

## Press release

Stockholm February 12, 2013

### Capacent buys Resight from a-com

With the ambition of becoming the leading management consultant company in the Nordics, Capacent continues its rapid growth by expanding its business further. Today, the acquisition of Resight AB was concluded. Resight AB consists of 20 employees focused on Customer Relationship Management (CRM), Customer Intelligence (CI) and Business Intelligence (BI).

Seller is a-com that has previously owned Resight AB to 100%.

"Resight's core competence is an important addition to our already existing customer offerings. Their view on the importance of implementation in order to add true value corresponds with Capacent very well. Resight already have a bit of *the Nordic way*, so the integration will go smoothly", says a satisfied Hendrik Trepp, Capacent's CEO.

"This move gives us great possibilities to create even greater customer value through the wide span of existing offerings at Capacent", says Stefan Lund, Managing Director at Resight.

"The sale of Resight to Capacent gives Resight a solid foundation to continue developing, which is a very positive thing. For a-com the deal is a natural part of the streamlining of our business", concludes Martin Hultqvist, a-com's CEO.

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#### About Capacent

Capacent is management consulting – the Nordic way. Our business concept is rooted in our company's Nordic heritage and world view. This implies strategic insight, tailor-made solutions and concrete implementation. We have the necessary expertise and services to deliver the promised value. Short term and long term. Our more than hundred consultants operate across the Nordic region as well as in China and Russia. You'll find our clients among consumer-oriented companies as well as B2Bs, private equity firms, financial institutions and organizations within the public sector. Welcome.