

Press release, 20 July 2021

Bonava's Q2 interim report 2021: Improved profitability and more starts

Second quarter, April – June 2021

- Net sales amounted to SEK 3,379 M (3,537)
- As part of the ongoing strategic review, a decision was made to wind down Bonava's Danish operations; the cost of SEK 117 M is reported as an item affecting comparability in the Nordic segment
- The gross margin was 13.8 per cent (7.2)
- Operating profit before items affecting comparability totalled SEK 257 M (56) and the operating margin was 7.6 per cent (1.6)
- Operating profit after items affecting comparability totalled SEK 140 M (56) and the operating margin was 4.1 per cent (1.6)
- Earnings per share was SEK 0.71 (0.17)
- The equity/assets ratio was 31.4 per cent (30.6)
- The number of housing units sold was 1,246 (975)
- The number of production starts was 1,341 (751)
- A strengthened capital structure and expanded green financing of SEK 500 M, of which a green bond loan of SEK 200 M and refinancing of loans of EUR 30 M

Six months, January – June 2021

- Net sales amounted to SEK 5,224 M (6,486)
- The gross margin was 13.5 per cent (7.9)
- Operating profit before items affecting comparability totalled SEK 282 M (87) and the operating margin was 5.4 per cent (1.3)
- Operating profit after items affecting comparability totalled SEK 165 M (87) and the operating margin was 3.2 per cent (1.3)
- Earnings per share was SEK 0.65 (0.18)
- The equity/assets ratio was 31.4 per cent (30.6)
- The number of housing units sold was 2,365 (2,104)
- The number of production starts was 1,859 (1,282)

President and CEO Peter Wallin comments:

"The housing market remained strong with healthy demand for newly produced homes. Together with more projects started, this lays the foundation for our growth. A favourable project and market mix had a positive impact on the gross margin for the quarter, which is why earnings strengthened significantly despite lower net sales. Our objective is to improve profitability through cost control and more efficient governance and production, which is gradually being reflected in our figures.

The wind down of the Danish operations was a first step in the ongoing strategic review. The process of divesting the remaining land bank in Copenhagen has been initiated, and interest is significant.



We have refinanced and increased our Green Financing Framework, which provides us with greater scope for action and a more balanced capital structure. This is further proof of the integrated approach and long-term perspective in our work on developing and financing sustainable homes for our customers. We have also refined our project portfolio for the future."

Q2 presentation today at 09.00 a.m. CET

The report will be presented by President and CEO Peter Wallin and CFO Lars Granlöf at 09.00 a.m. CET today at a webcasted teleconference. The webcast is accessible via this link: [bonava.com/audiocast Q2 2021](https://bonava.com/audiocast/Q2%2021)

To participate in the telephone conference and thereby be able to ask questions, please dial in on any number below a couple of minutes before the start of the call.

SE: +46 856642651, DE: +49 6913803430, UK: +44 3333000804, US: +1 6319131422

Pin code: 73694087#

The presentation material and an on-demand version will be available at bonava.com.

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Bonava is a leading residential developer in Northern Europe that creates homes and neighbourhoods where people have the highest quality of life. The company is the first residential developer in Europe to receive approval from the Science Based Targets initiative for its climate targets. With its 2,100 co-workers, Bonava develops residential housing in Germany, Sweden, Finland, Denmark, Norway, St. Petersburg, Estonia, Latvia and Lithuania, with net sales of approximately SEK 17 Bn in 2020. Bonava's shares and green bond are listed on Nasdaq Stockholm.

For more information about us, visit: www.bonava.com