



Zuken Reports Financial Results for 2014 and Announces 10.5% Increase in Sales

22 July 2014 – Munich, Germany and Westford, MA, USA – Zuken Inc. (6947:JP) has announced results for the fiscal year ending March 31, 2014. Zuken reported net sales of 19,772 million yen compared to sales of 17,887 million yen for 2013, an increase of 10.5%. Ordinary income of 848 million yen was realized compared to 489 million yen in 2013, an increase of 73.1%. Net income was 466 million yen compared to 304 million yen in 2013, an increase of 53.5%.

Jinya Katsube, Zuken's Chief Operating Officer, said: "This has been a good year for Zuken as we significantly surpassed last year's results. Our success has been achieved, in part, by the introduction of CR-8000 Design Force to new and existing customers, and strong acceptance of our data management solution DS-2 and IT solutions such as visual BOM, with a sales increase of 24.4% this year. Continuing strong worldwide sales of E³.series has been a contributing factor, as well as the introduction of its complementary data management solution, E³.EDM."

Financial year summary

The past year has been characterized by stable and consistent growth across the company. Profits increased due to higher sales, even with the investment in strengthening Zuken's infrastructure, such as establishing the SOZO Center R&D facility in Silicon Valley, United States, and expanding into Poland with a new office in Krakow.

During the year the joint venture Zuken Contact GmbH & Co. KG. launched the E³.EDM engineering data management product for native electrical design data.

Dividend payment remains stable at 14 yen per share including intermediate dividend. This is in line with Zuken's basic policy to pay stable and continuous dividends to shareholders.

Business outlook

Though the economy is in moderate recovery in Japan and the U.S., a continued slowing of economic growth is expected in Asia. Prospects of the next fiscal year performance will be 22,300 million yen in net sales, 1,670 million yen in ordinary income and 1,170 million yen in net income.

Zuken plans to expand business through focused investment in people and technology to support the automotive sector for both wire harness and electronic design applications. Japan, U.S. and Germany rank among the leaders in the world in designing and manufacturing automobiles and the company believes that the development of solutions to support the automotive industries in these countries will contribute to our global growth in this sector.

Click here to see the full results: [Zuken financial results 2014-EN](#)

Note: Only the full-year forecast is shown because Zuken manages performance on a fiscal year basis.

*The descriptions on future forecast are based on information that the company has and on assumptions that are available as of the day of the disclosure. It is possible that the forecast will deviate from the actual performance due to various factors.

For more information on Zuken's corporate structure see: www.zuken.com/en/company/corporate.

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For a downloadable Word document and press images visit the press kits area of the press center www.zuken.com/presskits.

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Captions

Image: Zuken-Z0418-Katsube1

Caption: Jinya Katsube, Zuken's Chief Operating Officer

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About Zuken

Zuken is a global provider of leading-edge software and consulting services for electrical and electronic design and manufacturing. Founded in 1976, Zuken has the longest track record of technological innovation and financial stability in the electronic design automation (EDA) software industry. The company's extensive experience, technological expertise and agility, combine to create world-class software solutions. Zuken's transparent working practices and integrity in all aspects of business produce long-lasting and successful customer partnerships that make Zuken a reliable long-term business partner.

Zuken is focused on being a long-term innovation and growth partner. The security of choosing Zuken is further reinforced by the company's people—the foundation of Zuken's success. Coming from a wide range of industry sectors, specializing in many different disciplines and advanced technologies, Zuken's people relate to and understand each company's unique requirements. For more information about the company and its products, visit www.zuken.com.