



Press release
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Stagecoach UK Bus agrees new contract with Michelin solutions

Michelin solutions has secured a new two year EFFITIRES™ agreement to supply and manage tyres for Stagecoach UK Bus – representing the largest tyre contract to be awarded this year in the passenger transport sector.

The EFFITIRES™ outsourced tyre management deal covers the entire 8,872-strong Stagecoach single and double-deck fleet on a price-per-kilometre (PPK) basis.

Sam Greer, Regional Director for Scotland at Stagecoach UK Bus, said: "Michelin solutions uses expert fleet operators who work alongside our garage teams to ensure every tyre is kept in good condition. Our long working relationship is a testament to the strong performance of Michelin tyres."

Stagecoach is the largest bus operator in the UK, connecting communities in more than 100 towns and cities across the country and carrying around 2.5 million passengers a day. This sees Michelin solutions' fleet operators working in every one of Stagecoach's 100 major bus garages, from the Highlands to the south coast.

Sam Greer continued: "We have full confidence in Michelin solutions' fleet operators to look after our tyres from the first fitting to the last mile, ensuring we benefit from a strong blend of safety, performance and reliability."

Each fleet operator is responsible for preparing the wheel and tyre assemblies, including inflating tyres to the bespoke pressures advised by Michelin, before being fitted to the vehicle by a Stagecoach technician. Michelin solutions also monitors every tyre throughout its lifetime, ensuring that tyres are removed for regrooving and retreading at the optimum time.

Michelin solutions also delivers detailed tyre reporting following each fleet-wide tyre safety inspection, producing valuable management information which is shared with the engineering teams in each garage.

Paul Davey, Commercial Director of Michelin solutions in the UK and Republic of Ireland, says: "Stagecoach UK Bus is a prestige customer and we are delighted to have consistently secured their business for two decades. The team know precisely what they want from a solutions provider; they expect a strategic-level supplier to understand and support their long term goals both flexibly and proactively. They strive to put their customers first at every step of the journey, and expect the same high level of service from us."



“This was a terrific account to win in 1997, and we were extremely pleased to have re-secured the business for a further two years.”

The agreement was first signed with Michelin Fleet Solutions, which was succeeded in May 2013 by Michelin solutions.

Stagecoach UK Bus is part of Stagecoach Group which also operates rail and light rail systems in the UK as well as bus and coach services in North America and mainland Europe.

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About Michelin solutions

Michelin solutions was established as a new company within the Michelin Group in May 2013, replacing the entity previously known in the UK as Michelin Fleet Solutions. It currently employs around 800 people globally and is responsible for in excess of 500,000 vehicles currently on contract. Michelin solutions is dedicated to designing, developing and commercialising solutions for fleets of trucks, buses, coaches, cars and vans. Its solutions are aimed at fleets wanting to improve their efficiency, productivity, and environmental footprint, in a global and customised way.

<http://fleetstreet.michelin-solutions.com/>
<http://news.cision.com/michelin-solutions>



<https://www.linkedin.com/company/michelin-solutions>



<http://twitter.com/michelinsolutio>



<https://www.youtube.com/user/Michelinsolutions>

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