PRESS RELEASE

ZINZINO

Corporate ID No. 556733-1045

Attn: News Editor

Gothenburg 2026-11-17

ZINZINO AB (PUBL.): INTERIM REPORT Q3 2026

CONTINUED STRONG GROWTH WITH SIGNIFICANT IMPROVEMENT IN PROFITABILITY

Revenue for the third quarter of 2026 totaled 940.5 (784.1) million SEK, representing 20% (47%) growth compared with the same period last year. In local currencies, revenue for the third quarter increased by 23% (53%) compared with the same period last year. EBITDA rose by 54% to SEK 168.5 (109.7) million after the margin increased to 17.9% (14.0%). The improvement in EBITDA compared with the corresponding period last year was primarily driven by a higher gross profit margin, good cost control, and increased economies of scale in the business, as well as realized synergies from the integration of acquired businesses.

JULY–SEPTEMBER
• Total revenue amounted to 940.5 (784.1) mSEK, representing growth of 20% (47%).
In local currency, revenue increased by 23% (53%)
• Gross profit amounted to SEK 354.3 (277.2) million, and the gross profit margin was 37.7% (35.4%)
• EBITDA amounted to SEK 168.5 (109.7) million, and the EBITDA margin was 17.9% (14.0%)
• Net income amounted to SEK 122.0 (89.4) million
• Net income per share after tax, before dilution, amounted to SEK 3.10 (2.47)
• Cash flow from operating activities amounted to SEK 167.0 (136.6) million

JANUARY–SEPTEMBER
• Total revenue amounted to SEK 2,799.4 (2,302.2) million, representing growth of 22% (54%).
In local currency, revenue increased by 25% (60%)
• Gross profit amounted to SEK 1,047.1 (748.7) million, and the gross profit margin was 37.4% (32.5%)
• EBITDA amounted to SEK 463.8 (268.2) million, and the EBITDA margin was 16.6% (11.6%)
• Net income amounted to SEK 332.3 (200.9) million
• Net income per share after tax, before dilution, amounted to SEK 8.62 (5.66)
• Cash flow from operating activities amounted to SEK 447.0 (270.4) million
• Cash and cash equivalents as of the balance sheet date totaled 1,019.0 (529.2) mSEK

EVENTS AFTER THE END OF THE REPORTING PERIOD
• Zinzino acquires Uzesta to strengthen its distribution capabilities in Asia

Link to the report:
https://www.zinzino.com/site/SE/sv-SE/om-oss/investerare/

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This information is subject to disclosure by Zinzino AB (publ.) pursuant to the EU Market Abuse Regulation. The information was submitted for publication by the contact person listed above at 8:00 a.m. on November 17, 2026.

Zinzino is a global life science company from Scandinavia with a pioneering test-based nutrition strategy that is driving the new standard in personal wellness. Listed on the Nasdaq First North Premier Growth Market, the company offers advanced at-home tests and next-generation nutritional supplements through a global network of independent distributors in more than 100 markets. Zinzino is headquartered in Gothenburg, Sweden, with additional offices across Europe, Asia and Australia.