



## Aegis IT in Double Joy as Company Wins European Award for Second Year

**Aegis IT, the North East based technology consultancy has scooped a prestigious IT award for an unprecedented second time, and the highest recognition from global technology business Huawei, at their annual awards for European distributors. This is a major scoop for Aegis IT, as they were the only UK based company honoured at the awards event, which reflects on the efforts of over 450 European business partners.**

This was also the very first time that Huawei have presented the award to the same partner for 2 years running, which demonstrates the consistency and quality of the relationship between the companies. The business was acknowledged as European Excellence Partner of the Year at the distributor conference in Rome, and comes on the back of a series of high profile national contracts managed by Aegis IT.

Huawei Technologies is a Chinese [multinational](#) networking and [telecommunications equipment](#) and services company headquartered in [Shenzhen, Guangdong](#). It is now the largest telecommunications equipment maker in the world, having overtaken [Ericsson](#) in 2012.

Huawei was founded in 1987 and its core missions are building telecommunications networks; providing operational and consulting services and equipment to enterprises inside and outside of China, and manufacturing communications devices for the consumer market. Huawei has over 140,000 employees, around 46% of whom are engaged in research and development activity.

Aegis IT beat off significant competition from Huawei distributors across Europe to receive the prestigious award, as Huawei have official partners in every major city across Europe, and the distributor network includes many of the largest IT consultancies globally. It is hugely significant that a small medium enterprise has been able to deliver the results needed by Huawei on major infrastructure projects, with long term framework agreements, and a testament to the approach by Aegis IT, which has made them a national player with its specialist resource based in the North East. The award was presented to Aegis IT Managing Director, David McPherson. David McPherson commented on the award: 'Our experience with Huawei has paid dividends and we were extremely honoured to receive the accolade for a second year running. Our two businesses could not be much more different in terms of size and facilities, but it is a shared vision and our ability to handle huge projects as a dedicated team which has ensured our close working relationship.' 'This award acknowledges the hard work by our entire team to build an outstanding relationship, and is a great achievement for our business.' Aegis IT is a leading UK based technology consultancy. The company assists customers from all sectors with the procurement, provision and support of their business IT requirements. Working with customers based nationwide providing cutting edge solutions to their individual technology needs, Aegis IT has an exceptional portfolio of customers who gain competitive advantage, improve return on investment and allow them to concentrate on what they do best, running their core business in the most effective, efficient and secure way. With headquarters in Newcastle, Aegis IT has developed an integrated consultancy and technical support services arm, which is currently on a number of major projects in the wireless technology, media and education environment with Huawei.

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### **What we do**

Aegis IT has forged excellent relationships with global IT vendors, allowing us to provide an independent view of the market place and gain insight into the most appropriate solutions. Our trusted relationships with worldwide vendors enable us to offer honest, expert and specialist advice to each and every one of our customers.

### **Who we are**

Unlike some businesses in our industry we're very proud to be different. We're a team made up of technical experts. Each and every one of our staff comes from a technical background which means we can get to the root of any issues quickly. No passing around various sales teams here!

We're very proud of our team and their seasoned experience. With over 25 years working closely with small and large corporate clients including: HSBC, RBS, Northern Power Grid, Euroclear and the Bank Of England, we continue to thrive on our success and enjoyment at seeing our customers grow, gain competitive advantage and maintain their leading market places with the help of our cutting edge expertise and bespoke solutions. We are able to support you from the smallest to the most complex of IT solutions.