

Strategy execution despite challenging market conditions

Third quarter 2023

- Net sales decreased by 14% to SEK 10,512m (12,206). Organic sales¹ declined by 15% and changes in exchange rates contributed with 3%.
- Planned exits of low-margin petrol-powered business impacted with -2%.
- Operating income was SEK 398m (555) and the operating margin was 3.8% (4.5).
- Excluding items affecting comparability, the operating income amounted to SEK 415m (601) and the operating margin was 3.9% (4.9).
- Earnings per share before dilution amounted to SEK 0.22 (0.47) and earnings per share after dilution amounted to SEK 0.22 (0.47).
- Cash flow from operations and investments amounted to SEK 137m (-645). Direct operating cash flow was SEK 1,814m (338).
- The Group's cost saving initiatives are being expanded with additional savings of SEK 400m. Total targeted savings are now SEK 1.2bn with full effect in 2025.

January – September 2023

- Net sales increased by 2% to SEK 44,655m (43,683). Organic sales declined 3% and changes in exchange rates contributed with 6%. Planned exits impacted with -1%.
- Operating income was SEK 4,863m (4,779) and the operating margin was 10.9% (10.9).
- Excluding items affecting comparability, the operating income amounted to SEK 5,138m (4,866) and the operating margin was 11.5% (11.1).
- Items affecting comparability amounted to SEK -275m (-87), and was related to the acceleration of the strategic transformation, announced in October 2022.
- Earnings per share before dilution amounted to SEK 5.59 (5.83) and earnings per share after dilution amounted to SEK 5.56 (5.80).
- Cash flow from operations and investments was SEK 5,157m (-1,165). Direct operating cash flow was SEK 6,018m (689).

Financial summary

Group, SEKm	Q3 2023	Q3 2022	Δ%	Jan-Sep 2023	Jan-Sep 2022	Δ%	LTM*	Full year 2022
Net sales	10,512	12,206	-14	44,655	43,683	2	55,009	54,037
Organic growth*, %	-15	1		-3	-3		-1	-1
Operating income (EBIT)	398	555	-28	4,863	4,779	2	3,126	3,043
Operating margin, %	3.8	4.5		10.9	10.9		5.7	5.6
Operating income excl. items affecting comparability*	415	601	-31	5,138	4,866	6	5,125	4,853
Operating margin excl. items affecting comparability*, %	3.9	4.9		11.5	11.1		9.3	9.0
Income after financial items	178	468	-62	4,151	4,544	-9	2,188	2,581
Net income for the period	125	269	-54	3,188	3,324	-4	1,796	1,932
Earnings per share before dilution, SEK	0.22	0.47	-54	5.59	5.83	-4	3.15	3.39
Earnings per share after dilution, SEK	0.22	0.47	-54	5.56	5.80	-4	3.13	3.38
Direct operating cash flow*	1,814	338	437	6,018	689	773	4,757	-572
Operating working capital / net sales*, %	36.0	28.1		36.0	28.1		36.0	30.6

*Alternative Performance Measure, refer to "Definitions".

¹Organic sales growth definition has been changed to exclude planned exits. These are exits of low-margin petrol-powered business in Husqvarna Forest & Garden Division, announced in October 2022.

Strategy execution despite challenging market conditions

“This year’s gardening season had a solid start, but ended with challenging market conditions. During the first nine months, we have executed on our business strategy, expanded in strategic segments and strengthened important market positions.

Challenging market conditions in the third quarter

During the third quarter, we experienced a weaker market situation with lower end user demand. This development accelerated during the quarter and reported net sales decreased by 14% and organically with 15%.

Organic sales in the Husqvarna Forest & Garden Division declined by 21%. Sales of battery-powered products achieved a good growth, while sales of petrol-powered wheeled products decreased significantly due to lower demand. In addition, as previously communicated, we are proactively exiting parts of the segment. Sales of Robotic mowers were lower during the quarter compared to the same quarter last year, which was positively impacted by an improved supply situation and backlog deliveries in the second half of 2022. However, robotic mower sales in the third quarter this year was above average for the same quarter in recent past years.

Due to lower demand, sales of Gardena Division’s watering solutions decreased during the quarter, and organic sales declined by 8%. With good cost control an improved operating income was achieved.

Organic sales for the Husqvarna Construction Division decreased by 1% in the quarter. Growth was good in North America and in Emerging Markets, whereas sales declined in Europe. Operating income increased, supported by solid cost control and operational resilience.

Group operating income, excluding items affecting comparability, amounted to SEK 415m (601) in the quarter. The decrease was mainly related to lower volumes. Direct operating cash flow in the third quarter improved by SEK 1.5bn, as a result of reduced inventories and trade receivables.

We are delivering on our strategic transformation

For the first nine months, Group net sales increased by 2%, whereof organic sales declined 3%. Operating income, excluding items affecting comparability, grew by 6% and the operating margin increased to 11.5% (11.1). Our cost saving program delivered SEK 270m in savings for the period. Direct operating cash flow increased to SEK 6.0bn (0.7), mainly driven by reduced inventories.

We are on a transformational journey, executing on our strategy by focusing on the areas of robotic mowers, battery-powered products, watering and solutions for the professional market. As a result, we have reached robotic mower sales of approximately SEK 8bn and our share of

electrified solutions has expanded to some 41% of our motorized products sales on a rolling 12-month basis. We have strengthened our market positions in these segments compared to last year. It is also an indicator of our ongoing transformation towards a larger share of segments with significant future growth potential.

Furthermore, our electrification ambition aims to consistently reduce our carbon footprint. To date, we have reduced CO₂ emissions (Scope 1, 2 and 3) by -40% compared with the base year of 2015. We have currently exceeded our target of a -35% reduction by 2025. We are continuing to focus on CO₂ emission reduction both through the electrification of our products and through the development of products using alternative fuels, allowing us to conduct a balanced transition over time.

To support our strategy and continue to position us for long-term value creation, several measures are being implemented. We are proactively reducing business in petrol-powered, low-margin wheeled products. As previously communicated, adjustments have been made to our manufacturing operations in the U.S. Furthermore, our cost saving initiatives will be expanded with additional savings of SEK 400m including a reduction of approximately 300 positions. Combined with our existing programs, total targeted savings are now SEK 1.2bn with full effect in 2025 and a total reduction of 1,300 positions.

To summarize, our focus on strategy execution and building a stronger Group remains. We are facing a continued challenging macroeconomic context and market uncertainty with delayed ordering and stock reductions. We have reduced our manufacturing to a lower level than normal for the remainder of the year. Our additional measures to adjust the cost structure are designed to position us for long-term value creation.”



Pavel Hajman, CEO

Financial Performance

Financial targets and performance

Husqvarna Group has three financial targets; organic sales growth, operating margin and capital efficiency.

Metric	Financial targets	Achievement 2022	Achievement LTM
Organic growth	5%	-1%	-1%
Operating margin*	13%	9.0%	9.3%
Capital efficiency**	20%	30.6%	36.0%

*Excluding items affecting comparability

**Operating working capital / net sales, rolling 12-months

Third quarter

Net sales

Net sales for the third quarter decreased by 14% to SEK 10,512m (12,206). Organic sales declined 15%, planned exits impacted with -2% and changes in exchange rates contributed with 3%. Sales growth was good for battery-powered products and certain segments in Construction. Sales for petrol-powered wheeled products declined significantly during the quarter.

Operating income

Operating income for the third quarter amounted to SEK 398m (555) and the operating margin was 3.8% (4.5). Excluding items affecting comparability, operating income decreased to SEK 415m (601). The operating margin excluding items affecting comparability was 3.9% (4.9). The decline was mainly a result of lower volumes. This was partly offset by price increases, cost savings and lower costs for raw materials and logistics. Acquisition related amortizations amounted to SEK -58m (-54).

Changes in exchange rates had a positive contribution of approximately SEK 60m compared to last year, mainly related to a weaker SEK.

Financial items net

Financial items net amounted to SEK -221m (-87). The change was related to higher interest rates and higher average net debt.

Income after financial items

Income after financial items amounted to SEK 178m (468).

Taxes

Income tax amounted to SEK -53m (-199), corresponding to an effective tax rate of 29.8% (42.5). Last year the income tax was impacted by non-recurring tax items in the quarter.

Earnings per share

Net income for the period attributable to equity holders of the Parent Company amounted to SEK 125m (270), corresponding to SEK 0.22 (0.47) per share after dilution.

January - September

Net sales

Net sales for the period increased by 2% to SEK 44,655m (43,683). Organic sales declined 3%, planned exits impacted with -1% and changes in exchange rates contributed with 6%. Sales growth was strong for robotic mowers both for the residential and professional segments as well as for battery-powered products.

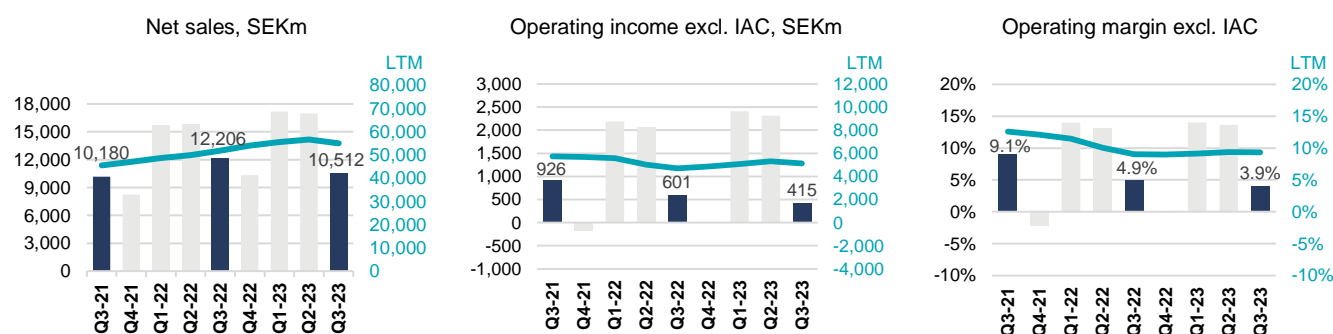
Operating income

Operating income for the period amounted to SEK 4,863m (4,779) and the operating margin was 10.9% (10.9). Excluding items affecting comparability, operating income increased to SEK 5,138m (4,866) and was driven by price increases, lower costs for raw materials and logistics and cost savings. The operating margin excluding items affecting comparability was 11.5% (11.1). Acquisition related amortizations amounted to SEK -172m (-157).

Changes in exchange rates had a positive effect of approximately SEK 70m compared to last year, mainly related to a weaker SEK.

Financial items net

Financial items net amounted to SEK -712m (-235). The change was related to higher interest rates and higher average net debt.



Income after financial items

Income after financial items amounted to SEK 4,151m (4,544).

Taxes

Income tax amounted to SEK -963m (-1,220), corresponding to an effective tax rate of 23.2% (26.8).

Earnings per share

Net income for the period attributable to equity holders of the Parent Company amounted to SEK 3,189m (3,325), corresponding to SEK 5.56 (5.80) per share after dilution.

Cash flow

Cash flow from operations and investments for January – September amounted to SEK 5,157m (-1,165). Direct operating cash flow was SEK 6,018m (689). The improvement was related to a higher operating income and improved cash flow from working capital changes. Cash flow from change in inventories amounted to SEK 2,770m (-1,818), cash flow from change in trade receivables amounted to SEK -140m (-2,019) and cash flow from change in trade payables amounted to SEK -2,224m (-674).

Due to the seasonal build-up of working capital, cash flow is normally weaker in the first quarter, followed by stronger cash flow in the second and third quarters. Cash flow in the fourth quarter is usually negatively impacted by the pre-season production for the next year.

Financial position

Group equity as of September 30, 2023, excluding non-controlling interests, decreased to SEK 26,127m (26,461), corresponding to SEK 45.6 (46.2) per share after dilution. Net debt increased to SEK 15,189m (13,835). The increase was mainly related to increased borrowings. The net pension liability increased to SEK 1,394m (1,097). Other interest-bearing liabilities increased to SEK 16,111m (15,283) and liquid funds and other interest-bearing assets decreased to SEK 3,457m (3,686).

The net debt/EBITDA ratio, excluding items affecting comparability, increased to 2.1 (1.5), mainly due to higher borrowings. The equity/assets ratio was 44% (44).

Financial summary

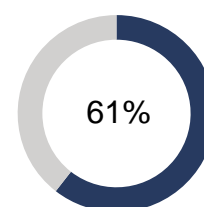
SEKm	Q3 2023	Q3 2022	Δ%	Jan-Sep 2023	Jan-Sep 2022	Δ%	LTM*	Full year 2022
Net sales	6,123	7,761	-21	26,502	25,289	5	33,295	32,082
Organic growth*, %	-21	9		0	-3		3	0
Operating income	291	560	-48	3,085	3,059	1	1,833	1,807
Operating margin, %	4.8	7.2		11.6	12.1		5.5	5.6
Operating income excl. items affecting comparability*	293	555	-47	3,243	2,951	10	3,516	3,224
Operating margin excl. items affecting comparability*, %	4.8	7.2		12.2	11.7		10.6	10.0

* Alternative Performance Measure, refer to "Definitions".

Third quarter 2023

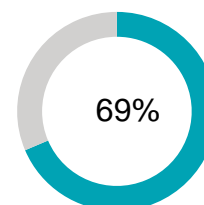
Net sales decreased by 21% to SEK 6,123m (7,761) during the quarter. Organic sales decreased by 21%, planned exits impacted with -3% and changes in exchange rates contributed with 2%. The segment for battery-powered products achieved a strong growth, supported by the newly launched product ranges; ASPIRE and MAX. Sales of petrol-powered wheeled products decreased significantly as a result of lower demand and the fact that the Group is proactively exiting parts of the segment in North America. Sales of Robotic mowers were lower during the quarter compared to the same quarter last year which was positively impacted by an improved supply situation and backlog deliveries in the second half of 2022. However, robotic mower sales in the third quarter this year was above average for the same quarter in recent past years.

Share of Group net sales, LTM



Operating income amounted to SEK 291m (560) and the operating margin decreased to 4.8% (7.2). Excluding items affecting comparability, operating income was SEK 293m (555) and the operating margin was 4.8% (7.2). The decrease was mainly related to lower volumes and partly offset by lower costs for raw materials and logistics. Changes in exchange rates had a positive contribution of approximately SEK 90m compared with the preceding year.

Share of Group operating income excl. IAC, LTM

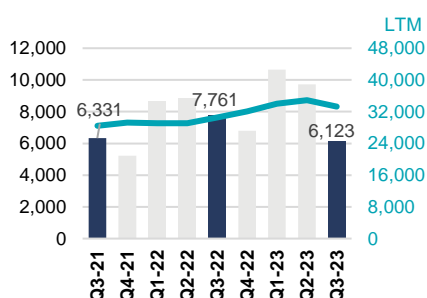


January - September 2023

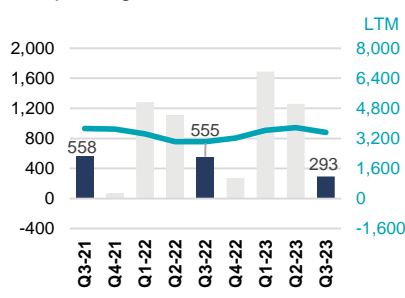
Net sales increased by 5% to SEK 26,502m (25,289). Organic sales was unchanged, planned exits impacted with -1% and changes in exchange rates contributed with 6%. Sales of robotic mowers and battery-powered products were strong for the period, supported by solid demand and the fact that a growing number of customers are choosing robotic mowers rather than traditional wheeled lawn mowers. Growth was solid in the professional segment of robotic mowers for commercial use, including Husqvarna CEORA™. Husqvarna Automower® NERA was launched as the Group's first robotic mower to offer virtual boundary technology for the residential market.

Operating income amounted to SEK 3,085m (3,059) and the operating margin was 11.6% (12.1). Excluding items affecting comparability, operating income amounted to SEK 3,243m (2,951) and the operating margin to 12.2% (11.7). The improvement was related to price increases and cost savings. Changes in exchange rates had a positive contribution of approximately SEK 75m compared with the preceding year.

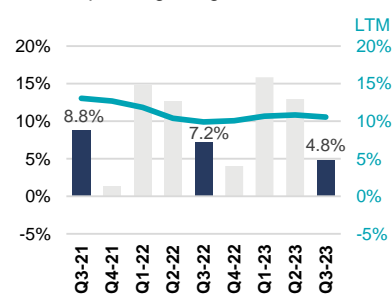
Net sales, SEKm



Operating income excl. IAC, SEKm



Operating margin excl. IAC



Financial summary

SEKm	Q3 2023	Q3 2022	Δ%	Jan-Sep 2023	Jan-Sep 2022	Δ%	LTM*	Full year 2022
Net sales	2,287	2,400	-5	11,638	12,136	-4	13,108	13,606
Organic growth*, %	-8	-20		-11	-7		-11	-7
Operating income	-46	-93	51	1,357	1,386	-2	889	918
Operating margin, %	-2.0	-3.9		11.7	11.4		6.8	6.8
Operating income excl. items affecting comparability*	-41	-42	2	1,400	1,487	-6	1,086	1,173
Operating margin excl. items affecting comparability*, %	-1.8	-1.7		12.0	12.3		8.3	8.6

* Alternative Performance Measure, refer to "Definitions".

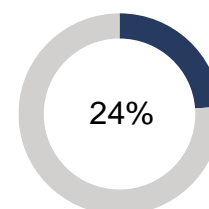
Third quarter 2023

Net sales decreased by 5% to SEK 2,287m (2,400). Organic sales declined by 8%, as a result of lower demand. Currency effects contributed with 3%.

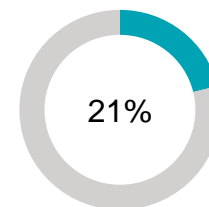
Operating income was SEK -46m (-93) and the operating margin was -2.0% (-3.9). Excluding items affecting comparability, operating income was SEK -41m (-42) and the operating margin was -1.8% (-1.7). Price increases, good cost control and lower raw material and logistics costs had a positive contribution. A higher operating income was achieved despite that changes in exchange rates had an impact of approximately SEK -35m compared with the preceding year.

Net sales growth for the acquired Orbit Irrigation was lower than the development for the division overall but an improved operating margin was achieved. The dilution effect on the division was 1.6 ppts on the operating margin, excluding acquisition-related amortization, which amounted to SEK -31m (-30).

Share of Group net sales, LTM



Share of Group operating income excl. IAC, LTM

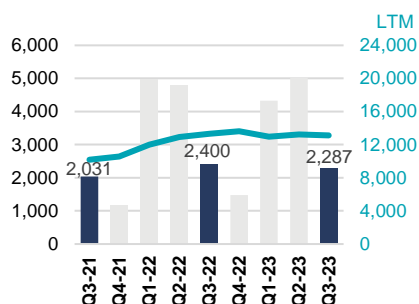


January - September 2023

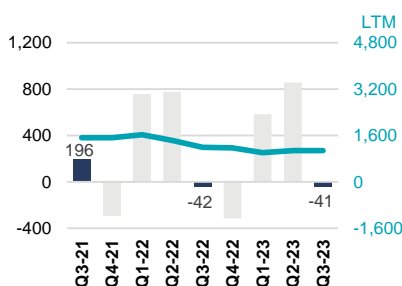
Net sales decreased by 4% to SEK 11,638m (12,136). Organic sales declined by 11% and currency effects contributed with 6%.

Operating income amounted to SEK 1,357m (1,386) and the operating margin was 11.7% (11.4). Excluding items affecting comparability, operating income amounted to SEK 1,400m (1,487) and the operating margin to 12.0% (12.3). Price increases, good cost control and lower raw material and logistics costs had a positive impact, while lower volumes had a negative impact. The dilution effect from Orbit Irrigation was 0.4 ppts on the operating margin, excluding acquisition-related amortization, which amounted to SEK -91m (-85). Changes in exchange rates had an impact of approximately SEK -120m compared with the preceding year.

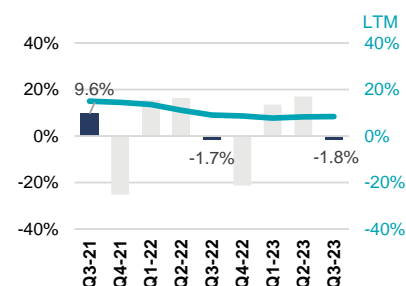
Net sales, SEKm



Operating income excl. IAC, SEKm



Operating margin excl. IAC



Financial summary

SEKm	Q3 2023	Q3 2022	Δ%	Jan-Sep 2023	Jan-Sep 2022	Δ%	LTM*	Full year 2022
Net sales	2,061	2,024	2	6,430	6,162	4	8,500	8,232
Organic growth*, %	-1	-2		-2	3		-2	2
Operating income	225	183	23	759	633	20	839	713
Operating margin, %	10.9	9.0		11.8	10.3		9.9	8.7
Operating income excl. items affecting comparability*	225	182	24	822	727	13	948	854
Operating margin excl. items affecting comparability*, %	10.9	9.0		12.8	11.8		11.2	10.4

* Alternative Performance Measure, refer to "Definitions".

Third quarter 2023

Net sales increased by 2% to SEK 2,061m (2,024). Organic sales decreased by 1% and changes in exchange rates contributed with 3%. Growth was good in North America and in Emerging markets, whereas sales declined in Europe.

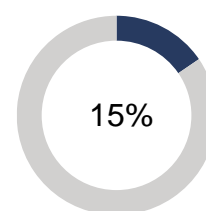
Operating income increased to SEK 225m (183) and the operating margin was 10.9% (9.0). Excluding items affecting comparability, operating income was SEK 225m (182) and the operating margin increased to 10.9% (9.0). The margin improvement was driven by price increases, cost control and lower logistics costs. Acquisition-related amortization amounted to SEK -26m (-22). Changes in exchange rates had a positive contribution of approximately SEK 10m compared to last year.

January - September 2023

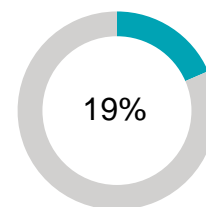
Net sales increased by 4% to SEK 6,430m (6,162). Organic sales declined by 2% and changes in exchange rates and acquisitions contributed with 6%. The division has expanded its range of battery-powered products, which achieved strong sales growth.

Operating income was SEK 759m (633) and the operating margin was 11.8% (10.3). Excluding items affecting comparability, operating income was SEK 822m (727) and the operating margin was 12.8% (11.8). The margin improvement was supported by price increases, good cost control and lower logistics costs. Acquisition-related amortization amounted to SEK -77m (-68). Changes in exchange rates had a positive contribution of approximately SEK 120m compared to last year.

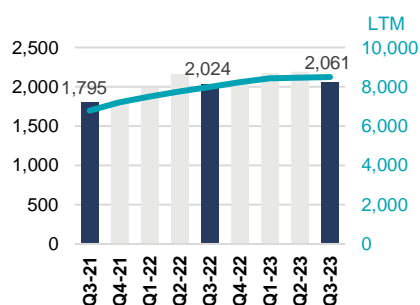
Share of Group net sales, LTM



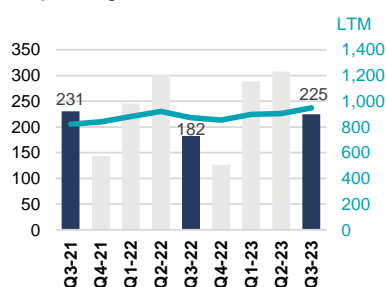
Share of Group operating income excl. IAC, LTM



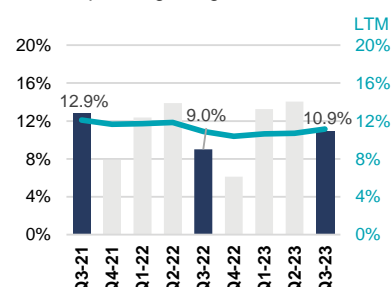
Net sales, SEKm



Operating income excl. IAC, SEKm



Operating margin excl. IAC



Additional information

Sustainovate 2025

Sustainovate 2025 is designed to maximize the Group's contribution to tackle climate change and resource scarcity. The five-year framework covers three opportunities and associated targets to 2025.

2025 targets & status

- Reduce absolute CO₂ emissions across the value chain by -35% – current result is -40%.
- Launch 50 circular innovations – the number of approved innovations are now 22.
- Empower 5 million People to make sustainable choices – achieved so far is 1.7 million.

Carbon – drive the transition to low-carbon solutions

As of the third quarter 2023, the Group has further reduced its CO₂ emissions of -2 percentage points compared to Q2 2023 and exceeded the 2025 target. The reduction is primarily linked to the product mix driven by the electrification of the industry.

The CO₂ KPI is absolute and in direct relation to volume performance which implies a rather volatile behavior. Despite the clear long-term reduction trend, fluctuations between quarters are expected to continue.

Circular – rethink and redesign for a resource-smart customer experience

The circular innovations will make smarter use of materials and will extend product lifecycles. The target addresses resource impacts across the value chain, from suppliers and operations to product use and end-of-life.

Two circular innovations were approved in the third quarter:

- The Husqvarna Forest & Garden's Division "Farmers Club" is a new business model to provide Husqvarna's range of light agricultural equipment to family farmers with limited income in Latin America.
- Gardena Division has launched a new planting and soil glove with >50% post-consumer recycled plastic, reducing the consumption of virgin materials.

People – inspire actions that make a lasting difference

During the third quarter, the Group has continued its communication campaigns promoting sales of another 250 665 products qualified as Sustainable Choices.

Parent Company

Net sales for January – September 2023 for the Parent Company, Husqvarna AB (publ), amounted to SEK 19,669m (18,005), of which SEK 15,406m (13,807) referred to sales to Group companies and SEK 4,263m (4,198) to external customers. Income after financial items increased to SEK 2,067m (1,405). Income for the period increased to SEK 1,718m (1,112). Investments in property, plant and equipment and intangible assets amounted to SEK 1,111m (2,959). Cash and cash equivalents amounted to SEK 627m (309) at the end of the period. Undistributed earnings in the Parent Company amounted to SEK 29,118m (29,971).

Significant events

Husqvarna AB's Nomination Committee for the 2024 Annual General Meeting

The members of the Nomination Committee for the Husqvarna AB 2024 Annual General Meeting have been appointed, as follows: Petra Hedengran (Chair, appointed by Investor AB), Claes Boustedt (appointed by L E Lundbergföretagen AB), Fredrik Ahlin (appointed by If Skadeförsäkring AB), Oskar Börjesson (appointed by Livförsäkringsbolaget Skandia) and Tom Johnstone (Board Chair of Husqvarna AB).

Robert Hafredal appointed CIO

Robert Hafredal was appointed EVP Global Information Services and Group CIO and part of the Group Management Team as of August 1, 2023. Robert has been part of Husqvarna Group since 2010 and has held the position as acting EVP Global Information Services since December 2022.

Expansion of cost saving initiatives

The Group's cost saving initiatives are being expanded with additional savings of SEK 400m, including a reduction of approximately 300 positions. Combined with the Group's existing programs, total targeted savings are now SEK 1.2bn with full effect in 2025 and a total reduction of 1,300 positions.

Risks and uncertainty factors

A number of factors may affect Husqvarna Group's operations in terms of operational and financial risks. The war in Ukraine can have a significant impact on Husqvarna Group's operations, both in terms of difficulties of supply of raw materials and components as well as difficulties to purchase transportation and logistics services and related cost increases. It can also affect demand of Husqvarna Group's products and solutions. Operational risks include general economic conditions, as well as trends in consumer and professional spending, particularly in North America and Europe, where the majority of the Group's products are sold. An economic downturn in these markets may have an adverse effect on Group sales and earnings. Shifts in product technology as well as shifts in distribution structure and sales channels could also have a negative impact, as will fluctuations in prices of sourced raw materials and components. Short term, demand for the Group's products is impacted by weather conditions. The Group's production processes and supply chain are therefore adapted to respond to changes in weather conditions. In the ordinary course of business, the Group is exposed to legal risks such as commercial, product liability and other disputes and provides for them as appropriate. Financial risks refer primarily to currency exchange rates, interest rates, financing, tax and credit risks. Risk management within Husqvarna Group is regulated by a financial policy established by the Board of

Directors. For further information on risks and uncertainty factors, see the Annual Report 2022 which is available at www.husqvarnagroup.com.

Accounting Principles

This quarterly report has been prepared in accordance with IAS 34, Interim financial reporting and the Swedish Annual Accounts Act. The financial statement of the Parent Company has been prepared in accordance with the Swedish Annual Accounts Act, chapter 9 and the Swedish Financial Reporting Board's standard RFR 2 Accounting for Legal Entities. The accounting policies adopted are consistent with those presented in the Annual Report of 2022, which is available at www.husqvarnagroup.com.

Auditors' review report

This interim report has not been subject to review by the auditors.

Stockholm, October 20, 2023

Pavel Hajman
CEO

Condensed consolidated income statement

SEKm	Q3 2023	Q3 2022	Jan-Sep 2023	Jan-Sep 2022	LTM*	Full year 2022
Net sales	10,512	12,206	44,655	43,683	55,009	54,037
Cost of goods sold	-7,393	-9,053	-30,299	-30,339	-39,384	-39,424
Gross income	3,119	3,153	14,356	13,344	15,624	14,613
<i>Gross margin, %</i>	29.7	25.8	32.1	30.5	28.4	27.0
Selling expenses	-2,042	-2,028	-7,014	-6,573	-9,211	-8,770
Administrative expenses	-687	-575	-2,475	-2,191	-3,285	-3,001
Other operating income/expense	8	6	-4	200	-2	202
Operating income	398	555	4,863	4,779	3,126	3,043
<i>Operating margin, %</i>	3.8	4.5	10.9	10.9	5.7	5.6
Financial items, net	-221	-87	-712	-235	-939	-461
Income after financial items	178	468	4,151	4,544	2,188	2,581
<i>Margin, %</i>	1.7	3.8	9.3	10.4	4.0	4.8
Income tax	-53	-199	-963	-1,220	-392	-649
Net income for the period	125	269	3,188	3,324	1,796	1,932
Net income for the period attributable to:						
Equity holders of the Parent Company	125	270	3,189	3,325	1,799	1,935
Non-controlling interest	-1	-2	-1	-1	-3	-2
Earnings per share:						
Before dilution, SEK	0.22	0.47	5.59	5.83	3.15	3.39
After dilution, SEK	0.22	0.47	5.56	5.80	3.13	3.38
Weighted average number of shares outstanding:						
Before dilution, millions	571.1	570.4	570.8	570.4	570.7	570.4
After dilution, millions	573.7	572.8	573.5	572.8	573.2	573.0

Condensed consolidated comprehensive income statement

SEKm	Q3 2023	Q3 2022	Jan-Sep 2023	Jan-Sep 2022	LTM*	Full year 2022
Net income for the period	125	269	3,188	3,324	1,796	1,932
Other comprehensive income						
<i>Items that will not be reclassified to the income statement:</i>						
Remeasurements on defined benefit pension plans, net of tax	36	167	47	647	-163	436
Total items that will not be reclassified to the income statement, net of tax	36	167	47	647	-163	436
<i>Items that may be reclassified to the income statement:</i>						
Translation differences	-517	1,677	919	4,149	-502	2,728
Net investment hedge, net of tax	67	-803	-420	-1,670	334	-916
Cash flow hedges, net of tax	177	94	120	126	-95	-89
Total items that may be reclassified to the income statement, net of tax	-273	968	620	2,605	-263	1,723
Other comprehensive income, net of tax	-237	1,135	667	3,251	-426	2,159
Total comprehensive income for the period	-112	1,404	3,855	6,576	1,371	4,091
Total comprehensive income attributable to:						
Equity holders of the Parent Company	-111	1,406	3,856	6,577	1,373	4,094
Non-controlling interest	-1	-2	-1	-1	-2	-2

*Alternative Performance Measure, refer to "Definitions".

Condensed consolidated balance sheet

SEKm	Sep 30 2023	Sep 30 2022	Dec 31 2022
Assets			
Property, plant and equipment	7,240	7,834	7,151
Right of use assets	2,209	1,856	2,288
Goodwill	10,452	10,591	10,187
Other intangible assets	8,639	8,384	8,408
Investments in associated companies	16	24	16
Derivatives	38	54	53
Other non-current assets	916	1,216	913
Deferred tax assets	1,758	878	1,834
Total non-current assets	31,266	30,837	30,849
Inventories	17,090	17,612	19,334
Trade receivables	6,562	6,896	6,267
Derivatives	719	739	795
Current tax receivables	568	600	524
Other current assets	1,187	1,318	1,538
Cash and cash equivalents	2,196	2,423	2,328
Total current assets	28,322	29,588	30,787
Total assets	59,588	60,426	61,636
Equity and liabilities			
Equity attributable to equity holders of the Parent Company	26,127	26,461	24,002
Non-controlling interests	2	11	10
Total equity	26,129	26,472	24,011
Borrowings	12,053	3,826	8,927
Lease liabilities	1,610	1,349	1,708
Derivatives	-	102	-
Deferred tax liabilities	2,064	2,086	2,056
Provisions for pensions and other post-employment benefits	1,637	1,631	1,681
Other provisions	666	660	700
Total non-current liabilities	18,031	9,654	15,072
Trade payables	5,016	6,843	7,111
Current tax liabilities	633	655	667
Other liabilities	4,791	4,776	4,097
Dividend payable	1,141	1,141	-
Borrowings	1,246	8,122	7,700
Lease liabilities	636	574	649
Derivatives	565	1,309	912
Other provisions	1,398	878	1,416
Total current liabilities	15,427	24,299	22,553
Total equity and liabilities	59,588	60,426	61,636

Condensed consolidated cash flow statement

SEKm	Q3 2023	Q3 2022	Jan-Sep 2023	Jan-Sep 2022	Full year 2022
Cash flow from operations					
Operating income	398	555	4,863	4,779	3,043
Non cash items	399	646	2,309	1,740	3,979
<i>Cash items</i>					
Paid restructuring expenses	-143	-39	-291	-111	-222
Net financial items, received/paid	-177	-53	-546	-139	-247
Taxes paid	-99	-548	-924	-2,012	-2,318
Cash flow from operations, excluding change in operating assets and liabilities	379	561	5,411	4,256	4,234
Operating assets and liabilities					
Change in inventories	532	-599	2,770	-1,818	-3,832
Change in trade receivables	2,586	1,450	-140	-2,019	-1,511
Change in trade payables	-1,878	-1,224	-2,224	-674	-336
Change in other operating assets/liabilities	-912	-271	1,011	612	-264
Cash flow from operating assets and liabilities	328	-643	1,417	-3,900	-5,943
Cash flow from operations	707	-82	6,828	357	-1,709
Investments					
Acquisitions of subsidiaries/operations	-	-	-	-85	-85
Proceeds from sale of property, plant and equipment	10	2	27	214	240
Investments in property, plant and equipment and intangible assets	-538	-550	-1,669	-1,543	-2,344
Investments and divestments of financial assets	-42	-15	-29	-108	-112
Cash flow from investments	-570	-563	-1,671	-1,522	-2,301
Cash flow from operations and investments	137	-645	5,157	-1,165	-4,009
Financing					
Dividend paid to shareholders	-	-	-570	-570	-1,711
Dividend paid to non-controlling interests	-	-	-2	-1	-2
Proceeds/repayment of borrowings	-1,024	1,071	-3,458	3,576	8,253
Other financing activities	-850	-531	-1,261	-1,864	-2,566
Cash flow from financing	-1,874	540	-5,291	1,141	3,975
Total cash flow	-1,737	-104	-134	-24	-35
Cash and cash equivalents at the beginning of the period	3,990	2,558	2,328	2,208	2,208
Exchange rate differences referring to cash and cash equivalents	-58	-31	2	238	154
Cash and cash equivalents at the end of the period	2,196	2,423	2,196	2,423	2,328
	Q3 2023	Q3 2022	Jan-Sep 2023	Jan-Sep 2022	Full year 2022
Operating cash flow, SEKm					
Cash flow from operations	707	-82	6,828	357	-1,709
Investments in property, plant and equipment and intangible assets	-538	-550	-1,669	-1,543	-2,344
Operating cash flow	169	-632	5,160	-1,186	-4,052
	Q3 2023	Q3 2022	Jan-Sep 2023	Jan-Sep 2022	Full year 2022
Direct operating cash flow, SEKm					
EBITDA excl. items affecting comparability	1,112	1,260	7,280	6,744	7,450
Change in inventories	532	-599	2,770	-1,818	-3,832
Change in trade receivables	2,586	1,450	-140	-2,019	-1,511
Change in trade payables	-1,878	-1,224	-2,224	-674	-336
Investments in property, plant and equipment and intangible assets	-538	-550	-1,669	-1,543	-2,344
Direct operating cash flow	1,814	338	6,018	689	-572

Key performance indicators

Income statement

	Q3 2023	Q3 2022	Jan-Sep 2023	Jan-Sep 2022	LTM*	Full year 2022
EBITDA*, SEKm						
Operating income	398	555	4,863	4,779	3,126	3,043
<i>Reversals</i>						
Depreciation	464	447	1,448	1,269	1,948	1,769
Amortization	238	212	683	606	897	821
Impairment	-5	1	22	18	757	753
Depreciation, amortization and impairment	697	659	2,153	1,893	3,603	3,342
EBITDA*	1,096	1,215	7,016	6,672	6,729	6,385
Excl. items affecting comparability*	1,112	1,260	7,280	6,744	7,987	7,450
<i>EBITDA margin, %</i>	<i>10.4</i>	<i>10.0</i>	<i>15.7</i>	<i>15.3</i>	<i>12.2</i>	<i>11.8</i>
Excl. items affecting comparability*, %	10.6	10.3	16.3	15.4	14.5	13.8

Organic growth*

Net sales, third quarter

SEKm	Reported Net sales	Acquisitions / divestments	Planned exits	Organic net sales before currency translation	Currency translation	Organic net sales
2023	10,512			10,512		10,512
2022	12,206		-278	11,928	372	12,300
Growth	-1,694			-1,416		-1,788
Growth, %	-14			-12		-15

Net sales, January - September

SEKm	Reported Net sales	Acquisitions / divestments	Planned exits	Organic net sales before currency translation	Currency translation	Organic net sales
2023	44,655	-39		44,616		44,616
2022	43,683		-278	43,406	2,672	46,077
Growth	972			1,210		-1,461
Growth, %	2			3		-3

*Alternative Performance Measure, refer to "Definitions".

Balance sheet

	Sep 30 2023	Sep 30 2022	Dec 31 2022
Key data			
Operating working capital, SEKm	18,636	17,665	18,490
<i>Operating working capital / net sales*</i> , %	36.0	28.1	30.6
<i>Return on capital employed</i> , %	6.8	12.1	7.3
<i>Excl. items affecting comparability*</i> , %	11.1	12.2	11.6
<i>Return on equity</i> , %	7.0	14.8	7.9
<i>Excl. items affecting comparability*</i> , %	13.1	14.9	13.6
Capital turn-over rate, times	1.3	1.5	1.4
<i>Equity/assets ratio</i> , %	44	44	39
Equity per share after dilution, SEK	45.6	46.2	41.9
Average number of employees	13,959	14,561	14,416

	Sep 30 2023	Sep 30 2022	Dec 31 2022
Net debt*, SEKm			
Net pension liability	1,394	1,097	1,431
Other interest-bearing liabilities	16,111	15,283	19,897
Dividend payable	1,141	1,141	-
Less: Liquid funds and other interest-bearing assets	-3,457	-3,686	-3,618
Net debt*	15,189	13,835	17,709
Net debt/equity ratio	0.58	0.52	0.74
Net debt/EBITDA excl. items affecting comparability*	2.1	1.5	1.8

	Sep 30 2023	Sep 30 2022	Dec 31 2022
Return on capital employed*, SEKm			
Total equity and liabilities	59,588	60,426	61,636
Deduction; Non interest bearing liabilities:	-14,569	-15,899	-16,047
Deferred tax liabilities	-2,064	-2,086	-2,056
Other provisions	-2,065	-1,538	-2,116
Trade payables	-5,016	-6,843	-7,111
Current tax liabilities	-633	-655	-667
Other liabilities	-4,791	-4,776	-4,097
Capital employed*	45,019	44,527	45,589
Capital employed* (LTM Average)	46,153	38,549	41,710
Operating income, LTM	3,126	4,647	3,043
Return on capital employed*, %	6.8	12.1	7.3
Operating income excl. items affecting comparability*, LTM	5,125	4,686	4,853
Return on capital employed excl. items affecting comparability*, %	11.1	12.2	11.6

* Alternative Performance Measure, refer to "Definitions".

Change in Group equity, condensed

SEKm	Attributable to equity holders of the Parent Company	Non-controlling interests	Total equity
Opening balance January 1, 2022	21,633	14	21,646
Share-based payment	55		55
Hedge for LTI-programs	-92		-92
Dividend	-1,711		-1,711
Total comprehensive income	6,576	-1	6,575
Dividend to non-controlling interest		-2	-2
Closing balance September 30, 2022	26,461	11	26,472
Opening balance January 1, 2023	24,002	10	24,011
Share-based payment	-24		-24
Shareholder contribution from non-controlling interest		1	1
Dividend	-1,711		-1,711
Total comprehensive income	3,856	-1	3,855
Acquisition of non-controlling interest	5	-5	0
Dividend to non-controlling interest		-2	-2
Closing balance September 30, 2023	26,127	2	26,129

Fair value of financial instruments

The Group's financial instruments carried at fair value are derivatives. Derivatives belong to Level 2 in the fair value hierarchy. Future cash flows have been discounted using current quoted market interest rates and exchange rates for similar instruments. Further information about the accounting principles for financial instruments and methods used for estimating the fair value of the financial instruments are described in note 1 and note 20, respectively, in the Annual Report 2022. The carrying value approximates fair value for all financial instruments.

Net sales and income by division and quarter

SEKm	2023			2022				2021		
Group	Q3	Q2	Q1	Q4	Q3	Q2	Q1	Q4	Q3	Q2
Net sales	10,512	16,976	17,167	10,353	12,206	15,792	15,685	8,234	10,180	14,614
Net sales, LTM*	55,009	56,703	55,519	54,037	51,918	49,892	48,714	47,059	45,507	44,897
Operating income	398	2,101	2,364	-1,737	555	2,065	2,159	-132	926	2,659
Operating margin, %	3.8	12.4	13.8	-16.8	4.5	13.1	13.8	-1.6	9.1	18.2
Operating income excl. IAC*	415	2,313	2,410	-13	601	2,075	2,190	-180	926	2,645
Operating margin excl. IAC*, %	3.9	13.6	14.0	-0.1	4.9	13.1	14.0	-2.2	9.1	18.1
Operating income, LTM*	3,126	3,283	3,247	3,043	4,647	5,018	5,612	5,746	4,934	5,005
Operating margin, LTM*, %	5.7	5.8	5.8	5.6	9.0	10.1	11.5	12.2	10.8	11.1
Operating income, LTM excl. IAC*	5,125	5,311	5,073	4,853	4,686	5,011	5,580	5,684	5,734	5,806
Operating margin, LTM excl. IAC*, %	9.3	9.4	9.1	9.0	9.0	10.0	11.5	12.1	12.6	12.9
Net income for the period	125	1,411	1,653	-1,392	269	1,417	1,638	146	631	2,001
Husqvarna Forest & Garden	Q3	Q2	Q1	Q4	Q3	Q2	Q1	Q4	Q3	Q2
Net sales	6,123	9,722	10,656	6,793	7,761	8,826	8,701	5,231	6,331	8,836
Net sales, LTM*	33,295	34,933	34,037	32,082	30,519	29,089	29,099	29,217	28,483	28,220
Operating income	291	1,123	1,670	-1,252	560	1,107	1,392	70	558	1,534
Operating margin, %	4.8	11.6	15.7	-18.4	7.2	12.5	16.0	1.3	8.8	17.4
Operating income excl. IAC*	293	1,260	1,690	273	555	1,113	1,283	70	558	1,536
Operating margin excl. IAC*, %	4.8	13.0	15.9	4.0	7.2	12.6	14.7	1.3	8.8	17.4
Operating income, LTM*	1,833	2,101	2,085	1,807	3,129	3,127	3,554	3,699	3,015	3,000
Operating margin, LTM*, %	5.5	6.0	6.1	5.6	10.3	10.8	12.2	12.7	10.6	10.6
Operating income, LTM excl. IAC*	3,516	3,779	3,631	3,224	3,021	3,024	3,447	3,701	3,720	3,705
Operating margin, LTM excl. IAC*, %	10.6	10.8	10.7	10.0	9.9	10.4	11.8	12.7	13.1	13.1
Gardena	Q3	Q2	Q1	Q4	Q3	Q2	Q1	Q4	Q3	Q2
Net sales	2,287	5,031	4,321	1,470	2,400	4,775	4,960	1,148	2,031	3,851
Net sales, LTM*	13,108	13,222	12,966	13,606	13,284	12,915	11,991	10,537	10,150	10,067
Operating income	-46	818	585	-468	-93	773	706	-277	196	979
Operating margin, %	-2.0	16.3	13.5	-31.8	-3.9	16.2	14.2	-24.1	9.6	25.4
Operating income excl. IAC*	-41	857	584	-314	-42	776	752	-290	196	969
Operating margin excl. IAC*, %	-1.8	17.0	13.5	-21.4	-1.7	16.3	15.2	-25.3	9.6	25.2
Operating income, LTM*	889	842	797	918	1,109	1,398	1,603	1,552	1,534	1,613
Operating margin, LTM*, %	6.8	6.4	6.2	6.8	8.3	10.8	13.4	14.7	15.1	16.0
Operating income, LTM excl. IAC*	1,086	1,085	1,005	1,173	1,197	1,434	1,627	1,529	1,524	1,603
Operating margin, LTM excl. IAC*, %	8.3	8.2	7.7	8.6	9.0	11.1	13.6	14.5	15.0	15.9
Husqvarna Construction	Q3	Q2	Q1	Q4	Q3	Q2	Q1	Q4	Q3	Q2
Net sales	2,061	2,192	2,177	2,071	2,024	2,157	1,981	1,830	1,795	1,904
Net sales, LTM*	8,500	8,463	8,428	8,232	7,992	7,763	7,511	7,210	6,782	6,528
Operating income	225	272	262	80	183	299	152	144	231	260
Operating margin, %	10.9	12.4	12.0	3.9	9.0	13.9	7.7	7.9	12.9	13.7
Operating income excl. IAC*	225	308	289	127	182	300	245	144	231	260
Operating margin excl. IAC*, %	10.9	14.1	13.3	6.1	9.0	13.9	12.4	7.9	12.9	13.7
Operating income, LTM*	839	796	823	713	778	826	787	840	729	734
Operating margin, LTM*, %	9.9	9.4	9.8	8.7	9.7	10.6	10.5	11.7	10.7	11.2
Operating income, LTM excl. IAC*	948	905	897	854	871	920	880	840	821	826
Operating margin, LTM excl. IAC*, %	11.2	10.7	10.6	10.4	10.9	11.9	11.7	11.7	12.1	12.7
Group Common	Q3	Q2	Q1	Q4	Q3	Q2	Q1	Q4	Q3	Q2
Net sales	41	31	13	20	22	34	43	26	23	22
Operating income	-72	-112	-154	-97	-95	-114	-90	-69	-59	-114
Operating income excl. IAC*	-62	-112	-154	-98	-95	-114	-90	-104	-59	-120

The majority of net sales are recognized at a certain point in time.

*Alternative Performance Measure, refer to "Definitions".

Items affecting comparability

SEKm	Q3 2023	Q3 2022	Jan-Sep 2023	Jan-Sep 2022	Full year 2022
Restructuring costs					
Impairment of non-current assets	0	-	-11	-15	-745
Write-down of inventory	-3	-	-67	-28	-249
Other restructuring costs	-14	-	-197	-47	-858
Non-recurring costs relating to Russia and Ukraine					
Write-down of current assets	-	-19	-	-63	-59
Write-down / reversal of inventory	-	-26	-	-112	-11
Other restructuring costs	-	-	-	-	-67
Other					
Sale of property	-	-	-	178	178
Total items affecting comparability	-17	-46	-274	-87	-1,810

The third quarter included items affecting comparability of SEK -17m, which was related to the Group's acceleration of its strategic transformation and cost savings (announced in October 2022).

Classification in the income statement

SEKm	Q3 2023	Q3 2022	Jan-Sep 2023	Jan-Sep 2022	Full year 2022
Cost of goods sold	-5	-26	-242	-177	-1,610
Selling expenses	0	-19	-5	-88	-277
Administrative expenses	-11	-	-27	0	-103
Other operating income/expense	0	-	-	178	178
Total items affecting comparability	-17	-46	-274	-87	-1,810

Net assets by division ¹

SEKm	Assets		Liabilities		Net Assets	
	Sep 30 2023	Sep 30 2022	Sep 30 2023	Sep 30 2022	Sep 30 2023	Sep 30 2022
Husqvarna Forest & Garden	25,296	25,857	6,817	7,739	18,479	18,118
Gardena	18,632	19,555	3,201	3,487	15,431	16,068
Husqvarna Construction	9,214	9,304	1,665	1,737	7,549	7,567
Other ²	2,747	1,489	2,887	2,936	-140	-1,447
Total	55,888	56,205	14,569	15,899	41,319	40,306

¹ Liquid assets, other interest-bearing assets, interest-bearing liabilities and equity are not included in the table above.

² Other includes tax items, associates and common Group functions such as Treasury and Risk Management.

Parent Company

Condensed income statement

SEKm	Q3 2023	Q3 2022	Jan-Sep 2023	Jan-Sep 2022	Full year 2022
Net sales	4,427	5,211	19,669	18,005	23,308
Cost of goods sold	-3,305	-3,802	-13,749	-12,260	-17,250
Gross income	1,123	1,408	5,920	5,746	6,057
Selling expense	-591	-423	-1,673	-1,325	-1,911
Administrative expense	-441	-416	-1,564	-1,283	-1,849
Other operating income/expense	-1	0	-1	0	0
Operating income	89	569	2,683	3,138	2,298
Financial items, net	-124	-689	-616	-1,733	-920
Income after financial items	-34	-120	2,067	1,405	1,378
Appropriations	-18	-63	-69	-129	-858
Income before taxes	-52	-183	1,998	1,276	521
Tax on profit for the year	25	119	-280	-163	-14
Income for the period	-28	-64	1,718	1,112	507

Condensed balance sheet

SEKm	Sep 30 2023	Sep 30 2022	Dec 31 2022
Non-current assets	49,805	41,705	41,563
Current assets	15,466	16,805	19,759
Total assets	65,271	58,510	61,322
Equity	32,131	32,688	32,054
Untaxed reserves	1,400	1,275	1,400
Provisions	534	302	408
Non-current liabilities	11,900	3,731	8,749
Current liabilities	19,306	20,514	18,710
Total equity and liabilities	65,271	58,510	61,322

Number of shares

	Outstanding A-shares	Outstanding B-shares	Repurchased B-shares ¹	Total
Number of shares as of December 31, 2022	110,106,194	460,347,003	5,890,581	576,343,778
Conversion of A-shares into B-shares	-600,745	600,745		-
Hedge for LTI-programs		1,065,384	-1,065,384	-
Number of shares as of September 30, 2023	109,505,449	462,013,132	4,825,197	576,343,778

¹ All repurchased B-shares are included in a third party share swap agreement.

Definitions

This report includes financial measures as required by the financial reporting framework applicable to Husqvarna Group, which is based on IFRS. In addition, there are other measures (Alternative Performance Measures) used by management and other stakeholders to analyze trends and performance of the Group's operations that cannot be directly read or derived from the financial statements. Husqvarna stakeholders should not consider these as substitutes, but rather as additions, to the financial reporting measures prepared in accordance with IFRS. Please note that the Alternative Performance Measures as defined, may not be comparable to similarly titled measures used by other companies. Refer below for a list of definitions of all measures and indicators used, referred to and presented in this report.

Computation of average amounts

The computation of key ratios is based on averages of affected balance sheet items the last 12 months.

Roundings

All items are stated in SEKm and, accordingly, rounding differences can occur.

Last twelve months (LTM)

Last twelve months rolling has been included to assist stakeholders in their analysis of the seasonality that Husqvarna Group's business is exposed to.

Earnings per share, after dilution

Earnings per share is expressed as net income attributable to equity holders of the Parent Company divided by the weighted average number of shares outstanding (net of treasury shares), after dilution. Earnings per share is a good measure of the company's profitability and is used to determine the value of the company's outstanding shares.

Growth measures

Net sales growth

Change in net sales compared to previous period in percent.

Organic growth

Change in net sales, adjusted for acquisitions, divestments, planned exits and currency translation effects. The measure is important in order to understand the underlying performance of the operations and increases the comparability between periods.

Profitability measures

EBITDA

EBITDA is a measure of earnings before interest, taxes, depreciation, amortization and impairment charges. EBITDA measures Husqvarna Group's operating performance and the ability to generate cash from operations, without considering the capital structure of the Group or its fiscal environment. For a reconciliation of EBITDA refer to section Key Performance Indicators.

EBITDA margin

EBITDA as a percentage of net sales.

Gross margin

Gross income as a percentage of net sales.

Operating margin

Operating income as a percentage of net sales.

Return on capital employed

Operating income during the last twelve months as a percentage of average capital employed. A central ratio for measuring return on capital tied up in operations.

Return on equity

Net income attributable to equity holders of the Parent Company last twelve months as a percentage of average equity attributable to equity holders of the Parent Company. The indicator shows how share holders' capital yields interest during the period.

Share-based measures

Equity per share, after dilution

Equity attributable to equity holders of the Parent Company divided by the weighted average number of shares outstanding (net of treasury shares), after dilution. A measure of the amount of equity that exists per outstanding share and is used for measuring the share against the share price.

Capital indicators

Capital employed

Total equity and liabilities less non-interest-bearing debt including deferred tax liabilities. This measure shows the amount of capital that is used in the operations and is an important component for measuring the return from operations.

Capital expenditure

Investments in property, plant and equipment, right of use assets and intangible assets.

Interest bearing liabilities

Long-term and short-term borrowings, net pension liability and fair value derivative liabilities.

Liquid funds

Cash and cash equivalents, short-term investments and fair value derivative assets.

Net assets

Total assets excluding liquid funds and interest-bearing assets less operating liabilities, non-interest-bearing provisions and deferred tax liabilities.

Net debt

Net debt describes the Group's gearing and its ability to repay its debts from cash generated from the Group's ordinary business (see operating cash flow below), if they were all due today. It is also used to analyze how future net interest costs will impact earnings. Net debt is defined as total interest-bearing liabilities plus dividend payable, less liquid funds and interest-bearing assets.

Operating working capital

Inventories and trade receivables less trade payables. This measure shows how much working capital is tied up in the operations and can be put in relation to sales to understand how efficient working capital is managed.

Capital measures

Equity/assets ratio

Equity attributable to equity holders of the Parent Company as a percentage of total assets. A measure for showing financial risk, expressing the percentage of total assets that is financed by the owners.

Capital turnover rate

Net sales last twelve months divided with average net assets. Shows how effectively capital is managed and is a key measure for monitoring value creation.

Net debt/EBITDA excl. items affecting comparability

Average net debt in relation to EBITDA last twelve months, excluding items affecting comparability. Shows the company's capacity to repay its debt, adjusted for the impact of items affecting comparability.

Net debt/equity ratio

Net debt in relation to total equity. Shows financial risk and is a useful measure to monitor the level of the company's indebtedness.

Operating working capital/net sales

Average operating working capital as a percentage of net sales last twelve months. This measure is an important indicator for how efficient working capital is managed.

Other measures

Direct operating cash flow

EBITDA, excluding items affecting comparability, adjusted for change in trade payables, inventory and trade receivables and investments in property, plant and equipment and intangible assets. For a reconciliation of direct operating cash flow refer to the table below the cash flow statement. Direct operating cash flow provides a measure of the cash generated by the Groups operating business.

Items affecting comparability (IAC)

Under Items affecting comparability, Husqvarna includes items that have the character of being non-recurring, such as restructuring costs, and are relevant when comparing earnings for one period with those of another. Separate reporting of items affecting comparability between periods provides a better understanding of the company's underlying operating activities.

Operating cash flow

Total cashflow from operations including investments in property, plant and equipment and intangible assets. For a reconciliation of operating cash flow refer to table below the cash flow statement. Operating cash flow is a measure of the amount of cash generated by the Group's ordinary business operations that the units have control over themselves.



Webcast presentation and telephone conference

A webcast presentation of the Q3 report hosted by Pavel Hajman, CEO and Terry Burke, CFO will be held at 10:00 CET on October 20, 2023.

To view the presentation, please use the link:
husqvarnagroup.creo.se/0d2ea6f0-24a0-4eb8-8ac5-13f93bf140a3

The dial-in to the telephone conference (in order to ask questions):
+46 (0) 8 505 100 31 (Sweden) or +44 207 107 06 13 (UK).



Dates for Financial Reports 2024

February 2	Year-end report for January-December 2023
April 24	Interim report for January-March 2024
July 18	Interim report for January-June 2024
October 23	Interim report for January-September 2024



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This report contains insider information that Husqvarna AB is required to disclose under the EU Market Abuse Regulation and the Securities Markets Act. The information was submitted for publication, through the contact person set out above, at 07.00 CET on October 20, 2023.

Factors affecting forward-looking statements

This report contains forward-looking statements in the sense referred to in the American Private Securities Litigation Reform Act of 1995. Such statements comprise, among other things, financial goals, goals of future business and financial plans. These statements are based on present expectations and are subject to risks and uncertainties that may give rise to major deviations in the result due to several aspects. These aspects include, among other things: consumer demand and market conditions in the geographical areas and lines of business in which Husqvarna operates, the effects of currency fluctuations, downward pressure on prices due to competition, a material reduction in sales by important distributors, success in developing new products and in marketing, outcome of product responsibility litigation, progress in terms of reaching the goals set for productivity and efficient use of capital, successful identification of growth opportunities and acquisition objects, integration of these into the existing business and successful achievement of goals for making the supply chain more efficient.