



HANZA awarded contract for custom made manufacturing solution

HANZA has signed a contract to implement a new manufacturing solution worth 5 MEUR annually.

HANZA Holding AB (publ) today signed an agreement where HANZA will create a custom made supply-chain to provide complete subassemblies to a customer's final assembly plant in Finland.

Parts will be fabricated in HANZA's cluster in Estonia, and the subassembly will be done in the proximity of the customer site in Finland. The new manufacturing solution will start during the second quarter 2017 and is estimated to reach full capacity within a year. Annual business volume is estimated to 5 MEUR.

"Our business model, to combine consulting services with complete manufacturing, creates new opportunities for our customers ", says Thomas Lindström, Senior Vice President, Head of Business Solutions HANZA. "Several product companies are facing the same challenges; To increase flexibility, and at the same time reduce costs and tied-up capital. Then the solution is HANZA."

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The information in this press release is such that HANZA must disclose it in accordance with the Securities Markets Act and/or the Financial Instruments Trading Act. The information was submitted for publication at 10.45 am (CET), February 20, 2017. Erik Penser Bankaktiebolag is the company's certified adviser.

Important information

This press release may contain certain forward-looking statements that reflect HANZA's current views of future events and financial and operational performance. Words such as "intends", "anticipates", "expects", "may", "plan ", "anticipate" or similar expressions regarding indications or predictions of future developments or trends, and are not based on historical facts, constitute forward-looking information. Forward-looking information is inherently associated with both known and unknown risks and uncertainties because it is dependent on future events and circumstances. Forward-looking statements are not guarantees regarding future results or developments and actual results may differ materially from those set forth in forward-looking information.