



ArcelorMittal

ArcelorMittal Europe
Fact book 2015



ArcelorMittal, the world's leading steel & mining company

- > ArcelorMittal is the world's leading steel and mining company, with around **222,000** employees in more than **60** countries. ArcelorMittal is the leader in all major global steel markets including automotive, construction, household appliances and packaging, with world-class research and development and outstanding distribution networks.
- > An industrial presence in **19** countries exposes the company to all major markets, from emerging to mature.
- > ArcelorMittal values geographical breadth, product diversity and raw materials security.
- > Around **38%** of our steel is produced in the Americas, **46%** in Europe and **16%** in other countries such as Kazakhstan, South Africa and Ukraine.



Underpinning all our operations is a philosophy to produce safe, sustainable steel

Sustainability

In order to generate sustainability and business improvements across the group, ArcelorMittal focuses on **10 sustainable development outcomes**:

1. Safe, healthy, quality working lives for our people
2. Products that accelerate more sustainable lifestyles
3. Products that create sustainable infrastructure
4. Efficient use of resources and high recycling rates
5. Trusted user of air, land and water
6. Responsible energy user that helps create a lower carbon future
7. Supply chains that our customers trust
8. Active and welcomed member of the community
9. Pipeline of talented scientists and engineers for tomorrow
10. Our contribution to society measured, shared and valued



Who we are



86,000 employees



400 different sites



\$ 39.6 billion sales*



\$ 259 million invested globally in R&D*



\$ 737 million operating income*



39.6 million tonnes steel shipments*

What we do

ArcelorMittal Europe – Flat Products

Flat Products is the largest producer of flat steel in Europe and produces hot-rolled coil, cold-rolled coil, coated products, tinplate, plate and hot-dip galvanised products. Flat product facilities are located at 14 integrated and mini-mill sites located in six countries. It sells to a wide range of industries, including packaging, general industry and, in particular, automotive where its advanced high strength steel (AHSS) products and solutions are contributing to major advances in crash worthiness and weight reduction.

ArcelorMittal Europe – Long Products

Long Products operates at 14 integrated and mini-mill sites in eight countries. Long products include sections, wire rod, rebar, billets, blooms and wire drawing. It is Europe's leading producer of steel sections and sheet piles, and offers the widest range - from small and medium to the largest jumbo beams. It is a leader in wire rod, rebars, special and merchant bar. It works closely with Flat Products to develop complementary products for automotive customers.

Distribution Solutions

Distribution Solutions is ArcelorMittal's in-house distribution facility with around 300 steel service centres (SSCs) and warehouses in more than 30 countries that provide value-added and customised steel solutions through further steel processing to meet specific customer requirements. It sells a mix of flat and long products and has specialist capabilities in wire drawing and metal sheet operations. The business enjoys leading positions in Belgium, France, the Netherlands, Poland and Spain. Internationally, Distribution Solutions is active in project management.

Research & Development

Operating globally for all customers and group units, R&D is a cornerstone of sustainable development and ensures constant, ethical renewal of ArcelorMittal's product offer.



1,300 full time
researchers



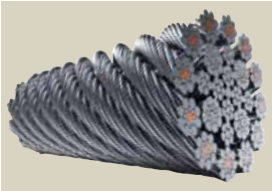
12 laboratories



\$ 259 million invested
in total in 2014 of which
85% is spent in Europe

Latest innovations

Our researchers make Research and Development the main driver of growth and the leading force for innovation within the ArcelorMittal group. Here are some of the latest innovations we developed:



Klondike® is the perfect answer to challenging conditions. It can sustain up to 20% more minimum breaking load or increase its lifetime up to 40% with the same rope diameter.



Estetic® BioAir is an organic coated steel made of a bio-based resin with less volatile organic compounds and suitable for indoor use in construction.



Our new extra-wide **AZ profiles** are larger, lighter, stronger, quicker to install and made from 100% recycled steel.



Fortiform®: cold stamping steels for the automotive industry which offer significant weight savings while improving safety.

Geographical footprint

□	Sales
○	Mills
★	R&D





Sweden
□

Finland
□

Russia
□

Estonia
□○

Latvia
□

Lithuania
□

Poland
□○

Czech Republic
□○*

Slovakia
□○

Austria
□○

Hungary
□

Slovenia
□

Croatia
□

Romania
□○

Bosnia-Herz.
□○

Serbia
□

Montenegro
□

Bulgaria
□

Macedonia
□○

Albania
□

Greece
□

Turkey
□○

Cyprus
□

Investments

Below you can see some highlights out of the almost € 5 billion investments made in Europe since 2010

Belgium

ArcelorMittal Gent €140m investment to enable production of 3rd Generation AHSS, Fortiform®

Luxembourg

€35m: upgrade to Belval rolling mill to facilitate production of extra-wide sheet piles

Spain

In excess of €100m for reconstruction of Gijon coke plant

France

€180m investment plan in Lorraine – approx. €150m already invested – which facilitated the switch in focus from primary steelmaking to high value added automotive focused end products
€54m investment in coke plant at Fos-sur-Mer



Germany

€135m investment in new wire rod mill in Duisburg for production of high quality wire rod for auto industry and mechanical engineering

Poland

€130m investment to reline blast furnace #5, expand capacity of hot rolling mill capacity and hot dip galvanising and modernise BOF.
€37m rail mill upgrade

Czech Republic

€74m environmental investment in sinter plant, blast furnace and coke plant to reduce dust emissions
€55m investment in a new fluidised bed boiler, significantly increasing efficiency and reducing emissions

Romania

€100m investment to revamp blast furnace in order to improve energy efficiency

Steel, the fabric of life



SOLAM® ensures weight savings for chassis parts of trucks

Heavy plates and hot rolled sheets for the Harmony of the Seas



We supply the energy sector with steel products and services worldwide

Rebars for the second highest bridge in Poland



Usibor® contributes to making the redesigned Volvo XC90 lighter and safer

ArcelorMittal Europe's steel is used in variety of end market segments within Europe and outside European borders. Please find herewith some examples.

The Soweto Theatre
(South Africa)



Rails supplied for the
Casablanca/Tanger
track



Premium steel fibres
for the construction
of the Doha Metro
(Qatar)



Granite® Cloudy
gives a vintage look
to houses in Panama



HISTAR® beams for
the VietinBank Head-
quarters in Hanoi
(Vietnam)



What they say about us



"ArcelorMittal proudly accepted Samsung's award for best partner in recognition of outstanding performance and continuous efforts."

Samsung



"We've been working with ArcelorMittal for 17 years. Our business relationship is very strong and we're very happy to do business with them."

Wirth Rail



"Our business relationship is based on quality of the products, reactivity of the service and trust."

Chereau



"Fortiform® allows us to reuse our existing conventional stamping presses while achieving weight savings of between 10 and 20%."

PSA Peugeot Citroën

CHAGAS

"We always try to select the best suppliers for each product. And this is the case with ArcelorMittal Construction Portugal. It's essential for us to get the best quality products."

Chagas



"The ArcelorMittal Chair will be a focal point for the construction industry in Luxembourg. We want to jointly recognise, explore and shape future trends and developments."

Prof. Dr. Rainer Klump,
President of the University of Luxembourg

Universität Bremen

"I really enjoy working for ArcelorMittal Bremen as I have the chance to contribute with my own ideas and creativity, assume responsibility and have fun at the same time."

Merve Yildirim, trainee



CONTINENTAL STEEL PTE LTD

"We thank you once again for your involvement and kind cooperation in this partnership."

Continental Steel

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