----------------|-----------------|
| Interest on amounts due from credit institutions | 1 982          | 2 713           | 1 340           | 1 608           | 1 814           | 1 299           |
| Interest on loans to customers                   | 21 658         | 44 447          | 44 229          | 48 728          | 52 139          | 52 019          |
| Interest on impaired loans and guarantees        | 603            | 1 172           | 911             | 619             | 643             | 682             |
| Interest on commercial paper and bonds           | 2 014          | 4 200           | 4 626           | 4 655           | 5 078           | 5 316           |
| Front-end fees etc.                              | 133            | 300             | 294             | 337             | 316             | 329             |
| Other interest income                            | 1 526          | 1 033           | 1 024           | 1 584           | 1 456           | 759             |
| <b>Total interest income</b>                     | <b>27 915</b>  | <b>53 865</b>   | <b>52 424</b>   | <b>57 532</b>   | <b>61 445</b>   | <b>60 404</b>   |
| Interest on amounts due to credit institutions   | (1 830)        | (2 465)         | (1 705)         | (1 365)         | (1 755)         | (2 374)         |
| Interest on deposits from customers              | (3 874)        | (7 519)         | (6 645)         | (9 394)         | (13 827)        | (14 626)        |
| Interest on debt securities issued               | (5 858)        | (11 139)        | (12 385)        | (12 809)        | (12 633)        | (12 130)        |
| Interest on subordinated loan capital            | (245)          | (452)           | (532)           | (569)           | (572)           | (453)           |
| Guarantee fund levy <sup>1)</sup>                | (304)          | (637)           | (768)           | (845)           | (780)           | (754)           |
| Other interest expenses <sup>2)</sup>            | 2 255          | 3 770           | 3 720           | 2 809           | 608             | 125             |
| <b>Total interest expenses</b>                   | <b>(9 856)</b> | <b>(18 442)</b> | <b>(18 314)</b> | <b>(22 174)</b> | <b>(28 959)</b> | <b>(30 212)</b> |
| <b>Net interest income</b>                       | <b>18 059</b>  | <b>35 422</b>   | <b>34 110</b>   | <b>35 358</b>   | <b>32 487</b>   | <b>30 192</b>   |

1) The amounts represent a proportional share of the estimated annual levy.

2) Other interest expenses include interest rate adjustments resulting from interest swaps.

## 1.2.6 Changes in net interest income

| Amounts in NOK million     | 2Q18         | 1Q18         | 4Q17         | 3Q17         | 2Q17         | 1Q17         | 4Q16         | 3Q16         | 2Q16         |
|----------------------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|
| <b>Net interest income</b> | <b>9 052</b> | <b>9 007</b> | <b>8 863</b> | <b>9 007</b> | <b>9 031</b> | <b>8 521</b> | <b>8 372</b> | <b>8 481</b> | <b>8 544</b> |

|                                                           | Changes from 1Q18 | Changes from 4Q17 | Changes from 3Q17 | Changes from 2Q17 | Changes from 1Q17 | Changes from 4Q16 | Changes from 3Q16 | Changes from 2Q16 |
|-----------------------------------------------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|
| Changes from previous quarters:                           |                   |                   |                   |                   |                   |                   |                   |                   |
| Lending volumes                                           | 15                | (29)              | (8)               | 58                | 118               | (49)              | (39)              | 99                |
| Deposit volumes                                           | 7                 | (7)               | (3)               | 4                 | 1                 | 21                | (5)               | 7                 |
| Lending spreads                                           | (434)             | (244)             | (1)               | 70                | 140               | 261               | (264)             | (188)             |
| Deposit spreads                                           | 277               | 159               | (35)              | (115)             | (33)              | (107)             | 148               | 24                |
| Exchange rate movements                                   | 14                | (39)              | 48                | (103)             | 44                | 6                 | (16)              | (3)               |
| Interest days                                             | 84                | (171)             |                   | 89                | 86                | (148)             |                   | 87                |
| Long term funding                                         | 8                 | 37                | (1)               | 15                | 122               | 36                | 16                | (52)              |
| Amortisation effects and fees                             | 27                | 50                | 52                | (4)               | 9                 | 53                | (42)              | (58)              |
| Interest income on loans subject to impairment provisions | 121               | (42)              | (24)              | 21                | 21                | (66)              | 67                | 46                |
| Other net interest income                                 | (72)              | 430               | (171)             | (59)              | 2                 | 141               | 26                | (25)              |
| <b>Total</b>                                              | <b>45</b>         | <b>144</b>        | <b>(144)</b>      | <b>(24)</b>       | <b>510</b>        | <b>149</b>        | <b>(108)</b>      | <b>(63)</b>       |

### 1.3.1 Net other operating income

| Amounts in NOK million                                     | 2Q18         | 1Q18         | 4Q17         | 3Q17         | 2Q17         | 1Q17         | 4Q16         | 3Q16         | 2Q16         |
|------------------------------------------------------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|
| Money transfer and interbank transactions                  | 444          | 454          | 409          | 495          | 461          | 445          | 403          | 520          | 466          |
| Guarantee commissions <sup>1)</sup>                        | 193          | 222          |              |              |              |              |              |              |              |
| Asset management services                                  | 309          | 298          | 379          | 332          | 310          | 276          | 280          | 319          | 292          |
| Credit broking                                             | 136          | 90           | 123          | 75           | 111          | 132          | 106          | 99           | 143          |
| Corporate finance                                          | 244          | 106          | 202          | 151          | 161          | 169          | 319          | 112          | 171          |
| Real estate broking                                        | 346          | 244          | 251          | 277          | 354          | 269          | 260          | 273          | 343          |
| Custodial services                                         | 42           | 35           | 33           | 42           | 57           | 33           | 38           | 7            | 58           |
| Securities broking                                         | 209          | 115          | 147          | 189          | 132          | 170          | 161          | 119          | 77           |
| Sale of insurance products                                 | 511          | 501          | 503          | 513          | 513          | 520          | 530          | 517          | 563          |
| Other income from banking services                         | 18           | 50           | 18           | 75           | 61           | 60           | 40           | 51           | 22           |
| Net commissions and fees                                   | 2 453        | 2 116        | 2 064        | 2 150        | 2 161        | 2 073        | 2 136        | 2 016        | 2 136        |
| Net gains on equity investments                            | 77           | 78           | 27           | 66           | 96           | 27           | 108          | 326          | 160          |
| FX and interest rate instruments                           | 307          | 983          | 1 275        | 1 677        | 1 242        | 1 427        | 1 500        | 1 810        | 1 186        |
| Basis swaps                                                | (747)        | (372)        | 62           | (54)         | (60)         | (620)        | (713)        | (444)        | (388)        |
| Exchange rate effects additional Tier 1 capital            | 497          | (527)        | 330          | (624)        | (296)        | (25)         | 794          | (282)        | 71           |
| Net gains on financial instruments at fair value           | 134          | 162          | 1 693        | 1 065        | 982          | 808          | 1 689        | 1 411        | 1 029        |
| Net financial result, DNB Livsforsikring                   | 103          | 63           | 168          | 147          | 372          | 117          | (57)         | 45           | (68)         |
| Net risk result, DNB Livsforsikring                        | 60           | 142          | 98           | 187          | 83           | 123          | 290          | 109          | 234          |
| Net financial and risk result, DNB Livsforsikring          | 162          | 205          | 266          | 335          | 454          | 240          | 232          | 154          | 166          |
| Net premium income/insurance claims, DNB Forsikring        | 153          | 154          | 164          | 176          | 189          | 155          | 181          | 148          | 204          |
| Profit from investments accounted for by the equity method | 267          | (37)         | (74)         | (17)         | 23           | (45)         | (45)         | (0)          | 1 148        |
| Net gains on investment properties                         | 9            | 42           | 146          | (3)          | (14)         | 14           | (7)          | (5)          | (18)         |
| Other income                                               | 266          | 225          | 155          | 217          | 187          | 154          | 44           | 205          | 287          |
| Other operating income                                     | 542          | 230          | 228          | 197          | 196          | 123          | (9)          | 200          | 1 418        |
| <b>Net other operating income, total</b>                   | <b>3 445</b> | <b>2 867</b> | <b>4 415</b> | <b>3 922</b> | <b>3 982</b> | <b>3 399</b> | <b>4 230</b> | <b>3 929</b> | <b>4 952</b> |

1) With effect from January 2018 Guarantee commissions have been reclassified to Net commissions and fees from Net gains on financial instruments at fair value.

### Full year figures

| Amounts in NOK million                                     | YTD          | 2017          | 2016          | 2015          | 2014          | 2013          |
|------------------------------------------------------------|--------------|---------------|---------------|---------------|---------------|---------------|
| Money transfer and interbank transactions                  | 899          | 1 810         | 1 896         | 1 893         | 2 103         | 2 069         |
| Guarantee commissions                                      | 415          |               |               |               |               |               |
| Asset management services                                  | 607          | 1 298         | 1 162         | 1 117         | 1 033         | 940           |
| Credit broking                                             | 227          | 440           | 465           | 754           | 574           | 371           |
| Corporate finance                                          | 350          | 684           | 694           | 555           | 740           | 497           |
| Real estate broking                                        | 590          | 1 150         | 1 121         | 1 201         | 1 095         | 1 144         |
| Custodial services                                         | 78           | 165           | 143           | 162           | 193           | 187           |
| Securities broking                                         | 324          | 637           | 440           | 363           | 219           | 217           |
| Sale of insurance products                                 | 1 012        | 2 049         | 2 216         | 2 482         | 2 668         | 2 725         |
| Other income from banking services                         | 68           | 214           | 142           | 336           | 344           | 387           |
| Net commissions and fees                                   | 4 569        | 8 448         | 8 280         | 8 862         | 8 969         | 8 537         |
| Net gains on equity investments                            | 155          | 215           | 496           | 123           | 532           | 1 143         |
| FX and interest rate instruments                           | 1 290        | 5 621         | 6 364         | 5 180         | 4 391         | 5 253         |
| Basis swaps                                                | (1 119)      | (672)         | (542)         | 2 685         | 394           | (1 364)       |
| Exchange rate effects additional Tier 1 capital            | (29)         | (616)         | 195           | 695           |               |               |
| Net gains on financial instruments at fair value           | 296          | 4 548         | 6 513         | 8 683         | 5 317         | 5 032         |
| Net financial result, DNB Livsforsikring                   | 166          | 804           | (72)          | (1 251)       | (79)          | 554           |
| Net risk result, DNB Livsforsikring                        | 202          | 491           | 736           | 861           | 688           | 467           |
| Net financial and risk result, DNB Livsforsikring          | 367          | 1 295         | 664           | (389)         | 609           | 1 021         |
| Net premium income/insurance claims, DNB Forsikring        | 307          | 683           | 648           | 534           | 491           | 418           |
| Profit from investments accounted for by the equity method | 230          | (112)         | 1 189         | (72)          | 226           | 362           |
| Net gains on investment properties                         | 51           | 143           | (35)          | 269           | 82            | (86)          |
| Other income                                               | 490          | 713           | 795           | 762           | 1 182         | 1 144         |
| Other operating income                                     | 772          | 744           | 1 948         | 959           | 1 490         | 1 420         |
| <b>Net other operating income, total</b>                   | <b>6 312</b> | <b>15 718</b> | <b>18 053</b> | <b>18 648</b> | <b>16 877</b> | <b>16 427</b> |

### 1.3.2 Net gains on financial instruments at fair value

| Amounts in NOK million                                                           | 2Q18  | 1Q18  | 4Q17  | 3Q17  | 2Q17  | 1Q17  | 4Q16  | 3Q16  | 2Q16  |
|----------------------------------------------------------------------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| Customer revenues in DNB Markets                                                 | 550   | 525   | 600   | 573   | 587   | 588   | 631   | 583   | 665   |
| Trading revenues in DNB Markets<br>(excl. CVA/DVA/FVA and credit spread effects) | 74    | 174   | 551   | 516   | 393   | 503   | 790   | 639   | 671   |
| Credit spread effects on bonds in DNB Markets                                    | (4)   | 226   | (23)  | 127   | 86    | 185   | (24)  | 296   | 67    |
| Financial guarantees <sup>1)</sup>                                               |       |       | 246   | 300   | 192   | 168   | 103   | 187   | 110   |
| Basis swaps                                                                      | (747) | (372) | 62    | (54)  | (60)  | (620) | (713) | (444) | (388) |
| CVA/DVA/FVA                                                                      | 14    | 205   | 94    | 128   | (0)   | 48    | 321   | 328   | (533) |
| Exchange rate effects on additional Tier 1 capital                               | 497   | (527) | 330   | (624) | (296) | (25)  | 794   | (282) | 71    |
| Other mark-to-market adjustments                                                 | (249) | (69)  | (166) | 98    | 80    | (39)  | (214) | 104   | 367   |
| Net gains on financial instruments at fair value                                 | 134   | 162   | 1 694 | 1 065 | 982   | 808   | 1 689 | 1 411 | 1 029 |

1) Please see footnote to table 1.3.1 Net other operating income.

### Full year figures

| Amounts in NOK million                                                           | YTD     | 2017  | 2016  | 2015  | 2014  | 2013    |
|----------------------------------------------------------------------------------|---------|-------|-------|-------|-------|---------|
| Customer revenues in DNB Markets                                                 | 1 074   | 2 348 | 2 441 | 2 331 | 1 908 | 1 810   |
| Trading revenues in DNB Markets<br>(excl. CVA/DVA/FVA and credit spread effects) | 248     | 1 963 | 2 563 | 2 207 | 1 282 | 1 895   |
| Credit spread effects on bonds in DNB Markets                                    | 222     | 375   | 225   | (809) | 302   | 134     |
| Financial guarantees                                                             | 0       | 907   | 595   | 876   | 879   | 828     |
| Basis swaps                                                                      | (1 119) | (672) | (542) | 2 685 | 394   | (1 363) |
| CVA/DVA/FVA                                                                      | 219     | 270   | 22    | 181   | (597) | -       |
| Exchange rate effects on additional Tier 1 capital                               | (29)    | (616) | (624) | 197   |       |         |
| Other mark-to-market adjustments                                                 | (318)   | (25)  | 1 834 | 1 016 | 1 149 | 1 729   |
| Net gains on financial instruments at fair value                                 | 296     | 4 549 | 6 513 | 8 683 | 5 317 | 5 032   |

### 1.4.1 Operating expenses

| Amounts in NOK million                                           | 2Q18           | 1Q18           | 4Q17           | 3Q17           | 2Q17           | 1Q17           | 4Q16           | 3Q16           | 2Q16           |
|------------------------------------------------------------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|
| Salaries                                                         | (2 059)        | (2 027)        | (2 047)        | (2 147)        | (2 101)        | (2 020)        | (2 004)        | (2 073)        | (2 031)        |
| Employer's national insurance contributions                      | (363)          | (381)          | (389)          | (388)          | (367)          | (402)          | (379)          | (303)          | (297)          |
| Pension expenses                                                 | (367)          | (327)          | (379)          | (325)          | (328)          | (315)          | (81)           | (321)          | (314)          |
| Restructuring expenses                                           | (35)           | (20)           | (68)           | (31)           | (89)           | (158)          | (203)          | (22)           | (101)          |
| Other personnel expenses                                         | (151)          | (144)          | (139)          | (165)          | (164)          | (162)          | (174)          | (156)          | (168)          |
| Total salaries and other personnel expenses                      | (2 975)        | (2 900)        | (3 023)        | (3 056)        | (3 049)        | (3 056)        | (2 842)        | (2 874)        | (2 911)        |
| Fees                                                             | (146)          | (122)          | (138)          | (124)          | (188)          | (109)          | (147)          | (149)          | (118)          |
| IT expenses                                                      | (889)          | (838)          | (933)          | (864)          | (918)          | (877)          | (788)          | (803)          | (872)          |
| Postage and telecommunications                                   | (47)           | (48)           | (36)           | (63)           | (54)           | (56)           | (59)           | (55)           | (61)           |
| Office supplies                                                  | (11)           | (11)           | (10)           | (17)           | (18)           | (18)           | (21)           | (18)           | (19)           |
| Marketing and public relations                                   | (224)          | (171)          | (190)          | (163)          | (278)          | (179)          | (215)          | (174)          | (245)          |
| Travel expenses                                                  | (65)           | (40)           | (113)          | (54)           | (67)           | (50)           | (85)           | (45)           | (59)           |
| Reimbursement to Norway Post for transactions executed           | (45)           | (45)           | (52)           | (44)           | (44)           | (44)           | (44)           | (44)           | (45)           |
| Training expenses                                                | (17)           | (18)           | (16)           | (14)           | (17)           | (18)           | (23)           | (9)            | (12)           |
| Operating expenses on properties and premises                    | (276)          | (274)          | (279)          | (298)          | (289)          | (308)          | (291)          | (292)          | (300)          |
| Operating expenses on machinery, vehicles and office equipment   | (20)           | (16)           | (17)           | (23)           | (23)           | (18)           | (23)           | (18)           | (30)           |
| Other operating expenses                                         | (190)          | (186)          | (194)          | (274)          | (193)          | (196)          | (132)          | (87)           | (205)          |
| Total other expenses                                             | (1 931)        | (1 768)        | (1 977)        | (1 938)        | (2 088)        | (1 874)        | (1 828)        | (1 694)        | (1 965)        |
| Impairment losses for goodwill <sup>1)</sup>                     |                |                | (510)          |                |                | (35)           | (5)            |                |                |
| Depreciation and impairment of fixed and intangible assets       | (478)          | (488)          | (508)          | (525)          | (478)          | (475)          | (518)          | (475)          | (510)          |
| Total depreciation and impairment of fixed and intangible assets | (478)          | (488)          | (1 018)        | (525)          | (478)          | (510)          | (524)          | (475)          | (510)          |
| <b>Total operating expenses</b>                                  | <b>(5 384)</b> | <b>(5 155)</b> | <b>(6 018)</b> | <b>(5 520)</b> | <b>(5 615)</b> | <b>(5 441)</b> | <b>(5 194)</b> | <b>(5 043)</b> | <b>(5 385)</b> |

### Full year figures

| Amounts in NOK million                                           | YTD             | 2017            | 2016            | 2015            | 2014            | 2013            |
|------------------------------------------------------------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|
| Salaries                                                         | (4 086)         | (8 316)         | (8 190)         | (8 269)         | (7 959)         | (7 892)         |
| Employer's national insurance contributions                      | (744)           | (1 546)         | (1 301)         | (1 220)         | (1 146)         | (1 127)         |
| Pension expenses                                                 | (694)           | (1 347)         | (1 035)         | 799             | (899)           | (787)           |
| Restructuring expenses                                           | (55)            | (346)           | (720)           | (390)           | (239)           | (776)           |
| Other personnel expenses                                         | (295)           | (629)           | (658)           | (742)           | (628)           | (724)           |
| Total salaries and other personnel expenses                      | (5 874)         | (12 184)        | (11 904)        | (9 822)         | (10 872)        | (11 307)        |
| Fees                                                             | (268)           | (559)           | (514)           | (506)           | (465)           | (469)           |
| IT expenses                                                      | (1 727)         | (3 593)         | (3 245)         | (3 483)         | (3 176)         | (3 069)         |
| Postage and telecommunications                                   | (95)            | (209)           | (238)           | (287)           | (297)           | (303)           |
| Office supplies                                                  | (22)            | (62)            | (76)            | (89)            | (101)           | (90)            |
| Marketing and public relations                                   | (396)           | (810)           | (815)           | (859)           | (863)           | (847)           |
| Travel expenses                                                  | (105)           | (284)           | (237)           | (285)           | (258)           | (229)           |
| Reimbursement to Norway Post for transactions executed           | (89)            | (183)           | (177)           | (149)           | (204)           | (115)           |
| Training expenses                                                | (35)            | (65)            | (62)            | (75)            | (61)            | (49)            |
| Operating expenses on properties and premises                    | (550)           | (1 174)         | (1 191)         | (1 114)         | (1 284)         | (1 364)         |
| Operating expenses on machinery, vehicles and office equipment   | (36)            | (82)            | (93)            | (101)           | (103)           | (130)           |
| Other operating expenses                                         | (376)           | (857)           | (604)           | (844)           | (834)           | (1 184)         |
| Total other expenses                                             | (3 699)         | (7 878)         | (7 251)         | (7 790)         | (7 645)         | (7 850)         |
| Impairment losses for goodwill <sup>1)</sup>                     |                 | (545)           | (5)             |                 | (5)             | (57)            |
| Depreciation and impairment of fixed and intangible assets       | (966)           | (1 986)         | (2 172)         | (2 298)         | (2 153)         | (2 661)         |
| Total depreciation and impairment of fixed and intangible assets | (966)           | (2 531)         | (2 177)         | (2 298)         | (2 158)         | (2 719)         |
| <b>Total operating expenses</b>                                  | <b>(10 540)</b> | <b>(22 593)</b> | <b>(21 333)</b> | <b>(19 910)</b> | <b>(20 675)</b> | <b>(21 875)</b> |

1) Impairment losses for goodwill of NOK 502 million relating to Cresco were recorded in the fourth quarter of 2017.



### 1.4.2 Number of employees - full-time positions based on the operational structure of the DNB Group

|                                                | 30 June<br>2018 | 31 March<br>2018 | 31 Dec.<br>2017 | 30 Sept.<br>2017 | 30 June<br>2017 | 31 March<br>2017 | 31 Dec.<br>2016 | 30 Sept.<br>2016 | 30 June<br>2016 |
|------------------------------------------------|-----------------|------------------|-----------------|------------------|-----------------|------------------|-----------------|------------------|-----------------|
| <i>Full-time positions</i>                     |                 |                  |                 |                  |                 |                  |                 |                  |                 |
| <b>Total ordinary operations <sup>1)</sup></b> | <b>9 100</b>    | <b>9 107</b>     | <b>9 144</b>    | <b>10 785</b>    | <b>10 697</b>   | <b>10 924</b>    | <b>11 007</b>   | <b>10 883</b>    | <b>11 015</b>   |

<sup>\*)</sup> Of which:

|                                           |       |
|-------------------------------------------|-------|
| <i>Personal Banking</i>                   | 2 716 |
| <i>Corporate Banking</i>                  | 1 166 |
| <i>Large Corporates and International</i> | 1 078 |
| <i>IT</i>                                 | 820   |
| <i>Wealth Management &amp; Insurance</i>  | 866   |
| <i>Markets</i>                            | 728   |
| <i>Other entities</i>                     | 1 727 |

### 1.4.3 IT expenses

|                                          |              |              |                |              |              |              |              |              |              |
|------------------------------------------|--------------|--------------|----------------|--------------|--------------|--------------|--------------|--------------|--------------|
| <i>Amounts in NOK million</i>            | 2Q18         | 1Q18         | 4Q17           | 3Q17         | 2Q17         | 1Q17         | 4Q16         | 3Q16         | 2Q16         |
| IT operating expenses                    | (550)        | (569)        | (481)          | (569)        | (578)        | (580)        | (462)        | (577)        | (582)        |
| Depreciation                             | (27)         | (26)         | (25)           | (29)         | (30)         | (28)         | (31)         | (31)         | (31)         |
| Total IT operating expenses              | (578)        | (596)        | (506)          | (598)        | (608)        | (608)        | (493)        | (608)        | (613)        |
| Systems development expenses             | (302)        | (252)        | (407)          | (275)        | (316)        | (293)        | (305)        | (197)        | (289)        |
| Depreciation                             | (74)         | (68)         | (69)           | (52)         | (56)         | (60)         | (74)         | (69)         | (69)         |
| Impairment                               |              |              | (24)           | (31)         | (8)          | (5)          | (24)         | (1)          | (3)          |
| Total systems development expenses       | (376)        | (320)        | (499)          | (358)        | (380)        | (357)        | (402)        | (267)        | (361)        |
| <b>Total IT expenses <sup>1)</sup></b>   | <b>(953)</b> | <b>(916)</b> | <b>(1 006)</b> | <b>(956)</b> | <b>(988)</b> | <b>(966)</b> | <b>(895)</b> | <b>(876)</b> | <b>(975)</b> |
| Capitalised systems development expenses | 1 230        | 1 190        | 1 203          | 1 038        | 993          | 932          | 948          | 908          | 951          |

1) The figures do not include salaries and indirect expenses.

## 1.5.1 Loans and financial commitments to customers by industry segment

As at 30 June 2018

| Amounts in NOK million                   | Maximum exposure |               |               |                  | Accumulated impairment |                |                |                 | Net              |
|------------------------------------------|------------------|---------------|---------------|------------------|------------------------|----------------|----------------|-----------------|------------------|
|                                          | Stage 1          | Stage 2       | Stage 3       | Total            | Stage 1                | Stage 2        | Stage 3        | Total           | Total            |
| Bank, insurance and portfolio management | 57 790           | 479           | 328           | 58 597           | (11)                   | (3)            | (69)           | (83)            | 58 514           |
| Commercial real estate                   | 196 158          | 4 316         | 997           | 201 471          | (12)                   | (61)           | (335)          | (407)           | 201 063          |
| Shipping                                 | 58 135           | 13 516        | 2 052         | 73 703           | (134)                  | (253)          | (607)          | (994)           | 72 708           |
| Oil, gas and offshore                    | 89 456           | 26 425        | 17 670        | 133 552          | (100)                  | (1 656)        | (4 409)        | (6 166)         | 127 386          |
| Power and renewables                     | 48 664           | 1 734         | 1 249         | 51 647           | (8)                    | (48)           | (243)          | (299)           | 51 348           |
| Healthcare                               | 42 769           | 895           | 0             | 43 664           | (15)                   | (50)           | (0)            | (65)            | 43 599           |
| Public sector                            | 41 877           | 469           | 309           | 42 655           | (4)                    | (2)            | (222)          | (228)           | 42 428           |
| Fishing, fish farming and farming        | 41 544           | 1 294         | 174           | 43 012           | (5)                    | (10)           | (67)           | (81)            | 42 931           |
| Trade                                    | 68 840           | 3 307         | 3 598         | 75 744           | (18)                   | (12)           | (678)          | (708)           | 75 036           |
| Manufacturing                            | 97 092           | 2 752         | 2 455         | 102 298          | (32)                   | (16)           | (622)          | (670)           | 101 628          |
| Technology, media and telecom            | 50 025           | 1 123         | 189           | 51 337           | (27)                   | (34)           | (120)          | (182)           | 51 155           |
| Services                                 | 73 449           | 2 639         | 1 155         | 77 242           | (14)                   | (17)           | (427)          | (459)           | 76 784           |
| Residential property                     | 113 504          | 2 314         | 475           | 116 293          | (6)                    | (9)            | (212)          | (227)           | 116 065          |
| Personal customers                       | 961 570          | 32 243        | 3 519         | 997 333          | (96)                   | (304)          | (715)          | (1 115)         | 996 218          |
| Other corporate customers                | 113 413          | 3 002         | 1 485         | 117 899          | (19)                   | (24)           | (556)          | (598)           | 117 301          |
| <b>Total</b>                             | <b>2 054 286</b> | <b>96 506</b> | <b>35 655</b> | <b>2 186 446</b> | <b>(502)</b>           | <b>(2 498)</b> | <b>(9 282)</b> | <b>(12 282)</b> | <b>2 174 165</b> |

### Stage 1 - loans and financial commitments to customers by industry segment

| Amounts in NOK million                   | Maximum exposure |                  | Accumulated impairment |               |
|------------------------------------------|------------------|------------------|------------------------|---------------|
|                                          | 30 June 2018     | 31 March 2018    | 30 June 2018           | 31 March 2018 |
| Bank, insurance and portfolio management | 57 790           | 94 265           | (11)                   | (14)          |
| Commercial real estate                   | 196 158          | 185 656          | (12)                   | (15)          |
| Shipping                                 | 58 135           | 58 484           | (134)                  | (133)         |
| Oil, gas and offshore                    | 89 456           | 87 805           | (100)                  | (84)          |
| Power and renewables                     | 48 664           | 44 538           | (8)                    | (8)           |
| Healthcare                               | 42 769           | 36 249           | (15)                   | (13)          |
| Public sector                            | 41 877           | 39 055           | (4)                    | (4)           |
| Fishing, fish farming and farming        | 41 544           | 40 024           | (5)                    | (5)           |
| Trade                                    | 68 840           | 65 596           | (18)                   | (21)          |
| Manufacturing                            | 97 092           | 93 857           | (32)                   | (31)          |
| Technology, media and telecom            | 50 025           | 53 036           | (27)                   | (34)          |
| Services                                 | 73 449           | 66 706           | (14)                   | (14)          |
| Residential property                     | 113 504          | 110 065          | (6)                    | (7)           |
| Personal customers                       | 961 570          | 938 822          | (96)                   | (101)         |
| Other corporate customers                | 113 413          | 109 693          | (19)                   | (22)          |
| <b>Total</b>                             | <b>2 054 286</b> | <b>2 023 850</b> | <b>(502)</b>           | <b>(505)</b>  |

## 1.5.1 Loans and financial commitments to customers by industry segment (continued)

### Stage 2 - loans and financial commitments to customers by industry segment

|                                          | Maximum exposure |                  | Accumulated impairment |                  |
|------------------------------------------|------------------|------------------|------------------------|------------------|
|                                          | 30 June<br>2018  | 31 March<br>2018 | 30 June<br>2018        | 31 March<br>2018 |
| <i>Amounts in NOK million</i>            |                  |                  |                        |                  |
| Bank, insurance and portfolio management | 479              | 4 337            | (3)                    | (2)              |
| Commercial real estate                   | 4 316            | 3 796            | (61)                   | (65)             |
| Shipping                                 | 13 516           | 14 221           | (253)                  | (323)            |
| Oil, gas and offshore                    | 26 425           | 29 615           | (1 656)                | (2 813)          |
| Power and renewables                     | 1 734            | 662              | (48)                   | (37)             |
| Healthcare                               | 895              | 940              | (50)                   | (14)             |
| Public sector                            | 469              | 372              | (2)                    | (2)              |
| Fishing, fish farming and farming        | 1 294            | 1 406            | (10)                   | (10)             |
| Trade                                    | 3 307            | 4 301            | (12)                   | (107)            |
| Manufacturing                            | 2 752            | 2 582            | (16)                   | (12)             |
| Technology, media and telecom            | 1 123            | 1 411            | (34)                   | (20)             |
| Services                                 | 2 639            | 2 388            | (17)                   | (15)             |
| Residential property                     | 2 314            | 1 936            | (9)                    | (9)              |
| Personal customers                       | 32 243           | 31 937           | (304)                  | (299)            |
| Other corporate customers                | 3 002            | 3 056            | (24)                   | (39)             |
| <b>Total</b>                             | <b>96 506</b>    | <b>102 962</b>   | <b>(2 498)</b>         | <b>(3 768)</b>   |

### Stage 3 - loans and financial commitments to customers by industry segment

|                                          | Maximum exposure |                  | Accumulated impairment |                  |
|------------------------------------------|------------------|------------------|------------------------|------------------|
|                                          | 30 June<br>2018  | 31 March<br>2018 | 30 June<br>2018        | 31 March<br>2018 |
| <i>Amounts in NOK million</i>            |                  |                  |                        |                  |
| Bank, insurance and portfolio management | 328              | 713              | (69)                   | (67)             |
| Commercial real estate                   | 997              | 1 110            | (335)                  | (391)            |
| Shipping                                 | 2 052            | 2 126            | (607)                  | (626)            |
| Oil, gas and offshore                    | 17 670           | 13 108           | (4 409)                | (4 271)          |
| Power and renewables                     | 1 249            | 2 152            | (243)                  | (492)            |
| Healthcare                               | 0                | 0                | (0)                    | (0)              |
| Public sector                            | 309              | 319              | (222)                  | (220)            |
| Fishing, fish farming and farming        | 174              | 250              | (67)                   | (79)             |
| Trade                                    | 3 598            | 2 665            | (678)                  | (859)            |
| Manufacturing                            | 2 455            | 2 640            | (622)                  | (672)            |
| Technology, media and telecom            | 189              | 194              | (120)                  | (85)             |
| Services                                 | 1 155            | 1 256            | (427)                  | (391)            |
| Residential property                     | 475              | 480              | (212)                  | (219)            |
| Personal customers                       | 3 519            | 3 430            | (715)                  | (709)            |
| Other corporate customers                | 1 485            | 1 950            | (556)                  | (581)            |
| <b>Total</b>                             | <b>35 655</b>    | <b>32 393</b>    | <b>(9 282)</b>         | <b>(9 663)</b>   |

## 1.5.2 Development in maximum exposure of loans and financial commitments to

| <i>Amounts in NOK million</i>                        | 2Q18             | 1Q18             |
|------------------------------------------------------|------------------|------------------|
| Maximum exposure at beginning of period              | 2 159 204        | 2 175 073        |
| Assets originated or purchased during the period     | 217 536          | 122 655          |
| Assets that have been derecognised during the period | (189 503)        | (136 181)        |
| Exchange rate movements                              | (2 176)          | (2 489)          |
| Other                                                | 1 385            | 146              |
| <b>Maximum exposure at end of period</b>             | <b>2 186 446</b> | <b>2 159 204</b> |

### Stage 1 - development in maximum exposure of loans and financial commitments to customers

| <i>Amounts in NOK million</i>                        | 2Q18             | 1Q18             |
|------------------------------------------------------|------------------|------------------|
| Maximum exposure at beginning of period              | 2 023 850        | 2 027 562        |
| Transfer into Stage 1                                | 12 902           | 20 941           |
| Transfer to Stage 2                                  | (14 739)         | (17 574)         |
| Transfer to Stage 3                                  | (996)            | (1 084)          |
| Assets originated or purchased during the period     | 210 773          | 120 043          |
| Assets that have been derecognised during the period | (176 577)        | (124 210)        |
| Exchange rate movements                              | (1 992)          | (2 296)          |
| Other                                                | 1 065            | 466              |
| <b>Maximum exposure at end of period</b>             | <b>2 054 286</b> | <b>2 023 850</b> |

### Stage 2 - development in maximum exposure of loans and financial commitments to customers

| <i>Amounts in NOK million</i>                        | 2Q18          | 1Q18           |
|------------------------------------------------------|---------------|----------------|
| Maximum exposure at beginning of period              | 102 962       | 118 460        |
| Transfer to Stage 1                                  | (12 508)      | (20 719)       |
| Transfer into Stage 2                                | 16 297        | 17 991         |
| Transfer to Stage 3                                  | (4 715)       | (4 298)        |
| Assets originated or purchased during the period     | 3 900         | 1 040          |
| Assets that have been derecognised during the period | (9 545)       | (9 098)        |
| Exchange rate movements                              | (135)         | (165)          |
| Other                                                | 250           | (250)          |
| <b>Maximum exposure at end of period</b>             | <b>96 506</b> | <b>102 962</b> |

### Stage 3 - development in maximum exposure of loans and financial commitments to customers

| <i>Amounts in NOK million</i>                        | 2Q18          | 1Q18          |
|------------------------------------------------------|---------------|---------------|
| Maximum exposure at beginning of period              | 32 393        | 29 052        |
| Transfer to Stage 1                                  | (394)         | (222)         |
| Transfer to Stage 2                                  | (1 558)       | (417)         |
| Transfer into Stage 3                                | 5 711         | 5 381         |
| Assets originated or purchased during the period     | 2 864         | 1 573         |
| Assets that have been derecognised during the period | (3 383)       | (2 874)       |
| Exchange rate movements                              | (49)          | (29)          |
| Other                                                | 70            | (70)          |
| <b>Maximum exposure at end of period</b>             | <b>35 655</b> | <b>32 393</b> |

DNB has made a change in presentation of development in gross carrying amount and maximum exposure. From the second quarter the assessment of originated or purchased during the period and derecognition are presented net per customer instead of per financial instrument. The first quarter figures have been adjusted to reflect the changes in presentation.

### 1.5.3 Development in accumulated impairment of loans and financial commitments to customers

| <i>Amounts in NOK million</i>                    | 2Q18            | 1Q18            |
|--------------------------------------------------|-----------------|-----------------|
| Accumulated impairment at beginning of period    | (13 936)        | (14 984)        |
| Assets originated or purchased during the period | (392)           | (80)            |
| Increased expected credit loss                   | (1 573)         | (2 421)         |
| Decreased (reversed) expected credit loss        | 2 011           | 2 886           |
| Write-offs                                       | 1 476           | 471             |
| Derecognition (including repayments)             | 111             | 182             |
| Exchange rate movements                          | 20              | 10              |
| Other                                            | (0)             | 1               |
| <b>Accumulated impairment at end of period</b>   | <b>(12 282)</b> | <b>(13 936)</b> |

#### Stage 1 - development in accumulated impairment of loans and financial commitments to customers

| <i>Amounts in NOK million</i>                    | 2Q18         | 1Q18         |
|--------------------------------------------------|--------------|--------------|
| Accumulated impairment at beginning of period    | (505)        | (554)        |
| Changes due to significant change in credit risk | (142)        | (238)        |
| Assets originated or purchased during the period | (75)         | (58)         |
| Increased expected credit loss                   | (34)         | (54)         |
| Decreased (reversed) expected credit loss        | 242          | 561          |
| Write-offs                                       | (0)          | (0)          |
| Derecognition (including repayments)             | 11           | (163)        |
| Exchange rate movements                          | 1            | 1            |
| Other                                            |              |              |
| <b>Accumulated impairment at end of period</b>   | <b>(502)</b> | <b>(505)</b> |

#### Stage 2 - development in accumulated impairment of loans and financial commitments to customers

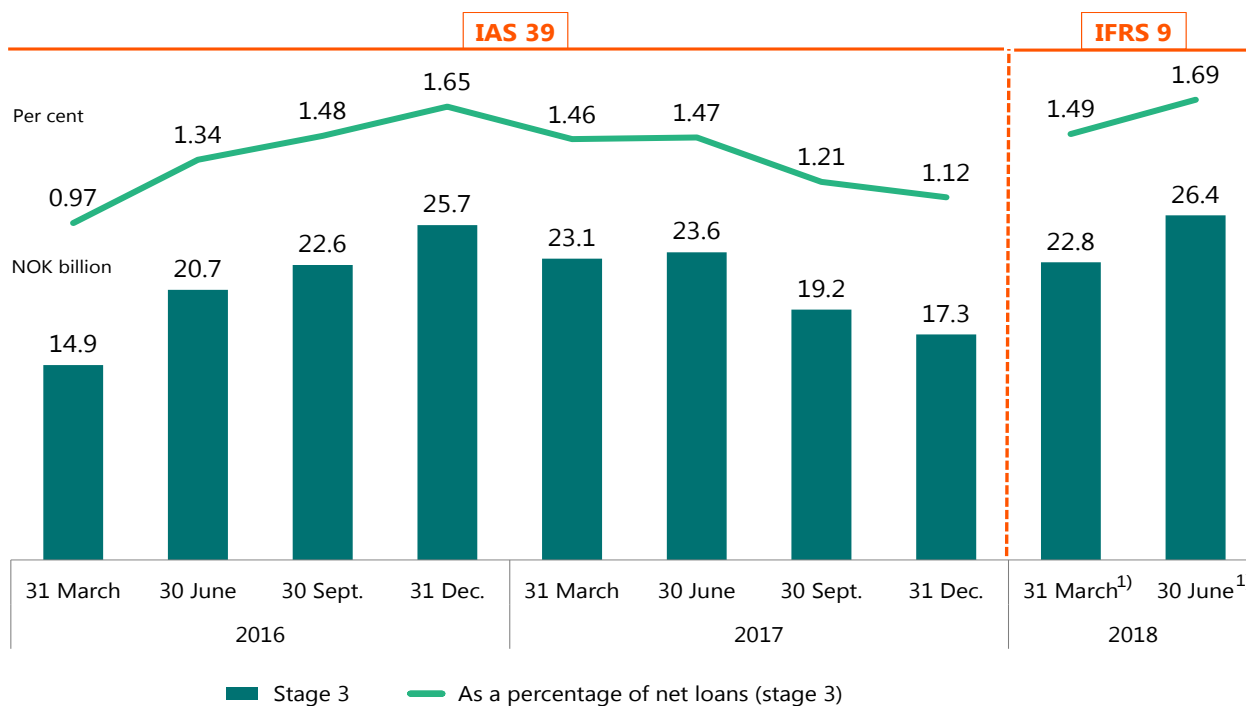
| <i>Amounts in NOK million</i>                    | 2Q18           | 1Q18           |
|--------------------------------------------------|----------------|----------------|
| Accumulated impairment at beginning of period    | (3 768)        | (5 210)        |
| Changes due to significant change in credit risk | 817            | 1 175          |
| Assets originated or purchased during the period | (317)          | (22)           |
| Increased expected credit loss                   | (244)          | (546)          |
| Decreased (reversed) expected credit loss        | 913            | 488            |
| Write-offs                                       | (0)            | (0)            |
| Derecognition (including repayments)             | 100            | 345            |
| Exchange rate movements                          | 1              | 1              |
| Other                                            |                |                |
| <b>Accumulated impairment at end of period</b>   | <b>(2 498)</b> | <b>(3 768)</b> |

#### Stage 3 - development in accumulated impairment of loans and financial commitments to customers

| <i>Amounts in NOK million</i>                    | 2Q18           | 1Q18           |
|--------------------------------------------------|----------------|----------------|
| Accumulated impairment at beginning of period    | (9 663)        | (9 220)        |
| Changes due to significant change in credit risk | (675)          | (938)          |
| Assets originated or purchased during the period |                |                |
| Increased expected credit loss                   | (1 294)        | (1 821)        |
| Decreased (reversed) expected credit loss        | 856            | 1 837          |
| Write-offs                                       | 1 476          | 471            |
| Derecognition (including repayments)             | 0              | 0              |
| Exchange rate movements                          | 18             | 7              |
| Other                                            | (0)            | 1              |
| <b>Accumulated impairment at end of period</b>   | <b>(9 282)</b> | <b>(9 663)</b> |

DNB has made a change in presentation of development in accumulated impairment of financial instruments. From the second quarter the assessment of increased and decreased expected credit loss are presented net per customer instead of per financial instrument. The first quarter figures have been adjusted to reflect the changes in presentation.

### 1.5.4 Stage 3 - development in net loans and financial commitments to customers



1) As a result of the transition to IFRS 9 from 1 January 2018, unutilised credit lines and other financial commitments have been included.

### 1.5.5 Impairment of financial instruments

| Amounts in NOK million                       | 2Q18      | 1Q18       |
|----------------------------------------------|-----------|------------|
| Stage 1:                                     | 3         | 82         |
| Personal customers                           | 4         | 30         |
| Small and medium-sized enterprises           | 3         | (1)        |
| Large corporates and international customers | (5)       | 53         |
| Other                                        | (0)       | 0          |
| Stage 2:                                     | 1 309     | 1 337      |
| Personal customers                           | (8)       | (3)        |
| Small and medium-sized enterprises           | 6         | 1          |
| Large corporates and international customers | 1 311     | 1 339      |
| Other                                        | (0)       |            |
| Stage 3:                                     | (1 257)   | (1 089)    |
| Personal customers                           | (97)      | (80)       |
| Small and medium-sized enterprises           | (42)      | (215)      |
| Large corporates and international customers | (1 118)   | (794)      |
| Other                                        | (0)       | (0)        |
| <b>Total</b>                                 | <b>54</b> | <b>330</b> |

## 1.6.1 DNB Group

### Exposure at default by industry segment <sup>\*)</sup>

Exposure at default, EAD, is the share of the approved credit that is expected to be drawn at the time of any future default at the same time as there is a downturn in the market. Exposures at default are based on full implementation of IRB.

| <i>Amounts in NOK billion</i>                   | 30 June<br>2018 | 31 March<br>2018 | 31 Dec.<br>2017 | 30 Sept.<br>2017 | 30 June<br>2017 | 31 March<br>2017 | 31 Dec.<br>2016 | 30 Sept.<br>2016 | 30 June<br>2016 |
|-------------------------------------------------|-----------------|------------------|-----------------|------------------|-----------------|------------------|-----------------|------------------|-----------------|
| Commercial real estate <sup>1)</sup>            | 186.6           | 180.6            | 183.4           | 187.4            | 196.8           | 205.0            | 202.3           | 208.9            | 212.9           |
| Shipping <sup>1)</sup>                          | 72.8            | 76.6             | 87.9            | 90.8             | 101.0           | 106.8            | 108.7           | 109.5            | 118.3           |
| Oil, gas and offshore <sup>1)</sup>             | 103.8           | 99.8             | 108.9           | 114.5            | 122.9           | 131.1            | 138.1           | 140.5            | 150.5           |
| Power and renewables                            | 39.0            | 38.3             | 40.1            | 39.8             | 47.6            | 45.7             | 46.0            | 43.5             | 44.2            |
| Healthcare                                      | 35.6            | 32.4             | 32.7            | 34.2             | 33.3            | 34.0             | 33.2            | 34.0             | 43.8            |
| Public sector                                   | 10.6            | 9.1              | 10.4            | 32.4             | 33.9            | 35.4             | 34.6            | 35.5             | 39.1            |
| Fishing, fish farming and farming               | 35.1            | 35.7             | 35.8            | 39.6             | 37.3            | 37.1             | 39.1            | 37.0             | 36.3            |
| Trade                                           | 51.2            | 49.6             | 47.5            | 53.9             | 53.8            | 52.1             | 48.6            | 48.9             | 50.9            |
| Manufacturing                                   | 78.7            | 78.3             | 78.4            | 80.7             | 87.0            | 83.6             | 85.1            | 84.5             | 88.9            |
| Technology, media and telecom                   | 44.0            | 33.8             | 39.6            | 37.6             | 42.4            | 41.3             | 38.6            | 36.6             | 35.7            |
| Services                                        | 52.0            | 47.2             | 52.5            | 38.9             | 40.3            | 40.5             | 35.6            | 35.6             | 36.2            |
| Residential property                            | 95.0            | 91.9             | 91.0            | 91.3             | 80.1            | 64.4             | 62.7            | 60.8             | 59.5            |
| Personal customers <sup>**)</sup>               | 978.8           | 971.5            | 960.7           | 978.9            | 975.2           | 963.0            | 944.4           | 942.3            | 922.9           |
| Other corporate customers                       | 80.6            | 81.0             | 72.6            | 74.6             | 80.2            | 82.6             | 80.4            | 81.7             | 76.8            |
| <b>Total customers</b>                          | <b>1 863.8</b>  | <b>1 825.7</b>   | <b>1 841.6</b>  | <b>1 894.5</b>   | <b>1 931.7</b>  | <b>1 922.7</b>   | <b>1 897.5</b>  | <b>1 899.2</b>   | <b>1 916.0</b>  |
| Credit institutions                             | 47.8            | 42.4             | 35.7            | 35.4             | 34.7            | 31.1             | 25.3            | 23.6             | 23.3            |
| <b>Total net exposure at default, DNB Group</b> | <b>1 911.6</b>  | <b>1 868.2</b>   | <b>1 877.4</b>  | <b>1 929.9</b>   | <b>1 966.4</b>  | <b>1 953.8</b>   | <b>1 922.8</b>  | <b>1 922.9</b>   | <b>1 939.3</b>  |
| <sup>*)</sup> Of wich international portfolio   | 388.2           | 373.7            | 389.3           | 438.2            | 470.2           | 475.0            | 466.3           | 465.9            | 497.3           |
| <sup>**)</sup> Of which:                        |                 |                  |                 |                  |                 |                  |                 |                  |                 |
| Mortgages                                       | 852.6           | 832.1            | 829.3           | 848.2            | 835.4           | 825.5            | 808.6           | 806.1            | 787.1           |
| Other exposures                                 | 126.2           | 139.4            | 131.4           | 130.6            | 139.9           | 137.5            | 135.9           | 136.1            | 135.7           |

1) For a breakdown, see tables 1.6.3 - 1.6.5.

Includes volumes in the Baltics up to and including 30 September 2017.

## 1.6.1 DNB Group (continued)

### Risk classification of portfolio <sup>1) \*)</sup>

| Amounts in NOK billion                          | 30 June 2018   | 31 March 2018  | 31 Dec. 2017   | 30 Sept. 2017  | 30 June 2017   | 31 March 2017  | 31 Dec. 2016   | 30 Sept. 2016  | 30 June 2016   |
|-------------------------------------------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|
| PD 0.01% -                                      | 1 399.1        | 1 354.8        | 1 354.9        | 1 373.1        | 1 391.1        | 1 377.2        | 1 339.4        | 1 325.9        | 1 320.6        |
| PD 0.75% -                                      | 409.3          | 408.0          | 407.8          | 424.2          | 435.8          | 432.1          | 431.5          | 449.8          | 465.3          |
| PD 3.00% -                                      | 76.6           | 80.0           | 92.2           | 107.6          | 110.1          | 116.4          | 121.2          | 119.1          | 125.0          |
| Net non-performing and net doubtful commitments | 26.5           | 25.3           | 22.6           | 25.0           | 29.4           | 28.1           | 30.7           | 28.1           | 28.5           |
| <b>Total portfolio</b>                          | <b>1 911.6</b> | <b>1 868.2</b> | <b>1 877.4</b> | <b>1 929.9</b> | <b>1 966.4</b> | <b>1 953.8</b> | <b>1 922.8</b> | <b>1 922.9</b> | <b>1 939.3</b> |

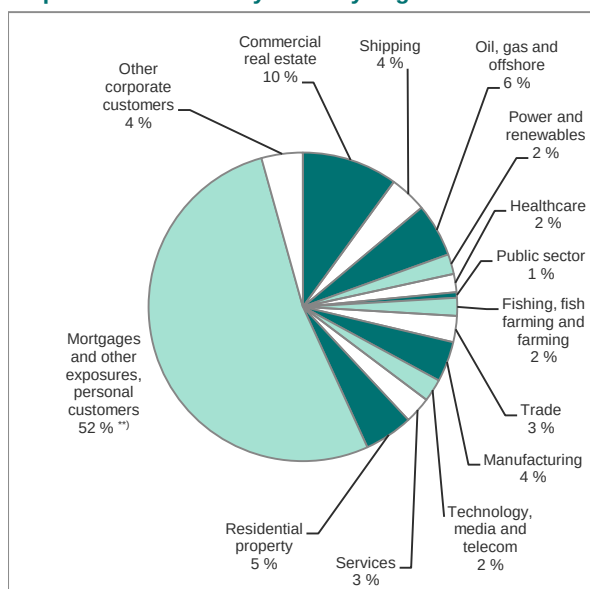
\*) Of wich international portfolio:

|                                                 |              |              |              |              |              |              |              |              |              |
|-------------------------------------------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|
| PD 0.01% -                                      | 271.5        | 250.8        | 258.6        | 281.5        | 298.2        | 294.9        | 282.6        | 285.5        | 301.5        |
| PD 0.75% -                                      | 84.5         | 85.7         | 87.5         | 104.4        | 113.5        | 118.3        | 120.3        | 122.1        | 135.8        |
| PD 3.00% -                                      | 22.6         | 27.6         | 33.5         | 39.3         | 43.1         | 48.4         | 47.9         | 45.6         | 45.5         |
| Net non-performing and net doubtful commitments | 9.7          | 9.6          | 9.8          | 12.9         | 15.2         | 13.4         | 15.5         | 12.7         | 14.6         |
| <b>Total international portfolio</b>            | <b>388.2</b> | <b>373.7</b> | <b>389.3</b> | <b>438.2</b> | <b>470.2</b> | <b>475.0</b> | <b>466.3</b> | <b>465.9</b> | <b>497.3</b> |

1) For a breakdown of commercial real estate, shipping and oil, gas and offshore, see tables 1.6.3 - 1.6.5.

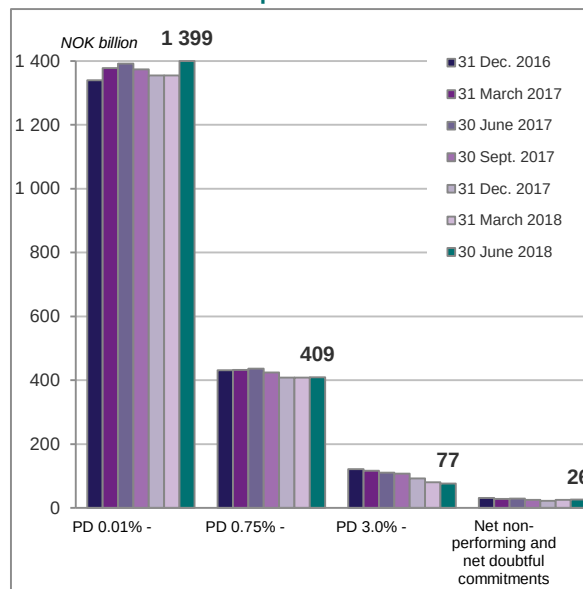
Based on DNB's risk classification system. The volumes represent the expected outstanding amount in the event of default. PD = probability of default.

### Exposure at default by industry segment



\*\*) Of which mortgages 46 per cent.

### Risk classification of portfolio



Including net non-performing and net doubtful loans and guarantees.



## 1.6.2 Customer segments

### Exposure at default by industry segment

#### Personal customers

|                                      | 30 June<br>2018 | 31 March<br>2018 | 31 Dec.<br>2017 | 30 Sept.<br>2017 | 30 June<br>2017 | 31 March<br>2017 | 31 Dec.<br>2016 | 30 Sept.<br>2016 | 30 June<br>2016 |
|--------------------------------------|-----------------|------------------|-----------------|------------------|-----------------|------------------|-----------------|------------------|-----------------|
| <i>Amounts in NOK billion</i>        |                 |                  |                 |                  |                 |                  |                 |                  |                 |
| Mortgages                            | 851.7           | 831.2            | 828.4           | 817.4            | 804.1           | 795.5            | 778.8           | 775.8            | 755.6           |
| Other exposures                      | 91.2            | 99.6             | 92.7            | 99.5             | 110.7           | 109.6            | 109.0           | 111.2            | 111.2           |
| Total customers                      | <b>942.9</b>    | <b>930.8</b>     | <b>921.1</b>    | <b>916.9</b>     | <b>914.7</b>    | <b>905.1</b>     | <b>887.8</b>    | <b>887.0</b>     | <b>866.7</b>    |
| Credit institutions                  |                 |                  |                 |                  |                 |                  |                 |                  |                 |
| <b>Total net exposure at default</b> | <b>942.9</b>    | <b>930.8</b>     | <b>921.1</b>    | <b>916.9</b>     | <b>914.7</b>    | <b>905.1</b>     | <b>887.8</b>    | <b>887.0</b>     | <b>866.7</b>    |

#### Small and medium-sized enterprises

|                                      | 30 June<br>2018 | 31 March<br>2018 | 31 Dec.<br>2017 | 30 Sept.<br>2017 | 30 June<br>2017 | 31 March<br>2017 | 31 Dec.<br>2016 | 30 Sept.<br>2016 | 30 June<br>2016 |
|--------------------------------------|-----------------|------------------|-----------------|------------------|-----------------|------------------|-----------------|------------------|-----------------|
| <i>Amounts in NOK billion</i>        |                 |                  |                 |                  |                 |                  |                 |                  |                 |
| Commercial real estate               | 110.0           | 105.7            | 105.0           | 102.5            | 112.0           | 112.5            | 109.5           | 105.9            | 103.4           |
| Shipping                             | 0.6             | 0.6              | 0.6             | 0.8              | 0.9             | 0.9              | 1.2             | 0.8              | 1.1             |
| Oil, gas and offshore                | 0.6             | 0.6              | 0.4             | 0.3              | 0.4             | 0.6              | 0.5             | 0.5              | 0.5             |
| Power and renewables                 | 9.8             | 9.8              | 10.1            | 8.7              | 8.6             | 8.7              | 8.6             | 7.0              | 6.8             |
| Healthcare                           | 0.0             | 0.0              | 0.0             | 0.0              | 0.1             | 0.1              | 0.1             | 0.1              | 0.1             |
| Public sector                        | 3.3             | 2.6              | 3.5             | 14.2             | 14.8            | 13.8             | 12.7            | 13.1             | 14.0            |
| Fishing, fish farming and farming    | 16.7            | 16.0             | 15.6            | 15.1             | 14.6            | 15.0             | 15.2            | 14.5             | 13.8            |
| Trade                                | 19.2            | 19.2             | 18.8            | 17.5             | 17.3            | 17.0             | 16.0            | 16.9             | 17.2            |
| Manufacturing                        | 18.7            | 18.5             | 18.7            | 18.6             | 16.7            | 17.6             | 18.5            | 19.4             | 18.8            |
| Technology, media and telecom        | 2.4             | 2.3              | 2.4             | 2.1              | 2.1             | 2.0              | 1.6             | 1.7              | 1.6             |
| Services                             | 19.4            | 18.7             | 21.1            | 13.1             | 13.1            | 12.8             | 10.4            | 10.4             | 10.4            |
| Residential property                 | 67.7            | 63.2             | 62.5            | 59.7             | 47.5            | 43.7             | 43.2            | 43.0             | 42.9            |
| Personal customers                   | 28.6            | 32.9             | 31.6            | 29.1             | 27.3            | 26.3             | 24.5            | 21.4             | 21.3            |
| Other corporate customers            | 33.9            | 34.2             | 29.2            | 28.8             | 28.7            | 29.8             | 26.2            | 25.9             | 24.3            |
| Total customers                      | <b>330.9</b>    | <b>324.3</b>     | <b>319.6</b>    | <b>310.7</b>     | <b>303.9</b>    | <b>300.7</b>     | <b>288.1</b>    | <b>280.6</b>     | <b>276.1</b>    |
| Credit institutions                  | 8.6             | 3.3              | 5.0             | 3.5              | 3.8             | 4.1              | 3.9             | 4.0              | 4.0             |
| <b>Total net exposure at default</b> | <b>339.5</b>    | <b>327.6</b>     | <b>324.6</b>    | <b>314.2</b>     | <b>307.8</b>    | <b>304.7</b>     | <b>292.1</b>    | <b>284.6</b>     | <b>280.1</b>    |

#### Large corporates and international customers

|                                      | 30 June<br>2018 | 31 March<br>2018 | 31 Dec.<br>2017 | 30 Sept.<br>2017 | 30 June<br>2017 | 31 March<br>2017 | 31 Dec.<br>2016 | 30 Sept.<br>2016 | 30 June<br>2016 |
|--------------------------------------|-----------------|------------------|-----------------|------------------|-----------------|------------------|-----------------|------------------|-----------------|
| <i>Amounts in NOK billion</i>        |                 |                  |                 |                  |                 |                  |                 |                  |                 |
| Commercial real estate               | 76.5            | 75.0             | 78.4            | 84.9             | 84.8            | 92.4             | 92.8            | 103.0            | 109.5           |
| Shipping                             | 72.2            | 76.0             | 87.3            | 90.0             | 100.1           | 105.9            | 107.5           | 108.6            | 117.2           |
| Oil, gas and offshore                | 103.2           | 99.2             | 108.5           | 114.1            | 122.5           | 130.6            | 137.6           | 140.0            | 150.0           |
| Power and renewables                 | 29.2            | 28.5             | 30.0            | 31.1             | 39.0            | 37.0             | 37.4            | 36.5             | 37.4            |
| Healthcare                           | 35.6            | 32.3             | 32.7            | 34.2             | 33.3            | 34.0             | 33.1            | 33.9             | 43.7            |
| Public sector                        | 7.3             | 6.5              | 6.9             | 18.1             | 19.1            | 21.6             | 21.9            | 22.4             | 25.1            |
| Fishing, fish farming and farming    | 18.4            | 19.7             | 20.2            | 24.5             | 22.7            | 22.1             | 23.9            | 22.6             | 22.5            |
| Trade                                | 31.9            | 30.4             | 28.7            | 36.4             | 36.5            | 35.1             | 32.7            | 32.0             | 33.7            |
| Manufacturing                        | 60.0            | 59.8             | 59.8            | 62.1             | 70.3            | 66.0             | 66.6            | 65.1             | 70.1            |
| Technology, media and telecom        | 41.6            | 31.5             | 37.2            | 35.5             | 40.3            | 39.3             | 37.0            | 34.9             | 34.2            |
| Services                             | 32.6            | 28.5             | 31.5            | 25.8             | 27.2            | 27.7             | 25.2            | 25.2             | 25.8            |
| Residential property                 | 27.3            | 28.7             | 28.5            | 31.6             | 32.6            | 20.7             | 19.5            | 18.8             | 17.9            |
| Personal customers                   | 7.4             | 7.7              | 8.0             | 32.9             | 33.2            | 31.6             | 32.1            | 32.8             | 33.6            |
| Other corporate customers            | 46.7            | 46.8             | 43.4            | 45.8             | 51.5            | 52.9             | 54.3            | 55.8             | 52.5            |
| Total customers                      | <b>589.9</b>    | <b>570.6</b>     | <b>600.9</b>    | <b>666.9</b>     | <b>713.0</b>    | <b>716.9</b>     | <b>721.6</b>    | <b>731.6</b>     | <b>773.2</b>    |
| Credit institutions                  | 39.2            | 39.2             | 30.7            | 31.9             | 30.9            | 27.0             | 21.3            | 19.7             | 19.3            |
| <b>Total net exposure at default</b> | <b>629.1</b>    | <b>609.7</b>     | <b>631.6</b>    | <b>698.8</b>     | <b>743.9</b>    | <b>744.0</b>     | <b>742.9</b>    | <b>751.2</b>     | <b>792.5</b>    |

The breakdown into principal customer groups is based on the internal segmentation in DNB.

## 1.6.2 Customer segments (continued)

### Risk classification of portfolio

| Amounts in NOK billion                                    | 30 June<br>2018 | 31 March<br>2018 | 31 Dec.<br>2017 | 30 Sept.<br>2017 | 30 June<br>2017 | 31 March<br>2017 | 31 Dec.<br>2016 | 30 Sept.<br>2016 | 30 June<br>2016 |
|-----------------------------------------------------------|-----------------|------------------|-----------------|------------------|-----------------|------------------|-----------------|------------------|-----------------|
| <i>PD 0.01% -</i>                                         |                 |                  |                 |                  |                 |                  |                 |                  |                 |
| Personal customers                                        | 756.2           | 739.8            | 736.9           | 726.2            | 722.0           | 726.7            | 709.1           | 700.1            | 681.2           |
| Small and medium-sized enterprises                        | 212.3           | 205.4            | 202.7           | 194.0            | 190.4           | 187.6            | 178.4           | 170.0            | 165.8           |
| Large corporates and international customers              | 430.6           | 409.6            | 415.2           | 452.9            | 478.7           | 462.9            | 451.8           | 455.8            | 473.6           |
| Total DNB Group                                           | 1 399.1         | 1 354.8          | 1 354.9         | 1 373.1          | 1 391.1         | 1 377.2          | 1 339.4         | 1 325.9          | 1 320.6         |
| <i>PD 0.75% -</i>                                         |                 |                  |                 |                  |                 |                  |                 |                  |                 |
| Personal customers                                        | 169.4           | 174.4            | 167.4           | 172.8            | 175.3           | 160.7            | 160.4           | 167.9            | 166.2           |
| Small and medium-sized enterprises                        | 103.4           | 98.2             | 97.5            | 94.4             | 92.5            | 93.8             | 88.3            | 87.9             | 88.5            |
| Large corporates and international customers              | 136.5           | 135.3            | 142.9           | 157.0            | 168.0           | 177.5            | 182.8           | 194.0            | 210.6           |
| Total DNB Group                                           | 409.3           | 408.0            | 407.8           | 424.2            | 435.8           | 432.1            | 431.5           | 449.8            | 465.3           |
| <i>PD 3.00% -</i>                                         |                 |                  |                 |                  |                 |                  |                 |                  |                 |
| Personal customers                                        | 14.5            | 14.1             | 14.4            | 15.6             | 14.8            | 15.4             | 15.8            | 16.6             | 16.5            |
| Small and medium-sized enterprises                        | 19.7            | 19.7             | 20.7            | 21.8             | 20.0            | 19.2             | 21.3            | 21.8             | 21.8            |
| Large corporates and international customers              | 42.5            | 46.2             | 57.0            | 70.2             | 75.3            | 81.8             | 84.1            | 80.7             | 86.7            |
| Total DNB Group                                           | 76.6            | 80.0             | 92.2            | 107.6            | 110.1           | 116.4            | 121.2           | 119.1            | 125.0           |
| <i>Net non-performing and net doubtful commitments</i>    |                 |                  |                 |                  |                 |                  |                 |                  |                 |
| Personal customers                                        | 2.8             | 2.5              | 2.4             | 2.3              | 2.6             | 2.4              | 2.4             | 2.5              | 2.8             |
| Small and medium-sized enterprises                        | 4.1             | 4.2              | 3.8             | 3.9              | 4.9             | 4.1              | 4.0             | 4.9              | 4.0             |
| Large corporates and international customers              | 19.5            | 18.6             | 16.4            | 18.7             | 21.9            | 21.7             | 24.3            | 20.7             | 21.6            |
| Total DNB Group                                           | 26.5            | 25.3             | 22.6            | 25.0             | 29.4            | 28.1             | 30.7            | 28.1             | 28.5            |
| Total Personal customers                                  | 942.9           | 930.8            | 921.1           | 916.9            | 914.7           | 905.1            | 887.8           | 887.0            | 866.7           |
| Total Small and medium-sized enterprises                  | 339.5           | 327.6            | 324.6           | 314.2            | 307.8           | 304.7            | 292.1           | 284.6            | 280.1           |
| Large corporates and international customers              | 629.1           | 609.7            | 631.6           | 698.8            | 743.9           | 744.0            | 742.9           | 751.2            | 792.5           |
| <b>Total risk classification of portfolio - DNB Group</b> | <b>1 911.6</b>  | <b>1 868.2</b>   | <b>1 877.4</b>  | <b>1 929.9</b>   | <b>1 966.4</b>  | <b>1 953.8</b>   | <b>1 922.8</b>  | <b>1 922.9</b>   | <b>1 939.3</b>  |

Based on DNB's risk classification system. The volumes represent the expected outstanding amount in the event of default. PD = probability of default.

### 1.6.3 Breakdown of commercial real estate

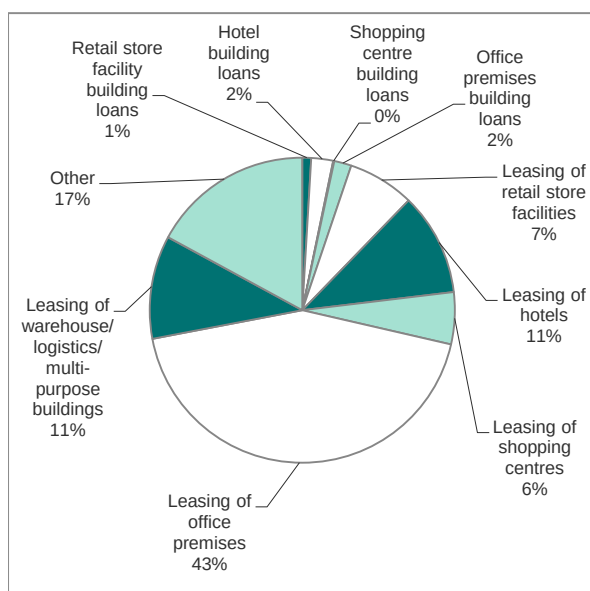
#### Exposure at default by segment

| Amounts in NOK billion                                   | 30 June 2018 | 31 March 2018 | 31 Dec. 2017 | 30 Sept. 2017 | 30 June 2017 | 31 March 2017 | 31 Dec. 2016 | 30 Sept. 2016 | 30 June 2016 |
|----------------------------------------------------------|--------------|---------------|--------------|---------------|--------------|---------------|--------------|---------------|--------------|
| Retail store facility building loans                     | 1.7          | 1.7           | 1.7          | 1.7           | 1.5          | 1.8           | 1.6          | 1.8           | 1.6          |
| Hotel building loans                                     | 4.3          | 3.8           | 3.5          | 2.6           | 2.2          | 9.3           | 9.2          | 8.8           | 8.9          |
| Shopping centre building loans                           | 0.2          | 0.1           | 0.3          | 0.3           | 0.3          | 2.2           | 2.2          | 2.3           | 2.3          |
| Office premises building loans                           | 3.4          | 3.0           | 2.9          | 3.1           | 3.2          | 4.6           | 5.3          | 4.9           | 1.7          |
| Leasing of retail store facilities                       | 13.1         | 13.1          | 13.5         | 13.2          | 9.0          | 8.9           | 8.9          | 9.7           | 9.7          |
| Leasing of hotels                                        | 20.2         | 22.9          | 23.7         | 23.7          | 22.2         | 14.3          | 13.6         | 15.3          | 16.1         |
| Leasing of shopping centres                              | 10.3         | 10.2          | 11.7         | 12.7          | 11.8         | 9.6           | 10.0         | 10.4          | 10.2         |
| Leasing of office premises                               | 80.9         | 82.6          | 84.8         | 89.4          | 88.0         | 95.0          | 93.0         | 100.6         | 102.5        |
| Leasing of warehouse/ logistics/ multi-purpose buildings | 20.4         | 20.0          | 20.0         | 18.8          | 14.3         | 14.7          | 16.8         | 17.4          | 15.7         |
| Other                                                    | 31.9         | 23.1          | 21.3         | 22.0          | 44.2         | 44.6          | 41.7         | 37.6          | 44.1         |
| <b>Total</b>                                             | <b>186.6</b> | <b>180.7</b>  | <b>183.4</b> | <b>187.4</b>  | <b>196.8</b> | <b>205.0</b>  | <b>202.3</b> | <b>208.9</b>  | <b>212.9</b> |

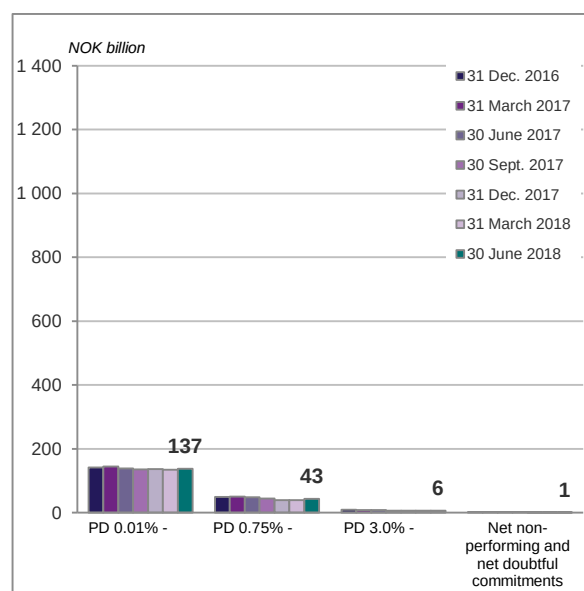
#### Risk classification of portfolio

| Amounts in NOK billion                          | 30 June 2018 | 31 March 2018 | 31 Dec. 2017 | 30 Sept. 2017 | 30 June 2017 | 31 March 2017 | 31 Dec. 2016 | 30 Sept. 2016 | 30 June 2016 |
|-------------------------------------------------|--------------|---------------|--------------|---------------|--------------|---------------|--------------|---------------|--------------|
| PD 0.01% -                                      | 137.1        | 134.7         | 137.0        | 135.3         | 138.6        | 144.9         | 141.7        | 146.0         | 148.0        |
| PD 0.75% -                                      | 42.9         | 39.4          | 39.7         | 44.0          | 48.1         | 49.9          | 49.2         | 49.6          | 52.0         |
| PD 3.00% -                                      | 6.0          | 5.8           | 6.1          | 6.3           | 8.0          | 8.1           | 9.3          | 11.0          | 10.5         |
| Net non-performing and net doubtful commitments | 0.6          | 0.7           | 0.7          | 1.8           | 2.1          | 2.0           | 2.1          | 2.3           | 2.4          |
| <b>Total</b>                                    | <b>186.6</b> | <b>180.7</b>  | <b>183.4</b> | <b>187.4</b>  | <b>196.8</b> | <b>205.0</b>  | <b>202.3</b> | <b>208.9</b>  | <b>212.9</b> |

#### Exposure at default by segment



#### Risk classification of portfolio



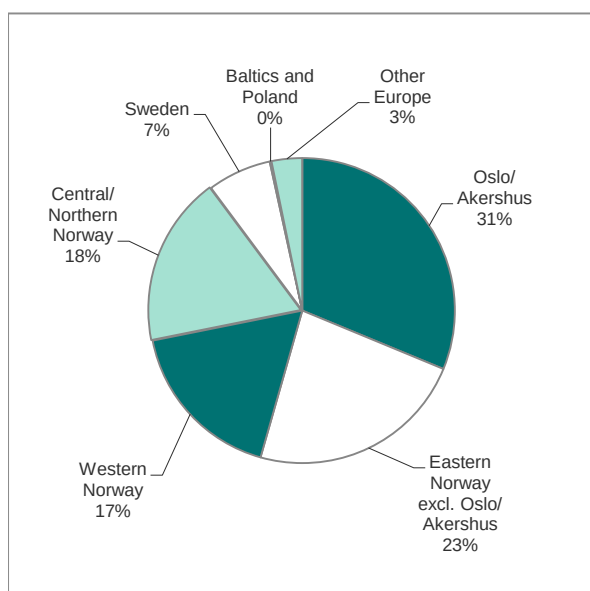
Based on DNB's risk classification system. The volumes represent the expected outstanding amount in the event of default. PD = probability of default.

### 1.6.3 Breakdown of commercial real estate (continued)

#### Exposure at default by geographic distribution

| Amounts in NOK billion              | 30 June<br>2018 | 31 March<br>2018 | 31 Dec.<br>2017 | 30 Sept.<br>2017 | 30 June<br>2017 | 31 March<br>2017 | 31 Dec.<br>2016 | 30 Sept.<br>2016 | 30 June<br>2016 |
|-------------------------------------|-----------------|------------------|-----------------|------------------|-----------------|------------------|-----------------|------------------|-----------------|
| Oslo/ Akershus                      | 58.3            | 58.5             | 62.5            | 59.0             | 61.5            | 68.4             | 52.7            | 55.0             | 57.2            |
| Eastern Norway excl. Oslo/ Akershus | 43.2            | 43.2             | 43.1            | 43.3             | 45.6            | 45.5             | 57.3            | 58.3             | 57.6            |
| Western Norway                      | 32.5            | 31.5             | 32.5            | 31.8             | 34.2            | 35.0             | 42.2            | 44.6             | 44.5            |
| Central/ Northern Norway            | 33.5            | 30.7             | 28.6            | 32.5             | 34.4            | 34.9             | 34.5            | 34.3             | 34.8            |
| Sweden                              | 12.6            | 10.5             | 9.9             | 9.0              | 9.5             | 9.7              | 4.3             | 5.1              | 6.4             |
| Baltics and Poland                  | 0.4             | 0.4              | 0.4             | 9.2              | 8.9             | 8.6              | 8.4             | 8.4              | 8.9             |
| Other Europe                        | 6.0             | 5.8              | 6.4             | 2.7              | 2.7             | 2.9              | 2.9             | 3.2              | 3.4             |
| <b>Total</b>                        | <b>186.6</b>    | <b>180.7</b>     | <b>183.4</b>    | <b>187.4</b>     | <b>196.8</b>    | <b>205.0</b>     | <b>202.3</b>    | <b>208.9</b>     | <b>212.7</b>    |

#### Exposure at default by geographic distribution



## 1.6.4 Breakdown of shipping

### Exposure at default by segment

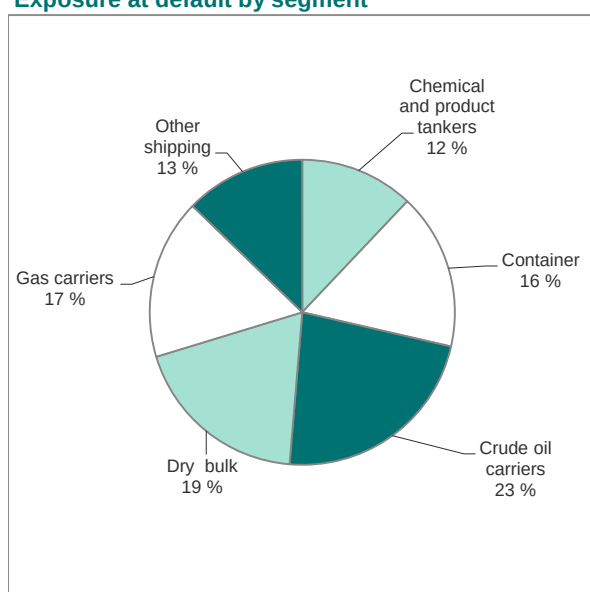
| Amounts in NOK billion       | 30 June 2018 | 31 March 2018 | 31 Dec. 2017 | 30 Sept. 2017 | 30 June 2017 | 31 March 2017 | 31 Dec. 2016 | 30 Sept. 2016 | 30 June 2016 |
|------------------------------|--------------|---------------|--------------|---------------|--------------|---------------|--------------|---------------|--------------|
| Chemical and product tankers | 8.8          | 10.6          | 11.6         | 11.9          | 13.3         | 13.6          | 14.7         | 13.7          | 16.1         |
| Container                    | 12.0         | 11.9          | 13.2         | 14.1          | 16.7         | 18.7          | 16.9         | 17.9          | 20.3         |
| Crude oil carriers           | 16.5         | 16.7          | 20.0         | 20.0          | 23.1         | 23.3          | 23.9         | 23.9          | 22.7         |
| Dry bulk                     | 13.8         | 13.4          | 16.2         | 16.6          | 18.4         | 20.3          | 21.6         | 20.4          | 21.6         |
| Gas carriers                 | 12.3         | 13.3          | 15.9         | 15.7          | 16.4         | 18.4          | 19.9         | 20.6          | 23.4         |
| Other shipping               | 9.3          | 10.8          | 11.0         | 12.4          | 13.1         | 12.4          | 11.6         | 13.0          | 14.2         |
| <b>Total</b>                 | <b>72.8</b>  | <b>76.6</b>   | <b>87.9</b>  | <b>90.8</b>   | <b>101.0</b> | <b>106.8</b>  | <b>108.7</b> | <b>109.5</b>  | <b>118.3</b> |

### Risk classification of portfolio

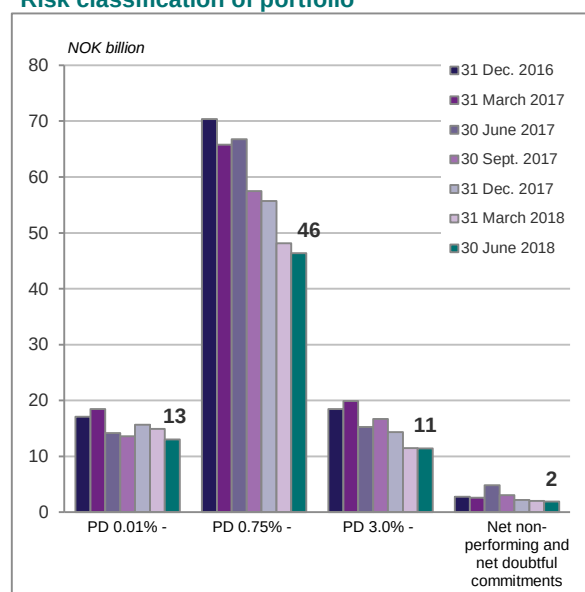
| Amounts in NOK billion                          | 30 June 2018 | 31 March 2018 | 31 Dec. 2017 | 30 Sept. 2017 | 30 June 2017 | 31 March 2017 | 31 Dec. 2016 | 30 Sept. 2016 | 30 June 2016 |
|-------------------------------------------------|--------------|---------------|--------------|---------------|--------------|---------------|--------------|---------------|--------------|
| PD 0.01% -                                      | 13.1         | 14.9          | 15.7         | 13.6          | 14.1         | 18.5          | 17.1         | 22.1          | 23.4         |
| PD 0.75% -                                      | 46.4         | 48.1          | 55.7         | 57.5          | 66.8         | 65.8          | 70.4         | 70.3          | 77.1         |
| PD 3.00% -                                      | 11.4         | 11.5          | 14.4         | 16.7          | 15.3         | 19.9          | 18.5         | 14.0          | 14.5         |
| Net non-performing and net doubtful commitments | 1.9          | 2.0           | 2.2          | 3.1           | 4.8          | 2.6           | 2.8          | 3.0           | 3.3          |
| <b>Total <sup>1)</sup></b>                      | <b>72.8</b>  | <b>76.6</b>   | <b>87.9</b>  | <b>90.8</b>   | <b>101.0</b> | <b>106.8</b>  | <b>108.7</b> | <b>109.5</b>  | <b>118.3</b> |

1) For a breakdown into sub-segments, see next page.

### Exposure at default by segment



### Risk classification of portfolio



Based on DNB's risk classification system. The volumes represent the expected outstanding amount in the event of default. PD = probability of default.

## 1.6.4 Breakdown of shipping (continued)

### Breakdown into sub-segments

| Amounts in NOK billion                                 | 30 June<br>2018 | 31 March<br>2018 | 31 Dec.<br>2017 | 30 Sept.<br>2017 | 30 June<br>2017 | 31 March<br>2017 | 31 Dec.<br>2016 | 30 Sept.<br>2016 | 30 June<br>2016 |
|--------------------------------------------------------|-----------------|------------------|-----------------|------------------|-----------------|------------------|-----------------|------------------|-----------------|
| <i>PD 0.01% -</i>                                      |                 |                  |                 |                  |                 |                  |                 |                  |                 |
| Crude oil sector                                       | 1.3             | 1.3              | 0.4             | 0.4              | 0.4             | 1.5              | 1.6             | 5.4              | 4.9             |
| Dry bulk sector                                        | 0.3             | 0.3              | 0.2             | 0.1              | 0.1             | 0.6              | 0.5             | 0.6              | 1.1             |
| Container sector                                       | 4.5             | 3.7              | 4.1             | 3.5              | 4.1             | 5.5              | 2.7             | 2.7              | 2.5             |
| Other                                                  | 6.9             | 9.6              | 11.0            | 9.6              | 9.5             | 10.9             | 12.3            | 13.4             | 14.9            |
| <b>Total</b>                                           | <b>13.1</b>     | <b>14.9</b>      | <b>15.7</b>     | <b>13.6</b>      | <b>14.1</b>     | <b>18.5</b>      | <b>17.1</b>     | <b>22.1</b>      | <b>23.4</b>     |
| <i>PD 0.75% -</i>                                      |                 |                  |                 |                  |                 |                  |                 |                  |                 |
| Crude oil sector                                       | 10.7            | 10.8             | 14.0            | 13.9             | 17.1            | 17.7             | 18.9            | 15.0             | 14.7            |
| Dry bulk sector                                        | 9.2             | 8.1              | 10.4            | 9.7              | 11.1            | 11.7             | 13.1            | 13.4             | 15.3            |
| Container sector                                       | 6.6             | 7.3              | 8.1             | 9.1              | 10.8            | 9.4              | 10.2            | 11.0             | 12.7            |
| Other                                                  | 19.8            | 21.9             | 23.2            | 24.8             | 27.8            | 27.0             | 28.1            | 30.9             | 34.4            |
| <b>Total</b>                                           | <b>46.4</b>     | <b>48.1</b>      | <b>55.7</b>     | <b>57.5</b>      | <b>66.8</b>     | <b>65.8</b>      | <b>70.4</b>     | <b>70.3</b>      | <b>77.1</b>     |
| <i>PD 3.00% -</i>                                      |                 |                  |                 |                  |                 |                  |                 |                  |                 |
| Crude oil sector                                       | 4.5             | 4.6              | 5.7             | 5.7              | 5.6             | 4.1              | 3.4             | 3.5              | 3.1             |
| Dry bulk sector                                        | 3.0             | 3.4              | 3.8             | 5.1              | 5.0             | 6.9              | 6.8             | 5.2              | 3.9             |
| Container sector                                       | 0.6             | 0.6              | 0.6             | 0.7              | 0.8             | 3.2              | 3.3             | 3.1              | 4.2             |
| Other                                                  | 3.4             | 3.0              | 4.2             | 5.3              | 3.9             | 5.8              | 5.0             | 2.1              | 3.3             |
| <b>Total</b>                                           | <b>11.4</b>     | <b>11.5</b>      | <b>14.4</b>     | <b>16.7</b>      | <b>15.3</b>     | <b>19.9</b>      | <b>18.5</b>     | <b>14.0</b>      | <b>14.5</b>     |
| <i>Net non-performing and net doubtful commitments</i> |                 |                  |                 |                  |                 |                  |                 |                  |                 |
| Crude oil sector                                       | -               | -                | -               | -                | -               | -                | 0.0             | 0.0              | 0.0             |
| Dry bulk sector                                        | 1.3             | 1.6              | 1.7             | 1.8              | 2.3             | 1.2              | 1.2             | 1.2              | 1.3             |
| Container sector                                       | 0.3             | 0.3              | 0.4             | 0.8              | 0.9             | 0.6              | 0.7             | 1.0              | 0.9             |
| Other                                                  | 0.2             | 0.2              | 0.1             | 0.4              | 1.6             | 0.8              | 0.8             | 0.8              | 1.2             |
| <b>Total</b>                                           | <b>1.9</b>      | <b>2.0</b>       | <b>2.2</b>      | <b>3.1</b>       | <b>4.8</b>      | <b>2.6</b>       | <b>2.8</b>      | <b>3.0</b>       | <b>3.3</b>      |
| <b>Total shipping</b>                                  | <b>72.8</b>     | <b>76.6</b>      | <b>87.9</b>     | <b>90.8</b>      | <b>101.0</b>    | <b>106.8</b>     | <b>108.7</b>    | <b>109.5</b>     | <b>118.3</b>    |

Based on DNB's risk classification system. The volumes represent the expected outstanding amount in the event of default. PD = probability of default.

## 1.6.5 Breakdown of oil, gas and offshore

### Exposure at default by segment

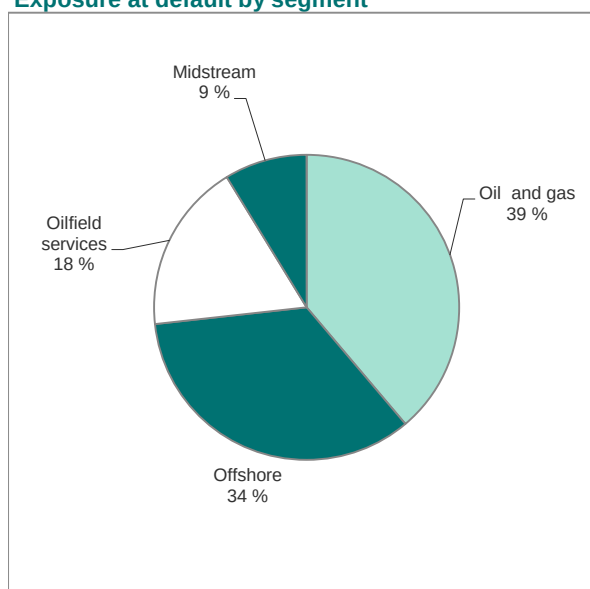
| Amounts in NOK billion | 30 June 2018 | 31 March 2018 | 31 Dec. 2017 | 30 Sept. 2017 | 30 June 2017 | 31 March 2017 | 31 Dec. 2016 | 30 Sept. 2016 | 30 June 2016 |
|------------------------|--------------|---------------|--------------|---------------|--------------|---------------|--------------|---------------|--------------|
| Oil and gas            | 40.3         | 39.5          | 41.1         | 39.2          | 41.4         | 43.2          | 44.4         | 45.5          | 48.5         |
| Offshore               | 35.7         | 34.6          | 40.2         | 41.8          | 42.6         | 45.6          | 49.2         | 49.7          | 52.7         |
| Oilfield services      | 18.7         | 16.8          | 17.6         | 19.5          | 23.5         | 25.8          | 25.8         | 25.8          | 29.2         |
| Midstream              | 9.1          | 8.8           | 10.0         | 13.9          | 15.5         | 16.6          | 18.7         | 19.4          | 20.1         |
| <b>Total</b>           | <b>103.8</b> | <b>99.8</b>   | <b>108.9</b> | <b>114.5</b>  | <b>122.9</b> | <b>131.1</b>  | <b>138.1</b> | <b>140.5</b>  | <b>150.5</b> |

### Risk classification of portfolio

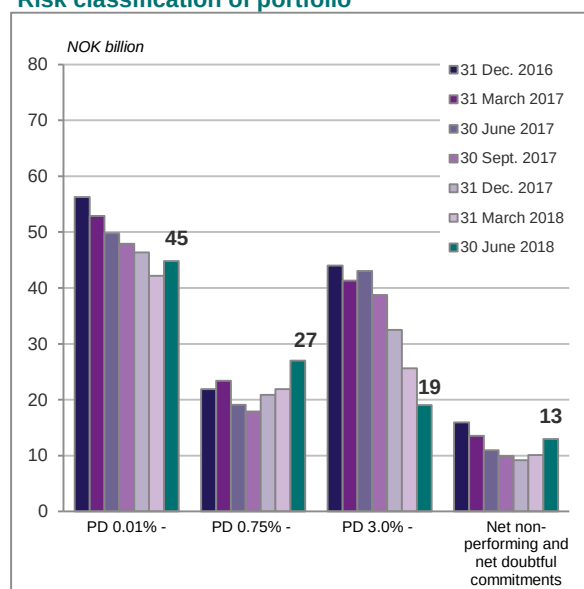
| Amounts in NOK billion                          | 30 June 2018 | 31 March 2018 | 31 Dec. 2017 | 30 Sept. 2017 | 30 June 2017 | 31 March 2017 | 31 Dec. 2016 | 30 Sept. 2016 | 30 June 2016 |
|-------------------------------------------------|--------------|---------------|--------------|---------------|--------------|---------------|--------------|---------------|--------------|
| PD 0.01% -                                      | 44.8         | 42.2          | 46.4         | 47.9          | 49.8         | 52.9          | 56.3         | 55.7          | 60.4         |
| PD 0.75% -                                      | 27.0         | 21.9          | 20.9         | 17.9          | 19.1         | 23.4          | 21.9         | 29.4          | 34.9         |
| PD 3.00% -                                      | 19.0         | 25.6          | 32.5         | 38.7          | 43.0         | 41.3          | 44.0         | 42.8          | 42.2         |
| Net non-performing and net doubtful commitments | 13.0         | 10.1          | 9.2          | 10.0          | 11.0         | 13.5          | 15.9         | 12.5          | 12.9         |
| <b>Total <sup>1)</sup></b>                      | <b>103.8</b> | <b>99.8</b>   | <b>108.9</b> | <b>114.5</b>  | <b>122.9</b> | <b>131.1</b>  | <b>138.1</b> | <b>140.5</b>  | <b>150.5</b> |

1) For a breakdown into sub-segments, see next page.

### Exposure at default by segment



### Risk classification of portfolio



Based on DNB's risk classification system. The volumes represent the expected outstanding amount in the event of default. PD = probability of default.

## 1.6.5 Breakdown of oil, gas and offshore (continued)

### Breakdown into sub-segments

| Amounts in NOK billion                                 | 30 June<br>2018 | 31 March<br>2018 | 31 Dec.<br>2017 | 30 Sept.<br>2017 | 30 June<br>2017 | 31 March<br>2017 | 31 Dec.<br>2016 | 30 Sept.<br>2016 | 30 June<br>2016 |
|--------------------------------------------------------|-----------------|------------------|-----------------|------------------|-----------------|------------------|-----------------|------------------|-----------------|
| <i>PD 0.01% -</i>                                      |                 |                  |                 |                  |                 |                  |                 |                  |                 |
| Oil and gas sector                                     | 35.0            | 33.9             | 36.3            | 36.5             | 37.9            | 40.0             | 40.8            | 40.9             | 43.8            |
| Offshore sector                                        | 2.0             | 1.9              | 2.6             | 1.7              | 1.8             | 1.9              | 2.6             | 1.9              | 1.7             |
| Oilfield services sector                               | 7.8             | 6.5              | 7.5             | 9.6              | 10.1            | 11.0             | 12.8            | 13.0             | 15.0            |
| <b>Total</b>                                           | <b>44.8</b>     | <b>42.2</b>      | <b>46.4</b>     | <b>47.9</b>      | <b>49.8</b>     | <b>52.9</b>      | <b>56.3</b>     | <b>55.7</b>      | <b>60.4</b>     |
| <i>PD 0.75% -</i>                                      |                 |                  |                 |                  |                 |                  |                 |                  |                 |
| Oil and gas sector                                     | 9.5             | 7.5              | 6.5             | 9.0              | 9.8             | 10.5             | 11.1            | 14.2             | 14.7            |
| Offshore sector                                        | 10.5            | 7.7              | 7.9             | 3.3              | 3.9             | 6.2              | 5.8             | 9.6              | 13.9            |
| Oilfield services sector                               | 7.0             | 6.7              | 6.5             | 5.5              | 5.3             | 6.6              | 4.9             | 5.6              | 6.3             |
| <b>Total</b>                                           | <b>27.0</b>     | <b>21.9</b>      | <b>20.9</b>     | <b>17.9</b>      | <b>19.1</b>     | <b>23.4</b>      | <b>21.9</b>     | <b>29.4</b>      | <b>34.9</b>     |
| <i>PD 3.00% -</i>                                      |                 |                  |                 |                  |                 |                  |                 |                  |                 |
| Oil and gas sector                                     | 4.0             | 6.2              | 7.4             | 6.9              | 7.3             | 7.8              | 9.0             | 7.9              | 7.8             |
| Offshore sector                                        | 11.7            | 16.4             | 22.0            | 28.2             | 28.4            | 26.2             | 29.1            | 29.9             | 28.7            |
| Oilfield services sector                               | 3.3             | 3.0              | 3.0             | 3.6              | 7.3             | 7.3              | 5.9             | 5.1              | 5.7             |
| <b>Total</b>                                           | <b>19.0</b>     | <b>25.6</b>      | <b>32.5</b>     | <b>38.7</b>      | <b>43.0</b>     | <b>41.3</b>      | <b>44.0</b>     | <b>42.8</b>      | <b>42.2</b>     |
| <i>Net non-performing and net doubtful commitments</i> |                 |                  |                 |                  |                 |                  |                 |                  |                 |
| Oil and gas sector                                     | 0.8             | 0.8              | 0.9             | 0.7              | 1.8             | 1.4              | 2.1             | 2.0              | 2.3             |
| Offshore sector                                        | 11.6            | 8.6              | 7.7             | 8.6              | 8.4             | 11.3             | 11.6            | 8.3              | 8.4             |
| Oilfield services sector                               | 0.6             | 0.7              | 0.7             | 0.7              | 0.8             | 0.9              | 2.2             | 2.2              | 2.3             |
| <b>Total</b>                                           | <b>13.0</b>     | <b>10.1</b>      | <b>9.2</b>      | <b>10.0</b>      | <b>11.0</b>     | <b>13.5</b>      | <b>15.9</b>     | <b>12.5</b>      | <b>12.9</b>     |
| <b>Total oil, gas and offshore</b>                     | <b>103.8</b>    | <b>99.8</b>      | <b>108.9</b>    | <b>114.5</b>     | <b>122.9</b>    | <b>131.1</b>     | <b>138.1</b>    | <b>140.5</b>     | <b>150.5</b>    |

Based on DNB's risk classification system. The volumes represent the expected outstanding amount in the event of default. PD = probability of default.



### 1.6.6 DNB's risk classification

| Risk class | Probability of default<br>(per cent) |          | External rating |                   |
|------------|--------------------------------------|----------|-----------------|-------------------|
|            | As from                              | Up to    | Moody's         | Standard & Poor's |
| 1          | 0.01                                 | 0.10     | Aaa – A3        | AAA – A-          |
| 2          | 0.10                                 | 0.25     | Baa1 – Baa2     | BBB+ – BBB        |
| 3          | 0.25                                 | 0.50     | Baa3            | BBB-              |
| 4          | 0.50                                 | 0.75     | Ba1             | BB+               |
| 5          | 0.75                                 | 1.25     | Ba2             | BB                |
| 6          | 1.25                                 | 2.00     |                 |                   |
| 7          | 2.00                                 | 3.00     | Ba3             | BB-               |
| 8          | 3.00                                 | 5.00     | B1              | B+                |
| 9          | 5.00                                 | 8.00     | B2              | B                 |
| 10         | 8.00                                 | impaired | B3, Caa/C       | B-, CCC/C         |

DNB's risk classification system, where 1 represents the lowest risk and 10 the highest risk.

### 1.7.1 Development in volumes - deposits from customers

| <i>Amounts in NOK billion</i>                                                         | 30 June<br>2018 | 31 March<br>2018 | 31 Dec.<br>2017 | 30 Sept.<br>2017 | 30 June<br>2017 | 31 March<br>2017 | 31 Dec.<br>2016 | 30 Sept.<br>2016 | 30 June<br>2016 |
|---------------------------------------------------------------------------------------|-----------------|------------------|-----------------|------------------|-----------------|------------------|-----------------|------------------|-----------------|
| Deposits at end of period                                                             | 1 030           | 955              | 971             | 1 010            | 1 009           | 1 017            | 935             | 918              | 961             |
| Deposits adjusted for exchange rate movements                                         | 1 036           | 965              | 972             | 1 019            | 1 005           | 1 022            | 936             | 932              | 961             |
| Deposits adjusted for short-term money market investments                             | 971             | 911              | 935             | 949              | 963             | 969              | 925             | 903              | 959             |
| Deposits adjusted for short-term money market investments and exchange rate movements | 977             | 922              | 936             | 958              | 960             | 974              | 927             | 917              | 959             |

### 1.7.2 Deposits per customer group

| <i>Amounts in NOK billion</i>        | 30 June<br>2018 | 31 March<br>2018 | 31 Dec.<br>2017 | 30 Sept.<br>2017 | 30 June<br>2017 | 31 March<br>2017 | 31 Dec.<br>2016 | 30 Sept.<br>2016 |
|--------------------------------------|-----------------|------------------|-----------------|------------------|-----------------|------------------|-----------------|------------------|
| Households                           | 398             | 411              | 374             | 374              | 379             | 361              | 361             | 359              |
| Non-financial corporates             | 472             | 429              | 458             | 470              | 468             | 488              | 449             | 420              |
| Other financial corporates           | 115             | 68               | 94              | 124              | 111             | 110              | 79              | 81               |
| Other                                | 62              | 55               | 55              | 60               | 67              | 77               | 58              | 71               |
| Credit institutions                  | 292             | 243              | 222             | 240              | 212             | 264              | 212             | 192              |
| <b>Total deposits</b>                | <b>1 338</b>    | <b>1 206</b>     | <b>1 204</b>    | <b>1 267</b>     | <b>1 237</b>    | <b>1 300</b>     | <b>1 158</b>    | <b>1 123</b>     |
| <i>Of which repo trading volumes</i> | 79.3            | 46.8             | 32.5            | 13.8             | 17.8            | 23.5             | 21.6            | 10.0             |

The above table shows the split of deposits for the CRD IV reporting according to EU regulations and does not include non-financial companies in the DNB Group.

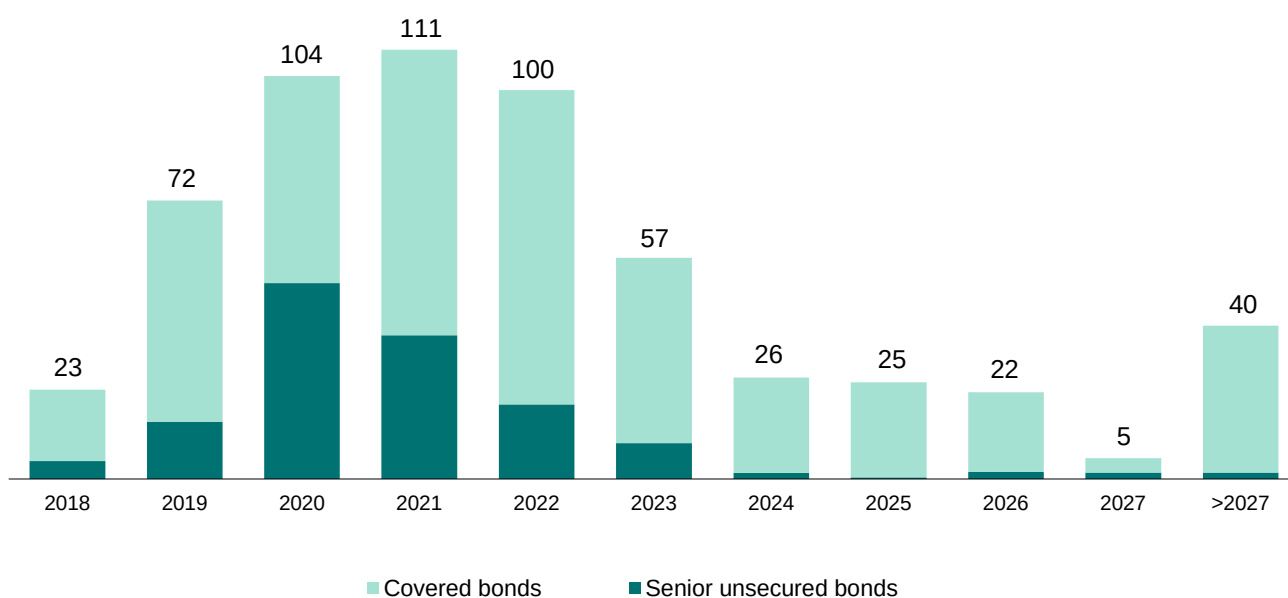
### 1.7.3 Funding

DNB Bank ASA issues senior debt and subordinated debt. DNB Boligkreditt AS, which is a wholly owned subsidiary of DNB Bank ASA, issues covered bonds. DNB issues bonds through large public transactions and private placements.

|      |                                                 | NOK billion | Maturity (years) |
|------|-------------------------------------------------|-------------|------------------|
| 2018 | Covered bonds                                   | 57.3        | 7.5              |
|      | Senior bonds                                    | -           | -                |
|      | <b>Total</b>                                    | <b>57.3</b> | <b>7.5</b>       |
|      | Additional Tier 1 capital and Tier 2 loans      | 9.3         | 5.0              |
|      | Total including Tier 1 capital and Tier 2 loans | 66.6        |                  |
| 2017 | Covered bonds                                   | 73.4        | 8.0              |
|      | Senior bonds                                    | 16.0        | 3.0              |
|      | <b>Total</b>                                    | <b>89.4</b> | <b>7.1</b>       |
|      | Additional Tier 1 capital and Tier 2 loans      | 10.6        | 5.0              |
|      | Total including Tier 1 capital and Tier 2 loans | 99.9        |                  |
| 2016 | Covered bonds                                   | 63.5        | 7.7              |
|      | Senior bonds                                    | 25.2        | 5.7              |
|      | <b>Total</b>                                    | <b>88.7</b> | <b>7.1</b>       |
|      | Additional Tier 1 capital and Tier 2 loans      | 8.3         | 5.3              |
|      | Total including Tier 1 capital and Tier 2 loans | 97.0        |                  |

### 1.7.4 Redemption profile as at 30 June 2018

| NOK billion            | 2018        | 2019        | 2020         | 2021         | 2022         | 2023        | 2024        | 2025        | 2026        | 2027       | >2027       |
|------------------------|-------------|-------------|--------------|--------------|--------------|-------------|-------------|-------------|-------------|------------|-------------|
| Senior unsecured bonds | 4.6         | 14.7        | 50.5         | 37.0         | 19.2         | 9.2         | 1.5         | 0.4         | 1.8         | 1.6        | 1.6         |
| Covered bonds          | 18.4        | 57.1        | 53.4         | 73.7         | 81.1         | 47.8        | 24.6        | 24.5        | 20.5        | 3.7        | 37.9        |
| <b>Total</b>           | <b>23.0</b> | <b>71.8</b> | <b>103.9</b> | <b>110.7</b> | <b>100.3</b> | <b>57.0</b> | <b>26.2</b> | <b>24.9</b> | <b>22.3</b> | <b>5.3</b> | <b>39.5</b> |



A total overview of subordinated loans as at 30 June 2018 can be found in the appendix on page 84-89.

## 1.7.5 Asset encumbrance as at 30 June 2018

### Distribution by type of liability (rows) and encumbered asset (columns)

| <i>Market value in NOK million</i> | Government/<br>guaranteed<br>debt<br>instru-<br>ments | Supra-<br>national<br>debt<br>instru-<br>ments | Covered<br>bonds | Debt<br>issued<br>by credit<br>institu-<br>tions | Debt<br>issued by<br>corporate<br>and other<br>issuers | Home<br>mortgages | Commercial<br>real estate<br>loans | Asset-<br>backed<br>securities<br>(ABS) | Total <sup>1)</sup> |
|------------------------------------|-------------------------------------------------------|------------------------------------------------|------------------|--------------------------------------------------|--------------------------------------------------------|-------------------|------------------------------------|-----------------------------------------|---------------------|
| Due to central banks               |                                                       |                                                |                  |                                                  |                                                        |                   |                                    |                                         |                     |
| Repurchase agreements              | 22 792                                                |                                                |                  |                                                  |                                                        |                   |                                    |                                         | 22 792              |
| Derivatives                        |                                                       |                                                | 325              |                                                  |                                                        |                   |                                    |                                         | 325                 |
| Covered bonds issued               |                                                       |                                                |                  |                                                  |                                                        | 442 383           | 291                                |                                         | 442 674             |
| <b>Total</b>                       | <b>22 792</b>                                         | <b>0</b>                                       | <b>325</b>       | <b>0</b>                                         | <b>0</b>                                               | <b>442 383</b>    | <b>291</b>                         | <b>0</b>                                | <b>465 791</b>      |

### \*) Total figures per quarter

| <i>Market value in NOK million</i> | 30 June<br>2018 | 31 March<br>2018 | 31 Dec.<br>2017 | 30 Sept.<br>2017 | 30 June<br>2017 | 31 Dec.<br>2016 | 30 Sept.<br>2016 | 30 June<br>2016 | 31 March<br>2016 |
|------------------------------------|-----------------|------------------|-----------------|------------------|-----------------|-----------------|------------------|-----------------|------------------|
| Due to central banks               |                 |                  |                 | 3 976            | 3 807           | 3 837           | 3 624            | 5 390           | 4 394            |
| Repurchase agreements              | 22 792          | 43 338           | 16 763          | 5 448            | 13 233          | 14 067          | 3 368            | 19 189          | 19 809           |
| Derivatives                        | 325             | 8 484            | 18 070          | 2 856            | 7 773           |                 | 2 735            | 31 289          | 38 476           |
| Covered bonds issued               | 442 674         | 442 653          | 461 876         | 430 743          | 455 131         | 437 326         | 455 062          | 461 417         | 448 813          |
| <b>Total</b>                       | <b>465 791</b>  | <b>494 474</b>   | <b>496 708</b>  | <b>443 023</b>   | <b>479 944</b>  | <b>455 230</b>  | <b>464 788</b>   | <b>517 284</b>  | <b>511 493</b>   |

## 1.7.6 Additional assets available for secured funding as at 30 June 2018

| <i>Market value in NOK million</i>             | Government/<br>guaranteed<br>debt<br>instru-<br>ments | Supra-<br>national<br>debt<br>instru-<br>ments | Covered<br>bonds | Debt<br>issued<br>by credit<br>institu-<br>tions | Debt<br>issued by<br>corporate<br>and other<br>issuers | Home<br>mortgages | Commercial<br>real estate<br>loans | Asset-<br>backed<br>securities<br>(ABS) | Total <sup>1)</sup> |
|------------------------------------------------|-------------------------------------------------------|------------------------------------------------|------------------|--------------------------------------------------|--------------------------------------------------------|-------------------|------------------------------------|-----------------------------------------|---------------------|
| Securities <sup>1)</sup>                       | 226 933                                               | 12 767                                         | 101 505          | 2 382                                            | 507                                                    |                   |                                    | 319                                     | 344 413             |
| Retained covered bonds                         |                                                       |                                                |                  |                                                  |                                                        | 3 500             |                                    |                                         | 3 500               |
| Cover pool overcollateralisation <sup>2)</sup> |                                                       |                                                |                  |                                                  |                                                        | 205 268           | 18 369                             |                                         | 223 637             |
| Cover pool eligible assets <sup>3)</sup>       |                                                       |                                                |                  |                                                  |                                                        |                   | 15 000                             |                                         | 15 000              |
| <b>Total</b>                                   | <b>226 933</b>                                        | <b>12 767</b>                                  | <b>101 505</b>   | <b>2 382</b>                                     | <b>507</b>                                             | <b>208 768</b>    | <b>33 369</b>                      | <b>319</b>                              | <b>586 550</b>      |

### \*) Total figures per quarter

| <i>Market value in NOK million</i>             | 30 June<br>2018 | 31 March<br>2018 | 31 Dec.<br>2017 | 30 Sept.<br>2017 | 30 June<br>2017 | 31 March<br>2017 | 31 Dec.<br>2016 | 30 Sept.<br>2016 | 30 June<br>2016 |
|------------------------------------------------|-----------------|------------------|-----------------|------------------|-----------------|------------------|-----------------|------------------|-----------------|
| Securities                                     | 344 413         | 295 642          | 439 684         | 320 731          | 343 149         | 406 517          | 224 790         | 219 408          | 227 479         |
| Retained covered bonds                         | 3 500           | 7 869            | 11 942          | 11 012           | 7 259           | 9 008            | 8 755           | 3 856            | 3 991           |
| Cover pool overcollateralisation <sup>2)</sup> | 223 637         | 220 880          | 216 942         | 226 706          | 215 217         | 165 122          | 190 687         | 190 415          | 193 083         |
| Cover pool eligible assets <sup>3)</sup>       | 15 000          | 15 000           | 15 000          | 15 000           | 15 000          | 15 000           | 15 000          | 15 000           | 15 000          |
| <b>Total</b>                                   | <b>586 550</b>  | <b>539 391</b>   | <b>683 568</b>  | <b>573 449</b>   | <b>580 625</b>  | <b>595 648</b>   | <b>439 232</b>  | <b>428 679</b>   | <b>439 553</b>  |

1) Including available repo collateral.

2) Collateralisation in excess of the regulatory minimum. Uncommitted, rating-supportive overcollateralisation forms part of this volume.

3) Estimate.

### 1.7.7 Liquid assets as at 30 June 2018

| <i>Amounts in NOK million</i>                                                                  | NOK            | EUR            | USD            | Other         | Total <sup>1)</sup> |
|------------------------------------------------------------------------------------------------|----------------|----------------|----------------|---------------|---------------------|
| Cash and deposits with central banks                                                           | 1 598          | 186 065        | 189 661        | 840           | 378 164             |
| Deposits with other banks <sup>1)</sup>                                                        | 35 420         | 8 442          | 93 094         | 1 660         | 138 616             |
| Securities issued or guaranteed by sovereigns, central banks or multilateral development banks | 51 076         | 5 847          | 41 481         | 22 999        | 121 402             |
| Securities issued or guaranteed by municipalities or public sector entities                    | 2 631          | 816            | 8 924          | 2 771         | 15 143              |
| Covered bonds                                                                                  |                |                |                |               |                     |
| - issued by other institutions                                                                 | 49 645         | 5 260          | 8 900          | 10 602        | 74 406              |
| - own issued                                                                                   | 3 500          |                |                |               | 3 500               |
| Securities issued by non-financial corporates                                                  | 201            | 70             | 119            | 117           | 507                 |
| Securities issued by financial corporates and ABS                                              | 2 094          | 202            | 312            | 93            | 2 701               |
| <b>Total</b>                                                                                   | <b>146 165</b> | <b>206 702</b> | <b>342 492</b> | <b>39 080</b> | <b>734 440</b>      |

#### \*) Total figures per quarter

| <i>Amounts in NOK million</i>                                                                  | 30 June<br>2018 | 31 March<br>2018 | 31 Dec.<br>2017 | 30 Sept.<br>2017 | 30 June<br>2017 | 31 March<br>2017 | 31 Dec.<br>2016 | 30 Sept.<br>2016 | 30 June<br>2016 |
|------------------------------------------------------------------------------------------------|-----------------|------------------|-----------------|------------------|-----------------|------------------|-----------------|------------------|-----------------|
| Cash and deposits with central banks                                                           | 378 164         | 269 251          | 146 312         | 315 004          | 261 020         | 365 700          | 201 176         | 171 376          | 145 905         |
| Deposits with other banks <sup>1)</sup>                                                        | 138 616         | 79 226           | 211 896         | 157 176          | 157 018         | 198 747          | 191 145         | 187 796          | 191 782         |
| Securities issued or guaranteed by sovereigns, central banks or multilateral development banks | 121 402         | 111 012          | 154 619         | 95 933           | 99 029          | 119 016          | 115 165         | 108 499          | 110 796         |
| Securities issued or guaranteed by municipalities or public sector entities                    | 15 143          | 13 435           | 13 921          | 13 412           | 13 778          | 12 068           | 11 425          | 10 829           | 10 804          |
| Covered bonds                                                                                  |                 |                  |                 |                  |                 |                  |                 |                  |                 |
| - issued by other institutions                                                                 | 74 406          | 67 579           | 66 656          | 63 865           | 67 834          | 72 938           | 78 626          | 80 981           | 83 381          |
| - own issued                                                                                   | 3 500           | 7 869            | 11 942          | 11 012           | 7 259           | 9 008            | 8 755           | 3 856            | 3 991           |
| Securities issued by non-financial corporates                                                  | 507             | 755              | 778             | 1 240            | 615             | 616              | 858             | 899              | 1 327           |
| Securities issued by financial corporates and ABS                                              | 2 701           | 3 331            | 15 341          | 15 183           | 14 045          | 19 007           | 18 717          | 18 200           | 21 422          |
| <b>Total</b>                                                                                   | <b>734 440</b>  | <b>552 458</b>   | <b>621 465</b>  | <b>672 826</b>   | <b>620 598</b>  | <b>797 100</b>   | <b>625 867</b>  | <b>582 437</b>   | <b>569 408</b>  |

1) Including netting of repo transactions.

Excluding assets in DNB Livsforsikring and encumbered securities. Including trading portfolio.

### 1.7.8 Liquidity Coverage Ratio

| <i>Per cent</i> | 30 June<br>2018 | 31 March<br>2018 | 31 Dec.<br>2017 | 30 Sept.<br>2017 | 30 June<br>2017 | 31 March<br>2017 | 31 Dec.<br>2016 | 30 Sept.<br>2016 | 30 June<br>2016 |
|-----------------|-----------------|------------------|-----------------|------------------|-----------------|------------------|-----------------|------------------|-----------------|
| EUR             | 282             | 208              | 191             | 247              | 591             | 455              | 562             | 336              | 255             |
| USD             | 136             | 153              | 137             | 112              | 147             | 137              | 190             | 185              | 205             |
| NOK             | 78              | 62               | 93              | 87               | 76              | 82               | 59              | 75               | 49              |
| <b>Total</b>    | <b>131</b>      | <b>110</b>       | <b>117</b>      | <b>118</b>       | <b>123</b>      | <b>135</b>       | <b>138</b>      | <b>140</b>       | <b>122</b>      |

### 1.7.9 DNB Bank ASA - credit ratings from international rating agencies

|                           | Moody's                  |                          |            | Standard & Poor's       |            |
|---------------------------|--------------------------|--------------------------|------------|-------------------------|------------|
|                           | Long-term                |                          | Short-term | Long-term               | Short-term |
|                           | Bank deposits            | Senior unsecured debt    |            |                         |            |
| <b>As at 30 June 2018</b> | <b>Aa2 <sup>1)</sup></b> | <b>Aa2 <sup>1)</sup></b> | <b>P-1</b> | <b>A+ <sup>2)</sup></b> | <b>A-1</b> |
| As at 31 March 2018       | Aa2 <sup>1)</sup>        | Aa2 <sup>1)</sup>        | P-1        | A+ <sup>2)</sup>        | A-1        |
| As at 31 December 2017    | Aa2 <sup>1)</sup>        | Aa2 <sup>1)</sup>        | P-1        | A+ <sup>3)</sup>        | A-1        |
| As at 30 September 2017   | Aa2 <sup>1)</sup>        | Aa2 <sup>1)</sup>        | P-1        | A+ <sup>3)</sup>        | A-1        |
| As at 30 June 2017        | Aa2 <sup>1)</sup>        | Aa2 <sup>1)</sup>        | P-1        | A+ <sup>3)</sup>        | A-1        |
| As at 30 June 2017        | Aa2 <sup>1)</sup>        | Aa2 <sup>1)</sup>        | P-1        | A+ <sup>3)</sup>        | A-1        |
| As at 31 March 2017       | Aa2 <sup>1)</sup>        | Aa2 <sup>1)</sup>        | P-1        | A+ <sup>3)</sup>        | A-1        |
| As at 31 December 2016    | Aa2 <sup>1)</sup>        | Aa2 <sup>1)</sup>        | P-1        | A+ <sup>1)</sup>        | A-1        |
| As at 30 September 2016   | Aa2 <sup>1)</sup>        | Aa2 <sup>1)</sup>        | P-1        | A+ <sup>1)</sup>        | A-1        |

1) *Negative outlook.*

2) *Positive outlook.*

3) *Stable outlook.*

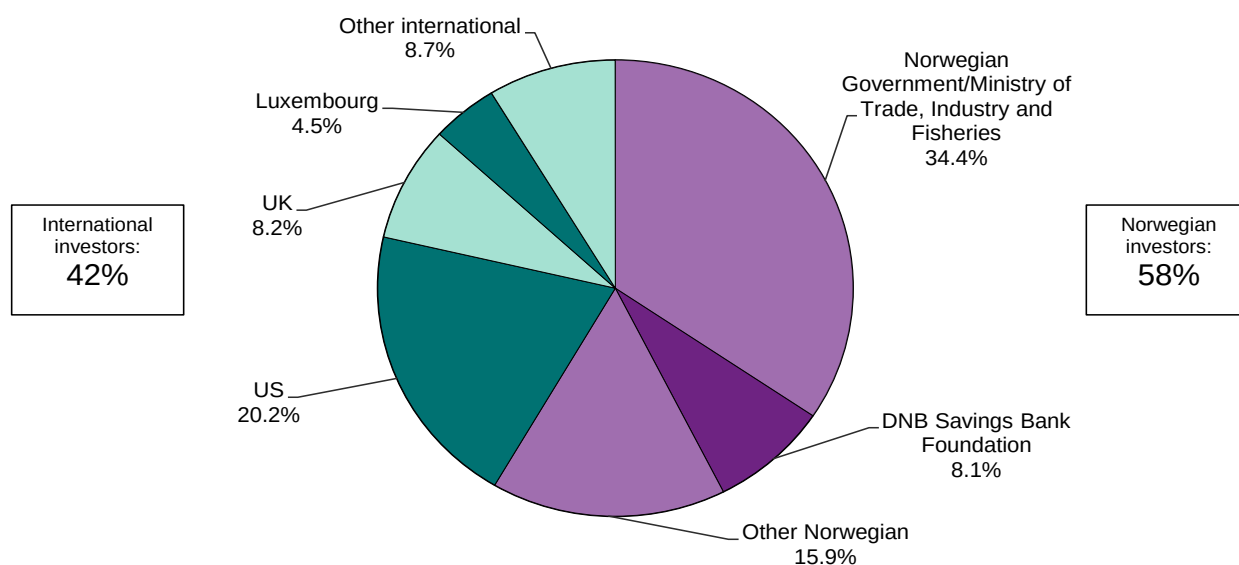
### 1.7.10 Major shareholders as at 30 June 2018

|                                                                | Shares in 1 000  | Ownership in per cent |
|----------------------------------------------------------------|------------------|-----------------------|
| Norwegian Government/Ministry of Trade, Industry and Fisheries | 553 792          | 34.4                  |
| DNB Savings Bank Foundation                                    | 130 001          | 8.1                   |
| Folketrygdfondet                                               | 97 058           | 6.0                   |
| Fidelity International                                         | 31 165           | 1.9                   |
| BlackRock                                                      | 28 314           | 1.8                   |
| The Vanguard Group                                             | 27 771           | 1.7                   |
| Deutsche Asset Management                                      | 24 639           | 1.5                   |
| Schroder Investment Management                                 | 20 511           | 1.3                   |
| Capital World Investors                                        | 18 043           | 1.1                   |
| Storebrand Kapitalforvaltning                                  | 16 571           | 1.0                   |
| T. Rowe Price                                                  | 15 164           | 0.9                   |
| KLP                                                            | 14 576           | 0.9                   |
| MFS Investment Management                                      | 13 897           | 0.9                   |
| SAFE Investment Company                                        | 13 442           | 0.8                   |
| Newton Investment Management                                   | 12 997           | 0.8                   |
| DNB Asset Management                                           | 12 511           | 0.8                   |
| Davis Selected Advisers                                        | 12 424           | 0.8                   |
| State Street Global Advisors                                   | 11 975           | 0.7                   |
| Nordea Funds                                                   | 10 667           | 0.7                   |
| LSV Asset Management                                           | 10 288           | 0.6                   |
| <b>Total largest shareholders</b>                              | <b>1 075 804</b> | <b>66.9</b>           |
| Other shareholders                                             | 532 757          | 33.1                  |
| <b>Total</b>                                                   | <b>1 608 561</b> | <b>100.0</b>          |

The owners of shares in nominee accounts are determined on the basis of third-party analyses.

For information related to the share buy-back programmes and redemption of shares, refer to table 1.7.12.

### 1.7.11 Ownership according to nationality as at 30 June 2018



### 1.7.12 Share buy-back programmes

The annual general meeting (AGM) held on 24 April 2018 resolved a reduction in the company's share capital by cancelling or redeeming a total of 24 431 973 shares repurchased according to the authorisation given by the 2017 AGM. The total number of issued shares after the cancellation is 1 604 366 888, which has been reflected in the accounts as of 30 June 2018. The transaction is expected to be completed and formally registered in July/August.

In addition, the AGM authorised DNB ASA to repurchase up to 3.5 per cent of the company's share capital after the completion of the reduction in capital in connection with the share buy-back programme initiated in 2017. The authorisation is valid up to the AGM in 2019. Initially, DNB has applied and received approval for a 2 per cent repurchase limit from Finanstilsynet (the Financial Supervisory Authority of Norway). DNB may at any time apply to Finanstilsynet for the remaining 1.5 per cent authorised by the AGM.

DNB ASA has signed an agreement with the Norwegian government, represented by the Ministry of Trade, Industry and Fisheries, to ensure that the government maintains its 34 per cent ownership interest in DNB ASA after completion of the buy-back programme.

DNB ASA will cancel the repurchased shares and redeem the proportionate number of shares owned by the Norwegian government. The shares owned by the Norwegian government will be redeemed against a payment corresponding to the average volume-weighted price of the shares repurchased by DNB ASA in the open market as part of the buy-back programme, in addition to an interest compensation and an agreed adjustment for dividends paid on the redeemed shares during the buy-back period (if any). Once this transaction has been completed, a stock exchange statement will be published, specifying the updated number of shares after completion of the share buy-back programme and cancellation of the shares.

#### Buy-back programmes

| Number of shares                                                                | 30 June 2018     |
|---------------------------------------------------------------------------------|------------------|
| The Group's portfolio of own shares acquired under the share buy-back programme | 4 113 000        |
| Redemption of shares from the state of Norway                                   | 2 118 817        |
| <b>Total purchased shares</b>                                                   | <b>6 231 817</b> |

|                                           |             |
|-------------------------------------------|-------------|
| Total price of repurchased shares (NOK)   | 642 965 613 |
| Average price of repurchased shares (NOK) | 156.33      |

|                            | Announced   | Completed |
|----------------------------|-------------|-----------|
| 1.5 per cent <sup>1)</sup> | 6 June 2018 |           |

1) Including redemption of government shares.



### 1.8.1 Primary capital - DNB Group

Capital adequacy is calculated and reported in accordance with the EU capital requirements regulations for banks and investment firms (CRD IV/CRR). The regulatory consolidation deviates from consolidation in the accounts and comprises the parent company, subsidiaries and associated companies within the financial sector, excluding insurance companies. DNB Livsforsikring and DNB Forsikring are thus not included in the calculations. Associated companies are consolidated pro rata.

| <i>Amounts in NOK million</i>                                      | 30 June<br>2018 | 31 March<br>2018 | 31 Dec.<br>2017 | 30 Sept.<br>2017 | 30 June<br>2017 | 31 March<br>2017 | 31 Dec.<br>2016 | 30 Sept.<br>2016 | 30 June<br>2016 |
|--------------------------------------------------------------------|-----------------|------------------|-----------------|------------------|-----------------|------------------|-----------------|------------------|-----------------|
| Total equity excluding interim profits                             | 199 515         | 212 707          | 216 897         | 195 945          | 197 765         | 206 403          | 206 423         | 180 422          | 181 718         |
| 50 per cent of interim profits for the year to date                | 5 755           | 2 790            |                 | 7 164            | 4 425           | 1 959            |                 | 6 744            | 4 593           |
| Effect from regulatory consolidation                               | (4 942)         | (6 496)          | (6 328)         | (4 705)          | (4 705)         | (5 795)          | (5 795)         | (4 915)          | (5 038)         |
| Net additional Tier 1 capital instruments included in total equity | (15 730)        | (15 589)         | (16 013)        | (15 863)         | (15 734)        | (15 589)         | (15 858)        | (9 594)          | (9 532)         |
| <b>Total equity for capital adequacy purpose</b>                   | <b>184 597</b>  | <b>193 412</b>   | <b>194 557</b>  | <b>182 541</b>   | <b>181 752</b>  | <b>186 978</b>   | <b>184 770</b>  | <b>172 657</b>   | <b>171 741</b>  |
| Deductions                                                         | (13 622)        | (21 131)         | (23 218)        | (11 247)         | (9 720)         | (16 802)         | (16 555)        | (8 901)          | (9 759)         |
| <b>Common equity Tier 1 capital</b>                                | <b>170 975</b>  | <b>172 281</b>   | <b>171 339</b>  | <b>171 295</b>   | <b>172 031</b>  | <b>170 176</b>   | <b>168 214</b>  | <b>163 756</b>   | <b>161 982</b>  |
| Additional Tier 1 capital instruments                              | 15 508          | 15 420           | 15 517          | 15 019           | 15 504          | 15 556           | 17 295          | 11 351           | 11 351          |
| Tier 1 capital                                                     | 186 483         | 187 701          | 186 856         | 186 314          | 187 536         | 185 732          | 185 509         | 175 107          | 173 333         |
| Tier 2 capital, net                                                | 26 928          | 27 998           | 21 696          | 20 217           | 21 608          | 21 218           | 19 661          | 19 671           | 21 196          |
| <b>Total eligible capital</b>                                      | <b>213 411</b>  | <b>215 699</b>   | <b>208 552</b>  | <b>206 531</b>   | <b>209 144</b>  | <b>206 950</b>   | <b>205 170</b>  | <b>194 778</b>   | <b>194 529</b>  |
| Risk-weighted volume, basis for transitional rules, Basel I        | 1 317 589       | 1 300 082        | 1 303 251       | 1 317 091        | 1 358 902       | 1 347 240        | 1 314 372       | 1 306 590        | 1 335 732       |
| 80 per cent of RWA, transitional rules                             | 1 054 071       | 1 040 066        | 1 042 601       | 1 053 673        | 1 087 122       | 1 077 792        | 1 051 498       | 1 045 272        | 1 068 585       |
| Risk-weighted volume, transitional rules                           | 1 054 071       | 1 040 066        | 1 042 601       | 1 053 673        | 1 087 122       | 1 077 792        | 1 051 498       | 1 045 272        | 1 068 585       |
| Minimum capital requirement, transitional rules                    | 84 326          | 83 205           | 83 408          | 84 294           | 86 970          | 86 223           | 84 120          | 83 622           | 85 487          |
| <b>Common equity Tier 1 capital ratio, transitional rules (%)</b>  | <b>16.2</b>     | <b>16.6</b>      | <b>16.4</b>     | <b>16.3</b>      | <b>15.8</b>     | <b>15.8</b>      | <b>16.0</b>     | <b>15.7</b>      | <b>15.2</b>     |
| Tier 1 capital ratio, transitional rules (%)                       | 17.7            | 18.0             | 17.9            | 17.7             | 17.3            | 17.2             | 17.6            | 16.8             | 16.2            |
| Capital ratio, transitional rules (%)                              | 20.2            | 20.7             | 20.0            | 19.6             | 19.2            | 19.2             | 19.5            | 18.6             | 18.2            |

#### Basel III

|                                                   |           |         |           |           |           |         |         |         |         |
|---------------------------------------------------|-----------|---------|-----------|-----------|-----------|---------|---------|---------|---------|
| Risk-weighted volume, Basel III                   | 1 011 060 | 994 223 | 1 027 585 | 1 027 137 | 1 072 158 | 977 995 | 957 726 | 950 425 | 984 220 |
| Minimum capital requirement, Basel III            | 80 885    | 79 538  | 82 207    | 82 171    | 85 773    | 78 240  | 76 618  | 76 034  | 78 738  |
| Common equity Tier 1 capital ratio, Basel III (%) | 16.9      | 17.3    | 16.7      | 16.7      | 16.0      | 17.4    | 17.6    | 17.2    | 16.5    |
| Tier 1 capital ratio, Basel III (%)               | 18.4      | 18.9    | 18.2      | 18.1      | 17.5      | 19.0    | 19.4    | 18.4    | 17.6    |
| Capital ratio, Basel III (%)                      | 21.1      | 21.7    | 20.3      | 20.1      | 19.5      | 21.2    | 21.4    | 20.5    | 19.8    |

|                               |     |     |     |     |     |     |     |     |     |
|-------------------------------|-----|-----|-----|-----|-----|-----|-----|-----|-----|
| Leverage ratio, Basel III (%) | 6.8 | 7.2 | 7.2 | 7.1 | 7.2 | 6.7 | 7.3 | 6.9 | 6.8 |
|-------------------------------|-----|-----|-----|-----|-----|-----|-----|-----|-----|

Capital adequacy figures include 50 per cent of interim profits in all quarters. Annual figures are exclusive of dividend payments.

Due to transitional rules, the minimum capital adequacy requirements cannot be reduced below 80 per cent of the corresponding figure calculated according to the Basel I regulations.

#### Basel III

The majority of the credit portfolios are reported according to the IRB approach. The portfolios "central governments" and "institutions" are, however, reported according to the standardised approach.

## 1.8.2 Leverage ratio

|                                          | 30 June<br>2018 | 31 March<br>2018 | 31 Dec.<br>2017 | 30 Sept.<br>2017 | 30 June<br>2017 | 31 March<br>2017 | 31 Dec.<br>2016 | 30 Sept.<br>2016 | 30 June<br>2016 |
|------------------------------------------|-----------------|------------------|-----------------|------------------|-----------------|------------------|-----------------|------------------|-----------------|
| <i>Amounts in NOK million</i>            |                 |                  |                 |                  |                 |                  |                 |                  |                 |
| Tier 1 capital                           | 186 483         | 187 701          | 186 863         | 186 314          | 187 536         | 185 732          | 185 509         | 175 107          | 173 333         |
| Leverage exposure                        |                 |                  |                 |                  |                 |                  |                 |                  |                 |
| Securities financing transactions (SFTs) | 195 448         | 176 485          | 251 939         | 183 235          | 184 491         | 229 475          | 196 891         | 208 682          | 210 408         |
| Derivatives market value                 | 42 710          | 43 293           | 47 840          | 40 949           | 59 352          | 55 576           | 54 155          | 62 028           | 76 297          |
| Potential future exposure on derivatives | 27 911          | 29 257           | 37 363          | 29 653           | 23 891          | 34 063           | 32 079          | 31 812           | 26 246          |
| Eligible cash variation margin           | (17 463)        | (15 758)         | (28 744)        | (17 526)         | (18 697)        | (15 486)         | (15 383)        | (17 305)         | (18 783)        |
| Off balance sheet commitments            | 236 550         | 231 676          | 235 576         | 235 491          | 246 002         | 248 029          | 242 183         | 238 979          | 240 239         |
| Loans and advances and other assets      | 2 285 934       | 2 141 391        | 2 071 592       | 2 179 955        | 2 129 861       | 2 230 569        | 2 043 384       | 2 014 744        | 2 028 211       |
| Deductions                               | (10 717)        | (8 749)          | (9 699)         | (9 405)          | (8 347)         | (6 366)          | (6 644)         | (8 034)          | (8 774)         |
| Total exposure                           | 2 760 372       | 2 597 595        | 2 605 867       | 2 642 352        | 2 616 552       | 2 775 860        | 2 546 664       | 2 530 905        | 2 553 843       |
| Leverage ratio, Basel III (%)            | 6.8             | 7.2              | 7.2             | 7.1              | 7.2             | 6.7              | 7.3             | 6.9              | 6.8             |

## 1.8.3 Specification of capital requirements

|                                                                 | 30 June<br>2018 | 31 March<br>2018 | 31 Dec.<br>2017 | 30 Sept.<br>2017 | 30 June<br>2017 | 31 March<br>2017 | 31 Dec.<br>2016 | 30 Sept.<br>2016 | 30 June<br>2016 |
|-----------------------------------------------------------------|-----------------|------------------|-----------------|------------------|-----------------|------------------|-----------------|------------------|-----------------|
| <i>Amounts in NOK million</i>                                   |                 |                  |                 |                  |                 |                  |                 |                  |                 |
| IRB approach                                                    |                 |                  |                 |                  |                 |                  |                 |                  |                 |
| Corporate                                                       | 33 684          | 32 984           | 35 197          | 36 439           | 39 659          | 33 291           | 32 619          | 32 551           | 34 162          |
| Specialised lending (SL)                                        | 449             | 441              | 454             | 461              | 497             | 384              | 356             | 354              | 355             |
| Retail - mortgages                                              | 13 162          | 13 415           | 13 220          | 12 975           | 12 630          | 12 590           | 12 465          | 12 358           | 12 507          |
| Retail - other exposures                                        | 1 740           | 1 791            | 1 745           | 1 730            | 1 866           | 1 867            | 1 901           | 1 908            | 1 953           |
| Securitisation                                                  | 1               | 140              | 626             | 671              | 818             | 838              | 937             | 952              | 1 045           |
| Total credit risk, IRB approach                                 | 49 036          | 48 770           | 51 241          | 52 276           | 55 470          | 48 970           | 48 279          | 48 123           | 50 023          |
| Standardised approach                                           |                 |                  |                 |                  |                 |                  |                 |                  |                 |
| Central government                                              | 11              | 8                | 6               | 5                | 5               | 6                | 7               | 5                | 12              |
| Institutions                                                    | 3 200           | 3 368            | 2 989           | 2 729            | 2 419           | 2 182            | 1 989           | 2 126            | 2 317           |
| Corporate                                                       | 10 469          | 9 649            | 9 796           | 9 588            | 9 770           | 9 445            | 8 767           | 8 668            | 8 883           |
| Retail - mortgages                                              | 2 499           | 2 201            | 2 207           | 1 939            | 1 863           | 1 839            | 1 805           | 1 756            | 1 730           |
| Retail - other exposures                                        | 3 153           | 2 909            | 2 941           | 3 060            | 3 664           | 3 116            | 2 939           | 3 009            | 3 348           |
| Equity positions                                                | 3 641           | 3 716            | 3 742           | 3 727            | 3 685           | 3 607            | 3 584           | 3 450            | 3 464           |
| Securitisation                                                  |                 |                  |                 | 22               | 24              | 40               | 41              | 52               | 65              |
| Other assets                                                    | 581             | 478              | 568             | 742              | 803             | 725              | 848             | 599              | 718             |
| Total credit risk, standardised approach                        | 23 553          | 22 328           | 22 249          | 21 812           | 22 232          | 20 960           | 19 979          | 19 664           | 20 536          |
| Total credit risk <sup>1)</sup>                                 | 72 589          | 71 099           | 73 490          | 74 088           | 77 702          | 69 930           | 68 258          | 67 787           | 70 558          |
| Market risk                                                     |                 |                  |                 |                  |                 |                  |                 |                  |                 |
| Position risk, debt instruments                                 | 782             | 877              | 1 120           | 957              | 899             | 1 043            | 1 169           | 1 097            | 1 141           |
| Position risk, equity instruments                               | 22              | 21               | 21              | 24               | 19              | 17               | 25              | 18               | 23              |
| Currency risk                                                   |                 |                  |                 |                  |                 |                  |                 |                  |                 |
| Commodity risk                                                  | 2               | 1                | 2               | 2                | 2               | 2                | 6               | 1                | 0               |
| Credit value adjustment risk (CVA)                              | 413             | 463              | 468             | 430              | 481             | 505              | 490             | 460              | 344             |
| Total market risk                                               | 1 219           | 1 362            | 1 611           | 1 413            | 1 401           | 1 566            | 1 690           | 1 576            | 1 509           |
| Operational risk                                                | 7 077           | 7 077            | 7 077           | 6 670            | 6 670           | 6 744            | 6 670           | 6 670            | 6 670           |
| Total capital requirements according to Basel III               | 80 885          | 79 538           | 79 538          | 82 171           | 85 773          | 78 240           | 76 618          | 76 034           | 78 738          |
| Additional capital requirements according to transitional rules | 3 441           | 3 667            | 1 230           | 2 123            | 1 197           | 7 984            | 7 502           | 7 588            | 6 749           |
| Total capital requirements according to transitional rules      | 84 326          | 83 205           | 83 408          | 84 294           | 86 970          | 86 223           | 84 120          | 83 622           | 85 487          |

1) See next page for further details.

## 1.8.4 Specification of capital requirements for credit risk

### As at 30 June 2018

|                                          | Nominal<br>exposure | EAD,<br>exposure<br>at default | Average<br>risk<br>weights<br>(per cent) | Risk-<br>weighted<br>volume | Capital<br>require-<br>ments |
|------------------------------------------|---------------------|--------------------------------|------------------------------------------|-----------------------------|------------------------------|
| <i>Amounts in NOK million</i>            |                     |                                |                                          |                             |                              |
| IRB approach                             |                     |                                |                                          |                             |                              |
| Corporate                                | 950 130             | 789 645                        | 53.3                                     | 421 049                     | 33 684                       |
| Specialised Lending (SL)                 | 10 907              | 10 468                         | 53.7                                     | 5 617                       | 449                          |
| Retail - mortgages                       | 756 842             | 756 842                        | 21.7                                     | 164 522                     | 13 162                       |
| Retail - other exposures                 | 99 980              | 85 504                         | 25.4                                     | 21 746                      | 1 740                        |
| Securitisation                           | 160                 | 160                            | 10.4                                     | 17                          | 1                            |
| Total credit risk, IRB approach          | 1 818 019           | 1 642 618                      | 37.3                                     | 612 950                     | 49 036                       |
| Standardised approach                    |                     |                                |                                          |                             |                              |
| Central government                       | 486 005             | 443 511                        | 0.0                                      | 138                         | 11                           |
| Institutions                             | 234 041             | 143 571                        | 27.9                                     | 39 998                      | 3 200                        |
| Corporate                                | 191 000             | 149 879                        | 87.3                                     | 130 859                     | 10 469                       |
| Retail - mortgages                       | 67 246              | 64 019                         | 48.8                                     | 31 234                      | 2 499                        |
| Retail - other exposures                 | 136 999             | 52 514                         | 75.0                                     | 39 408                      | 3 153                        |
| Equity positions                         | 20 348              | 20 346                         | 223.7                                    | 45 513                      | 3 641                        |
| Other assets                             | 17 469              | 17 469                         | 41.6                                     | 7 264                       | 581                          |
| Total credit risk, standardised approach | 1 153 107           | 891 309                        | 33.0                                     | 294 415                     | 23 553                       |
| Total credit risk                        | 2 971 126           | 2 533 927                      | 35.8                                     | 907 365                     | 72 589                       |

### As at 31 March 2018

|                                          | Nominal<br>exposure | EAD,<br>exposure<br>at default | Average<br>risk<br>weights<br>(per cent) | Risk-<br>weighted<br>volume | Capital<br>require-<br>ments |
|------------------------------------------|---------------------|--------------------------------|------------------------------------------|-----------------------------|------------------------------|
| <i>Amounts in NOK million</i>            |                     |                                |                                          |                             |                              |
| IRB approach                             |                     |                                |                                          |                             |                              |
| Corporate                                | 926 633             | 759 387                        | 54.3                                     | 412 303                     | 32 984                       |
| Specialised Lending (SL)                 | 11 549              | 10 772                         | 51.2                                     | 5 511                       | 441                          |
| Retail - mortgages                       | 755 320             | 755 320                        | 22.2                                     | 167 682                     | 13 415                       |
| Retail - other exposures                 | 103 003             | 87 939                         | 25.5                                     | 22 383                      | 1 791                        |
| Securitisation                           | 1 663               | 1 663                          | 105.4                                    | 1 752                       | 140                          |
| Total credit risk, IRB approach          | 1 798 168           | 1 615 081                      | 37.7                                     | 609 631                     | 48 770                       |
| Standardised approach                    |                     |                                |                                          |                             |                              |
| Central government                       | 381 112             | 339 288                        |                                          | 102                         | 8                            |
| Institutions                             | 317 590             | 147 689                        | 28.5                                     | 42 095                      | 3 368                        |
| Corporate                                | 199 455             | 140 154                        | 86.1                                     | 120 614                     | 9 649                        |
| Retail - mortgages                       | 59 547              | 56 529                         | 48.7                                     | 27 507                      | 2 201                        |
| Retail - other exposures                 | 122 079             | 47 354                         | 76.8                                     | 36 358                      | 2 909                        |
| Equity positions                         | 20 754              | 20 752                         | 223.9                                    | 46 455                      | 3 716                        |
| Other assets                             | 12 164              | 12 164                         | 49.1                                     | 5 975                       | 478                          |
| Total credit risk, standardised approach | 1 112 700           | 763 929                        | 36.5                                     | 279 106                     | 22 328                       |
| Total credit risk                        | 2 910 869           | 2 379 010                      | 37.4                                     | 888 737                     | 71 099                       |

### 1.8.5 Primary capital - including DNB Bank ASA and DNB Bank Group

Capital adequacy is calculated and reported in accordance with the EU capital requirements regulations for banks and investment firms (CRD IV/CRR). The regulatory consolidation deviates from consolidation in the accounts and comprises the parent company, subsidiaries and associated companies within the financial sector, excluding insurance companies. DNB Livsforsikring and DNB Forsikring are thus not included in the calculations. Associated companies are consolidated pro rata.

|                                                                                                                            | DNB Bank ASA    |                  |                 | DNB Bank Group  |                  |                 | DNB Group       |                  |                 |
|----------------------------------------------------------------------------------------------------------------------------|-----------------|------------------|-----------------|-----------------|------------------|-----------------|-----------------|------------------|-----------------|
|                                                                                                                            | 30 June<br>2018 | 31 March<br>2018 | 30 June<br>2017 | 30 June<br>2018 | 31 March<br>2018 | 30 June<br>2017 | 30 June<br>2018 | 31 March<br>2018 | 30 June<br>2017 |
| <i>Amounts in NOK million</i>                                                                                              |                 |                  |                 |                 |                  |                 |                 |                  |                 |
| Total equity excluding profit for the period                                                                               | 168 295         | 168 122          | 167 972         | 184 678         | 200 336          | 185 588         | 199 515         | 212 707          | 197 765         |
| Effect from regulatory consolidation                                                                                       |                 |                  |                 | (382)           | 15               | (181)           | (4 942)         | (6 496)          | (4 705)         |
| Additional Tier 1 capital instruments included in total equity                                                             | (15 574)        | (15 574)         | (15 574)        | (15 574)        | (15 574)         | (15 574)        | (15 574)        | (15 574)         | (15 574)        |
| Net accrued interest on additional Tier 1 capital instruments                                                              | (156)           | (15)             | (160)           | (156)           | (15)             | (160)           | (156)           | (15)             | (160)           |
| <b>Total equity</b>                                                                                                        | <b>152 565</b>  | <b>152 533</b>   | <b>152 238</b>  | <b>168 567</b>  | <b>184 762</b>   | <b>169 673</b>  | <b>178 843</b>  | <b>190 622</b>   | <b>177 326</b>  |
| <b>Deductions</b>                                                                                                          |                 |                  |                 |                 |                  |                 |                 |                  |                 |
| Pension funds above pension commitments                                                                                    | (6)             | (3)              | (6)             | (6)             | (3)              | (6)             | (6)             | (3)              | (6)             |
| Goodwill                                                                                                                   | (2 358)         | (2 375)          | (2 910)         | (2 760)         | (2 527)          | (2 966)         | (4 465)         | (4 232)          | (4 671)         |
| Deferred tax assets that are not due to temporary differences                                                              | (574)           | (574)            | (224)           | (441)           | (441)            | (599)           | (441)           | (441)            | (599)           |
| Other intangible assets                                                                                                    | (1 105)         | (1 074)          | (721)           | (1 811)         | (1 878)          | (1 034)         | (1 811)         | (1 878)          | (1 034)         |
| Dividends payable etc.                                                                                                     |                 |                  |                 |                 | (15 804)         |                 | (3 178)         | (12 693)         | (1 161)         |
| Significant investments in financial sector entities                                                                       |                 |                  |                 |                 |                  |                 | (1 749)         | (531)            | (702)           |
| Expected losses exceeding actual losses, IRB portfolios                                                                    | (1 256)         | (512)            | (394)           | (1 397)         | (889)            | (525)           | (1 397)         | (889)            | (525)           |
| Value adjustments due to the requirements for prudent valuation (AVA)                                                      | (426)           | (416)            | (457)           | (849)           | (775)            | (810)           | (849)           | (775)            | (810)           |
| Adjustments for unrealised losses/(gains) on debt recorded at fair value                                                   | 108             | 131              | 107             | 416             | 438              | (90)            | 416             | 438              | (90)            |
| Adjustments for unrealised losses/(gains) arising from the institution's own credit risk related to derivative liabilities | (558)           | (535)            | (521)           | (143)           | (126)            | (123)           | (143)           | (126)            | (123)           |
| <b>Common Equity Tier 1 capital</b>                                                                                        | <b>146 390</b>  | <b>147 175</b>   | <b>147 112</b>  | <b>161 576</b>  | <b>162 755</b>   | <b>163 520</b>  | <b>165 220</b>  | <b>169 492</b>   | <b>167 606</b>  |
| Common Equity Tier 1 capital incl. 50 per cent of profit for the period                                                    | 150 444         | 148 991          | 150 592         | 166 940         | 165 354          | 167 641         | 170 975         | 172 281          | 172 031         |
| Additional Tier 1 capital instruments                                                                                      | 15 574          | 15 574           | 15 574          | 15 574          | 15 574           | 15 574          | 15 574          | 15 574           | 15 574          |
| Non-eligible Tier 1 capital, DNB Group <sup>1)</sup>                                                                       |                 |                  |                 |                 |                  |                 | (65)            | (154)            | (69)            |
| <b>Tier 1 capital</b>                                                                                                      | <b>161 964</b>  | <b>162 749</b>   | <b>162 686</b>  | <b>177 150</b>  | <b>178 329</b>   | <b>179 094</b>  | <b>180 728</b>  | <b>184 911</b>   | <b>183 110</b>  |
| Tier 1 capital incl. 50 per cent of profit for the period                                                                  | 166 017         | 164 565          | 166 165         | 182 514         | 180 928          | 183 215         | 186 483         | 187 701          | 187 536         |
| Perpetual subordinated loan capital                                                                                        | 5 360           | 5 172            | 5 492           | 5 360           | 5 172            | 5 492           | 5 360           | 5 172            | 5 492           |
| Term subordinated loan capital                                                                                             | 31 094          | 32 808           | 23 573          | 31 094          | 32 808           | 23 573          | 31 094          | 32 808           | 23 573          |
| Deduction of holdings of Tier 2 instruments in DNB Livsforsikring and DNB Forsikring                                       |                 |                  |                 |                 |                  |                 | (5 750)         | (5 750)          | (5 750)         |
| Non-eligible Tier 2 capital, DNB Group <sup>1)</sup>                                                                       |                 |                  |                 |                 |                  |                 | (3 776)         | (4 233)          | (1 707)         |
| <b>Tier 2 capital</b>                                                                                                      | <b>36 454</b>   | <b>37 981</b>    | <b>29 065</b>   | <b>36 454</b>   | <b>37 981</b>    | <b>29 065</b>   | <b>26 928</b>   | <b>27 998</b>    | <b>21 608</b>   |
| <b>Total eligible capital</b>                                                                                              | <b>198 418</b>  | <b>200 730</b>   | <b>191 751</b>  | <b>213 604</b>  | <b>216 310</b>   | <b>208 159</b>  | <b>207 657</b>  | <b>212 909</b>   | <b>204 719</b>  |
| Total eligible capital incl. 50 per cent of profit for the period                                                          | 202 471         | 202 546          | 195 230         | 218 968         | 218 909          | 212 279         | 213 411         | 215 699          | 209 144         |
| Risk-weighted volume, transitional rules                                                                                   | 854 152         | 837 481          | 839 637         | 1 028 396       | 1 012 706        | 1 060 913       | 1 054 071       | 1 040 066        | 1 087 122       |
| Minimum capital requirement                                                                                                | 68 332          | 66 998           | 67 171          | 82 272          | 81 016           | 84 873          | 84 326          | 83 205           | 86 970          |
| <b>Common equity Tier 1 capital ratio, transitional rules (%)</b>                                                          | <b>17.6</b>     | <b>17.8</b>      | <b>17.9</b>     | <b>16.2</b>     | <b>16.3</b>      | <b>15.8</b>     | <b>16.2</b>     | <b>16.6</b>      | <b>15.8</b>     |
| <b>Tier 1 capital ratio, transitional rules (%)</b>                                                                        | <b>19.4</b>     | <b>19.6</b>      | <b>19.8</b>     | <b>17.7</b>     | <b>17.9</b>      | <b>17.3</b>     | <b>17.7</b>     | <b>18.0</b>      | <b>17.3</b>     |
| <b>Capital ratio, transitional rules (%)</b>                                                                               | <b>23.7</b>     | <b>24.2</b>      | <b>23.3</b>     | <b>21.3</b>     | <b>21.6</b>      | <b>20.0</b>     | <b>20.2</b>     | <b>20.7</b>      | <b>19.2</b>     |
| Common equity Tier 1 capital ratio, transitional rules, excluding 50 per cent of profit for the period (%)                 | 17.1            | 17.6             | 17.5            | 15.7            | 16.1             | 15.4            | 15.7            | 16.3             | 15.4            |
| Tier 1 capital ratio, transitional rules, excluding 50 per cent of profit for the period (%)                               | 19.0            | 19.4             | 19.4            | 17.2            | 17.6             | 16.9            | 17.1            | 17.8             | 16.8            |
| Capital ratio, transitional rules, excluding 50 per cent of profit for the period (%)                                      | 23.2            | 24.0             | 22.8            | 20.8            | 21.4             | 19.6            | 19.7            | 20.5             | 18.8            |

1) Tier 1 and Tier 2 capital in DNB Bank ASA are not included in consolidated own funds, in accordance with Articles 85-88 of the CRR.

Due to transitional rules, the minimum capital adequacy requirements cannot be reduced below 80 per cent of the corresponding figure calculated according to the Basel I regulations.

### 1.8.6 Cross-sectoral financial group

Financial groups that consist of both a credit institution and an insurance undertaking and have been defined by the authorities as a “financial conglomerate” or cross-sectoral financial group, have to report capital adequacy on a consolidated basis. The cross-sectoral calculation tests that the DNB Group complies with the sectoral requirements, the “capital adequacy calculation in accordance with CRD IV” and “the Solvency II calculations”, and does not include the capital that is transferred from one sector to the other.

| <i>Amounts in NOK million</i>                                  | 30 June<br>2018 | 31 March<br>2018 | 31 Dec.<br>2017 |
|----------------------------------------------------------------|-----------------|------------------|-----------------|
| Capital requirements for the CRD IV group                      | 190 549         | 187 809          | 188 198         |
| Solvency capital requirements for the insurance companies      | 18 122          | 18 336           | 18 496          |
| <b>Total capital requirements</b>                              | <b>208 670</b>  | <b>206 145</b>   | <b>206 694</b>  |
| Net primary capital for entities included in the CRD IV report | 207 657         | 212 909          | 208 559         |
| Intercompany                                                   | (16 697)        | (17 465)         | (17 639)        |
| Net primary capital for the insurance companies                | 34 334          | 33 958           | 35 194          |
| <b>Total net primary capital</b>                               | <b>225 294</b>  | <b>229 403</b>   | <b>226 114</b>  |
| <b>Overfunding</b>                                             | <b>16 624</b>   | <b>23 257</b>    | <b>19 420</b>   |

## Chapter 2 - Segmental reporting

Financial performance

Market shares

Personal customers

Small and medium-sized enterprises

Large corporates and international customers

Other operations

Main subsidiaries and product units

### 2.1.1 Extracts from income statement

|                                                   | Personal customers |         | Small and medium-sized enterprises |         | Large corporates and international customers |         | Other operations |         | Eliminations |       | DNB Group |         |
|---------------------------------------------------|--------------------|---------|------------------------------------|---------|----------------------------------------------|---------|------------------|---------|--------------|-------|-----------|---------|
| Amounts in NOK million                            | 2Q18               | 2Q17    | 2Q18                               | 2Q17    | 2Q18                                         | 2Q17    | 2Q18             | 2Q17    | 2Q18         | 2Q17  | 2Q18      | 2Q17    |
| Net interest income                               | 3 249              | 3 306   | 2 364                              | 2 121   | 3 099                                        | 3 330   | 340              | 274     |              |       | 9 052     | 9 031   |
| Net other operating income                        | 1 337              | 1 392   | 558                                | 515     | 1 481                                        | 1 524   | 637              | 1 470   | (568)        | (919) | 3 445     | 3 982   |
| Total income                                      | 4 586              | 4 698   | 2 922                              | 2 636   | 4 580                                        | 4 854   | 977              | 1 744   | (568)        | (919) | 12 497    | 13 014  |
| Operating expenses                                | (2 114)            | (2 111) | (1 054)                            | (1 053) | (1 646)                                      | (2 027) | (1 139)          | (1 341) | 568          | 919   | (5 384)   | (5 615) |
| Pre-tax operating profit before impairment        | 2 472              | 2 587   | 1 868                              | 1 582   | 2 934                                        | 2 827   | (162)            | 403     |              |       | 7 113     | 7 399   |
| Net gains on fixed and intangible assets          |                    |         | 1                                  |         |                                              | 18      | 464              |         |              |       | 465       | 17      |
| Impairment of financial instruments               | (101)              | (100)   | (33)                               | (127)   | 189                                          | (362)   |                  | (7)     |              |       | 54        | (597)   |
| Profit from repossessed operations                |                    |         | (1)                                | (17)    | (17)                                         | (4)     | 18               | 21      |              |       |           |         |
| Pre-tax operating profit                          | 2 371              | 2 486   | 1 835                              | 1 438   | 3 106                                        | 2 479   | 320              | 416     |              |       | 7 632     | 6 819   |
| Tax expense                                       | (593)              | (622)   | (459)                              | (359)   | (714)                                        | (694)   | 239              | 107     |              |       | (1 526)   | (1 568) |
| Profit from operations held for sale, after taxes |                    |         |                                    |         |                                              |         | (21)             | (14)    |              |       | (21)      | (14)    |
| Profit for the period                             | 1 778              | 1 865   | 1 376                              | 1 078   | 2 392                                        | 1 785   | 538              | 509     |              |       | 6 084     | 5 237   |

### 2.1.2 Main balance sheet items and key figures

#### Average balance sheet items

|                                          | Personal customers |       | Small and medium-sized enterprises |       | Large corporates and international customers |       | Other operations |       | Eliminations |        | DNB Group |         |
|------------------------------------------|--------------------|-------|------------------------------------|-------|----------------------------------------------|-------|------------------|-------|--------------|--------|-----------|---------|
| Amounts in NOK billion                   | 2Q18               | 2Q17  | 2Q18                               | 2Q17  | 2Q18                                         | 2Q17  | 2Q18             | 2Q17  | 2Q18         | 2Q17   | 2Q18      | 2Q17    |
| Loans to customers <sup>1) 2)</sup>      | 755.4              | 719.1 | 297.1                              | 274.3 | 403.8                                        | 508.4 | 108.0            | 63.9  | (26.9)       | (24.3) | 1 537.3   | 1 541.4 |
| Deposits from customers <sup>1) 2)</sup> | 406.2              | 399.1 | 210.4                              | 205.2 | 321.3                                        | 391.9 | 56.8             | 59.8  | (21.6)       | (16.3) | 973.1     | 1 039.6 |
| Assets under management                  | 88.0               | 82.4  | 101.6                              | 86.3  | 209.4                                        | 202.9 | 234.2            | 228.0 |              |        | 633.2     | 599.7   |
| Allocated capital <sup>3)</sup>          | 47.4               | 39.4  | 28.1                               | 26.1  | 68.3                                         | 86.1  | 37.1             | 35.1  |              |        |           |         |

#### Key figures

|                                                       | Personal customers |      | Small and medium-sized enterprises |      | Large corporates and international customers |      | Other operations |      | Eliminations |      | DNB Group |      |
|-------------------------------------------------------|--------------------|------|------------------------------------|------|----------------------------------------------|------|------------------|------|--------------|------|-----------|------|
| Per cent                                              | 2Q18               | 2Q17 | 2Q18                               | 2Q17 | 2Q18                                         | 2Q17 | 2Q18             | 2Q17 | 2Q18         | 2Q17 | 2Q18      | 2Q17 |
| Cost/income ratio                                     | 46.1               | 44.9 | 36.1                               | 40.0 | 35.9                                         | 41.8 |                  |      |              |      | 43.1      | 43.1 |
| Ratio of deposits to loans <sup>2) 4)</sup>           | 53.8               | 55.5 | 70.8                               | 74.8 | 79.5                                         | 77.1 |                  |      |              |      | 63.3      | 67.4 |
| Return on allocated capital, annualised <sup>3)</sup> | 15.0               | 19.0 | 19.6                               | 16.6 | 14.0                                         | 8.3  |                  |      |              |      | 11.8      | 10.4 |

#### Balance sheet items

|                         | Personal customers |       | Small and medium-sized enterprises |       | Large corporates and international customers |       | Other operations |      | Eliminations |        | DNB Group |         |
|-------------------------|--------------------|-------|------------------------------------|-------|----------------------------------------------|-------|------------------|------|--------------|--------|-----------|---------|
|                         | 30 June            |       | 30 June                            |       | 30 June                                      |       | 30 June          |      | 30 June      |        | 30 June   |         |
| Amounts in NOK billion  | 2018               | 2017  | 2018                               | 2017  | 2018                                         | 2017  | 2018             | 2017 | 2018         | 2017   | 2018      | 2017    |
| Loans to customers      | 762.0              | 727.6 | 300.4                              | 276.6 | 415.8                                        | 507.4 | 111.2            | 68.0 | (27.9)       | (27.8) | 1 561.6   | 1 551.7 |
| Deposits from customers | 424.9              | 411.2 | 210.6                              | 206.3 | 324.5                                        | 386.0 | 88.2             | 21.6 | (18.5)       | (16.3) | 1 029.8   | 1 008.9 |

1) DNB's Baltic operation became part of a joint venture with Nordea from 1 October 2017. The Baltic operation was part of the Large corporates and international customers segment up until this date, and is thus reflected in the figures for previous quarters. Loans to and deposits from customers in the Baltics are included under Large corporates and international customers in spite of being reclassified as assets and liabilities held for sale in August 2016. The reclassification is reflected under Other operations/eliminations. In the second quarter of 2017 reclassified loans amounted to NOK 46.8 billion and deposits to NOK 37.9 billion.

2) Loans to customers include accrued interest, impairment and value adjustments. Correspondingly, deposits from customers include accrued interest and value adjustments.

3) Allocated capital for the segments is calculated based on the external capital adequacy requirement (Basel III/Solvency II) which must be met by the Group. The capital allocated in 2018 corresponds to a common equity Tier 1 capital ratio of 16.1 per cent compared to 18.0 per cent in 2017. Recorded capital is used for the Group.

4) Deposits from customers relative to loans to customers. Calculated on the basis of average balance sheet items.

### 2.1.3 Key figures - Norwegian and international units

#### Norwegian units

| Per cent                                                                            | 2Q18   | 1Q18   | 4Q17   | 3Q17   | 2Q17   | 1Q17   | 4Q16   | 3Q16   | 2Q16   |
|-------------------------------------------------------------------------------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| Share of group income                                                               | 78.1   | 79.4   | 82.5   | 78.4   | 78.7   | 77.2   | 78.3   | 77.6   | 79.2   |
| Cost/income ratio                                                                   | 45.6   | 45.0   | 45.6   | 42.8   | 43.5   | 47.0   | 40.9   | 40.9   | 39.4   |
| Share of net group loans to customers                                               | 87.5   | 87.2   | 87.0   | 86.9   | 85.9   | 85.8   | 85.6   | 85.2   | 81.4   |
| Net loans and financial commitments in stage 3, per cent of net loans <sup>3)</sup> | 1.6    | 1.3    | 0.8    | 0.8    | 1.0    | 0.9    | 1.1    | 1.1    | 0.9    |
| Provision ratio (per cent) <sup>1)</sup>                                            | 30.5   | 39.0   | 43.0   | 45.8   | 41.0   | 42.2   | 41.9   | 39.9   | 37.9   |
| Impairment in stage 3, relation to net loans, annualised                            | (0.33) | (0.34) | (0.16) | (0.08) | (0.04) | (0.19) | (0.20) | (0.18) | (0.12) |

#### International units

| Per cent                                                                               | 2Q18   | 1Q18   | 4Q17   | 3Q17   | 2Q17   | 1Q17 | 4Q16   | 3Q16   | 2Q16   |
|----------------------------------------------------------------------------------------|--------|--------|--------|--------|--------|------|--------|--------|--------|
| Share of group income                                                                  | 21.9   | 20.6   | 17.5   | 21.6   | 21.3   | 22.8 | 21.7   | 22.4   | 20.8   |
| Cost/income ratio                                                                      | 34.2   | 37.4   | 43.9   | 42.4   | 41.8   | 41.1 | 42.5   | 39.7   | 41.7   |
| Share of net group loans to customers                                                  | 12.5   | 12.8   | 13.0   | 13.1   | 14.1   | 14.2 | 14.5   | 14.8   | 18.6   |
| Net loans and financial commitments in stage 3, per cent of net loans <sup>2) 3)</sup> | 2.5    | 2.7    | 2.2    | 2.4    | 3.3    | 3.3  | 3.7    | 2.1    | 2.5    |
| Provision ratio (per cent) <sup>1) 2)</sup>                                            | 50.1   | 54.0   | 56.0   | 62.6   | 50.8   | 52.8 | 44.2   | 58.7   | 50.8   |
| Impairment in stage 3, relation to net loans, annualised <sup>2)</sup>                 | (0.44) | (0.04) | (0.66) | (0.10) | (0.10) | 0.07 | (0.14) | (0.14) | (0.15) |

1) The provision ratio includes impairment on loans and financial commitments as a percentage of gross loans and financial commitments in stage 3.

2) Volumes in the Baltics have been excluded in all periods.

3) As a result of IFRS 9, unutilized creditlines and other financial commitments have been included.

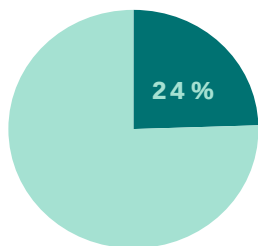
The figures are based on the financial accounts.



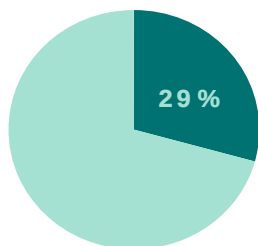
## 2.2.1 DNB's market shares in Norway as at 31 March 2018

### Retail market

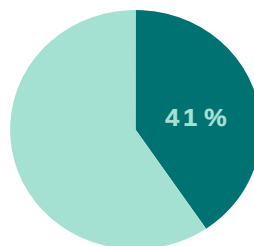
Loans from  
financial institutions



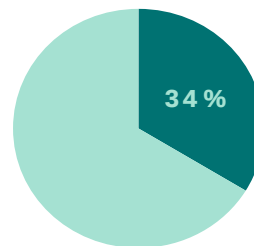
Deposits



Policyholders'  
funds

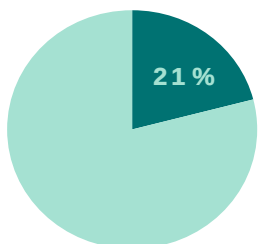


Mutual fund  
investments

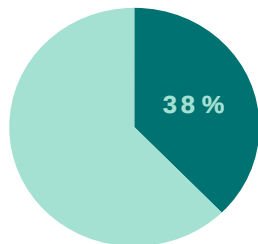


### Corporate market

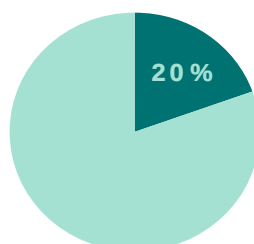
Loans from  
financial institutions



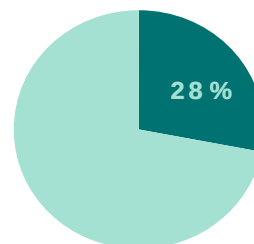
Deposits



Policyholders'  
funds <sup>1)</sup>



Mutual fund  
investments



 DNB's market shares

1) Includes the public sector.

Source: Statistics Norway and Finance Norway

## 2.2.2 Development in market shares, loans and deposits

### Retail customers

| Per cent                                       | 31 March<br>2018 | 31 Dec.<br>2017 | 30 Sept.<br>2017 | 30 June<br>2017 | 31 March<br>2017 | 31 Dec.<br>2016 | 30 Sept.<br>2016 | 30 June<br>2016 | 31 March<br>2016 |
|------------------------------------------------|------------------|-----------------|------------------|-----------------|------------------|-----------------|------------------|-----------------|------------------|
| Total loans to households <sup>1) 2)</sup>     | 24.5             | 24.7            | 24.7             | 24.8            | 24.9             | 25.0            | 25.1             | 25.2            | 25.2             |
| Bank deposits from households <sup>1) 3)</sup> | 29.3             | 29.5            | 29.4             | 29.6            | 29.8             | 30.0            | 30.0             | 30.2            | 30.2             |

### Corporate customers

| Per cent                                         | 31 March<br>2018 | 31 Dec.<br>2017 | 30 Sept.<br>2017 | 30 June<br>2017 | 31 March<br>2017 | 31 Dec.<br>2016 | 30 Sept.<br>2016 | 30 June<br>2016 | 31 March<br>2016 |
|--------------------------------------------------|------------------|-----------------|------------------|-----------------|------------------|-----------------|------------------|-----------------|------------------|
| Total loans to corporate customers <sup>4)</sup> | 10.9             | 11.0            | 11.2             | 11.4            | 11.3             | 10.8            | 10.6             | 10.7            | 10.7             |
| Deposits from corporate customers <sup>5)</sup>  | 37.7             | 37.2            | 37.7             | 38.2            | 38.0             | 37.6            | 37.9             | 37.7            | 39.0             |

Based on nominal values.

1) Households are defined as employees, recipients of property income, pensions and social contributions, students etc., housing cooperatives etc., unincorporated enterprises within households and non-profit institutions serving households.

2) Total loans include all credits extended to Norwegian customers by domestic commercial and savings banks, state banks, insurance companies and finance companies.

3) Domestic commercial and savings banks.

4) Total loans include all credits extended to Norwegian customers by domestic commercial and savings banks, state banks, insurance companies, finance companies and foreign institutions, as well as bonds and commercial paper. Excluding loans to financial institutions, central government and social security services.

5) Excluding deposits from financial institutions, central government and social security services.

Source: Statistics Norway and DNB

## 2.2.3 DNB Livsforsikring - market shares

| Per cent                                                               | 31 March<br>2018 | 31 Dec.<br>2017 | 30 Sept.<br>2017 | 30 June<br>2017 | 31 March<br>2017 | 31 Dec.<br>2016 | 30 Sept.<br>2016 | 30 June<br>2016 | 31 March<br>2016 |
|------------------------------------------------------------------------|------------------|-----------------|------------------|-----------------|------------------|-----------------|------------------|-----------------|------------------|
| Insurance funds including products with a choice of investment profile | 21.6             | 22.0            | 22.1             | 22.3            | 22.4             | 22.4            | 22.5             | 22.7            | 23.0             |
| Corporate market - defined benefit                                     | 41.6             | 41.6            | 41.7             | 42.0            | 41.5             | 41.5            | 40.4             | 40.6            | 40.7             |
| Corporate market - defined contribution <sup>1)</sup>                  | 26.8             | 28.1            | 28.0             | 28.0            | 28.1             | 27.5            | 27.3             | 27.1            | 26.9             |
| Retail market                                                          | 41.9             | 41.6            | 43.8             | 44.4            | 45.0             | 45.4            | 47.5             | 47.9            | 48.5             |

1) The market shares are based on official statistics from Finance Norway. For accounting and statistical purposes, paid-up policies with investment choice, which stem from defined-benefit schemes, are included in defined-contribution schemes. If only capital stemming from pure defined-contribution schemes is taken into account, DNB Livsforsikring would have had the largest market share as at 31 December 2017 of 28.9 per cent.

Source: Finance Norway

## 2.2.4 DNB Asset Management - market shares retail market

| Per cent                     | 31 May<br>2018 | 31 March<br>2018 | 31 Dec.<br>2017 | 30 Sept.<br>2017 | 30 June<br>2017 | 31 March<br>2017 | 31 Dec.<br>2016 | 30 Sept.<br>2016 | 30 June<br>2016 |
|------------------------------|----------------|------------------|-----------------|------------------|-----------------|------------------|-----------------|------------------|-----------------|
| Equity funds                 | 31.6           | 30.9             | 31.2            | 30.8             | 30.4            | 30.9             | 28.8            | 28.6             | 28.4            |
| Balanced funds <sup>1)</sup> | 40.4           | 40.1             | 38.1            | 38.0             | 38.7            | 39.7             | 39.6            | 39.5             | 39.6            |
| Fixed-income funds           | 24.1           | 23.8             | 26.6            | 25.7             | 25.4            | 24.7             | 24.6            | 24.0             | 23.6            |
| <b>Total mutual funds</b>    | <b>30.4</b>    | <b>29.8</b>      | <b>30.7</b>     | <b>30.1</b>      | <b>29.9</b>     | <b>30.2</b>      | <b>29.0</b>     | <b>28.7</b>      | <b>28.4</b>     |

1) Include hedge funds.

Source: Norwegian Mutual Fund Association

### 2.3.1 Personal customers (PC) - Financial performance

| Amounts in NOK million                                | 2Q18         | 1Q18         | 4Q17         | 3Q17         | 2Q17         | 1Q17         | 4Q16         | 3Q16         | 2Q16         |
|-------------------------------------------------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|
| Net interest income                                   | 3 249        | 3 402        | 3 518        | 3 429        | 3 306        | 3 114        | 3 117        | 3 176        | 3 221        |
| Net other operating income                            | 1 337        | 1 198        | 1 154        | 1 376        | 1 392        | 1 192        | 1 160        | 1 283        | 1 387        |
| Total income                                          | 4 586        | 4 600        | 4 672        | 4 805        | 4 698        | 4 305        | 4 277        | 4 458        | 4 607        |
| Operating expenses                                    | (2 114)      | (1 993)      | (1 978)      | (2 086)      | (2 111)      | (2 103)      | (1 979)      | (1 951)      | (2 081)      |
| Pre-tax operating profit before impairment            | 2 472        | 2 606        | 2 693        | 2 719        | 2 587        | 2 203        | 2 298        | 2 508        | 2 526        |
| Net gains on fixed and intangible assets              |              |              | (0)          |              | (0)          |              |              |              |              |
| Impairment of financial instruments                   | (101)        | (53)         | (137)        | (80)         | (100)        | 110          | 107          | (80)         | (89)         |
| Pre-tax operating profit                              | 2 371        | 2 553        | 2 557        | 2 639        | 2 486        | 2 313        | 2 406        | 2 428        | 2 437        |
| Tax expense                                           | (593)        | (638)        | (639)        | (660)        | (622)        | (578)        | (601)        | (607)        | (609)        |
| Profit from operations held for sale, after taxes     |              |              |              |              |              |              | 0            | 0            | (0)          |
| <b>Profit for the period</b>                          | <b>1 778</b> | <b>1 915</b> | <b>1 917</b> | <b>1 979</b> | <b>1 865</b> | <b>1 735</b> | <b>1 804</b> | <b>1 821</b> | <b>1 828</b> |
| <b>Average balance sheet items in NOK billion:</b>    |              |              |              |              |              |              |              |              |              |
| Loans to customers <sup>1)</sup>                      | 755.4        | 749.2        | 743.6        | 730.9        | 719.1        | 708.3        | 705.9        | 694.7        | 681.7        |
| Deposits from customers <sup>1)</sup>                 | 406.2        | 401.3        | 404.0        | 406.8        | 399.1        | 398.7        | 399.4        | 407.9        | 398.8        |
| Assets under management                               | 88.0         | 87.0         | 86.1         | 83.8         | 82.4         | 80.6         | 78.0         | 75.7         | 74.9         |
| Allocated capital <sup>2)</sup>                       | 47.4         | 47.1         | 39.8         | 38.9         | 39.4         | 40.7         | 39.6         | 39.1         | 40.2         |
| <b>Key figures in per cent:</b>                       |              |              |              |              |              |              |              |              |              |
| Cost/income ratio                                     | 46.1         | 43.3         | 42.3         | 43.4         | 44.9         | 48.8         | 46.3         | 43.8         | 45.2         |
| Ratio of deposits to loans                            | 53.8         | 53.6         | 54.3         | 55.6         | 55.5         | 56.3         | 56.6         | 58.7         | 58.5         |
| Return on allocated capital, annualised <sup>2)</sup> | 15.0         | 16.5         | 19.1         | 20.2         | 19.0         | 17.3         | 18.1         | 18.5         | 18.3         |

#### Loans to personal customers including loans transferred to DNB Livsforsikring

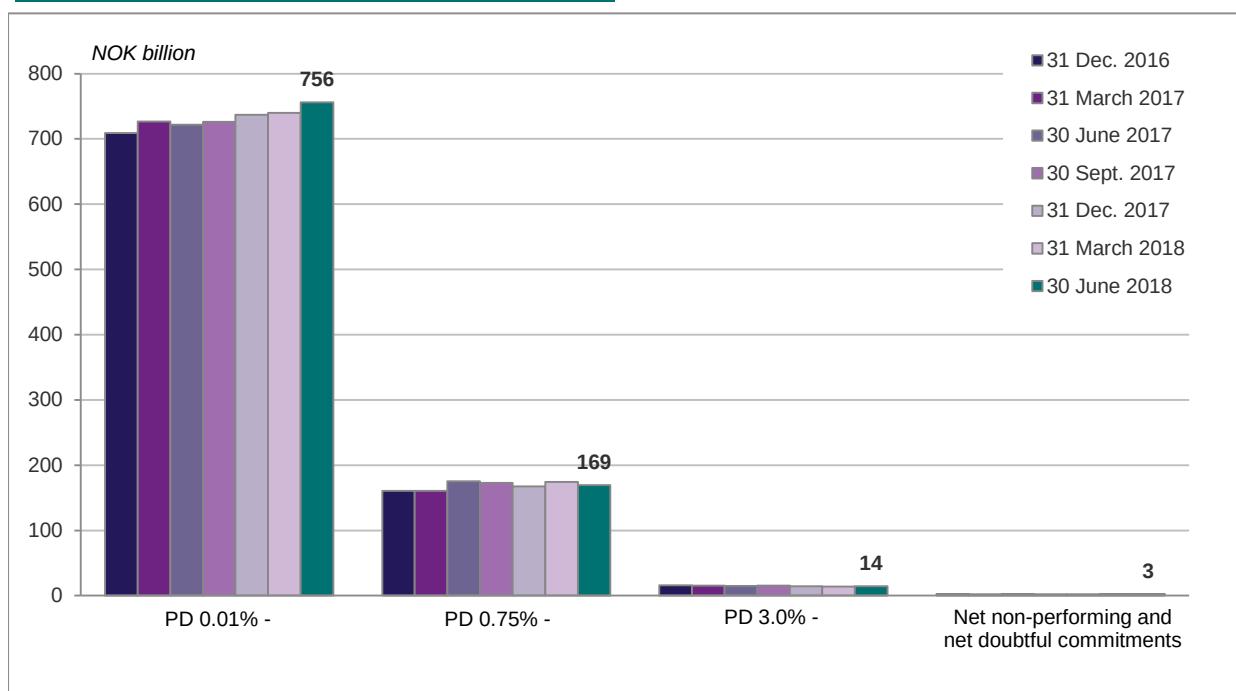
Personal Banking Norway will continue to manage the portfolio on behalf of DNB Livsforsikring. See specification of the effects of the transfer on net interest income and loans to customers in the table below:

| Amounts in NOK billion                                                     | 2Q18  | 1Q18  | 4Q17  | 3Q17  | 2Q17  | 1Q17  | 4Q16  | 3Q16  | 2Q16  |
|----------------------------------------------------------------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| Loans to customers <sup>1)</sup>                                           | 755.4 | 749.2 | 743.6 | 730.9 | 719.1 | 708.3 | 705.9 | 694.7 | 681.7 |
| Home mortgages transferred to DNB Livsforsikring - assets under management | 16.7  | 17.5  | 18.3  | 19.9  | 21.1  | 21.8  | 19.6  | 18.0  | 18.5  |
| Loans to personal customers                                                | 772.1 | 766.7 | 761.9 | 750.9 | 740.2 | 730.1 | 725.5 | 712.7 | 700.3 |
| Net interest income on the transferred portfolio (NOK million)             | 27    | 29    | 30    | 37    | 36    | 36    | 32    | 30    | 31    |

1) Loans to customers include accrued interest and impairment. Correspondingly, deposits from customers include accrued interest.

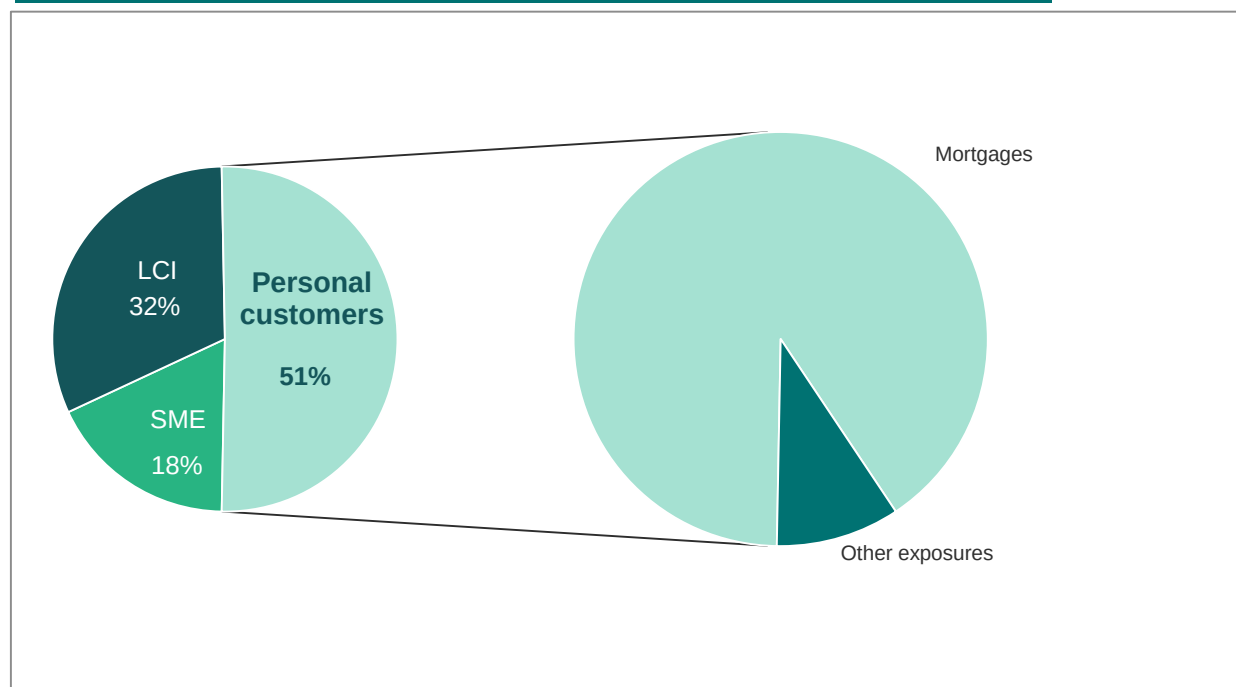
2) Allocated capital corresponds to the external capital adequacy requirement (Basel III) which must be met by the Group.

### 2.3.2 PC - Risk classification of portfolio



Based on DNB's risk classification system. The volumes represent the expected outstanding amount in the event of default. PD = probability of default.

### 2.3.3 PC - Exposure at default by industry segment as at 30 June 2018



## 2.3.4 PC - Distribution of loan to value

### Loan to value per risk grade as at 30 June 2018

|                                            | Risk grade |          |      | Total | Share of loan to value in per cent <sup>1)</sup> |
|--------------------------------------------|------------|----------|------|-------|--------------------------------------------------|
|                                            | Low        | Moderate | High |       |                                                  |
| Loan to value in NOK billion <sup>1)</sup> |            |          |      |       |                                                  |
| 0-40                                       | 114        | 20       | 1    | 134   | 16.9 %                                           |
| 40-60                                      | 223        | 46       | 2    | 271   | 34.2 %                                           |
| 60-75                                      | 180        | 45       | 3    | 228   | 28.9 %                                           |
| 75-85                                      | 87         | 27       | 2    | 116   | 14.7 %                                           |
| >85                                        | 30         | 11       | 1    | 41    | 5.2 %                                            |
| Total exposure at default                  | 634        | 148      | 9    | 790   | 100.0 %                                          |

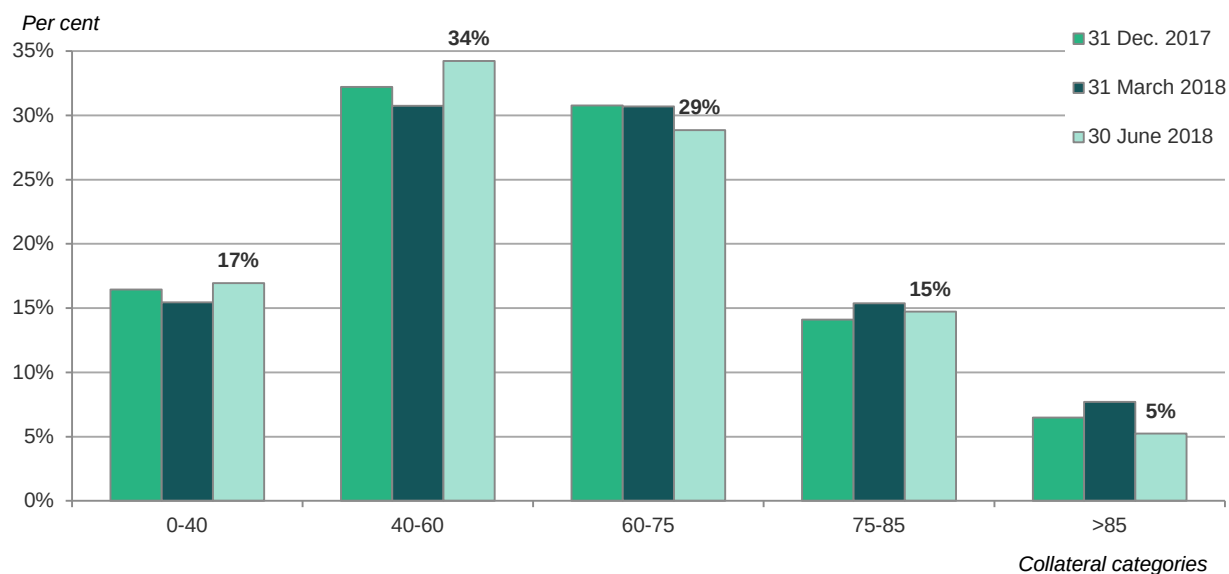
### \* Development in loan to value

|                                         | 30 June<br>2018 | 31 March<br>2018 | 31 Dec.<br>2017 | 30 Sept.<br>2017 | 30 June<br>2017 | 31 March<br>2017 | 31 Dec.<br>2016 | 30 Sept.<br>2016 | 30 June<br>2016 |
|-----------------------------------------|-----------------|------------------|-----------------|------------------|-----------------|------------------|-----------------|------------------|-----------------|
| Loan to value in per cent <sup>1)</sup> |                 |                  |                 |                  |                 |                  |                 |                  |                 |
| 0-40                                    | 16.9 %          | 15.4 %           | 16.4 %          | 17.5 %           | 18.1 %          | 17.7 %           | 16.8 %          | 16.2 %           | 16.3 %          |
| 40-60                                   | 34.2 %          | 30.8 %           | 32.2 %          | 33.8 %           | 34.8 %          | 33.5 %           | 31.4 %          | 30.5 %           | 30.8 %          |
| 60-75                                   | 28.9 %          | 30.7 %           | 30.8 %          | 30.0 %           | 30.5 %          | 32.1 %           | 33.6 %          | 34.0 %           | 33.8 %          |
| 75-85                                   | 14.7 %          | 15.4 %           | 14.1 %          | 12.6 %           | 12.2 %          | 12.1 %           | 12.8 %          | 13.6 %           | 13.5 %          |
| >85                                     | 5.2 %           | 7.7 %            | 6.5 %           | 6.0 %            | 4.3 %           | 4.6 %            | 5.5 %           | 5.8 %            | 5.6 %           |
| Total                                   | 100.0 %         | 100.0 %          | 100.0 %         | 100.0 %          | 100.0 %         | 100.0 %          | 100.0 %         | 100.0 %          | 100.0 %         |
| Average loan to value                   | 58.9 %          | 60.8 %           | 59.6 %          | 58.5 %           | 57.7 %          | 58.1 %           | 59.2 %          | 59.9 %           | 59.7 %          |
| Total exposure at default (NOK billion) | 790             | 779              | 771             | 762              | 750             | 735              | 726             | 720              | 707             |
| Total drawn amount (NOK billion)        | 715             | 705              | 699             | 690              | 680             | 666              | 659             | 655              | 644             |

1) The total exposure (EAD) is included in the actual collateral category.

Distribution of home mortgages, recalibrated, in the personal customers segment within actual collateral categories. The volumes represent the IRB-approved mortgage portfolio and are the expected outstanding amount in the event of default.

### Development in loan to value



### 2.3.5 DNB Boligkreditt - Average mortgage lending - volumes and spreads

| <i>Amounts in NOK billion</i>                            | 2Q18 | 1Q18 | 4Q17 | 3Q17 | 2Q17 | 1Q17 | 4Q16 | 3Q16 | 2Q16 |
|----------------------------------------------------------|------|------|------|------|------|------|------|------|------|
| Average loans to customers                               | 619  | 620  | 619  | 615  | 611  | 604  | 600  | 590  | 577  |
| Spreads measured against actual funding costs (per cent) | 0.65 | 0.87 | 0.91 | 0.90 | 0.81 | 0.66 | 0.53 | 0.66 | 0.78 |

### 2.3.6 DNB Eiendom - Residential real estate broking in Norway

|                                           | 2Q18  | 1Q18  | 4Q17  | 3Q17  | 2Q17  | 1Q17  | 4Q16  | 3Q16  | 2Q16  |
|-------------------------------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| Number of properties sold                 | 7 233 | 5 365 | 4 945 | 5 727 | 7 077 | 5 780 | 5 325 | 5 942 | 7 311 |
| Fees on real estate broking (NOK million) | 350   | 255   | 233   | 270   | 344   | 269   | 242   | 282   | 348   |
| Market shares (per cent) <sup>1)</sup>    | 19.0  | 19.9  | 19.0  | 19.7  | 19.9  | 19.5  | 19.2  | 18.4  | 18.8  |

1) Management's estimates.

### 2.4.1 Small and medium-sized enterprises (SME) - Financial performance

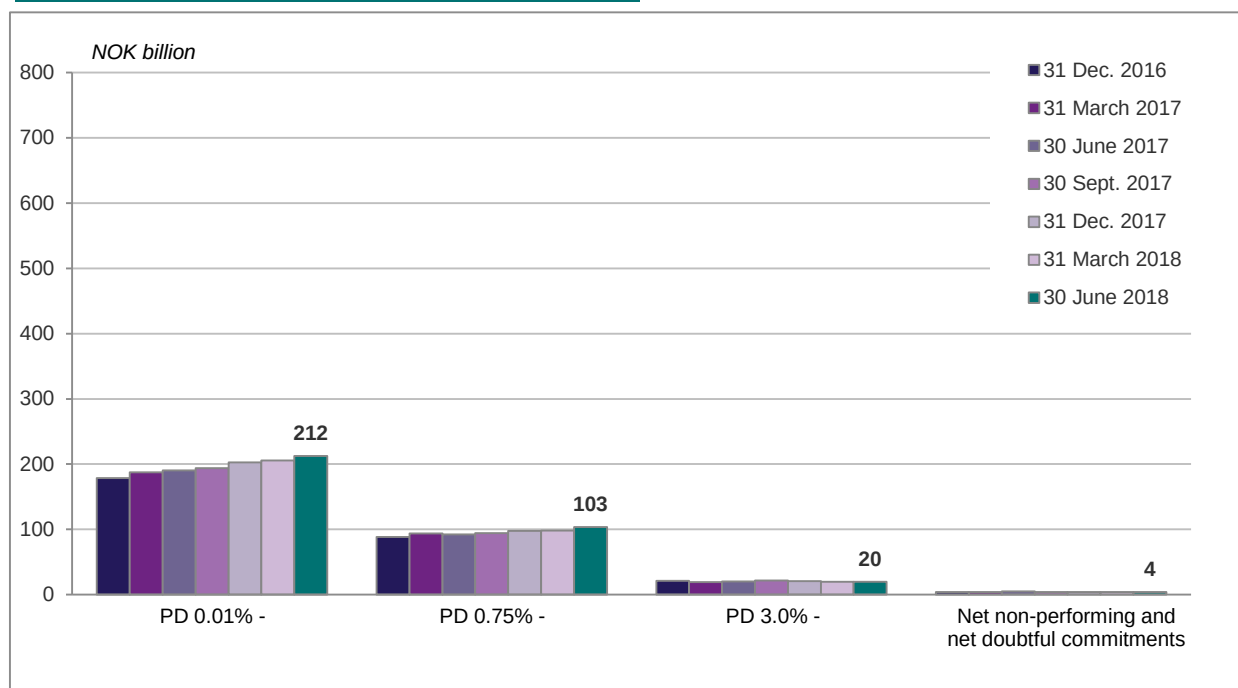
| <i>Amounts in NOK million</i>                         | 2Q18         | 1Q18         | 4Q17         | 3Q17         | 2Q17         | 1Q17         | 4Q16         | 3Q16       | 2Q16       |
|-------------------------------------------------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|------------|------------|
| Net interest income                                   | 2 364        | 2 306        | 2 281        | 2 141        | 2 121        | 2 035        | 2 120        | 1 952      | 1 933      |
| Net other operating income                            | 558          | 545          | 501          | 527          | 515          | 557          | 572          | 467        | 521        |
| Total income                                          | 2 922        | 2 851        | 2 782        | 2 668        | 2 636        | 2 593        | 2 692        | 2 419      | 2 454      |
| Operating expenses                                    | (1 054)      | (1 063)      | (1 109)      | (1 053)      | (1 053)      | (1 164)      | (1 095)      | (996)      | (1 025)    |
| Pre-tax operating profit before impairment            | 1 868        | 1 788        | 1 673        | 1 614        | 1 582        | 1 429        | 1 597        | 1 423      | 1 429      |
| Net gains on fixed and intangible assets              | 1            | 0            | (1)          |              | (0)          | (0)          | (0)          | 1          | (1)        |
| Impairment of financial instruments                   | (33)         | (215)        | (150)        | (146)        | (127)        | 10           | (281)        | (339)      | (209)      |
| Profit from repossessed operations <sup>1)</sup>      | (1)          | 5            | 11           | 30           | (17)         | (10)         | 40           | (6)        | (12)       |
| Pre-tax operating profit                              | 1 835        | 1 578        | 1 534        | 1 498        | 1 438        | 1 429        | 1 355        | 1 079      | 1 208      |
| Tax expense                                           | (459)        | (395)        | (383)        | (375)        | (359)        | (357)        | (339)        | (270)      | (302)      |
| <b>Profit for the period</b>                          | <b>1 376</b> | <b>1 184</b> | <b>1 150</b> | <b>1 124</b> | <b>1 078</b> | <b>1 072</b> | <b>1 016</b> | <b>809</b> | <b>906</b> |
| <b>Average balance sheet items in NOK billion:</b>    |              |              |              |              |              |              |              |            |            |
| Loans to customers <sup>2)</sup>                      | 297.1        | 293.4        | 286.4        | 277.9        | 274.3        | 268.5        | 263.9        | 259.9      | 256.1      |
| Deposits from customers <sup>2)</sup>                 | 210.4        | 207.0        | 210.5        | 208.6        | 205.2        | 197.9        | 185.7        | 179.5      | 173.5      |
| Assets under management                               | 101.6        | 99.4         | 95.2         | 89.6         | 86.3         | 82.2         | 77.0         | 72.4       | 69.4       |
| Allocated capital <sup>3)</sup>                       | 28.1         | 27.9         | 26.3         | 25.9         | 26.1         | 26.5         | 26.8         | 26.6       | 26.7       |
| <b>Key figures in per cent:</b>                       |              |              |              |              |              |              |              |            |            |
| Cost/income ratio                                     | 36.1         | 37.3         | 39.9         | 39.5         | 40.0         | 44.9         | 40.7         | 41.2       | 41.8       |
| Ratio of deposits to loans                            | 70.8         | 70.5         | 73.5         | 75.0         | 74.8         | 73.7         | 70.3         | 69.1       | 67.8       |
| Return on allocated capital, annualised <sup>3)</sup> | 19.6         | 17.2         | 17.4         | 17.2         | 16.6         | 16.4         | 15.1         | 12.1       | 13.7       |

1) Profits from repossessed operations which are fully consolidated in the DNB Group are presented net under "Profit from repossessed operations" under the various segments.

2) Loans to customers include accrued interest and impairment. Correspondingly, deposits from customers include accrued interest.

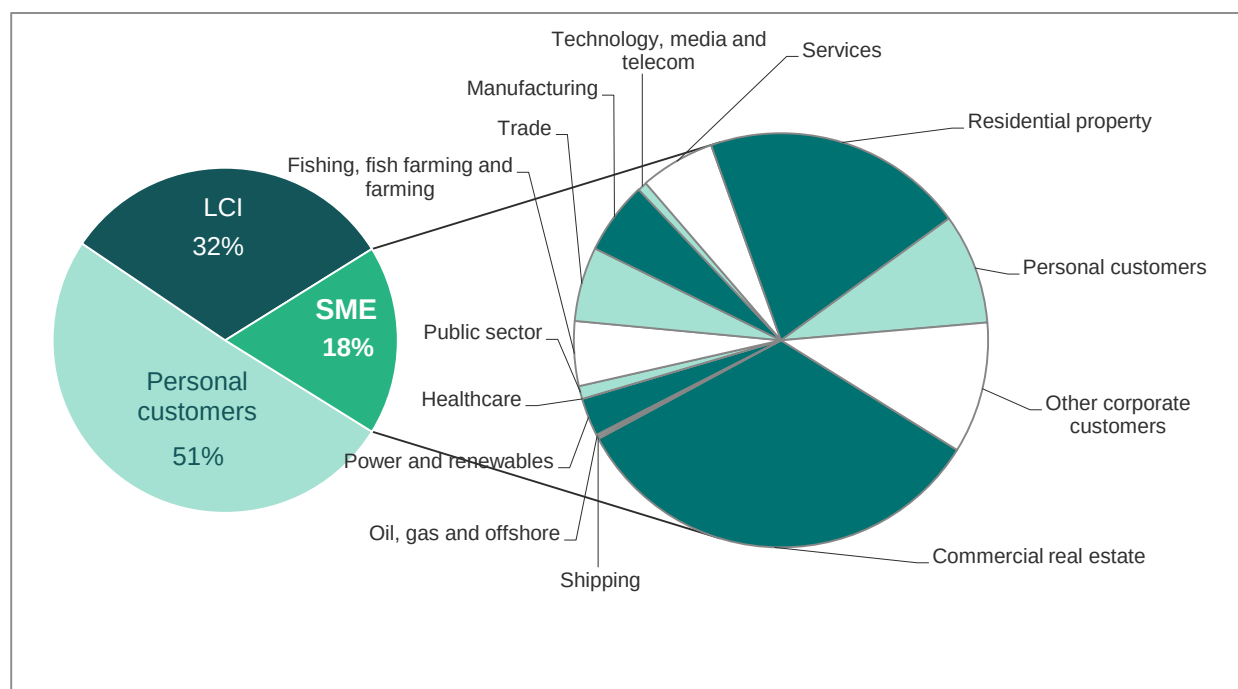
3) Allocated capital corresponds to the external capital adequacy requirement (Basel III) which must be met by the Group.

## 2.4.2 SME - Risk classification of portfolio



Based on DNB's risk classification system. The volumes represent the expected outstanding amount in the event of default. PD = probability of default.

## 2.4.3 SME - Exposure at default by industry segment as at 30 June 2018





## 2.5.1 Large corporates and international customers (LCI) - Financial performance

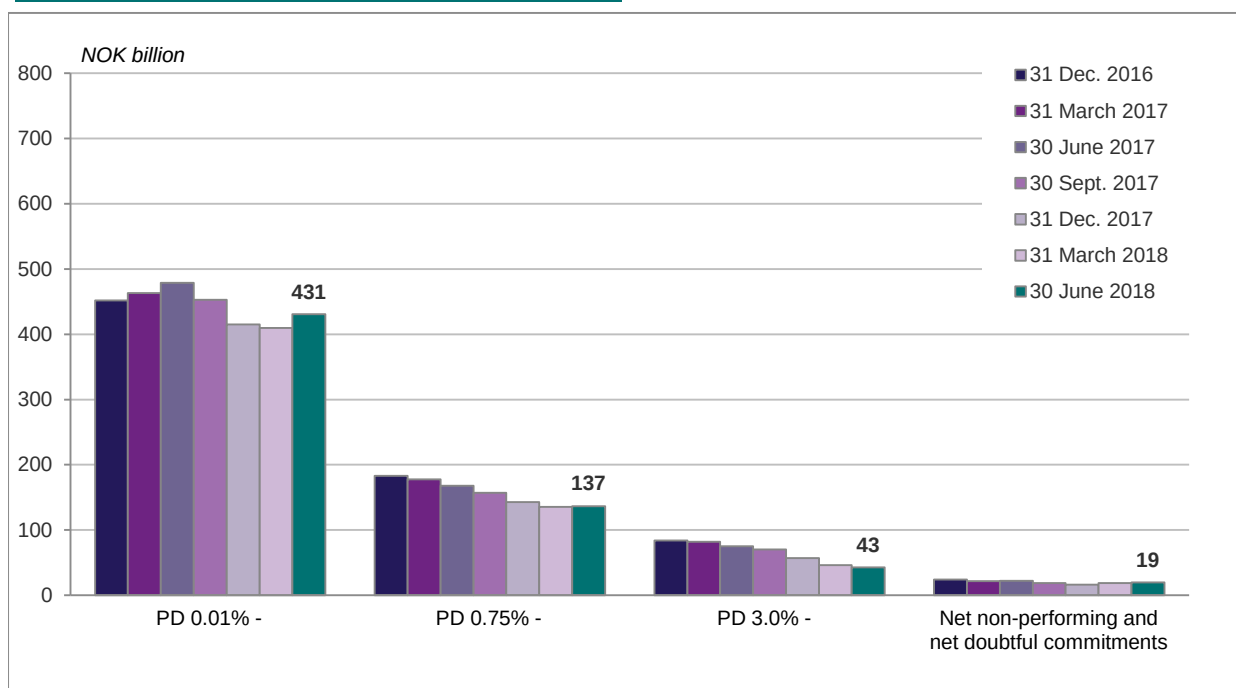
| Amounts in NOK million                                | 2Q18         | 1Q18         | 4Q17         | 3Q17         | 2Q17         | 1Q17         | 4Q16         | 3Q16         | 2Q16       |
|-------------------------------------------------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|------------|
| Net interest income                                   | 3 099        | 2 851        | 3 041        | 3 211        | 3 330        | 3 100        | 3 297        | 3 273        | 3 231      |
| Net other operating income                            | 1 481        | 1 289        | 1 226        | 1 531        | 1 524        | 1 449        | 1 488        | 1 643        | 1 611      |
| Total income                                          | 4 580        | 4 140        | 4 267        | 4 742        | 4 854        | 4 550        | 4 785        | 4 916        | 4 841      |
| Operating expenses                                    | (1 646)      | (1 702)      | (1 741)      | (1 896)      | (2 027)      | (1 907)      | (1 823)      | (1 781)      | (1 803)    |
| Pre-tax operating profit before impairment            | 2 934        | 2 438        | 2 526        | 2 846        | 2 827        | 2 642        | 2 962        | 3 135        | 3 038      |
| Net gains on fixed and intangible assets              | 0            | 0            | 0            | (3)          | 18           | 6            | (4)          | 18           | 5          |
| Impairment of financial instruments                   | 189          | 598          | (99)         | (642)        | (362)        | (697)        | (1 572)      | (1 757)      | (2 028)    |
| Profit from repossessed operations <sup>1)</sup>      | (17)         | 2            | (13)         | (2)          | (4)          | (0)          | 7            | 4            | (5)        |
| Pre-tax operating profit                              | 3 106        | 3 039        | 2 414        | 2 199        | 2 479        | 1 951        | 1 393        | 1 400        | 1 011      |
| Tax expense                                           | (714)        | (699)        | (676)        | (616)        | (694)        | (546)        | (376)        | (378)        | (273)      |
| Profit from operations held for sale, after taxes     |              |              | (0)          |              | (0)          | (0)          | (0)          | (0)          | (0)        |
| <b>Profit for the period</b>                          | <b>2 392</b> | <b>2 340</b> | <b>1 738</b> | <b>1 583</b> | <b>1 785</b> | <b>1 405</b> | <b>1 017</b> | <b>1 022</b> | <b>738</b> |
| <b>Average balance sheet items in NOK billion:</b>    |              |              |              |              |              |              |              |              |            |
| Loans to customers <sup>2)</sup>                      | 403.8        | 402.6        | 422.7        | 485.8        | 508.4        | 497.0        | 511.3        | 533.1        | 534.3      |
| Deposits from customers <sup>2)</sup>                 | 321.3        | 317.9        | 337.8        | 377.2        | 391.9        | 393.2        | 367.0        | 374.4        | 378.5      |
| Assets under management                               | 209.4        | 213.6        | 213.7        | 207.8        | 202.9        | 189.1        | 180.9        | 181.8        | 180.6      |
| Allocated capital <sup>3)</sup>                       | 68.3         | 70.0         | 73.7         | 82.4         | 86.1         | 83.1         | 84.8         | 87.1         | 83.1       |
| <b>Key figures in per cent:</b>                       |              |              |              |              |              |              |              |              |            |
| Cost/income ratio                                     | 35.9         | 41.1         | 40.8         | 40.0         | 41.8         | 41.9         | 38.1         | 36.2         | 37.2       |
| Ratio of deposits to loans                            | 79.5         | 79.0         | 79.9         | 77.6         | 77.1         | 79.1         | 71.8         | 70.2         | 70.8       |
| Return on allocated capital, annualised <sup>3)</sup> | 14.0         | 13.6         | 9.4          | 7.6          | 8.3          | 6.9          | 4.8          | 4.7          | 3.6        |

1) Profits from repossessed operations which are fully consolidated in the DNB Group are presented net under "Profit from repossessed operations" under the various segments.

2) Loans to customers include accrued interest and impairment. Correspondingly, deposits from customers include accrued interest.

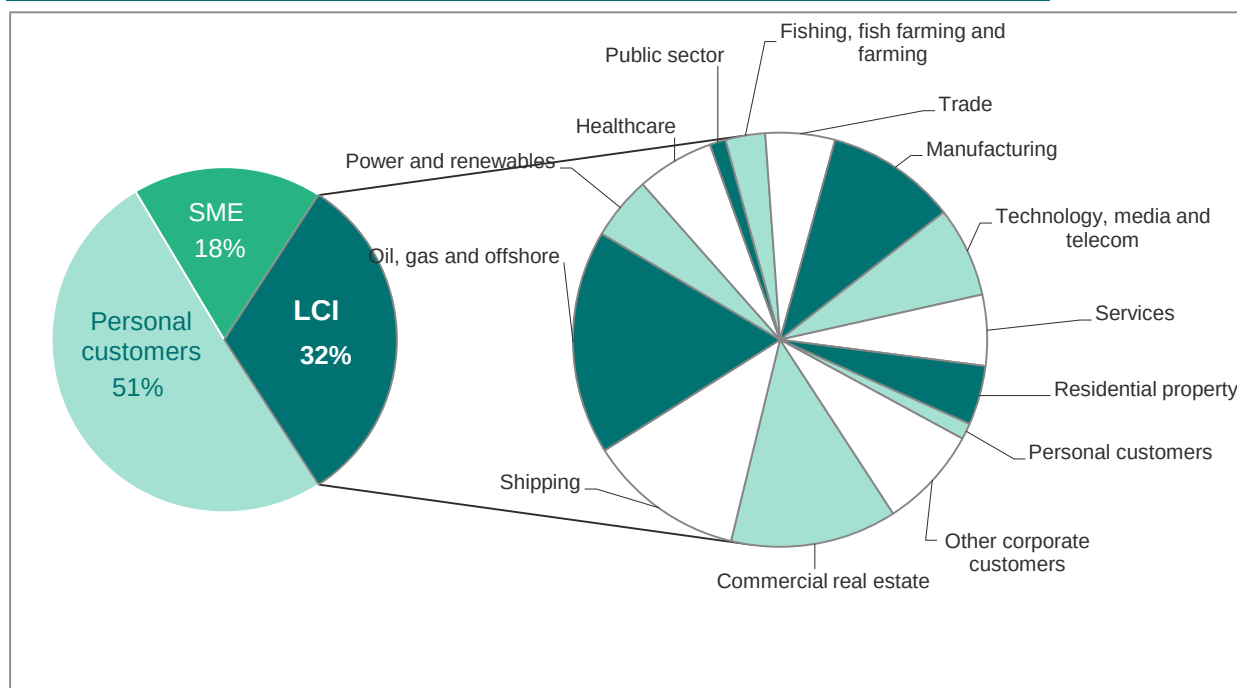
3) Allocated capital corresponds to the external capital adequacy requirement (Basel III) which must be met by the Group.

## 2.5.2 LCI - Risk classification of portfolio



Based on DNB's risk classification system. The volumes represent the expected outstanding amount in the event of default. PD = probability of default.

## 2.5.3 LCI - Exposure at default by industry segment as at 30 June 2018



## 2.6.1 Other operations - Financial performance

| <i>Amounts in NOK million</i>                      | 2Q18       | 1Q18       | 4Q17         | 3Q17       | 2Q17       | 1Q17       | 4Q16         | 3Q16       | 2Q16         |
|----------------------------------------------------|------------|------------|--------------|------------|------------|------------|--------------|------------|--------------|
| Net interest income                                | 340        | 449        | 22           | 226        | 274        | 271        | (162)        | 80         | 159          |
| Net other operating income                         | 637        | 692        | 2 489        | 1 465      | 1 470      | 864        | 1 937        | 1 536      | 2 692        |
| Total income                                       | 977        | 1 141      | 2 512        | 1 691      | 1 744      | 1 135      | 1 775        | 1 617      | 2 851        |
| Operating expenses                                 | (1 139)    | (1 254)    | (2 144)      | (1 461)    | (1 341)    | (930)      | (1 223)      | (1 316)    | (1 734)      |
| Pre-tax operating profit before impairment         | (162)      | (113)      | 367          | 230        | 403        | 205        | 552          | 301        | 1 117        |
| Net gains on fixed and intangible assets           | 464        | 17         | (35)         | 754        | (0)        | 0          | (8)          | 1          | (24)         |
| Impairment of financial instruments                | (0)        | 0          | (16)         | 1          | (7)        | 15         | (6)          | (1)        | 4            |
| Profit from repossessed operations <sup>1)</sup>   | 18         | (7)        | 2            | (28)       | 21         | 10         | (47)         | 1          | 16           |
| Pre-tax operating profit                           | 320        | (103)      | 319          | 956        | 416        | 230        | 490          | 302        | 1 114        |
| Tax expense                                        | 239        | 318        | 1 252        | (27)       | 107        | 120        | 1 027        | 124        | (6)          |
| Profit from operations held for sale, after taxes  | (21)       |            | (3)          | 33         | (14)       | (17)       | 26           | 1          | (10)         |
| <b>Profit for the period</b>                       | <b>538</b> | <b>215</b> | <b>1 568</b> | <b>962</b> | <b>509</b> | <b>332</b> | <b>1 543</b> | <b>427</b> | <b>1 097</b> |
| <b>Average balance sheet items in NOK billion:</b> |            |            |              |            |            |            |              |            |              |
| Loans to customers                                 | 108.0      | 108.9      | 116.8        | 69.4       | 63.9       | 64.2       | 47.5         | 57.1       | 79.9         |
| Loans to customers                                 | 56.8       | 81.6       | 112.8        | 67.1       | 59.8       | 45.7       | 25.0         | 102.2      | 139.6        |

1) Profits from repossessed operations which are fully consolidated in the DNB Group are presented net under "Profit from repossessed operations" under the relevant segments.

### 2.7.1 Total DNB Markets activity - Financial performance

| <i>Amounts in NOK million</i>                         | 2Q18       | 1Q18       | 4Q17       | 3Q17       | 2Q17       | 1Q17       | 4Q16         | 3Q16         | 2Q16       |
|-------------------------------------------------------|------------|------------|------------|------------|------------|------------|--------------|--------------|------------|
| Net interest income                                   | 217        | 266        | (34)       | 22         | 54         | 63         | 41           | 51           | 31         |
| Net fees and commissions                              | 641        | 390        | 570        | 458        | 550        | 517        | 691          | 338          | 470        |
| Net financial items                                   | 608        | 1 148      | 1 200      | 1 264      | 1 035      | 1 315      | 1 418        | 1 729        | 1 366      |
| Total income                                          | 1 466      | 1 804      | 1 735      | 1 744      | 1 639      | 1 894      | 2 149        | 2 119        | 1 867      |
| Operating expenses                                    | (756)      | (758)      | (789)      | (660)      | (745)      | (737)      | (734)        | (663)        | (693)      |
| Pre-tax operating profit before impairment            | 710        | 1 045      | 946        | 1 084      | 894        | 1 158      | 1 416        | 1 456        | 1 175      |
| Impairment of financial instruments                   |            |            |            |            |            |            |              | (0)          | (0)        |
| Pre-tax operating profit                              | 710        | 1 045      | 946        | 1 084      | 894        | 1 158      | 1 416        | 1 456        | 1 175      |
| Tax expense                                           | (170)      | (251)      | (218)      | (249)      | (206)      | (266)      | (354)        | (364)        | (294)      |
| <b>Profit for the period</b>                          | <b>540</b> | <b>795</b> | <b>728</b> | <b>835</b> | <b>689</b> | <b>891</b> | <b>1 062</b> | <b>1 092</b> | <b>881</b> |
| <b>Average balance sheet items in NOK billion:</b>    |            |            |            |            |            |            |              |              |            |
| Allocated capital <sup>1)</sup>                       | 10.9       | 12.3       | 12.2       | 13.0       | 14.0       | 15.2       | 15.3         | 16.1         | 15.5       |
| <b>Key figures in per cent:</b>                       |            |            |            |            |            |            |              |              |            |
| Cost/income ratio                                     | 51.6       | 42.0       | 45.5       | 37.9       | 45.4       | 38.9       | 34.1         | 31.3         | 37.1       |
| Return on allocated capital, annualised <sup>1)</sup> | 19.8       | 26.2       | 23.6       | 25.5       | 19.8       | 23.8       | 27.5         | 27.0         | 22.9       |

1) Allocated capital corresponds to the external capital adequacy requirement (Basel III) which must be met by the Group.

### 2.7.2 Total DNB Markets activity - Break down of revenues

| <i>Amounts in NOK million</i>            | 2Q18  | 1Q18  | 4Q17  | 3Q17  | 2Q17  | 1Q17  |
|------------------------------------------|-------|-------|-------|-------|-------|-------|
| Fixed income, currencies and commodities | 519   | 495   | 584   | 558   | 558   | 572   |
| Equities                                 | 244   | 186   | 204   | 148   | 210   | 203   |
| IBD                                      | 390   | 288   | 416   | 289   | 338   | 318   |
| Securities services                      | 58    | 51    | 43    | 52    | 71    | 41    |
| Interest income on allocated capital     | 9     | 6     | 5     | 7     | 8     | 11    |
| Total customer revenues                  | 1 220 | 1 027 | 1 252 | 1 053 | 1 186 | 1 145 |
| Fixed income, currencies and commodities | 247   | 751   | 461   | 659   | 434   | 702   |
| Equities                                 | (9)   | 19    | 16    | 26    | 11    | 36    |
| Interest income on allocated capital     | 9     | 7     | 5     | 6     | 9     | 12    |
| Total risk management revenues           | 246   | 777   | 483   | 691   | 454   | 749   |
| Total income                             | 1 466 | 1 804 | 1 735 | 1 744 | 1 639 | 1 894 |

### 2.7.3 Total DNB Markets activity - Value-at-Risk

| <i>Amounts in NOK thousand</i>        | 30 June 2018 | Second quarter 2018 |         |         |
|---------------------------------------|--------------|---------------------|---------|---------|
|                                       | Actual       | Average             | Maximum | Minimum |
| Currency risk                         | 6 630        | 5 362               | 8 686   | 1 230   |
| Interest rate risk                    | 19 940       | 23 043              | 29 990  | 17 370  |
| Equities                              | 6 330        | 6 875               | 13 571  | 3 152   |
| Diversification effects <sup>1)</sup> | (6 400)      | (5 267)             |         |         |
| Total                                 | 26 500       | 30 014              |         |         |

1) Diversification effects refer to currency and interest rate risk only.

Value-at-Risk is the maximum loss that could be incurred on trading positions from one day to the next at a 99 per cent confidence level.

## 2.7.4 DNB Livsforsikring Group - Financial performance

| Amounts in NOK million                                                                   | 2Q18       | 1Q18       | 4Q17       | 3Q17       | 2Q17       | 1Q17       | 4Q16       | 3Q16       | 2Q16       |
|------------------------------------------------------------------------------------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|
| Value-adjusted financial result <sup>1)</sup>                                            | 2 283      | 1 074      | 1 944      | 2 215      | 2 429      | 2 467      | 1 874      | 2 361      | 2 002      |
| Guaranteed return on policyholders' funds                                                | (1 498)    | (1 487)    | (1 513)    | (1 496)    | (1 512)    | (1 481)    | (1 480)    | (1 520)    | (1 528)    |
| Financial result after guaranteed returns                                                | 786        | (413)      | 430        | 719        | 917        | 986        | 395        | 842        | 474        |
| + From market value adjustment reserve                                                   | (892)      | 991        | (492)      | 630        | (298)      | (545)      | 241        | (178)      | 724        |
| Recorded interest result before the application of/(transfers to) additional allocations | (106)      | 578        | (62)       | 1 349      | 619        | 442        | 636        | 664        | 1 198      |
| Application of/(transfers to) additional allocations                                     | 7          | 6          | (1 010)    |            | (38)       | 38         | (753)      | (27)       | (539)      |
| Recorded interest result                                                                 | (100)      | 584        | (1 072)    | 1 349      | 581        | 480        | (117)      | 637        | 659        |
| Risk result                                                                              | 35         | 100        | 117        | 79         | 34         | 78         | 179        | 66         | 142        |
| Administration result                                                                    | 86         | 67         | 70         | 67         | 77         | 82         | 76         | 62         | 83         |
| Upfront pricing of risk and guaranteed rate of return                                    | 30         | 36         | 25         | 33         | 34         | 38         | 56         | 68         | 81         |
| Provisions for higher life expectancy, group pension <sup>2)</sup>                       |            |            | (239)      | (111)      | (242)      | (28)       | (433)      | (403)      | (544)      |
| Allocations to policyholders, products with guaranteed rates of return                   | 53         | (650)      | 1 263      | (1 205)    | (386)      | (507)      | 307        | (338)      | (370)      |
| Return on corporate portfolio                                                            | 106        | 82         | 204        | 65         | 349        | 118        | 116        | 96         | 145        |
| I Pre-tax operating profit - pensions with guarantees                                    | 211        | 219        | 368        | 277        | 447        | 259        | 184        | 188        | 197        |
| Recorded interest result                                                                 | 1          | 87         | (36)       | 328        | 75         | 111        | (160)      | 149        | 105        |
| Risk result                                                                              | 61         | 19         | (24)       | 88         | 33         | 22         | 68         | 17         | 69         |
| Administration result                                                                    | 68         | 66         | 71         | 50         | 50         | 42         | 42         | 44         | 21         |
| Upfront pricing of risk and guaranteed rate of return                                    | 26         | 25         | 27         | 26         | 27         | 28         | 31         | 32         | 32         |
| Allocations to policyholders, products with guaranteed rates of return                   | 14         | (70)       | 14         | (308)      | (54)       | (90)       | 184        | (128)      | (91)       |
| Interest on allocated capital                                                            | 7          | 6          | 16         | 8          | 29         | 13         | 10         | 8          | 13         |
| II Pre-tax operating profit - new pension products                                       | 178        | 133        | 69         | 193        | 161        | 125        | 175        | 122        | 149        |
| Recorded interest result                                                                 | 4          | 5          | 5          | 4          | 5          | 5          | 6          | 4          | 4          |
| Risk result                                                                              | (36)       | 23         | 4          | 20         | 16         | 23         | 43         | 26         | 24         |
| Administration result                                                                    | 2          | 0          | 4          | (1)        | 1          | (1)        | (0)        | (2)        | (5)        |
| Interest on allocated capital                                                            | 0          | 0          | 1          | 0          | 2          | 1          | 1          | 2          | (0)        |
| III Pre-tax operating profit - risk products                                             | (30)       | 28         | 13         | 24         | 23         | 28         | 48         | 30         | 23         |
| Pre-tax operating profit (I + II + III)                                                  | 359        | 381        | 450        | 494        | 631        | 413        | 408        | 339        | 369        |
| Tax expense                                                                              | (65)       | (67)       | 96         | (97)       | (51)       | (65)       | 3          | (40)       | (72)       |
| <b>Profit</b>                                                                            | <b>294</b> | <b>314</b> | <b>546</b> | <b>397</b> | <b>580</b> | <b>348</b> | <b>410</b> | <b>299</b> | <b>296</b> |

1) Excluding unrealised gains on long-term securities.

2) At year-end 2017, the required increase in reserves due to new life expectancy assumptions were fully financed.

## 2.7.4 DNB Livsforsikring Group - Financial performance (continued)

### Full year figures

Amounts in NOK million

|                                                                                          | YTD        | 2017         | 2016         | 2015         | 2014         | 2013         |
|------------------------------------------------------------------------------------------|------------|--------------|--------------|--------------|--------------|--------------|
| Value-adjusted financial result <sup>1)</sup>                                            | 3 358      | 9 055        | 7 973        | 8 749        | 10 826       | 10 458       |
| Guaranteed return on policyholders' funds                                                | (2 985)    | (6 002)      | (6 044)      | (6 268)      | (6 710)      | (6 885)      |
| Financial result after guaranteed returns                                                | 373        | 3 053        | 1 929        | 2 481        | 4 116        | 3 573        |
| + From market value adjustment reserve                                                   | 99         | (705)        | 8            | 537          | (235)        | (1 497)      |
| Recorded interest result before the application of/(transfers to) additional allocations | 472        | 2 348        | 1 937        | 3 018        | 3 882        | 2 077        |
| Application of/(transfers to) additional allocations                                     | 13         | (1 010)      | (753)        | (855)        | (844)        | (10)         |
| Recorded interest result                                                                 | 485        | 1 338        | 1 185        | 2 163        | 3 038        | 2 066        |
| Risk result                                                                              | 136        | 308          | 448          | 599          | 468          | 321          |
| Administration result                                                                    | 153        | 295          | 327          | 291          | 228          | 124          |
| Upfront pricing of risk and guaranteed rate of return                                    | 66         | 130          | 288          | 535          | 647          | 682          |
| Provisions for higher life expectancy, group pension                                     |            | (621)        | (1 452)      | (3 141)      | (2 909)      | (1 798)      |
| Allocations to policyholders, products with guaranteed rates of return                   | (597)      | (834)        | (455)        | (802)        | (913)        | (355)        |
| Return on corporate portfolio                                                            | 188        | 736          | 439          | 500          | 652          | 559          |
| <b>I Pre-tax operating profit - pensions with guarantees</b>                             | <b>430</b> | <b>1 351</b> | <b>779</b>   | <b>145</b>   | <b>1 212</b> | <b>1 599</b> |
| Recorded interest result                                                                 | 89         | 478          | 110          | 303          | 568          | 332          |
| Risk result                                                                              | 79         | 120          | 165          | 148          | 186          | 80           |
| Administration result                                                                    | 134        | 214          | 141          | 167          | 123          | 107          |
| Upfront pricing of risk and guaranteed rate of return                                    | 51         | 108          | 126          | 123          | 104          | 106          |
| Transferred from/(to) security reserve                                                   |            |              |              |              | (16)         | 4            |
| Allocations to policyholders, products with guaranteed rates of return                   | (55)       | (438)        | (38)         | (207)        | (442)        | (231)        |
| Interest on allocated capital                                                            | 13         | 67           | 38           | 45           | 52           | 36           |
| <b>II Pre-tax operating profit - new pension products</b>                                | <b>311</b> | <b>548</b>   | <b>543</b>   | <b>579</b>   | <b>575</b>   | <b>435</b>   |
| Recorded interest result                                                                 | 9          | 18           | 16           | 26           | 31           | 31           |
| Risk result                                                                              | (13)       | 63           | 123          | 114          | 51           | 51           |
| Administration result                                                                    | 2          | 3            | (9)          | (23)         | (27)         | 5            |
| Transferred from/(to) security reserve                                                   |            |              |              |              | (2)          | 10           |
| Allocations to policyholders, products with guaranteed rates of return                   |            |              |              |              |              | (2)          |
| Interest on allocated capital                                                            | 1          | 4            | 2            | 3            | 4            | 3            |
| <b>III Pre-tax operating profit - risk products</b>                                      | <b>(1)</b> | <b>88</b>    | <b>133</b>   | <b>119</b>   | <b>57</b>    | <b>98</b>    |
| Pre-tax operating profit (I + II + III)                                                  | 740        | 1 987        | 1 455        | 843          | 1 844        | 2 132        |
| Tax expense                                                                              | (131)      | (116)        | (144)        | 692          | (252)        | (256)        |
| <b>Profit</b>                                                                            | <b>608</b> | <b>1 870</b> | <b>1 311</b> | <b>1 535</b> | <b>1 592</b> | <b>1 876</b> |

1) Excluding unrealised gains on long-term securities.

## 2.7.5 Reconciliation of the DNB Livsforsikring Group's and the DNB Group's financial statements

| Amounts in NOK million                                                                        | 2Q18       | 1Q18       | 4Q17       | 3Q17       | 2Q17       | 1Q17       | 4Q16       | 3Q16       | 2Q16       |
|-----------------------------------------------------------------------------------------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|
| <b><u>DNB Group:</u></b>                                                                      |            |            |            |            |            |            |            |            |            |
| Net financial result, DNB Livsforsikring                                                      | 92         | 51         | 156        | 133        | 361        | 97         | (83)       | 29         | (80)       |
| Net risk result, DNB Livsforsikring                                                           | 60         | 142        | 98         | 187        | 83         | 123        | 290        | 109        | 234        |
| <b>Net financial and risk result in DNB Livsforsikring Group</b>                              | <b>152</b> | <b>192</b> | <b>254</b> | <b>320</b> | <b>444</b> | <b>220</b> | <b>206</b> | <b>138</b> | <b>155</b> |
| Eliminations in the group accounts                                                            | 11         | 13         | 12         | 14         | 10         | 20         | 26         | 15         | 12         |
| Net financial and risk result from DNB Livsforsikring Group                                   | 162        | 205        | 266        | 306        | 454        | 240        | 232        | 154        | 166        |
| <b><u>DNB Livsforsikring Group:</u></b>                                                       |            |            |            |            |            |            |            |            |            |
| Recorded interest result                                                                      | (94)       | 677        | (1 103)    | 1 681      | 660        | 595        | (272)      | 790        | 769        |
| Return on corporate portfolio                                                                 | 114        | 88         | 221        | 73         | 380        | 133        | 127        | 106        | 158        |
| - Administration result - corporate portfolio                                                 | (5)        | (5)        | (1)        | (2)        | (3)        | 5          | (4)        | (4)        | 7          |
| Provisions for higher life expectancy, group pension                                          |            |            | (239)      | (111)      | (242)      | (28)       | (433)      | (403)      | (544)      |
| Allocations to policyholders, products with guaranteed rates of return                        | 67         | (719)      | 1 277      | (1 512)    | (440)      | (597)      | 491        | (466)      | (460)      |
| Risk result                                                                                   | 60         | 142        | 98         | 187        | 83         | 123        | 290        | 109        | 234        |
| - Costs from subsidiaries which are fully consolidated in DNB Livsforsikring Group's accounts |            |            |            |            |            |            |            |            | (5)        |
| <b>Net financial and risk result in DNB Livsforsikring Group</b>                              | <b>152</b> | <b>192</b> | <b>254</b> | <b>320</b> | <b>444</b> | <b>220</b> | <b>206</b> | <b>138</b> | <b>155</b> |
| Eliminations in the group accounts                                                            | 11         | 13         | 12         | 14         | 10         | 20         | 26         | 15         | 12         |
| Net financial and risk result from DNB Livsforsikring Group                                   | 162        | 205        | 266        | 335        | 454        | 240        | 232        | 154        | 166        |
| <b><u>DNB Group:</u></b>                                                                      |            |            |            |            |            |            |            |            |            |
| Commission and fee income etc. <sup>*)</sup>                                                  | 519        | 508        | 496        | 491        | 502        | 511        | 522        | 510        | 572        |
| Commission and fee expenses etc. <sup>**)</sup>                                               | (95)       | (91)       | (94)       | (89)       | (92)       | (86)       | (87)       | (91)       | (108)      |
| Other income                                                                                  | 2          | 4          | 8          | 3          | 6          | 16         | 5          | 1          | 13         |
| Operating expenses                                                                            | (219)      | (232)      | (215)      | (233)      | (229)      | (247)      | (240)      | (220)      | (262)      |
| <b>Administration result including upfront pricing of risk and guaranteed rate of return</b>  | <b>207</b> | <b>188</b> | <b>196</b> | <b>173</b> | <b>187</b> | <b>193</b> | <b>201</b> | <b>200</b> | <b>215</b> |
| <b><u>DNB Livsforsikring Group:</u></b>                                                       |            |            |            |            |            |            |            |            |            |
| Upfront pricing of risk and guaranteed rate of return                                         | 56         | 61         | 52         | 59         | 61         | 66         | 87         | 101        | 112        |
| Administration result                                                                         | 156        | 132        | 145        | 117        | 128        | 122        | 118        | 104        | 100        |
| + Administration result - corporate portfolio                                                 | (5)        | (5)        | (1)        | (2)        | (3)        | 5          | (4)        | (4)        | 7          |
| + Costs from subsidiaries which are fully consolidated in DNB Livsforsikring Group's accounts |            |            |            |            |            |            |            |            | (5)        |
| <b>Administration result including upfront pricing of risk and guaranteed rate of return</b>  | <b>207</b> | <b>189</b> | <b>196</b> | <b>173</b> | <b>187</b> | <b>193</b> | <b>201</b> | <b>201</b> | <b>215</b> |

## 2.7.5 Reconciliation of the DNB Livsforsikring Group's and the DNB Group's financial statements (continued)

### \*) Details on commissions and fee income etc. for product groups

| <i>Amounts in NOK million</i>                               | 2Q18 | 1Q18 | 4Q17 | 3Q17 | 2Q17 | 1Q17 | 4Q16 | 3Q16 | 2Q16 |
|-------------------------------------------------------------|------|------|------|------|------|------|------|------|------|
| <b>New pension products</b>                                 |      |      |      |      |      |      |      |      |      |
| - administration income                                     | 229  | 226  | 219  | 207  | 210  | 207  | 205  | 193  | 191  |
| - upfront pricing                                           | 26   | 25   | 27   | 26   | 27   | 28   | 31   | 32   | 32   |
| <b>Risk products</b>                                        |      |      |      |      |      |      |      |      |      |
| - administration income                                     | 32   | 32   | 32   | 30   | 30   | 30   | 29   | 28   | 36   |
| <b>Pensions with guarantees</b>                             |      |      |      |      |      |      |      |      |      |
| Defined benefit:                                            |      |      |      |      |      |      |      |      |      |
| - administration income                                     | 43   | 45   | 49   | 47   | 49   | 67   | 60   | 43   | 87   |
| - upfront pricing                                           | 30   | 36   | 25   | 33   | 34   | 38   | 57   | 68   | 77   |
| Paid-up policies:                                           |      |      |      |      |      |      |      |      |      |
| - administration income                                     | 92   | 81   | 85   | 82   | 84   | 76   | 79   | 76   | 61   |
| Previously established individual products:                 |      |      |      |      |      |      |      |      |      |
| - administration income                                     | 66   | 61   | 59   | 65   | 67   | 65   | 63   | 69   | 70   |
| Public market:                                              |      |      |      |      |      |      |      |      |      |
| - administration income                                     |      |      |      |      |      |      | (2)  |      | 9    |
| - upfront pricing                                           |      |      |      |      |      |      | (1)  |      | 3    |
| Commissions and fee income etc. excl. DNB Pensjonstjenester | 519  | 508  | 496  | 491  | 502  | 511  | 522  | 510  | 567  |
| Income DNB Pensjonstjenester                                |      |      |      |      |      |      |      |      | 5    |
| Total commissions and fee income etc.                       | 519  | 508  | 496  | 491  | 502  | 511  | 522  | 510  | 572  |

### \*\*) Details on commissions and fee expenses etc. for product groups

| <i>Amounts in NOK million</i>              | 2Q18 | 1Q18 | 4Q17 | 3Q17 | 2Q17 | 1Q17 | 4Q16 | 3Q16 | 2Q16  |
|--------------------------------------------|------|------|------|------|------|------|------|------|-------|
| New pension products                       | (48) | (44) | (46) | (43) | (45) | (43) | (43) | (44) | (48)  |
| Risk products                              | (9)  | (9)  | (10) | (8)  | (9)  | (8)  | (8)  | (8)  | (19)  |
| <b>Pensions with guarantees</b>            |      |      |      |      |      |      |      |      |       |
| Defined benefit                            | (5)  | (5)  | (5)  | (5)  | (4)  | (5)  | (9)  | (10) | (8)   |
| Paid-up policies                           | (20) | (20) | (20) | (19) | (20) | (17) | (14) | (16) | (18)  |
| Previously established individual products | (9)  | (9)  | (9)  | (9)  | (9)  | (9)  | (10) | (10) | (11)  |
| Public market                              |      |      |      |      |      |      | (0)  |      | 1     |
| Corporate portfolio                        | (4)  | (4)  | (4)  | (5)  | (4)  | (4)  | (2)  | (4)  | (4)   |
| Total commission and fee expenses etc.     | (95) | (91) | (94) | (89) | (92) | (86) | (87) | (91) | (108) |



## 2.7.6 DNB Livsforsikring Group - Value-adjusted return on assets

| Per cent                                                    | 2Q18        | 1Q18        | 4Q17        | 3Q17        | 2Q17        | 1Q17        | 4Q16        | 3Q16        | 2Q16        |
|-------------------------------------------------------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|
| <b>Return - common portfolio <sup>1)</sup></b>              |             |             |             |             |             |             |             |             |             |
| Financial assets                                            |             |             |             |             |             |             |             |             |             |
| Norwegian equities                                          | 10.86       | (1.42)      | 3.30        | 10.88       | 0.92        | 0.56        | 9.66        | 5.03        | 4.10        |
| International equities <sup>2)</sup>                        | 2.90        | (1.27)      | 5.80        | 4.24        | 3.02        | 5.49        | 3.00        | 5.60        | 1.21        |
| Norwegian bonds                                             | 0.88        | (0.30)      | 0.32        | 0.75        | 0.67        | 1.23        | (0.36)      | 0.04        | 0.93        |
| International bonds                                         | (0.22)      | (0.86)      | 1.02        | 0.97        | 1.44        | 0.69        | (1.14)      | 1.92        | 1.96        |
| Money market instruments                                    | 0.38        | 0.28        | 0.26        | 0.35        | 0.39        | 0.56        | 0.32        | 0.46        | 0.44        |
| Bonds                                                       | 1.12        | 1.11        | 1.34        | 0.74        | 1.24        | 1.10        | 1.00        | 1.16        | 1.12        |
| Investment properties                                       | 1.45        | 1.99        | 1.74        | 1.89        | 2.47        | 2.40        | 3.30        | 1.90        | 1.50        |
| <b>Value-adjusted return on assets I <sup>3)</sup></b>      | <b>1.21</b> | <b>0.54</b> | <b>1.04</b> | <b>1.18</b> | <b>1.29</b> | <b>1.32</b> | <b>0.99</b> | <b>1.26</b> | <b>1.04</b> |
| Recorded return on assets <sup>4) *)</sup>                  | 0.72        | 1.09        | 0.76        | 1.59        | 1.12        | 1.03        | 1.12        | 1.18        | 1.41        |
| Value-adjusted return on assets I, annualised <sup>3)</sup> | 4.96        | 2.19        | 4.24        | 4.84        | 5.29        | 5.42        | 4.05        | 5.16        | 4.27        |
| <b>Return - corporate portfolio</b>                         |             |             |             |             |             |             |             |             |             |
| Value-adjusted return on assets I <sup>3)</sup>             | 0.52        | 0.42        | 0.73        | 0.39        | 1.42        | 0.58        | 0.60        | 0.53        | 0.70        |

\*) Recorded return broken down on sub-portfolios in the common portfolio:

|                                                    |      |      |      |      |      |      |      |      |      |
|----------------------------------------------------|------|------|------|------|------|------|------|------|------|
| Previously established individual products         | 0.79 | 0.99 | 0.70 | 2.05 | 1.01 | 1.17 | 1.22 | 1.41 | 1.34 |
| Paid-up policies, build-up of reserves completed   | 0.74 | 1.35 | 0.60 | 1.45 | 0.82 | 1.11 | 1.05 | 1.01 | 1.45 |
| Paid-up policies, build-up of reserves in progress | 0.74 | 0.99 | 1.27 | 1.22 | 2.07 | 0.77 | 1.22 | 1.21 | 1.54 |
| Common portfolio                                   | 0.75 | 0.60 | 0.69 | 1.69 | 0.94 | 1.05 |      |      |      |
| - with low risk                                    |      |      |      |      |      |      | 0.92 | 0.89 | 1.36 |
| - with moderate risk                               |      |      |      |      |      |      | 1.08 | 1.10 | 1.43 |
| Guaranteed products for retail customers           | 0.39 | 0.95 | 0.48 | 2.46 | 0.77 | 0.95 | 0.89 | 1.19 | 1.12 |
| Risk products - defined contribution               | 0.49 | 0.76 | 0.46 | 1.04 | 0.70 | 0.91 | 0.67 | 0.99 | 0.96 |
| Risk products                                      | 0.71 | 0.71 | 0.70 | 0.73 | 0.74 | 0.74 | 0.77 | 0.69 | 0.60 |
| Public market                                      |      |      |      |      |      |      |      |      | 0.85 |
| Recorded return on assets                          | 0.72 | 1.09 | 0.76 | 1.59 | 1.12 | 1.03 | 1.12 | 1.18 | 1.41 |

1) Returns are calculated on a quarterly basis.

2) International equities include DNB Livsforsikring Group's exposure in hedge funds, private equities and real estate funds.

3) Excluding changes in value of commercial paper and bonds held to maturity.

4) Excluding unrealised gains on financial instruments.

Based on IAS 39 classification. IFRS 9 has not been implemented for insurance companies.

## 2.7.7 DNB Livsforsikring Group - Financial exposure per sub-portfolio as at 30 June 2018

| Amounts in NOK million                             | Equities,<br>Norwegian | Equities,<br>inter-<br>national <sup>1)</sup> | Bonds,<br>Norwegian | Bonds,<br>inter-<br>national | Money<br>market<br>instruments | Bonds<br>held to<br>maturity | Loans<br>and<br>receivables | Real<br>estate | Other        | Total          |
|----------------------------------------------------|------------------------|-----------------------------------------------|---------------------|------------------------------|--------------------------------|------------------------------|-----------------------------|----------------|--------------|----------------|
| Common portfolio                                   | 516                    | 2 471                                         | 2 414               | 651                          | 2 699                          | 6 923                        | 6 474                       | 2 226          | 147          | 24 521         |
| Guaranteed products for retail customers           | 345                    | 2 142                                         | 1 909               | 568                          | 761                            | 3 995                        | 2 535                       | 1 655          | 35           | 13 945         |
| Paid-up policies, build-up of reserves completed   | 1 066                  | 8 277                                         | 8 919               | 2 406                        | 13 742                         | 32 811                       | 15 174                      | 7 676          | 543          | 90 613         |
| Paid-up policies, build-up of reserves in progress | 496                    | 3 854                                         | 4 154               | 1 120                        | 6 400                          | 15 280                       | 7 067                       | 3 575          | 253          | 42 199         |
| Risk products - defined contribution               | 26                     | 173                                           | 256                 | 108                          | 1 003                          | 575                          | 345                         | 161            | 3            | 2 649          |
| Risk products                                      |                        |                                               |                     |                              | 824                            | 739                          | 361                         | 69             | 1            | 1 994          |
| Previously established individual products         | 579                    | 3 996                                         | 4 314               | 1 754                        | 980                            | 10 919                       | 3 933                       | 4 991          | 107          | 31 572         |
| Total common portfolio                             | 3 028                  | 20 913                                        | 21 965              | 6 607                        | 26 408                         | 71 242                       | 35 888                      | 20 352         | 1 091        | 207 493        |
| Corporate portfolio                                | 1 159                  | 3                                             |                     |                              | 26 676                         | 1 049                        | 1 835                       | 7              | 970          | 31 699         |
| <b>Total</b>                                       | <b>4 188</b>           | <b>20 916</b>                                 | <b>21 965</b>       | <b>6 607</b>                 | <b>53 084</b>                  | <b>72 290</b>                | <b>37 723</b>               | <b>20 359</b>  | <b>2 060</b> | <b>239 192</b> |

## 2.7.8 DNB Livsforsikring Group - Financial exposure - common portfolio

| Amounts in NOK million                   | 30 June<br>2018 | 31 March<br>2018 | 31 Dec.<br>2017 | 30 Sept<br>2017 | 30 June<br>2017 | 31 March<br>2017 | 31 Dec.<br>2016 | 30 Sept.<br>2016 | 30 June<br>2016 |
|------------------------------------------|-----------------|------------------|-----------------|-----------------|-----------------|------------------|-----------------|------------------|-----------------|
| Equities, Norwegian <sup>1)</sup>        | 3 028           | 2 543            | 2 197           | 2 133           | 2 263           | 2 590            | 1 228           | 1 121            | 1 834           |
| Equities, international <sup>1) 2)</sup> | 20 913          | 19 625           | 15 855          | 16 992          | 18 076          | 19 449           | 13 463          | 13 281           | 17 766          |
| Bonds, Norwegian                         | 21 965          | 22 421           | 22 211          | 22 302          | 22 217          | 21 733           | 21 684          | 21 769           | 21 666          |
| Bonds, international                     | 6 607           | 6 628            | 6 983           | 6 919           | 7 309           | 7 173            | 7 131           | 7 283            | 7 148           |
| Money market instruments                 | 26 408          | 27 247           | 29 688          | 29 483          | 25 246          | 22 803           | 28 802          | 39 761           | 33 439          |
| Bonds held to maturity                   | 71 242          | 71 479           | 73 921          | 75 812          | 77 173          | 80 058           | 79 537          | 81 159           | 84 268          |
| Loans and receivables <sup>3)</sup>      | 35 888          | 36 319           | 36 730          | 33 828          | 35 298          | 34 192           | 35 423          | 23 628           | 21 593          |
| Real estate                              | 20 352          | 20 285           | 20 244          | 19 943          | 19 923          | 19 593           | 19 575          | 19 318           | 20 459          |
| Other                                    | 1 091           | 1 520            | 1 171           | 2 030           | 2 017           | 2 048            | 1 438           | 1 001            | 2 344           |
| <b>Total</b>                             | <b>207 493</b>  | <b>208 067</b>   | <b>208 998</b>  | <b>209 442</b>  | <b>209 522</b>  | <b>209 638</b>   | <b>208 282</b>  | <b>208 321</b>   | <b>210 517</b>  |

### Per cent

|                                          |              |              |              |              |              |              |              |              |              |
|------------------------------------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|
| Equities, Norwegian <sup>1)</sup>        | 1.5          | 1.2          | 1.1          | 1.0          | 1.1          | 1.2          | 0.6          | 0.5          | 0.9          |
| Equities, international <sup>1) 2)</sup> | 10.1         | 9.4          | 7.6          | 8.1          | 8.6          | 9.3          | 6.5          | 6.4          | 8.4          |
| Bonds, Norwegian                         | 10.6         | 10.8         | 10.6         | 10.6         | 10.6         | 10.4         | 10.4         | 10.4         | 10.3         |
| Bonds, international                     | 3.2          | 3.2          | 3.3          | 3.3          | 3.5          | 3.4          | 3.4          | 3.5          | 3.4          |
| Money market instruments                 | 12.7         | 13.1         | 14.2         | 14.1         | 12.0         | 10.9         | 13.8         | 19.1         | 15.9         |
| Bonds held to maturity                   | 34.3         | 34.4         | 35.4         | 36.2         | 36.8         | 38.2         | 38.2         | 39.0         | 40.0         |
| Loans and receivables                    | 17.3         | 17.5         | 17.6         | 16.2         | 16.8         | 16.3         | 17.0         | 11.3         | 10.3         |
| Real estate                              | 9.8          | 9.7          | 9.7          | 9.5          | 9.5          | 9.3          | 9.4          | 9.3          | 9.7          |
| Other                                    | 0.5          | 0.7          | 0.6          | 1.0          | 1.0          | 1.0          | 0.7          | 0.5          | 1.1          |
| <b>Total</b>                             | <b>100.0</b> | <b>100.0</b> | <b>100.0</b> | <b>100.0</b> | <b>100.0</b> | <b>100.0</b> | <b>100.0</b> | <b>100.0</b> | <b>100.0</b> |

1) Equity exposure per sub-portfolio in the common portfolio, see table above.

2) International equities include DNB Livsforsikring Group's exposure in hedge funds, private equities and real estate funds.

3) In November 2016, a portfolio of home mortgages amounting to NOK 5 billion was sold from DNB Boligkreditt to DNB Livsforsikring. In the fourth quarter of 2016, commercial mortgages amounting to NOK 2.6 billion and 4.5 billion, respectively, were sold from DNB Næringskreditt and DNB Bank to DNB Livsforsikring. In the fourth quarter of 2017, portfolios of commercial mortgages amounting to approximately NOK 11.7 billion were sold from DNB Bank ASA to DNB Livsforsikring AS.

The figures represent net exposure after derivative contracts.

## 2.7.9 DNB Livsforsikring Group - Balance sheets

|                                                   | 30 June<br>2018 | 31 March<br>2018 | 31 Dec.<br>2017 | 30 Sept<br>2017 | 30 June<br>2017 | 31 March<br>2017 | 31 Dec.<br>2016 | 30 Sept.<br>2016 | 30 June<br>2016 |
|---------------------------------------------------|-----------------|------------------|-----------------|-----------------|-----------------|------------------|-----------------|------------------|-----------------|
| <i>Amounts in NOK million</i>                     |                 |                  |                 |                 |                 |                  |                 |                  |                 |
| Due from credit institutions                      | 3 455           | 2 863            | 4 238           | 3 383           | 4 112           | 4 193            | 3 549           | 3 055            | 6 828           |
| Loans to customers <sup>1)</sup>                  | 29 940          | 30 668           | 39 902          | 37 128          | 38 646          | 38 371           | 38 909          | 27 224           | 27 716          |
| Commercial paper and bonds                        | 157 164         | 159 913          | 155 624         | 160 211         | 156 952         | 156 372          | 159 584         | 172 186          | 165 174         |
| Shareholdings                                     | 27 962          | 26 003           | 20 304          | 19 332          | 20 154          | 20 894           | 15 992          | 15 600           | 19 966          |
| Financial assets, customers bearing the risk      | 78 277          | 74 630           | 75 206          | 70 690          | 67 680          | 64 688           | 60 220          | 56 417           | 52 893          |
| Financial derivatives                             | 127             | 250              | 53              | 204             | 212             | 271              | 334             | 722              | 354             |
| Investment properties                             | 16 131          | 16 098           | 16 106          | 15 816          | 15 923          | 15 674           | 15 565          | 15 097           | 15 196          |
| Investments in associated companies               | 4 461           | 4 483            | 4 433           | 4 312           | 4 242           | 4 269            | 4 198           | 4 305            | 4 280           |
| Intangible assets                                 | 23              | 27               | 31              | 36              | 43              | 50               | 57              | 70               | 78              |
| Deferred tax assets                               |                 |                  |                 |                 |                 |                  |                 |                  |                 |
| Fixed assets                                      | 3               | 3                | 2               | 3               | 3               | 4                | 4               | 5                | 5               |
| Other assets                                      | 1 139           | 1 222            | 980             | 923             | 923             | 898              | 991             | 1 175            | 1 385           |
| <b>Total assets</b>                               | <b>318 684</b>  | <b>316 161</b>   | <b>316 880</b>  | <b>312 035</b>  | <b>308 890</b>  | <b>305 684</b>   | <b>299 403</b>  | <b>295 857</b>   | <b>293 875</b>  |
| Financial derivatives                             | 164             | 86               | 322             | 206             | 294             | 210              | 255             | 223              | 305             |
| Insurance liabilities, customers bearing the risk | 78 277          | 74 630           | 75 206          | 70 690          | 67 680          | 64 688           | 60 220          | 56 417           | 52 893          |
| Liabilities to life insurance policyholders       | 207 685         | 207 753          | 208 500         | 208 844         | 209 230         | 209 354          | 208 160         | 210 425          | 210 027         |
| Payable taxes                                     | 21              | 3                | 9               | 11              | 9               | 3                | 5               | 54               | 2               |
| Deferred taxes                                    | 1 805           | 1 612            | 1 527           | 1 592           | 1 502           | 1 456            | 1 382           | 1 357            | 1 381           |
| Other liabilities                                 | 1 999           | 2 144            | 1 696           | 1 624           | 1 503           | 1 883            | 1 649           | 47               | 2 240           |
| Pension commitments                               | 187             | 183              | 184             | 183             | 180             | 178              | 170             | 198              | 173             |
| Subordinated loan capital                         | 5 505           | 5 505            | 5 505           | 5 504           | 5 504           | 5 505            | 5 505           | 5 505            | 5 505           |
| <b>Total liabilities</b>                          | <b>295 645</b>  | <b>291 916</b>   | <b>292 949</b>  | <b>288 654</b>  | <b>285 905</b>  | <b>283 279</b>   | <b>277 347</b>  | <b>274 226</b>   | <b>272 526</b>  |
| Share capital                                     | 1 750           | 1 750            | 1 750           | 1 750           | 1 750           | 1 750            | 1 750           | 1 750            | 1 750           |
| Share premium reserve                             | 6 016           | 6 016            | 6 016           | 6 016           | 6 016           | 6 016            | 6 016           | 6 016            | 6 016           |
| Other equity                                      | 15 273          | 16 479           | 16 165          | 15 615          | 15 219          | 14 639           | 14 291          | 13 865           | 13 584          |
| <b>Total equity</b>                               | <b>23 039</b>   | <b>24 245</b>    | <b>23 931</b>   | <b>23 381</b>   | <b>22 985</b>   | <b>22 405</b>    | <b>22 057</b>   | <b>21 631</b>    | <b>21 349</b>   |
| <b>Total liabilities and equity</b>               | <b>318 684</b>  | <b>316 161</b>   | <b>316 880</b>  | <b>312 035</b>  | <b>308 890</b>  | <b>305 684</b>   | <b>299 403</b>  | <b>295 857</b>   | <b>293 875</b>  |
| <u>Insurance liabilities sub-portfolio:</u>       |                 |                  |                 |                 |                 |                  |                 |                  |                 |
| New pension products                              | 96 134          | 92 785           | 93 348          | 90 958          | 88 358          | 85 624           | 80 911          | 77 499           | 73 823          |
| Risk products                                     | 953             | 904              | 856             | 875             | 872             | 875              | 842             | 888              | 877             |
| Pensions with guarantees                          | 188 881         | 188 712          | 189 502         | 187 701         | 187 681         | 187 544          | 186 627         | 188 455          | 188 220         |
| <b>Total insurance liabilities</b>                | <b>285 967</b>  | <b>282 402</b>   | <b>283 706</b>  | <b>279 534</b>  | <b>276 910</b>  | <b>274 042</b>   | <b>268 380</b>  | <b>266 842</b>   | <b>262 920</b>  |

1) In November 2016, a portfolio of home mortgages amounting to NOK 5 billion was sold from DNB Boligkreditt to DNB Livsforsikring. In the fourth quarter of 2016, commercial mortgages amounting to NOK 2.6 billion and 4.5 billion, respectively, were sold from DNB Næringskreditt and DNB Bank to DNB Livsforsikring. In the fourth quarter of 2017, portfolios of commercial mortgages amounting to approximately NOK 11.7 billion were sold from DNB Bank ASA to DNB Livsforsikring AS.

The figures encompass DNB Livsforsikring AS including subsidiaries as included in the DNB Group accounts before eliminations of intra-group transactions and balances.

## 2.7.10 DNB Livsforsikring Group - Solvency II margin

| Amounts in NOK million                                | 30 June<br>2018 | 31 March<br>2018 | 31 Dec.<br>2017 | 30 Sept.<br>2017 | 30 June<br>2017 | 31 March<br>2017 | 31 Dec.<br>2016 | 30 Sept.<br>2016 | 30 June<br>2016 |
|-------------------------------------------------------|-----------------|------------------|-----------------|------------------|-----------------|------------------|-----------------|------------------|-----------------|
| Share capital                                         | 1 750           | 1 750            | 1 750           | 1 750            | 1 750           | 1 750            | 1 750           | 1 750            | 1 750           |
| Share premium                                         | 6 016           | 6 016            | 6 016           | 6 016            | 6 016           | 6 016            | 6 016           | 6 016            | 6 016           |
| Reconciliation reserve <sup>1)</sup>                  | 19 659          | 19 284           | 20 520          | 21 446           | 21 312          | 20 765           | 21 106          | 21 427           | 22 063          |
| Including effect of transitional rules <sup>2)</sup>  | 4 069           | 3 685            | 7 162           | 8 066            | 8 298           | 8 419            | 8 868           | 13 990           | 18 409          |
| <b>Total Tier 1 capital</b>                           | <b>27 425</b>   | <b>27 050</b>    | <b>28 286</b>   | <b>29 212</b>    | <b>29 078</b>   | <b>28 531</b>    | <b>28 872</b>   | <b>29 193</b>    | <b>29 829</b>   |
| Subordinated loans                                    | 5 500           | 5 500            | 5 500           | 5 500            | 5 500           | 5 500            | 5 500           | 5 500            | 5 500           |
| Risk equalisation fund                                | 516             | 516              | 516             | 407              | 407             | 407              | 407             | 319              | 319             |
| <b>Total Tier 2 capital</b>                           | <b>6 016</b>    | <b>6 016</b>     | <b>6 016</b>    | <b>5 907</b>     | <b>5 907</b>    | <b>5 907</b>     | <b>5 907</b>    | <b>5 819</b>     | <b>5 819</b>    |
| <b>Total Tier 3 capital</b>                           | <b>0</b>        | <b>0</b>         | <b>0</b>        | <b>0</b>         | <b>0</b>        | <b>0</b>         | <b>0</b>        | <b>0</b>         | <b>0</b>        |
| <b>Total capital</b>                                  | <b>33 441</b>   | <b>33 066</b>    | <b>34 302</b>   | <b>35 119</b>    | <b>34 985</b>   | <b>34 438</b>    | <b>34 779</b>   | <b>35 012</b>    | <b>35 648</b>   |
| <b>Total capital without transitional rules</b>       | <b>29 371</b>   | <b>29 381</b>    | <b>27 140</b>   | <b>27 105</b>    | <b>26 775</b>   | <b>26 120</b>    | <b>25 931</b>   | <b>22 126</b>    | <b>19 193</b>   |
| Market and counterparty risk                          | 31 085          | 30 583           | 29 554          | 29 674           | 29 757          | 29 974           | 27 638          | 27 535           | 28 262          |
| Life, health and non-life risk                        | 11 155          | 11 294           | 11 328          | 11 179           | 11 516          | 11 344           | 11 220          | 11 706           | 11 486          |
| Operational risk                                      | 1 129           | 1 123            | 1 123           | 1 106            | 1 113           | 1 116            | 1 095           | 1 104            | 1 104           |
| Diversification <sup>3)</sup>                         | (7 377)         | (7 455)          | (7 423)         | (7 327)          | (7 505)         | (7 362)          | (7 174)         | (7 343)          | (7 311)         |
| Risk absorbing deferred tax                           | (5 011)         | (5 068)          | (5 126)         | (4 813)          | (4 849)         | (4 985)          | (4 637)         | (5 143)          | (5 530)         |
| Risk-absorbing technical provisions <sup>4)</sup>     | (13 323)        | (12 588)         | (11 376)        | (11 978)         | (12 094)        | (12 582)         | (11 625)        | (9 867)          | (8 943)         |
| <b>Solvency capital requirement (SCR)</b>             | <b>17 657</b>   | <b>17 889</b>    | <b>18 079</b>   | <b>17 841</b>    | <b>17 937</b>   | <b>17 505</b>    | <b>16 518</b>   | <b>17 992</b>    | <b>19 067</b>   |
| <b>Minimum capital requirement (MCR)</b>              | <b>7 681</b>    | <b>7 590</b>     | <b>7 908</b>    | <b>7 468</b>     | <b>7 469</b>    | <b>7 422</b>     | <b>7 356</b>    | <b>7 577</b>     | <b>7 628</b>    |
| <b>Solvency margin with transitional rules (%)</b>    | <b>189</b>      | <b>185</b>       | <b>190</b>      | <b>197</b>       | <b>195</b>      | <b>197</b>       | <b>211</b>      | <b>195</b>       | <b>187</b>      |
| <b>Solvency margin without transitional rules (%)</b> | <b>164</b>      | <b>160</b>       | <b>146</b>      | <b>147</b>       | <b>144</b>      | <b>144</b>       | <b>152</b>      | <b>119</b>       | <b>96</b>       |

1) Profit earned that is included as equity in the financial statements must be replaced by the reconciliation reserve in the solvency balance. The reconciliation reserve includes profit earned, but is based on the valuation of assets and liabilities in the solvency balance. The reconciliation reserve includes the present value of future profits. The value of future profits is implicitly included as a consequence of the valuation of insurance liabilities.

2) The transitional rules imply that technical insurance reserves in solvency capital calculations are carried at book value, whereby insurance liabilities are calculated based on the contracts' guaranteed rate of return. There will be a 16-year linear phase-in period for technical insurance reserves measured at fair value up to 2032. In addition, the transitional rules imply that the stress factor for equities acquired prior to 1 January 2016 will be increased from 22 to 39 per cent over a seven-year period. No spread risk charge is calculated for Government bonds issued in their domestic currency. During a transitional period, this also applies to issues in other EEA (European Economic Area) currencies. The exemption applies up to and including 2018, whereafter there will be an escalation period up to year-end 2019.

3) Diversification between Market and counterparty risk and Insurance risk.

4) Future discretionary bonus (FDB) is included in technical provisions and is risk absorbing when calculating the solvency capital requirement

### 2.7.11 DNB Asset Management - Financial performance

| Amounts in NOK million       | 2Q18      | 1Q18      | 4Q17       | 3Q17       | 2Q17       | 1Q17      | 4Q16      | 3Q16       | 2Q16      |
|------------------------------|-----------|-----------|------------|------------|------------|-----------|-----------|------------|-----------|
| Net interest income          | 1         | 2         | 0          | 1          | 1          | 1         | 1         | 0          | 0         |
| Net commission income        |           |           |            |            |            |           |           |            |           |
| - from retail customers      | 102       | 92        | 91         | 90         | 89         | 83        | 80        | 80         | 76        |
| - from institutional clients | 142       | 139       | 228        | 170        | 153        | 124       | 130       | 178        | 155       |
| Other income                 | 1         | 1         | 1          | 2          | 8          | 3         | (9)       | 2          | 3         |
| Total income                 | 246       | 234       | 320        | 263        | 251        | 211       | 202       | 260        | 234       |
| Operating expenses           | (125)     | (114)     | (148)      | (121)      | (116)      | (97)      | (87)      | (122)      | (115)     |
| Pre-tax operating profit     | 120       | 120       | 173        | 142        | 134        | 113       | 114       | 138        | 119       |
| Tax expense                  | (30)      | (30)      | (43)       | (35)       | (34)       | (28)      | (27)      | (33)       | (29)      |
| <b>Profit for the period</b> | <b>91</b> | <b>90</b> | <b>130</b> | <b>106</b> | <b>101</b> | <b>85</b> | <b>87</b> | <b>105</b> | <b>91</b> |

|                                                            |     |     |     |     |     |     |     |     |     |
|------------------------------------------------------------|-----|-----|-----|-----|-----|-----|-----|-----|-----|
| <b>Assets under management (NOK billion) <sup>1)</sup></b> |     |     |     |     |     |     |     |     |     |
| Institutional                                              | 508 | 504 | 512 | 497 | 488 | 481 | 462 | 466 | 458 |
| - of which DNB Livsforsikring Group <sup>2)</sup>          | 269 | 265 | 265 | 264 | 259 | 258 | 251 | 261 | 257 |
| Retail                                                     | 88  | 82  | 84  | 79  | 76  | 72  | 68  | 67  | 63  |
| Total                                                      | 596 | 586 | 596 | 576 | 564 | 553 | 531 | 532 | 521 |

|                       |      |      |      |      |      |      |      |      |      |
|-----------------------|------|------|------|------|------|------|------|------|------|
| <b>Key figures</b>    |      |      |      |      |      |      |      |      |      |
| Cost/income ratio (%) | 51.0 | 48.8 | 46.1 | 46.1 | 46.4 | 46.2 | 43.3 | 47.0 | 49.1 |

|                                                           |         |       |       |       |       |       |          |       |       |
|-----------------------------------------------------------|---------|-------|-------|-------|-------|-------|----------|-------|-------|
| <b>Assets under management - net inflow <sup>1)</sup></b> |         |       |       |       |       |       |          |       |       |
| <b>Changes from previous quarters (NOK million)</b>       |         |       |       |       |       |       |          |       |       |
| Retail market                                             | 1 511   | 1 130 | 4 878 | 1 535 | 1 136 | 1 149 | 1 256    | 1 493 | (802) |
| Institutional clients                                     | (7 652) | 2 149 | 2 971 | 1 937 | (777) | 7 136 | (15 055) | 1 145 | 758   |
| Total                                                     | (6 141) | 3 280 | 7 848 | 3 472 | 359   | 8 286 | (13 798) | 2 638 | (45)  |
| *) Excluding dividends:                                   |         |       |       |       |       |       |          |       |       |
| Retail market                                             | -       | 245   | -     | -     | -     | 216   | -        | -     | -     |
| Institutional clients                                     | -       | 2 657 | -     | -     | -     | 2 693 | -        | -     | -     |
| Total                                                     | -       | 2 902 | -     | -     | -     | 2 909 | -        | -     | -     |

1) Assets under management and assets under operation at end of period.

2) Managed on behalf of the DNB Livsforsikring Group.

## 2.7.12 DNB Forsikring - Financial performance

| Amounts in NOK million                               | 2Q18      | 1Q18      | 4Q17      | 3Q17      | 2Q17      | 1Q17      | 4Q16      | 3Q16      | 2Q16      |
|------------------------------------------------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|
| Premium income for own account                       | 554       | 552       | 549       | 550       | 536       | 526       | 533       | 523       | 521       |
| Cost of claims for own account                       | (406)     | (403)     | (391)     | (373)     | (355)     | (378)     | (360)     | (384)     | (323)     |
| Insurance-related operating expenses for own account | (102)     | (109)     | (96)      | (104)     | (102)     | (121)     | (98)      | (94)      | (90)      |
| Technical insurance profits                          | 46        | 39        | 62        | 72        | 79        | 27        | 75        | 45        | 108       |
| Net investment income                                | 25        | 1         | 16        | 20        | 17        | 20        | 6         | 13        | 15        |
| Other income and costs                               | (3)       | (1)       | 5         | (8)       | (2)       | 2         | (6)       | 10        | 0         |
| Pre-tax profit                                       | 68        | 39        | 83        | 85        | 94        | 48        | 75        | 67        | 124       |
| Tax expense                                          | (17)      | (10)      | (18)      | (21)      | (24)      | (12)      | (17)      | (17)      | (31)      |
| <b>Profit for the period</b>                         | <b>51</b> | <b>30</b> | <b>65</b> | <b>63</b> | <b>71</b> | <b>36</b> | <b>58</b> | <b>50</b> | <b>93</b> |

|                                     |              |              |              |              |              |              |              |              |              |
|-------------------------------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|
| <b>Balance sheets</b>               |              |              |              |              |              |              |              |              |              |
| Financial assets                    | 2 687        | 2 752        | 2 577        | 2 490        | 2 425        | 2 543        | 2 383        | 2 355        | 2 275        |
| Reinsurance assets                  | 28           | 40           | 9            | 14           | 22           | 33           | 28           | 59           | 43           |
| Insurance receivables               | 1 111        | 1 215        | 848          | 876          | 1 002        | 1 006        | 752          | 858          | 932          |
| Reinsurance receivables             | 28           | 28           | 25           | 24           | 22           | 89           | 105          | 64           | 56           |
| <b>Total assets</b>                 | <b>3 854</b> | <b>4 035</b> | <b>3 459</b> | <b>3 404</b> | <b>3 471</b> | <b>3 672</b> | <b>3 268</b> | <b>3 336</b> | <b>3 306</b> |
| Equity                              | 907          | 857          | 827          | 874          | 811          | 740          | 704          | 834          | 984          |
| Premium reserve                     | 1 192        | 1 275        | 900          | 1 016        | 1 139        | 1 200        | 847          | 975          | 1 101        |
| Claims reserve                      | 1 081        | 1 088        | 1 091        | 988          | 1 001        | 975          | 990          | 1 028        | 946          |
| Reinsurance liabilities             | 22           | 21           | 2            | 2            | 17           | 15           | 0            | 3            | 18           |
| Other liabilities                   | 650          | 794          | 639          | 524          | 504          | 741          | 727          | 496          | 258          |
| <b>Total equity and liabilities</b> | <b>3 854</b> | <b>4 035</b> | <b>3 459</b> | <b>3 404</b> | <b>3 471</b> | <b>3 672</b> | <b>3 268</b> | <b>3 336</b> | <b>3 306</b> |

|                                                         |      |      |      |      |      |      |      |      |      |
|---------------------------------------------------------|------|------|------|------|------|------|------|------|------|
| <b>Key figures</b>                                      |      |      |      |      |      |      |      |      |      |
| Claims ratio for own account <sup>1)</sup>              | 73.3 | 73.0 | 71.3 | 67.9 | 66.2 | 72.0 | 67.5 | 73.4 | 62.0 |
| Cost ratio for own account <sup>2)</sup>                | 18.3 | 19.8 | 17.4 | 19.0 | 19.0 | 22.9 | 18.4 | 18.0 | 17.2 |
| Combined ratio for own account (per cent) <sup>3)</sup> | 91.6 | 92.9 | 88.7 | 86.8 | 85.2 | 94.9 | 86.0 | 91.4 | 79.3 |

1) The ratio of losses paid and reserved (i.e., incurred) to premiums earned, after deduction of reinsurance

2) The percentage of premium used to pay all the costs of acquiring, writing, and servicing insurance and reinsurance

3) The total of 1) and 2)

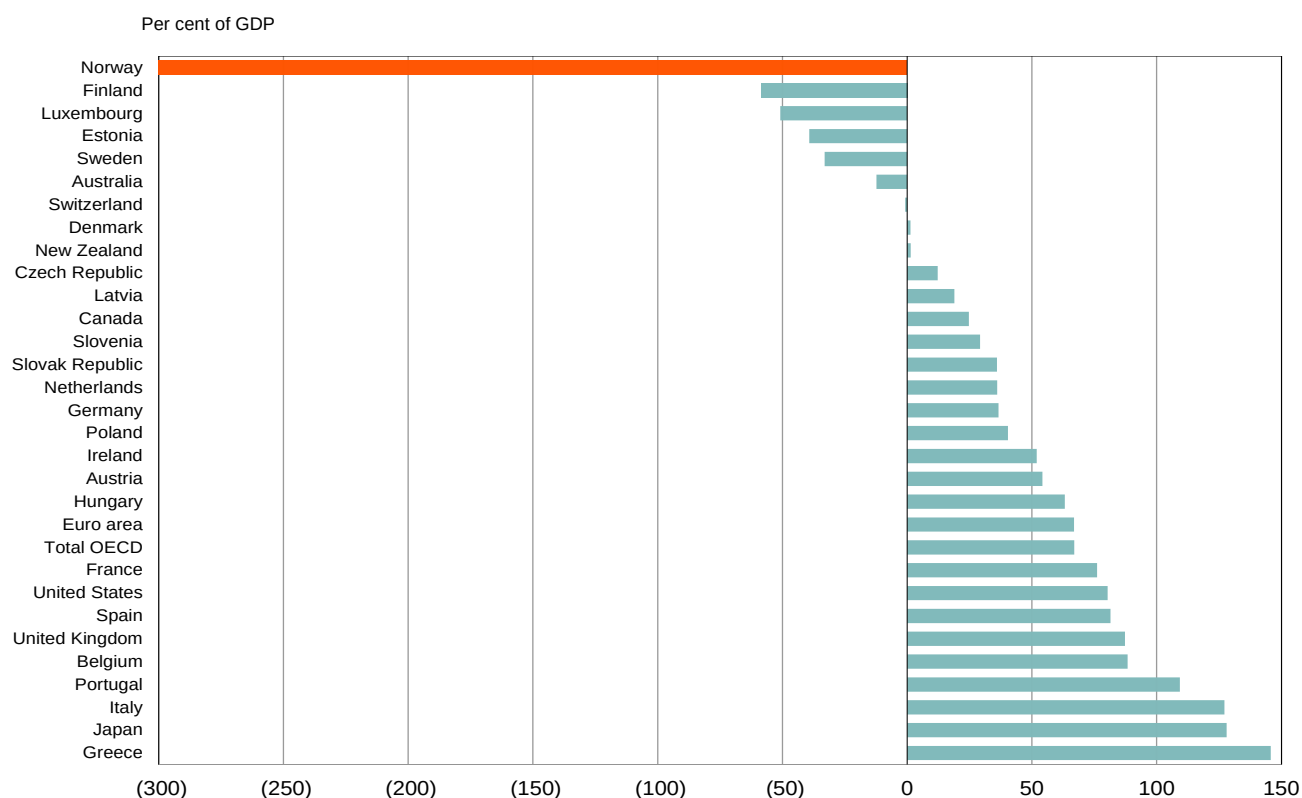
## Chapter 3 - The Norwegian economy

### 3.1.1 Basic information about Norway

|                                               |                                         |
|-----------------------------------------------|-----------------------------------------|
| Area                                          | 385 199 square kilometres               |
| Population                                    | 5.3 million                             |
| Fertility rate                                | 1.6                                     |
| Life expectancy                               | M: 80.9 F: 84.3                         |
| Work participation rate, per cent 15-74 years | 69.5 (M: 72.3 F: 66.7)                  |
| Gross domestic product 2017                   | USD 399.2 billion                       |
| GDP per capita 2017                           | USD 75 659                              |
| Rating                                        | AAA, Aaa                                |
| Currency exchange rate used                   | 8.26 USD/NOK (Average 2017)             |
| Current balance 2017                          | USD 21.3 billion or 5.3 per cent of GDP |

Source: Statistics Norway

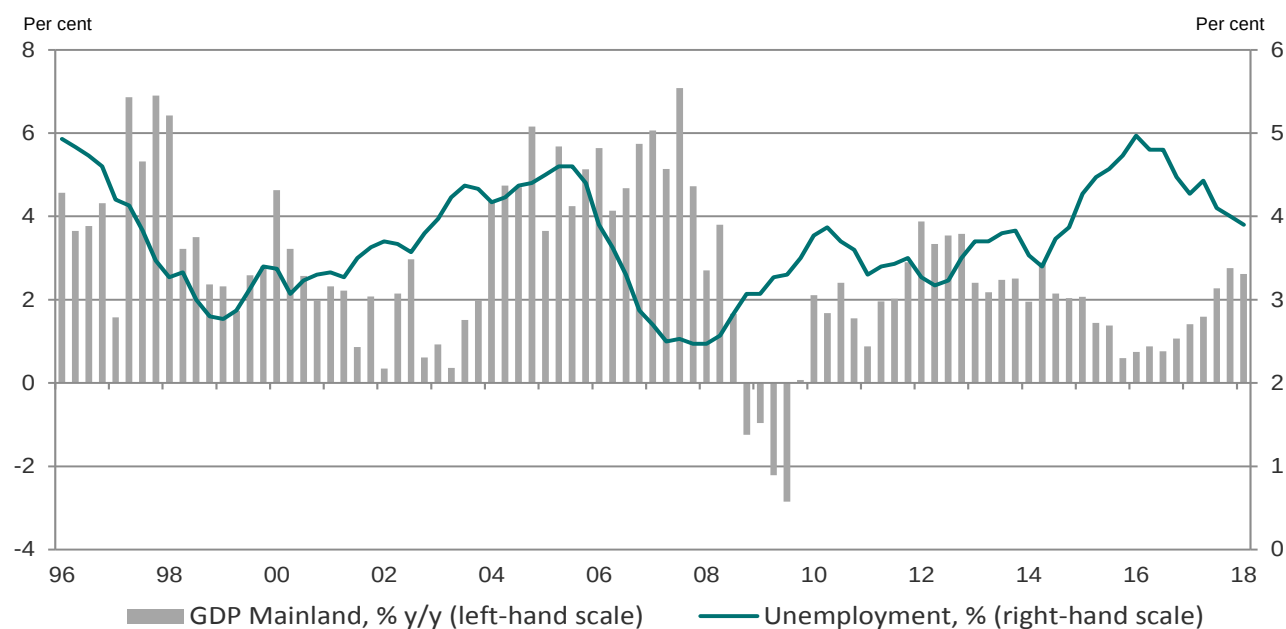
### 3.1.2 Government net financial liabilities 2017



Source: OECD Economic Outlook No. 103 database, May 2018



### 3.1.3 GDP growth mainland Norway and unemployment rate



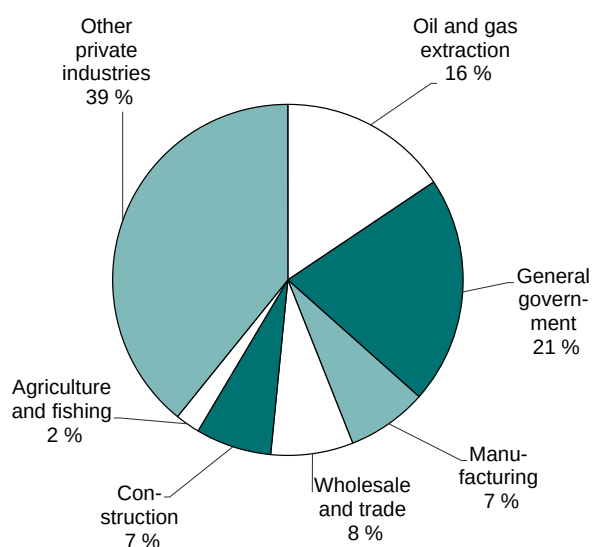
Source: Thomson Datastream, Statistics Norway

### 3.1.4 Contribution to volume growth in GDP, mainland Norway

| Per cent                                          | 2016       | 2017       | F 2018     | F 2019     | F 2020     | F 2021     |
|---------------------------------------------------|------------|------------|------------|------------|------------|------------|
| Household demand                                  | 1.3        | 1.8        | 0.6        | 1.0        | 1.2        | 1.1        |
| Gross fixed capital formation, mainland companies | 0.4        | 0.4        | 0.6        | 0.5        | 0.3        | 0.2        |
| Gross fixed capital formation, petroleum activity | (0.7)      | 0.2        | 0.3        | 0.5        | 0.3        | (0.4)      |
| Public sector demand                              | 0.9        | 0.9        | 0.9        | 0.6        | 0.6        | 0.6        |
| Exports, mainland Norway                          | (1.7)      | (0.1)      | 0.8        | 0.9        | 0.9        | 0.5        |
| Imports, mainland Norway                          | 1.0        | 0.9        | 1.3        | 1.2        | 1.1        | 0.5        |
| Changes in stocks and statistical discrepancies   | 1.7        | (0.4)      | 0.5        |            |            |            |
| <b>GDP, mainland Norway</b>                       | <b>1.0</b> | <b>1.9</b> | <b>2.3</b> | <b>2.4</b> | <b>2.2</b> | <b>1.4</b> |

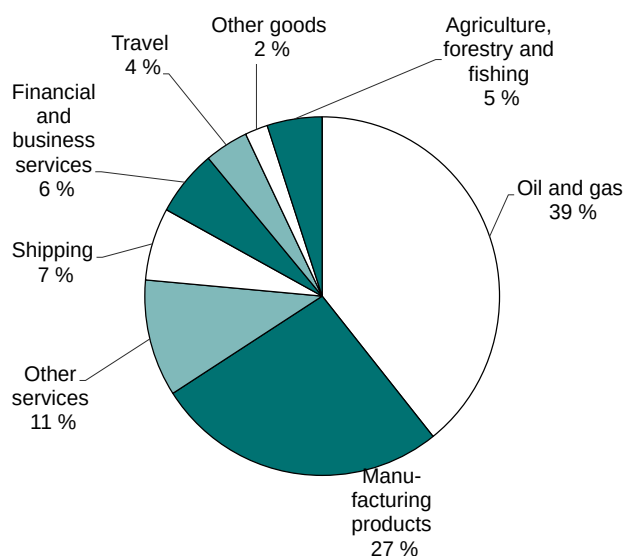
Source: Statistics Norway and DNB Markets

### 3.1.5 Composition of GDP in 2017



Source: Statistics Norway, annual national accounts 9 February 2018

### 3.1.6 Composition of exports in 2017



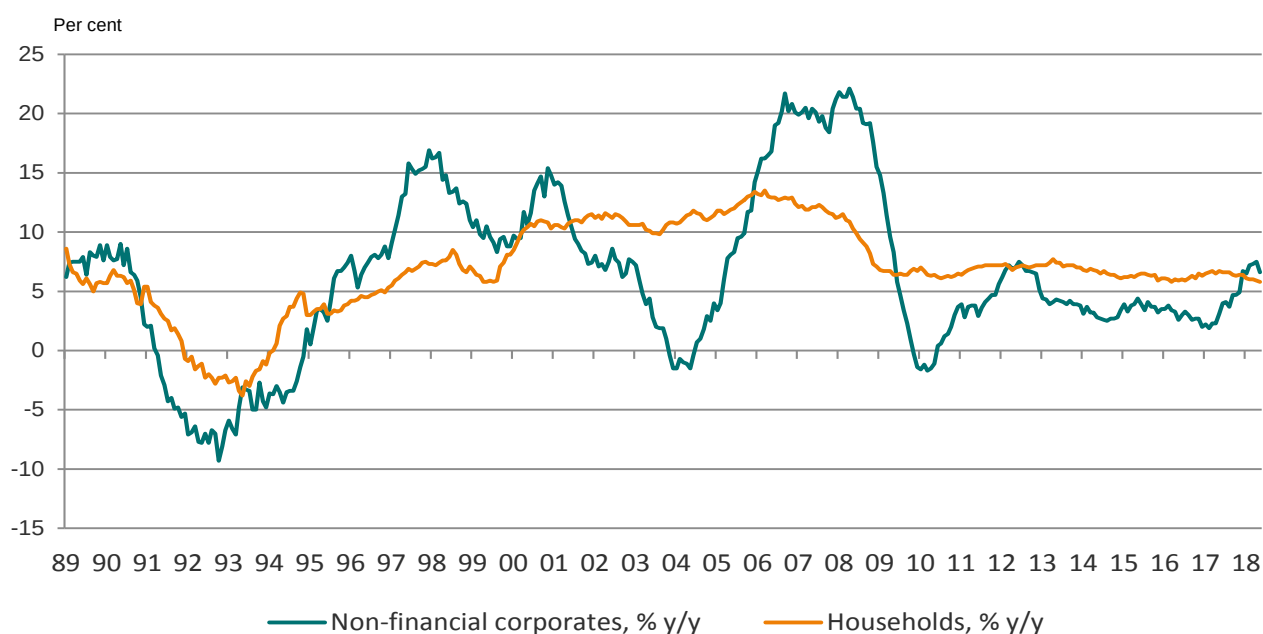
### 3.1.7 Key macro-economic indicators, Norway

| Per cent                    | 2016  | F 2017 | F 2018 | F 2019 | F 2020 | F 2021 |
|-----------------------------|-------|--------|--------|--------|--------|--------|
| GDP growth                  |       |        |        |        |        |        |
| - mainland Norway           | 1.0   | 1.9    | 2.3    | 2.4    | 2.2    | 1.4    |
| - Norway, total             | 1.1   | 1.9    | 1.6    | 2.1    | 1.9    | 1.3    |
| Private consumption         | 1.5   | 2.5    | 1.9    | 2.4    | 2.3    | 2.1    |
| Gross fixed investment      | (0.2) | 4.9    | 4.2    | 3.1    | 2.6    | (0.3)  |
| Inflation (CPI)             | 3.6   | 1.8    | 2.1    | 1.7    | 1.8    | 1.7    |
| Savings ratio <sup>1)</sup> | 7.3   | 7.6    | 7.7    | 7.7    | 7.9    | 8.1    |
| Unemployment rate           | 4.7   | 4.2    | 3.7    | 3.3    | 3.3    | 3.8    |

1) Per cent of household disposable income.

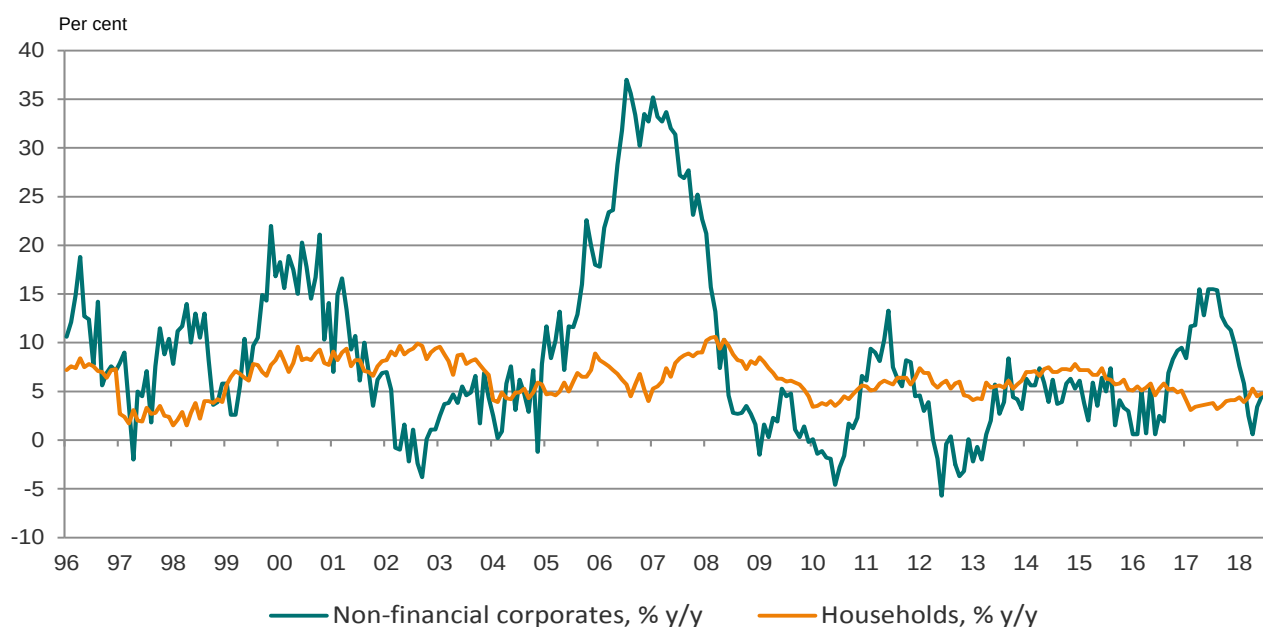
Source: Statistics Norway and DNB Markets

### 3.1.8 Credit market, 12 month percentage growth



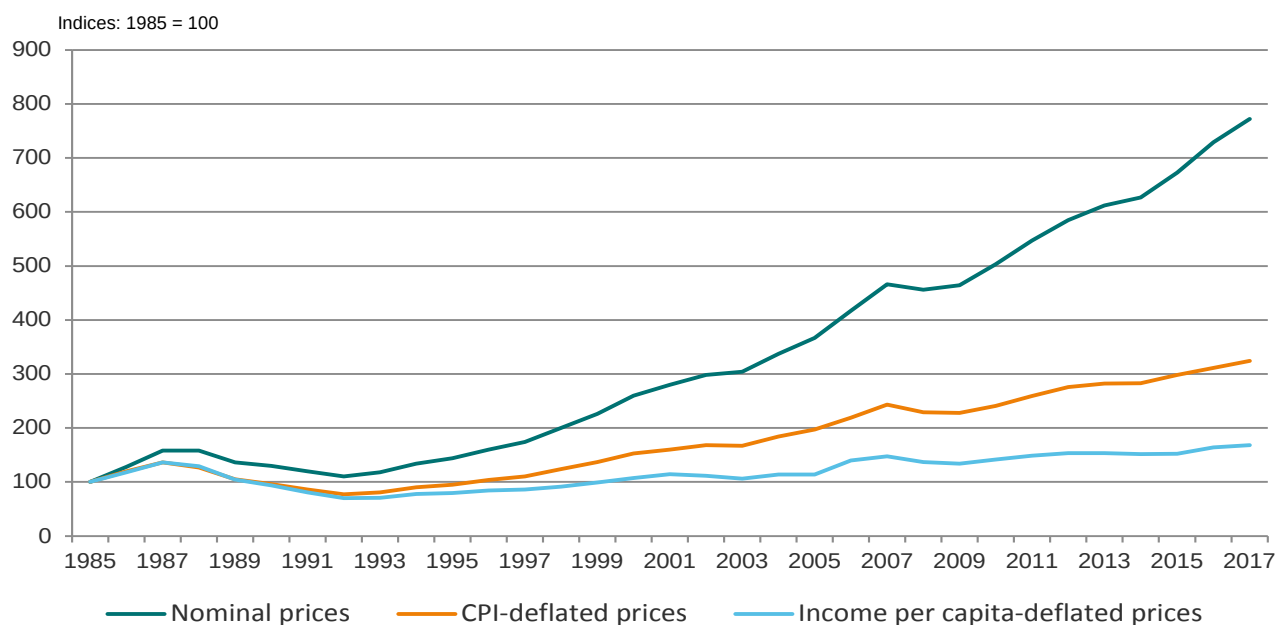
Source: Thomson Datastream, Statistics Norway

### 3.1.9 Deposit market, 12 month percentage growth



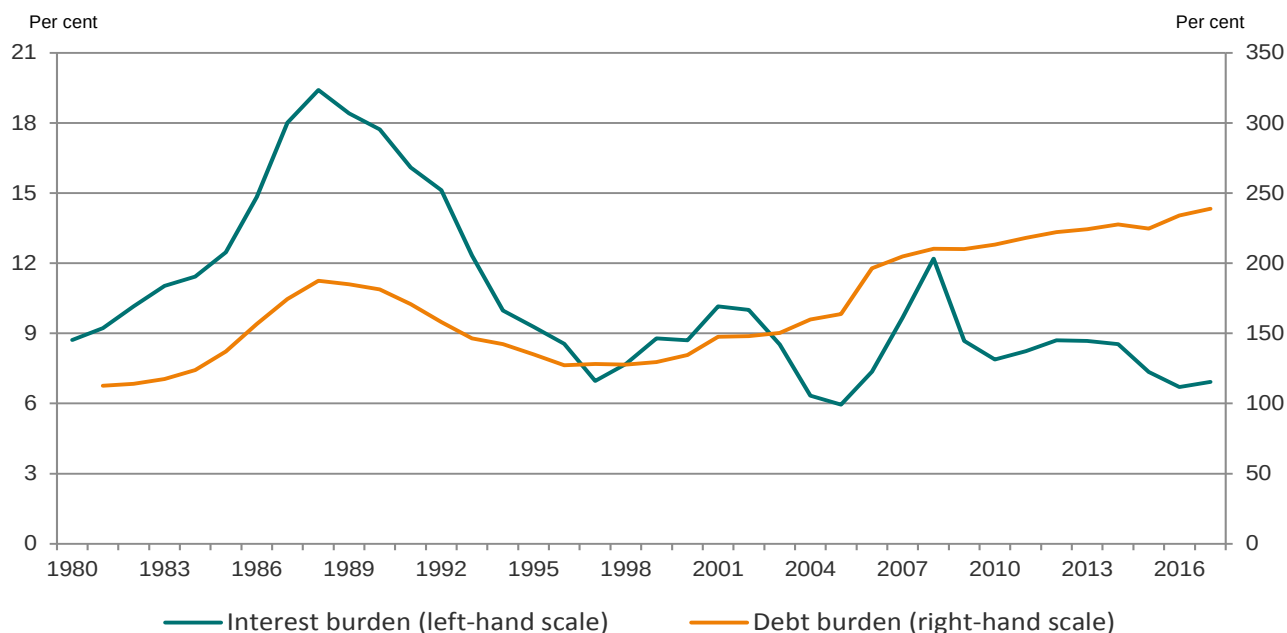
Source: Thomson Datastream, Statistics Norway

### 3.1.10 House prices



Source: Real Estate Norway, Finn.no, Eiendomsverdi AS, NEF, Statistics Norway and DNB Markets

### 3.1.11 Household interest burden <sup>1)</sup> and debt burden <sup>2)</sup>



<sup>1)</sup> Interest expenses after tax as a percentage of disposable income.

<sup>2)</sup> Loan debt as a percentage of disposable income.

Source: Statistics Norway, DNB Markets

## Appendix

Disclosure for main features of regulatory capital instruments

**Disclosure of main features of regulatory capital instruments as at 30 June 2018**

|                                                                                                                   | Ordinary shares        | Additional Tier 1 capital                                                                |                                                                                          |                                                                                          |                                                                                          |
|-------------------------------------------------------------------------------------------------------------------|------------------------|------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------|
|                                                                                                                   |                        | NOK Notes                                                                                | NOK Notes                                                                                | USD Notes                                                                                | USD Notes                                                                                |
| 1. Issuer                                                                                                         | DNB Group              | DNB Bank ASA                                                                             | DNB Bank ASA                                                                             | DNB Bank ASA                                                                             | DNB Bank ASA                                                                             |
| 2. Unique Identifier (e.g. CUSIP, ISIN, or Bloomberg Identifier for private placement)                            | NO0010031479           | NO0010730708                                                                             | NO0010767957                                                                             | XS1207306652                                                                             | XS1506066676                                                                             |
| 3. Governing law for the instrument                                                                               | Norway                 | English <sup>9)</sup>                                                                    | English <sup>9)</sup>                                                                    | English <sup>9)</sup>                                                                    | English <sup>9)</sup>                                                                    |
| <b>Regulatory treatment:</b>                                                                                      |                        |                                                                                          |                                                                                          |                                                                                          |                                                                                          |
| 4. Transitional rules                                                                                             | Common Equity Tier 1   | Additional Tier 1                                                                        | Additional Tier 1                                                                        | Additional Tier 1                                                                        | Additional Tier 1                                                                        |
| 5. Post-transitional rules                                                                                        | Common Equity Tier 1   | Additional Tier 1                                                                        | Additional Tier 1                                                                        | Additional Tier 1                                                                        | Additional Tier 1                                                                        |
| 6. Eligible at ind. company/group & ind. company level                                                            | Ind. company and group | Ind. company and group                                                                   | Ind. company and group                                                                   | Ind. company and group                                                                   | Ind. company and group                                                                   |
| 7. Instrument type                                                                                                | Common shares          | Other additional Tier 1                                                                  | Other additional Tier 1                                                                  | Other additional Tier 1                                                                  | Other additional Tier 1                                                                  |
| 8. Amount recognised in regulatory capital (in NOK million as at 30 June 2018)                                    | 38 736                 | 2 150                                                                                    | 1 400                                                                                    | 5 903                                                                                    | 0                                                                                        |
| 9. Par value of instrument (amounts in million in the relevant currency and in NOK million)                       | N/A                    | NOK 2 150                                                                                | NOK 1 400                                                                                | USD 750, NOK 5 903                                                                       | USD 750, NOK 6120                                                                        |
| 9a. Issue price                                                                                                   | Various                | 100                                                                                      | 100                                                                                      | 100                                                                                      | 100                                                                                      |
| 9b. Redemption price                                                                                              | N/A                    | 100                                                                                      | 100                                                                                      | 100                                                                                      | 100                                                                                      |
| 10. Accounting classification                                                                                     | Shareholder's equity   | Equity                                                                                   | Equity                                                                                   | Equity                                                                                   | Equity                                                                                   |
| 11. Original date of issuance                                                                                     | N/A                    | 26 February 2015                                                                         | 27 June 2016                                                                             | 26 March 2015                                                                            | 18 October 2016                                                                          |
| 12. Perpetual or dated                                                                                            | N/A                    | Perpetual                                                                                | Perpetual                                                                                | Perpetual                                                                                | Perpetual                                                                                |
| 13. Original maturity date                                                                                        | N/A                    | NA                                                                                       | NA                                                                                       | NA                                                                                       | NA                                                                                       |
| 14. Issuer call subject to prior supervisory approval                                                             | No                     | Yes                                                                                      | Yes                                                                                      | Yes                                                                                      | Yes                                                                                      |
| 15. Optional call date, contingent call dates and redemption amount                                               | N/A                    | 26 February 2020 at par                                                                  | 27 June 2021 at par                                                                      | 26 March 2020 at par                                                                     | 26 March 2022 at par                                                                     |
| 16. Subsequent call dates, if applicable                                                                          | N/A                    | The issuer has the right to call at every interest payment date thereafter <sup>8)</sup> | The issuer has the right to call at every interest payment date thereafter <sup>8)</sup> | The issuer has the right to call at every interest payment date thereafter <sup>8)</sup> | The issuer has the right to call at every interest payment date thereafter <sup>8)</sup> |
| <b>Coupons/dividends:</b>                                                                                         |                        |                                                                                          |                                                                                          |                                                                                          |                                                                                          |
| 17. Fixed or floating dividend/coupon                                                                             | Floating               | Floating                                                                                 | Floating                                                                                 | Fixed                                                                                    | Fixed                                                                                    |
| 18. Coupon rate and any related index                                                                             | N/A                    | 3m Nilbor +325                                                                           | 3m Nilbor +525                                                                           | 5.75%. Fixed interest reset every 5 years at 5y USD MS + 407.5                           | 6.50%. Fixed interest reset every 5 years at 5y USD MS + 508.0                           |
| 19. Existence of a dividend stopper                                                                               | Yes                    | No                                                                                       | No                                                                                       | No                                                                                       | No                                                                                       |
| 20a. Fully discretionary, partially discretionary or mandatory (in terms of timing)                               | Fully discretionary    | Fully discretionary                                                                      | Fully discretionary                                                                      | Fully discretionary                                                                      | Fully discretionary                                                                      |
| 20b. Fully discretionary, partially discretionary or mandatory (in terms of amount)                               | Fully discretionary    | Fully discretionary                                                                      | Fully discretionary                                                                      | Fully discretionary                                                                      | Fully discretionary                                                                      |
| 21. Existence of a step-up or other incentive to redeem                                                           | N/A                    | No                                                                                       | No                                                                                       | No                                                                                       | No                                                                                       |
| 22. Non-cumulative or cumulative                                                                                  | Non-cumulative         | Non-cumulative                                                                           | Non-cumulative                                                                           | Non-cumulative                                                                           | Non-cumulative                                                                           |
| <b>Convertible or non-convertible:</b>                                                                            |                        |                                                                                          |                                                                                          |                                                                                          |                                                                                          |
| 23. Convertible or non-convertible <sup>4)</sup>                                                                  | N/A                    | Non-convertible                                                                          | Non-convertible                                                                          | Non-convertible                                                                          | Non-convertible                                                                          |
| 24. If convertible, conversion trigger(s)                                                                         | N/A                    | N/A                                                                                      | N/A                                                                                      | N/A                                                                                      | N/A                                                                                      |
| 25. If convertible, fully or partially                                                                            | N/A                    | N/A                                                                                      | N/A                                                                                      | N/A                                                                                      | N/A                                                                                      |
| 26. If convertible, conversion rate                                                                               | N/A                    | N/A                                                                                      | N/A                                                                                      | N/A                                                                                      | N/A                                                                                      |
| 27. If convertible, mandatory or optional conversion                                                              | N/A                    | N/A                                                                                      | N/A                                                                                      | N/A                                                                                      | N/A                                                                                      |
| 28. If convertible, specify instrument type convertible into                                                      | N/A                    | N/A                                                                                      | N/A                                                                                      | N/A                                                                                      | N/A                                                                                      |
| 29. If convertible, specify issuer of instrument it converts into                                                 | N/A                    | N/A                                                                                      | N/A                                                                                      | N/A                                                                                      | N/A                                                                                      |
| 30. Write-down features                                                                                           | No                     | Yes                                                                                      | Yes                                                                                      | Yes                                                                                      | Yes                                                                                      |
| 31. If write-down, write-down trigger (s)                                                                         | N/A                    | Yes                                                                                      | Yes                                                                                      | Yes                                                                                      | Yes                                                                                      |
| 32. If write-down, full or partial                                                                                | N/A                    | Either full or partial                                                                   | Either full or partial                                                                   | Either full or partial                                                                   | Either full or partial                                                                   |
| 33. If write-down, permanent or temporary                                                                         | N/A                    | Temporary                                                                                | Temporary                                                                                | Temporary                                                                                | Temporary                                                                                |
| 34. If temporary write-down, description of revaluation mechanism                                                 | N/A                    | See footnote 10                                                                          | See footnote 10                                                                          | See footnote 10                                                                          | See footnote 10                                                                          |
| 35. Position in subordination hierarchy in liquidation (specify instrument type immediately senior to instrument) | Additional Tier 1      | Subordinated loans                                                                       | Subordinated loans                                                                       | Subordinated loans                                                                       | Subordinated loans                                                                       |
| 36. Non-compliant transitioned features                                                                           | No                     |                                                                                          |                                                                                          |                                                                                          |                                                                                          |
| 37. If yes, specify non-compliant features                                                                        | N/A                    |                                                                                          |                                                                                          |                                                                                          |                                                                                          |

See footnotes on separate page.

**Disclosure of main features of regulatory capital instruments as at 30 June 2018**

|                                                                                                                   | Subordinated loans (part 1 of 3)            |                                                  |                                                   |                                                                          |                                            |                                                 |  |
|-------------------------------------------------------------------------------------------------------------------|---------------------------------------------|--------------------------------------------------|---------------------------------------------------|--------------------------------------------------------------------------|--------------------------------------------|-------------------------------------------------|--|
|                                                                                                                   | EUR loan 2013                               | EUR loan                                         | NOK loan                                          | NOK loan                                                                 | SEK loan                                   | SEK loan                                        |  |
|                                                                                                                   | DNB Bank ASA                                | DNB Bank ASA                                     | DNB Bank ASA                                      | DNB Bank ASA                                                             | DNB Bank ASA                               | DNB Bank ASA                                    |  |
| 1. Issuer                                                                                                         |                                             |                                                  |                                                   |                                                                          |                                            |                                                 |  |
| 2. Unique identifier (e.g. CUSIP, ISIN, or Bloomberg identifier for private placement)                            | XS0974373515                                | XS1571331955                                     | NO0010782386                                      | NO0010782394                                                             | XS1239410043                               | XS1239410712                                    |  |
| 3. Governing law for the instrument                                                                               | English <sup>2)</sup>                       | English <sup>2)</sup>                            | English <sup>2)</sup>                             | English <sup>2)</sup>                                                    | English <sup>2)</sup>                      | English <sup>2)</sup>                           |  |
| Regulatory treatment:                                                                                             |                                             |                                                  |                                                   |                                                                          |                                            |                                                 |  |
| 4. Transitional rules                                                                                             | Tier 2                                      | Tier 2                                           | Tier 2                                            | Tier 2                                                                   | Tier 2                                     | Tier 2                                          |  |
| 5. Post-transitional rules                                                                                        | Tier 2                                      | Tier 2                                           | Tier 2                                            | Tier 2                                                                   | Tier 2                                     | Tier 2                                          |  |
| 6. Eligible at ind. company/group & ind. company level                                                            | Ind. company and group                      | Ind. company and group                           | Ind. company and group                            | Ind. company and group                                                   | Ind. company and group                     | Ind. company and group                          |  |
| 7. Instrument type                                                                                                | Tier 2 subordinated debt                    | Tier 2 subordinated debt                         | Tier 2 subordinated debt                          | Tier 2 subordinated debt                                                 | Tier 2 subordinated debt                   | Tier 2 subordinated debt                        |  |
| 8. Amount recognised in regulatory capital (in NOK million as at 30 June 2018)                                    | 7 265                                       | 6 296                                            | 1 400                                             | 170                                                                      | 2 828                                      | 943                                             |  |
| 9. Par value of instrument (amounts in million in the relevant currency and in NOK million)                       | EUR 750, NOK 5 898                          | EUR 650, NOK 5 751                               | NOK 1 400                                         | NOK 170                                                                  | SEK 3000                                   | SEK 1000                                        |  |
| 9a. Issue price                                                                                                   | 99.848                                      | 99.841                                           | 100                                               | 100                                                                      | 100                                        | 100                                             |  |
| 9b. Redemption price                                                                                              | Redemption at par                           | Redemption at par                                | Redemption at par                                 | Redemption at par                                                        | Redemption at par                          | Redemption at par                               |  |
| 10. Accounting classification                                                                                     | Subordinated loan capital - amortised cost  | Subordinated loan capital - amortised cost       | Subordinated loan capital - amortised cost        | Subordinated loan capital - amortised cost                               | Subordinated loan capital - amortised cost | Subordinated loan capital - amortised cost      |  |
| 11. Original date of issuance                                                                                     | 26 September 2013                           | 1 March 2017                                     | 19 January 2017                                   | 19 January 2017                                                          | 28 May 2015                                | 28 May 2015                                     |  |
| 12. Perpetual or dated                                                                                            | Dated                                       | Dated                                            | Dated                                             | Dated                                                                    | Dated                                      | Dated                                           |  |
| 13. Original maturity date                                                                                        | 26 September 2023                           | 1 March 2027                                     | 19 January 2027                                   | 19 January 2027                                                          | 28 May 2025                                | Interest date falling in or nearest to May 2025 |  |
| 14. Issuer call subject to prior supervisory approval                                                             | Yes                                         | Yes                                              | Yes                                               | Yes                                                                      | Yes                                        | Yes                                             |  |
| 15. Optional call date, contingent call dates and redemption amount                                               | 26 September 2018. Call at par              | 1 March 2022                                     | The interest payment date falling in January 2022 | 19 January 2022                                                          | 28 May 2020. Call at par.                  | 28 May 2020. Call at par.                       |  |
| 16. Subsequent call dates, if applicable                                                                          | 0                                           | Any interest payment date thereafter             | Any interest payment date thereafter              | Any interest payment date thereafter                                     | N/A                                        | N/A                                             |  |
| Coupons/dividends:                                                                                                |                                             |                                                  |                                                   |                                                                          |                                            |                                                 |  |
| 17. Fixed or floating dividend/coupon                                                                             | Fixed                                       | Fixed                                            | Floating                                          | Fixed to floating                                                        | Floating                                   | Fixed                                           |  |
| 18. Coupon rate and any related index                                                                             | 3%. Thereafter/ Reset period: EURO MS + 177 | 1.25%. Thereafter/ Reset period: 5Y EURO MS+ 115 | 3-month NIBOR + 175                               | Fixed 3.08%. Reset/ after first call date: 3-month NIBOR + 1.75 per cent | 3-month STIBOR + 140                       | 1.97 %                                          |  |
| 19. Existence of a dividend stopper                                                                               | No                                          | No                                               | No                                                | No                                                                       | No                                         | No                                              |  |
| 20a. Fully discretionary, partially discretionary or mandatory (in terms of timing)                               | Mandatory                                   | Mandatory                                        | Mandatory                                         | Mandatory                                                                | Mandatory                                  | Mandatory                                       |  |
| 20b. Fully discretionary, partially discretionary or mandatory (in terms of amount)                               | Mandatory                                   | Mandatory                                        | Mandatory                                         | Mandatory                                                                | Mandatory                                  | Mandatory                                       |  |
| 21. Existence of a step-up or other incentive to redeem                                                           | No                                          | No                                               | No                                                | No                                                                       | No                                         | No                                              |  |
| 22. Non-cumulative or cumulative                                                                                  | Cumulative                                  | Cumulative                                       | Cumulative                                        | Cumulative                                                               | Cumulative                                 | Cumulative                                      |  |
| Convertible or non-convertible:                                                                                   |                                             |                                                  |                                                   |                                                                          |                                            |                                                 |  |
| 23. Convertible or non-convertible <sup>4)</sup>                                                                  | Non-convertible                             | Non-convertible                                  | Non-convertible                                   | Non-convertible                                                          | Non-convertible                            | Non-convertible                                 |  |
| 24. If convertible, conversion trigger(s)                                                                         | N/A                                         | N/A                                              | N/A                                               | N/A                                                                      | N/A                                        | N/A                                             |  |
| 25. If convertible, fully or partially                                                                            | N/A                                         | N/A                                              | N/A                                               | N/A                                                                      | N/A                                        | N/A                                             |  |
| 26. If convertible, conversion rate                                                                               | N/A                                         | N/A                                              | N/A                                               | N/A                                                                      | N/A                                        | N/A                                             |  |
| 27. If convertible, mandatory or optional conversion                                                              | N/A                                         | N/A                                              | N/A                                               | N/A                                                                      | N/A                                        | N/A                                             |  |
| 28. If convertible, specify instrument type convertible into                                                      | N/A                                         | N/A                                              | N/A                                               | N/A                                                                      | N/A                                        | N/A                                             |  |
| 29. If convertible, specify issuer of instrument it converts into                                                 | N/A                                         | N/A                                              | N/A                                               | N/A                                                                      | N/A                                        | N/A                                             |  |
| 30. Write-down features                                                                                           | No                                          | No                                               | No                                                | No                                                                       | No                                         | No                                              |  |
| 31. If write-down, write-down trigger (s)                                                                         | N/A                                         | N/A                                              | N/A                                               | N/A                                                                      | N/A                                        | N/A                                             |  |
| 32. If write-down, full or partial                                                                                | N/A                                         | N/A                                              | N/A                                               | N/A                                                                      | N/A                                        | N/A                                             |  |
| 33. If write-down, permanent or temporary                                                                         | N/A                                         | N/A                                              | N/A                                               | N/A                                                                      | N/A                                        | N/A                                             |  |
| 34. If temporary write-down, description of revaluation mechanism                                                 | N/A                                         | N/A                                              | N/A                                               | N/A                                                                      | N/A                                        | N/A                                             |  |
| 35. Position in subordination hierarchy in liquidation (specify instrument type immediately senior to instrument) | Senior bonds                                | Senior bonds                                     | Senior bonds                                      | Senior bonds                                                             | Senior bonds                               | Senior bonds                                    |  |
| 36. Non-compliant transitioned features                                                                           | No                                          | No                                               | No                                                | No                                                                       | No                                         | No                                              |  |
| 37. If yes, specify non-compliant features                                                                        | N/A                                         | N/A                                              | N/A                                               | N/A                                                                      | N/A                                        | N/A                                             |  |

See footnotes on separate page.

**Disclosure of main features of regulatory capital instruments as at 30 June 2018**

|                                                                                                                   | Subordinated loans (part 2 of 3)           |                                                                          |                                                                             |                                                                             |                                                                            |                                            |                                            |                                                                  |                                                                  |                                                                  |
|-------------------------------------------------------------------------------------------------------------------|--------------------------------------------|--------------------------------------------------------------------------|-----------------------------------------------------------------------------|-----------------------------------------------------------------------------|----------------------------------------------------------------------------|--------------------------------------------|--------------------------------------------|------------------------------------------------------------------|------------------------------------------------------------------|------------------------------------------------------------------|
|                                                                                                                   | SEK loan                                   | SEK loan                                                                 | JPY loan                                                                    | JPY loan                                                                    | JPY loan                                                                   | JPY loan                                   | JPY loan                                   | JPY loan                                                         | NOK loan                                                         | NOK loan                                                         |
| 1. Issuer                                                                                                         | DNB Bank ASA                               | DNB Bank ASA                                                             | DNB Bank ASA                                                                | DNB Bank ASA                                                                | DNB Bank ASA                                                               | DNB Bank ASA                               | DNB Bank ASA                               | DNB Bank ASA                                                     | DNB Bank ASA                                                     | DNB Bank ASA                                                     |
| 2. Unique identifier (e.g. CUSIP, ISIN, or Bloomberg Identifier for private placement)                            | XS1551373985                               | XS1551373639                                                             | NA                                                                          | XS1551344705                                                                | XS1551344705                                                               | XS155125868                                | XS155125868                                | XS155125868                                                      | NO0010818446                                                     | NO0010818446                                                     |
| 3. Governing law for the instrument                                                                               | English <sup>2)</sup>                      | English <sup>2)</sup>                                                    | English <sup>2)</sup>                                                       | English <sup>2)</sup>                                                       | English <sup>2)</sup>                                                      | English <sup>2)</sup>                      | English <sup>2)</sup>                      | English <sup>2)</sup>                                            | English <sup>2)</sup>                                            | English <sup>2)</sup>                                            |
| <b>Regulatory treatment:</b>                                                                                      |                                            |                                                                          |                                                                             |                                                                             |                                                                            |                                            |                                            |                                                                  |                                                                  |                                                                  |
| 4. Transitional rules                                                                                             | Tier 2                                     | Tier 2                                                                   | Tier 2                                                                      | Tier 2                                                                      | Tier 2                                                                     | Tier 2                                     | Tier 2                                     | Tier 2                                                           | Tier 2                                                           | Tier 2                                                           |
| 5. Post-transitional rules                                                                                        | Tier 2                                     | Tier 2                                                                   | Tier 2                                                                      | Tier 2                                                                      | Tier 2                                                                     | Tier 2                                     | Tier 2                                     | Tier 2                                                           | Tier 2                                                           | Tier 2                                                           |
| 6. Eligible at ind. company/group & ind. company level                                                            | Ind. company and group                     | Ind. company and group                                                   | Ind. company and group                                                      | Ind. company and group                                                      | Ind. company and group                                                     | Ind. company and group                     | Ind. company and group                     | Ind. company and group                                           | Ind. company and group                                           | Ind. company and group                                           |
| 7. Instrument type                                                                                                | Tier 2 subordinated debt                   | Tier 2 subordinated debt                                                 | Tier 2 subordinated debt                                                    | Tier 2 subordinated debt                                                    | Tier 2 subordinated debt                                                   | Tier 2 subordinated debt                   | Tier 2 subordinated debt                   | Tier 2 subordinated debt                                         | Tier 2 subordinated debt                                         | Tier 2 subordinated debt                                         |
| 8. Amount recognised in regulatory capital (in NOK million as at 30 June 2018)                                    | 707                                        | 943                                                                      | 739                                                                         | 850                                                                         | 850                                                                        | 1 847                                      | 1 847                                      | 900                                                              | 900                                                              | 900                                                              |
| 9. Par value of instrument (amounts in million in the relevant currency and in NOK million)                       | SEK 750, NOK 708                           | SEK 1000, NOK 944                                                        | JPY 10 000, NOK 793                                                         | JPY 11 500, NOK 847                                                         | JPY 11 500, NOK 847                                                        | JPY 25 000, NOK 1776                       | JPY 25 000, NOK 1776                       | NOK 900                                                          | NOK 900                                                          | NOK 900                                                          |
| 9a. Issue price                                                                                                   | 100                                        | 100                                                                      | 100                                                                         | 100                                                                         | 100                                                                        | 100                                        | 100                                        | 100                                                              | 100                                                              | 100                                                              |
| 9b. Redemption price                                                                                              | Redemption at par                          | Redemption at par                                                        | Redemption at par                                                           | Redemption at par                                                           | Redemption at par                                                          | Redemption at par                          | Redemption at par                          | Redemption at par                                                | Redemption at par                                                | Redemption at par                                                |
| 10. Accounting classification                                                                                     | Subordinated loan capital - amortised cost | Subordinated loan capital - amortised cost                               | Subordinated loan capital - amortised cost                                  | Subordinated loan capital - amortised cost                                  | Subordinated loan capital - amortised cost                                 | Subordinated loan capital - amortised cost | Subordinated loan capital - amortised cost | Subordinated loan capital - amortised cost                       | Subordinated loan capital - amortised cost                       | Subordinated loan capital - amortised cost                       |
| 11. Original date of issuance                                                                                     | 19 January 2017                            | 19 January 2017                                                          | 4 November 2016                                                             | 19 January 2017                                                             | 19 January 2017                                                            | 24 January 2018                            | 24 January 2018                            | 13 March 2018                                                    | 13 March 2018                                                    | 13 March 2018                                                    |
| 12. Perpetual or dated                                                                                            | Dated                                      | Dated                                                                    | Dated                                                                       | Dated                                                                       | Dated                                                                      | Dated                                      | Dated                                      | Dated                                                            | Dated                                                            | Dated                                                            |
| 13. Original maturity date                                                                                        | 19 January 2027                            | 19 January 2027                                                          | 4 November 2026                                                             | 19 January 2027                                                             | 19 January 2027                                                            | 24 January 2028                            | 24 January 2028                            | 13 March 2028                                                    | 13 March 2028                                                    | 13 March 2028                                                    |
| 14. Issuer call subject to prior supervisory approval                                                             | Yes                                        | Yes                                                                      | Yes                                                                         | Yes                                                                         | Yes                                                                        | Yes                                        | Yes                                        | Yes                                                              | Yes                                                              | Yes                                                              |
| 15. Optional call date, contingent call dates and redemption amount                                               | The interest payment date falls in         | 19 January 2022                                                          | 4 November 2021                                                             | 19 January 2022                                                             | 19 January 2022                                                            | 24 January 2023                            | 24 January 2023                            | The interest payment date falling in (or nearest to) March 2023. | The interest payment date falling in (or nearest to) March 2023. | The interest payment date falling in (or nearest to) March 2023. |
| 16. Subsequent call dates, if applicable                                                                          | Any interest payment date thereafter       | Any interest payment date thereafter                                     | Annual call thereafter                                                      | Any interest payment date thereafter                                        | Any interest payment date thereafter                                       | Semiannual call thereafter                 | Semiannual call thereafter                 | Any interest payment date thereafter                             | Any interest payment date thereafter                             | Any interest payment date thereafter                             |
| <b>Coupons/dividends:</b>                                                                                         |                                            |                                                                          |                                                                             |                                                                             |                                                                            |                                            |                                            |                                                                  |                                                                  |                                                                  |
| 17. Fixed or floating dividend/coupon                                                                             | Floating                                   | Fixed to floating                                                        | Fixed to floating                                                           | Fixed to floating                                                           | Fixed to floating                                                          | Fixed                                      | Fixed                                      | Floating                                                         | Floating                                                         | Floating                                                         |
| 18. Coupon rate and any related index                                                                             | 3-month STIBOR + 170                       | Fixed 1.98%, Rese/ after first call date: 3-month STIBOR + 1.70 per cent | Fixed 1.00%, Rese/ after first call date: 6-month JPY LIBOR + 0.97 per cent | Fixed 1.04%, Rese/ after first call date: 6-month JPY LIBOR + 0.97 per cent | Fixed 0.75%, Rese/ after first call date to 5-year JPY Mid Swap + 63.8 bps | 3-month NIBOR + 110 bps                    | 3-month NIBOR + 110 bps                    | 3-month NIBOR + 110 bps                                          | 3-month NIBOR + 110 bps                                          | 3-month NIBOR + 110 bps                                          |
| 19. Existence of a dividend stopper                                                                               | No                                         | No                                                                       | No                                                                          | No                                                                          | No                                                                         | No                                         | No                                         | No                                                               | No                                                               | No                                                               |
| 20a. Fully discretionary, partially discretionary or mandatory (in terms of timing)                               | Mandatory                                  | Mandatory                                                                | Mandatory                                                                   | Mandatory                                                                   | Mandatory                                                                  | Mandatory                                  | Mandatory                                  | Mandatory                                                        | Mandatory                                                        | Mandatory                                                        |
| 20b. Fully discretionary, partially discretionary or mandatory (in terms of amount)                               | Mandatory                                  | Mandatory                                                                | Mandatory                                                                   | Mandatory                                                                   | Mandatory                                                                  | Mandatory                                  | Mandatory                                  | Mandatory                                                        | Mandatory                                                        | Mandatory                                                        |
| 21. Existence of a step-up or other incentive to redeem                                                           | No                                         | No                                                                       | No                                                                          | No                                                                          | No                                                                         | No                                         | No                                         | No                                                               | No                                                               | No                                                               |
| 22. Non-cumulative or cumulative                                                                                  | Cumulative                                 | Cumulative                                                               | Cumulative                                                                  | Cumulative                                                                  | Cumulative                                                                 | Cumulative                                 | Cumulative                                 | Cumulative                                                       | Cumulative                                                       | Cumulative                                                       |
| <b>Convertible or non-convertible:</b>                                                                            |                                            |                                                                          |                                                                             |                                                                             |                                                                            |                                            |                                            |                                                                  |                                                                  |                                                                  |
| 23. Convertible or non-convertible <sup>3)</sup>                                                                  | Non-convertible                            | Non-convertible                                                          | Non-convertible                                                             | Non-convertible                                                             | Non-convertible                                                            | Non-convertible                            | Non-convertible                            | Non-convertible                                                  | Non-convertible                                                  | Non-convertible                                                  |
| 24. If convertible, conversion trigger(s)                                                                         | N/A                                        | N/A                                                                      | N/A                                                                         | N/A                                                                         | N/A                                                                        | N/A                                        | N/A                                        | N/A                                                              | N/A                                                              | N/A                                                              |
| 25. If convertible, fully or partially                                                                            | N/A                                        | N/A                                                                      | N/A                                                                         | N/A                                                                         | N/A                                                                        | N/A                                        | N/A                                        | N/A                                                              | N/A                                                              | N/A                                                              |
| 26. If convertible, conversion rate                                                                               | N/A                                        | N/A                                                                      | N/A                                                                         | N/A                                                                         | N/A                                                                        | N/A                                        | N/A                                        | N/A                                                              | N/A                                                              | N/A                                                              |
| 27. If convertible, mandatory or optional conversion                                                              | N/A                                        | N/A                                                                      | N/A                                                                         | N/A                                                                         | N/A                                                                        | N/A                                        | N/A                                        | N/A                                                              | N/A                                                              | N/A                                                              |
| 28. If convertible, specify instrument type convertible into                                                      | N/A                                        | N/A                                                                      | N/A                                                                         | N/A                                                                         | N/A                                                                        | N/A                                        | N/A                                        | N/A                                                              | N/A                                                              | N/A                                                              |
| 29. If convertible, specify issuer of instrument it converts into                                                 | N/A                                        | N/A                                                                      | N/A                                                                         | N/A                                                                         | N/A                                                                        | N/A                                        | N/A                                        | N/A                                                              | N/A                                                              | N/A                                                              |
| 30. Write-down features                                                                                           | No                                         | No                                                                       | No                                                                          | No                                                                          | No                                                                         | No                                         | No                                         | No                                                               | No                                                               | No                                                               |
| 31. If write-down, write-down trigger (s)                                                                         | N/A                                        | N/A                                                                      | N/A                                                                         | N/A                                                                         | N/A                                                                        | N/A                                        | N/A                                        | N/A                                                              | N/A                                                              | N/A                                                              |
| 32. If write-down, full or partial                                                                                | N/A                                        | N/A                                                                      | N/A                                                                         | N/A                                                                         | N/A                                                                        | N/A                                        | N/A                                        | N/A                                                              | N/A                                                              | N/A                                                              |
| 33. If write-down, permanent or temporary                                                                         | N/A                                        | N/A                                                                      | N/A                                                                         | N/A                                                                         | N/A                                                                        | N/A                                        | N/A                                        | N/A                                                              | N/A                                                              | N/A                                                              |
| 34. If temporary write-down, description of revaluation mechanism                                                 | N/A                                        | N/A                                                                      | N/A                                                                         | N/A                                                                         | N/A                                                                        | N/A                                        | N/A                                        | N/A                                                              | N/A                                                              | N/A                                                              |
| 35. Position in subordination hierarchy in liquidation (specify instrument type immediately senior to instrument) | Senior bonds                               | Senior bonds                                                             | Senior bonds                                                                | Senior bonds                                                                | Senior bonds                                                               | Senior bonds                               | Senior bonds                               | Senior bonds                                                     | Senior bonds                                                     | Senior bonds                                                     |
| 36. Non-compliant transitioned features                                                                           | No                                         | No                                                                       | No                                                                          | No                                                                          | No                                                                         | No                                         | No                                         | No                                                               | No                                                               | No                                                               |
| 37. If yes, specify non-compliant features                                                                        | N/A                                        | N/A                                                                      | N/A                                                                         | N/A                                                                         | N/A                                                                        | N/A                                        | N/A                                        | N/A                                                              | N/A                                                              | N/A                                                              |

See footnotes on separate page.



**Disclosure of main features of regulatory capital instruments as at 30 June 2018**

|                                                                                                                   | Subordinated loans (part 3 of 3)                                 |                                                                    |                                                                           |                                                      |  |
|-------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------|--------------------------------------------------------------------|---------------------------------------------------------------------------|------------------------------------------------------|--|
|                                                                                                                   | SEK loan                                                         | SEK loan                                                           | EUR loan                                                                  | USD loan                                             |  |
| 1. Issuer                                                                                                         | DNB Bank ASA                                                     | DNB Bank ASA                                                       | DNB Bank ASA                                                              | DNB Bank ASA                                         |  |
| 2. Unique identifier (e.g. CUSIP, ISIN, or Bloomberg Identifier for private placement)                            | NO0010818453                                                     | NO0010818479                                                       | XSL1794344827                                                             | LU0001344653                                         |  |
| 3. Governing law for the instrument                                                                               | English <sup>2)</sup>                                            | English <sup>2)</sup>                                              | English <sup>2)</sup>                                                     | English <sup>2)</sup>                                |  |
| <b>Regulatory treatment:</b>                                                                                      |                                                                  |                                                                    |                                                                           |                                                      |  |
| 4. Transitional rules                                                                                             | Tier 2                                                           | Tier 2                                                             | Tier 2                                                                    | Tier 2                                               |  |
| 5. Post-transitional rules                                                                                        | Tier 2                                                           | Tier 2                                                             | Tier 2                                                                    | Tier 2                                               |  |
| 6. Eligible at ind. company/group & ind. company level                                                            | Ind. company and group                                           | Ind. company and group                                             | Ind. company and group                                                    | Ind. company and group                               |  |
| 7. Instrument type                                                                                                | Tier 2 subordinated debt                                         | Tier 2 subordinated debt                                           | Tier 2 subordinated debt                                                  | Tier 2 subordinated debt                             |  |
| 8. Amount recognised in regulatory capital (in NOK million as at 30 June 2018)                                    | 660                                                              | 283                                                                | 5 812                                                                     | 1 687                                                |  |
| 9. Par value of instrument (amounts in million in the relevant currency and in NOK million)                       | SEK 700, NOK 661                                                 | SEK 300, NOK 283                                                   | EUR 600, NOK 5692                                                         | USD 215, NOK 1 692                                   |  |
| 9a. Issue price                                                                                                   | 100                                                              | 100                                                                | 99 604                                                                    | 99 15                                                |  |
| 9b. Redemption price                                                                                              | Redemption at par                                                | Redemption at par                                                  | Redemption at par                                                         | 100                                                  |  |
| 10. Accounting classification                                                                                     | Subordinated loan capital - amortised cost                       | Subordinated loan capital - amortised cost                         | Subordinated loan capital - amortised cost                                | Perpetual subordinated loan capital - amortised cost |  |
| 11. Original date of issuance                                                                                     | 13 March 2018                                                    | 13 March 2018                                                      | 20 March 2018                                                             | 18 November 1985                                     |  |
| 12. Perpetual or dated                                                                                            | Dated                                                            | Dated                                                              | Dated                                                                     | Perpetual                                            |  |
| 13. Original maturity date                                                                                        | 13 March 2028                                                    | 13 March 2028                                                      | 20 March 2028                                                             |                                                      |  |
| 14. Issuer call subject to prior supervisory approval                                                             | Yes                                                              | Yes                                                                | Yes                                                                       | Yes                                                  |  |
| 15. Optional call date, contingent call dates and redemption amount                                               | The interest payment date falling in (or nearest to) March 2023. | 13 March 2023                                                      | 20 March 2023                                                             | November 1990                                        |  |
| 16. Subsequent call dates, if applicable                                                                          | Any interest payment date thereafter                             | Any interest payment date thereafter                               | None                                                                      | Any interest payment date thereafter                 |  |
| <b>Coupons/dividends:</b>                                                                                         |                                                                  |                                                                    |                                                                           |                                                      |  |
| 17. Fixed or floating dividend/coupon                                                                             | Floating                                                         | Fixed to floating                                                  | Fixed                                                                     | Floating                                             |  |
| 18. Coupon rate and any related index                                                                             | 3-month STIBOR + 106 bps                                         | Fixed 1.61%. Reset after first call date: 3-month STIBOR + 106 bps | Fixed 1.125%. Reset/ after call date: 5-year EUR Mid Swap + 0.77 per cent | 3m USD Libor + 25                                    |  |
| 19. Existence of a dividend stopper                                                                               | No                                                               | No                                                                 | No                                                                        | No                                                   |  |
| 20a. Fully discretionary, partially discretionary or mandatory (in terms of timing)                               | Mandatory                                                        | Mandatory                                                          | Mandatory                                                                 | Partially discretionary                              |  |
| 20b. Fully discretionary, partially discretionary or mandatory (in terms of amount)                               | Mandatory                                                        | Mandatory                                                          | Mandatory                                                                 | Partially discretionary                              |  |
| 21. Existence of a step-up or other incentive to redeem                                                           | No                                                               | No                                                                 | No                                                                        | No                                                   |  |
| 22. Non-cumulative or cumulative                                                                                  | Cumulative                                                       | Cumulative                                                         | Cumulative                                                                | Non-cumulative <sup>®)</sup>                         |  |
| <b>Convertible or non-convertible:</b>                                                                            |                                                                  |                                                                    |                                                                           |                                                      |  |
| 23. Convertible or non-convertible <sup>1)</sup>                                                                  | Non-convertible                                                  | Non-convertible                                                    | Non-convertible                                                           | Non-convertible                                      |  |
| 24. If convertible, conversion trigger(s)                                                                         | N/A                                                              | N/A                                                                | N/A                                                                       | N/A                                                  |  |
| 25. If convertible, fully or partially                                                                            | N/A                                                              | N/A                                                                | N/A                                                                       | N/A                                                  |  |
| 26. If convertible, conversion rate                                                                               | N/A                                                              | N/A                                                                | N/A                                                                       | N/A                                                  |  |
| 27. If convertible, mandatory or optional conversion                                                              | N/A                                                              | N/A                                                                | N/A                                                                       | N/A                                                  |  |
| 28. If convertible, specify instrument type convertible into                                                      | N/A                                                              | N/A                                                                | N/A                                                                       | N/A                                                  |  |
| 29. If convertible, specify issuer of instrument it converts into                                                 | No                                                               | No                                                                 | No                                                                        | No                                                   |  |
| 30. Write-down features                                                                                           | N/A                                                              | N/A                                                                | N/A                                                                       | N/A                                                  |  |
| 31. If write-down, write-down trigger (s)                                                                         | N/A                                                              | N/A                                                                | N/A                                                                       | N/A                                                  |  |
| 32. If write-down, full or partial                                                                                | N/A                                                              | N/A                                                                | N/A                                                                       | N/A                                                  |  |
| 33. If write-down, permanent or temporary                                                                         | N/A                                                              | N/A                                                                | N/A                                                                       | N/A                                                  |  |
| 34. If temporary write-down, description of revaluation mechanism                                                 | N/A                                                              | N/A                                                                | N/A                                                                       | N/A                                                  |  |
| 35. Position in subordination hierarchy in liquidation (Specify instrument type immediately senior to instrument) | Senior bonds                                                     | Senior bonds                                                       | Senior bonds                                                              | Senior bonds                                         |  |
| 36. Non-compliant transitioned features                                                                           | No                                                               | No                                                                 | No                                                                        | Yes                                                  |  |
| 37. If yes, specify non-compliant features                                                                        | N/A                                                              | N/A                                                                | N/A                                                                       | Issued before 31 December 2011                       |  |

See footnotes on separate page.

**Disclosure of main features of regulatory capital instruments as at 30 June 2018**

|                                                                                                                   | Perpetual loans                                      |                                                      |                                                 |                          |
|-------------------------------------------------------------------------------------------------------------------|------------------------------------------------------|------------------------------------------------------|-------------------------------------------------|--------------------------|
|                                                                                                                   | USD loan                                             | USD loan                                             | USD loan                                        | YEN loan                 |
| 1. Issuer                                                                                                         | DNB Bank ASA                                         | DNB Bank ASA                                         | DNB Bank ASA                                    | DNB Bank ASA             |
| 2. Unique identifier (e.g. CUSIP, ISIN, or Bloomberg identifier for private placement)                            | GB0040940875                                         | GB0042636166                                         |                                                 | NA                       |
| 3. Governing law for the instrument                                                                               | English <sup>2)</sup>                                | English <sup>2)</sup>                                | English <sup>1)</sup>                           | English <sup>1)</sup>    |
| <b>Regulatory treatment:</b>                                                                                      |                                                      |                                                      |                                                 |                          |
| 4. Transitional rules                                                                                             | Tier 2                                               | Tier 2                                               | Tier 2                                          | Tier 2                   |
| 5. Post-transitional rules                                                                                        | Tier 2                                               | Tier 2                                               | Tier 2                                          | Tier 2                   |
| 6. Eligible at ind. company/group & ind. company level                                                            | Ind. company and group                               | Ind. company and group                               | Ind. company and group                          | Ind. company and group   |
| 7. Instrument type                                                                                                | Tier 2 subordinated debt                             | Tier 2 subordinated debt                             | Tier 2 subordinated debt                        | Tier 2 subordinated debt |
| 8. Amount recognised in regulatory capital (in NOK million as at 30 June 2018)                                    | 1 569                                                | 1 177                                                | 739                                             | 739                      |
| 9. Par value of instrument (amounts in million in the relevant currency and in NOK million)                       | USD 200, NOK 1 331                                   | USD 150, NOK 1 769                                   | JPY 10 000, NOK 655                             |                          |
| 9a. Issue price                                                                                                   | 100                                                  | 100                                                  | 100                                             |                          |
| 9b. Redemption price                                                                                              | 100                                                  | 100                                                  | 100                                             |                          |
| 10. Accounting classification                                                                                     | Perpetual subordinated loan capital - amortised cost | Perpetual subordinated loan capital - amortised cost |                                                 |                          |
| 11. Original date of Issuance                                                                                     | 28 August 1986                                       | 21 August 1986                                       | 25 February 1999                                |                          |
| 12. Perpetual or dated                                                                                            | Perpetual                                            | Perpetual                                            | Perpetual                                       |                          |
| 13. Original maturity date                                                                                        |                                                      |                                                      |                                                 |                          |
| 14. Issuer call subject to prior supervisory approval                                                             | Yes                                                  | Yes                                                  | Yes                                             | Yes                      |
| 15. Optional call date, contingent call dates and redemption amount                                               | August 1991                                          | 5 years after issue                                  | February 2029                                   |                          |
| 16. Subsequent call dates, if applicable                                                                          | Any interest payment date thereafter                 | Any interest payment date thereafter                 | Every 5 years thereafter                        |                          |
| <b>Coupons/dividends:</b>                                                                                         |                                                      |                                                      |                                                 |                          |
| 17. Fixed or floating dividend/coupon                                                                             | Floating                                             | Floating                                             | Fixed                                           |                          |
| 18. Coupon rate and any related index                                                                             | 6m USD Libor + 13                                    | 6m USD Libor + 15                                    | 4.51%, From Feb. 2029 6m YEN Libor + 1.65% p.a. |                          |
| 19. Existence of a dividend stopper                                                                               | No                                                   | No                                                   | Yes                                             |                          |
| 20a. Fully discretionary, partially discretionary or mandatory (in terms of timing)                               | Partially discretionary                              | Partially discretionary                              | Partially discretionary                         |                          |
| 20b. Fully discretionary, partially discretionary or mandatory (in terms of amount)                               | Partially discretionary                              | Partially discretionary                              | Partially discretionary                         |                          |
| 21. Existence of a step-up or other incentive to redeem                                                           | No                                                   | No                                                   | Yes <sup>7)</sup>                               |                          |
| 22. Non-cumulative or cumulative                                                                                  | Non-cumulative <sup>6)</sup>                         | Non-cumulative <sup>6)</sup>                         | Non-cumulative <sup>6)</sup>                    |                          |
| <b>Convertible or non-convertible:</b>                                                                            |                                                      |                                                      |                                                 |                          |
| 23. Convertible or non-convertible <sup>4)</sup>                                                                  | Non-convertible                                      | Non-convertible                                      | Non-convertible                                 |                          |
| 24. If convertible, conversion trigger(s)                                                                         | N/A                                                  | N/A                                                  | N/A                                             |                          |
| 25. If convertible, fully or partially                                                                            | N/A                                                  | N/A                                                  | N/A                                             |                          |
| 26. If convertible, conversion rate                                                                               | N/A                                                  | N/A                                                  | N/A                                             |                          |
| 27. If convertible, mandatory or optional conversion                                                              | N/A                                                  | N/A                                                  | N/A                                             |                          |
| 28. If convertible, specify instrument type convertible into                                                      | N/A                                                  | N/A                                                  | N/A                                             |                          |
| 29. If convertible, specify issuer of instrument it converts into                                                 | N/A                                                  | N/A                                                  | N/A                                             |                          |
| 30. Write-down features                                                                                           | No                                                   | No                                                   | No                                              |                          |
| 31. If write-down, write-down trigger (s)                                                                         | N/A                                                  | N/A                                                  | N/A                                             |                          |
| 32. If write-down, full or partial                                                                                | N/A                                                  | N/A                                                  | N/A                                             |                          |
| 33. If write-down, permanent or temporary                                                                         | N/A                                                  | N/A                                                  | N/A                                             |                          |
| 34. If temporary write-down, description of revaluation mechanism                                                 | N/A                                                  | N/A                                                  | N/A                                             |                          |
| 35. Position in subordination hierarchy in liquidation (specify instrument type immediately senior to instrument) | Senior bonds                                         | Senior bonds                                         | Senior bonds                                    |                          |
| 36. Non-compliant transitioned features                                                                           | Yes                                                  | Yes                                                  | Yes                                             |                          |
| 37. If yes, specify non-compliant features                                                                        | Issued before 31 December 2011                       | Issued before 31 December 2011                       | Issued before 31 December 2011                  |                          |

See footnotes on separate page.

### Disclosure of main features of regulatory capital instruments - footnotes

- 1) Except for the subordination provisions and certain provisions relating to the payment of interest and principal, which will be governed by the laws of Norway.
- 2) Except for status and subordination which will be governed by the laws of Norway.
- 3) Under certain circumstances there will be no coupon payment if capital requirements are breached.
- 4) All subordinated debt might be written down or converted according to the Guarantee Schemes Act.
- 5) Subject to the availability of Available Distributable Funds, the Issuer undertakes to reinstate all Converted Amounts as Notes upon the occurrence of any of the following events: (i) the Issuer or DNB ASA declares or makes a dividend (in the form of cash, stock or another instrument), an interest payment or any other payment on any share capital or any obligations of the Issuer ranking or expressed to rank junior to the Notes; or (ii) the Issuer or DNB ASA (as applicable) redeems, repurchases or otherwise acquires any of its respective share capital, or any Parity Tier 1 Securities or any obligations of the Issuer ranking or expressed to rank junior to the Notes or payor makes available any moneys to a sinking fund or for redemption of any such share capital, Parity Tier 1 Securities or obligations other than as set out in Condition 3 of the "Terms and Conditions of the Notes".
- 6) Non-cumulative but cumulative under certain circumstances, e.g. dividend payment.
- 7) The borrower undertakes not to make any distribution to Holders of Primary Capital certificates of the Borrower or to other creditors ranking junior to the Lender while any arrears of interest (including any corresponding additional interest amount) remains outstanding in respect of the loan.
- 8) Subject to the outstanding principal amount of the notes being equal to their original principal amount.
- 9) The Notes and any non-contractual obligations arising out of or in connection with the Notes will be governed by, and construed in accordance with, English law except that (i) the provisions relating to subordination, Write-Down and Discretionary Reinstatement and any non-contractual obligations arising out of or in connection with such provisions and (ii) any other write-down or conversion of the Notes in accordance with Norwegian law and regulation applicable to the Bank from time to time, will in each case be governed by, and construed in accordance with, Norwegian law.
- 10) Fully discretionary reinstatement pro rata with any written-down AT1 instruments that are to be reinstated out of the same profits. Subject to the maximum write-up amount and to the MDA.

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