

Clavister Signs a Distribution Agreement with Hermitage

New distributor relationship in France signals march towards greater market share.

December 14, 2017. Örnsköldsvik, Sweden. Clavister (CLAV: NASDAQ), a leader in high-performance network security solutions, has announced the signing of a distribution agreement with Hermitage Solutions, a French based distributor operating in Belgium and Southern Europe.

"We are delighted to develop this new offering in France and in our subsidiaries. Clavister is a respected brand, recognized for more than twenty years worldwide as a leading European cybersecurity vendor, including in very demanding customer markets such as Japan. Our customers will appreciate the performance of their products as well as their quasi-invulnerability to attacks thanks to a robust ecosystem of defense with their NGFW offering which includes identity access management, endpoint security and IP reputation," says Alain Takahashi, manager of Hermitage Solutions.

The distributor cites the resource efficiency of Clavister's software; the proprietary nature of the software which avoids the problem of known security vulnerabilities. Clavister also offers antivirus and authentication and access management solutions.

"We're delighted to bring a new distributor to a market that we've had nominal presence in for some years and strengthen our market share and commercial opportunities. We look forward to working hand and hand with Hermitage to deliver our excellent products to new customers in one of the biggest markets in Europe," states Clavister's Vice President of Enterprise Sales, Andreas Åsander.

For media requests or additional information please contact:

Sam Coleman, Vice President of Marketing and Corporate Communications

Sam.coleman@clavister.com

About Clavister

Clavister is a leading security provider for fixed, mobile and virtual network environments. Its award-winning solutions give enterprises, local and federal governments, cloud service providers and telecoms operators the highest levels of protection against current and new threats, and unmatched reliability. The company was founded in Sweden in 1997, with its solutions available globally through its network of channel partners. Clavister is a member of Intel's Network Builders program (networkbuilders.intel.com), a cross-industry initiative.