



Press release

Loomis reports segmented key financial numbers based on the new organization

On November 22, 2018, Loomis announced that segment International will cease to be a separate segment starting January 1, 2019. The intention is to better capture growth opportunities and to create further efficiencies. The International operations managed from North America will be included in segment USA and all other operations will be part of segment Europe. The tables below show key financial numbers for 2018, on a pro forma basis, for segments USA and Europe where International has been included according to the new segment reporting.

SEK m	Reported					Pro forma				
	Q1	Q2	Q3	Q4	2018	Q1	Q2	Q3	Q4	2018
Europe										
Revenue	2,340	2,459	2,523	2,511	9,832	2,492	2,632	2,701	2,686	10,511
Operating income (EBITA)	224	263	362	311	1,160	241	282	381	333	1,238
<i>Real growth (%)</i>	9	8	10	10	9	8	7	9	9	8
<i>Organic growth (%)</i>	-1	-1	-1	1	-1	-1	-1	-1	1	-1
<i>Operating margin, EBITA (%)</i>	9,6%	10,7%	14,3%	12,4%	11,8%	9,7%	10,7%	14,1%	12,4%	11,8%
USA										
Revenue	1,940	2,126	2,162	2,214	8,442	2,007	2,192	2,233	2,284	8,716
Operating income (EBITA)	272	277	285	298	1,132	272	275	283	293	1,123
<i>Real growth (%)</i>	8	7	6	5	7	8	8	7	6	7
<i>Organic growth (%)</i>	8	7	6	5	7	8	7	6	5	7
<i>Operating margin, EBITA (%)</i>	14,0%	13,1%	13,2%	13,5%	13,4%	13,5%	12,5%	12,7%	12,8%	12,9%
International										
Revenue	222	239	247	247	954	n/a	n/a	n/a	n/a	n/a
Operating income (EBITA)	17	17	18	17	69	n/a	n/a	n/a	n/a	n/a
<i>Real growth (%)</i>	2	5	7	3	4	n/a	n/a	n/a	n/a	n/a
<i>Organic growth (%)</i>	0	3	5	1	2	n/a	n/a	n/a	n/a	n/a
<i>Operating margin, EBITA (%)</i>	7,7%	6,9%	7,2%	7,1%	7,2%	n/a	n/a	n/a	n/a	n/a

*) Earnings before Interest, Tax and amortization of acquisition-related intangible fixed assets, acquisition-related costs and revenue, and items affecting comparability.

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Loomis offers safe and effective comprehensive solutions for the distribution, handling, storage and recycling of cash and other valuables. Loomis customers are banks, retailers and other operators. Loomis operates through an international network of more than 400 branches in more than 20 countries. Loomis employs around 25,000 people and had revenue in 2018 of SEK 19.2 billion. Loomis is listed on Nasdaq Stockholm Large-Cap list.