

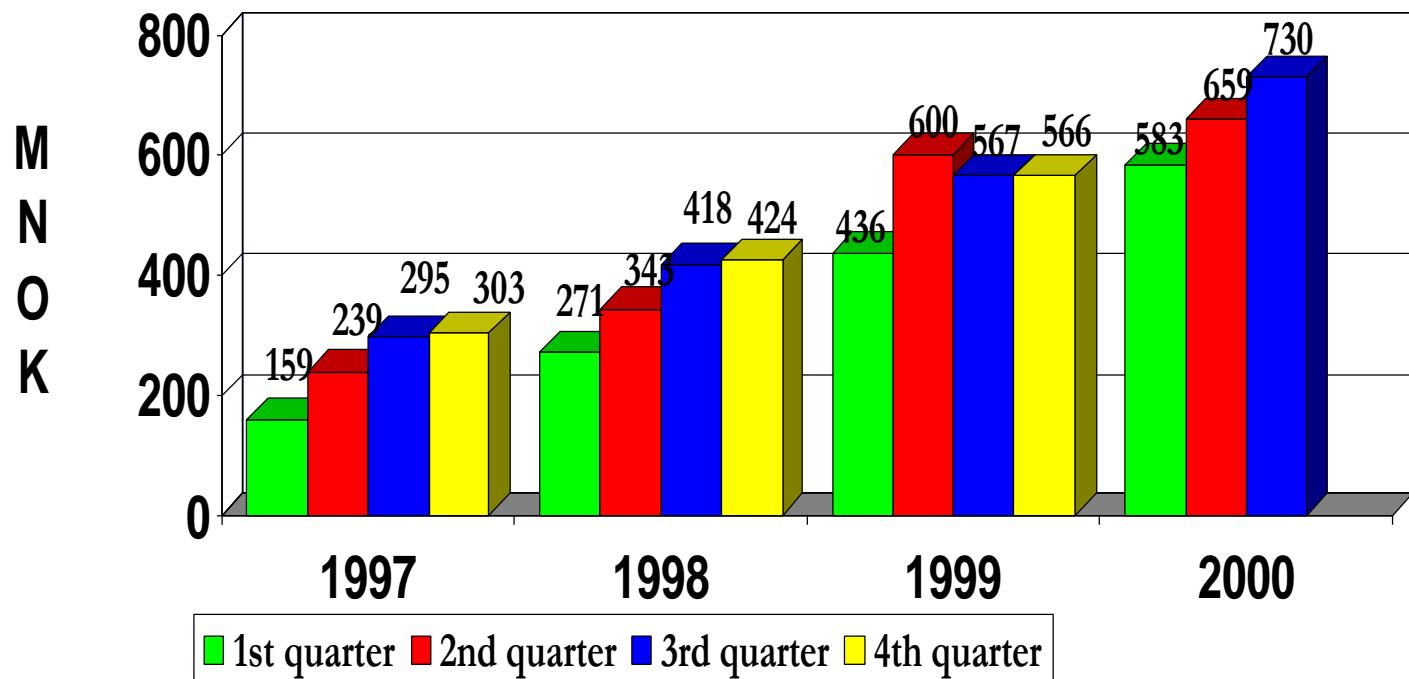


Third Quarter 2000

Financial Highlights As Per Third Quarter 2000

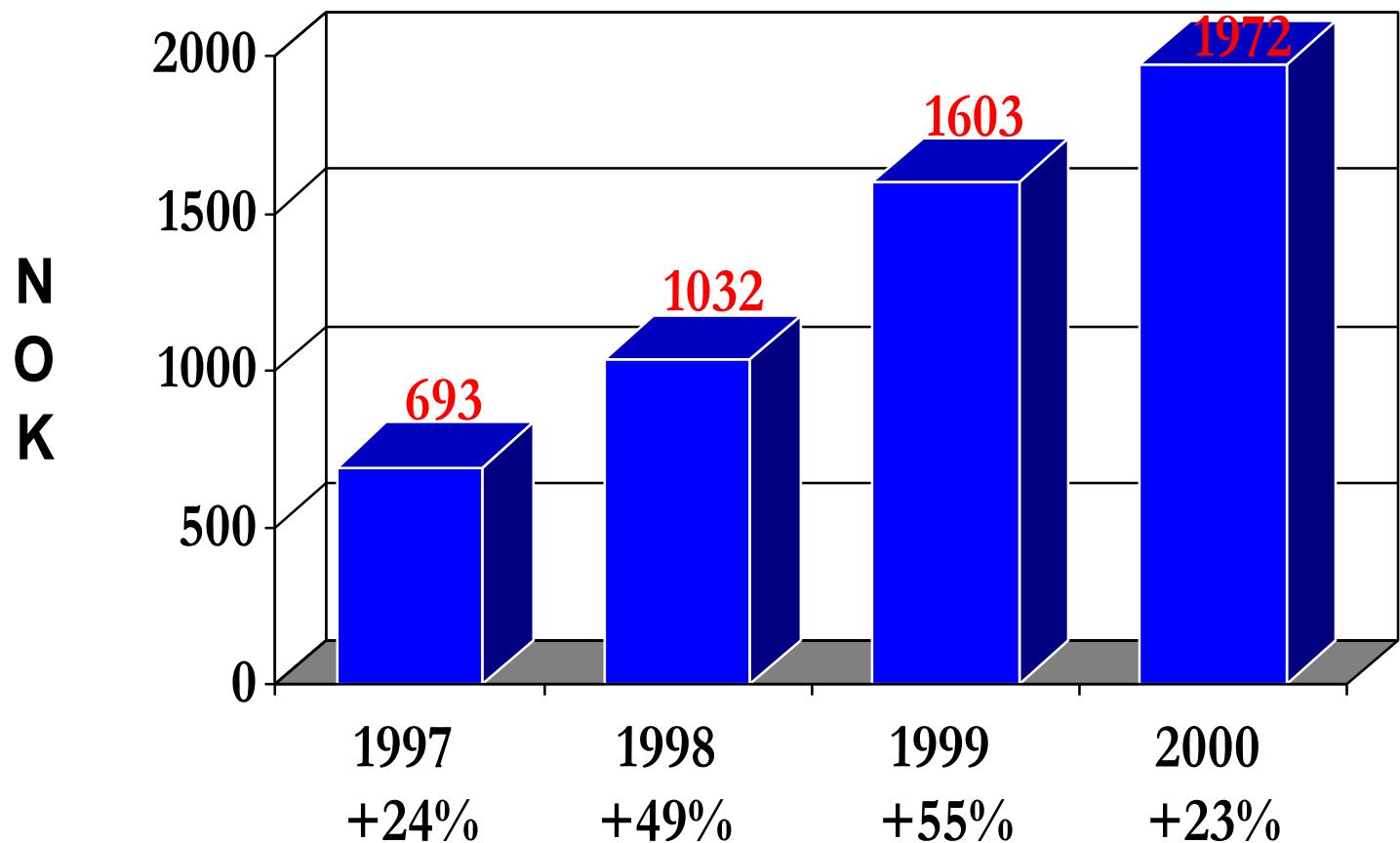
- ✿ **Operating revenues 1,972 MNOK, up 23%**
 - Europe 656 MNOK, down 9%,
up 17% outside Norway
 - America 1,316 MNOK, up 49%
- ✿ **Operating profit 344 MNOK, up 19%**
- ✿ **Earnings per share NOK 2.72 up 12%**
- ✿ **Share price from NOK 228 to NOK 298.50**
- ✿ **Total assets 3,656 MNOK**
- ✿ **Raised NOK 1.04 billion in a private placement
of 4 million shares**

Revenues by Quarter TOMRA Group



Tomra Group

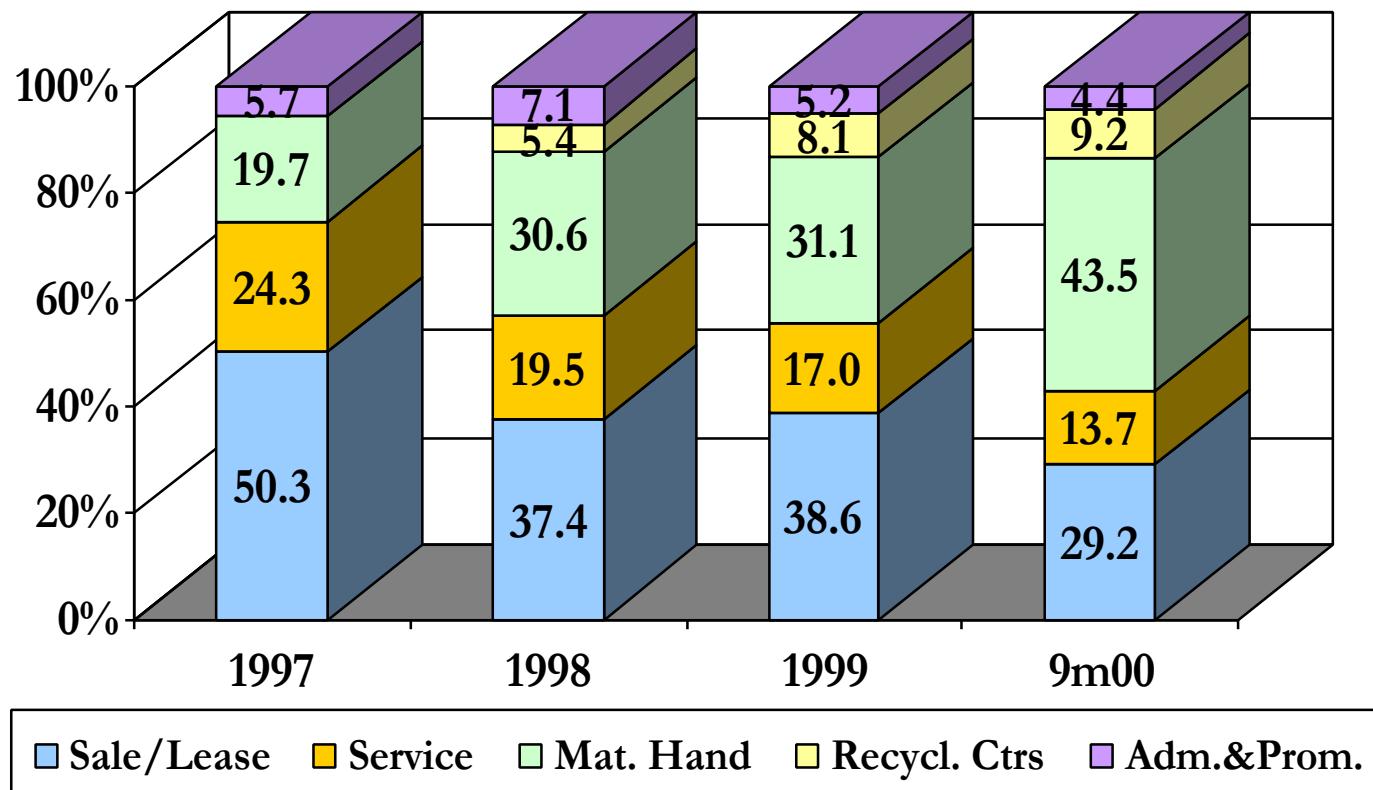
Revenues by 3rd Quarter



Revenues by Activity

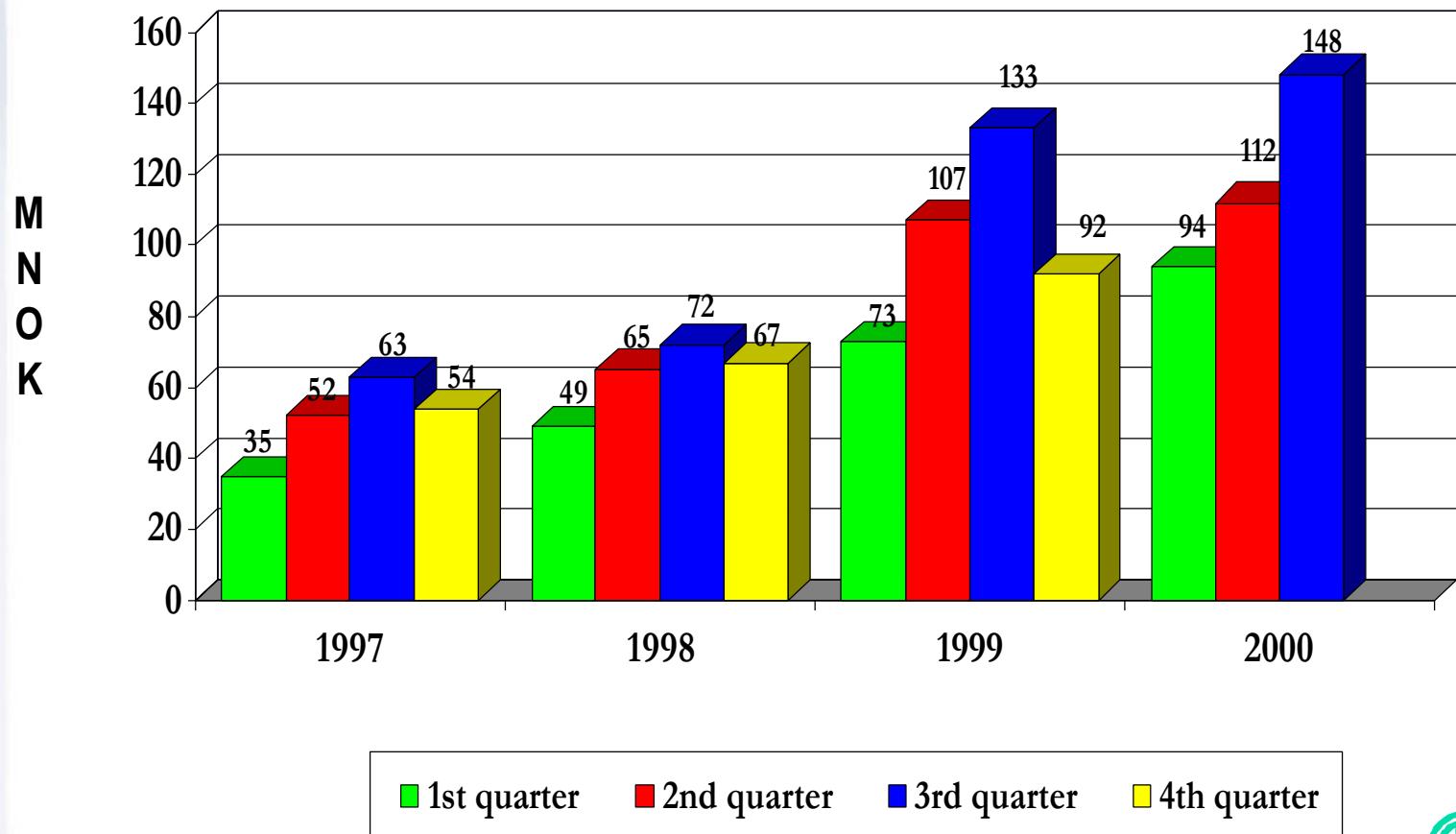
	BU Europe		BU America	
	9m00	9m99	9m00	9m99
Sales, Lease	465	538	111	107
Service	179	169	91	89
Recycling Centers	-	-	182	133
Adm. & Prom.	12	12	74	72
Mat. Handling	-	-	858	483
Total	656	719	1,316	884

Business Activities



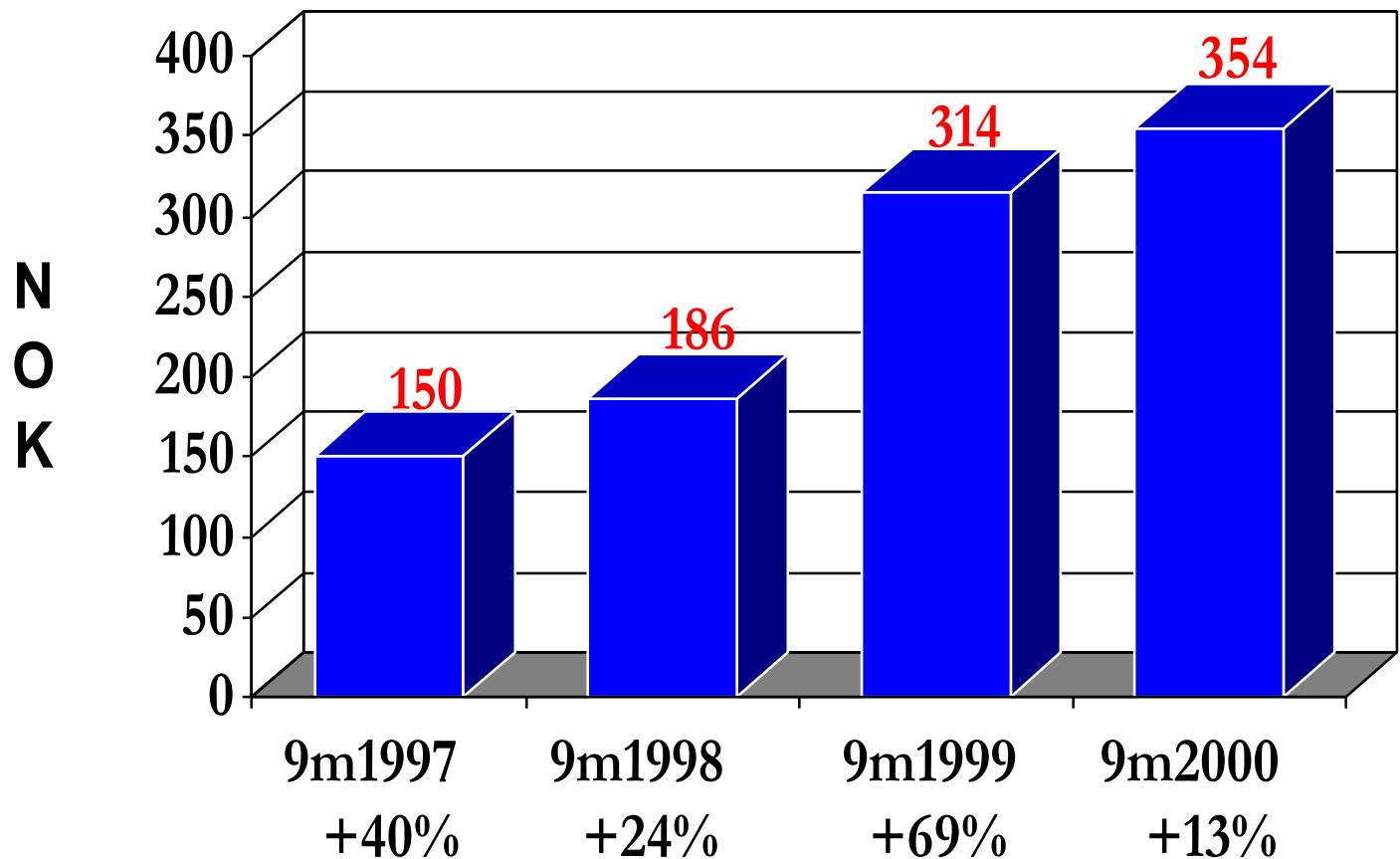
Profit Before Taxes

TOMRA Group

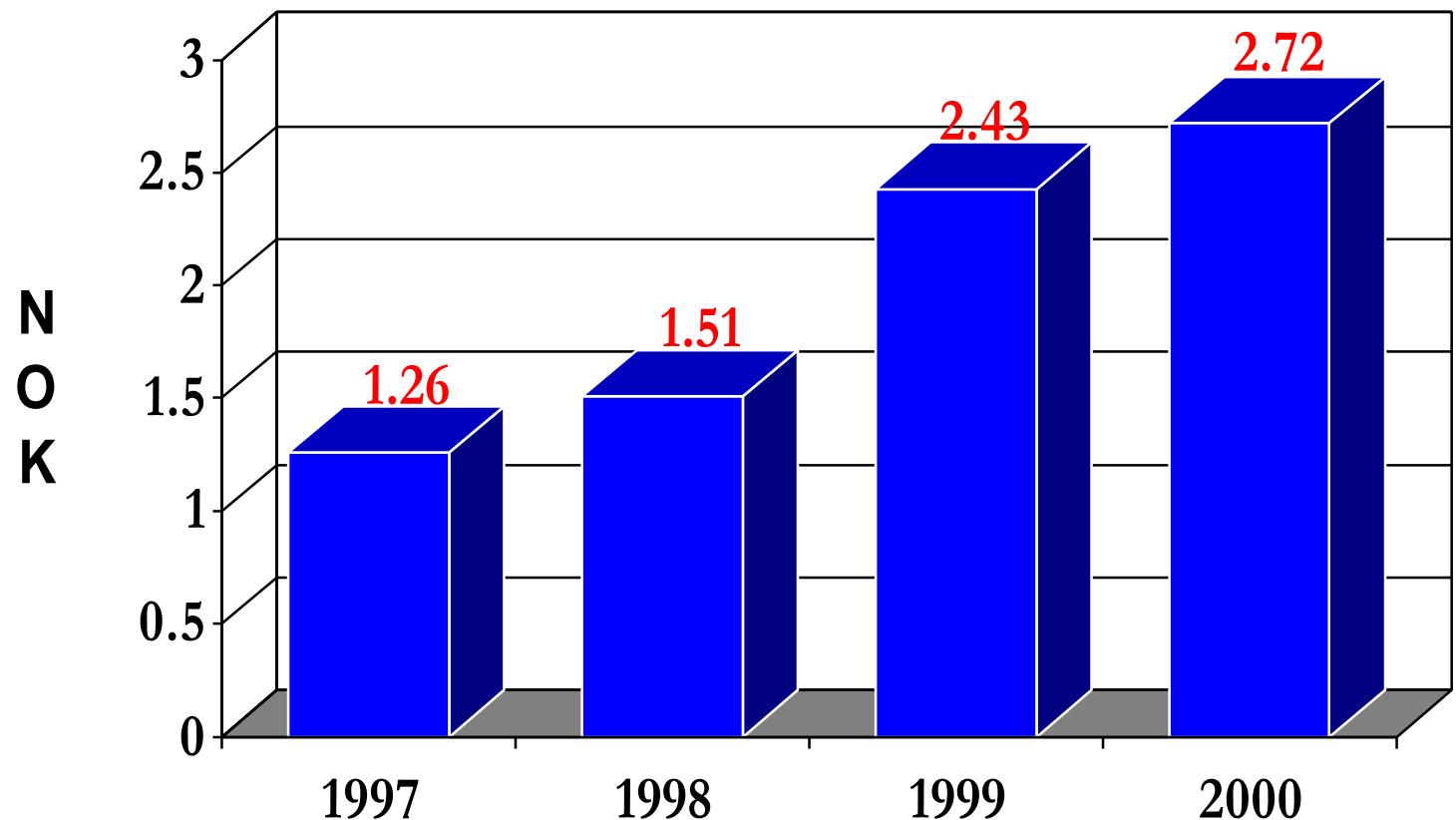


Tomra Group

Profit Before Taxes by 3rd Quarter

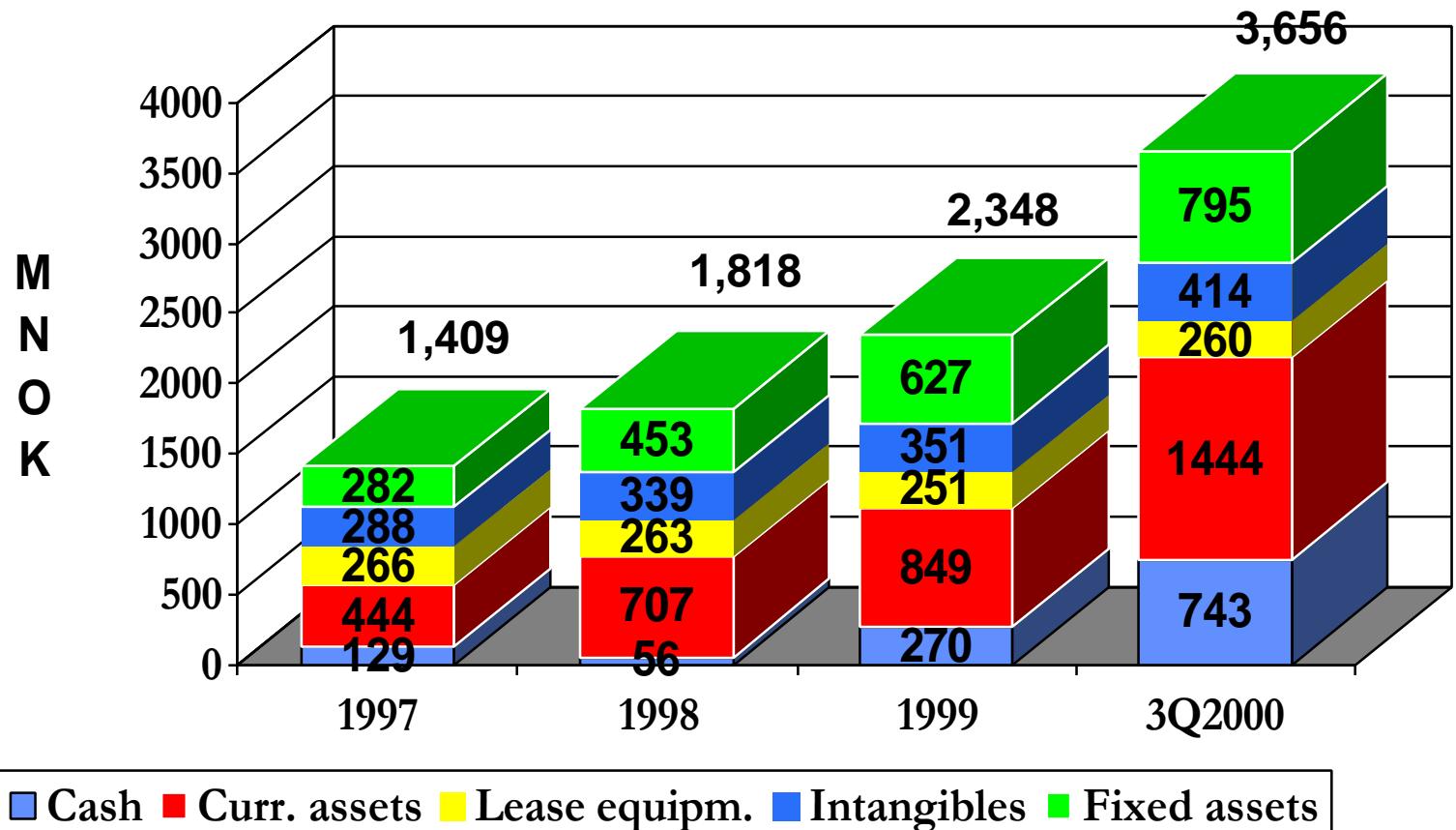


Earnings Per Share As per Third Quarter



Total Assets

TOMRA Group



The Company's Major Shareholders

Registered 27.09.2000

		Shares	Ownership
1.	Chase Manhattan Bank The Clients Treaty - GBR	10.521.058	11.97%
2.	State Street Bank	8.257.290	9.40%
3.	Caisse des Depots et Consignations	3.212.933	3.65%
4.	KLP Forsikring Aksje	2.919.000	3.32%
5.	Folketrygdfondet	2.600.000	2.96%
6.	Chase Manhattan Bank - USA	2.535.953	2.88%
7.	Chase Manhattan Bank - Luxembourg	2.522.400	2.87%
8.	Boston Safe Dep.	2.036.079	2.31%
9.	Storebrand Livsforsikring P980, Aksjefondet	1.684.200	1.91%
10.	Caisse Nationale de Agricole	1.583.647	1.80%
TOTAL		37.872.560	43.12%
Other shareholders		49,961,272	56.88%
Total (4,219 shareholders)		87.833.832	100.00%

Total foreign ownership 72.94%

The Company's Shares & Shareholders

Registered 27.09.2000

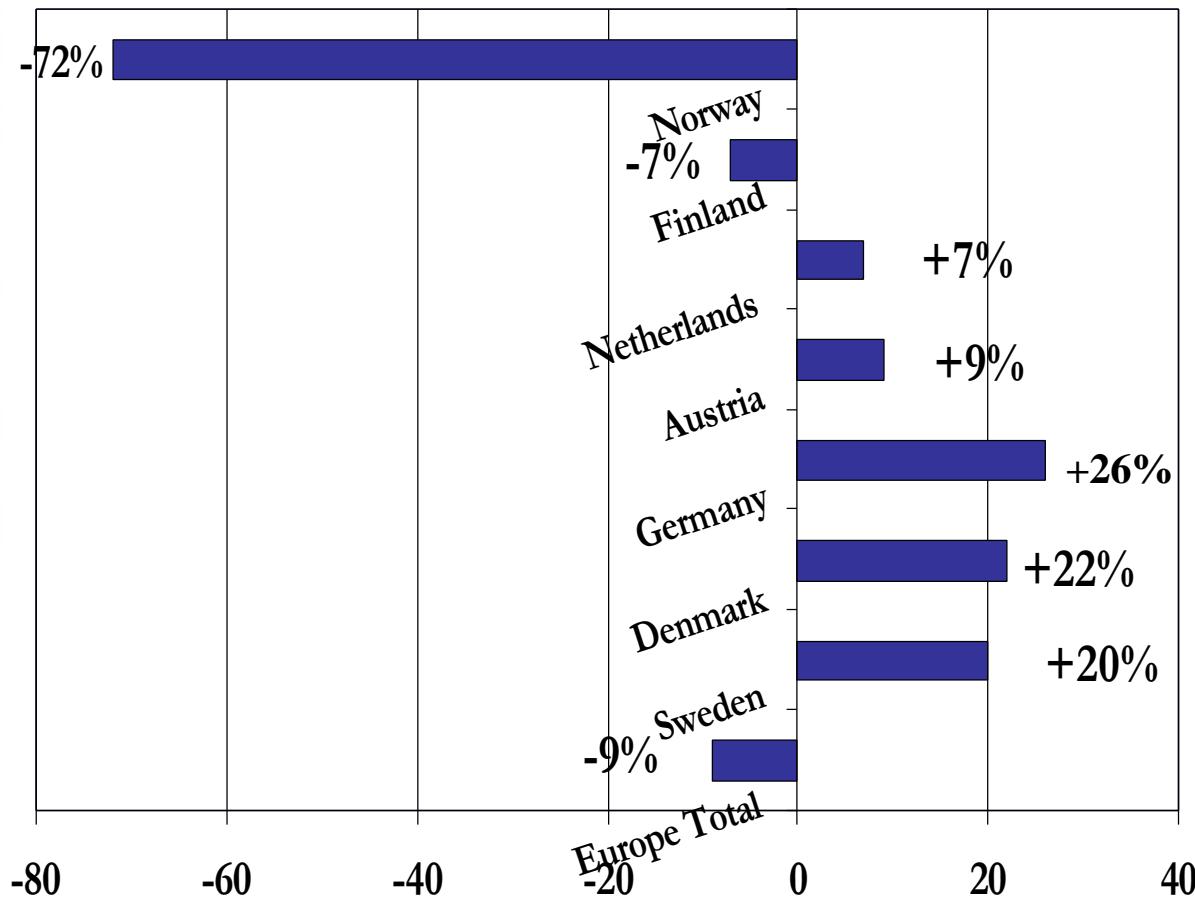
		Shares	%	Shareholders
1.	NORWAY	23.766.875	27.05	3534
2.	USA	20.459.854	23.29	223
3.	GREAT BRITAIN	15.327.388	17.45	62
4.	LUXEMBOURG	7.194.525	8.19	39
5.	FRANCE	5.915.377	6.73	11
6.	BELGIUM	3.989.181	4.54	14
7.	DENMARK	2.899.576	3.30	36
8.	GERMANY	2.030.494	2.31	54
9.	SWEDEN	2.012.597	2.29	73
10.	THE NETHERLANDS	1.041.602	1.18	61
	TOTAL	84.637.469	96.33	4.107

BU Europe

Revenues by Market

Figures in NOK million	9m00	9m99
Norway	60	211
Sweden	95	79
Finland	63	68
Denmark	55	45
The Netherlands	97	91
Germany	188	149
Austria	51	47
Switzerland	38	11
Others	9	18
Total BU Europe	656	719

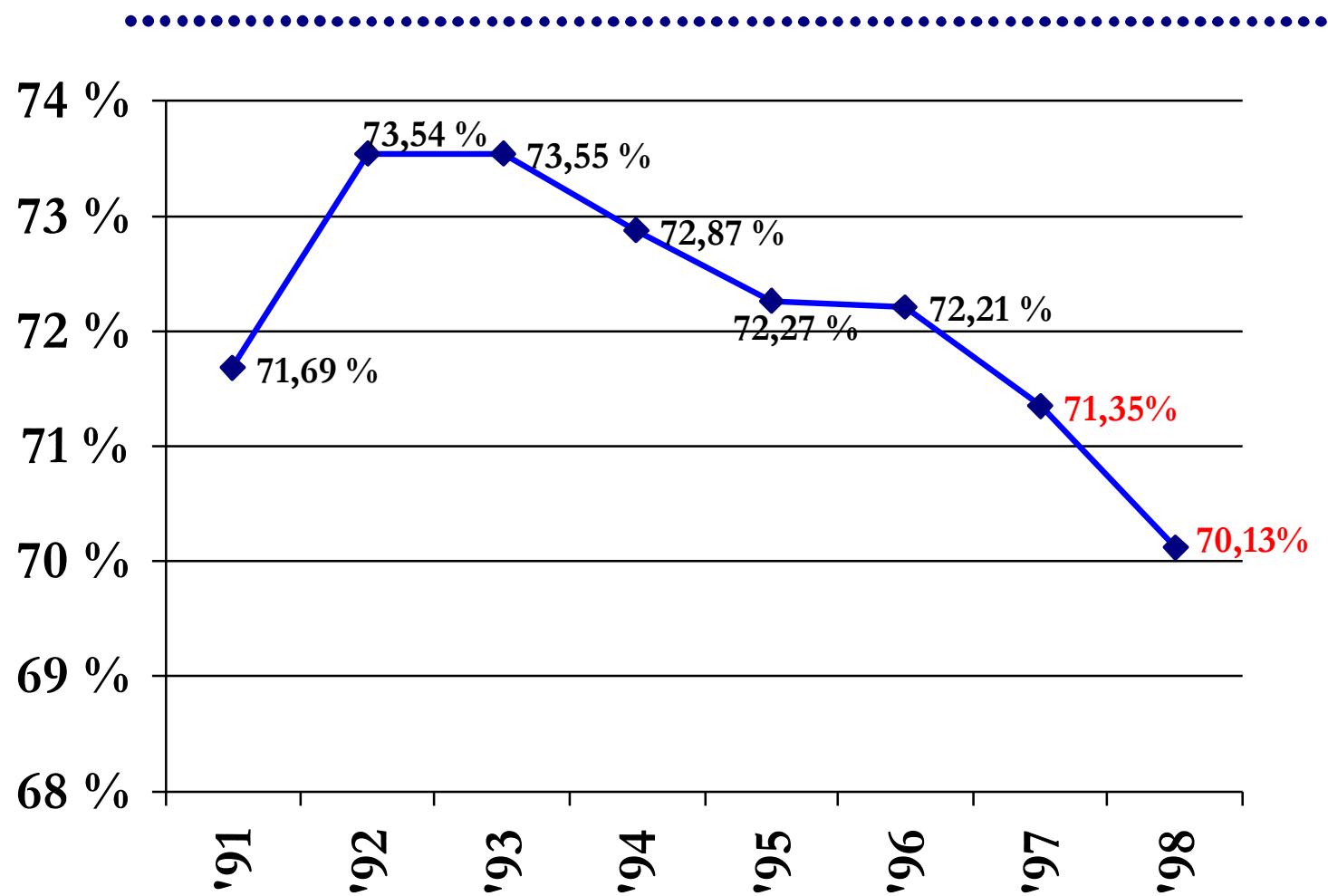
Europe Growth by Market 9m '00



Highlights - Europe

- ✿ Discussions on non-refillable container deposit in Germany develop positively
 - ✿ Tomra is preparing to supply larger RVM volumes
 - ✿ Tomra is leading a project to design and operate a deposit model

German Refillable Quota 1991 - 1998



Tomra Germany - Initiatives

- ✿ Developing non-refillable container deposit models with industry partners, addressing collection and logistic infrastructure
- ✿ Evaluating German manufacturing partners
- ✿ Developing retailer awareness for container handling alternatives and Tomra solutions

*Non-Refillable Deposit Discussions Supported by
the Political Environment, the “Green”
Organizations And a Majority of Local Breweries*

Highlights - Europe

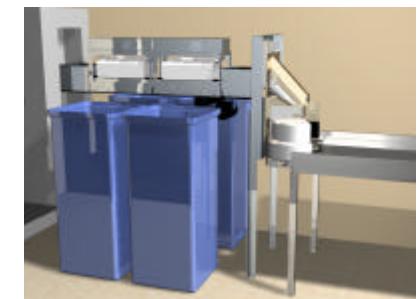
- ✿ Discussions on non-refillable container deposit in Germany develop positively
 - ✿ Tomra is preparing to supply larger RVM volumes
 - ✿ Tomra is leading a project to design and operate a deposit model
- ✿ The Global Supplier Agreement with Ahold extended by signing a contract to deliver additional 1,100 machines to ICA/Hakon in Norway and Sweden by 2002
- ✿ Launching the Smart-Sort system for increased efficiency in container handling

Strengthen Innovation Leadership

Smart-Sort

.....

- Backroom system for sorting bottles
 - More efficient usage of space in the backroom
- Sorting based on EAN codes or shape
 - Sorts by breweries and/or container type
- Storage of pet bottles in bins
- Savings for breweries by avoiding cross transportation
- Modular design





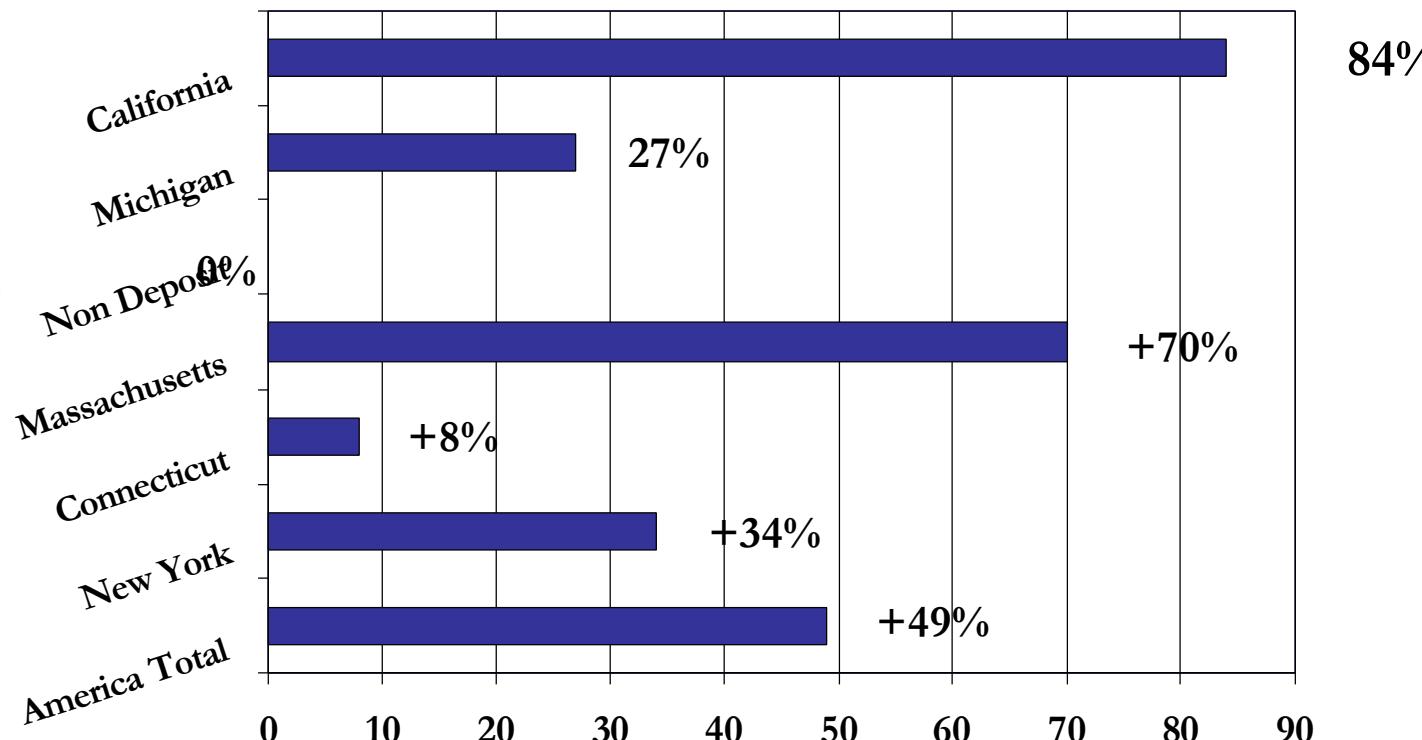
BU America

Sales by Market

Figures in NOK million	9m00	9m99
New York	345	257
Connecticut	64	59
Massachusetts	73	43
Michigan	164	129
California	521	283
Non deposit states	97	97
Canada	48	10
Others	4	6
Total BU America	1,316	884

America

Growth by Market 1H'00



Highlights - America

- ✿ Continued strong sales growth (+49%)
- ✿ Increased growth in North-east, resulting from materials handling agreements signed in 2nd quarter
- ✿ 120 rePlanet centers converted
- ✿ Launch of a new machine platform (a completely new TOMRA Duo) to open a new market segment

rePlanet Update

- ★ 120 Centers installed to date
- ★ ~200 forecast for '00
- ★ Volume increase stable at +60%
- ★ Transaction increase stable at +270%
- ★ RVM volume represents 28% of total, and continues to build

Strengthen Innovation Leadership

Tomra Duo

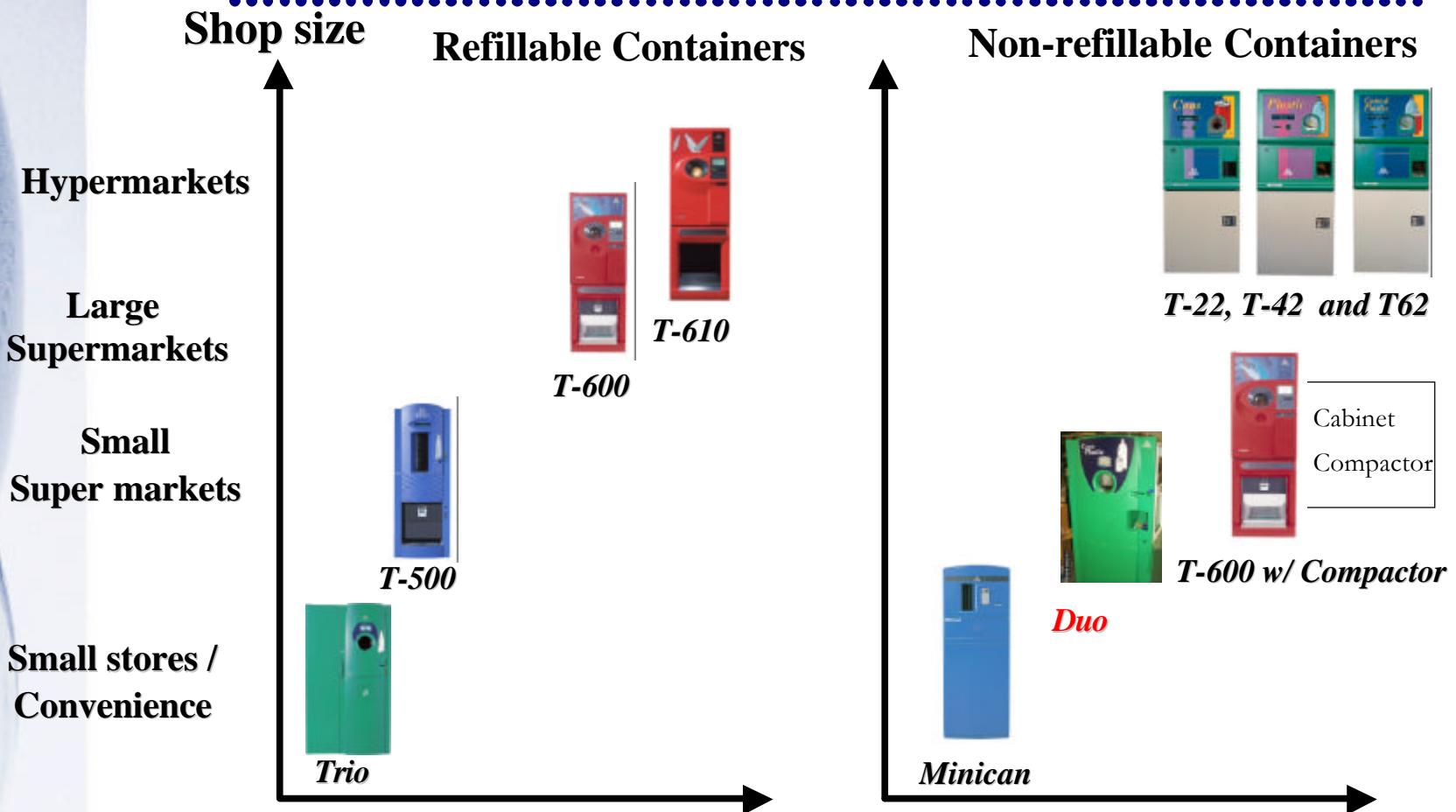


- ★ Low cost PET/Can machine specifically developed for US market
- ★ Improved recognition system, compactor concept and user interface
- ★ Opens significant new market opportunities for technology sales and materials handling volumes in the US north east markets and Michigan



Product Portfolio Strategy

- Our objective is to cover and dominate all market segments



Investment



.....

Global Business Development (GBD)

UPDATE

GBD Update

- ✿ Organizational unit established late last year under leadership of Greg Garvey
- ✿ GBD's mission is to strategically develop the used beverage container value chain to aggressively drive future growth in realization of the

“World of Opportunities”

GBD's Organization

- ✿ Senior Mngt Greg Garvey, Pål Bråthen
- ✿ Transferred 3 key resources to organization focused on:
 - * Germany
 - * Europe
 - * Brazil
- ✿ 3 Strategic senior recruitments
 - * Cees Petersen
 - * Jimmy Taniyama
 - * Wolfgang Ringel



Cees Petersen

Cees Petersen

✿ Background

- ✿ Consumer goods marketing (Mars, Old el Paso)
- ✿ Pricewaterhouse Coopers (Marketing, logistics consulting)
- ✿ Coca-Cola (Dutch non-refillable packaging initiative)

✿ Focus

- ✿ Central Europe
- ✿ Value chain assessment and optimization (Life Cycle Analysis)
- ✿ Industry sponsored packaging recovery alternatives
- ✿ German Deposit Scheme Scenarios



Jimmy Taniyama

Jimmy Taniyama

✿ Background

- ✿ Suntory (Bottled water, Beer, Pepsi, Liquor)
- ✿ 30 years international experience (Japan, Singapore, China, Brazil, United States)
- ✿ Marketing, Finance, Operations

✿ Focus

- ✿ Asia market activities based in Japan
- ✿ Market analysis and assessment
- ✿ Development of acquisition/ partner opportunities
- ✿ Development of consumer collection scenarios



Wolfgang Ringel

Wolfgang Ringel

✿ Background

- ✿ German DSD
- ✿ Legal Advisor (Trademarks, contracts, competition, waste packaging regulations)
- ✿ Development European network for licensing DSD Green Dot “Grüne Punkt”

✿ Focus

- ✿ Monitoring/development packaging regulations
- ✿ Development of government relationships on packaging recovery alternatives
- ✿ Development of industry relationships in support of alternative consumer collection schemes

GBD Activities

- ✿ Building organization
- ✿ German market analysis and support
- ✿ Establishment Asia presence
- ✿ Brazil market development

Brazil Market Update

1) Market Opportunity

- 150 million people
- Fast growing non-ref. market
- High aluminium recycling rate
- PET recycling challenges
- PET mandatory deposit momentum
- Strong base to penetrate South America

Brazil Market Update

2) Market Development Approach

- Develop consumer recycling pilots
 - Supermarket based
 - Aluminium/ Pet packaging
 - Beverage manufacture sponsorship
- Acquisitions
 - Collection infrastructure
 - Materials value added processors

Brazil Market Update

3) Brazil Market Attractiveness for Consumer Collection

- Strong value proposition (value of container to economic standard)
- Emerging consumer sentiment towards volunteerism, social responsibility and recycling commitment (driven by PET container)
- Excellent partnering potential, (bottlers, retailers, processors and government)

Brazil Market Outlook

- ✿ Position for strategic investment
- ✿ Significant market activities in 2001
- ✿ Major market within 3 years

Asian Market

- ✿ Focus on Japan, 130 million population
- ✿ High beverage consumption
- ✿ One-way packaging with growth in PET
- ✿ Significant container packaging recovery challenges (high cost, low recovery rates)
- ✿ Legislative initiatives to increase recovery
- ✿ Number of acquisitions/ partner opportunities

GBD Outlook

- ✿ Successful establishment of organization
- ✿ Important strategic activities underway
- ✿ GBD well on the way to fulfilling mission priorities of generating strategic growth