

Summary from Gunnebo's Capital Markets Day 2017

The Gunnebo Group's Capital Markets Day 2017, which took place in Stockholm on November 23, was attended by around 40 analysts, fund managers, investors and journalists.

The Capital Markets Day opened with a strategic update from the Group's President and CEO, Henrik Lange.

"Gunnebo has a clear strategy and we are well on the way to implementing it. Both sales regions Asia-Pacific and Americas are performing well. In Region Europe, Middle East and Africa we have a mixed picture where some parts, like Middle East, are performing well whereas others, like France and South Africa, are not."

"We have an agenda in place on how to get back into growth and drive productivity in France. This agenda is focused on growing the topline by developing business in new market segments, increasing productivity through a review of the structure of our French operations, and securing lean procurement and logistics operations. Implementation of the agenda will start during the first half of 2018."

"In South Africa, we have closed the manufacturing unit, allowing full focus on customers and sales."

"Moreover, we have a strong agenda in place to support growth in the main Product Areas, through software and digitisation as well as through targeted non-organic growth."

The day then continued with a financial update from Gunnebo's CFO, Susanne Larsson, as well as presentations on the three Product Areas, Cash Management, Entrance Security and Safes & Vaults. Finally there was a demonstration of the *Gunnebo Retail Solution* software platform, which allows all systems and resources in a store to be connected on one open platform, accessible anytime, anywhere.

The presentations and a webcast recording from the event will be available on www.gunnebogroup.com from the evening of November 23.

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The Group has an annual turnover of MSEK 6,100, employs 5,400 people and has sales companies in 28 countries across Europe, Middle East & Africa, Asia-Pacific and the Americas as well as Channel Partners on over 100 additional markets.

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