



Rejlers is one of the largest engineering consultancy firms in the Nordic region. Our 2,000 experts work with projects within the areas of Building and property, Energy, Industry and Infrastructure. With us, you will meet specialist engineers with the breadth, cutting edge expertise and not least energy to create the results you want. We are continuing to grow rapidly and our activities are spread across 80 locations in Sweden, Finland and Norway. In 2014, Rejlers had revenue of SEK 1.7 billion and its Class B share is listed on Nasdaq Stockholm.

Press release
16-11-2015

Rejlers acquires Orbion Sweden and doubles its telecom operations

As of 16 November 2015, Rejlers has entered into an agreement to acquire 100 per cent of the shares in Orbion Consulting AB Sweden from Relacom Management AB. This acquisition establishes Rejlers as one of Sweden's largest technology consultancies within the telecommunications sector. Of Rejlers' approximately 1,200 technology consultants in Sweden, from today 270 of these are telecommunications consultants.

The acquisition gives Rejlers close to 2,100 employees. Orbion Consulting has 150 employees in Sweden and it is estimated it will generate an annual turnover of MSEK 30 during the remainder of 2015 and turnover of MSEK 200 over a 12-month period. The merger is in line with Rejlers' strategy to grow within infrastructure and makes it possible to offer an ever broader range of specialised services and turnkey project responsibility within its telecommunications business.

Orbion Consulting is a technology consultancy that offers technological and legal consultancy services within network infrastructure and communications. The company is involved in developing, planning, commissioning and running projects within network infrastructure and communications.

Strong expansion within telecoms sector

In recent years, Rejlers has grown rapidly within the telecoms sector, and the acquisition of Orbion Consulting Sweden definitively makes Rejlers one of the largest telecommunications players in Sweden. Rejlers Sweden will generate an annual turnover of MSEK 1,250 and has close to 1,200 employees. Thanks to the acquisition, we will achieve our growth vision of 3 x 2015.

"We have a long tradition of contributing to social development in our role as technology consultants. Telecommunications is a key area vital for growth throughout Sweden, and I am very pleased about this acquisition. Orbion Consulting complements Rejlers' telecommunications offer, and we can now offer both new and existing customers attractive turnkey solutions within mobile and landline telecommunications networks and telecommunications infrastructure," comments Peter Rejler, President and CEO of Rejlers.

Rejlers discloses the information provided herein pursuant to the Securities Markets Act and/or the Financial Instruments Trading Act. The information was submitted for publication at 08.00 am on November 17th 2015.



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In connection with the acquisition, Rejlers and Relacom have signed a cooperation agreement that will create further business opportunities and expand the partnership.

“This deal really is a win-win situation. We have previously employed Rejlers on a number of different projects and as a result saw the potential of cooperating with them to enable us to offer a broader range of cutting-edge consultancy services to complement our technology services. The employees from Orbion Consulting represent a strategic complement to and reinforcement of Rejlers’ offer within telecommunications. We now have strong consulting partners within all of our business areas,” says Veronica Ezeyza-Alvear, President of the Relacom Group.

Facts about Orbion Consulting Sweden

Orbion Consulting Sweden is a technology consultancy offering services within network infrastructure for telecommunications. The company has approximately 150 employees at 14 offices. Its clients include network owners, operators, system suppliers and contractors. Orbion Consulting has been a subsidiary of Relacom Management AB, which is owned by banks Nordea, DNB and HSH. Orbion’s companies in Finland and Norway are not affected by the deal.

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