

The SAS Group Traffic figures June 2013

SAS Group's June 2013 traffic figures

- SAS Group's capacity (ASK) was up by 3.8% and the Group's traffic (RPK) increased by 2.8%.
- The SAS Group's load factor decreased by 0.8 p.u. to 79.5%.
- SAS Group carried 2.7 million passengers in June, up 1.6%.

Group market trends, RASK and yield development

The traffic continued to develop as expected with particularly strong development on intercontinental and European routes.

Currency adjusted yield (Scandinavian Airlines) and RASK in May 2013 was down 1.3% and 4.7% respectively versus previous year in line with guidance. In June 2013 the change in yield and RASK vs. last year is expected to be close to unchanged.

Overall, the market develops according to SAS expectations. Following the launch of SAS Go & Plus, SAS has had a positive sales development, indicating a positive response amongst customers to the new service concept. Despite that yield has been somewhat more stable during the first half of the 2012/13 financial year, the over capacity on certain routes adds uncertainty and the SAS Group continues to expect a negative trend for the RASK for the full year 2012/13. Throughout the summer, SAS will commence flights on 32 new routes and in total plans to open 52 new routes during calendar year 2013. The capacity increase for the fiscal year 2012/13 is expected to be approximately 5-6%.

SAS Group product and news update

- SAS and Airbus have signed a memorandum of understanding for the order of 8 Airbus A350 and 4 Airbus A330 Enhanced. SAS will also upgrade passenger cabins on the existing A330/A340 fleet.
- From autumn 2013/14, SAS will commence nonstop flight to the German city of Bremen and the oil region of Humberside in northern England from Copenhagen.

Scandinavian Airlines traffic development

- Number of passengers increased by 0.9% to 2.4 million.
- Traffic increased by 2.6% and capacity was up 3.6%.
- The load factor was 80.1%, down 0.8 p.u.

Traffic increased according to expectations in June, generally as longer routes grew stronger as a result of new routes. Traffic on intercontinental routes increased 3.8% and grew strongly on the USA. The European/Intrascandinavian traffic increased 2% with strongest growth to/from the Swedish market. On domestic routes, traffic was up 1.9 with improved load factors as capacity was down 0.6% due to reduction on Finnish domestic routes.

Widerøe traffic development

Widerøe carried 260,000 passengers in June, up 8.8% vs. last year. The overall load factor was down 0.3 p.u. to 61.0%. Capacity was increased by 9% due to more frequencies on existing routes and due to last year's strike by security personnel at several airports. The traffic growth was primarily driven by domestic routes.

| SAS Group (scheduled) | Jun 13 | Change | Nov-Jun 13 | Change |
|------------------------------|--------|----------|------------|----------|
| ASK (Mill.) | 3 625 | 3,8% | 25 695 | 4,5% |
| RPK (Mill.) | 2 880 | 2,8% | 18 185 | 2,4% |
| Passenger load factor | 79,5% | -0,8 p u | 70,8% | -1,4 p u |
| No. of passengers (Mill.) | 2,686 | 1,6% | 18,183 | -0,4% |



| Summary of the airlines scheduled | June 2013 vs June 2012 | | | |
|--------------------------------------|------------------------|----------|--------|----------|
| | | | | Change |
| | Traffic | Capacity | Load | of load |
| | (RPK) | (ASK) | factor | factor |
| SAS Group | 2,8% | 3,8% | 79,5% | -0,8 p u |
| SAS | 2,6% | 3,6% | 80,1% | -0,8 p u |
| Widerøe | 8,4% | 9,0% | 61,0% | -0,3 p u |

| Scandinavian Airlines | Jun 13 | Change | Nov-Jun 13 | Change |
|--|------------------|--|---------------------------------|---|
| ASK (Mill.) | 3 494 | 3,6 % | 24 719 | 4,4 % |
| RPK (Mill.) | 2 800 | 2,6 % | 17 634 | 2,3 % |
| Passenger load factor | 80,1% | -0,8 p u | 71,3% | -1,4 p u |
| Passengers (Mill.) | 2.426 | 0.9 % | 16.331 | -1,1 % |
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| Route area (change): | ² | Jun 13 vs Jun 12 | Nov-J | un 13 vs. ov-Jun 12 |
| Route area | Traffic (RPK) | Jun 13 vs | Nov-J | un 13 vs. |
| Route area | Traffic | Jun 13 vs Jun 12 Capacity | Nov-J No Traffic | un 13 vs. ov-Jun 12 Capacity |
| Route area (change): | Traffic (RPK) | Jun 13 vs Jun 12 Capacity (ASK) | Nov-J No Traffic (RPK) | un 13 vs. ov-Jun 12 Capacity (ASK) |

widerøe

| Widerøe | Jun 13 | Change | Nov-Jun 13 | Change |
|-----------------------|--------|----------|------------|----------|
| ASK (Mill.) | 131 | 9,0 % | 976 | 7,0 % |
| RPK (Mill.) | 80 | 8,4 % | 551 | 6,0 % |
| Passenger load factor | 61,0% | -0,3 p u | 56,4% | -0,5 p u |
| Total no. of | | | | |
| passengers (Mill) | 0,260 | 8,8 % | 1,852 | 6,1 % |

Punctuality* June 2013 SAS: 84.1% Widerøe: 89.6% * Departure within 15 minutes Regularity June 2013 SAS: 99.1% Widerøe: 97.9%