

Clavister Expands R&D and Customer Support Teams as International Expansion Continues

Leading network security provider to grow research and development team by 50% as interest in solutions continues to intensify

Clavister (Nasdaq: CLAV), a leader in high-performance network security, is looking to expand its research and development team by 50% as it continues to see strong interest in its solutions internationally.

In addition to the strengthening of the research and development team, Clavister has also grown its Quality Assurance and Customer Support teams to extend its solution range, and meet the demands of its expanding enterprise and carrier level customer base. The company has already significantly increased its R&D team this year, attracting leading talent from across the globe, with employees joining its Örnskoldsvik office in northern Sweden from Croatia, Brazil, Italy, Netherlands, France, Finland and Ethiopia.

Jim Carlsson, Clavister CEO, commented: "We are continuing to see strong interest in our products and solutions internationally. In order to meet this demand it is critical that we continue to provide the right level of support to our existing customers and have the skillsets to develop solutions that businesses require to protect their networks. As a result of our growing international profile, we have attracted leading talents from around the globe that will enable us to continue to deliver the highest levels of protection against current and new threats to the market."

Within its sales organization, Clavister recently appointed Stephan Schmidt to the position of EMEA Channel Manager. Schmidt will be responsible for developing Clavister's channel strategy which has already seen success this year. The company has recently announced deployment with CNB (Coöperatieve Nederlandse Bloembollencentrale), the world's largest authority in plant bulbs, through Dutch distributor BlackIP and an extension of its agreement with Croatian partner itSoft seeing the ISP offer Clavisters Security as a Service offering to its entire customer base.

In the past 12 months Clavister has secured new deals across the globe including new customer wins and partnerships in Brazil, Malaysia, Germany, Japan, America, Netherlands, Croatia, Turkey and Belgium. In 2015 the company has released new additions of its next generation security gateways including the entry level W30 and the E80, a security gateway that delivers enterprise-class capacity, featuring a desktop form-factor, bringing unmatched price/performance capability to SME and branch office deployments.

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About Clavister

Clavister is a leading security provider for fixed, mobile and virtual network environments. Its award-winning solutions give enterprises, cloud service providers and telecoms operators the highest levels of protection against current and new threats, and unmatched reliability. Clavister's performance in the security sector was recognized in 2013 with the 2012 Product Quality Leadership Award from Frost & Sullivan. The company was founded in Sweden in 1997, with its solutions available globally through its network of channel partners. Clavister is a member of Intel's Network Builders program (networkbuilders.intel.com), a cross-industry initiative that enables Telco's to build and manage business-critical infrastructures, with lower capital and operating costs. Clavister is traded at NASDAQ OMX Stockholm and has more than 4500 shareholders.