

Clavister introduces the Aurora MSSP Program—Secure SD-WAN and Elastic Cloud with the ease of monthly billing

- Create your MSSP offering with Clavister Aurora
- Secure SD-WAN software and hardware with minimal startup and monthly billing
- Elastic Cloud package of software including MFA, ATP and endpoint security—charged for per user, per month.

Ömsköldsvik, Sweden, May 13, 2020. Clavister, a leader in high-performance cybersecurity solutions, today announces a groundbreaking MSSP enablement program for Secure SD-WAN with added security use-cases that run from a private cloud.

Security is complex, and as business and government entities struggle to keep up, they turn to their solution suppliers for expertise. Resellers are the local trusted partner with the right competence to provide security services—and from today they will be able to do so with Clavister Secure SD-WAN and Clavister Elastic Cloud.

“Enterprises should actively conceptualize and design SD-WAN projects with hybrid-cloud SD-WAN solutions,” states Eric Parizo, Senior Analyst at Omdia—a market-leading data, research, and consulting business. “Note that hybrid-cloud SD-WAN solutions are usually most effective in edge-cloud deployment scenarios, relatively close to customer sites,” he advises in a recent report.*

The Aurora MSSP Program is designed to empower MSSP partners to build business models by offering Secure SD-WAN, Managed Firewall and/or Firewall as a service. In addition, as user’s identity has become the new perimeter, MSSPs can now help their customers to adjust and add the necessary security use-cases in order to protect employees and data—wherever they are. A flexible license setup combined with virtualization and orchestration allow the MSSP to scale their offering to meet dynamic demand—in number of users, number of tenants/entities, traffic volume or use-case complexity. In order to secure quality, localization and provide predictable traffic costs to the end users the MSSPs’ private cloud is perfectly suited to host this.

The Clavister Aurora MSSP program contains 2 parts:

Clavister Secure SD-WAN— Enabling to secure customers’ business continuity with reliable high-quality network security products. Models include small to medium Desktop versions and medium Rack based version ranging from 1 to 10 Gbps of throughput. Virtual editions can be used in Universal CPEs with either Intel or ARM CPUs, or in the datacenter itself as a hosted NGFW. There is a small startup fee for hardware only, licenses are charged monthly and billing is done by auto-renewal. Central multi-tenant management and security analytic tools, including the unique CyberSecurity ScoreCard, are also included.

Clavister Elastic Cloud— Essential user focused security functions including Identity & Access Management, Advanced Threat Protection are hosted by MSSPs in private clouds. Endpoint antivirus software and SSL VPN clients are included for windows and mac units. The MSSP can pick what they want to offer and deploy an unlimited number of virtual machines to support their offering. There is no start-fee and pricing is incredibly simple: per user, per month. The Clavister Elastic Cloud offering includes a range of products from the Clavister Aurora Framework including EasyAccess, EasyPassword, OneConnect, OneTouch, OnePass, NetEye Virtual, InCenter Cloud and SandBox Cloud. On top of this, an endpoint security license from BitDefender is included for each user.

“Per user per month pricing for an all-inclusive Elastic Cloud MSSP program is meeting the market needs today,” says Andreas Åsander, VP Sales of Clavister. He continues: “In uncertain times, with rapid changes in how traffic flows because of home-working and sudden shifts how much capacity is required, an elastically scalable security solution and licensing model is essential for true cybersecurity with flexibility.” Specific to the Aurora MSSP Program partners will be offered program benefits including:

- Certification training
- Discount based on existing partner level
- Aggressive volume-based pricing
- Priority access to 24/7 Support

The offering is available from today and partners can apply to get certified immediately.

Find out more of how the Clavister Aurora MSSP Program can help your business:

www.clavister.com/mssp

* To download a copy of the Omdia report: "Understanding the benefits of a hybrid-cloud SD-WAN strategy" please check here: <https://www.clavister.com/omdia-report-hybrid-cloud-sdwan/>

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About Clavister

Clavister is a leading European cybersecurity vendor with over 20 years of experience. Seated in Sweden, the company has customers—communication service providers, governments, enterprises and managed security service providers (MSSPs)—in more than 150 countries. Clavister provides unique security solutions to protect their digital assets and secure business continuity. The stock, Clavister Holding AB, is listed at NASDAQ First North under short name CLAV.

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About Clavister

Clavister is a leading security provider for fixed, mobile and virtual network environments. Its award-winning solutions give enterprises, local and federal governments, cloud service providers and telecoms operators the highest levels of protection against current and new threats, and unmatched reliability. The company was founded in Sweden in 1997, with its solutions available globally through its network of channel partners. Clavister is a member of Intel's Network Builders program (networkbuilders.intel.com), a cross-industry initiative.