

PRESS RELEASE

ZINZINO

Organization No. 556733-1045

Attn: News Editor

Gothenburg, August 29, 2025

ZINZINO AB (PUBL.): INTERIM REPORT FOR THE SECOND QUARTER OF 2025

STRONG SALES GROWTH AND INCREASED EARNINGS IN THE SECOND QUARTER

Revenue for the second quarter of 2025 amounted to SEK 794.4 million (507.0), representing growth of 57% (24%) compared with the same period last year. In local currencies, revenue increased by 62% year over year. EBITDA rose to SEK 79.7 million (63.0), with an EBITDA margin of 10.0% (12.4%).

Several revenue-driving initiatives were implemented during the quarter. Notably, Zinzino acquired the assets of Valentus Global and Ecosystem SAS to strengthen its distribution power in Europe. In addition, the Philippines achieved full market status, and China was launched with a locally adapted concept.

APRIL-JUNE

- Total revenue amounted to SEK 794.4 (507.0) million, corresponding to growth of 57% (24%)
- Gross profit amounted to SEK 247.9 (174.5) million and the gross profit margin was 31.2% (34.4%)
- EBITDA amounted to SEK 79.7 (63.0) million and the EBITDA margin amounted to 10.0% (12.4%)
- Cash flow from operating activities amounted to SEK 112.6 (93.2) million

JANUARY-JUNE

- Total revenue amounted to SEK 1,518.1 (961.6) million, corresponding to growth of 58% (20%)
- Gross profit amounted to SEK 471.5 (335.4) million and the gross profit margin was 31.1% (34.9%)
- EBITDA amounted to SEK 158.4 (114.7) million and the EBITDA margin amounted to 10.4% (11.9%)
- Cash flow from operating activities amounted to SEK 133.7 (91.5) million
- Cash and cash equivalents amounted to SEK 408.5 (296.0) million on the balance sheet date

Link to the report:

<https://www.zinzino.com/site/SE/sv-SE/om-oss/investerare/>

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Zinzino AB (publ.) is obliged to publish this information in compliance with current EU regulations governing market abuse. The information was provided by the above contact person for publication at 09:15 a.m. CEST on August 29, 2025

Zinzino is a global direct sales company from Scandinavia specializing in test-based, personalized nutritional supplements and scientific skincare. The company is publicly listed on Nasdaq First North Premier Growth Market, and its scientifically proven products are available in more than 100 markets worldwide. Zinzino has acquired the assets of the American health and wellness companies Zurvita and Xelliss, is a partner in the Cypriot olive oil producer Cleanthi Alpha-Olenic LTD, and owns the Swiss biotech skincare brand HANZZ+HEIDI. The company also operates Norwegian research and production units BioActive Foods AS and Faun Pharma AS. Zinzino is headquartered in Gothenburg, Sweden, with additional offices across Europe, Asia, and Australia.