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compressed air management

April 25 2019 General Meeting - Stockholm

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Thomas Bengtsson

Board

Successful Company restructuring with new Business model

Anders Sjögren will go more into depth later

Sales picking up

Quickly picking up from current low level
Sales forecast looks good
Increasing sales together with Formue Nord financing builds long term base liquidity

Capital structure

Loans
Equity

Strengthening board

Martin Sturesson will join as new independent board member

Thomas Bengtsson leaves Loudspring Board and focus on Enersize and will take over the Chairman position

Christian Merheim will support the CEO on operational matters

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Anders Sjögren

CEO

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Progress Update

Q3 2018 – Q1 2019 Company restructuring

- New business model – Licenses
- New CEO – Anders Sjögren
- Acquisition of LEAQS – New Software, resellers, Customers
- Long Term base financing - Formue Nord, 2,5 MSEK / quarter until 2021

New direction already proven correct

- European License sales picking up speed
- Resellers show they can sell our products themselves
- Progress in China – Leakage management and license resellers

Next Steps

- Continue signing up resellers/partners
- Focus on large facility management / industrial maintenance companies
- Also direct sales towards big plants using resellers/partners for installation and execution

Excellent customer reference base from LEAQS acquistion

ABB • Akzo Nobel • Alcan – Alcoa • Amersham • Amcor • APW • Arizona Chemical • Arla • Arvin Meritor • Assi Domän • Astra Zeneca • Atlas Copco Tools • Audi AG • Autoliv • Bausch & Lomb • Bavaria • Baxter Health Care • Bayer • Beamish & Crawford • Billerud • Boeing • Boliden • Borealis • Bosch Rexroth • Boston Scientific • Bristol Myers Squibb • Bushmills Distillery • Cadbury • Campell Soup • Cargill • Carlsberg • Coca Cola • Cognis Ireland • Conoco Phillips Refinery • Daimler Chrysler • Dairy Crest Group • Diageo • Eichbaum • Electrolux • Elkem • Esab • Fazer AB • Firestone • Forbo • Georgia Pacific • Gilde • Glanbia • GlaxoSmithKline • Goodyear • Guinness • Heineken • Holmen Paper• Honeywell • Hunsfos • IBC Vehicles • Iggesund • Iittala • Imperial Oil • IKEA • ITT • JCB • John Smith • Jøtul • Kappa • Kockums • Kodak • Korsnäs • Kraft • Land Rover • Lear • Loctite • Lufthansa • Maersk • M Real • Masterfoods • McCain • Merck • Merck Sharp & Dohme • Metsä Tissue • Mills • Munksjö • Nedcar • Nestlé • Nordic Paper • Norske Skog Follum • Novartis • Novo Nordisk •Odenwald Quelle • Orkla • Outokumpu • Ovako Steel • Pepsi Cola • Perfetti • Pfizer • Pharmacia • Philips • Pergo • Pilkington • Polaroid • Procordia • Procter & Gamble • Quebecor • Rautaruukki • Red Mills • Rexam Beverage Can • Rhodia Acetow • Ringnes • Roche • Rolls Royce • Rudolf Wild • Saab • Saint-Gobain • Sandvik • Sappi • SCA • Scania • Schering Plough • Schibsted • SKF • Smurfit • Sony • SSAB • St Regis • Statoil • Stora Enso • Siemens • Swedish Match • TINE • Tyco Healthcare • Unilever • US Can • Valeo • Vattenfall • Vestas • Volvo Car • Volvo Truck • Volvo Penta • Warburtons • Waterford Crystal • Westinghouse

Updated Business model

Subscriptions

- Monthly subscription fee to access Enersize Cloud services (software)
- Starting from SEK 2000 /month and up
- 24/36/48/72 Month periods

Resellers/Partners

- Facility Maintenance Companies (Industrial Maintenance Service Providers)
- Compressed air service provider companies
- Compressed air equipment and component suppliers

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ENERSIZE LEAQS

The worlds most used tool for leakage management. Unique focus on repair logistics

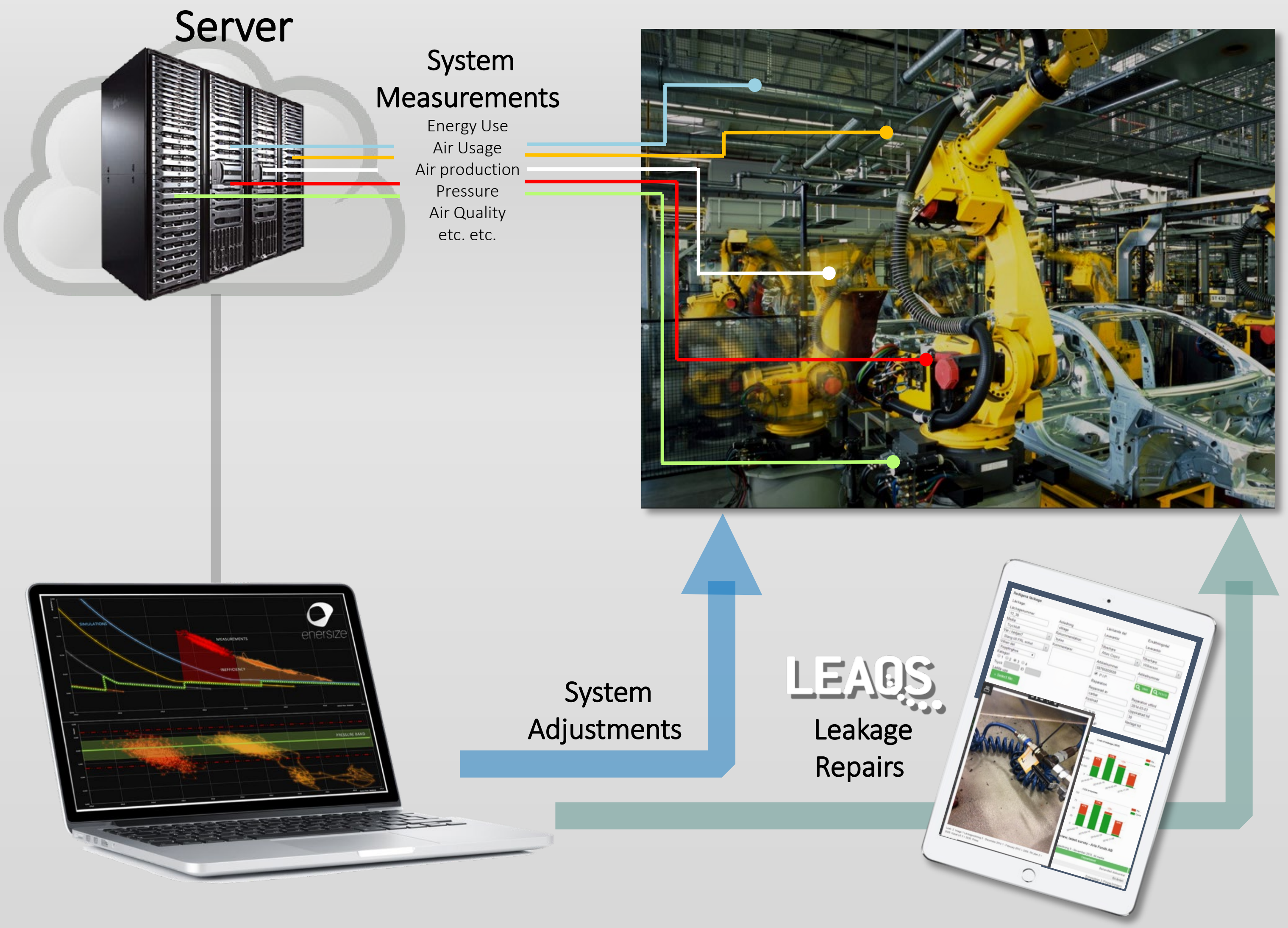
ENERSIZE Q+

System Monitoring, analysis and optimization cloud service

Q+ Base
Plug-and-play start package from €150/moth

Q+ Advanced
Advanced monitoring & optimization for bigger plants

Q+ Enterprise
Unique centralized management for companies with multiple production sites



Smart Software for up to 50% CO_2 Reductions from Compressed Air Systems

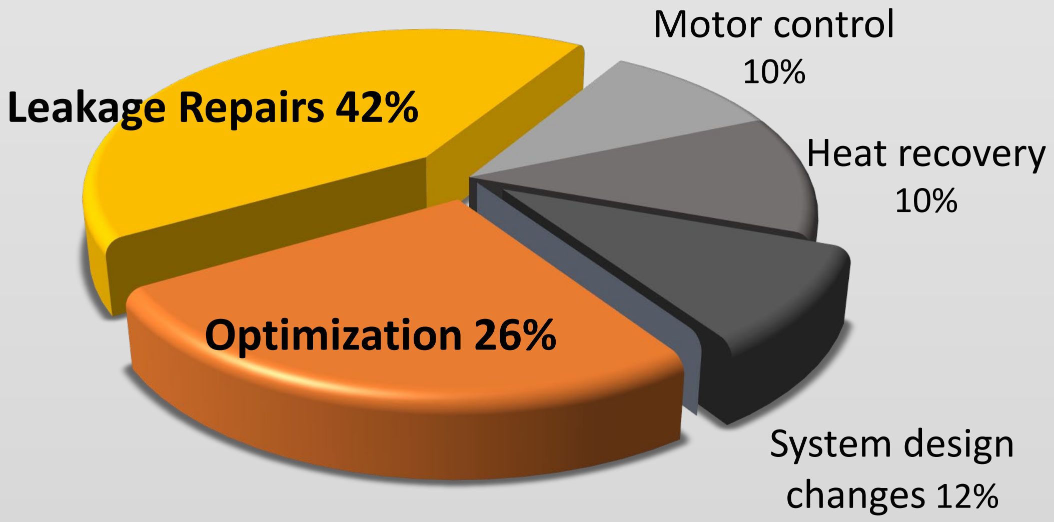
It makes a difference, almost 5% of global electricity is used for compressed air

With Enersize, saving CO_2 is not a cost but a high return business opportunity

2-6 Month Payback on energy savings alone, followed by lifetime cost savings

Reduced risk for production disturbances, standstills and quality impact at no extra cost

Less time and manpower for best compressed air management at no extra cost



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