



Interim Report

Second quarter 2023

January - June

Second quarter summary

- Net sales declined to SEK 3,562m (3,890).
- On an organic basis, sales declined by -13% (3).
- Operating profit amounted to SEK 61m (62).
- Operating profit, excl. items affecting comparability of SEK -22m (-150), decreased to SEK 83m (212), largely due to the sales volume decline.
- The operating margin, excl. items affecting comparability, was 2.3% (5.4).
- Profit after tax amounted to SEK 1m (17) corresponding to earnings per share after dilution of SEK 0,01 (0.10).
- Operating cash flow amounted to SEK -276m (286).

	Q2			Jan-Jun			Jan-Dec	12 mos	Δ%
	2022	2023	Δ%	2022	2023	Δ%	2022	rolling	
Net sales, SEK m	3,890	3,562	-8	7,669	7,222	-6	14,929	14,482	-3
Gross margin, %	36.3	35.6	-	37.3	34.1	-	35.9	34.3	-
<i>Gross margin excl. IAC, %</i>	36.6	35.5	-	37.4	35.7	-	36.1	35.2	-
Operating margin before depr./imp. (EBITDA), %	7.8	7.1	-	9.0	3.8	-	7.3	4.7	-
Operating profit (EBIT), SEK m	62	61	-2	244	-156	n.a.	191	-209	n.a.
<i>Operating profit (EBIT), excl IAC, SEK m</i>	212	83	-61	394	164	-58	497	267	-46
Operating margin, %	1.6	1.7	-	3.2	-2.2	-	1.3	-1.4	-
<i>Operating margin excl IAC, %</i>	5.4	2.3	-	5.1	2.3	-	3.3	1.8	-
Profit after financial items, SEK m	22	2	-91	183	-268	n.a.	30	-421	n.a.
Profit after tax, SEK m	17	1	-94	145	-213	n.a.	-2	-360	n.a.
<i>Profit/loss after tax, excl IAC, SEK m</i>	136	19	-86	264	41	-84	241	18	-93
Earnings per share, before dilution, SEK	0.10	0.01	-90	0.86	-1.27	n.a.	-0.01	-2.14	n.a.
<i>Earnings per share, before dilution excl IAC, SEK</i>	0.81	0.10	-88	1.57	0.24	-85	1.43	0.10	-93
Earnings per share, after dilution, SEK	0.10	0.01	-90	0.86	-1.27	n.a.	-0.01	-2.14	n.a.
<i>Earnings per share, after dilution excl IAC, SEK</i>	0.81	0.10	-88	1.57	0.24	-85	1.43	0.10	-93
Operating cash flow, SEK m	286	-276	n.a.	-134	-315	n.a.	-746	-927	n.a.

CEO comment

Total sales for the Group in the quarter was down -13% organically. The drop in volume is larger as we have implemented price increases over the past year. In addition to the price increases, we have also imposed restructuring measures primarily in the UK and reduced factory staffing in the Nordic region, but however it was not enough to mitigate the effects of the market downturn. Primarily due to the volume decline, operating profit for the Group decreased to SEK 83m (212), excl. items affecting comparability. The development is of course unsatisfactory, however, it reflects the development of the market.

The second quarter continued to be impacted by challenging market conditions. Construction activity has rapidly declined and disposable income for consumers is decreasing, adversely impacting demand for new kitchens from both project customers and consumers.

In the Nordic region sales contracted organically by -17%, which had a large impact on earnings. In addition, earnings were also affected by unfavourable mix as the higher gross margin retail sales dropped the most. In the UK, organic growth was down -16%. Operating income also declined, mitigated by savings from restructuring.

The restructuring programme is being executed according to plan and delivering the expected savings. In the UK we have closed two factories and reduced overhead resources and we are also seeing desired results from changes to how we conduct business. The project business is being reduced in size by exiting unprofitable contracts, and the remaining parts are becoming financially healthy following price adjustments. In the trade and retail segments, we now have the right incentives in place to promote profitable growth and we are also putting stronger emphasis on making our product range more relevant in the higher value mass premium part of the market.



As presented at the Capital Markets Update in March, the next step for the UK transformation is to explore and pilot improvements to our distribution network in the form of asset light models.

Already at the time for the decision to invest in the new plant we anticipated the large cash outflow in 2022-2024. We have agreed with our banks to adjust the terms for the funding facilities to reflect the current macro and market conditions. We are fully committed to reduce leverage and explore multiple leverage reduction options such as sale and leasebacks of assets.

It is a pleasure to announce that Henrik Skogsfors has been appointed new CFO for the Group. Henrik has done a great job serving as Acting CFO during the last half-year.

Construction of the new factory in Jönköping continues to progress well and production machine installations are ongoing. Other priorities include the UK restructuring, securing direct material price reductions, leverage reduction options and further intensified sales activities as we see continued soft market conditions ahead.

Jon Sintorn
President and CEO

Second quarter consolidated

Market overview

All kitchen markets remain subdued by the challenging macroeconomic situation following a period of high inflation, continuously increasing interest rates and lower construction activity. As a consequence, consumers are cutting back on purchasing of capital goods including kitchens and demand from project customers is declining due to the decreasing housing construction activity. Price increases to mitigate higher input costs are supporting the value of the kitchen markets, but measured as number of kitchen cabinets sold then markets are decreasing in size. The project segment has longer lead times, thus providing some resilience before the full impact of the lower housing construction is seen.

Net sales, earnings and cash flow

The Group's net sales decreased to SEK 3,562m (3,890) with organic decline of -13% (3). The Nordic region declined organically by -17% (6), the UK region by -16% (5), while Portfolio Business Units had organic growth of 14% (-11), however largely due to the cyber incident that prevented deliveries to customers in the Netherlands in June last year.

The gross margin decreased to 35.6% (36.3) and gross profit was SEK 1,268m (1,414). Operating profit amounted to SEK 61m (62). Operating profit excl. items affecting comparability of SEK -22m (-150) amounted to SEK 83m (212), corresponding to a margin of 2.3% (5.4). Price increases and restructuring savings (of around SEK 70m) impacted positively, however it was more than offset by impact from the substantially lower sales volume and unfavourable mix development. Changes in exchange rates negatively impacted operating profit by approx. SEK -10m. Items affecting comparability of SEK 22m mainly refer to costs related to the transition to the new factory under construction in Jönköping.

Operating cash flow amounted to SEK -276m (286). The lower cash flow was mainly due to timing effects in working capital and the lower earnings. Cashflow from investing activities, of which the majority was related to the construction of the factory in Jönköping, amounted to SEK -343m (-407). Net debt excl. IFRS16 leases and pensions amounted to SEK 2,505m (894).

Analysis of net sales

	Q2	
	Δ%	SEK m
2022		3,890
Organic growth	-13	-535
-of which Nordic region	-17	-382
-of which UK region	-16	-220
-of which Portfolio BUs	14	67
Currency effects	5	207
2023	-8	3,562

Currency effect on operating profit

SEK m	Q2		
	Translati- on effect	Transacti- on effect	Total
Nordic region	15	-15	0
UK region	-5	-10	-15
Portfolio BUs	5	0	5
Group	15	-25	-10

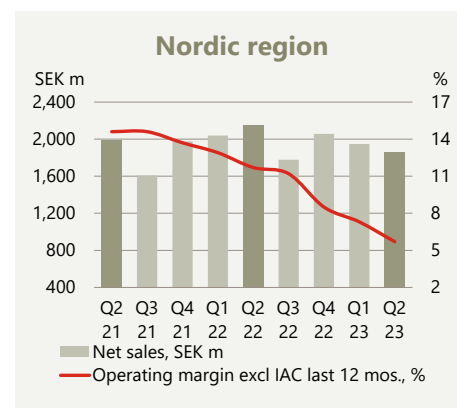
SEKm	Nordic		UK		Portfolio BUs		Group cost and eliminations		Group		Δ%
	Q2		Q2		Q2		Q2		Q2		
	2022	2023	2022	2023	2022	2023	2022	2023	2022	2023	
Net sales	2,155	1,858	1,286	1,148	450	556	-1	0	3,890	3,562	-8
Gross profit	767	590	530	487	106	174	11	17	1,414	1,268	-10
<i>Gross profit excl. IAC</i>	768	590	532	485	106	174	16	17	1,422	1,266	-11
Gross margin, %	35.6	31.8	41.2	42.4	23.6	31.3	-	-	36.3	35.6	-
<i>Gross margin excl. IAC, %</i>	35.6	31.8	41.4	42.2	23.6	31.3	-	-	36.6	35.5	-
Operating profit	242	83	-101	-14	9	35	-88	-43	62	61	-2
<i>Operating profit excl. IAC, SEKm</i>	248	102	14	-11	9	36	-59	-44	212	83	-61
Operating margin, %	11.2	4.5	-7.9	-1.2	2.0	6.3	-	-	1.6	1.7	-
<i>Operating margin excl. IAC, %</i>	11.5	5.5	1.1	-1.0	2.0	6.5	-	-	5.4	2.3	-

Second quarter, the regions

Nordic region

Net sales in the Nordic region decreased to SEK 1,858m (2,155). Sales declined by -17% (6) on an organic basis, with declines in all customer segments.

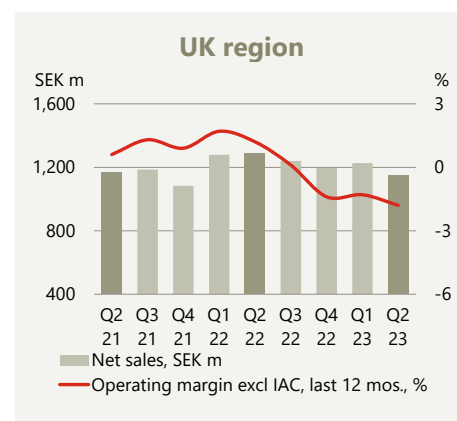
The gross margin decreased to 31.8% (35.6). Operating profit decreased to SEK 83m (242). Excl. items affecting comparability of SEK -19m (-6), operating profit decreased to SEK 102m (248) excl. and the corresponding margin declined to 5.5% (11.5). Price increases continued to have good effect; however the profit was heavily burdened mainly by the volume decline and unfavourable mix impact on the back of decrease of higher margin consumer sales. Changes in exchange rates had a neutral effect on operating profit.



UK region

Net sales in the UK region decreased to SEK 1,148m (1,286). Sales declined by -16% (5) on an organic basis, to some extent attributable to exiting parts of the project business.

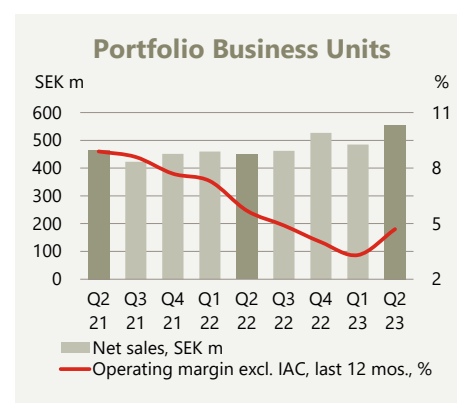
The gross margin was slightly higher at 42.4% (41.2). Operating profit amounted to SEK -14m (-101). Operating profit excl. items affecting comparability amounting to SEK -3m (-115) declined to SEK -11m (14), and the corresponding operating margin was -1.0% (1.1). Profit was supported by impact from price increases, reduced headcount and lower expenses following implemented restructuring measures. This was however offset mainly by negative effects from the substantially lower sales volume. Changes in exchange rates negatively impacted operating profit by approx. SEK-15m.



Portfolio Business Units

Net sales increased to SEK 556m (450). Organic growth was 14% (-11). Sales in the second quarter last year in the Netherlands were strongly affected by the cyber security incident that limited production and shipments. Austria and Commodore & CIE in the UK reported lower sales.

The gross margin increased to 31.3% (23.6). Operating profit increased to SEK 36m (9) and the operating margin increased to 6.5% (2.0), excluding items affecting comparability. Netherlands had improved earnings. The loss in Commodore & CIE was slightly reduced while Austria reported lower results impacted by the weaker market. Changes in exchange rates positively impacted operating profit by approx. SEK 5m.



January - June, consolidated

- Net sales for the first six months totalled SEK 7,222 (7,669).
- Sales declined by -9% on an organic basis.
- Operating profit amounted to SEK -156m (244).
- Operating profit excl. items affecting comparability amounted to SEK 164m (394), corresponding to an operating margin of 2.3% (5.1).
- Items affecting comparability amounted to SEK -320m (-150).
- Profit after tax amounted to SEK -213m (145), corresponding to earnings per share after dilution of -1.27 SEK (0.86).
- Operating cash flow was SEK -315m (-134).

Net sales, earnings and cash flow

The Group's net sales decreased to SEK 7,222m (7,669) with organic decline of -9% (5). The Nordic region declined organically by -12% (7), the UK region by -11% (-6), while Portfolio Business Units organic grew 7% (-9), largely due to the Netherlands that was negatively impacted by the cyber security incident in June last year.

The gross margin decreased to 34.1% (37.3) and gross profit was SEK 2,463m (2,860). Operating profit amounted to SEK -156m (244). Operating profit, excluding items affecting comparability, amounted to SEK 164m (394), corresponding to a margin of 2.3% (5.1). Items affecting comparability mainly referring to restructuring costs were SEK -320m (-150), see page 15 for details. Price increases more than compensated for the negative impact from inflation, however the volume decline had a considerable negative effect. Restructuring measures contributed with around SEK 100m in savings. Changes in exchange rates negatively impacted operating profit by SEK -35m.

Operating cash flow for the first six months amounted to SEK -315m (-134). Cash flow from working capital improved while the lower operating profit impacted cash flow negatively. Cashflow from investing activities remained on a high level primarily related to the construction of the factory in Jönköping.

Analysis of net sales

	Jan-Jun	
	Δ%	SEK m
2022		7,669
Organic growth	-9	-756
-of which Nordic region	-12	-536
-of which UK region	-11	-286
-of which Portfolio BUs	7	66
Currency effects	4	309
2023	-6	7,222

Currency effect on operating profit

SEK m	Jan-Jun		
	Translati- on effect	Transacti- on effect	Total
Nordic region	25	-35	-10
UK region	-5	-25	-30
Portfolio BUs	5	0	5
Group	25	-60	-35

SEK m	Nordic		UK		Portfolio BUs		Group cost and eliminations		Group		Δ%
	Jan-Jun		Jan-Jun		Jan-Jun		Jan-Jun		Jan-Jun		
	2022	2023	2022	2023	2022	2023	2022	2023	2022	2023	
Net sales	4,195	3,806	2,565	2,375	910	1,041	-1	0	7,669	7,222	-6
Gross profit	1,504	1,179	1,088	960	240	287	28	37	2,860	2,463	-14
<i>Gross profit excl. IAC</i>	<i>1,505</i>	<i>1,215</i>	<i>1,090</i>	<i>1,018</i>	<i>240</i>	<i>307</i>	<i>33</i>	<i>37</i>	<i>2,868</i>	<i>2,577</i>	-10
Gross margin, %	35.9	31.0	42.4	40.4	26.4	27.6	-	-	37.3	34.1	-
<i>Gross margin excl. IAC, %</i>	<i>35.9</i>	<i>31.9</i>	<i>42.5</i>	<i>42.9</i>	<i>26.4</i>	<i>29.5</i>	<i>-</i>	<i>-</i>	<i>37.4</i>	<i>35.7</i>	<i>-</i>
Operating profit	455	98	-101	-179	29	11	-139	-86	244	-156	n.a
<i>Operating profit excl. IAC, SEK m</i>	<i>461</i>	<i>207</i>	<i>14</i>	<i>-6</i>	<i>29</i>	<i>48</i>	<i>-110</i>	<i>-85</i>	<i>394</i>	<i>164</i>	<i>-58</i>
Operating margin, %	10.8	2.6	-3.9	-7.5	3.2	1.1	-	-	3.2	-2.2	-
<i>Operating margin excl IAC, %</i>	<i>11.0</i>	<i>5.4</i>	<i>0.5</i>	<i>-0.3</i>	<i>3.2</i>	<i>4.6</i>	<i>-</i>	<i>-</i>	<i>5.1</i>	<i>2.3</i>	<i>-</i>
Net financial items									-61	-112	
Profit after financial items									183	-268	

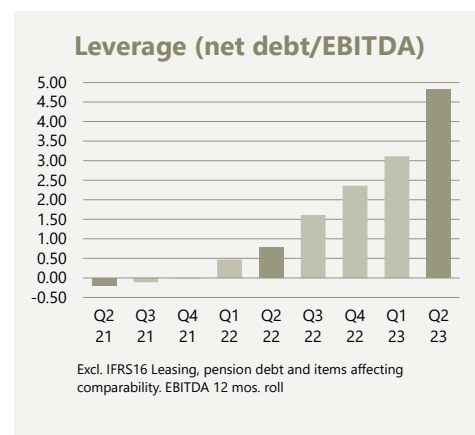
Other information

Financing

Nobia's long-term financing consists of two multicurrency revolving credit facilities totalling SEK 5 billion. A SEK 2 billion facility and one SEK 3 billion facility, both with maturity in December 2025. The general terms and conditions, primarily related to covenants, for the financing facilities were re-negotiated during the quarter. At end of June 2023, SEK 3,200m (1,800) had been utilised. Group cash and cash equivalents amounted to SEK 667m (905).

Net debt excluding IFRS 16 lease liabilities and pensions amounted to SEK 2,505m (894). IFRS 16 lease liabilities amounted to SEK 1,718m (1,679) and pension provisions amounted to SEK 383m (95). The net debt/equity ratio, excluding IFRS 16 lease liabilities and pensions, was 52% (18). Leverage, (net debt/EBITDA, excluding IFRS 16 leases, pensions and items affecting comparability on 12 months rolling basis) was 4.8 times (0.8). The fact that the economic downturn coincides with our planned high investment level has resulted in an increasing leverage. As communicated at the capital markets update in March, we continue to explore different leverage reduction options such as sale and leasebacks of assets.

Net financial items amounted to SEK -112m (-61) for the first half-year, of which net of returns on pension assets and interest expense on pension liabilities was SEK -5m (-7), interest on leases was SEK -24m (-17) and other net interest expense was SEK -83m (-37).



Construction of the new factory in Jönköping

Installation and testing of production machines is running according to plan. The first commercial manufacturing of kitchen components has started at small scale. Machinery installations will continue during the year until the factory has full manufacturing capability of complete kitchens in 2024. The total investment in the factory until completion will be around SEK 3.5bn, of which manufacturing equipment is approximately SEK 2bn and the factory building SEK 1.5bn, with the majority of the investments made between 2022 and 2024. Up until the end of June 2023, a total of SEK 2.1bn has been invested in the new factory.

Cost reduction programme

All initiatives in the programme are running according to plan and delivering expected savings. As of June 30, 2023, approximately SEK 100m of savings had been realized.

In January 2023, Nobia announced a cost reduction program aiming to realise annual savings in excess of SEK 300m. Savings will be realized gradually, reaching full effect in the second quarter of 2024. The programme involves repositioning the UK project business, including consolidation of the manufacturing footprint whereby two factories will be closed, flattening of the central UK organisation and exiting select parts of the project business that has insufficient profitability. Furthermore, certain functions in the Nordic region and at Group level will be reduced in size. The first quarter 2023 includes costs of SEK 298m related to the programme, recorded as items affecting comparability. Approximately SEK 85m of the items affecting comparability refers to non-cash items. A total of around 500 employees are affected by the programme. Items affecting comparability are specified on page 15.

Assets held for sale

Nobia's management has decided to sell the production facility in Dewsbury in the UK and the process of finding a buyer is currently underway. The production plant has thus been classified as an asset held for sale and is recognised at book value, which is lower than the fair value less disposal costs. No impact has been recorded in the income statement. The transaction is expected to close in the second half of 2023.

Items affecting comparability

The second quarter 2023 includes items affecting comparability of SEK 22m (150). The items refer to costs related to the transition to the new factory that is being built in Jönköping, and currency effects on the items affecting comparability that were taken in the first quarter. The first quarter 2023 included items affecting comparability related to costs for the ongoing restructuring programme amounting to SEK 298m (150). Items affecting comparability are specified on page 15.

New CFO appointed

Henrik Skogsfors has been appointed Group Chief Financial Officer (CFO) as of July 20. Henrik has been serving as Acting CFO for the past half-year and Head of Group Business Control, Accounting and Treasury since 2019.

Risks

Financial risks refer primarily to currency exchange rates, interest rates, financing, tax and credit risks. In the ordinary course of business, the Group is exposed to legal risks such as commercial, product liability and other disputes and provides for them as appropriate. A general economic downturn, cybersecurity, a widespread financial crisis or other macroeconomic disturbances may, directly or indirectly, affect the Group negatively both in terms of revenues and profitability. For a more detailed description of Nobia's risks and uncertainties, as well as risk management, refer to the 2022 Annual Report.

The macroeconomic turbulence in the global markets is and will continue to affect the Group's market environment. Increased inflation in the form of increased direct material prices, energy cost as well as transport, have resulted in higher production costs. Rising inflation and higher interest rates have had and may continue to have a short-term negative impact on market demand.

Cost reduction activities are being implemented, manufacturing capacity has been adapted and the Group is continuously assessing if further measures need to be taken given the market development. Taking into account the high level of investments to complete the new factory in Jönköping by 2024, the Group is closely monitoring its financing situation.

The Board of Directors and CEO assure that this six-month report provides a fair view of the Parent Company's and the Group's operations, financial position and profits, and describes the material risks and uncertainties facing the Parent Company and the companies included in the Group.

Stockholm, 20 July 2023

Jan Svensson
Chair

Fredrik Ahlin
Board member

Tony Buffin
Board member

Marlene Forsell
Board member

David Haydon
Board member

Nora Førisdal Larssen
Board member

Carsten Rasmussen
Board member

Jon Sintorn
President & CEO

Per Bergström
Employee representative

Bekke Söderhielm
Employee representative

This half-year report has not been subject for review by the Group's auditors.

Nobia AB, Corporate Registration Number 556528-2752

Consolidated income statement

SEK m	Q2		Jan-Jun		Jan-Dec	12 mos
	2022	2023	2022	2023	2022	rolling
Net sales	3,890	3,562	7,669	7,222	14,929	14,482
Cost of goods sold	-2,476	-2,294	-4,809	-4,759	-9,566	-9,516
Gross profit	1,414	1,268	2,860	2,463	5,363	4,966
Selling and administrative expenses*	-1,386	-1,265	-2,673	-2,709	-5,317	-5,353
Other income/expenses*	34	58	57	90	145	178
Operating profit	62	61	244	-156	191	-209
Net financial items	-40	-59	-61	-112	-161	-212
Profit after financial items	22	2	183	-268	30	-421
Tax	-5	-1	-38	55	-32	61
Profit after tax	17	1	145	-213	-2	-360
Total profit attributable to:						
Parent Company shareholders	17	1	145	-213	-2	-360
Earnings per share before dilution, SEK	0.10	0.01	0.86	-1.27	-0.01	-2.14
Earnings per share after dilution, SEK	0.10	0.01	0.86	-1.27	-0.01	-2.14

*The consolidated income statement for first quarter 2023 has been adjusted, see Note 6 on page 15.

Consolidated statement of comprehensive income

SEK m	Q2		Jan-Jun		Jan-Dec	12 mos
	2022	2023	2022	2023	2022	rolling
Profit after tax	17	1	145	-213	-2	-360
Other comprehensive income						
Items that may be reclassified subsequently to profit or loss						
Exchange-rate differences attributable to translation of foreign operations	138	272	171	331	329	489
Cash flow hedges before tax (1)	37	20	31	32	39	40
Tax attributable to change in hedging reserve for the period (2)	-8	-4	-7	-8	-7	-8
	167	288	195	355	361	521
Items that will not be reclassified to profit or loss						
Remeasurements of defined benefit pension plans	-5	-26	113	-10	-187	-310
Tax relating to remeasurements of defined benefit pension plans	0	4	-30	-1	46	75
	-5	-22	83	-11	-141	-235
Other comprehensive income	162	266	278	344	220	286
Total comprehensive income	179	267	423	131	218	-74
Total comprehensive income attributable to:						
Parent Company shareholders	179	267	423	131	218	-74

(1) Reversal recognised in profit and loss amounts to a SEK 19m (4).
New provision amounts to SEK 40m (25). (Jan-Dec 2022; 25).

(2) Reversal recognised in profit and loss amounts to a SEK -4m (-1).
New provision amounts to SEK -8m (-5). (Jan-Dec 2022; -5).

Consolidated balance sheet

SEK m	30 Jun 2022	30 Jun 2023	31 Dec 2022
ASSETS			
Goodwill	3,160	3,461	3,232
Other intangible fixed assets	400	478	418
Tangible fixed assets	2,435	3,661	3,131
Right-of-use assets	1,733	1,778	1,826
Long-term receivables, interest-bearing (IB)	0	0	0
Long-term receivables	87	87	86
Deferred tax assets	68	364	240
Total fixed assets	7,883	9,829	8,933
Inventories	1,437	1,417	1,478
Accounts receivable	1,694	1,684	1,495
Current receivables, interest-bearing (IB)	1	1	2
Other receivables	584	619	524
<i>Total current receivables</i>	<i>2,279</i>	<i>2,304</i>	<i>2,021</i>
Cash and cash equivalents (IB)	905	667	340
Assets held for sale	–	57	–
Total current assets	4,621	4,445	3,839
Total assets	12,504	14,274	12,772
SHAREHOLDERS' EQUITY AND LIABILITIES			
Share capital	57	57	57
Other capital contributions	1,460	1,461	1,460
Reserves	181	701	347
Profit brought forward	3,222	2,628	2,851
Total shareholders' equity attributable to Parent Company shareholders	4,920	4,847	4,715
Total shareholders' equity	4,920	4,847	4,715
Provisions for pensions (IB)	95	383	384
Other provisions	27	8	40
Deferred tax liabilities	81	72	60
Lease liabilities, interest-bearing (IB)	1,354	1,379	1,418
Other long-term liabilities, interest-bearing (IB)	1,800	3,173	2,181
Other long-term liabilities, non interest-bearing	8	4	4
Total long-term liabilities	3,365	5,019	4,087
Current lease liabilities, interest-bearing (IB)	325	339	339
Accounts payable	2,055	2,244	2,038
Current liabilities and provisions	1,839	1,825	1,593
Total current liabilities	4,219	4,408	3,970
Total shareholders' equity and liabilities	12,504	14,274	12,772

Changes in consolidated shareholders' equity

	Attributable to Parent Company shareholders					Total shareholders equity
	Share capital	Other capital contributions	Exchange-rate differences attributable to translation of foreign operations	Cash-flow hedges after tax	Profit brought forward	
SEK m						
Opening balance, 1 Jan 2022	57	1,465	-10	-4	3,415	4,923
Profit for the period	-	-	-	-	145	145
Other comprehensive income for the period	-	-	171	24	83	278
Total comprehensive income for the period	-	-	171	24	228	423
Dividend	-	-	-	-	-421	-421
Allocation of share saving schemes	-	-5	-	-	-	-5
Closing balance, 30 Jun 2022	57	1,460	161	20	3,222	4,920
Opening balance, 1 Jan 2023	57	1,460	319	28	2,851	4,715
Profit for the period	-	-	-	-	-213	-213
Other comprehensive income/loss for the period	-	-	331	24	-11	344
Total comprehensive income for the period	-	-	331	24	-224	131
Allocation of performance share plan	-	1	-	-	-	1
Closing balance, 30 Jun 2023	57	1,461	650	52	2,627	4,847

Number of Treasury shares: 2,040,637.

Key ratios, Group

SEK m	Q2		Jan-Jun		Jan-Dec	12 mos
	2022	2023	2022	2023	2022	rolling
Gross profit	1,414	1,268	2,860	2,463	5,363	4,966
Gross margin, %	36.3	35.6	37.3	34.1	35.9	34.3
EBITDA	303	254	689	273	1,090	674
EBITDA, %	7.8	7.1	9.0	3.8	7.3	4.7
Total depreciation	-199	-196	-403	-395	-804	-796
Total impairment	-42	3	-42	-34	-95	-87
Operating profit	62	61	244	-156	191	-209
<i>Excl. items affecting comparability</i>	212	83	394	164	497	267
Operating margin, %	1.6	1.7	3.2	-2.2	1.3	-1.4
<i>Excl. items affecting comparability</i>	5.4	2.3	5.1	2.3	3.3	1.8
Return on operating capital, %					2.4	-2.5
Return on shareholders equity, %					0,0	-7.4
Operating cash flow	286	-276	-134	-315	-746	-927
Earnings per share before dilution, SEK	0.10	0.01	0.86	-1.27	-0.01	-2.14
Earnings per share after dilution, SEK	0.10	0.01	0.86	-1.27	-0.01	-2.14
Number of shares at period end before dilution, thousands (1)	168,253	168,253	168,253	168,253	168,253	168,253
Average number of shares before dilution, thousands (1)	168,253	168,253	168,253	168,253	168,253	168,253
Number of shares after dilution at period end, thousands (1)	168,370	168,253	168,492	168,253	168,471	168,293
Average number of shares after dilution, thousands (1)	168,293	168,253	168,293	168,253	168,380	168,293
Equity/assets ratio, %			39	34	37	
Debt/equity ratio, %			54	95	84	
Net debt, closing balance, SEK m			2,668	4,606	3,980	
Operating capital, closing balance, SEK m			7,588	9,453	8,695	
Capital employed, closing balance, SEK m			8,494	10,121	9,037	
Number of employees			6,329	5,533	6,123	

(1) Excluding treasury shares

*The consolidated income statement for first quarter 2023 has been adjusted, see Note 6 on page 15.

Consolidated cash-flow statement

SEK m	Q2		Jan-Jun	Jan-Jun	Jan-Dec	12 mos
	2022	2023	2022	2023	2022	rolling
Operating activities						
Operating profit	62	61	244	-156	191	-209
Depreciation/Impairment	241	193	445 ¹	429 ²	899 ³	883
Adjustments for non-cash items	25	10	30	21	48	39
Tax paid	-25	-18	-76	-92	-208	-224
Change in working capital	391	-180	9	198	-11	178
Cash flow from operating activities	694	66	652	400	919	667
Investing activities						
Investments in intangible and tangible fixed assets	-408	-356	-795	-724	-1,684	-1,613
Other items in investing activities	0	14	9	9	19	19
Interest received	1	0	1	1	4	4
Change in interest-bearing assets	0	0	0	1	0	1
Acquisition of companies	0	0	-59	0	-59	0
Cash flow from investing activities	-407	-342	-844	-713	-1,720	-1,589
Total cashflow from operating and investing activities	287	-276	-192	-313	-801	-922
Financing activities						
Interest paid	-15	-49	-38	-100	-125	-187
Change in interest-bearing liabilities	-320	255	1,109 ⁴	725 ⁵	1,204 ⁶	820
Dividend	-421	-	-421	-	-421	-
Cash flow from financing activities	-756	206	650	625	658	633
Cash flow for the period excluding exchange-rate differences in cash and cash equivalents	-469	-70	458	312	-143	-289
Cash and cash equivalents at beginning of the period	1,394	715	422	340	422	905
Cash flow for the period	-469	-70	458	312	-143	-289
Exchange-rate differences in cash and cash equivalents	-20	22	25	15	61	51
Cash and cash equivalents at period-end	905	667	905	667	340	667

Operating Cash flow * SEK m	Q2		Jan-Jun	Jan-Jun	Jan-dec	12 mos
	2022	2023	2022	2023	2022	rolling
Cash flow from operating activities	694	66	652	400	919	667
Investments in fixed assets	-408	-356	-795	-724	-1,684	-1,613
Other items in investing activities	0	14	9	9	19	19
Operating cash flow before acquisition/divestment of operations, interest, change in interest-bearing assets	286	-276	-134	-315	-746	-927

* Alternative Performance Measure, refer to "Definitions".

1) No impairments during the period.

2) Impairments during the period amounted to SEK 34m and pertained to other intangible assets SEK 15m and machinery and equipment SEK 19m.

3) Impairments during the period amounted to SEK 95m and pertained to other intangible assets SEK 92m and machinery SEK 3m.

4) Net of repayment and raising of loans amounted to SEK 1 400m. Amortisation of leasing amounted to SEK 258m.

5) Net of repayment and raising of loans amounted to SEK 1000m. Amortisation of leasing amounted to SEK 235m.

6) Net of repayment and raising of loans amounted to SEK 1 800m. Amortisation of leasing amounted to SEK 505m.

Analysis of net debt

SEK m	Q2		Jan-Jun		Jan-Dec	12 mos
	2022	2023	2022	2023	2022	rolling
Opening balance, net debt	2,442	4,176	2,014	3,980	2,014	2,668
New leasing contracts/Closed leasing contracts in advance, net	11	-11	66	74	353	361
Acquisition of operations	-	-	59	-	59	-
Translation differences	50	87	35	120	41	126
Operating cash flow	-286	276	134	315	752	933
Interest paid, net	14	49	37	99	121	183
Remeasurements of defined benefit pension plans	5	26	-113	10	187	310
Other change in pension liabilities	11	3	15	8	32	25
Treasury shares reissued	-	-	-	-	-	-
Dividend	421	-	421	-	421	-
Closing balance, net debt	2,668	4,606	2,668	4,606	3,980	4,606

Notes

Note 1 - Accounting policies

This interim report has been prepared in accordance with IFRS, with the application of IAS 34 Interim Financial Reporting. For the Parent Company, accounting policies are applied in accordance with Chapter 9, Interim Reports, of the Swedish Annual Accounts Act. Nobia has applied the same accounting policies in this interim report as were applied in the 2022 Annual Report. A description of new accounting policies in their entirety is provided in the 2022 Annual Report.

Note 2 - References

Segment information pages 4 and 5. Loan and shareholder's equity transactions, page 6. Items affecting comparability, page 15. Net sales by product group, page 16.

Note 3 - Financial instruments - fair value

Nobia's financial assets essentially comprise non-interest-bearing and interest-bearing receivables whereby cash flows only represent payment for the initial investment and, where applicable, for the time value and interest. These are intended to be held to maturity and are recognised at amortised cost, which is a reasonable approximation of fair value. Financial liabilities are primarily recognised at amortised cost.

Financial instruments measured at fair value in the balance sheet are currency forward contracts comprised of assets at a value of SEK 58m (37) and liabilities at a value of SEK -27m (2). These items are measured according to level 2 of the fair value hierarchy, meaning based on indirect observable market data. Nobia's financial instruments are measured at fair value and included in the balance sheet on the rows "Other receivables" and "Current liabilities".

Note 4 - Related-party transactions

There is no sale and manufacturing of kitchens in the Parent Company. The Parent Company invoiced Group-wide services to subsidiaries in an amount of SEK 121m (146) during the second quarter of 2023. The Parent Company's reported dividends from participations in Group companies totalled SEK 0m (0).

Note 5 – Goodwill

Goodwill is the difference between the acquisition value and the group's share of the fair value of an acquired subsidiary's identifiable assets and liabilities on the acquisition date. At the time of acquisition, goodwill is reported at acquisition value and after the first accounting event it is valued at acquisition value. At each closing date, the company makes an assessment if there is any indication that the value of goodwill is lower than the reported value. If there is such an indication, the company calculates the recovery value for goodwill and prepares an impairment test. As stated in the annual report for 2022, the cash generating unit (CGU) Region UK is sensitive to high interest rates or a market decline. Nobia notes that the effects of the cost saving program initiated in 2022 and the beginning of 2023 is running according to plan, and that the choice

to exit certain unprofitable project segment business has contributed positively. Consequently, this means that management assesses there is no need for goodwill write-downs. The assessment is updated continuously and in case of so-called "triggering events". It is not precluded that reasonable changes in key assumptions could lead to an impairment.

Note 6 – Correction

The consolidated income statement for first quarter 2023 has been adjusted to reflect an item that was incorrectly recorded. An amount of SEK -37m in the first quarter 2023 has been moved from selling and administrative expenses and other expenses to impairment. The correction had no impact on operating profit. The Q1 reported EBITDA of SEK -18m should have been SEK 19m.

Parent Company

Parent Company income statement SEK m	Q2		Jan-Jun		Jan-Dec	12 mos
	2022	2023	2022	2023	2022	rolling
Net sales	124	121	211	220	593	689
Administrative expenses	-171	-147	-298	-289	-694	-812
Other operating income	0	0	0	-1	2	1
Operating profit/loss	-47	-26	-87	-70	-99	-122
Financial items, net	75	182	822	191	990	1,106
Profit/loss after financial items	28	156	735	121	891	984
Group contribution received	0	0	0	0	-101	-101
Tax on profit/loss for the period	0	0	0	0	41	41
Profit/loss for the period	28	156	735	121	831	924

Parent Company balance sheet SEK m	30 Jun	30 Jun	31 Dec
	2022	2023	2022
Total fixed assets	1,647	1,822	1,760
Total current assets	4,612	4,485	4,494
Total assets	6,259	6,307	6,254
Total shareholders' equity	3,435	3,652	3,532
Total long-term liabilities	540	54	50
Total current liabilities	2,284	2,601	2,672
Total shareholders' equity, provisions and liabilities	6,259	6,307	6,254

Items affecting comparability

Items affecting comparability per function, SEK m	Q2		Jan-Jun		Jan-Dec	12 mos
	2022	2023	2022	2023	2022	rolling
Items affecting profitability in gross profit	-8	2	-8	-114	-31	-137
Items affecting profitability in operating profit	-150	-22	-150	-320	-306	-476
Items affecting profitability in taxes	31	4	31	66	63	98
Items affecting profitability in profit after tax	-119	-18	-119	-254	-243	-378

Items affecting comparability in gross profit per region, SEK m	Q2		Jan-Jun		Jan-dec	12 mos
	2022	2023	2022	2023	2022	rolling
Nordic	-1	0	-1	-36	-22	-57
UK	-2	2	-2	-58	-4	-60
Portfolio Business Units	-	0	-	-20	-	-20
Group-wide and eliminations	-5	0	-5	0	-5	0
Group	-8	2	-8	-114	-31	-137

Items affecting comparability in operating profit per region, SEK m	Q2		Jan-Jun		Jan-dec	12 mos
	2022	2023	2022	2023	2022	rolling
Nordic	-6	-19	-6	-109	-91	-194
UK	-115	-3	-115	-173	-115	-173
Portfolio Business Units	-	-1	-	-37	-	-37
Group-wide and eliminations	-29	1	-29	-1	-100	-72
Group	-150	-22	-150	-320	-306	-476

Comparative data per region

Net sales, SEK m	Q2		Jan-Jun		Jan-Dec	12 mos
	2022	2023	2022	2023	2022	rolling
Nordic	2,155	1,858	4,195	3,806	8,030	7,641
UK	1,286	1,148	2,565	2,375	5,001	4,811
Portfolio Business Units	450	556	910	1,041	1,899	2,030
Group-wide and eliminations	-1	0	-1	0	-1	0
Group	3,890	3,562	7,669	7,222	14,929	14,482

Gross profit, SEK m	Q2		Jan-Jun		Jan-Dec	12 mos
	2022	2023	2022	2023	2022	rolling
Nordic	767	590	1,504	1,179	2,697	2,372
UK	530	487	1,088	960	2,102	1,974
Portfolio Business Units	106	174	240	287	518	565
Group-wide and eliminations	11	17	28	37	46	55
Group	1,414	1,268	2,860	2,463	5,363	4,966

Gross profit excl. IAC, SEK m	Q2		Jan-Jun		Jan-Dec	12 mos
	2022	2023	2022	2023	2022	rolling
Nordic	768	590	1,505	1,215	2,719	2,429
UK	532	485	1,090	1,018	2,106	2,034
Central Europe	106	174	240	307	518	585
Group-wide and eliminations	16	17	33	37	51	55
Group	1,422	1,266	2,868	2,577	5,394	5,103

Gross margin, %	Q2		Jan-Jun		Jan-Dec	12 mos
	2022	2023	2022	2023	2022	rolling
Nordic	35.6	31.8	35.9	31.0	33.6	31.0
UK	41.2	42.4	42.4	40.4	42.0	41.0
Portfolio Business Units	23.6	31.3	26.4	27.6	27.3	27.8
Group	36.3	35.6	37.3	34.1	35.9	34.3

Gross margin excl. IAC, %	Q2		Jan-Jun		Jan-Dec	12 mos
	2022	2023	2022	2023	2022	rolling
Nordic	35.6	31.8	35.9	31.9	33.9	31.8
UK	41.4	42.2	42.5	42.9	42.1	42.3
Central Europe	23.6	31.3	26.4	29.5	27.3	28.8
Group	36.6	35.5	37.4	35.7	36.1	35.2

Operating profit, SEK m	Q2		Jan-Jun		Jan-Dec	12 mos
	2022	2023	2022	2023	2022	rolling
Nordic	242	83	455	98	595	238
UK	-101	-14	-101	-179	-184	-262
Portfolio Business Units	9	35	29	11	76	58
Group-wide and eliminations	-88	-43	-139	-86	-296	-243
Group	62	61	244	-156	191	-209

Operating profit excl IAC, SEK m	Q2		Jan-Jun		Jan-Dec	12 mos
	2022	2023	2022	2023	2022	rolling
Nordic	248	102	461	207	686	432
UK	14	-11	14	-6	-69	-89
Portfolio Business Units	9	36	29	48	76	95
Group-wide and eliminations	-59	-44	-110	-85	-196	-171
Group	212	83	394	164	497	267

Operating margin, %	Q2		Jan-Jun		Jan-Dec	12 mos
	2022	2023	2022	2023	2022	rolling
Nordic	11.2	4.5	10.8	2.6	7.4	3.1
UK	-7.9	-1.2	-3.9	-7.5	-3.7	-5.4
Portfolio Business Units	2.0	6.3	3.2	1.1	4.0	2.9
Group	1.6	1.7	3.2	-2.2	1.3	-1.4

Operating margin excl IAC, %	Q2		Jan-Jun		Jan-Dec	12 mos
	2022	2023	2022	2023	2022	rolling
Nordic	11.5	5.5	11.0	5.4	8.5	5.7
UK	1.1	-1.0	0.5	-0.3	-1.4	-1.8
Portfolio Business Units	2.0	6.5	3.2	4.6	4.0	4.7
Group	5.4	2.3	5.1	2.3	3.3	1.8

Quarterly data per region

Net sales, SEK m	2022				2023	
	Q1	Q2	Q3	Q4	Q1	Q2
Nordic	2,040	2,155	1,778	2,057	1,948	1,858
UK	1,279	1,286	1,240	1,196	1,227	1,148
Portfolio Business Units	460	450	462	527	485	556
Group-wide and eliminations	0	-1	0	0	0	0
Group	3,779	3,890	3,480	3,780	3,660	3,562

Gross profit, SEK m	2022				2023	
	Q1	Q2	Q3	Q4	Q1	Q2
Nordic	737	767	561	632	589	590
UK	558	530	533	481	473	487
Portfolio Business Units	134	106	130	148	113	174
Group-wide and eliminations	17	11	18	0	20	17
Group	1,446	1,414	1,242	1,261	1,195	1,268

Gross profit excl IAC, SEK m	2022				2023	
	Q1	Q2	Q3	Q4	Q1	Q2
Nordic	737	768	562	652	625	590
UK	558	532	535	481	533	485
Central Europe	134	106	130	148	133	174
Group-wide and eliminations	17	16	18	0	20	17
Group	1,446	1,422	1,245	1,281	1,311	1,266

Gross margin, %	2022				2023	
	Q1	Q2	Q3	Q4	Q1	Q2
Nordic	36.1	35.6	31.6	30.7	30.2	31.8
UK	43.6	41.2	43.0	40.2	38.5	42.4
Portfolio Business Units	29.1	23.6	28.1	28.1	23.3	31.3
Group	38.3	36.3	35.7	33.4	32.7	35.6

Gross margin excl IAC, %	2022				2023	
	Q1	Q2	Q3	Q4	Q1	Q2
Nordic	36.1	35.6	31.6	31.7	32.1	31.8
UK	43.6	41.4	43.1	40.2	43.4	42.2
Central Europe	29.1	23.6	28.1	28.1	27.4	31.3
Group	38.3	36.6	35.8	33.9	35.8	35.5

Operating profit, SEK m	2022				2023	
	Q1	Q2	Q3	Q4	Q1	Q2
Nordic	213	242	97	43	15	83
UK	0	-101	-11	-72	-165	-14
Portfolio Business Units	20	9	20	27	-24	35
Group-wide and eliminations	-51	-88	-28	-129	-43	-43
Group	182	62	78	-131	-217	61

Operating profit excl IAC, SEK m	2022				2023	
	Q1	Q2	Q3	Q4	Q1	Q2
Nordic	213	248	97	128	105	102
UK	0	14	-11	-72	5	-11
Portfolio Business Units	20	9	20	27	12	36
Group-wide and eliminations	-51	-59	-28	-58	-41	-44
Group	182	212	78	25	81	83

Operating margin, %	2022				2023	
	Q1	Q2	Q3	Q4	Q1	Q2
Nordic	10.4	11.2	5.5	2.1	0.8	4.5
UK	0.0	-7.9	-0.9	-6.0	-13.4	-1.2
Portfolio Business Units	4.3	2.0	4.3	5.1	-4.9	6.3
Group	4.8	1.6	2.2	-3.5	-5.9	1.7

Operating margin excl IAC, %	2022				2023	
	Q1	Q2	Q3	Q4	Q1	Q2
Nordic	10.4	11.5	5.5	6.2	5.4	5.5
UK	0.0	1.1	-0.9	-6.0	0.4	-1.0
Portfolio Business Units	4.3	2.0	4.3	5.1	2.5	6.5
Group	4.8	5.4	2.2	0.7	2.2	2.3

Operating capital per region

	30 Jun		31 Dec
	2022	2023	2022
Operating capital Nordic region, SEK m			
Operating assets	3,468	5,621	3,463
Operating liabilities	2,002	2,389	2,051
Operating capital	1,466	3,232	1,412
	30 Jun		31 Dec
	2022	2023	2022
Operating capital UK region, SEK m			
Operating assets	3,329	3,864	3,559
Operating liabilities	1,316	1,263	995
Operating capital	2,013	2,601	2,564
	30 Jun		31 Dec
	2022	2023	2022
Operating capital Portfolio Business Units, SEK m			
Operating assets	984	1,062	967
Operating liabilities	336	357	324
Operating capital	648	705	643
	30 Jun		31 Dec
	2022	2023	2022
Operating capital Group-wide and eliminations, SEK m			
Operating assets	3,817	3,060	4,441
Operating liabilities	356	145	365
Operating capital	3,461	2,915	4,076
	30 Jun		31 Dec
	2022	2023	2022
Operating capital, SEK m			
Operating assets	11,598	13,606	12,430
Operating liabilities	4,010	4,153	3,735
Operating capital	7,588	9,453	8,695

Comparative data by product group

Net sales	Q2		Jan-Jun		Jan-dec	12 mos
	2022	2023	2022	2023	2022	rolling
Nordic by product group, %						
Kitchen furnitures	71	75	72	75	71	74
Installation services	5	5	4	4	5	5
Other products	24	20	24	21	24	21
Total	100	100	100	100	100	100

Net sales	Q2		Jan-Jun		Jan-dec	12 mos
	2022	2023	2022	2023	2022	rolling
UK by product group, %						
Kitchen furnitures	64	67	65	67	65	67
Installation services	4	4	4	3	4	3
Other products	32	29	31	30	31	30
Total	100	100	100	100	100	100

Net sales	Q2		Jan-Jun		Jan-dec	12 mos
	2022	2023	2022	2023	2022	rolling
Portfolio Business Units by product group, %						
Kitchen furnitures	63	57	62	58	61	57
Installation services	8	10	8	10	9	11
Other products	29	33	30	32	30	32
Total	100	100	100	100	100	100

Net sales	Q2		Jan-Jun		Jan-dec	12 mos
	2022	2023	2022	2023	2022	rolling
Group by product group, %						
Kitchen furnitures	68	69	68	70	68	70
Installation services	5	5	5	5	5	5
Other products	27	26	27	25	27	25
Total	100	100	100	100	100	100

Reconciliation of alternative performance measures (1)

Nobia presents certain financial performance measures in the interim report that are not defined according to IFRS, known as alternative performance measures. Nobia believes that these measures provide valuable complementary information to investors and the company's management since they facilitate assessments of trends and the company's performance. Because not all companies calculate performance measures in the same way, these are not always comparable with those measures used by other companies. Consequently, the performance measures are not to be seen as replacements for measures defined according to IFRS. For definitions of the performance measures that Nobia uses, see pages 19-20.

	Q2		Jan-Jun	
	%	SEK m	%	SEK m
Analysis of external net sales Nordic Region				
2022		2,155		4,195
Organic growth	-17	-382	-12	-536
Currency effects	3	85	3	147
2023	-14	1,858	-9	3,806

	Q2		Jan-Jun	
	%	SEK m	%	SEK m
Analysis of external net sales UK Region				
2022		1,285		2,564
Organic growth	-16	-220	-11	-286
Currency effects	5	83	3	97
2023	-11	1,148	-7	2,375

	Q2		Jan-Jun	
	%	SEK m	%	SEK m
Analysis of external net sales Portfolio Business Units				
2022		450		910
Organic growth	14	67	7	66
Currency effects	10	39	7	65
2023	23	556	14	1,041

	Q2		Jan-Jun		Jan-Dec	12 mos
	2022	2023	2022	2023	2022	rolling
EBITDA, SEK m						
Operating profit	62	61	244	-156	191	-209
Depreciation and impairment	241	193	445	429	899	883
EBITDA	303	254	689	273	1,090	674
Net Sales	3,890	3,562	7,669	7,222	14,929	14,482
% of sales	7.8	7.1	9.0	3.8	7.3	4.7

	Q2		Jan-Jun		Jan-Dec	12 mos
	2022	2023	2022	2023	2022	rolling
EBITDA excl. IFRS16 and items affecting comparability*						
EBITDA	303	254	689	273	1,090	674
IFRS 16 leasing	-126	-137	-255	-274	-522	-541
EBITDA impact, items affecting comparability	107	25	107	285	210	388
EBITDA excl. IFRS16 and items affecting comparability	284	142	541	284	778	521

*Used for calculation of leverage on page 7.

	Jan-Jun	Jan-Jun	Jan-Dec	12 mos
	2022	2023	2022	rolling
Average equity, SEK m				
OB Equity attributable to Parent Company shareholders	4,923	4,819	4,923	4,922
CB Equity attributable to Parent Company shareholders	4,920	4,847	4,715	4,833
Average equity	4,922	4,833	4,819	4,878

Reconciliation of alternative performance measures (2)

	30 Jun 2022	30 Jun 2023	31 Dec 2022
Net debt, SEK m			
Provisions for pensions (IB)	95	383	384
Other long-term liabilities, interest-bearing (IB)	3,154	4,552	3,599
Current liabilities, interest-bearing (IB)	325	339	339
Interest-bearing liabilities	3,574	5,274	4,322
Long-term receivables, interest-bearing (IB)	0	0	0
Current receivables, interest-bearing (IB)	1	1	2
Cash and cash equivalents (IB)	905	667	340
Interest-bearing assets	906	668	342
Net debt	2,668	4,606	3,980

	30 Jun 2022	30 Jun 2023	31 Dec 2022
Net debt excl. IFRS 16 Leases and pension provisions, SEK m			
Net debt	2,668	4,606	3,980
Of which IFRS 16 Leases	1,679	1,718	1,757
Of which provisions for pensions	95	383	384
Net debt excl. IFRS 16 Leases	989	2,888	2,223
Net debt excl. IFRS 16 Leases and provision for pensions	894	2,505	1,839

	30 Jun 2022	30 Jun 2023	31 Dec 2022
Operating capital, SEK m			
Total assets	12,504	14,274	12,772
Other provisions	-27	-8	-40
Deferred tax liabilities	-81	-72	-60
Other long-term liabilities, non interest-bearing	-8	-4	-4
Current liabilities, non interest-bearing	-3,894	-4,069	-3,631
Non-interest-bearing liabilities	-4,010	-4,153	-3,735
Capital employed	8,494	10,121	9,037
Interest-bearing assets	-906	-668	-342
Operating capital	7,588	9,453	8,695

	Jan-Dec 2022	12 mos rolling
Average operating capital, SEK m		
OB Operating capital	6,937	7,588
CB Operating capital	8,695	9,453
Average operating capital	7,816	8,521

	Q2		Jan-Jun		Jan-Dec	12 mos
	2022	2023	2022	2023	2022	rolling
Operating profit excl. items affecting comparability, SEK m						
Operating profit	62	61	244	-156	191	-209
Items affecting comparability	-150	-22	-150	-320	-306	-476
Operating profit excl. IAC, SEK m	212	83	394	164	497	267

	Q2		Jan-Jun		Jan-Dec	12 mos
	2022	2023	2022	2023	2022	rolling
Operating margin excl. items affecting comparability, %						
Operating margin	1.6	1.7	3.2	-2.2	1.3	-1.4
Margin impact when items affecting comparability excluded	3.8	0.6	1.9	4.5	2.0	3.2
Operating margin excl. items affecting comparability	5.4	2.3	5.1	2.3	3.3	1.8

Definitions

Performance measure	Calculation	Purpose
Return on shareholders' equity	Net profit for the period as a percentage of average shareholders' equity attributable to Parent Company shareholders based on opening and closing balances for the period. The calculation of average shareholders' equity has been adjusted for increases and decreases in capital.	Return on shareholders' equity shows the total return on shareholders' capital in accounting terms and reflects the effects of both the operational profitability and financial gearing. The measure is primarily used to analyse shareholder profitability over time.
Return on operating capital	Operating profit as a percentage of average operating capital based on opening and closing balances for the period excl. net assets attributable to discontinued operations. The calculation of average operating capital has been adjusted for acquisitions and divestments.	Return on operating capital shows how well the operations use net capital that is tied up in the company. It reflects how both cost and capital-efficient net sales are generated, meaning the combined effect of the operating margin and the turnover rate of operating capital. The measure is used in profitability comparisons between operations in the Group and to assess the Group's profitability over time.
Gross margin	Gross profit as a percentage of sales.	This measure reflects the efficiency of the part of the operations that is primarily linked to production and logistics. It is used to measure cost efficiency in this part of the operations.
EBITDA	Earnings before depreciation/amortisation and impairment.	To simplify, the measure shows the earnings-generating cash flow in the operations. It provides a view of the ability of the operations, in absolute terms, to generate resources for investment and payment to financiers and is used for comparisons over time.
EBITDA-margin	Earnings before depreciation/ amortisation and impairment in relation to net sales, %	
Items affecting comparability	Items that affect comparability in so far as they do not reoccur with the same regularity as other items.	Reporting items affecting comparability separately clearly shows the performance of the underlying operations.
Net debt	Interest-bearing liabilities less interest-bearing assets. Interest-bearing liabilities include provisions for pensions and leases.	Net debt is a liquidity metric used to determine how well a company can pay all of its debts, pension liabilities and leasing obligations if they were due immediately. The measure is used as a component in the debt/equity ratio.
Operating capital	Capital employed excl. interest-bearing assets.	Operating capital shows the amount of capital required by the operations to conduct its core operations. It is mainly used to calculate the return on operating capital.
Operating cash flow	Cash flow from operating activities including cash flow from investing activities, excl. cash flow from acquisitions/divestments of operations, interest received, and	This measure comprises the cash flow generated by the underlying operations. The measure is used to show the amount of funds at the company's disposal for paying financiers of loans and equity or for use in growth through acquisitions.

Performance measure	Calculation	Purpose
	increase/decrease in interest-bearing assets.	
Organic growth	Change in net sales, excl. acquisitions, divestments and changes in exchange rates.	Organic growth facilitates a comparison of sales over time by comparing the same operations and excl. currency effects.
Region	Region corresponds to an operating segment under IFRS 8.	
Earnings per share	Net profit for the period divided by a weighted average number of outstanding shares during the period.	
Operating margin	Operating profit as a percentage of net sales.	This measure reflects the operating profitability of the operations. It is used to monitor the flexibility and efficiency of the operations before taking into account capital tied up. The performance measure is used both internally in governance and monitoring of the operation, and for benchmarking with other companies in the industry.
Debt/equity ratio	Net debt as a percentage of shareholders' equity including non-controlling interests.	A measure of the ratio between the Group's two forms of financing. The measure shows the percentage of the loan capital in relation to capital invested by the owners, and is thus a measure of financial strength but also the gearing effect of lending. A higher debt/equity ratio means a higher financial risk and higher financial gearing.
Equity/assets	Shareholders' equity including non-controlling interests as a percentage of balance-sheet total.	This measure reflects the financial position and thus the long-term solvency. A healthy equity ratio/strong financial position provides preparedness for managing periods of economic downturn and financial preparedness for growth. It also provides a minor advantage in the form of financial gearing.
Capital employed	Balance-sheet total less non-interest-bearing provisions and liabilities.	The capital that shareholders and lenders have placed at the company's disposal. It shows the net capital invested in the operations, such as operating capital, with additions for financial assets.
Currency effects	"Translation effects" refers to the currency effects arising when foreign results and balance sheets are translated to SEK. "Transaction effects" refers to the currency effects arising when purchases or sales are made in currency other than the currency of the producing country (functional currency).	



For further information

Contact any of the following on +46 (0)8 440 16 00 or ir@nobias.com

- Henrik Skogsfors, CFO
- Tobias Norrby, Head of Investor Relations

Presentation

The interim report will be presented on Thursday, July 20 at 14:00 CET in a webcast teleconference that can be followed on <https://edge.media-server.com/mmc/p/fcaoq7xt>

To participate by telephone and have the possibility to ask questions

Register in advance of the conference using the link below. Upon registering, each participant will be provided with Participant Dial In Numbers, and a unique Personal PIN:

<https://register.vevent.com/register/B1c320a340d9ef47c692c007b918431666>

In the 10 minutes prior to the call start time, use the Participant Dial In Numbers and your unique Personal PIN provided in the e-mail received at the point of registering.

Financial calendar

November 2, Interim report January - September 2023.

This interim report is information such that Nobia is obliged to make public pursuant to the EU's Market Abuse Regulation and the Securities Markets Act. The information was submitted for publication, through the agency of the contact person set out above, on 20 July, 2023 at 13:00 CET.