



HANZA secures business for manufacturing to Picadeli

The manufacturing strategist HANZA has won a deal with the food company Picadeli on the manufacture of electronics for the company's salad bars. The transaction has an annual value of over SEK 12 million.

-We feel a great confidence to put the manufacturing of electronics at HANZA, as we are very pleased with HANZA Wermland Mechanic's customer service, where we build our salad bars, says Jessica Fors, Head of Operations at Picadeli.

Picadeli is a Swedish food company, focused on a self-picking concept with lettuce in bulk, Picadeli is part of the Greenfood group. Greenfood is one of the largest food groups in the Nordic region with a focus on healthy, tasty and easily accessible food. The Group has over 1,000 employees in seven countries and had sales of SEK 4 billion in 2017.

The new deal includes electronic control systems and complements an existing business that HANZA supplies from the company's factories in Värmland. Production is expected to start immediately and be fully operational during the first quarter.

- The acquisition of Wermland Mechanics earlier this year has further strengthened our production cluster in Värmland, which helped to create the conditions for this business. It feels great that we can participate in improving our customers' manufacturing process - at the same time as we contribute to their sustainability work", says Thomas Lindström, Senior Vice President, Head of Business Solutions at HANZA.

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About HANZA:

HANZA modernizes and streamlines the manufacturing industry. We create shorter lead time with more environmentally friendly processes and increase profitability for clients by bringing together different manufacturing technologies locally. Founded in 2008, HANZA today has an annual revenue of more than one million SEK and operates in Sweden, Finland, Estonia, Poland, Czech Republic and China. Among HANZA's clients are leading companies like ABB, Perkin Elmer, Atlas Copco and Kone. For more information visit www.hanza.com

The shares in HANZA are listed on Nasdaq First North Premier and the companies Certified Adviser is Erik Penser Bank AB (publ), phone no + 46 8 463 83 00