

## GROWTH, INCREASED PROFITS AND STRONG CASH FLOW

Net sales 2014 total SEK 1,378.8 (1,305.1) million and operating profit (EBIT) is SEK 147.4 (138.9) million, which is equivalent to a margin of 10.7 (10.6) per cent. Net sales in the fourth quarter total SEK 389.2 (348.3) million and operating profit (EBIT) is SEK 48.4 (40.5) million. That is equivalent to a margin of 12.4 (11.6) per cent in the fourth quarter. The Board proposes to the Annual General Meeting that a dividend of SEK 2.60 per share is distributed to the shareholders, totalling SEK 138.2 million.

"When summarising 2014, we see that we continue to grow. We increase net sales and profits and have a strong cash flow. We are more employees than ever and we win several assignments for global companies during the year. Companies who, just like us, are passionate about simplifying," says Lars Stugemo, President and CEO of HiQ.

Our lives are increasingly affected by our society becoming digital. This is constantly notable in our everyday lives, for example in our relations with others, in our work, when we drive cars or consume media. The hub of our changed lifestyle is smartphones and the fact that we are constantly connected.

"Together with our clients we create value for people. For example in the automotive industry with the acknowledged projects "Roam Delivery" and "Non-Hit Car & Truck", or when we develop the mobile payment service Swish or help the Swedish Post & Telecom Authority to create a Facebook solution for people suffering from deafblindness," Stugemo continues.

"We are a hungry and result-oriented company, constantly striving to make a difference in people's lives. With strong finances and 1,400 skilled and ambitious employees, HiQ has a very strong position going forward," Lars Stugemo concludes.

HiQ's President and CEO, Lars Stugemo, presents the report today, Wednesday 28 January at 09:00 CET, at HiQ's head office (Regeringsgatan 20) in Stockholm. The report can be ordered by phone (+46 8 588 90 000) or downloaded from [www.hiq.se](http://www.hiq.se)

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*HiQ helps to create a better world by making people's lives simpler and better. We are the perfect partner for everyone eager to achieve results that make a difference in a digital world. Founded in 1995, HiQ currently has 1,400 specialists in four countries and is listed on the NASDAQ OMX Stockholm MidCap List. For more information and inspiration, please visit [www.hiq.se](http://www.hiq.se)*