



## Skandia and GHP expand collaboration for better care

***Skandia and GHP already have collaboration regarding insurance customers in Stockholm with orthopaedic and spine injuries where the focus is on securing and maintaining the care chain for customers. This collaboration is now being expanded to also include customers in Gothenburg with these injuries.***

Health care in Sweden is far too fragmented and there is too little focus on the actual results of the care given. Closer cooperation with coherent and well-considered care chains can achieve higher quality and better use of the health care service's resources. Skandia and GHP already have this kind of collaboration for patients with spine, hip, neck and shoulder conditions in Stockholm.

Skandia and GHP are now developing their collaboration to include customers in need of care in Gothenburg. The collaboration is based on a clearer focus on the quality of the care given, that is how great the benefits of the health care are for the customer.

"We want our customers to receive the right care, that is the care they really need, neither more nor less. The solution we have now come up with together with GHP in Gothenburg is based on quality rather than quantity", says Jan Karlsson, Head of Risk & Health at Skandia.

"Far too much care is still given in Sweden without any follow up of quality. Together with Skandia, we are now taking a step forward, with the focus on quality and patient satisfaction rather than on counting the number of appointments", says Daniel Öhman, CEO of GHP.

Unlike Skandia and GHP's existing collaboration, which has recently been renewed, the expanded collaboration is not exclusive but is further development and closer collaboration regarding existing collaboration in Gothenburg. The clinics that will be included in the collaboration are GHP Spine Center and GHP Ortho Center. The collaboration is expected to have a positive but not significant impact on GHP's results for 2018.

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### **About Skandia**

*Skandia is a leading life insurance company in Sweden that has given people financial security for 160 years through a strong tradition of product development and community engagement. Skandia creates a richer life for people through solutions for retirement, health and savings. Skandia has 2 million customers, 2,500 employees and a managed capital of 600 billion SEK. Read more at [www.skandia.se](http://www.skandia.se)*

### **About GHP**

*GHP is an internationally active health care provider that operates specialist clinics in a select number of diagnostic areas through the application of a business model that is unique in the health care industry, where leading doctors become partners and shareholders. Each clinic specialises in a particular patient group, and this leads to increased efficiency and higher quality. This is the cornerstone of GHP's business philosophy – "Quality through specialisation". GHP shares are traded on the Small Cap list of Nasdaq Stockholm under the ticker "GHP".*