

Biotec Pharmacon Q1 2020 Results

Tromsø, Norway, 23 April 2020 – Biotec Pharmacon (OSE: Biotec) reported sales of NOK 34.3 million (14.8) and an EBITDA of NOK 13.8 million (-3.9) for the first quarter of 2020. Improvements are in all areas of the business.

Highlights from Q1 2020

- New Group strategy kicks off in the right direction on the promise to drive the company into profitability during 2020
- Gross profit for the Group improved 118% to NOK 26.2 million (Q1 2019: NOK 12.0 million)
- ArcticZymes had first quarter sales of NOK 18.5 million growing by 135% (Q1 2019: NOK 7.9 million)
- Biotec BetaGlucans had first quarter sales of NOK 15.8 million growing by 130% (Q1 2019: NOK 6.9 million)
- ArcticZymes growth driven by strong sales in the therapeutic segment and upsides relating to sales of enzymes to partners launching coronavirus diagnostic tests
- Secured 2020 commitment under commercial terms to supply SBG® Adjuvant for continuation of clinical trials
- The Group delivered positive EBITDA with NOK 13.8 million (Q1 2019: NOK -3.9 million)
- Cash-flow for the quarter was NOK 4.4 million (Q1 2019: NOK -3.5 million)

CEO Jethro Holter comments:

“We are delighted with another outstanding quarterly performance by delivering a profitable quarter of close to NOK 13.8 million EBITDA. Both the ArcticZymes and Biotec BetaGlucans businesses have contributed to top line growth with ArcticZymes delivering the best quarterly sales performance so far. For ArcticZymes, the main growth drivers were from strong sales in the Salt Active Nuclease (SAN) product line, and upsides from Cod UNG and other enzymes, which have been rapidly incorporated into coronavirus diagnostics assays by several of our customers. We expect these short-term upsides to continue but then subside once the coronavirus outbreak passes. Longer-term the company will focus on supporting its partners in developing the next generation of COVID-19 diagnostic tests.”

“Execution of the Company’s new strategic direction following the recent structural reorganisation has got off to a flying start. Q1 performance has cemented the foundations in delivering on our promise to drive the company into profitability during 2020.”

“Furthermore, with ArcticZymes representing the company’s core business, we are inspired and excited to initiate a rebranding initiative to rename the parent company to ArcticZymes Technologies. The new name builds on ArcticZymes strong brand position, which has resonated well

with its customers and shareholders. ArcticZymes Technologies extends this further by reflecting the future direction and purpose of the company.”

-Ends-

First Quarter 2020 Presentation and Video Conference

A presentation by Biotec Pharmacon’s CEO, Jethro Holter, and CFO, Børge Sørvoll, will take place today, 23 April 2020, at 08:30 am CET via tele-/video-conference. Call in details: +47 21 40 41 97 with conference id: 901 276 126#. Participants who want to participate in the webcast are asked to send an email to ir@biotec.no for a separate invitation.

The results, report and presentation for the first quarter 2020 will be available on www.newsweb.no and on the Company's homepage, www.biotec.no from 07:00 am on 23 April 2020.

For more information, please contact:

Biotec Pharmacon

CEO Jethro Holter

CFO Børge Sørvoll

Tel: +47 46 85 91 46

Tel: +47 95 29 01 87

ir@biotec.no

About Biotec Pharmacon ASA

Biotec Pharmacon is a Norwegian life sciences company focused on specialized, novel enzyme and immunomodulating beta-glucan technology.

The Biotec Pharmacon Group is creating value from innovation in life science markets via its subsidiaries, ArcticZymes and Biotec BetaGlucans. Its technologies capitalize on more than three decades of world-class research at the Arctic University of Tromsø to offer niche and high tech products in several biotech segments.

ArcticZymes develops, manufactures and commercialises novel recombinant enzymes for use in molecular research, In Vitro Diagnostics (IVD) and therapeutics.

Biotec BetaGlucans develops, produces and markets immunomodulating beta-glucans addressing high unmet healthcare needs, such as chronic wound healing and as an adjuvant in vaccines against certain types of cancer relapse.

Listed on the Oslo Stock Exchange since 2005 under the [Biotec] ticker, Biotec Pharmacon is headquartered in Tromsø, Norway, in the SIVA Innovation Centre.

Biotec Pharmacon’s unique IP and capabilities are protected via a large portfolio of patents around both enzyme and beta-glucan products.

For more information, please visit the website: www.biotec.no.