

PRESS RELEASE

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Fluidata & One Point combine to create leading edge data connectivity services

Rigby Group, SCC's parent business, has announced that mobility specialist One Point and data delivery business Fluidata are to combine their services, creating an end-to-end connectivity offering poised to make a significant impact upon a UK marketplace where demand for data services continues to rise at an exponential rate.

As FluidOne, the combined service will provide an innovative and comprehensive approach to a fixed and mobile connectivity market set for rapid and continued growth, providing mid-range enterprises with a through the line solution to the challenge of transporting, protecting and maintaining data across multiple teams and locations.

The deal will see the combined entity significantly increase its scale and footprint at a stroke, with the business now targeting future expansion to grow annuity services to £50 million.

James Rigby, Chief Executive of SCC, said:

“FluidOne is well positioned to extend and develop the range of services, capabilities and products that can help and support SCC customer requirements. Communications are the bedrock to our customers evolving cloud strategy, having FluidOne with a joined up mobile and fixed data offering will complement that need.”

Rigby Group invested in Fluidata in June 2015 to boost SCC's capabilities in innovative high speed data connectivity solutions to the corporate, industry and public sectors.

The company subsequently took a controlling stake in One Point in December 2015, adding mobile voice and data capability to complete its managed service offering.

Now, a combination of Fluidata's award-winning Layer-2 and Layer-3 delivery capabilities - combined with One Point's simplified delivery of mobile voice and data services - will allow the strategic partnership to offer an end-to-end set of gold-standard technologies to the data telecoms market.

John Taylor, Executive Director at Rigby Group Investments, added:

“The FluidOne launch represents the latest milestone in an ongoing data services strategy, underlining our determination to offer greater flexibility and value to our customers and the wider market and providing a stable foundation for the group's evolving Data Telecoms operations.”

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Notes to Editors

About Rigby Group

Formed in 1975, The Rigby Group is the parent company for a portfolio of privately owned and highly successful businesses operating across Europe, the Middle East and North Africa.

About Fluidata

Fluidata pioneers innovative, high-speed Internet services, including an award-winning Service Exchange Platform that provides Layer-2 access to a wide range of Tier-1 connectivity carriers across the UK and Europe. Fluidata is an independent telecommunications carrier, and so it is not tied into relationships with single suppliers. This enables it to create bespoke solutions with increased flexibility that directly targets the needs of each individual client.

About One Point

One Point's vision to deliver world voice and data solutions, and is now one of the leading providers in the market. As leading experts in the industry, we believe we're much more than a service provider - we have the expertise, experience and thought leadership to deliver not only the right solution for businesses but also offer greater industry insight. Working hard to deliver a second-to-none service, we are proud of the vast array of clients in our portfolio. What's unique about us here at One Point is that we help understand your issues and work collaboratively with platforms and partners to ensure you have the right solution for your voice and data needs.

About SCC

We enable people to do business by planning, supplying, integrating and managing their IT. We make IT work through partnership, knowledge and passion: trusted to run IT infrastructure services for leading business across Europe for 40 years.

Points of interest:

- Europe's biggest independent IT services business;
- Technology brand of Rigby Group plc;
- 6,500 employees across Europe;
- Top 2 UK Data Centre & Cloud Services provider;
- Supporting more than 5 million users;
- Profitable growth since 1975;
- Leading strategic partner to all major technology vendors;
- Managed Services Provider of the Year 2015.

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