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Adelis new majority owner in ECM specialist EITCO

Adelis Equity Partners has acquired a majority stake in EITCO GmbH, a European IT consultancy specializing in enterprise content management (ECM). The partnership will support EITCO's organic growth and strategic acquisitions. EITCO provides product-agnostic consulting, implementation and software solutions to public and private sector clients, enabling digital transformation and process automation.

EITCO, founded in 2006, follows a product-agnostic approach, delivering customized consulting and implementation services and solutions based on either leading third-party ECM platforms or its own proprietary software—depending on client needs. With a strong presence in both the private and public sectors, EITCO enables its customers to advance their digital transformation and automate document-handling processes through its deep consultancy expertise. The company currently employs around 200 FTEs across its offices in Berlin, Bonn, and Essen.

Adelis has extensive experience investing in the fast-growing and dynamic IT services and software sector, where service delivery is becoming increasingly complex and business-critical. This trend is driven by factors such as the widespread migration to the cloud and rapid technological innovation. At the same time, market demand is rising for customized, agile, and customer-centric solutions.

Building on its strong track record of partnering with exceptional entrepreneurs, Adelis has become the new majority owner of EITCO, a leading provider of ECM (Enterprise Content Management) services and software. Together with the existing management team — who will remain in place and continues as significant shareholders — Adelis aims to accelerate EITCO's successful growth journey. The focus will be on expanding the company's offering, enhancing its capabilities, and extending its geographical footprint.

"We are thrilled to welcome Adelis as a new growth partner for EITCO. Our unique offering combines major third-party ECM partner software solutions as well as our own modular arveo content services platform with our deep technological implementation and consulting expertise, and a strong commitment to reliability and customer satisfaction. This powerful combination is highly valued by our loyal customer base and enables us to deliver outstanding digital solutions tailored to their needs. We are confident that with Adelis as our partner, we can continue to grow and realize our full potential," says Carsten Storck, Managing Director at EITCO.

"We are proud to become the new majority owner of EITCO, a company whose management, technical and central teams have built a leading ECM specialist with a distinctive offering and a loyal customer base. We look forward to supporting EITCO's continued growth—both organically and through strategic acquisitions," says Franz Reiffenstuel at Adelis.

The transaction has been approved by antitrust authorities.

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About EITCO

EITCO is a leading ECM specialist, serving public sector institutions, regulatory-driven organizations and enterprise customers with increasing demands for digital content and document management. The company offers tailored solutions based on either its own modern, modular arveo content services platform or leading third-party ECM software products—always selecting the best fit for each customer’s specific needs. With a strong focus on automation, compliance, and long-term digitalization strategies, EITCO combines deep industry expertise with a customer-centric approach, positioning itself as a trusted partner in the evolving ECM landscape. Today, EITCO employs c. 200 FTEs across its offices in Berlin, Bonn and Essen. For more information, please visit www.eitco.de

About Adelis Equity Partners

Adelis is a growth partner for well-positioned companies in the Nordics and DACH. Adelis partners with management and/or owners to build businesses in growth segments and with strong market positions. Since raising its first fund in 2013, Adelis has been one of the most active investors in the Nordic middle-market, making 46 platform investments and more than 260 add-on acquisitions. Adelis today manages approximately €4.5 billion in capital. For more information, please visit www.adelisequity.com