

## STRONG CASH FLOW AND INCREASED DIVIDEND

**Net sales 2013 total SEK 1,305.1 million and operating profit (EBIT) is SEK 138.9 million, which is equivalent to a margin of 10.6 per cent. Liquid assets total SEK 207.3 million. Net sales in the fourth quarter total SEK 348.3 million and operating profit (EBIT) is SEK 40.5 million. That is equivalent to an operating margin of 11.6 per cent in the fourth quarter. The Board proposes to the Annual General Meeting that a dividend of SEK 2.60 per share is distributed to the shareholders, totalling SEK 137 million.**

“2013 is characterized by a slightly lower demand in the market and continued restructuring in the Nordic mobile industry. Despite this, HiQ continues to confirm its position in the market. We have a strong cash flow and are creating great results for our clients and shareholders,” says Lars Stugemo, President and CEO of HiQ.

Mobility and digitisation are spreading in society and are becoming ever more business critical for our clients’ operations. For example, we are leading in creating mobile payment solutions. We are also contributing in connecting our homes and vehicles, simplifying people’s lives.

“Evolution is constantly moving at a quicker pace. Mobility and digitisation continue to create endless possibilities for us and for our clients. With strong finances and the best employees in the business, bringing both brains and heart to our clients, we stand well equipped to take on the future,” Lars Stugemo concludes.

HiQ’s President and CEO, Lars Stugemo, presents the report today, Tuesday 4 February at 09:00 CET, at HiQ’s head office (Regeringsgatan 20) in Stockholm. The report can be ordered by phone (+46 8 588 90 000) or downloaded from [www.hiq.se](http://www.hiq.se)

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*HiQ simplifies and improves people’s lives through solutions within communications and software development. The company is a leader in these areas and has the Nordic region as its home market. HiQ employs more than 1,300 staff and has offices both in the Nordic countries and in Russia. HiQ is listed on the NASDAQ OMX Stockholm Mid Cap List. For more information, please visit [www.hiq.se](http://www.hiq.se)*