dynavox group

Appendix: Alternative performance measures

November 16, 2026

Quarterly figures

Previously disclosed

Δ FX ADJUSTED GROWTH

Previously disclosed quarterly (%)	Q3 2026	Q2 2026	Q1 2026	Q4 2025	Q3 2025	Q2 2025	Q1 2025
Revenue	15%	16%	15%	31%	35%	38%	34%
Operating profit/loss (EBIT)	94%	145%	56%	47%	10%	-7%	38%

Adjusted

Δ FX ADJUSTED GROWTH

Adjusted quarterly (%)	Q3 2026	Q2 2026	Q1 2026	Q4 2025	Q3 2025	Q2 2025	Q1 2025
Revenue	12%	14%	14%	28%	36%	37%	33%
Operating profit/loss (EBIT)	85%	158%	46%	30%	11%	-9%	26%

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Quarterly figures

Previously disclosed

KEY PERFORMANCE MEASURES

Previously disclosed quarterly SEK m	Q3 2026	Q2 2026	Q1 2026	Q4 2025	Q3 2025	Q2 2025	Q1 2025
Revenue	685	670	588	677	606	603	581
Revenue change	13%	11%	1%	16%	25%	27%	36%
- of which organic	13%	13%	11%	27%	33%	37%	33%
- of which currency	-2%	-5%	-14%	-15%	-10%	-12%	2%
- of which acquisitions	3%	4%	3%	3%	3%	1%	1%
Gross Margin	69%	70%	67%	69%	70%	67%	68%
Operating profit/loss (EBIT)	**119**	**105**	**57**	**103**	**64**	**44**	**43**
EBIT change	87%	137%	35%	24%	5%	-16%	32%
EBIT margin	**17.4%**	**15.7%**	**9.8%**	**15.2%**	**10.6%**	**7.4%**	**7.3%**

Adjusted

KEY PERFORMANCE MEASURES

Adjusted quarterly SEK m	Q3 2026	Q2 2026	Q1 2026	Q4 2025	Q3 2025	Q2 2025	Q1 2025
Revenue	685	670	588	677	606	603	581
Revenue change	13%	11%	1%	16%	25%	27%	36%
- of which organic	9%	11%	11%	25%	33%	36%	32%
- of which currency	2%	-3%	-13%	-13%	-10%	-10%	3%
- of which acquisitions	3%	4%	4%	3%	3%	2%	1%
Gross Margin	69%	70%	67%	69%	70%	67%	68%
Operating profit/loss (EBIT)	**119**	**105**	**57**	**103**	**64**	**44**	**43**
EBIT change	87%	137%	35%	24%	5%	-16%	32%
EBIT margin	**17.4%**	**15.7%**	**9.8%**	**15.2%**	**10.6%**	**7.4%**	**7.3%**

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Quarterly figures

Previously disclosed

REVENUE BY GEOGRAPHIC MARKET

Previously disclosed quarterly	Q3	Q2	Q1	Q4	Q3	Q2	Q1
SEK m	2026	2026	2026	2025	2025	2025	2025
Europe	**136**	**126**	**133**	**131**	**120**	**103**	-
Revenue change	13%	22%	24%	29%	52%	24%	-
- of which organic	3%	5%	14%	18%	49%	31%	-
- of which currency	-3%	-4%	-8%	-8%	-5%	-8%	-
- of which acquisitions	13%	21%	18%	19%	8%	2%	-
North America	**508**	**508**	**422**	**515**	**451**	**471**	-
Revenue change	13%	8%	-4%	12%	19%	26%	-
- of which organic	16%	14%	11%	29%	30%	39%	-
- of which currency	-3%	-6%	-16%	-17%	-11%	-12%	-
- of which acquisitions	0%	0%	0%	0%	0%	0%	-
Other countries	**41**	**36**	**33**	**31**	**35**	**29**	-
Revenue change	16%	23%	2%	26%	46%	46%	-
- of which organic	13%	22%	10%	41%	33%	36%	-
- of which currency	3%	1%	-8%	-15%	-14%	-16%	-
- of which acquisitions	0%	0%	0%	0%	27%	25%	-
Total revenue	**685**	**670**	**588**	**677**	**606**	**603**	**-**

Adjusted

REVENUE BY GEOGRAPHIC MARKET

Adjusted quarterly	Q3	Q2	Q1	Q4	Q3	Q2	Q1
SEK m	2026	2026	2026	2025	2025	2025	2025
Europe	**136**	**126**	**133**	**131**	**120**	**103**	-
Revenue change	13%	22%	24%	29%	52%	24%	-
- of which organic	0%	1%	9%	13%	47%	26%	-
- of which currency	1%	0%	-5%	-4%	-3%	-4%	-
- of which acquisitions	13%	22%	19%	20%	8%	2%	-
North America	**508**	**508**	**422**	**515**	**451**	**471**	-
Revenue change	13%	8%	-4%	12%	19%	26%	-
- of which organic	11%	13%	11%	27%	30%	38%	-
- of which currency	1%	-5%	-16%	-14%	-11%	-12%	-
- of which acquisitions	0%	0%	0%	0%	0%	0%	-
Other countries	**41**	**36**	**33**	**31**	**35**	**29**	-
Revenue change	16%	23%	2%	26%	46%	46%	-
- of which organic	10%	18%	8%	39%	29%	31%	-
- of which currency	6%	5%	-5%	-13%	-12%	-14%	-
- of which acquisitions	0%	0%	0%	0%	29%	28%	-
Total revenue	**685**	**670**	**588**	**677**	**606**	**603**	**-**

Note: Revenue by geographic market was not calculated prior to Q2 2025

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Quarterly figures

Previously disclosed

ORGANIC GROWTH

Previously disclosed quarterly SEK m	Q3 2026	Q2 2026	Q1 2026	Q4 2025	Q3 2025	Q2 2025	Q1 2025
Organic growth							
Revenue current year	685	670	588	677	606	603	581
Currency effect	14	32	79	88	48	55	-7
Acquisition effect	-16	-22	-20	-20	-13	-7	-5
Currency-adjusted income corresponding period last year excluding acquisitions	683	679	647	745	641	652	568
Revenue corresponding period previous year	606	603	581	585	483	476	428
Organic growth	77	76	66	160	158	176	140
Organic growth, %	**13%**	**13%**	**11%**	**27%**	**33%**	**37%**	**33%**

Adjusted

ORGANIC GROWTH

Adjusted quarterly SEK m	Q3 2026	Q2 2026	Q1 2026	Q4 2025	Q3 2025	Q2 2025	Q1 2025
Organic growth							
Revenue current year	685	670	588	677	606	603	581
Currency effect	-9	21	76	73	49	49	-11
Acquisition effect	-16	-22	-21	-20	-14	-7	-5
Currency-adjusted income corresponding period last year excluding acquisitions	659	668	643	730	641	645	565
Revenue corresponding period previous year	606	603	581	585	483	476	428
Organic growth	54	65	62	145	158	169	136
Organic growth, %	**9%**	**11%**	**11%**	**25%**	**33%**	**36%**	**32%**

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Year to date figures

Previously disclosed

Δ FX ADJUSTED GROWTH

Previously disclosed YTD (%)	Q3 2026	Q2 2026	Q1 2026	Q4 2025	Q3 2025	Q2 2025	Q1 2025
Revenue	15%	16%	15%	34%	36%	36%	34%
Operating profit/loss (EBIT)	98%	101%	56%	23%	10%	10%	38%

Adjusted

Δ FX ADJUSTED GROWTH

Adjusted YTD (%)	Q3 2026	Q2 2026	Q1 2026	Q4 2025	Q3 2025	Q2 2025	Q1 2025
Revenue	13%	14%	14%	33%	35%	35%	33%
Operating profit/loss (EBIT)	90%	93%	46%	16%	8%	6%	26%

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Year to date figures

Previously disclosed

KEY PERFORMANCE MEASURES

Previously disclosed YTD SEK m	Q3 2026	Q2 2026	Q1 2026	Q4 2025	Q3 2025	Q2 2025	Q1 2025
Revenue	1 942	1 257	588	2 467	1 790	1 184	581
Revenue change	9%	6%	1%	25%	29%	31%	36%
- of which organic	12%	12%	11%	32%	34%	35%	33%
- of which currency	-7%	-9%	-14%	-9%	-7%	-5%	2%
- of which acquisitions	3%	4%	3%	2%	2%	1%	1%
Gross Margin	69%	69%	67%	68%	68%	68%	68%
Operating profit/loss (EBIT)	**282**	**162**	**57**	**254**	**151**	**87**	**43**
EBIT change	87%	87%	35%	11%	4%	2%	32%
EBIT margin	**14.5%**	**12.9%**	**9.8%**	**10.3%**	**8.4%**	**7.3%**	**7.3%**

Adjusted

KEY PERFORMANCE MEASURES

Adjusted YTD SEK m	Q3 2026	Q2 2026	Q1 2026	Q4 2025	Q3 2025	Q2 2025	Q1 2025
Revenue	1 942	1 257	588	2 467	1 790	1 184	581
Revenue change	9%	6%	1%	25%	29%	31%	36%
- of which organic	10%	11%	11%	31%	33%	34%	32%
- of which currency	-5%	-8%	-13%	-8%	-6%	-4%	3%
- of which acquisitions	3%	4%	4%	2%	2%	1%	1%
Gross Margin	69%	69%	67%	68%	68%	68%	68%
Operating profit/loss (EBIT)	**282**	**162**	**57**	**254**	**151**	**87**	**43**
EBIT change	87%	87%	35%	11%	4%	2%	32%
EBIT margin	**14.5%**	**12.9%**	**9.8%**	**10.3%**	**8.4%**	**7.3%**	**7.3%**

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Year to date figures

Previously disclosed

REVENUE BY GEOGRAPHIC MARKET

Previously disclosed YTD SEK m	Q3 2026	Q2 2026	Q1 2026	Q4 2025	Q3 2025	Q2 2025	Q1 2025
Europe	**394**	**258**	**133**	**460**	**330**	**210**	-
Revenue change	20%	23%	24%	32%	33%	25%	-
- of which organic	6%	8%	14%	29%	34%	27%	-
- of which currency	-4%	-5%	-8%	-5%	-4%	-3%	-
- of which acquisitions	17%	20%	18%	8%	3%	1%	-
North America	**1 438**	**930**	**422**	**1 879**	**1 363**	**913**	-
Revenue change	5%	2%	-4%	22%	26%	30%	-
- of which organic	14%	13%	11%	32%	33%	36%	-
- of which currency	-8%	-11%	-16%	-10%	-7%	-5%	-
- of which acquisitions	0%	0%	0%	0%	0%	0%	-
Other countries	**110**	**69**	**33**	**128**	**97**	**62**	-
Revenue change	13%	12%	2%	51%	61%	72%	-
- of which organic	14%	16%	10%	44%	44%	55%	-
- of which currency	-1%	-3%	-8%	-12%	-11%	-12%	-
- of which acquisitions	0%	0%	0%	20%	28%	29%	-
Total revenue	**1 942**	**1 257**	**588**	**2 467**	**1 790**	**1 184**	**-**

Adjusted

REVENUE BY GEOGRAPHIC MARKET

Adjusted YTD SEK m	Q3 2026	Q2 2026	Q1 2026	Q4 2025	Q3 2025	Q2 2025	Q1 2025
Europe	**394**	**258**	**133**	**460**	**330**	**210**	-
Revenue change	20%	23%	24%	32%	33%	25%	-
- of which organic	3%	5%	9%	27%	32%	25%	-
- of which currency	-1%	-2%	-5%	-3%	-2%	-1%	-
- of which acquisitions	18%	20%	19%	8%	3%	1%	-
North America	**1 438**	**930**	**422**	**1 879**	**1 363**	**913**	-
Revenue change	5%	2%	-4%	22%	26%	30%	-
- of which organic	12%	12%	11%	31%	33%	35%	-
- of which currency	-6%	-10%	-16%	-9%	-7%	-5%	-
- of which acquisitions	0%	0%	0%	0%	0%	0%	-
Other countries	**110**	**69**	**33**	**128**	**97**	**62**	-
Revenue change	13%	12%	2%	51%	61%	72%	-
- of which organic	12%	13%	8%	41%	42%	52%	-
- of which currency	2%	0%	-5%	-11%	-10%	-11%	-
- of which acquisitions	0%	0%	0%	21%	30%	31%	-
Total revenue	**1 942**	**1 257**	**588**	**2 467**	**1 790**	**1 184**	**-**

Note: Revenue by geographic market was not calculated prior to Q2 2025

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Year to date figures

Previously disclosed

ORGANIC GROWTH

Previously disclosed YTD SEK m	Q3 2026	Q2 2026	Q1 2026	Q4 2025	Q3 2025	Q2 2025	Q1 2025
Organic growth							
Revenue current year	1 942	1 257	588	2 467	1 790	1 184	581
Currency effect	125	110	79	183	96	48	-7
Acquisition effect	-57	-42	-20	-44	-24	-10	-5
Currency-adjusted income corresponding period last year excluding acquisitions	2 009	1 326	647	2 607	1 861	1 222	568
Revenue corresponding period previous year	1 790	1 184	581	1 972	1 387	904	428
Organic growth	220	142	66	634	474	318	140
Organic growth, %	**12%**	**12%**	**11%**	**32%**	**34%**	**35%**	**33%**

Adjusted

ORGANIC GROWTH

Previously disclosed YTD SEK m	Q3 2026	Q2 2026	Q1 2026	Q4 2025	Q3 2025	Q2 2025	Q1 2025
Organic growth							
Revenue current year	1 942	1 257	588	2 467	1 790	1 184	581
Currency effect	88	97	76	160	86	38	-11
Acquisition effect	-59	-43	-21	-46	-26	-12	-5
Currency-adjusted income corresponding period last year excluding acquisitions	1 971	1 312	643	2 581	1 850	1 210	565
Revenue corresponding period previous year	1 790	1 184	581	1 972	1 387	904	428
Organic growth	182	128	62	608	463	306	136
Organic growth, %	**10%**	**11%**	**11%**	**31%**	**33%**	**34%**	**32%**

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