

## INTERIM REPORT Q1

September 2023 – November 2023

Stem and stromal cells are expected to revolutionize the treatment of severe and incurable diseases. NextCell develops groundbreaking cell therapies for the treatment of primarily autoimmune and inflammatory diseases. We have come the furthest with ProTrans for the treatment of type 1 diabetes. NextCell also operates Cellaviva, Scandinavia's largest stem cell bank.



Cellaviva™ NextCell's stem cell bank, which offers family saving of stem cells for possible future medical needs - the largest in Scandinavia.



**ProTrans™** NextCell's patented proprietary cell product for the treatment of autoimmune and and other inflammatory diseases. Significant effect shown in diabetes.

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#### **Company information**

Company name: NextCell Pharma AB (Publ.) **Organization number:** 556965-8361 Legal corporate form: Public limited company

Place: Huddinge

**Trading place:** Nasdaq First North Growth Market

**Address:** Hälsovägen 7, 141 57 Huddinge **Telephone:** +46 8 735 55 95

**Web page:** www.nextcellpharma.com | www.cellaviva.se

**Certified Adviser:** FNCA Sweden AB

## **Interim Report Q1**

#### NextCell - part of the cell therapy revolution

"NextCell", "NXTCL", or "Company" refers to NextCell Pharma AB, organization number 556965-8361. The amount in brackets refers to the corresponding period during the previous year. Note that the Company's fiscal year is September 1 - August 31. This English version of the Interim Report is a translation of the Swedish version. The Swedish version is the official version.

#### First quarter (2023-09-01 until 2023-11-30)

- Operating income amounted to 4,695 (3,012) TSEK, of which Cellaviva amounted to 4,218 (2,137) TSEK.
- Operating result amounted to -9,796 (-8,918) TSEK.
- Earnings per share\* amounted to -0.28 (-0.26) SEK.
- Cash and Bank amounted to 40,428 (88,258) TSEK.
- Solidity\*\* amounted to 82.2 (92.7) procent.

\*Earnings per share: Profit for the period divided by average number of shares. Average number of shares for the first quarter 2023/2024: 34,379,523 (34,379,523) shares. Number of shares in NextCell as of November 30, 2023: 34,379,523 (34,379,523) shares.

\*\*Solidity: Equity to total balance sheet.

#### Significant events in the first quarter

• NextCell Pharma AB ("NextCell" or "the company") announces that the company has signed an agreement with the Finnish biotechnology company Linio to warehouse and distribute Tience® in Sweden. The value of the agreement for the first year amounts to approximately 400 000 SEK in fixed remuneration and a variable remuneration per product delivered. Tience is a tissue product that is injected to combat scarring and can also be used for aesthetic purposes such as skin rejuvenation and to combat wrinkles. The product is marketed and sold by Linio to clinics and hospitals.

#### Significant events after the reporting period

 At the end of January, NextCell published an update on the ongoing clinical trials. The largest ongoing study – ProTrans Young, which includes 66 patients – is progressing well.



### **CEO** comments

The first quarter of our split financial year has been taken into account and Cellaviva's revenues landed at over 4.2 million SEK. This is yet another sales record and Cellviva is increasingly contributing to the financing of the business. In addition, our studies are progressing well. The older age group in the "diabetes child study" is fully recruited and the first patient with severe pneumonia caused by the virus has undergone treatment in the ProTrans19+SE study. Moreover, it is time to summarise our important follow-up studies.

uring the autumn, Professor Per-Ola Carlsson and his team in Uppsala, together with Professor Helena Eldring Larsson at Skåne University Hospital, have been progressing with the paediatric study. After a short Christmas break, the last patients were recruited in the older age group, 12-21 years old. The patients are followed for a few weeks before treatment is given. Three months later, the data are analysed by a safety committee. Provided that the treatment is considered safe, recruitment of the younger age group can then start, which will probably take place in August.

It has now been 6 years since the first diabetes patient was treated with ProTrans. After the patient completed the ProTrans-1 study according to protocol after 12 months, he was asked to participate in an additional study to be treated with another dose of ProTrans, and then followed up for additional 5 years. I would like to take this opportunity to thank him and all the other patients who have participated in our studies. Thanks to you, this year we will be able to summarize both ProTrans-Obs and ProTrans-Repeat with 5 and 6 years of data, respectively.

#### ProTrans slows down the progression of the disease

So far, our analysis of the 3-year data have shown that ProTrans can significantly delay the progression of type 1 diabetes. This is a result that, to my knowledge, no other immunomodulatory treatment has achieved. In addition, the treatment is simple, safe, and cost-effective. The pricing level of ProTrans depends on the size of the effect and how long it lasts. If we compare with the drug Tzield, which has a price of just under 200 kUSD for one treatment

(only the drug, other costs for premedication and hospital fees cost an additional 40 kUSD). The effect of Tzield lasts for two years.

Soon we will have 5-year data for treatment with ProTrans, which will be a great asset when we calculate the value of ProTrans. If we can show that the effect of ProTrans lasts for several years, our drug should be priced significantly higher than USD 100,000 which we have previously stated as an indicative price.

Cellaviva has significantly increased sales. This is mainly due to increased sales of stem cell banking; in addition, we have sales of tissue products and genetic tests. Last autumn, we announced that Cellaviva had entered into an agreement for the distribution of tissue products to clinics. A couple of months later, the first deliveries were made.

Cellaviva acts as an intermediary between manufacturers and hospitals and clinics. This new activity is regulated by the Tissue Directives, with the Swedish Health Authorities (IVO) as the supervisory authority, in the same way as with the stem cell bank. This means that Cellaviva has a unique position and can offer advanced business-2-business services without having to invest in permit applications, quality systems and infrastructure; they are already in place. I

see good opportunities to expand this business as we have already received new customer inquiries without even marketing the service.

Thank you for your continued support.

Mathias Svahn, Ph.D.

VD NextCell Pharma AB



Soon we will have 5-year data for treatment with ProTrans, which will be a great asset when we calculate the value of ProTrans.



# Development in numbers during the period

03.

CFO Patrik Fagerholm comments on financial development.

#### **Turnover**

Operating income for the first quarter of 2023/2024 amounts to SEK 4.7 (3.0) million, of which SEK 4.2 (2.1) million refers to revenue from Cellaviva's operations, which means an increase of almost 100 percent between the periods. Other income for the first quarter of 2023/2024 amounts to SEK 0.5 (0.9) million, which consists of the new operations with Linio SEK 0.3 million and research grants SEK 0.2 million. Revenues related to Cellaviva continue to show steady growth.

#### **Financial development**

The result for the first quarter 2023/2024 amounts to SEK -9.8 (-8.9) million and the total cost base for the period amounts to SEK -14.9 (-12.1) million which means an increase of SEK 2.8 million (23 procent). The increase is in line with the budget and can mainly be attributed to costs for subconsultants, who worked on the completion of the GMP facility.

#### Liqudity

NextCell's cash and cash equivalents as of November 30, 2023 amounted to SEK 40.4 (88.2) million. The total cash

flow of the first quarter of 2023/2024 amounted to SEK -9.6 (-8.9) million. Cash flow from operating activities for the first quarter is MSEK -10.0 (-8.4).

#### Solidity

The company's equity/assets ratio as of November 30, 2023 was 81.3 (92.70) percent.

#### The stock and the largest shareholders

The company's shares are listed on First North Growth Market and traded under the ticker "NXTCL". As of November 30, 2023, the number of shares amounted to 34,379,523 (34,379,523) and the share capital to SEK 7,047,802 (7,047,802). The average number of shares during the first quarter was 34 379 523 (34 379 523). All shares are of the same class and denominated in Swedish kronor (SEK).

As of December 29, 2023, the number of shareholders was approximately 2,400 (2,100). The ten largest shareholders held shares corresponding to 45.2 percent of the total number.

#### The list below shows the ten largest shareholders in NextCell as of 29/12/2023

NAME	NO. OF	<b>VOTES AND</b>
	SHARES	CAPITAL (%)
Diamyd Medical AB	4,283,861	12.5
Försäkringsbolaget Avanza Pension	3,544,213	10.3
Anders Essen-Möller	2,557,955	7.4
Ålandsbanken i ägares ställe	1,245,268	3.6
Pabros AB	847,452	2.5
Konstruktions o	746,940	2.2
Försäljningsaktiebolaget KFAB		
Nordnet Pensionsförsäkring AB	650,000	1.9
Nordea Livförsäkring Sverige AB	609,803	1.8
Robert Joki	562,353	1.6
Mathias Svahn	507,261	1.5
Summa 10 största	15,555,156	45.2
Övriga	18,824,367	54.8
Totalt	34,379,523	100.0



#### Accounting principles for the preparation of the Year-End Report

The Year-End Report has been prepared in accordance with the Annual Accounts Act and BFNAR 2012:1 Annual Report and Consolidated Accounts ("K3") and in accordance with BFNAR 2007:1 ("Voluntary Interim Reporting"). For further information on accounting policies, we refer to NextCell's Annual Report for 2022/2023.

#### **Auditor's review**

The Interim Report has not been reviewed by the Company's auditor.

#### **Certified Adviser**

Companies affiliated with Nasdaq First North Growth Market require a Certified Adviser. NextCell has appointed FNCA Sweden AB as Certified Adviser.

#### **Financial calendar**

The company prepares and publishes a financial report at the end of each quarter. Upcoming reports and events are planned as follows:

 Q2 report
 25-04-2024

 Q3 report
 25-07-2024

 Year-End report
 24-10-2024

 Annua report
 07-11-2024

 Annual Shareholders Meeting
 28-11-2024



#### **Publication of the Year-End Report**

Huddinge, 25 January 2024 NextCell Pharma AB

**Board of Directors and CEO** 

-	
Anders Essen-Möller	Camilla Myhre Sandberg
CHAIRMAN OF THE BOARD	BOARD MEMBER
Hans-Peter Ekre	Edvard Smith
BOARD MEMBER	BOARD MEMBER
	Mathias Svahn
	CHIEF EXECUTIVE OFFICER

## Income Statement 04.

(SEK)	2023-09-01 2023-11-30	2022-09-01 2022-11-30	2022-09-01 2023-08-31
(SER)	3months	3months	12months
Operating Income			
Net Income	4,246,122	2,136,967	10,113,474
Other Operating Income	448,557	875,401	3,841,880
Total Operating Income	4,694,679	3,012,368	13,955,354
Operating Expense			
Material and goods	-2,666,749	-2,249,912	-10,998,308
Other external costs	-7,474,144	-6,371,584	-28,662,077
Personnel costs	-4,609,029	-3,347,856	-14,809,594
Depreciation	-111,970	-111,968	-447,875
Other operating costs	4,107	-8,585	-39,639
Total operating expense	-14,857,786	-12,089,905	-54,957,493
Operating result	-10,163,106	-9,077,537	-41,002,139
Financial income and expense			
Interest received	367,369	162,005	1,193,320
Interest expense and similar expenses	0	-2,685	-2,812
Total fianncial items	367,369	159,320	1,190,508
Result before tax	-9,795,737	-8,918,217	-39,811,631
Taxes			
Tax expense för the period	0	0	0
Net result for the period	-9,795,737	-8,918,217	-39,811,631

### **Balance sheet**

(SEK)	2023-11-30	2022-11-30	2023-08-31
ASSETS			
Non current assets			
Tangible non-current assets			
Property, plant and equipment	811,925	1,145,573	895,337
Inventories, tools and equipment	1,037,912	1,152,141	1,066,470
Fixed assets in progress	11,633,492	8,134,466	11,590,077
	13,483,329	10,432,180	13,551,884
Financial assets			
Shares and interest in other companies	6,871,525	6,871,525	6,871,525
Other long-term receivables	1,131,342	1,128,193	1,131,342
	8,002,867	7,999,718	8,002,867
Total non-current assets	21,486,195	18,431,897	21,554,750
Current assets			
Stock and inventory			
Raw material	790,666	766,969	790,666
Current receivables			
Trade receivables	2,311,367	1,282,441	2,349,174
Other receivables	1,565,203	1,043,674	1,235,498
Prepaid expenses and accrued income	14,636,299	6,154,121	12,872,070
	18,512,869	8,480,237	16,456,742
Liquid assets	40,428,250	88,258,952	50,025,162
Total current assets	59,731,785	97,506,158	67,272,571
TOTAL ASSETS	81,217,981	115,938,055	88,827,321

#### Balance sheet cnd.

(SEK)	2023-11-30	2022-11-30	2022-08-31
EQUITY AND LIABILITIES			
Equity			
Restricted equity			
Share capital	7,047,802	7,047,802	7,047,802
Non-restricted equity			
Profit or loss brought forward	-127,750,206	-87,938,575	-87,938,575
Shareholders surplus	196,429,502	196,429,502	196,429,502
Result for the period	-9,795,737	-8,918,217	-39,811,631
	58,833,559	99,572,710	68,679,296
Total equity	65,931,361	106,620,512	75,727,098
Liabilities			
Long-term liabilities			
Other long-term liabilities	3,426,037	2,358,827	3,020,266
Current liabilities			
Trade payables	2,250,046	2,083,641	891,620
Other liabilities	1,769,623	737,005	1,345,374
Prepaid income and accrued expenses	7,840,914	4,138,069	7,842,964
	11,860,583	6,958,716	10,079,958
Total liabilities	15,286,620	9,317,543	13,100,223
TOTAL EQUITY AND LIABILITIES	81,217,981	115,938,055	88,827,321

## Cash flow statement

(SEK)	2023-09-01 2023-11-30	2022-09-01 2022-11-30	2022-09-01 2023-08-31
	3 months	3 months	12 months
Operating activities			
Operating profit/loss	-10,163,106	-9,006,195	-41,002,139
Non-cash flow items			
Depreciation	111,970	111,968	447,875
Interest received	367,369	162,005	1,193,320
Interest paid	0	-2,685	-2,812
Cash flow from operating activities before changes in working capital	-9,683,767	-8,734,907	-39,363,756
Changes in working capital			
Increase/decrease in receivables	- 2,056,127	318,899	-7,586,265
Increase/decrease in payables	422,199	-132,454	4,180,810
Increase/decrease in stock and inventories	0	0	-23,697
Increase/decrease in short term payables	1,358,426	159,235	-1,032,787
Total of working capital	-275,502	345,681	-4,461,939
Net cash flow from operating activities	-9,959,269	-8,389,226	-43,825,695
Investing activities			
Investments in tangible fixed assets	-43,415	-643,259	-4,098,869
Investments in financial fixed assets	-	-	-3,149
Net cash flow from investment activities	-43,415	-643,259	-4,102,018
Financing activities			
Long term liabilities	405,771	174,226	835,664
Net cash flow from financing activities	405,771	174,226	835,664
Cash flow for the period			
Cash and cash equivalents at beginning of the period	50,025,162	97,117,211	97,117,211
Change in cash and cash equivalents	-9,596,912	-8,858,259	-47,092,049
CASH AND CASH EQUIVALENTS AT END OF THE PERIOD	40,428,250	88,258,952	50,025,162

## Statement of Changes in equity 07.

	SHARE CAPITAL	BALANCED RESULT	SHARE PREMIUMS	NET RESULT OF THE PERIOD	TOTAL EQUITY
Opening balance 01-09-2022	7,047,802	-53,384,260	196,429,502	-34,554,315	115,538,729
Disposition from AGM		-34,554,315		34,554,315	0
Result				-39,811,631	-39,811,631
Closing balance 31-08-2023	7,047,802	-87,938,575	196,429,502	-39,811,631	75,727,098
	SHARE CAPITAL	BALANCED RESULT	SHARE PREMIUMS	NET RESULT OF THE PERIOD	TOTAL EQUITY
Opening balance 01-09-2023	7,047,802	-87,938,575	196,429,502	-39,811,631	75,727,098
Disposition from AGM		-39,811,631		39,811,631	0
Result				-9,795,737	-9,795,737
Closing balance 30-11-2023	7,047,802	-127,750,206	196,429,502	9,795,737	65.931.361

