

Press release

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Nexam Chemical signs distribution agreement with Palmer Holland in North America

Nexam Chemical has signed a distribution agreement with Palmer Holland, a leading specialty chemical distributor with a strong presence in North America. Under the agreement, Palmer Holland will represent Nexam Chemical's product portfolio across key strategic segments, strengthening the company's commercial position in one of its most important growth markets.

Palmer Holland brings extensive experience in technically advanced materials and serves well-established customers within polymers, engineered composites, and specialty chemicals. The partnership provides Nexam Chemical with a technically knowledgeable sales organization and a broad network in industries where demand for performance-enhancing polymer additives is steadily increasing.

"North America and especially the U.S. is a strategically important market for Nexam Chemical. The selection of Palmer Holland is the result of a thorough and selective evaluation process involving a large number of potential distributors. Key criteria included strong market presence, a highly sales-driven organization, a complementary product portfolio, and a clear ability to create customer value through our solutions. Their strong position in our core customer segments makes them an ideal fit for our growth strategy," says Ronnie Törnqvist, CEO of Nexam Chemical.

A key priority in this partnership is accelerating Nexam Chemical's Reactive Recycling™ technology across the North American market. Although current sales in this segment are limited, a solid project pipeline has already been established, and this collaboration creates a strong platform for scaling up and accelerating growth. Palmer Holland's wide customer network provides an excellent foundation for introducing Nexam's solutions. The objective is to establish several new customer engagements during the current year and gradually build commercial volumes in the U.S., Canada, and Mexico.

"We are thrilled to partner with Nexam Chemical and introduce their innovative modifiers and recycling technologies to our customers across the North American market. Their products align perfectly with the growing demand for performance, process efficiency, and more sustainable material solutions. We look forward to supporting the commercial rollout and creating new opportunities together," says Jim Norris, Market Manager at Palmer Holland.

The agreement enters into effect from Jan 1st, 2026, with an emphasis on solutions supporting the shift toward more sustainable and recyclable materials. Nexam Chemical's current US agent, Borys Schafran, will continue to work in parallel with Palmer Holland.

About Palmer Holland:

Palmer Holland (www.palmerholland.com) is a North American specialty chemical and ingredients distributor, representing leading global manufacturers across the CASE, plastics, elastomers, and engineered materials industries. With a technically trained sales team and a nationwide distribution network, Palmer Holland provides customers with high-performance solutions, deep application expertise, and comprehensive support from formulation to commercialization. The company is headquartered in Cleveland, Ohio.

Note: This press release has been translated from Swedish. The Swedish text shall govern for all purposes and prevail in case of any discrepancy with the English version.

For more information, please visit www.nexamchemical.com or contact:

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About Nexam Chemical

Nexam Chemical develops technology and products that make it possible to significantly improve the production process and properties of most types of plastics in a cost-effective manner and with retained production technology. The improved properties include strength, toughness, temperature and chemical resistance as well as service life. The improvements in properties that can be achieved by using Nexam Chemical's technology make it possible to replace metals and other heavier or more expensive materials with plastics in a number of applications. In applications where plastic is already used, Nexam Chemicals products can improve the manufacturing process, reducing material use and enable more environmental friendly alternatives. Example of commercial applications: pipe manufacturing, foam production and high-performance plastics. More information about the business will be found on www.nexamchemical.com. The company's Certified Adviser is Bergs Securities AB. Bergs Securities AB can be reached at info@bergssecurities.se or by phone +46-8 408 933 50.