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Acando wins framework agreement with Posten Norge

Posten Norge AS has entered into a framework agreement with Acando, who will deliver consulting services in strategy and business development. In the procurement process, Acando has demonstrated their strengths in the areas of innovation strategy, logistics and value chain development, cost-effectiveness and improvement, as well as digital strategy. The framework agreement will cover future needs for the entire Group, including subsidiaries.

Posten Norge AS has a complex business portfolio that spans a wide range of business areas, products and services. The Group's markets are changing rapidly and the company is in a phase of positioning and development in line with market developments, changing customer needs and competitive conditions.

The company needs advice on strategic development opportunities, support in business development and implementation, and related financial and administrative advice.

Acando has an extensive experience in business development and strategy

The framework agreement with Posten Norge covers the whole of the Nordic region, and Acando will utilize its entire Nordic organization in deliveries. The agreement has a maturity of two years with a possible extension of up to four years.

- Winning this framework agreement at a Nordic level is of big importance to us. Acando has grown into a large Group and together we have a strong market position, which benefits our customers, says Sven Ivar Mørch, CEO Acando Norway.

- It is incredibly exciting to have won the framework agreement with Posten Norge. Acando is one of Scandinavia's leading consulting companies in logistics solutions and supply chain. We can provide services across the entire value chain, from strategic insights to strategic formulation in combination with prototypes and proof-of-concept. Acando also has many years of experience in major change projects focusing on getting the organization even more customer oriented to further increase efficiency, quality and delivery capabilities. In addition, we have a long experience of projects that deal with digital strategy, conversion and service design at leading companies. We are really looking forward to an exciting cooperation with Posten in the near future, says Mørch.

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About Acando:

Acando is the consulting company who with equal parts of technical excellence and insight into human behavior - innovates, streamlines and mobilizes organizations for sustainable change. The Group has approximately 2000 employees allocated over five countries. Acando had sales of more than 2,4 billion SEK in 2017 and is listed on Nasdaq Stockholm.