



DHL opens Energy Center in Houston, Texas

- **Exhibition area showcasing DHL's integrated solutions for energy sector unveiled at inaugural event**
- **Interaction and communications platform to facilitate dialogue with customers on Energy and Innovation topics**
- **Linked with DHL's Innovation Center in Germany**

Bonn, 25 September 2012: DHL, the world's leading logistics company, has opened an Energy Center in the United States. The center is located in Houston, Texas, and showcases DHL's unique range of services for leading players in the energy sector, including international oil and service companies around the globe. In a specially designed exhibition area, visitors can take a guided tour and gain an insight into the value chain of energy companies and the different products and solutions which DHL offers. The Energy Center also hosts areas to develop tailored customer solutions and to explain innovations related to the industry and is linked with DHL's industry-unique Innovation Center in Germany.

"By launching the Energy Center, we are demonstrating our commitment to this sector. At the same time, we see this as a platform which will facilitate dialogue with our customers, the discussion of future challenges and opportunities in the energy-related industry, and the requirements of the supply chain," explains Bill Meahl, Sector Chief Commercial Officer, DHL.

A dedicated team of full-time energy sector professionals in Houston will be working hand in hand with DHL's worldwide network of 450 energy specialists and DHL's Innovation team to provide solutions that bring value to energy companies by improving their productivity and increasing efficiency.

"With more than 300 companies active in the field of oil and gas in Houston, we are strategically based at one of the principal hotspots for energy business. We are therefore



convinced that the Energy Center will provide a comprehensive picture of both proven solutions and innovative research for energy supply chains,” says Steve Harley, Sector President Energy at DHL Customer Solutions & Innovation.

The layout of the exhibition area at DHL’s Energy Center also underscores this comprehensive approach, as it represents eight stations on the typical value chain of an energy customer. Following a brief introduction, the visitor can focus on the key topics of exploration, extraction, production, distribution, lead logistics provider (LLP), compliance and, finally, the innovation test area. The story also is presented by way of four different media, including animated movies, information panels, pictures and physical exhibits.

The Energy sector is one of DHL's focus sectors coordinated by DHL Customer Solutions & Innovation with teams of people across DHL’s business units Supply Chain, Express and Global Forwarding, Freight dedicated to serving customers throughout the world in this industry.

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Notes to editors:

During the DHL Energy Sector Week from 24 to 30 September 2012, specific information on DHL’s supply chain solutions in the energy market and its expertise in this sector will be presented. For more information: www.dhl.com/energy-sector.

You will find the press release for downloading and also further information at:

<http://www.dp-dhl.com/pressreleases>

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DHL – The Logistics company for the world

DHL is the global market leader in the logistics industry and “The Logistics company for the world”. DHL commits its expertise in international express, air and ocean freight, road and rail transportation, contract logistics and international mail services to its customers. A global network composed of more than 220 countries and territories and about 275,000 employees worldwide offers customers superior service quality and local knowledge to satisfy their supply chain requirements. DHL accepts its social responsibility by supporting climate protection, disaster management and education.

DHL is part of Deutsche Post DHL. The Group generated revenue of 53 billion euros in 2011.

For more information: www.dp-dhl.com